SELF-MONITORING QUESTIONNAIRE for Finance, Insurance, Reinsurance, and Investment Funds Projects

Form: OPIC-162 OMB Number: 3420-0019 Expiration Date: _____

Overseas Private Investment Corporation 1100 New York Avenue, NW Washington, DC 20527-0001 An Agency of the United States Government

Please read the following information carefully. This form requests information from OPIC clients, which is required annually by OPIC's governing legislation. The information provided in this questionnaire will allow OPIC to better assess the impact of OPIC-assisted projects on the U.S. economy and employment, as well as the impact on host country economic development and the effects on the environment and workers' rights abroad.

Complete responses to the collection of information in this form are mandatory, per the Foreign Assistance Act of 1961, as amended, Section 231(k) (2). Client information contained in this questionnaire will be deemed designated as confidential commercial information in accordance with OPIC's Freedom of Information Act (FOIA) regulations (22 CFR part 706) and will be treated as confidential commercial information to the extent permitted by applicable law. As a federal agency, OPIC may not collect, or sponsor the collection of, information unless it displays a valid OMB Control Number with an expiration date that has not expired.

Paperwork Reduction Act Notice: This information is required to retain benefits. Public reporting burden for this collecting of information is estimated to average four hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Agency Forms Officer, Overseas Private Investment Corporation, 1100 New York Avenue, NW, Washington, DC 20527; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, DC 20503.

	I have read and	d agree to the	terms and	conditions	listed above.
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GETTING STARTED

SELF MONITORING QUESTIONNAIRE

Welcome to OPIC's Self-Monitoring Questionnaire ("SMQ"). In order to initiate the process, please click on the "Office of Investment Policy Questionnaire" button above. As the U.S. Government's development finance institution, OPIC takes its developmental mission seriously. As an integral part of the OPIC monitoring and oversight function, the SMQ enables OPIC to collect data that captures the actual environmental and social impacts as well as long-term developmental impacts of each OPIC-supported project (or subproject). Additionally, data collected in the SMQ is aggregated with other OPIC-supported projects (or subprojects) and used to satisfy OPIC's U.S. Congressional reporting requirements on a U.S. Government fiscal year-basis.

OPIC's Office of Investment Policy reviews each OPIC-supported project for its: 1) environmental, health, and safety risks; 2) labor-related risks; 3) impact on the U.S. economy and U.S. employment; and 4) development impact in the host country. For a description of OPIC's Office of Investment Policy, please click here: <u>http://www.opic.gov/doing-business/investment</u>.

The Self Monitoring Questionnaire (SMQ) may be completed online. In order to access the questionnaires, please go to https://www2.opic.gov/smq/login.asp. You will be asked to enter the project type, contract number, and password. The OPIC contract number and passwords are provided annually on the reminder letters sent to you by OPIC staff. If you do not know your contract number and password, please email SMQ@opic.gov and you will be sent the correct contract number and password related to the project. Alternatively, the Self Monitoring Questionnaire may be emailed or faxed to OIP. In this case, please email the Questionnaire to SMQ@opic.gov or fax the SMQ to the following number: 202-408-3198.

Please answer all questions as completely as possible. If space is inadequate, please supply additional information on separate sheets of paper and attach them to this form or include them with your electronic submission. For all questions, the terms "Project" and "Financial Intermediary" refer to the investment supported by the OPIC insurance or reinsurance contract and/or finance agreement identified by contract number herein.

Some questions and bolded terms found in the SMQ may not be familiar to users of the questionnaire. As such, please consult the document entitled, "Guidelines for completing the OPIC Self-Monitoring Questionnaire" as complete instructions and definitions of terms are provided. If you do not have a copy of this document, please email <u>SMQ@opic.gov</u>.

The Self Monitoring Questionnaire (SMQ) is divided into two sections. Please note that users are required to only complete one section, not both sections. The electronic Form will automatically direct you to the relevant questions, depending on your response to question 2A in Part I, as to whether or not the industry of the OPIC-supported project for which you are completing this Form is in Financial Services or Non-Financial Services.

Section A is to be completed by all OPIC Finance, Insurance and Reinsurance projects and by all OPIC Investment Funds and framework agreement/onlending facility subprojects *unless otherwise directed* by OPIC staff from the Office of Investment Policy (OIP).

Section B is to be completed by Financial Intermediary transactions *if directed* by OPIC staff from the Office of Investment Policy (OIP). As such, the term "financial intermediary" refers to, but is not limited to, general lending banks, specialized lending institutions, mortgage facilities, microfinance institutions, private equity funds, and other capital market transactions.

The terms "Project", "Financial Intermediary", and "Subproject" are based on definitions given to them in Appendix D of <u>OPIC's</u> <u>Environmental and Social Policy Statement</u>, as referenced below:

Project – All facilities owned or controlled within a physical project boundary that constitute a commercially viable business unit eligible for OPIC support.

Financial Intermediary – Investment funds, banks or other financial institutions including insurance companies, or other entities or vehicles that receive financing, guaranties or insurance from OPIC and provide debt or equity investment directly to projects or enterprises ("Subprojects").

Subproject – A project or enterprise that receives financing, investment, or insurance from an OPIC-supported Financial Intermediary.

PART I – PROJECT (OR SUBPROJECT) SUMMARY

1. I	PROJECT (OR SUBPROJECT) INFORMATION			
А	Project (or Subproject) Name:			
В	Contract/loan #:			
С	What percentage of the Project (or Subproject) ownership is locally-owned (i.e. in the Project (or Subproject) country)?	%		
D	Is any of the local ownership comprised of Small & Medium Enterprises (SME)?	No		
	If "Yes", please provide what percentage of local ownership is comprised of Small & Medium Enterprises.	%		
E	Is any of the local ownership comprised of women-owned and/or managed businesses?			
	If "Yes", please provide what percentage of local ownership is comprised of women-owned and/or managed businesses.	%		
F	Does the Project (or Subproject) involve other Development Finance Institutions (DFIs)?	No		
	If "Yes," please indicate which DFIs below			
	Multilateral (e.g. World Bank, International Finance Corporation) Regional (e.g. InterAmerican Developm Asian Development Bank, European Ba Reconstruction and Development)			
	Bilateral (e.g. FMO, CDC) Other (please specify below)			

G	Do any of the U.S. investors in the Project (or one of its subsidiaries or affiliates) curre produce the same product(s) as that produced by this Project?	ntly	Yes	No
	If "Yes", has the number of U.S. employees engaged in the U.S. production of this problem reduced as a result of this OPIC-supported investment?	Yes	No	
н	How many employees are currently employed by such U.S. company or its subsidiarie affiliates that produce this product?	s or		
1	What is the total value of remittances (dividends, profits, loans/interest, royalties, etc.)	from the	e project?	
	To the United States	\$		
	To other countries, excluding the U.S. and the Host Country?	\$		
J	What was the value of the Project's final destination sales to the following:		N/A	
	(If multiple product lines, please provide information on each product on a separate sh	eet.)		
	The Host Country	\$		
	The U.S.	\$		
	Other countries in descending order of value):			
		\$		
		\$		

2. P	ROJECT (OR SUBPROJECT) DESCRIPTION						
A	Project (or Subproject) Industry	Financial Se	rvice	25		Non-Financia	al Services
В	Description of the Project (or Subproject) and it	ts operations:					
С	Has the Project (or Subproject) description of OPIC?	changed sinc	e it	was originally appro	ved b	y 🗌 Yes	No
	If "Yes", please indicate the changes below:						
	New business lines			Exited markets			
	New products or services			Exited product lines	s or se	rvices	
	New international markets			Other:			
D	Has the Project (or Subproject) become opera	tional?				Yes	No
	If "Yes," please provide the date the Project (o	r Subproject)	beca	ame operational.		/ Day / Mo	/ onth / Year
E	Please specify the Project's (or Subproject's) r completed fiscal year and use data from this year est of this form.		te th	Starting Date MM/YYYY		Ending Da MM/YYYY	
F	What is the Project's (or Subproject's) target cl	ient or custon	ner?	Please specify.			
	Please provide the number of clients or customers currently served by the Project (or Subproject).						

3.	PROJECT (OR SUBPROJECT) SITING
А	Project (or Subproject) City and Country:
В	Project (or Subproject) Site Location (please include GPS coordinates):

PART II A – PROJECT (OR SUBPROJECT) COUNTRY EFFECTS (For Non Financial Services Projects (or Subprojects))

(For Non-Financial Services Projects (or Subprojects)) PROJECT (OR SUBPROJECT) EMPLOYMENT 1. Please provide the current number of Project (or Subproject) employees. А **Current Number of Permanent Employees Temporary Employees** Construction Seasonal Employees Local Expatriate Employees Expatriate Expatriate Male Female Male Female Local Local Managerial Professional/ Technical Unskilled Labor TOTAL

В	Has the Project (or Subproject) utilized workers employed by third parties (i.e., through contractors/subcontractors) since the Project (or Subproject) became operational?					
	For physical construction		For administrative needs		For other operational needs	

2. I	PROJECT (OR SUBPROJECT) EMPLOYEE TRAINING		
А	Has the Project (or Project Company) provided training above and beyond standard on- the-job training to both current and new permanent employees identified above in Question 1A of Part III?	Yes	No
	If "Yes", please describe what type of training opportunities have been provided to the ma professional/technical, and/or unskilled personnel.	nagerial,	
В	How many permanent employees received training described in item 2A above this report	ing year?	

3. I	3. PROJECT (OR SUBPROJECT) CONSTRUCTION LABOR						
A	If physical construction is involved, has construction already be	gun?	Yes	No			
	If "Yes", approximately how much has been completed (estimat	te in % completed terms)?		%			
	Estimated start-up/construction period (if applicable): Estimated operational start date (if appli						
	MM/YYYY – MM/YYYY	MM/YYYY					
В	Has the Project (or Subproject) required the establishment of the facilities?	emporary worker housing	Yes	No			
	If "Yes", how many workers are housed at these facilities?						

4. I	ENVIRON	MENTAL AND SOCIAL BE	NEFITS			
A	initiative		-	Project (or Subproject) implemented irected at restoring and/or preserving	Yes	No
	lf "Yes",	please describe.				
В	(i.e. phila	· · · · · ·		es or benefits to the local community related to the business operations of	Yes	No
	lf "Yes",	please select the benefits th	at apply:			
		Recreational facilities		Scholarship programs		

	Schools		Charitable donations/activities
	Medical clinics		Other:
Describe	the specifics of each progra	am indicated above.	

5.	5. HUMAN RESOURCE MANAGEMENT								
Α	Does the Project (or Subproject) have written human resources policies?	Yes	No						
В	Please indicate the areas covered by the human resources policies:								
	Benefits (e.g. healthcare, life insurance, pension plan, vacation, maternity/paternity leave, childcare, etc).								
If "Yes", please list which of these benefits, if any, are above and beyond what is required by Project (or Subproject) Country law:									

	Mechanism(s) for workers' to express grievances (e.g., direct access to supervisors and/or the human resources department, workers' committees, and/or trade unions reps, or an anonymous hotline).	Yes	No
	General conditions of work that, at the minimum, comply with local applicable labor laws (e.g., limits on hours of work, wages (including premium or overtime pay), sick leave, collective bargaining agreements, etc).	Yes	No
	Disciplinary procedures.	Yes	No
С	Does the Project (or Subproject) have a Human Resources Department and/or Manager?	Yes	No
D	Does the Project (or Subproject) have management experience in applying international labor standards, such as those in the IFC Performance Standards or as part of certifications (e.g., Fair Trade Certified, SA8000, or Rainforest Alliance)?	Yes	No

6.	6. LABOR-RELATED ISSUES							
Doe	s the Project (or Subproject) currently involve the following?							
A	Migrant or foreign workers (excludes expatriate management or highly-skilled non-manual workers).	Yes	No					
В	Workers under the age of 18 (directly or indirectly employed by the Project (or Subproject).	Yes	No					
	If "Yes," please briefly describe the general duties of these workers and include the age of the young	gest worke	r.					
С	Known use of harmful child labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	🗌 No					
D	Known use of forced labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	🗌 No					
E	Retention of foreign workers' (directly or indirectly employed) passports.	Yes	No					
F	A major retrenchment (i.e. lay-offs of significant numbers of workers).	Yes	No					
G	Known non-compliance with local laws, OPIC labor-related requirements, or other applicable labor standards (self-diagnosed, or as a result of official inspections or other audits).	Yes	No					
Н	Labor-related lawsuits against the Project (or Subproject).	Yes	No					
I	Labor unrest in the last year in the form of strikes or other general industrial disputes.	Yes	No					
	If "Yes," please briefly describe the nature of the strike and list the start and end dates of the strike.							
J	Ongoing or unresolved issues/disputes with a Project (or Subproject) trade union.	Yes	No					

7. TECHNOLOGY AND KNOWLEDGE TRANSFER

Please indicate if the Project (or Subproject) has included any of the following technology and/or knowledge transfer factors in the Project (or Subproject) Country. Where applicable, please indicate whether any of these factors were new or uncommon in the Project (or Subproject) Country and provide details.

А	Management practices	New	Uncommo	on No
	If "New" or "Uncommon", please describe.			
В	Marketing and/or distribution techniques	New	Uncommo	on No
	If "New" or "Uncommon", please describe.			
С	Production and/or processing technologies	New	Uncommo	on 🗌 No
	If "New" or "Uncommon", please describe.			
D	Products and/or services	New	Uncommo	on 🗌 No
	If "New" or "Uncommon", please describe.			
Е	Has the Project (or Subproject) provided technical assistance (e.g. training of industry counterparts, suppliers, etc)?	customers,	Yes	No
	If "Yes", please describe:			
F	Has the Project (or Subproject) received any industry standard certifications (e. 140000, 18001, 22000, EMAS, SA 8000, HACCP, OHSAS 18001) and/or volur certifications (e.g. Fairtrade International, U.N. Global Compact)?	•	Yes	No
	If "Yes", please identify and describe:			

8.	ENVIRONMENTAL IMPACT			
А	Is the Project currently in compliance with all conditions in the OPIC contract or consent with respect to environment, health and safety?	Y	'es	□ No
	If "No", please describe the areas of non-compliance.			
В	Has the Project been cited or fined for any violation of local or host country environmental, health or safety laws?	Y	'es	🗌 No
	If "Yes", please explain briefly below.			
С	Has the Project submitted all OPIC-required reports on environment, health and safety?	Y	'es	No
	If "Yes", please list reports and dates of transmission of the reports.			
				/ <u>/</u> /
			Day /	Month / Year
			Day /	// Month / Year
			//	
			/	//
			Day /	Month / Year
D	Have there been any changes in the design or capacity of the Project that result in increased hazards to workers, area residents, or the environment?	Y	es	No

	If yes, please describe briefly below.		
Е	Have any accidents occurred that resulted in loss of human life or material impacts on the environment?	Yes	No
	If so, describe briefly below.		

9.	. PROJECT (OR SUBPROJECT) COUNTRY REGULATORY ENVIRONMENT								
A	Has the Project (or Subproject) resulted from or caused any Project Country reforms, new legislation, or new regulations?			Yes	No				
	lf "Ye	es", please explain.							
В	B Does the Project (or Subproject) involve a public-private partnership? If "Yes", please indicate below the type of party involved, the name of each party, and describe how each party indicated is involved in the Project (or Subproject).					🗌 No			
	Project Country government entity:				ntal organizat	ion:			
		Local non-governmental organization:		Other:					

10.	OPERATIONAL PROJECT (OR SUBPROJECT) FUNDING		
A	Has the Project (or Subproject) procured goods and services from Project country sources on an on-going basis since the Project (or Subproject) became fully operational?	Yes	No
	If "Yes", please provide the average annual amount of operational procurement from Project country sources as a result of this OPIC-supported investment.	\$	
	Please also briefly describe the goods and/or services that have been procured by these fund	S.	

11.	PROJECT (OR SUBPROJECT) PAYMENTS	
A	How much did the Project (or Subproject) pay to the host country government in duties, taxes, and other payments in the last fiscal year?	\$
В	If the Project (or Subproject) is eligible for a tax holiday, indicate the duration of the tax holiday.	year(s)
С	If duties and/or tax payments to Project country government have been reduced as a result of the Project (or Subproject), please estimate the amount lost.	\$

PART II B – PROJECT (OR SUBPROJECT) COUNTRY EFFECTS

(For Financial Services Projects (or Subprojects))

1. PROJECT (OR SUBPROJECT) COUNTRY EMPLOYMENT								
A	A Please provide the current number of Financial Intermediary employees.							
				Current Number of	Perm	anent	Employees	
			Lo	cal			Expat	triate
		Male		Female			Male	Female
Man	agerial							
Professional/ Technical								
Unskilled Labor								
TOTAL								
В		las the Financial Intermediary utilized workers employed by third parties (i.e., through contractors/subcontractors) ince the Project (or Subproject) became operational?						ractors/subcontractors)
	For physica	l construction		For administrative needs	e needs For other operational needs			tional needs

2.	2. ENVIRONMENTAL AND SOCIAL BENEFITS							
A	initia			ent, has the Financial Intermediary implemented) which are directed at restoring and/or preserving	_ Yes	No		
	If "Yes", please describe (e.g. paperless banking, favorable financing terms for Project (or Subproject) clients engaging in activities which preserve the environment, etc).							
В	B Does the Financial Intermediary provide ancillary benefits or services to the local community (i.e. philanthropic and/or charitable initiatives not directly related to the business operations of the Project Company)?					No		
	lf "Ye	s", please select the benefits tha	t apply	r.				
		Recreational facilities		Scholarship programs				
		Schools		Charitable donations/activities				
		Medical clinics		Other (please specify):				
	Desc	ribe the specifics of each progra	m indio	cated above.				

3.	HUMAN RESOURCE MANAGEMENT		
Α	Does the Financial Intermediary have written human resources policies?	Yes	No
В	Please indicate the areas covered by the human resources policies:		
	Benefits (e.g. healthcare, life insurance, pension plan, vacation, maternity/paternity leave, childcare, etc).	Yes	No
	If "Yes", please list which Project (or Subproject) benefits are above and beyond wha Subproject) Country law:	t is required b	y Project (or
	Mechanism(s) for workers' to express grievances (e.g., direct access to supervisors and/or the human resources department, workers' committees, and/or trade unions reps, or an anonymous hotline).	Yes	No
	General conditions of work that, in the minimum, comply with local applicable labor laws (e.g., limits on hours of work, wages (including premium or overtime pay), sick leave, collective bargaining agreements, etc).	Yes	No
	Disciplinary procedures.	Yes	No
С	Does the Financial Intermediary have a Human Resources Department and/or Manager?	Yes	No
D	Does the Financial Intermediary have management experience in applying international labor standards, such as those in the IFC Performance Standards or as part of certifications (e.g., Fair Trade Certified, SA8000, or Rainforest Alliance)?	Yes	No

4.	LABOR-RELATED ISSUES		
Doe	s the work of the Financial Intermediary currently involve the following?		
A	Migrant or foreign workers (excludes expatriate management or highly-skilled non-manual workers).	Yes	🗌 No
В	Workers under the age of 18 ((directly or indirectly employed by the Project (or Subproject)).	Yes	No
	If "Yes," please briefly describe the general duties of these workers and include the age of the young	gest worke	er.
С	Known use of harmful child labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	🗌 No
D	Known use of forced labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	No
E	Retention of foreign workers' (directly or indirectly employed) passports.	Yes	🗌 No
F	A major retrenchment (i.e. lay-offs of significant numbers of workers).	Yes	🗌 No
G	Known non-compliance with local laws, OPIC labor requirements, or other applicable labor standards (self-diagnosed, or as a result of official inspections or other audits).	🗌 Yes	🗌 No
н	Labor-related lawsuits against the Financial Intermediary.	Yes	🗌 No
I	Labor unrest in the last year in the form of strikes or other general industrial disputes.	Yes	No
	If "Yes," please briefly describe the nature of the strike and list the start and end dates of the strike.		
J	Ongoing or unresolved issues/disputes with a Financial Intermediary trade union.	Yes	No

5. TECHNOLOGY AND KNOWLEDGE TRANSFER

Please indicate if the Financial Intermediary has incorporated any of the following technology and knowledge transfer factors in the Project (or Subproject) Country. Where applicable, please indicate whether any of these factors are new or uncommon in the Project (or Subproject) Country and provide details.

Α	Management practices	New	Uncommon	No
	If "New" or "Uncommon", please describe.			
В	Marketing and distribution techniques	New	Uncommon	No
	If "New" or "Uncommon", please describe.			
С	Production or processing technologies	New	Uncommon	No
	If "New" or "Uncommon", please describe.		-	
D	Financial product and/or services	New	Uncommon	🗌 No
	If "New" or "Uncommon", please describe.			
E	Has the Financial Intermediary provided technical assistance (e.g. training of industry counterparts, suppliers, etc)?	customers,	Yes	No
	If "Yes", please describe.			
F	Has the Financial Intermediary received any industry standard certifications and voluntary certifications (e.g. Equator Principles, U.N. Global Compact, SMART Client Protection Principles)?		Yes	No
	If "Yes", please identify and describe.			

6.	ENVIRONMENTAL IMPACT							
A	Is the Financial Intermediary currently in compliance with all conditions in the OPIC contract or consent with respect to environment, health and safety?		Yes	No				
	If "No", please describe the areas of non-compliance.							
В	Has the Financial Intermediary been cited or fined for any violation of local or host country environmental, health or safety laws?		Yes	No				
	If "Yes", please explain briefly below.							
С	Has the Financial Intermediary submitted all OPIC-required reports on environment, health and safety?	Yes	No					
	If "Yes", please list reports and dates of transmission of the reports.							
			/	/				
			Day / N	1onth / Year				
	Day / Month / Year							
			/	<u> </u>				
			Day / M	1onth / Year				
			Day / N	1onth / Year				

D	Have there been any changes in the design or capacity of the Financial Intermediary that result in increased hazards to workers, area residents, or the environment?	Yes	No
	If yes, please describe briefly below.		
E	Have any accidents occurred that resulted in loss of human life or material impacts on the environment?	Yes	No
	If so, describe briefly below.		

7.	PRC	DJECT (OR SUBPROJECT) COUNTRY REGULATOR	RY EN'	/IRONMENT		
A		the Project resulted from or caused any Project Count regulations?	Yes	No		
	lf "Yo	es", please explain.				
В	type	s the Project involve a public-private partnership? If " of party involved, the name of each party, and descril lved in the Project.		Yes	🗌 No	
		Project Country government entity:	ntal organizat	ion:		
		Local non-governmental organization:	Other:			

8.	PROJECT PAYMENTS	
A	How much did the Project pay to the host country government in duties, taxes, and other payments in the last fiscal year?	\$
В	If the Project is eligible for a tax holiday, indicate the duration of the tax holiday.	year(s)
С	If duties and/or tax payments to Project country government have been reduced as a result of the Project, please estimate the amount lost.	\$

9. TOTAL LOAN PORTFOLIO – TRANSACTION TYPE AND AMOUNTS									
A Please identify the type of transactions supported by the Financial Institution									
	%	Loans (non-mortgages)	%	Leasing contracts					
	%	Mortgages	%	Equity investments					
	%	Insurance contracts	%	Other (please specify):					
В	Please pi portfolio.	rovide the following information on your to	otal Ioan	Total Loan Portfolio					
	Number o	f Project (or Subproject) transactions per							
	Value of F	Project (or Subproject) outstanding portfol	\$						
	Average t	ransaction amount per client.		\$					

Maximum transaction amount to a single client.	\$
Minimum transaction amount to a single client.	\$
Median transaction amount to a single client.	\$

A		e segments of clients as a percentage of pan portfolio.	В	Purpose of the transactions as a percentage of the total loan portfolio.		
	%	Consumers (not including mortgages)	%	Start-Up Capital		
	%	Microenterprises	%	Working Capital		
	%	Small & Medium Enterprises	%	Expansion Capital		
	%	Large Corporations	%	Equipment Purchase		
	%	Other (please specify):	%	Other (please specify):		
В	Business	activities/sectors of clients as a percentag	e of the tota	the total loan portfolio.		
	%	Manufacturing	%	Tourism		
	%	Agriculture	%	Trade/Retail		
	%	Construction	%	Energy		
	%	Transportation and Communication	%	Services (please specify):		
	%	Consumer	%	Other (please specify):		
	Duration (of transactions as a percentage of the tota	l loan portfo	lio.		
	%	< 6 months	%	25 – 36 months		
	%	6 – 12 months	%	37 – 60 months		
	%	13 – 24 months	%	> 60 months		
С	Demogra	phic distribution of clients as a percentage	of the total	loan portfolio.		

%	Percenta	ge of clients	that are w	vomen (or wo	men-managed businesses).
%	Urban	%	Rural	%	Other (please specify):

11.	TOTAL M	ORTGAGE PORTFOL	.IO – CLIEN	T PROFILE						
A	Mortgage	maturity period as a p	ercentage of	the total mortg	jage portfolio.					
	%	< 5 years		%	16 – 20 years					
	%	5 -10 years		%	> 20 years					
	%	11 - 15 years								
В	Purpose of the mortgages as a percentage of the total mortgage portfolio.									
	%	Mortgages for new h	omeowners	%	Productive loan (e.g. home equity loan/line of credit)					
	%	Other (please specify	/):	%						
С	Target ma	arket of mortgages as a	a percentage	of the total mo	ortgage portfolio.					
	%	Low-income homes	%	Residential re	ntal properties					
	%	Middle-income homes	%	Commercial p	roperties					
	%	High-income homes	%	Other (please	specify):					
D	Demogra	phic distribution of clier	nts as a perc	entage of the t	otal mortgage portfolio.					
	%	Percentage of client	s that are wo	omen (or wome	n-managed businesses).					

	%	Urban	%	Rural	%	Other (please specify):
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12.	SUSTAINABILITY	(
A		For your latest fiscal year, please provide one or more of the following repayment performance measures that are applicable to the Financial Intermediary:							
	% Portfolio At Risk (PAR) Ratio								
	%	Write-off Ratio							
	%	Other:							
В	For your latest fiscal year, please provide one of the following profitability measures that is applicable to the Financia Intermediary:								
	%	Return on Investment							
	%	Operational Self-Sufficiency Ratio							
	%	Other:							

PART III – U.S. Supplier and Procurement Information

As indicated on the cover page, the client data you provide is privileged business information that OPIC treats as confidential to the extent permitted by law. However, it is important for OPIC to be able to demonstrate some of the effects of your project. The historical supplier and procurement information is useful for OPIC to illustrate the specific benefits of your project for the U.S. economy. Unless you provide an attached sheet with a compelling reason why this information should not be made public, OPIC intends to use the information in public statements and releases.

				Please che	ck all that a	pply below		
Name of U.S. Supplier	City	State	Zip Code	Minority- owned business	Woman- owned business	U.S. small business	Type of Good or Service Please indicate if used (refurbished)	Amount Procured Most Recent Fiscal Year
Acme, Inc.	Any town	NY	12345				Widgets	\$ 100,000
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
Remaining Procurement								\$
							Totals	\$

PART IV – Investor / Representative Certification

Section A - Investor/Representative Certification

I hereby represent the information provided in this document is complete and accurate to the best of my knowledge, and that I am an authorized representative of the Project (or Subproject).						
Signature:	ignature: Date:					
Name and Title:		Email address:				

Section B - Investor/Representative Certification

I hereby represent the information provided in this document is complete and accurate to the best of my knowledge, and that I am an authorized representative of the Financial Intermediary.							
Signature:	Date:	Telephone:					
Name and title:		Email address:					

PART V – OPIC Customer Satisfaction Survey

Please take a few moments to complete our very brief Customer Satisfaction Survey. Your feedback is very important to us.

1. On a scale of 1 to 5 with 1 being very dissatisfied and 5 being very satisfied rate your overall satisfaction in working with OPIC (Overseas Private Investment Corporation) on your investment project.

- o 1- Very Dissatisfied
- o 2- Somewhat Dissatisfied
- o 3- Neither Satisfied Nor Dissatisfied
- o 4- Somewhat Satisfied
- o 5- Very Satisfied

2. On a scale of 1 to 5, please rate your satisfaction with the following OPIC attributes as they relate to your transaction.

Attribute	Very dissatisfied	Somewhat dissatisfied	Neutral	Somewhat satisfied	Very Satisfied	No basis for judgment
	1	2	3	4	5	6
Helpfulness	0	0	0	0	0	0
Professional demeanor	0	0	0	0	0	0
Timeliness of responses to your questions Clarity of communications Understanding of your business needs	0	0	0	0	0	0
	0	0	0	0	0	0
	0	0	0	0	0	0
Ability to get a decision within a reasonable period of time	0	0	0	0	0	0

On a scale of 1to 5 with 1 being very likely and 5 being very unlikely rate your likeliness of working with OPIC again on an investment project.

- o 1-Very Likely
- o 2-Somewhat Likely
- o 3-Neither Likely or Unlikely
- o 4- Somewhat Unlikely
- o 5-Very Unlikely

3. Please use the space below to provide any additional feedback and/or comments on any topics about your experience in working with OPIC and the Office of Investment Policy

Thank you for answering our questions about our service to you.