RENTAL ASSISTANCE DEMONSTRATION Instructions to Applicants: Public Housing Agencies

INTRODUCTION

- 1 In accordance with Notice PIH-2012-32, this Excel-based Application Form shall be used by public housing agencies (PHAs) in submitting applications under the Rental Assistance Demonstration (RAD).
- 2 As part of the application, the user will be completing both an Operating Pro-Forma and a Development Budget for the proposed conversion. An application cannot be submitted (see "fatal error" message, below) if the Pro-Forma or Development Budget do not balance or otherwise contain error messages.

GENERAL INSTRUCTIONS

- 1 Complete one Application Form for each public housing project proposed for conversion.
- 2 Upon completion of the application, print out the associated attachments.
- 3 Submit the completed application, along with the signed attachments (where applicable), and email to RADApplication@hud.gov.

HOW THIS EXCEL WORKBOOK WORKS

- 1 In order to obtain this Excel workbook, go to the RAD website (www.hud.gov/rad), and click on 'Obtain Excel Application for PHAs'. Enter the project's PIC Development Number. The web site will auto-populate certain cells with information on the project from HUD systems. You can then download this Excel workbook and save it on your computer.
- 2 Fill in all items that appear in grey highlight.
- 3 Bright blue squares containing a white question mark offer additional guidance. Place the mouse cursor over the square to read this guidance.
- 4 Note that, for the purposes of reviewing applications, HUD has standardized some of the financing assumptions. These benchmarks/assumptions are only for the purposes of reviewing the applications; actual lender underwriting may be different. If an entry trips one of these assumptions, an error message will appear, indicating either that the user provide an explanation or that the user enter not less than the indicated amount.
- 5 If a "fatal error" message appears in red, the application cannot be submitted. Review the fatal error message and correct the input(s) as needed. The fatal error message will disappear once the input(s) has been corrected.

RENTAL ASSISTANCE DEMONSTRATION

Instructions to Applicants: Public Housing Agencies

6 Once all information has been entered, print the following form-generated attachments (where applicable):

• **Board Approval Form**. This is a document that the PHA and the PHA Board must approve. A PDF copy of the signed document must be submitted with the RAD Application. It summarizes key aspects of the application. Failure to submit an executed form with the application will result in its rejection.

• Financing Letter of Interest. This is a document that a lender or equity investor must sign. A PDF copy of the signed document must be submitted with the RAD Application. It is designed to give the lender or equity investor information on key aspects of the proposed transaction. A separate Financing Letter of Intent must be submitted for each proposed source of funding. Failure to submit all of the required Letters of Intent with the application will result in its rejection.

• Mixed-Finance Affidavit. This is a document that the PHA and the owner-representative of the mixed-finance project must sign. A PDF copy of the signed document must be submitted with the RAD application for any mixed-finance project. PHAs should note that the Notice provides that mixed-finance projects are eligible only if the Date of Full Availability (DOFA) is July 1, 2002 or earlier;, and

• **Choice-Mobility Letter Agreement**. This is a document that will be signed by both the PHA that is providing choice-mobility vouchers and by the PHA (or Mod Rehab project owner) whose RAD project will receive the choice-mobility vouchers. A PDF copy of the signed document must be submitted with the Application in order to qualify for the choice-mobility ranking factor.

These attachments will include the name of the authorized representative identified in the application. Additionally, the Board Approval Form and the Financing Letter of Interest will include both a Statement of Sources and Uses and a Financing Pro-Forma, generated from the information submitted on the Application Form.

Note that the Application Form, along with all the attachments, must be submitted electronically as part of the submission package. The full list of attachments needed will be automatically generated at the end of the Application Form once it has been completed.

RENTAL ASSISTANCE DEMONSTRATION Instructions to Applicants: Public Housing Agencies

THE VALIDATION WORKSHEET

This worksheet shows the detailed calculations for potential PBRA and PBV rents. It also shows the historical FASS-PH data for the referenced project.

_	ssistance		•		U.S. D)epartment	of HUD, Form	HUD-5260 (I
	lousing Pr						ousing, Office of	
	veral explanati left on the hori						e the height of th needed).	e box as need
Continu 1.	DIC Devel	NT	mboy and N	Tama				
	PIC Develop							
Enter the F	PIC Develop	ment Numt	er and Man	ie.				
Developm	ent Number			Nai	ne of Devel	opment	?	
	· · · · · · · · · · · · · · · · · · ·						when the C	
Public Hoi	ising Agenc	Y (PHA) Na	ime		Data U	niversal N	umbering Sys	stem (DUN
Executive	Director				Telep	hone Num	ber Ema	ail
Section 2.	Backgroun	d Informat	tion on the	PHA and t	he Project			
						tions rega	ding the proj	ect.
					Ĩ	0		
PHA Cont	act Name	? Title			Teleph	one Numb	er Ema	ail
Type of Co	onversion:					?		
ls this Proj	ect an existi	ng Mixed F	inance Proj	ec		?		
Are vou re	questing the	Choice-Mo	bility Exen	untion for th	uis proiect?			
ine you re	questing the			iption for d	no projecti			
Review the	e below tabl	e of project	unit counts	, by bedrooi	m size, per t	he PIC dat	a extract as o	f 06/01/12
			edroom Distr	ibution				Average
0-BR	1-BR	2-BR	3-BR	4-BR	5-BR	6-BR	Total Units	Bedroom per Unit
0	0	0	0	0	0	0	0	0.00
	ve PIC inform	mation corre	ect???					
Is the abov								
Is the abov	Ac	tual Bedroon	1 Distributior	(PIC correc	ted)			Average Bedroom
Is the abov	Ac 1-BR	tual Bedroon 2-BR	n Distribution 3-BR	(PIC correc 4-BR	ted) 5-BR	6-BR	Total Units	Average Bedroom per Unit

verting te prdable converting table ations for e	0	0							0
converting		0							0
converting		0							U
0		0							0
0		Ŭ	0	0		0	0	0	0
owances e Rents	ach unit ty 0-BF	-	R 2-BI	R	3-BR	4-BR	5-B	<u>R 6-</u>	BR
proposed to	be reduce	d, and the a	pplicable de	e minimi	s thresł	hold. Indi	icate the n	number of a	
	Prop	posed for			de mini	imis thresh	old		
0		0	0			5			
Reconfig Facilitatin Units vac Partial co Total	uring effic ng social s ant for mo nversion	iency aparti ervice deliv ore than 24 i ?	ments ery nonths		-			m HUD	
		-						?	
erformance			0	Diculics	s, 11 ap	pircable.	Per U		\$0
	e Rents B: De Minin e below com proposed to in the rows urrent Public ousing Units 0 etion 4 Units hav Reconfig Facilitation Units vac Partial co Total rovide an ex- on of reduction 4: Existing	e Rents B: De Minimis Reduce e below compares the proposed to be reduced in the rows that follow urrent Public pusing Units 0 ction 4 Units have already in Reconfiguring effice Facilitating social s Units vacant for more partial conversion Total rovide an explanation on of reduction in number	e Rents 3: De Minimis Reduction e below compares the current tota proposed to be reduced, and the apoint the rows that follow, along with arrent Public proposed for Conversion 0 0 ction 4 Units have already received Se Reconfiguring efficiency aparture Facilitating social service delive Units vacant for more than 24 merital conversion rovide an explanation for each aff on of reduction in number of assisted un 4: Existing Indebtedness, Capit	e Rents 3: De Minimis Reduction e below compares the current total public hou proposed to be reduced, and the applicable definithe rows that follow, along with an explant mrent Public Total Units proposed for Units Proposed for 0 0 0 otion 4 Units have already received Section 18 Deficiency apartments Facilitating social service delivery Units vacant for more than 24 months Partial conversion ? Total ? Total ? no of reduction in number of assisted units 4: Existing Indebtedness, Capital Needs, a	e Rents Image: Constraint of the second state of the second	e Rents 3: De Minimis Reduction e below compares the current total public housing units, the soroposed to be reduced, and the applicable de minimis thresh in the rows that follow, along with an explanation in the accomising Units urrent Public ousing Units Total Units Proposed for Conversion 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 econfiguring efficiency apartments Facilitating social service delivery Units vacant for more than 24 months Partial conversion ? Total rovide an explanation for each affected category. Please limit or of reduction in number of assisted units	e Rents 3: De Minimis Reduction Be below compares the current total public housing units, the number proroposed to be reduced, and the applicable de minimis threshold. Indi in the rows that follow, along with an explanation in the accompanying the rows that follow, along with an explanation in the accompanying the rows that follow, along with an explanation in the accompanying the rows that follow, along with an explanation in the accompanying the rows that follow, along with an explanation in the accompanying the rows that follow, along with an explanation in the accompanying the rows that follow, along with an explanation in the accompanying the rows that follow, along with an explanation and the applicable de minimis threshold. India in the rows that follow, along with an explanation in the accompanying the rows and the applicable de minimis threshold. India in the rows that follow, along with an explanation in the accompanying the rows and the applicable de minimis threshold. India in the rows that follow, along with an explanation in the accompanying the rows and the applicable de minimis threshold. India for the rows and the applicable de minimis threshold. India for the rows and the applicable de minimis threshold. The rows are provided an explanation for each affected category. Please limit responses an of reduction in number of assisted units	e Rents Image: Constraint of the applicable of the appli	e Rents 3: De Minimis Reduction 3: De Minimis Reduction and the applicable de minimis threshold. Indicate the number of in the rows that follow, along with an explanation in the accompanying text box. Immediate Public Total Units Proposed for Conversion Units Proposed to be Reduced de minimis threshold 0 0 0 5 tion 4 Units Proposed to be Reduced de minimis threshold 0 0 0 tion 4 Units Proposed to be Reduced de minimis threshold 0 0 0 tion 4 Units Proposed to be Reduced Units Proposed to be Reduced de minimis threshold 0 0 0 Total Units have already received Section 18 Demolition-Disposition approval from HUD Reconfiguring efficiency apartments Facilitating social service delivery Units vacant for more than 24 months Partial conversion ? Total Total ovide an explanation

Other			Per Unit	\$0
Other			Per Unit	\$0
Other			Per Unit	\$0
Total		\$0	Per Unit	\$0
Enter the most recent estimate of capita Long-term needs. If these break-downs				term, and
Capital Needs: ?				
What are your capital needs?				
Year 1 (Immediate) ?			Per Unit	\$0
Years 2-5 (Short-term)			Per Unit	\$0
Years 6-20 (Long-term)			Per Unit	\$0
Please explain how you have arrived at	these estimates			
Explanation				
Replacement Reserve Funding	?			
Enter the Initial Deposit and Annual De	nosit to replace	ement reserves below		
Enter the finitur Deposit and finitur De		nula Amount	Your Proposal	
			rour roposa	
Initial Deposit to Repl. Reserve (IDR	R)	\$0		
Annual Deposit to Repl. Reserve (AD	(ססו	\$0		
Annual Deposit to Kepi. Keserve (AL	[/] KK)	\$ 0		
Section 5: Vacancy Loss and Bad Del	at Loss for Asi	sisted Units		
Enter vacancy and bad debt data for the				
3 Yr	Historical Avg	Proposed		
	3.38%		Patel Patel 1	2.00%
Vacancy Rate (%) ? Fatal Error. Must be 3% or above	5.30%		Fatal Error: Must be	3.00% or above
Fatal Error. Must be 3% of above				
Bad Debt Rate (%) ?	0.00%		Fatal Error: Must be 2	2.00% or above
Skip; no explanation necessary	0.00 /0		Futur Error, Must De A	
omp, no explanation necessary				
Section 6: Other Rent Potential, Vaca	ancy Loss and	Bad Debt Loss		
In addition to units included under the H	0		ial, vacancy loss. and	l bad debt loss
for the proposed conversion.	,	- r	, , ,	
Type of Add'l Gross Potential RentA	nnual GPR	Vacancy Loss %	Bad Debt Loss %	

Market rate apartments Other affordable apartments Office space Retail space			
Section 7: Other Income			
Enter othr income for the plan	ned project.	?	
	Annual		
Late / NSF charges		Explanation	
Damage charges		Explanation	
Laundry / Vending		Explanation	
Other		Explanation	
Other		Explanation	
Other		Explanation	
Section 8: Operating Expens	ses		
Are you proposing the conver	sion in conjunction wi	ith new construction?	
life you proposing the conver	oron in conjunction wi		
Administrative	Latest Approved Operating Budget	Proposed	
Explanation			
1			
Asset Management Fee			
Explanation			
Tenant Services			
Explanation			
Utility Expense			
Explanation			
Ordinary Maint and Ops			
Explanation			

Protective Services Explanation			
Real Estate Taxes Explanation			
Property Insurance Explanation			
Liability Insurance Explanation			
Other General Expenses			
Total Operating Expenses	\$0	\$0	
3 Year Historical Expenses	?	n/a	
No explanation is required.			
No explanation is required. Explanation			
Explanation	10		
Explanation Section 9: Net Operating Incom	lculation of the p		erating Income. Before proceeding plication.
Explanation Section 9: Net Operating Incom Presented below is a summary ca	lculation of the p		
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c	lculation of the p		
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c Apartment Gross Potential Rent:	lculation of the p hanges in the ap	plicable section of the app	olication.
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c Apartment Gross Potential Rent: RAD Units	lculation of the p hanges in the ap \$0	plicable section of the app 0 Units	blication. \$0 per unit annual
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c Apartment Gross Potential Rent: RAD Units Market Rate Units	lculation of the p hanges in the ap \$0 \$0	plicable section of the app 0 Units 0 Units	so per unit annual \$0 per unit annual
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c Apartment Gross Potential Rent: RAD Units Market Rate Units Other Affordable Units Office / Retail GPR	lculation of the p hanges in the ap \$0 \$0 \$0 \$0	plicable section of the app 0 Units 0 Units	So per unit annual \$0 per unit annual \$0 per unit annual \$0 per unit annual
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c Apartment Gross Potential Rent: RAD Units Market Rate Units Other Affordable Units	lculation of the p hanges in the ap \$0 \$0 \$0 \$0 \$0	plicable section of the app 0 Units 0 Units 0 Units 0 Units	So per unit annual \$0 per unit annual \$0 per unit annual \$0 per unit annual
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c Apartment Gross Potential Rent: RAD Units Market Rate Units Other Affordable Units Office / Retail GPR Vacancy and Bad Debt Loss	lculation of the p hanges in the ap \$0 \$0 \$0 \$0 \$0 \$0 \$0	plicable section of the app 0 Units 0 Units 0 Units 0 Units	So per unit annual \$0 per unit annual \$0 per unit annual \$0 per unit annual
Explanation Section 9: Net Operating Incom Presented below is a summary ca review and make any necessary c Apartment Gross Potential Rent: RAD Units Market Rate Units Other Affordable Units Other Affordable Units Office / Retail GPR Vacancy and Bad Debt Loss Other Income Effective Gross Income	lculation of the p hanges in the ap \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	plicable section of the app 0 Units 0 Units 0 Units 0.0% weighted avera	Solication. \$0 per unit annual \$0 per unit annual \$0 per unit annual ge
Explanation Section 9: Net Operating Incom Presented below is a summary car review and make any necessary c Apartment Gross Potential Rent: RAD Units Market Rate Units Other Affordable Units Other Affordable Units Office / Retail GPR Vacancy and Bad Debt Loss Other Income	lculation of the p hanges in the ap \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	plicable section of the app 0 Units 0 Units 0 Units 0 Units	olication. \$0 per unit annual \$0 per unit annual \$0 per unit annual ge

Section 10: First Mortgage Loan Sizing	
Are you proposing to take out a first mortgage loan for this project?	ge
No first mortgage proposed. Skip this sect	ion.
Interest Rate % per Year	?
Mortgage Insurance Premium %	?
Length of Loan in Years	?
Debt Service Coverage Ratio	?
Maximum Supportable Mortgage Loan	\$0
Proposed Mortgage Loan Amount	?
Calculated Annual Debt Service	\$0
Is there a proposed balloon payment?	
If there is a proposed balloon payment,	?
in how many years is it due?	•
Section 11: Total Uses of Funds (Total Dev	velopment Cost)
Enter uses of funds for the proposed convers	
Acquisition Costs	
Building and Land Acquisition	?
Payoff Existing Loans	\$0
Other Costs	?
Construction Costs	\$0
Relocation Costs	?
Professional Fees	
Architecture & Engineering	?
Physical Conditions Assessment	?
Borrower's Legal Counsel	?
•	
Lender's Legal Counsel	?
Lender's Legal Counsel Feasibility Studies (LEAN Costs)	? ?
-	
Feasibility Studies (LEAN Costs)	?
Feasibility Studies (LEAN Costs) Environmental Reports	?
Feasibility Studies (LEAN Costs) Environmental Reports Appraisal / Market Study	? ? ?
Feasibility Studies (LEAN Costs) Environmental Reports Appraisal / Market Study Accounting Survey Other Costs	? ? ? ?
Feasibility Studies (LEAN Costs) Environmental Reports Appraisal / Market Study Accounting Survey Other Costs Loan Fees and Costs	?
Feasibility Studies (LEAN Costs) Environmental Reports Appraisal / Market Study Accounting Survey Other Costs	?
Feasibility Studies (LEAN Costs) Environmental Reports Appraisal / Market Study Accounting Survey Other Costs Loan Fees and Costs FHA MIP FHA Application Fee	?
Feasibility Studies (LEAN Costs) Environmental Reports Appraisal / Market Study Accounting Survey Other Costs Loan Fees and Costs FHA MIP FHA Application Fee FHA Inpection Fee	?
Feasibility Studies (LEAN Costs) Environmental Reports Appraisal / Market Study Accounting Survey Other Costs Loan Fees and Costs FHA MIP FHA Application Fee	???

Title Insurance/Exam Fee	?		
Recordation Fee	?		
Closing Escrow Agent Fee	?		
Prepayment Penalty/Premium	?		
Payables	?		
Construction Interest	?		
Construction Loan Fees	?		
Cost of Bond Issuance	?		
Other Costs	?		
Reserves			-
Initial Deposit to Replacement Reserve	?		
Initial Operating Deficit Escrow	?		
Operating Reserve	?		
Tax and Insurance Escrow	?		
Other Costs	?		
			-
Developer Fees	?		
Total Development Cost		\$0	aka Total Uses of Funds
Section 12: Total Sources of Funds			
Enter sources of funds for the proposed con	vers	ion.	
New First Mortgage Loan		\$0	
Public Housing Operating Reserves		φσ	1
Public Housing Capital Funds			
Replacement Housing Factor			
Low Income Housing Tax Credit Equity			
Other/Local			
Other/Local			
Other/Local			
			=
Total Sources of Funds	?	\$0	
Sources and uses are in balance			
	_		
Section 13: Projects Utilizing 9% Low In			lits ('LIHTCs')
You are not proposing to use 9% LIHTC	. Sk	ip this section	?
Do you have a LIHTC reservation?			
		······································	
Briefly discuss the application submission and appro detail that HUD can understand when you will subm			
LIHTC Reservation letter would be issued to you.		FF	
Discussion of QAP timing			
RAD requires that you demonstrate recent success, in			
Below, briefly discuss your capacity and experience	IN OD	taining 9% LIHICS from	the relevant State allocating agency.

Demonstration of recent success obtaining 9% LIHTCs	
---	--

Do you have a letter from the credit-issuing authority as described in Section 1.9(B) of the RAD Notice?
Provide evidence that the applicant diligently attempted to secure such a letter
Efforts to secure letter from credit-issuing authority
RAD requires that you attach a self-scored QAP application. Below, briefly discuss why you believe that a QAP application for the subject project, at the indicated score, is likely to receive a 9% LIHTC award.
Likelihood of obtaining 9% LIHTCs
Section 14: Ranking Factors
1) Do you want to designate this project as your PHA's priority project?
2) Are you applying for a ranking factor for Choice Mobility
Yes (a) Are you receiving choice-mobility vouchersEnter code of the sponsoring agency Yes (b) Are you providing choice-mobility vouchersEnter code of the recipient project
3) Are you requesting the Ranking Factor for Green Building and Energy Efficiency?
Describe the certification you will pursue, if applicable
Section 15: Additional Narratives Provide written responses in the grey highlighted rows below. Please limit each responses to 200 words.
Briefly describe the land, location / neighborhood, and physical plant for the project.
Description

Discuss any known environmental or building product risks such as lead based paint, asbestos, PCBs, flood zone status, aluminum
viring, and fuel storage tanks (whether underground or above ground), along with associated remediation measures.
xplanation
Discuss any needed accessibility modifications.
xplanation
Discuss any known market competitiveness isues, such as small unit sizes or limited on-site parking, and how the conversion plans t ddress these issues.
xplanation
Discuss any proposed relocation plans for the project.
xplanation
Discuss the capacity of the development team to undertake the proposed conversion.
xplanation
Section 16: Required Attachments
The Following Must Be Attached as Part of Your Electronic Application:
Yes Board Approval Form
No Mixed-finance Affidavit

- No Financing Letter of Interest/Intent for New First Mortgage Loan
- No Financing Letter of Interest/Intent for 4% LIHTCs
- No Financing Letter of Interest/Intent for 9% LIHTCs
- Yes Choice-Mobility Letter Agreement
- No 9% LIHTC Reservation Letter
- No Letter from credit-issuing authority
- No Self-Scored QAP Application for 9% LIHTCs
- No QAP Timeline

The 2 attachments indicated 'Yes' above must be included in your electronic application package. Incomplete application packages will be rejected, and if you re-submit, your place on the waiting list will be based on the date of re-submission.

No changes were made to the PIC data

This application will be rejected if submitted; there are 4 fatal errors.

Attachment 1A: Board Approval Form

This application will be rejected if submitted; there are 4 fatal errors. RAD Application for			
AMP No:	0		
Units	0		
Type of Conversion			
Proposed Units for Conversion and De Minimis			
Summary	Total Units Proposed for Conversion 0	Units Proposed to be Reduced 0	de minimis threshold 5
Explanation for De Minimus reduction			Unit Count
Pro Forma Sources and Uses			
Sources of Funds	Amount	Per Unit	
New First Mortgage Loan Public Housing Operating Reserves	\$0 \$0		
Public Housing Capital Funds	\$0		
Replacement Housing Factor	\$0		
Low Income Housing Tax Credit Equity	\$0	\$0	
Other	\$0	\$0	
Other	\$0	\$O	
Other	\$0		
Total Sources of Funds	\$0	\$0	
Uses of Funds	Amount	Per Unit	
Acquisition Costs	\$0	\$0	
Construction Costs	\$0		
Relocation Costs	\$0		
Professional Fees	\$0		
Loan Fees and Costs	\$0		
Reserves	\$0		
Developer Fees Total Uses of Funds	\$0 \$0		
Stabilized Cash Flow Pro Forma	Total	PUPA	
Gross Potential Rents for RAD Units	\$0	\$0	
Gross Potential Rents for Other Apartment Units	\$0	\$0	
Gross Potential Rents for Commercial	\$0	N/A	
Vacancy Loss and Bad Debt Loss	\$0	\$0	
Other Income	\$0	\$0	
Effective Gross Income	\$0	\$0	
Total Operating Expenses	\$0	\$0	
Annual Deposit to Replacement Reserve	\$0	\$0	
Net Operating Income	\$0	\$0	
First Mortgage Debt Service	\$0	\$0	
Operating Cash Flow	\$0	\$0	

PHA's Explanation of Any Relocation of Tenants (Estimated Relocation Cost is \$0)

PHA's Explanation of Capacity and Experience to Carry Out the RAD Conversion $\ensuremath{N/A}$

Attachment 1A: Board Approval Form This application will be rejected if submitted; there are 4 fatal errors. RAD Application for

				Average	Propose
3 Year Historical Average Comparison	\$350,000	\$375,000	\$400,000	\$375,000	\$0

PHA's Explanation of the Capital Needs and Replacement Reserves Estimates

Discussion of QAP timing

Demonstration of recent success obtaining 9% LIHTCs

Likelihood of obtaining 9% LIHTCs N/A

Attachment 1A: Board Approval Form

This application will be rejected if submitted; there are 4 fatal errors. RAD Application for

I hereby certify to the following: (1) that I have the requisite authority to execute this application on behalf of the owner; (2) that HUD can rely upon this certification in evaluating the Application, (3) that I acknowledge that I have read and understand PIH Notice 2012-32 (the "Notice"), which describes the Rental Assistance Demonstration (RAD) (the "Program"), and agree to comply with all requirements of the Program or Notice; (4) that all materials submitted in association with the application accurate, complete and not misleading; (5) that the application meets all applicable eligibility requirements for the Program set forth in the Notice; (6) that the owner approves the creation of a single-asset entity of the affected project if required by the lender to facilitate financing; (7) that, if selected for award, the owner will comply with the fair housing and civil rights requirements at 24 CFR 5.105(a) (general requirements) and will affirmatively further fair housing; (8) that this Board Approval Form has been approved by the Board of Commissioners on the date noted below; and (9) that, if selected for an award, the PHA will comply with all provisions of HUD's Commitment to Enter into a HAP (CHAP), which shall indicate the HUD-approved terms and conditions for conversion of assistance, or will indicate to HUD within 15 days that it is refusing the terms of the CHAP and withdrawing from RAD participation.

Warning: HUD will prosecute false claims and statements. Conviction may result in criminal and/or civil penalties (18 USC Sections 1001, 1010, 1012; 31 USC Sections 3729, 3802)

PHA Certification: By ()

Signature:

December 30, 1899 Date:

Attachment 1B: Financing Letter of Intent

RAD Application for

AMP No:	0		
Inits	0		
ype of Conversion			
)			
Pro Forma Sources and Uses			
Sources of Funds	Amount	Per Unit	
New First Mortgage Loan	\$0	\$0	
Public Housing Operating Reserves	\$0	\$0	
Public Housing Capital Funds	\$0	\$0	
Replacement Housing Factor	\$0	\$0	
Low Income Housing Tax Credit Equity	\$0	\$0	
Other	\$0	\$0	
Other	\$0	\$0	
Other	\$0	\$0	
Total Sources of Funds	\$0	\$0	
Jses of Funds	Amount	Per Unit	
Acquisition Costs	Amount \$0	\$0	
Construction Costs	\$0	\$0	
Relocation Costs	\$0	\$0	
Professional Fees	\$0	\$0	
Loan Eees and Costs	\$0	\$0	
Reserves	\$0	\$0	
Developer Fees	\$0	\$0	
Total Uses of Funds	\$0	\$0	
Stabilized Cash Flow Pro Forma			
Gross Potential Rents for RAD Units	Total \$0	PUPA	
Gross Potential Rents for RAD Units Gross Potential Rents for Other Apartment Units	\$0 \$0	\$0	
Gross Potential Rents for Other Apartment Units Gross Potential Rents for Commercial		\$0	
Vacancy Loss and Bad Debt Loss	\$0	N/A	
	\$0 \$0	\$0 \$0	
Other Income	\$0	\$0	
Effective Gross Income	\$0	\$0	
Effective Gross Income	\$0	\$0	
Effective Gross Income Total Operating Expenses	\$0 \$0	\$0 \$0	
Effective Gross Income	\$0	\$0	
Effective Gross Income Total Operating Expenses	\$0 \$0	\$0 \$0	
Effective Gross Income Total Operating Expenses Annual Deposit to Replacement Reserve	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	
Effective Gross Income Total Operating Expenses Annual Deposit to Replacement Reserve Net Operating Income First Mortgage Debt Service	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	
Effective Gross Income Total Operating Expenses Annual Deposit to Replacement Reserve Net Operating Income First Mortgage Debt Service	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	
Effective Gross Income Total Operating Expenses Annual Deposit to Replacement Reserve Net Operating Income First Mortgage Debt Service Operating Cash Flow	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	
Effective Gross Income Total Operating Expenses Annual Deposit to Replacement Reserve Net Operating Income	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0)perating 20

PHA's Explanation of the Capital Needs and Replacement Reserves Estimates

Discussion of QAP timing

Likelihood of obtaining 9% LIHTCs

Demonstration of recent success obtaining 9% LIHTCs

Statement of Lender / Equity Provider: The project appears feasible for ABC Mortgage Corporation to fund. Our general repayment terms and any conditions are stated above and/or in the comment block below. ABC Mortgage Corporation understands and acknowledges the RAD program requirements and policies and agrees to cooperate with the applicable RAD processes, as appropriate. This letter of intent is not a firm commitment. Final approval will be contingent on the results of ABC Mortgage Corporation due diligence process and approvals.

State any exceptions or additional conditions

ABC Mortgage Corporation: By Gustavo Martinez (Vice President)

Signature:

December 30, 1899 Date:

Prop

\$375,000

Attachment 1C – Mixed-Finance Affidavit Of

And

Regarding RAD Application for

- 1. certifies that he or she is the of and that he or she has been authorized by to execute this Mixed Finance Affidavit.
- 2. certifies that he or she is the of and that he or she has been authorized by to execute this Mixed Finance Affidavit.
- 3. and , through their duly authorized representatives, agree that if the application for (), is awarded entry into the Rental Assistance Demonstration, they will, if requested to do so by HUD:

(a) Convert the subject project's current subsidy to long-term Section 8 rental assistance in accordance with the requirements of the Rental Assistance Demonstration ("RAD") including, without limitation, the requirements of Notice PIH-2012-32 (the "Notice").

(b) Agree to Section 8 contract rent levels in accordance with RAD and the Notice.

(c) Comply with all applicable requirements of RAD and the Notice.

(d) Enter into one or more agreements to carry out the foregoing commitments. Such agreements shall include, without limitation, a Housing Assistance Payments (HAP) contract that:

(a) In the case of a RAD conversion to project based rental assistance, shall be between the project owner and the contract administrator designated by HUD; and

(b) In the case of a RAD conversion to project based voucher assistance, shall be between the project owner and a public housing authority designated by HUD.

:By ()

Signature:

December 30, 1899 Date:

:By ()

December 30, 1899

Date:

Signature:

Attachment 1D – Choice-Mobility Letter Agreement

Between (contributing vouchers)

And (receiving vouchers)

Regarding RAD Application for

- 1. Capitalized terms herein shall have the meaning given to them in Notice PIH-2012-32 (the "Notice") and in the Rental Assistance Demonstration ("RAD").
- 2. certifies that he or she is the of and that he or she has been authorized by to enter into this Choice-Mobility Letter Agreement regarding the RAD application submitted by ().
- 3. certifies that he or she is the of and that he or she has been authorized by to enter into this Choice-Mobility Letter Agreement regarding the RAD application submitted by ().
- 4. , through its duly authorized representative, commits that if the subject project converts assistance under RAD, will provide Section 8 Housing Choice Vouchers to the assisted residents of the subject project to achieve the choice-mobility objective described in Section 1.18 of the Notice. agrees that this commitment is binding on without regard to whether any RAD application submitted by is selected for participation in RAD.
- 5. acknowledges that if the subject project's application for RAD conversion is incomplete, fails to meet threshold criteria, or is submitted outside of the Initial Application Period, will not earn any Ranking Factor. However, if such application is submitted during the Initial Application Period, is complete, and meets threshold criteria, then will earn a Ranking Factor regardless of whether such application is selected, or, once selected, is withdrawn or terminated.
- 6. acknowledges that if the subject project's application for RAD conversion is incomplete, fails to meet threshold criteria, or is submitted outside of the Initial Application Period, will not earn any Ranking Factor.

:By ()

Signature:

:By ()

December 30, 1899

Date:

Formula RAD Rents (PBRA and PBV)										
Funding Baseline (pre-RAD)	Annual	Per Unit	PUPM	0 ACC units in PIC (after any corrections)						
Operating Fund	\$0	\$3,464	\$288.67							
Capital Fund	\$0	\$2,079	\$173.25							
Tenant Payments	\$0	\$3,588	\$299.00							
Total	\$0	\$9,131	\$760.92							
Funding Utilized if PBRA Selected	\$0	\$0	\$0.00	0.0% of baseline funding is utilized						
Funding Utilized if PBV Selected	\$0	\$0	\$0.00	0.0% of baseline funding is utilized						

Baseline Funding By Unit Type	0-BR	1-BR	2-BR	3-BR	4-BR	5-BR	6-BR	Monthly	Annual
Units	0	0	0	0	0	0	0	0	0
FMR	\$550	\$650	\$775	\$900	\$1,000	\$1,150	\$1,300	\$0	\$0
Ratio FMR : 2BR FMR	0.710	0.839	1.000	1.161	1.290	1.484	1.677		
# Units of 2BR FMR Equivalents	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Preliminary Contract Rents	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Formula Rents if Project Based Rental Assistance is Proposed:

	0-BR	1-BR	2-BR	3-BR	4-BR	5-BR	6-BR	Monthly	Annual
Units	0	0	0	0	0	0	0	0	0
Preliminary Contract Rents	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FMR	\$550	\$650	\$775	\$900	\$1,000	\$1,150	\$1,300	\$0	\$0
Utility Allowance	\$40	\$50	\$60	\$70	\$80	\$90	\$100	\$0	\$0
Rent Reasonable	\$400	\$500	\$600	\$700	\$800	\$900	\$1,000	\$0	\$0
120% FMR, minus Utility Allowance	\$620	\$730	\$870	\$1,010	\$1,120	\$1,290	\$1,460	\$0	\$0
150% FMR, minus Utility Allowance	\$785	\$925	\$1,103	\$1,280	\$1,420	\$1,635	\$1,850	\$0	\$0
PBRA-Contract Rent *								\$0	\$0

* Lower of preliminary contract rent and [120% of FMR minus utility allowance]. Reasonable rent does not affect this calculation.

Formula Rents if Project Based Vouchers are Proposed:

	0-BR	1-BR	2-BR	3-BR	4-BR	5-BR	6-BR	Monthly	Annual
Units	0	0	0	0	0	0	0	0	0
Preliminary Contract Rents	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Rent Reasonable	\$0	\$0	\$600	\$700	\$800	\$900	\$1,000	\$0	\$0
FMR	\$550	\$650	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utility Allowance	\$40	\$50	\$60	\$70	\$80	\$90	\$100	\$0	\$0
110% FMR, minues Utility Allowance	\$565	\$665	-\$60	-\$70	-\$80	-\$90	-\$100	\$0	\$0
PBV-Contract Rents **								\$0	\$0

** Lowest of preliminary contract rent, reasonable rent, and [110% of FMR minus utility allowance]

Latest Board Approved Operating Expenses

	2008 AFS	2009 AFS	2010 AFS	3 yr Average will be pulled fro
Provided?	Yes	Yes	Yes	
Vacancy Loss %	3.38%	3.38%	3.38%	3.38%
Total Operating Expenses:	\$410,000	\$410,000	\$410,000	
Administrative	\$30,000	\$30,000	\$30,000	\$30,000
Asset Management Fee	\$35,000	\$35,000	\$35,000	\$35,000
Tenant Services	\$40,000	\$40,000	\$40,000	\$40,000
Utility Expense	\$45,000	\$45,000	\$45,000	\$45,000
Ordinary Maint and Ops	\$50,000	\$50,000	\$50,000	\$50,000
Protective Services	\$55,000	\$55,000	\$55,000	\$55,000
Real Estate Taxes	\$45,000	\$45,000	\$45,000	\$45,000
Property Insurance	\$35,000	\$35,000	\$35,000	\$35,000
Liability Insurance	\$25,000	\$25,000	\$25,000	\$25,000
Other General Expenses	\$50,000	\$50,000	\$50,000	\$50,000
I.				
Bad Debt Loss (\$)	\$35,000	\$35,000	\$35,000	\$35,000
	2 Years Prior	1 Year Prior	Most Recent	3 yr Average will be pulled from FAS
Total FASS Operating Expenses:	2 Years Prior \$350,000	<mark>1 Year Prior</mark> \$375,000	Most Recent \$400,000	3 yr Average will be pulled from FAS \$375,000
Total FASS Operating Expenses:				
Total FASS Operating Expenses:				
Total FASS Operating Expenses:	\$350,000	\$375,000		
Total FASS Operating Expenses: Vacancy Loss %	\$350,000	\$375,000		
	\$350,000 3 yr Average	\$375,000 Corrected		
	\$350,000 3 yr Average	\$375,000 Corrected		
Vacancy Loss % Total Operating Expenses: Administrative	\$350,000 3 yr Average 3.38% \$410,000 \$30,000	\$375,000 Corrected 3.38% \$410,000 \$30,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000 \$40,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$40,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$50,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$40,000 \$45,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops Protective Services	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$50,000 \$55,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$50,000 \$55,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops Protective Services Real Estate Taxes	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$55,000 \$55,000 \$45,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$55,000 \$55,000 \$45,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops Protective Services Real Estate Taxes Property Insurance	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$44,000 \$45,000 \$55,000 \$45,000 \$45,000 \$35,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$55,000 \$45,000 \$35,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops Protective Services Real Estate Taxes Property Insurance Liability Insurance	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$55,000 \$45,000 \$45,000 \$35,000 \$35,000 \$25,000	\$375,000 Corrected 3.38% \$410,000 \$330,000 \$35,000 \$40,000 \$445,000 \$55,000 \$45,000 \$35,000 \$35,000 \$35,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops Protective Services Real Estate Taxes Property Insurance	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$44,000 \$45,000 \$55,000 \$45,000 \$45,000 \$35,000	\$375,000 Corrected 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$55,000 \$45,000 \$35,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops Protective Services Real Estate Taxes Property Insurance Liability Insurance Other General Expenses	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$55,000 \$45,000 \$55,000 \$45,000 \$35,000 \$35,000 \$25,000	\$375,000 Corrected 3.38% \$410,000 \$33,000 \$35,000 \$45,000 \$55,000 \$45,000 \$35,000 \$55,000 \$55,000 \$55,000		
Vacancy Loss % Total Operating Expenses: Administrative Asset Management Fee Tenant Services Utility Expense Ordinary Maint and Ops Protective Services Real Estate Taxes Property Insurance Liability Insurance	\$350,000 3 yr Average 3.38% \$410,000 \$30,000 \$35,000 \$40,000 \$45,000 \$55,000 \$45,000 \$45,000 \$35,000 \$35,000 \$25,000	\$375,000 Corrected 3.38% \$410,000 \$330,000 \$35,000 \$40,000 \$445,000 \$55,000 \$45,000 \$35,000 \$35,000 \$35,000		

Orange highlight indicates a change by the user

2010 Capital Needs Study Definition	for 'Elderl	y' and 'Family' Projects
Number of 2+ Bedroom Units	0	PIC data (before any corrections)
Average # Bedrooms	0.00	PIC data (before any corrections)
Family Definition 1	No	At least 1.5 bedrooms per unit
Family Definition 2	No	Between 1.2 and 1.5 and at least 100 2+ bedroom units
Elderly	Yes	All others
Occupancy Type for Preference	Elderly	Use this designation for purposes of the preference for high-rehab projects

Data Elements Downloaded from PIC Appear in Rows 2-3

AMP No	0-BR	1-BR
CA2010001	0	0

Uses Can Enter Corrections in the Grey Highlighted Cells Below in Column C (be sure to make the same cha

PIC Data Element	PIC Value	Corrected Value
AMP No	CA2010001	CA2010001
0-BR	0	0
1-BR	0	0
2-BR	28	28
3-BR	25	25
4-BR	0	0
5-BR	0	0
6-BR	0	0
Units	53	53
Average Bedroom Size	2.47	2.47
FMR (bedroom adjusted)	\$780	\$780
Utility Allowance (brm adj)	\$84	\$84
Operating Fund per unit	\$3,464	\$3,464
Operating Fund PUM	\$289	\$289
Capital fund per unit	\$2,079	\$2,079
Capital Fund PUM	\$173	\$173
Tenant Payments Per unit	\$3,588	\$3,588
Tenant payments PUM	\$299	\$299
Current Funding to FMR %	109%	109%
Executive Director	Anthony Bond	Anthony Bond
Position	Executive Director	Executive Director
Phone	999-999-9999	999-999-9999
Email	<u>abond@aha.org</u>	abond@aha.org
Mixed Finance	No	No
Housing Authority	Annandale Housing Authority	Annandale Housing Authority
DUNS number	123456789456	123456789456

Total Corrections

2-BR	3-BR	4-BR	5-BR	6-BR	Units	Average Bedroom Size	FMR (bedroom adjusted)
28	25	0	0	0	53	2.47	\$780
					131		

nges in PIC itself as well)

Comment

Cannot be modified

See RAD App Form Section 5 to modify See RAD App Form Section 5 to modify

- 0 Used on Board Approval form only
- 0 Used on Board Approval form only
- 0 Used on Validation sheet
- 0 Not currently used
- 0 Used on Validation sheet
- 0 Not currently used
- 0 Used on Validation sheet
- 0 Not currently used
- 0 Not currently used
- 0 Used on RAD App Form sheet
- 0 Not currently used
- 0 Used on RAD App Form sheet
- 0 Used on RAD App Form sheet

0

Utility					Tenant	
Allowance (brm adj)	n Operating Fund C per unit	Dperating Fund PUM	Capital fund per unit	Capital Fund PUM	Payments Per unit	Tenant payments PUM
\$84	\$3,464	\$289	\$2,079	\$173	\$3,588	\$299

Current Funding to FMR %	Executive Director	Position	Phone
109%	Anthony Bond	Executive Director	999-999-9999

	Mixed		
Email	Finance	Housing Authority	DUNS number
<u>abond@aha.org</u>	No	Annandale Housing Authority	123456789456