**U.S. Infrastructure for Underwater Acoustic Transduction Systems**

Month, Day, 2012

Company  
Address  
City, State Zip Code

Dear POC:

The Bureau of Industry and Security (BIS), Office of Technology Evaluation (OTE), in coordination with the U.S. Department of the Navy, Office of Naval Research (ONR) is undertaking a defense industrial base assessment of the U.S. Infrastructure for Underwater Acoustic Transduction Systems. The principal purpose of this data collection and assessment is to analyze the health and competitiveness of the industry and other supporting elements in the industrial base and to develop recommendations to ensure the ability of the industry to support Navy missions and programs. OTE will analyze the health of the industrial base that supports individual Navy programs, better understand the interdependencies among programs and suppliers, as well as evaluate the possible need for Navy driven technology infusion and other strategic investments and develop targeted planning and acquisition strategies.

Your organization has been identified as a direct or indirect supplier of products and/or services to the U.S. Government for acoustical transducer -related applications. To begin, download the Microsoft Excel formatted survey and corresponding instructions at: [www.bis.doc.gov/underwater\_acoustics/index.htm](http://www.bis.doc.gov/underwater_acoustics/index.htm)

For internal data collection purposes, a PDF version of the survey can also be downloaded at this website. BIS will only accept Excel survey submissions.

Information furnished to BIS is business confidential and will not be published or disclosed, other than in aggregate form. Such information is also protected from disclosure from Freedom of Information Act (FOIA) requests. **Also note that your company is** **required by federal law under 50 U.S.C. App Sec 2155 to complete the survey within 30 days of receipt of this letter.**

If you have any questions regarding the survey, e-mail: [underwateracoustics@bis.doc.gov](mailto:underwateracoustics@bis.doc.gov) , or contact BIS staffers: Mark Crawford at 202-482-8239, Matt Sigmund at 202-482-0634, or Laura DeMaria at 202-482-7804. Please contact me at 202-482-4060 if you have any questions regarding the overall U.S. Underwater Acoustic Transduction System assessment.

Thank you for your participation.

Sincerely,



Brad Botwin   
Director, Industrial Studies   
Office of Technology Evaluation