



**PART A. PRINCIPAL PARTIES**

This application is to be used for export financing of up to \$500,000 for terms of 6 or 12 months.

1. Borrower/ Exporter			
Company Name			
Telephone No.	Web Site	Tax ID Number	D&B Number
Name of Contact Person	Title of Contact Person	Telephone No.(e.g.,(202)565-3946)	Email Address (if applicable)
Address (No P.O. Boxes)	City	State	Zip
No. of Full-Time Employees:	Gross Sales - Last FYE:	Primary North American Industrial Classification System (NAICS) No.:	"Small Business Concern" as described in SBA Guidelines:
			<input type="checkbox"/> Yes <input type="checkbox"/> No
Is the majority ownership of your business represented by:	<input type="checkbox"/> women <input type="checkbox"/> minority	Does your firm have at least 3 years of revenue producing operations and at least 1 year of exporting experience?	<input type="checkbox"/> Yes <input type="checkbox"/> No

2. Borrower's Management (Proprietors, partners, officers, directors and holders of all outstanding stock or other ownership interests -100% of ownership must be shown.) Attach separate sheet of paper if necessary.			
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Last Name (owner #1)	First Name	Title/Management Position	Social Security Number
Address (No P.O. Boxes)	City	State	% Owned   Guarantor
			<input type="checkbox"/> Yes <input type="checkbox"/> No
Country	Postal Code		

Last Name (owner #2)	First Name	Title/Management Position	Social Security Number
Address (No P.O. Boxes)	City	State	% Owned   Guarantor
			<input type="checkbox"/> Yes <input type="checkbox"/> No
Country	Postal Code		

Last Name (owner #3)	First Name	Title/Management Position	Social Security Number
Address (No P.O. Boxes)	City	State	% Owned   Guarantor
		<input type="text"/>	<input type="text"/> <input type="checkbox"/> Yes <input type="checkbox"/> No
Country	Postal Code		

**3 . Borrower's Affiliate(s) where Affiliate is defined as any firm closely related to the Borrower through common ownership by a parent company or any company where the Borrower directly or indirectly owns 5% or more of the company's voting stock. [If more than one Affiliate, please attach a separate list of all other Affiliates to include the information outlined below.]**

Company Name	D&B Number	Tax ID Number	
Address (No P.O. Boxes)	City	State	Country
		<input type="text"/>	
Postal Code			

**4 . Description of Export Business Practices**

Approximate number of foreign accounts	Number of years exporting	Do you currently have an export credit insurance policy	If yes, carrier
		<input type="checkbox"/> Yes <input type="checkbox"/> No	
What payment terms do you currently provide to your foreign buyers?		Total Export Credit sales for prior 3 years	Export Credit AR Outstanding
<input type="checkbox"/> Open Account - Credit	<input type="checkbox"/> Letter of Credit		
<input type="checkbox"/> Cash in Advance	<input type="checkbox"/> Other		
Total Export Credit sales losses for prior 3 years	90+ days overdue Export Credit Sales	Weighted Average Export Credit Terms >90 days	
		<input type="checkbox"/> Yes <input type="checkbox"/> No	

**List Your Five Largest Export Sales Markets**

Country	<input type="text"/>	Projected Export Volume	<input type="text"/>	Shipping to Country Less than 12 months	<input type="checkbox"/>
Country	<input type="text"/>	Projected Export Volume	<input type="text"/>	Shipping to Country Less than 12 months	<input type="checkbox"/>
Country	<input type="text"/>	Projected Export Volume	<input type="text"/>	Shipping to Country Less than 12 months	<input type="checkbox"/>
Country	<input type="text"/>	Projected Export Volume	<input type="text"/>	Shipping to Country Less than 12 months	<input type="checkbox"/>
Country	<input type="text"/>	Projected Export Volume	<input type="text"/>	Shipping to Country Less than 12 months	<input type="checkbox"/>

<b>5. Description of Principal Line of Business and Products / Goods / Services to be exported</b>		
<b>6. Description of how this loan will benefit your export related business</b>		
<b>7. Calculation of Maximum Loan Amount and U.S. Content in Export Related Goods and Services</b>		
Check one set of Direct and/or Indirect Terms of Sale to be used as the basis for calculating the Maximum Loan Amount		
Purchase Contracts/Orders	Invoiced Last Fiscal Year	Invoiced Preceding 12 Months
<input type="checkbox"/> Direct Export Sales	<input type="checkbox"/> Direct Export Sales	<input type="checkbox"/> Direct Export Sales
<input type="checkbox"/> Indirect Export Sales	<input type="checkbox"/> Indirect Export Sales	<input type="checkbox"/> Indirect Export Sales
1. Direct Exports with greater than 50% U.S. Content		The price of individual goods and services identified in the Export Contracts or Invoices that have greater than 50% U.S. Content based on all costs, exclusive of profit, for the reporting period.
2. Direct Exports with 50% or less U.S. Content		The cost of individual goods and services identified in the Export Contracts or Invoices that have 50% or less U.S. Content based on all costs, exclusive of profit, for the reporting period. Multiply the aggregate cost of these items by the US Content percentage of these goods and services for the reporting period. If an amount is entered in this block, complete Section 8 of this Application
3. Indirect Exports with greater than 50% U.S. Content		The price of individual goods and services that have greater than 50% US Content based on all costs, exclusive of profit, sold to US based companies provided that (a) the ultimate buyer or end user must be located in a foreign country and (b) the Borrower must obtain from the US based company verifiable evidence of their intent to export or proof that the goods or services have been exported from the United States for the reporting period.
4. Indirect Exports with 50% or less U.S. Content		The cost of individual goods and services that have 50% or less US Content based on all costs, exclusive of profit, sold to US based companies provided that (a) the ultimate buyer or end user must be located in a foreign country and (b) the Borrower must obtain from the US based company verifiable evidence of their intent to export or proof that the goods or services have been exported from the United States. Multiply the aggregate cost of these items by the US Content percentage of these goods and services for the reporting period. If an amount is entered in this block, complete Section 8 of this Application
5. Eligible Exports		The sum of the US Content in boxes 1, 2, 3 and 4 above.
6. Excluded Country Sales		Sales to countries where Ex-Im Bank Support for Private Sector is not available for transactions less than one year. See Ex-Im Bank Country Limitation Schedule.
7. Ineligible Export Sales		Export Sales to Military Buyers, Capital Goods and Services facilitating Additions to Global Raw Steel or DRAM Semiconductor Making Capacity.
8. Net Eligible Export Sales		Line 5 less Lines 6 and 7.
9. Net Current Assets		Sum of Current Assets less Short-Term Secured Debt Obligations. Use most recent financial statement provided as a basis for this calculation.
10. Maximum Loan Amount		The lesser of: 50% of line 8, or 90% of line 9, or \$500,000.
11. Requested Loan Amount		
12. Requested Loan Term		Enter 6 or 12 months.
Ex-Im Bank Content Policy URL: <a href="http://www.exim.gov/pub/ins/pdf/eib99-21.pdf">www.exim.gov/pub/ins/pdf/eib99-21.pdf</a>		
Ex-Im Bank Country Limitation Schedule URL: <a href="http://www.exim.gov/tools/country/country_limits.cfm">www.exim.gov/tools/country/country_limits.cfm</a>		

**8. Goods and Services that have 50% or less U.S. Content**  
Complete this section only if an amount was entered in blocks 2 or 4 of Section 7.

Description of Good or Service Including NAICS	Description of Foreign Content	Country of Origin	U.S. Costs (\$)	Total Costs (\$)

**The Applicant** (hereafter "Applicant" or "it") **CERTIFIES, ACKNOWLEDGES and COVENANTS to the Export-Import Bank of the United States** (hereafter "Ex-Im Bank") that to the best of Applicant's knowledge and belief, after due diligence, the statements set forth below are true and correct. Any reference below to "this transaction" shall refer to either the individual transaction or the Ex-Im Bank program or Insurance Policy that is the subject of the application, as appropriate.

- A.** Neither Applicant, nor any of its Principals (as defined in the Debarment Regulations identified below), has, within the past 3 years, been:
- 1) debarred, suspended, declared ineligible from participating in, or voluntarily excluded from participation in a Covered Transaction (as defined in Government-wide debarment regulations, found at 2 CFR Part 3513 and 2 CFR Part 180, respectively) (collectively the "Debarment Regulations");
  - 2) formally proposed for debarment from participating in a Covered Transaction, with a final determination still pending;
  - 3) indicted, convicted or had a civil judgment rendered against it for any conduct or offenses described at 2 CFR § 180.800 in the Debarment Regulations;
  - 4) had a public transaction (whether Federal, State or local) terminated for cause or for default;
  - 5) been delinquent on any non-tax debt due and owing to the U.S. Government or its agencies or instrumentalities as of the date of execution of this certification; or
  - 6) listed on any of the publicly available debarment lists of the following international financial institutions: the World Bank Group; the African Development Bank; the Asian Development Bank; the European Bank for Reconstruction and Development, and the Inter-American Development Bank; or the Applicant has received a written statement of exception from Ex-1m Bank attached to this certification, permitting acceptance of this application notwithstanding an inability to make all of the certifications in clauses 1) through 6) of this section A.
- B.** Applicant has conducted and will conduct reasonable due diligence in connection with this transaction, including checking the Excluded Parties List System (<http://www.epls.gov/epls/search.do>) ("EPLS") and the Specially Designated Nationals ("SDN") List of the Department of the Treasury, Office of Foreign Assets Control ("OFAC") (<http://www.ustreas.gov/offices/enforcement/ofac/sdn/>). Applicant has not and will not knowingly enter into any sales, leasing or financing agreements in connection with this transaction with any individual or entity that is listed on the EPLS or the SDN List (or is otherwise prohibited from conducting business with U.S. public and private entities pursuant to OFAC Regulations).
- C.** Either: (1) To the best of Applicant's knowledge and belief, no funds have been paid or will be paid to any person in connection with this application for influencing or attempting to influence:
- (a) an officer or employee of any U.S. Government agency, or
  - (b) a Member of Congress or a Member's employee, or
  - (c) an officer or employee of Congress;
- (This does not apply to commissions paid by the Bank to insurance brokers.)*  
or (2) Applicant will complete and submit Form-LLL (the Anti-Lobbying Declaration/Disclosure forms available at <http://www.exim.gov/pub/ins/pdf/lll.pdf>)
- D.** Neither Applicant nor any agent or representative acting on Applicant's behalf, has or will engage in any activity in connection with this transaction that is a violation of: 1) the Foreign Corrupt Practices Act of 1977, 15 U.S.C. § 78dd-1, et seq.; (the violation of which can result in civil and/or criminal penalties against companies and individuals); 2) the Arms Export Control Act, 22 U.S.C. § 2751 et seq., 3) the International Emergency Economic Powers Act, 50 U.S.C. § 1701 et seq.; 4) the Export Administration Act of 1979, 50 U.S.C. § 2401 et seq., and, 5) the regulations issued by the OFAC. Applicant also certifies that neither Applicant nor any agent or representative acting on Applicant's behalf, has been found by a court of the United States to be in violation of any of the foregoing statutes or regulations within the preceding 12 months, and to the best of its knowledge, the performance by the parties to this transaction of their respective obligations does not violate any of the foregoing or any other applicable law.
- E.** Neither the Applicant nor any agent or representative acting on Applicant's behalf in connection with this transaction is currently under charge or has been, within the past 5 years, convicted in any court of any country, or subject to national administrative measures of any country, for bribery of public officials.
- F.** Applicant covenants and declares that it will, upon demand, disclose to Ex-1m Bank: 1) the identity of companies and individuals acting on Applicant's behalf in connection with the transaction: and, 2) the amount and purpose of commissions and fees paid, or agreed to be paid, to such persons.
- G.** The representations made and the facts stated in this application and its attachments are true Applicant has not misrepresented or omitted any material facts. Applicant further covenants that if any statement(s) set forth in this application becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform Ex-Im Bank of such change. Applicant further understands that in accepting or approving this application, Ex-Im Bank is relying upon Applicant's statements set forth in the application and on the foregoing certifications, and all statements and certifications are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).
- H.** Authorization - I authorized Ex-Im Bank to make inquiries as necessary to verify the accuracy of the statements made and to determine my creditworthiness, including making certain "routine uses" of information protected by the Privacy Act as described below. In connection with the foregoing, the undersigned authorize Ex-Im Bank to report their credit experience with the Applicant(s) and its Guarantor(s) to the applicable credit bureaus.

## NOTICES

The Applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in Ex-Im Bank being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the Applicant must promptly inform Ex-Im Bank of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. Ex-Im Bank may not require the information and Applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). Ex-Im Bank reserves the right to decline to process or to discontinue processing of an application.

## PAPERWORK REDUCTION ACT STATEMENT

We estimate that it will take you about 1.5 hours per response that includes the time it will take to read the instructions, gather the necessary facts and fill out the form. However, you are not required to provide information requested unless a valid OMB control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to Ex-Im Bank and the Office of Management and Budget, Paperwork Reduction Project, OMB # 3048-xxxx Washington, D.C. 20503.

## PRIVACY ACT NOTICE

Privacy Act Notice - The Applicant is hereby notified that Ex-Im Bank requests the information in this application under the authority of the Export-Import Bank Act of 1945, as amended (12 U.S.C. 635 et seq.) Providing the requested information is mandatory (but see "Submission of Social Security Number" notice below). The purpose for which the information is intended to be used is to determine the Applicant's eligibility for financial assistance under the Global Credit Express program. The Privacy Act authorizes Ex-Im Bank to make certain "routine uses" of information protected by that Act. One such routine use is that when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature, Ex-Im Bank may refer it to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use is to assist in obtaining credit bureau reports, including business credit reports on the small business borrower and consumer credit reports and scores on the principals of the small business and guarantors on the loan for purposes of originating, servicing, and liquidating small business loans and for purposes of routine periodic loan portfolio management and lender monitoring. See \_\_\_ F.R. \_\_\_\_\_ (and any subsequently published notices) for additional background and other routine uses.

Submission of Social Security Number - Under the Privacy Act, the Applicant is not required to provide social security number information, and failure to provide social security number may not affect any right, benefit, or privilege to which applicant is entitled. Applicants are not entitled to any right, benefit or privilege under the Ex-Im Bank Global Credit Express program. If the requested information, including the social security number, is not provided then Ex-Im Bank may not be able to determine the applicant's eligibility for financial assistance under the Global Credit Express program.

Name of Borrower:	Name and Title of Authorized Representative (Print or Type):
Signature	Date
Name of Guarantor:	Name and Title of Authorized Representative (Print or Type):
Signature	Date

### PART C. To Be Completed by Originating Financial Institution

Originating Financial Institution Name		Name and Title of Contact Person (last, first, middle initial)	
Address	City	Telephone No. (e.g.,(202)565-3946)	Fax No. (e.g.,(202)565-3946)
State	Zip	Email Address (if applicable)	
Describe the relationship between the Originating Financial Institution and the Borrower, to include the length and nature of the relationship.			
Application Fee Amount		Origination Fee Due	
Fico SBSS Score The minimum score shall not be lower than 180 (available from Ex-Im Bank).	Ex-Im Bank Exporter Score A score less than 40 may result in a requirement for additional credit enhancements (available from Ex-Im Bank)	Applicant is not on the Excluded Parties list. ( <a href="http://www.epls.gov/epls/search.do">http://www.epls.gov/epls/search.do</a> ) ("EPLS") reviewed <input type="checkbox"/>	
		Applicant is not on the Office of Foreign Assets Control list ("OFAC") ( <a href="http://www.ustreas.gov/offices/enforcement/ofac/sdn/">http://www.ustreas.gov/offices/enforcement/ofac/sdn/</a> ) reviewed <input type="checkbox"/>	
Without the participation of The Export-Import Bank of the United States, to the extent applied for, we would not be willing to make this loan on the terms prescribed in the Global Credit Express Program, and in our opinion the financial assistance approved is not otherwise available on reasonable terms.			
Name and Title of Authorized Representative (Print or Type)			
Signature		Date	

CHECKLIST OF INFORMATION TO BE ATTACHED	
(Note: All Attachments must be signed and dated by all person(s) signing this form.)	
<input type="checkbox"/> 1.	Tax returns on the Borrower for the previous three years. <b>Exhibit A</b>
<input type="checkbox"/> 2.	Financial Statements [including notes] on the Borrower for the previous three years. <b>Exhibit B</b>
<input type="checkbox"/> 3.	Personal Financial Statement of the principal owner(s) of the business (at least 20% ownership). <b>Exhibit C</b>
<input type="checkbox"/> 4.	Current Receivables Aging. <b>Exhibit D</b>
<input type="checkbox"/> 5.	Current Inventory Schedule <b>Exhibit E</b>
<input type="checkbox"/> 6.	Evidence of Exports (i.e. copies of export orders or export shipment ledger with contact information) <b>Exhibit F</b>
<input type="checkbox"/> 7.	List of all Liens and Existing Indebtedness <b>Exhibit G</b>

PART D. Loan Set-up (internal to Ex-Im Bank)			
<input type="checkbox"/> Initial Loan	<input type="checkbox"/> Restructure	<input type="checkbox"/> Renewal	<input type="checkbox"/> Amendment
Reference Loan Number:			
Loan Amount	Final Disbursement Date	Guarantee Period Expiry Date	
Interest Payment Schedule	Interest Rate Basis	First Interest Payment Date	Interest Payment Day of Month
Loan Interest Rate	Interest Rate Spread over Rate Basis	If Interest Rate is Fixed - Rate	FICO SBSS Reference #
Collateral Position	If other Collateral Position, please list below:		