### Bureau of Labor Statistics PPI Product Checklist



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SU ID:	Item Num:		

## **NAICS 311615 – POULTRY PROCESSING**

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### NAICS INDUSTRY DEFINITION

This U.S. industry comprises establishments primarily engaged in (1) slaughtering poultry and small game and/or (2) preparing processing poultry and small game meat and meat byproducts.

### **EXCLUDED FROM THIS INDUSTRY ARE THE FOLLOWING:**

NAICS 112310	TITLE Chicken Egg Production	PRODUCTS Raising chickens for chicken egg production
112320	Broilers & Other Meat Type Chicken Production	Raising broilers, fryers, roasters, and other meat type chickens
112330	Turkey Production	Raising turkeys for meat or turkey egg production
112340	Poultry Hatcheries	Hatching of poultry of any kind
112390	Other Poultry Production	Raising poultry except chicken and turkeys, incl. ducks, emu, geese, ostrich, pheasants, quail, pigeons (squab)
311119	Other Animal Food Manufacturing	Prepared animal feeds for chickens and turkeys
311412	Frozen Specialty Food Manufacturing	Frozen TV dinners, entrees, and side dishes containing poultry
311611	Animal (except Poultry) Slaughtering	Slaughter of cattle, hogs, sheep, lambs, and calves and the production of meat products from animals slaughtered in the same establishment
311612	Meat Processed from Carcasses	Meat products manufactured from purchased carcasses
311613	Rendering and Meat Byproduct Processing	Rendering of animal fat, bones, and meat scraps
311999	All Other Miscellaneous Food Manufacturing	Eggs: canned, dehydrated, desiccated, frozen and processed, egg substitutes made from eggs, egg albumin, breaking of eggs
424420	Packaged Frozen Food Merchant Wholesalers	Merchant wholesale distribution of packaged frozen poultry
424440	Poultry and Poultry Product Merchant Wholesalers	Merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen)

### CHECKLIST CODE: E311615A CHECKLIST TITLE: YOUNG AND MATURE CHICKENS

### 01 PRODUCT 03 PRODUCT CHARACTERISTICS CONT. **YOUNG CHICKEN (USUALLY UNDER 20** WHOLE CHICKEN WEEKS OF AGE), WHOLE OR PARTS 004 Cut up - whole 001 Wet ice packed broiler or fryer shipped in bulk 005 Not cut-up - whole 002 Dry ice packed broiler or fryer shipped in bulk **CHICKEN PARTS** 003 Chilled tray packed broiler or fryer (consumer packaged) **BREAST MEAT** OTHER BROILER AND FRYER PACKAGING 006 Boneless skinless whole breasts **INCLUDING FROZEN (ANY SHIPMENT SIZE)** 007 Boneless skinless breast halves 004 Vacuum packed broiler or fryer 008 Breast filets 005 Individually quick frozen broiler or fryer 009 Breast quarters 006 Other broiler and fryer packaging types (specify) 010 Breast quarters without wings 011 Breast tenderloins 012 Split breast with ribs ROASTERS AND CAPONS INCLUDING FROZEN 013 Split breast without ribs 007 Roaster 014 Whole breast with ribs 008 Capon 015 Whole breast without ribs HEN OR FOWL (INCLUDING FROZEN), WHOLE 016 Other breast meat part descriptor OR PARTS (excludes Cornish game hens) 009 Egg producing hen (spent hens) 010 Egg producing fowl LEG MEAT 011 Breeder hen 017 Drumsticks 012 Breeder fowl 018 Leg quarters 019 Skinless boneless thigh 02 TYPE OF PRODUCTION 020 Thighs 021 Thighs with back 001 Primary product 002 Contract work for another company 022 Whole legs 003 Resale 023 Other leg meat part descriptor **03 PRODUCT CHARACTERISTICS** WINGS 001 Brand name 024 Full cut wings 025 V-cut wings (flat wing tip and drummette) 026 Drummettes 002 Manufacturer's name of product 027 Other wing part descriptor 003 Product number CHICKEN GIBLETS AND BACKS 028 Necks 029 Hearts 030 Livers 031 Gizzards 032 Backs 033 OTHER CHICKEN PARTS (incl. ground, diced, cutlets, shredded etc.) 034 VARIETY PACKS (i.e. mixed part combinations)

## CHECKLIST CODE: E311615A CHECKLIST TITLE: YOUNG AND MATURE CHICKENS

	PRODUCT CHARACTERISTICS CONT.	COMMENTS
	FURTHER POULTRY DESCRIPTORS	
035	Bone-in	
036	Boneless	
037	Free range	
038	Frozen self-basting	
039	Kosher	
040	Nonkosher	
041	Lean	
042	Low fat	
043	Mechanically separated	
	Organic	
	Natural	·
	Partially skinned	
	Portion control	<u></u>
	Pre stuffed	
	Ready-to-cook	
	Reduced fat	
	Skin-on	
	Skinless	
	With neck and giblets	
	Without neck and giblets	
	Other poultry descriptor	
000	Carlot pountly decomptor	
೧೯၉	SIZE/SIZE RANGE (size range is more common)	-
030	SIZE/SIZE INAIVOE (SIZE range is more common)	
	PACKAGING	-
- <b>-</b> -		
057	Packaging type (i.e. polyethylene bags, box, case etc.)	
058	Container weight or weight range	
059	Number of units or pieces per package	
060	Other packaging descriptor	
		-
04	OTHER FEATURES (255 character limit)	
٠.	200 onardotor imme	
∩∩1		
001		
		-
		-
		-
		-

# CHECKLIST CODE: E311615B CHECKLIST TITLE: TURKEYS (INCLUDING FROZEN), WHOLE OR PARTS

01	PRODUCT		LEG MEAT
001	Whole fryer-roaster turkey including frozen	017	Drumsticks
	(usually under 16 weeks of age)	018	Leg quarters
002	Whole young turkey (mature) including frozen	019	Skinless boneless thigh
	(usually 4 to 7 months of age)		Thighs
003	Whole old turkey (breeder) including frozen		Thighs with back
	(usually over 12 months of age)		Whole legs
	Turkey parts (including frozen)	023	•
004	Ground turkey, including frozen	0_0	o mon rog moat part doospro.
	Turkey cutlets, including frozen		
	Other turkey parts including frozen		WINGS
000	Other turkey parts including hozer	024	Full cut wings
			V-cut wings (flat wing tip and drummette)
			Drummettes
00	TYPE OF PRODUCTION		Other wing part descriptor
	TYPE OF PRODUCTION	021	Other wing part descriptor
	Primary product		
	Contract work for another company		TURKEY GIBLETS AND BACKS
003	Resale	020	Necks
03	PRODUCT CHARACTERISTICS		Hearts
001	Brand name		Livers
			Gizzards
			Backs
002	Manufacturer's name of product	033	OTHER TURKEY PART DESCRIPTORS
	' '		(Incl. diced, etc.)
003	Product number		
		024	VADIETY DACKS (i.e. mirrord next combinations)
	FORM	034	VARIETY PACKS (i.e. mixed part combinations)
	WHOLE TURKEY		
	Cut up - whole		
	Not cut-up - whole		
	TURKEY PARTS		
	BREAST MEAT		SIZE/SIZE RANGE
	Boneless skinless whole breasts		Light (less than 16 pounds)
		036	Heavy (greater than 16 pounds)
	Boneless skinless breast halves	037	Exact weight or weight range (specify)
	Breast filets		
	Breast quarters		
	Breast quarters without wings		
011			
	Split breast with ribs		
	Split breast without ribs		
	Whole breast with ribs		
	Whole breast without ribs		
016	Other breast meat part descriptor		

# CHECKLIST CODE: E311615B CHECKLIST TITLE: TURKEYS (INCLUDING FROZEN), WHOLE OR PARTS

	PRODUCT CHARACTERISTICS CONT. QUALITY GRADE	<b>04 OTHER FEATURES</b> (255 character limit)
	USDA A quality grade	001
039	USDA B quality grade	
	USDA C quality grade	
	Packer grade	
	Ungraded	
043	Other quality grade	
	PRESERVATION STATE	
044	Wet ice packed	
045	Chill packed	
046	Dry ice packed	
047 048	Individually quick frozen (IQF)	
046	Other preservation state	
	FURTHER POULTRY DESCRIPTORS	
	Bone-in	
	Boneless	
	Certified organic	
	Free range Frozen self basting	
	Kosher	
	Nonkosher	
056	Lean	
	Lowfat	COMMENTS
	Mechanically separated	COMMENTS
059		
	Partially skinned Pre-stuffed	
	Portion control	
	Ready-to-cook	
	Reduced fat	
	Skin-on	
	Skinless	
	Sliced	
068	With neck and giblets Without neck and giblets	
070	Other poultry descriptor	
0.0	outor pounty decemped	
	PACKAGING	
071	Packaging type (i.e. polyethylene bags, box, case etc.)	
072	Container weight or weight range	
	-	
073	Number of units or pieces per package	
074	Other packaging descriptor	

## CHECKLIST CODE: E311615C CHECKLIST TITLE: OTHER POULTRY AND SMALL GAME

J.,	ALIOI GODE. LOTTOTO GITEOREIGI		THERE OUT THE CHINE OF WILL
OTHE FROZ 001 Duo 002 Go 003 Gui 004 Par 005 Pig 006 Qui 007 Ral 008 Squ	ose inea hen rtridge eon ail	017 018 019 020 021 022 023 024 025 026	Drumsticks Leg quarters Skinless boneless thigh Thighs Thighs with back Whole legs Other leg meat part descriptor  WINGS Full cut wings V-cut wings (flat wing tip and drummette) Drummettes
		027	Other wing part descriptor
001 Prir	PE OF PRODUCTION mary product ntract work for another company sale	028	GIBLETS AND BACKS Necks Hearts
	ODUCT CHARACTERISTICS and name	031 032	Livers Gizzards Backs OTHER PART DESCRIPTORS
002 Ma	nufacturer's name of product		(incl. diced, etc.)
003 Pro	oduct number	20.4	NADIETY PAGEO
		034	VARIETY PACKS (i.e. mixed part combinations)
<b>WI</b> 004 Cu	<b>PRM HOLE</b> It up - whole  ot cut up - whole		
	RTS	035	SIZE/SIZE RANGE (size range is more common)
BRE	AST MEAT oneless skinless whole breasts		PRESERVATION STATE
	oneless skinless breast halves	036	PRESERVATION STATE Wet ice packed
	east filets		Chill packed
	east quarters		Dry ice packed
	east quarters without wings east tenderloins		Individually quick frozen (IQF)
	olit breast with ribs	040	Other preservation state
	lit breast without ribs		
014 W	hole breast with ribs		
	hole breast without ribs		
016 Ot	her breast meat part descriptor		
_			

## CHECKLIST CODE: E311615C CHECKLIST TITLE: OTHER POULTRY AND SMALL GAME

	PRODUCT CHARACTERISTICS CONT. FURTHER POULTRY DESCRIPTORS	04 OTHER FEATURES (255 character limit)
	Bone-in	OF OTTLER LATORES (200 diaractor minit)
	Boneless	001
	Certified organic	
	Free range	
	Frozen self basting	
	Fryer	
	Kosher	
	Nonkosher	
	Lean	
	Lowfat	
	Mechanically separated	
	Natural	
	Partially skinned	
	Pre-stuffed	
	Portion control	
	Ready-to-cook	
	Reduced fat	
	Roaster	COMMENTS
	Skin-on	
	Skinless	
061		
062	Stewer	
	With neck and giblets	
	Without neck and giblets	
	Other poultry descriptor	
	PACKAGING	
066	Packaging type (i.e. polyethylene bags, box, case	
	etc.)	-
007	Outside visit and state an	
067	Container weight or weight range	
000	N	
008	Number of units or pieces per package	
069	Other packaging descriptor	

## CHECKLIST CODE: E311615D CHECKLIST TITLE: PROCESSED POULTRY AND SMALL GAME (EXCEPT SOUPS)

### 01 PRODUCT 014 Whole breast with ribs 015 Whole breast without ribs 001 Canned poultry (contains 20 percent or more poultry) 002 Cooked or smoked turkey, including frozen 016 Other breast meat part descriptor containing 20 percent or more poultry (except frankfurters, hams, and luncheon meats), LEG MEAT 003 Cooked or smoked chicken, including 017 Drumsticks frozen, containing 20 percent or more poultry 018 Leg quarters (except frankfurters, hams, and luncheon meats) 004 Cooked or smoked poultry frankfurters, including 019 Skinless boneless thigh frozen, containing 20 percent or more poultry 020 Thighs 021 Thighs with back (including wieners, sausages, bratwurst etc), 022 Whole legs 005 Cooked or smoked poultry hams, including frozen, 023 Other leg meat part descriptor containing 20 percent or more poultry 006 Cooked or smoked poultry luncheon meat, including frozen, containing 20 percent or more WINGS poultry 024 Full cut wings 007 Other cooked or smoked poultry, including frozen, 025 V-cut wings (flat wing tip and drummette) containing 20 percent or more poultry 026 Drummettes 027 Other wing part descriptor 008 Other processed poultry and small game including frozen, containing 20 percent or more poultry (dehydrated, raw-boned, etc.) LUNCHEON/DELI STYLE MEATS (COLD CUTS, MUST BE PREDOMINANTLY POULTRY)) 028 Chicken bologna 029 Chicken ham 030 Turkey bologna 02 TYPE OF PRODUCTION 031 Turkey salami 001 Primary product 032 Turkey ham 002 Contract work for another company 033 Other luncheon or deli style meat 003 Resale 03 PRODUCT CHARACTERISTICS FROZEN DINNER ROAST/ROLL (UNCOOKED) 001 Brand name 034 White meat frozen dinner roast/roll 035 White/dark meat combination frozen dinner roast/roll 002 Manufacturer's name of product 036 Other frozen dinner roast/roll 003 Product number FRANKFURTER OR SAUSAGE TYPE **PRODUCT** (MUST BE PREDOMINANTLY POULTRY) 037 Chicken dog FORM (cooked forms may be subsequently 038 Turkey dog frozen later) 039 Turkey bratwurst WHOLE 040 Turkey sausage 004 Cut up - whole 041 Turkey frank 005 Not cut up - whole 042 Corn dog **PARTS** 043 Other frankfurter type product **BREAST MEAT** 006 Boneless skinless whole breasts 007 Boneless skinless breast halves 008 Breast filets 009 Breast quarters 010 Breast quarters without wings

011 Breast tenderloins012 Split breast with ribs013 Split breast without ribs

# CHECKLIST CODE: E311615D CHECKLIST TITLE: PROCESSED POULTRY AND SMALL GAME (EXCEPT SOUPS)

	PRODUCT CHARACTERISTICS CONT. COOKED OR SMOKED POULTRY AND SMALL GAME (May be subsequently frozen) SIZE/SIZE RANGE OF PRODUCT	PACKAGING 085 Packaging type (i.e. polyethylene bags, box, case etc.)
011		086 Container weight or weight range
	PROCESSED FORM DESCRIPTIONS (examples: nuggets, fillets, patties, diced etc.)	087 Number of units or pieces per package
045		088 Other packaging descriptor
	FURTHER POULTRY DESCRIPTORS	
046	Barbecued	
047	Bone-in	
048	Boneless	04 OTHER FEATURES (255 character limit)
049	Breaded	OT OTHER LEXITORES (200 onardotor minity)
050	Certified organic	001
	Combination of deboned white and dark meat	001
	Dark meat only	
	Free range	
	Fried	
	Frozen self basting	
	Frozen IQF	
	Grill marks added	·
	Ground	
	Kosher	
	Nonkosher	
	Lean	
	Lowfat	
	Low salt	
	Marinated (basted)	
	Mechanically separated Natural	
	Minced	
	Partially skinned	
	Pre-browned	
070	Pre-seasoned	
071		
	Pre-stuffed	
	Portion control	
	Ready-to-cook	COMMENTS
	Reduced fat	
	Rotisserie style	
	Skin-on	
	Skinless	
	Sweeteners added	
	Vacuum packed	
	White meat only	
	With neck and giblets	
	Without neck and giblets	
084	Other poultry descriptor	

## CHECKLIST CODE: E311615

### **DEFINITIONS**

**BREAST QUARTER** – Half a breast, a wing, and a portion of the back.

**BROILER/FRYER** (WOG) – Young chickens of either sex (typically male) which are slaughtered within 6 to 10 weeks of age after their slaughter weight has reached between 1.5 to 3.5 pounds. Broilers are usually prepared by broiling beneath direct heat, flame or over glowing coals.

**BROTH** – Liquids resulting from cooking poultry in water. Examples are chicken or turkey broth.

**CAPON** – Male chickens that are castrated at about 1 ¾ pounds and then allowed to grow to a desired weight before being slaughtered. Caponizing renders male chickens capable of quicker growth (lowering feed costs) and results in superior flesh quality. Capons are typically used in the home as roasting chickens.

**CHICK** – Newly hatched chicken of either sex.

**CHILL PACKED CHICKEN** – Chicken that is typically packaged for retail sale and is kept chilled (not frozen through) by mechanical refrigeration between the packing plant to the store counter. The chicken is kept chilled between 26 to 28 degrees Farenheit on the outside which allows the inside of the chicken to be between 32 and 43 degrees Farenheit making thawing and preparation easier for consumers, as the chicken is not frozen through.

**COCKEREL** – Any male chicken less than a year old. These could be either broiler/fryers or roasters as desired. Most are slaughtered within 6 to 10 weeks.

**CORNISH GAME HEN** – Young, immature chicken derived from an English breed of chicken raised chiefly for crossing with other breeds to produce roasters. Usually processed at five to six weeks of age and not weighing more than two pounds ready-to-cook weight. Not to be confused with egg producing hens (spent hens).

**CRYOGENIC VACUUM PACKED** – Carbon dioxide (CO2) gas or liquid nitrogen is used to lower the temperature of the fowl, the fowl is then placed into a plastic bag which has the air vacuumed from it and then sealed. This is different than DRY ICE PACKED (carbon dioxide packed) which uses solidified blocks of CO2 as the refrigerant.

**CUTLET** - Slices from a whole muscle tissue. Turkey breast cutlets are an example.

**DRUMETTE** – The meaty upper part of a wing (not a whole wing). They begin as whole wings, which are then cut at the joint.

**FREE RANGE POULTRY** – A designation that means the bird was allowed to roam free out doors, which may have a positive affect on the flavor of the poultry.

**FRESH CHICKEN** – The word fresh on the label of a chicken product indicates that the product has never been chilled or cooled below 26 degrees Farenheit.

**FROZEN SELF BASTING** – The poultry is injected with ingredients such as juices, oils, and seasonings before being frozen. When roasted the extra ingredients keep the meat moist and tender and provide extra flavor.

**FROZEN TURKEY** – Turkey that must be cooled to a temperature of 0 degrees Farenheit or colder even though turkey freezes at 26 degrees Farenheit. HARD CHILLED TURKEY is turkey which has been frozen to between 0 degrees and 26 degrees Farenheit. FRESH TURKEY is turkey which has never been allowed to be cooled to a temperature lower than 26 degrees Farenheit.

**GIBLETS** – The edible viscera of a fowl. These would include things like the heart, liver, gizzard, i.e. internal organs of a fowl often cooked separately.

**GRADE** (**QUALITY**) – These are designations assigned by the USDA to poultry meat. Grades A, B, and C are examples. The grades are based on appearance (lack of defects, i.e. damaged flesh or missing parts) of the product primarily. Grade A is by far the most common as lower grades are less likely to be sold.

### CHECKLIST CODE: E311615 CHECKLIST TI

**CHECKLIST TITLE: POULTRY PROCESSING** 

**HEN** – Female chickens that have reached sexual maturity and are most often used as egg layers. They are typically more than one year old. Female chickens must mature for between four to six months from birth, before being able to lay eggs. They are then productive for another 12 to 18 months of egg laying before being slaughtered. Hens may continue to lay eggs for as long as 4 to 5 years but after the first year the rate is considerably reduced and the usual practice is only to keep them for about 1.5 years.

**INDIVIDUALLY QUICK FROZEN** (**IQF**) – Using cryogenic equipment, products are frozen so fast that the juices in the meats are not allowed to form large ice crystals and damage the flavor, juiciness, and tenderness of the meat. Both raw and cooked products may be frozen IQF.

**KOSHER SLAUGHTERING** - Requires ritual slaughter of the fowl/game. The live bird is bled by a specially trained rabbi. This implies no special quality of the bird - only that it is slaughtered according to religious laws.

**LEG** (WHOLE LEG) – A thigh and drumstick, does not include a portion of the back.

**LEG QUARTER** – A thigh, a drumstick and a portion of the back.

MATURE TURKEY – An old turkey of either sex (usually in excess of 15 months of age) with coarse skin and toughened flesh.

**MECHANICALLY SEPARATED** – A poultry food product made by mechanically separating bone from muscle tissue of carcasses.

**NATURAL CHICKEN OR TURKEY** – This refers to chicken or turkey which has had limiting processing and has no artificial ingredients or coloring added to the product.

**ORGANIC CHICKEN OR TURKEY** – This refers to chickens or turkeys that were allowed to roam free outdoors (free range) and that have been fed only organic feed free of antibiotics and growth hormones.

**PULLET** – Female chicken less than a year old.

RAW BONED - Boneless raw meat.

**ROASTERS** – Typically fully grown male fowls fed and managed for a desired optimal size and weight and then slaughtered when prime for roasting whole. They are often stuffed with dressing and made the chief food in a large family dinner.

**ROOSTER** – Male chickens more than one year old (also known as cocks). These are typically used as breeder stock first before eventually being slaughtered.

**SQUAB** – A young immature pigeon of either sex, and is extra tender meated.

**STEWING CHICKEN** – Typically a mature female chicken (usually more than 10 months of age) with meat less tender than that of a roaster or roasting chicken and non-flexible breastbone tip. These are usually hens whose egg laying production has fallen due to age. The chicken meat ends up in soups for example.

**TENDER** – Any strip of breast meat.

**TENDERLOIN** – Inner pectoral muscle that lies alongside the breastbone.

**TOM** – The male of various animals. Turkey toms is an example.

**WET ICE PACKED CHICKEN** – Chicken that is cooled in ice and water and shipped in usually by truck in ice shavings at between 28 and 35 degrees Farenheit.

**WHITE AND DARK MEATS** – For both chickens and turkeys, the white meat comes primarily from the breasts and wings and the dark meats come from the thighs and drumsticks (leg).

**YOUNG CHICKEN** – Commercially grown broiler-fryer and other young, immature birds, such as roasters and capons.

**YOUNG TURKEY** – Turkeys usually under 8 months of age. Turkeys are typically ready for marketing after between 18 and 22 weeks of growth.

CHECKLIST CODE: E311615 CHECKLIST TITLE: POULTRY PROCESSING

## **TRANSACTION INFORMATION**

MARKET/INTRA-COMPANY TRANSACTION	ITEM PRICE
Market sale Intra-company transfer Same price to both	TYPE OF PRICE
DOMESTIC/FOREIGN BUYER  Domestic buyer  Foreign buyer  Same price to both	Net transaction (actual shipment) Net (list minus all adjustments indicated) Estimated net Average price List (some adjustments indicated) List
Distributor Retailer Restaurant	Other  NOTE: For average prices, enter basis of average in Comments.
Food processor Government Exporter Same price to all buyers  Other	UNIT OF MEASURE Pound Ounce Case Bag Other
Type of Buyer Code  BLS CONTRACT: YES NO  CONTRACT TERMS Contract No contract Purchase order	REPRICING CYCLE  Jan M O S Jul M O S  Feb M O S Aug M O S  Mar M O S Sep M O S  Apr M O S Oct M O S  May M O S Nov M O S  Jun M O S Dec M O S
Other  SIZE OF SHIPMENT/ORDER  Price Determining: Yes No Size of Shipment	COMMENTS
Other Size of Order	
Other	
FREIGHT TYPE  Not Applicable  FOB Factory  Delivered  Delivered	

CHECKLIST CODE: E311615 CHECKLIST TITLE: POULTRY PROCESSING

## **ADJUSTMENTS TO PRICE WORKSHEET**

CASH DISCOUNT	TRADE DISCOUNT
Respondent name for discount	Respondent name for discount
Complete cash discount structure	Amount
	Offered to
CASH SURCHARGE	
Respondent name for surcharge	QUANTITY DISCOUNT
Complete cash surcharge structure	Respondent name for discount
	Amount
COMPETITIVE DISCOUNT Not currently in effect Respondent name for discount	Required size
respondent name for discount	Discount on shipments
Standard discount	Discount on orders Discount on both shipments and orders
Amount	•
Price reductions vary with market conditions	OTHER DISCOUNT Type of discount
Average amount	Type of dioceant
Reported price reflects market condition reductions	Amount
SEASONAL DISCOUNT Respondent name for discount	Terms
Respondent name for discount	
Discount on shipments	OTHER DISCOUNT
Discount on orders Complete seasonal discount structure	Type of discount
	Amount
	Terms
Adjustment factor, by month, where applicable	
Jan Jul	OTHER SURCHARGE
Feb Aug	Type of surcharge
Mar Sep Apr Oct	
May Nov	Amount
Jun Dec	Terms
	. 5

### CHECKLIST CODE: E311615 CHECKLIST TITLE: POULTRY PROCESSING

#### **ADJUSTMENTS TO PRICE** Adj None (No adjustments to price) **Adj Amount Terms** Adj Type Adj Rep Adj Order Adj **Adj Factor** Adi Adj Applied Applied Sign Seas Flag Category YN \* + -- % Cash discount D YN \* + -- % Cash surcharge S ΥN ΥN Competitive D Y N \* + -- % Y N \* + -- % Y N Seasonal D ΥN (See Worksheet) YN \* + -- % Y N Trade D \* + -- % Y N Quantity D ΥN D S YN \* + -- % Y N D S ΥN \* + -- % Y N \* + -- % Y N D S Y N \* + -- % D S ΥN ΥN D S Y N \* + -- % Y N REPORTER ADDRESS INFORMATION Reporter Name \_\_\_\_\_ Reporter Phone Reporter Title Reporter Fax \_\_\_\_\_ Reporter Company \_\_\_\_\_ Reporter Email Address Reporter Address Street Reporter Address State \_\_\_\_\_ Reporter Address Zip \_\_\_\_\_ Reporter Address City \_\_\_\_\_ Overlap Reporter Code \_\_\_\_\_ Repricing Method Mail Fax (circle one)