

Indiana Off Track Betting Survey

1. Do you represent an Off Track Betting or simulcast facility in the Indiana?

Yes No – Do not answer survey

2. Please indicate the location of the facility.

State _____ County _____

3. Please indicate the REVENUE in 2009 from the following sources:

a. Admissions \$ _____

b. Concessions \$ _____

c. Parking \$ _____

d. Programs \$ _____

e. All other revenue (includes gross earned on handle, surcharges, capital improvement surcharge, breakage, uncashed pari-mutuel tickers, and interest income) \$ _____

4. Please indicate the EXPENSES in 2009 on the following items:

General Operating Expenses:

a. Facilities Maintenance \$ _____

b. Equipment, and Vehicle Maintenance \$ _____

c. Equipment and Vehicle Rental \$ _____

d. Salaries, Wages, and Benefits \$ _____

e. Advertising Expenses \$ _____

f. Insurance Expenses \$ _____

g. Equipment Purchases \$ _____

h. Utility Expenses \$ _____

i. Office Supplies Expenses \$ _____

j. All other expenses (including revenue allocated to the racing industry in 2009, all track commissions and contributions to breed and development funds) \$ _____

k. Total Breakage in 2009 \$ _____

l. Total un-cashed parimutual tickets \$ _____

Taxes

m. Parimutual Taxes \$ _____

n. Admission Taxes \$ _____

o. Federal Taxes \$ _____

p. State Taxes \$ _____

q. Local Taxes \$ _____

5. Does your OTB outlet have assets that it owns?

Yes No

Please estimate the total value of assets owned by your OTB as of December 31, 2009. Only include assets that relate to the production and/or delivery of goods and services in the horse industry in the Indiana.

6. What is the fair market value of equipment and structures owned by your OTB? \$ _____

7. What is the estimated fair market value of land owned by your OTB? \$ _____

8. Did your OTB make any capital investments in 2009? \$ _____

Yes NO

9. In 2009, what was your OTB's total capital investment in equipment and structures? \$ _____

10. In 2009, what was your OTB's total capital investment in Land(purchase price) \$ _____

11. Did your OTB employ any personnel in 2009?

Yes No

12. During a typical month in 2009, what was the number of full time, full-year employees on your payroll? _____

13. During a typical month in 2009, what was the number of seasonal employees that were on your payroll and the average number of weeks worked per seasonal employee?

a. Number of seasonal employees _____

b. Average number of weeks worked by seasonal employees _____

14. During a typical month in 2009, what was the number of part-time employees on your payroll? _____

15. What was the average number of weeks worked by part time employees in 2009? _____

16. What was the average number of hours worked by a single part-time employee in a week _____

17. Does your OTB utilize electronic wagering technology? (off track betting technology that allows for wagering by way of cable, hone, wire, or any other technology other than the Internet that is remote from the racetrack site)

Yes No

What percentage of your total revenue is received through electronic wagering? _____%

18. Does your racetrack have electronic gaming machines? (Slot machines, video lottery terminals, video poker, instant racing, electronic pull-tabs, electronic keno or any other video based electronic gaming machines)

Yes No

19. What percentage of your total revenue is generated from electronic gaming machines? _____%

20. Does your racetrack conduct wagering over the Internet? (off track betting technology t hat allows for wagering through the Internet or closed loop online system by way of personal computer or hand held device).

Yes No

21. Approximately what percentage of your total revenue is generated via the Internet? _____%

Thank you please return your survey in the enclosed postage paid envelope.