

Exhibit 2 – Topics and Questions for Discussions with Ports

1. Market analysis showing market areas served
 - a. Can you provide information about the markets (commodities, industries) served, their locations, and type(s) of services provided?
2. Assessment of competitive overlap e.g. feedback on areas served by West Coast
 - a. Which markets do you believe you competitively contest with the West Coast, and how will the Panama Canal expansion affect these contested markets?
3. Confirmation of current port/inland capacity by relevant measures e.g. container handling/storage/rail connectivity etc. and total estimated TEU capacity.
 - a. Can you provide information about the current and future plans for managing both surge and base load moves through your port complex?
4. Status of capacity development e.g. dredging, studies etc.
 - a. Can you provide us with copies of current plans, capital investments and capacity studies (including forecasts of demand and utilization) based on your current expansion plans?
5. Assessment of costs for handling larger ships for ports where this is likely.
 - a. Where additional capacity for container movements are anticipated, can you provide a schedule of capital costs by category – including off-port improvements and plans by operators serving your port?
6. Feedback on cost reduction estimates and impacts on volumes e.g. effects on (2) above.
 - a. How sensitive are you potential customers in contested markets to costs, and what kinds of response do you expect from shippers if your cost reduction measures take effect?