SELF-MONITORING QUESTIONNAIRE for Finance, Insurance, Reinsurance, and Investment Funds Projects

OMB Number: 3420-0019 Expiration Date:

Overseas Private Investment Corporation

1100 New York Avenue, NW Washington, DC 20527-0001 An Agency of the United States Government

Please read the following information carefully. This form requests information from OPIC clients, which is required annually by OPIC's governing legislation. The information provided in this questionnaire will allow OPIC to better assess the impact of OPIC-assisted projects on the U.S. economy and employment, as well as the impact on host country economic development and the effects on the environment and workers' rights abroad.

Complete responses to the collection of information in this form are mandatory, per the Foreign Assistance Act of 1961, as amended, Section 231(k) (2). Client information contained in this questionnaire will be deemed designated as confidential commercial information in accordance with OPIC's Freedom of Information Act (FOIA) regulations (22 CFR part 706) and will be treated as confidential commercial information to the extent permitted by applicable law. As a federal agency, OPIC may not collect, or sponsor the collection of, information unless it displays a valid OMB Control Number with an expiration date that has not expired.

Paperwork Reduction Act Notice: This information is required to retain benefits. Public reporting burden for this collecting of information is estimated to average four hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Agency Forms Officer, Overseas Private Investment Corporation, 1100 New York Avenue, NW, Washington, DC 20527; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, DC 20503.

I have read and agree to the terms and conditions listed abov

GETTING STARTED

Welcome to OPIC's Self-Monitoring Questionnaire ("SMQ"). As the U.S. Government's development finance institution, OPIC takes its developmental mission seriously. As an integral part of the OPIC monitoring and oversight function, the SMQ enables OPIC to collect data that captures the actual environmental and social impacts as well as long-term developmental impacts of each OPIC-supported project (or subproject). Additionally, data collected in the SMQ is aggregated with other OPIC-supported projects (or subprojects) and used to satisfy OPIC's U.S. Congressional reporting requirements on a U.S. Government fiscal year-basis.

OPIC's Office of Investment Policy reviews each OPIC-supported project for its: 1) environmental, health, and safety risks; 2) labor-related risks; 3) impact on the U.S. economy and U.S. employment; and 4) development impact in the host country. For a description of OPIC's Office of Investment Policy, please click here: http://www.opic.gov.

The Self Monitoring Questionnaire (SMQ) may be completed on-line (click button below) or in pdf format. For the on-line process, you will be asked to enter the project type, contract number, and password. The OPIC contract number and passwords are provided annually on the reminder letters sent to you by OPIC staff. If you do not know your contract number and password, please email SMQ@opic.gov and you will be sent the correct contract number and password related to the project. Alternatively, a pdf-formatted version of the Self Monitoring Questionnaire may be emailed or faxed to OIP [link to pdf document]. In this case, please email the Questionnaire to SMQ@opic.gov or fax the SMQ to the following number: 202-408-3198.

Please answer all questions as completely as possible. If space is inadequate, please supply additional information on separate sheets of paper and attach them to this form or include them with your electronic submission. For all questions, the terms "Project" and "Financial Intermediary" refer to the investment supported by the OPIC insurance or reinsurance contract and/or finance agreement identified by contract number herein.

Some questions and bolded terms found in the SMQ may not be familiar to users of the questionnaire. As such, please consult the document entitled, "Guidelines for completing the OPIC Self-Monitoring Questionnaire" as complete instructions and definitions of terms are provided. If you do not have a copy of this document, please email SMQ@opic.gov.

In order to initiate the on-line process, please click on the "Self-Monitoring Questionnaire" button below.

SELF MONITORING QUESTIONNAIRE START BUTTON

The Self Monitoring Questionnaire (SMQ) is divided into two sections. Please note that users are required to only complete one section, not both sections. The electronic Form will automatically direct you to the relevant questions, depending on your response to question 2A in Part I, as to whether or not the industry of the OPIC-supported project for which you are completing this Form is in Financial Services or Non-Financial Services.

Section A is to be completed by all OPIC Finance, Insurance and Reinsurance projects and by all OPIC Investment Fund portfolio companies and framework agreement/onlending facility subprojects *unless this is a Financial Intermediary transaction (see below)*.

Section B is to be completed by Financial Intermediary transactions. As such, the term "financial intermediary" refers to, but is not limited to, general lending banks, specialized lending institutions, mortgage facilities, microfinance institutions, private equity funds, and other capital market transactions.

The terms "Project", "Financial Intermediary", and "Subproject" are based on definitions given to them in Appendix D of OPIC's Environmental and Social Policy Statement, as referenced below:

Project – All facilities owned or controlled within a physical project boundary that constitute a commercially viable business unit eligible for OPIC support.

Financial Intermediary – Investment funds, banks or other financial institutions including insurance companies, or other entities or vehicles that receive financing, guaranties or insurance from OPIC and provide debt or equity investment directly to projects or enterprises ("Subprojects").

Subproject – A project or enterprise that receives financing, investment, or insurance from an OPIC-supported Financial Intermediary.

PART I – PROJECT (OR SUBPROJECT) SUMMARY

1. F	PROJECT (OR SUBPROJECT) INFORMATION					
Α	Project (or Subproject) Name:					
В	Contract/loan #:					
С	What percentage of the Project (or Subproject) ownership is locally-owned (i.e. in the Project (or Subproject) country)?					
D	Is any of the local ownership comprised of Small & Medium Enterprises (SME)?					
	If "Yes", please provide what percentage of local ownership is comprised of Small & Medium Enterprises.					
Е	Is any of the local ownership comprised of women-owned and/or managed businesses?	Yes	☐ No			
	If "Yes", please provide what percentage of local ownership is comprised of women-owned and/or managed businesses.					
F	Does the Project (or Subproject) involve other Development Finance Institutions (DFIs)?	Yes	No			
	If "Yes," please indicate which DFIs below					
	Multilateral (e.g. World Bank, International Finance Corporation) Regional (e.g. InterAmerica Asian Development Bank, B Reconstruction and Develo	European Ba				
	Bilateral (e.g. FMO, CDC) Other (please specify below	v)				

G	Do any of the U.S. investors in the Project (or one of its subsidiaries or affiliates) curre produce the same product(s) as that produced by this Project?	ntly	Yes	No
	If "Yes", has the number of U.S. employees engaged in the U.S. production of this probeen reduced as a result of this OPIC-supported investment?	duct	Yes	No
Н	How many employees are currently employed by such U.S. company or its subsidiarie affiliates that produce this product?	s or		
I	What is the total value of remittances (dividends, profits, loans/interest, royalties, etc.)	from the	e project?	
	To the United States	\$		
	To other countries, excluding the U.S. and the Host Country?	\$		
J	What was the value of the Project's final destination sales to the following:		N/A	
	(If multiple product lines, please provide information on each product on a separate sh	eet.)		
	The Host Country	\$		
	The U.S.	\$		
	Other countries in descending order of value):			
		\$		
		\$		
		\$		

2. F	PROJECT (OR SUBPROJECT) DESCRIPTION				
Α	Project (or Subproject) Industry Financial Services		Non-Financial Services		
В	Description of the Project (or Subproject) and its operations:				
С	Has the Project (or Subproject) description changed since it was originally approv OPIC?	ed b	Yes No		
	If "Yes", please indicate the changes below:				
	New business lines Exited markets				
	New products or services Exited product lines	or se	rvices		
	New international markets Other:				
D	Has the Project (or Subproject) become operational?		☐ Yes ☐ No		
	If "Yes," please provide the date the Project (or Subproject) became operational.		Day / Month / Year		
E	Please specify the Project's (or Subproject's) most recently completed fiscal year and use data from this year to complete the rest of this form. Starting Date MM/YYYY MM/YYYY				
F	What is the Project's (or Subproject's) target client or customer? Please specify.				
	Please provide the number of clients or customers currently served by the Proje Subproject).	ect (c	or		

3.	PROJECT (OR SUBPROJECT) SITING
А	Project (or Subproject) City and Country:
В	Project (or Subproject) Site Location (please include GPS coordinates):

PART II A – PROJECT (OR SUBPROJECT) COUNTRY EFFECTS

(For Non-Financial Services Projects (or Subprojects))

1. PROJECT (OR SUBPROJECT) EMPLOYMENT								
A Please provide the current number of Project (or Subproject) employees.								
Current Number of Permanent Employees Temporary Employees								
	Local Expatriate			Construction Seasonal En			l Employees	
	Male	Female	Male	Female	Local	Expatriate	Local	Expatriate
Managerial								
Professional/ Technical								
Unskilled Labor								
TOTAL								

В	Has the Project (or Subproject) utilized workers employed by third parties (i.e., through contractors/subcontractors) since the Project (or Subproject) became operational?								
	For physical construction		For administrative n	eeds		For other operational needs			
2 [PROJECT (OR SUBPROJECT) EM	DI OV	EE TRAINING						
2. 1	,								
A	Has the Project (or Project Company) provided training above and beyond standard onthe-job training to both current and new permanent employees identified above in Question 1A of Part III?							☐ No	
	If "Yes", please describe what type of training opportunities have been provided to the managerial, professional/technical, and/or unskilled personnel.								
В	How many permanent employees i	eceiv	ed training described	in item 2A a	bove	this report	ing year?		
3. I	PROJECT (OR SUBPROJECT) CO	NSTR	UCTION LABOR						
Α	If physical construction is involved,	has c	construction already b	egun?			Yes	☐ No	
	If "Yes", approximately how much has been completed (estimate in % completed terms)?								
	Estimated start-up/construction period (if applicable): Estimated operational start date (if applicable):						icable):		
	MM/YYYY – MM/YYYY			MM/YYYY					
В	Has the Project (or Subproject) red facilities?	quired	the establishment of	temporary v	worke	r housing	Yes	□No	
	If "Yes", how many workers are ho	used a	at these facilities?						

4. I	4. ENVIRONMENTAL AND SOCIAL BENEFITS								
A	As a resi initiatives the envir	Yes	☐ No						
	If "Yes", please describe.								
В	Does the Project (or Subproject) provide ancillary services or benefits to the local community (i.e. philanthropic and/or charitable initiatives not directly related to the business operations of the Project Company)?								
	If "Yes", p	please select the benefits the	at apply:		•				
		Recreational facilities		Scholarship programs					
		Schools		Charitable donations/activities					
	Medical clinics Other:								
	Describe the specifics of each program indicated above.								

5. I	HUMAN RESOURCE MANAGEMENT								
Α	Does the Project (or Subproject) have written human resources policies?								
В	Please indicate the areas covered by the human resources policies:								
	Benefits (e.g. healthcare, life insurance, pension plan, vacation, maternity/paternity leave, childcare, etc).								
	If "Yes", please list which of these benefits, if any, are above and beyond what is required by Project (or Subproject) Country law:								
	Mechanism(s) for workers' to express grievances (e.g., direct access to supervisors and/or the human resources department, workers' committees, and/or trade unions reps, or an anonymous hotline).	Yes	☐ No						
	General conditions of work that, at the minimum, comply with local applicable labor laws (e.g., limits on hours of work, wages (including premium or overtime pay), sick leave, collective bargaining agreements, etc).	Yes	☐ No						
	Disciplinary procedures.	Yes	☐ No						
С	Does the Project (or Subproject) have a Human Resources Department and/or Manager?	Yes	☐ No						
D	Does the Project (or Subproject) have management experience in applying international labor standards, such as those in the IFC Performance Standards or as part of certifications (e.g., Fair Trade Certified, SA8000, or Rainforest Alliance)?	Yes	☐ No						

6.	LABOR-RELATED ISSUES		
Doe	s the Project (or Subproject) currently involve the following?		
Α	Migrant or foreign workers (excludes expatriate management or highly-skilled non-manual workers).	Yes	☐ No
В	Workers under the age of 18 (directly or indirectly employed by the Project (or Subproject).	Yes	☐ No
	If "Yes," please briefly describe the general duties of these workers and include the age of the young	gest worke	er.
С	Known use of harmful child labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	☐ No
D	Known use of forced labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	☐ No
Е	Retention of foreign workers' (directly or indirectly employed) passports.	Yes	☐ No
F	A major retrenchment (i.e. lay-offs of significant numbers of workers).	Yes	☐ No
G	Known non-compliance with local laws, OPIC labor-related requirements, or other applicable labor standards (self-diagnosed, or as a result of official inspections or other audits).	Yes	☐ No
Н	Labor-related lawsuits against the Project (or Subproject).	Yes	☐ No
I	Labor unrest in the last year in the form of strikes or other general industrial disputes.	Yes	☐ No
	If "Yes," please briefly describe the nature of the strike and list the start and end dates of the strike.		
J	Ongoing or unresolved issues/disputes with a Project (or Subproject) trade union.	Yes	☐ No

7. 1	7. TECHNOLOGY AND KNOWLEDGE TRANSFER					
in th	Please indicate if the Project (or Subproject) has included any of the following technology and/or knowledge transfer factors in the Project (or Subproject) Country. Where applicable, please indicate whether any of these factors were new or uncommon in the Project (or Subproject) Country and provide details.					
Α	Management practices	New	Uncomm	on No		
	If "New" or "Uncommon", please describe.					
В	Marketing and/or distribution techniques	New	Uncomm	on No		
	If "New" or "Uncommon", please describe.					
C	Production and/or processing technologies	New	Uncomm	on No		
	If "New" or "Uncommon", please describe.					
D	Products and/or services	New	Uncomm	on No		
	If "New" or "Uncommon", please describe.					
Е	Has the Project (or Subproject) provided technical assistance (e.g. training of industry counterparts, suppliers, etc)?	customers,	Yes	☐ No		
	If "Yes", please describe:					
II.	Has the Project (or Subproject) received any industry standard certifications (e. 140000, 18001, 22000, EMAS, SA 8000, HACCP, OHSAS 18001) and/or voluncertifications (e.g. Fairtrade International, U.N. Global Compact)?		Yes	No		
	If "Yes", please identify and describe:					

8.	ENVIRONMENTAL IMPACT		
Α	Is the Project currently in compliance with all conditions in the OPIC contract or consent with respect to environment, health and safety?	Yes	□ No
	If "No", please describe the areas of non-compliance.		
В	Has the Project been cited or fined for any violation of local or host country environmental, health or safety laws?	Yes	□ No
	If "Yes", please explain briefly below.		
С	Has the Project submitted all OPIC-required reports on environment, health and safety?	Yes	☐ No
	If "Yes", please list reports and dates of transmission of the reports.		
		Day	/ Month / Year
			_/
		Day	/ Month / Year
		Davi	/ Month / Year
		Day	/ Month / Year
		Day	/ Month / Year
D	Have there been any changes in the design or capacity of the Project that result in increased hazards to workers, area residents, or the environment?	Yes	☐ No

	If yes, please describe briefly below.							
Е		any accidents occurred that resulted in loss of human onment?	material impacts on the	Yes	☐ No			
	If so, describe briefly below.							
9.	PRO	JECT (OR SUBPROJECT) COUNTRY REGULATOR	RY ENV	/IRONMENT				
A		the Project (or Subproject) resulted from or caused a slation, or new regulations?	ny Proj	ect Country reforms, new	Yes	□No		
	If "Yo	es", please explain.						
В	Does the Project (or Subproject) involve a public-private partnership? If "Yes", please indicate below the type of party involved, the name of each party, and describe how each party indicated is involved in the Project (or Subproject).					□No		
		Project Country government entity:		International non-governme	ental organizat	ion:		
		Local non-governmental organization:		Other:				

10.	OPERATIONAL PROJECT (OR SUBPROJECT) FUNDING					
Α	Has the Project (or Subproject) procured goods and services from Project country sources on an on-going basis since the Project (or Subproject) became fully operational?	Yes	☐ No			
	If "Yes", please provide the average annual amount of operational procurement from Project country sources as a result of this OPIC-supported investment.					
	Please also briefly describe the goods and/or services that have been procured by these funds.					
11.	PROJECT (OR SUBPROJECT) PAYMENTS					
Α	How much did the Project (or Subproject) pay to the host country government in duties, taxes, and other payments in the last fiscal year?	\$				
В	If the Project (or Subproject) is eligible for a tax holiday, indicate the duration of the tax holiday.		/ear(s)			
С	If duties and/or tax payments to Project country government have been reduced as a result of the Project (or Subproject), please estimate the amount lost.	\$_				

PART II B – PROJECT (OR SUBPROJECT) COUNTRY EFFECTS

(For Financial Services Projects (or Subprojects))

1.	PROJECT (OR SUBPROJECT) COUNTRY EMPLOYMENT						
Α	Please prov	ide the current numb	de the current number of Financial Intermediary employees.					
				Current Number o	f Perm	anent	Employees	
			Lo	cal			Expa	triate
		Male		Female			Male	Female
Man	agerial							
Professional/ Technical								
Unskilled Labor								
TOTAL								
В		s the Financial Intermediary utilized workers employed by third parties (i.e., through contractors/subcontractors) ce the Project (or Subproject) became operational?						
	For physical construction				For other opera	tional needs		

2.	2. ENVIRONMENTAL AND SOCIAL BENEFITS							
A	As a initia	Yes	☐ No					
	If "Yes", please describe (e.g. paperless banking, favorable financing terms for Project (or Subproject) clients engaging in activities which preserve the environment, etc).							
В	(i.e.			cillary benefits or services to the local community is not directly related to the business operations of	Yes	☐ No		
	If "Ye	s", please select the benefits tha	t apply	:				
		Recreational facilities		Scholarship programs				
		Schools		Charitable donations/activities				
		Medical clinics		Other (please specify):				
	Describe the specifics of each program indicated above.							

3.	HUMAN RESOURCE MANAGEMENT							
Α	Does the Financial Intermediary have written human resources policies?							
В	Please indicate the areas covered by the human resources policies:							
	Benefits (e.g. healthcare, life insurance, pension plan, vacation, maternity/paternity leave, childcare, etc).	Yes	☐ No					
	If "Yes", please list which Project (or Subproject) benefits are above and beyond what is required by Project (or Subproject) Country law:							
Mechanism(s) for workers' to express grievances (e.g., direct access to supervisors and/or the human resources department, workers' committees, and/or trade unions reps, or an anonymous hotline).								
	General conditions of work that, in the minimum, comply with local applicable labor laws (e.g., limits on hours of work, wages (including premium or overtime pay), sick leave, collective bargaining agreements, etc).	Yes	☐ No					
	Disciplinary procedures.	Yes	☐ No					
С	Does the Financial Intermediary have a Human Resources Department and/or Manager?	Yes	☐ No					
D	Does the Financial Intermediary have management experience in applying international labor standards, such as those in the IFC Performance Standards or as part of certifications (e.g., Fair Trade Certified, SA8000, or Rainforest Alliance)?	Yes	☐ No					

4.	4. LABOR-RELATED ISSUES								
Doe	s the work of the Financial Intermediary currently involve the following?								
А	Migrant or foreign workers (excludes expatriate management or highly-skilled non-manual workers).	Yes	☐ No						
В	Workers under the age of 18 ((directly or indirectly employed by the Project (or Subproject)).	Yes	☐ No						
	If "Yes," please briefly describe the general duties of these workers and include the age of the youngest worker.								
С	Known use of harmful child labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	☐ No						
D	Known use of forced labor at the Project (or Subproject) or (if applicable) in the Project's (or Subproject's) primary supply chain.	Yes	☐ No						
Е	Retention of foreign workers' (directly or indirectly employed) passports.	Yes	☐ No						
F	A major retrenchment (i.e. lay-offs of significant numbers of workers).	Yes	☐ No						
G	Known non-compliance with local laws, OPIC labor requirements, or other applicable labor standards (self-diagnosed, or as a result of official inspections or other audits).	Yes	☐ No						
Н	Labor-related lawsuits against the Financial Intermediary.	Yes	☐ No						
I	Labor unrest in the last year in the form of strikes or other general industrial disputes.	Yes	☐ No						
	If "Yes," please briefly describe the nature of the strike and list the start and end dates of the strike.								
J	Ongoing or unresolved issues/disputes with a Financial Intermediary trade union.	Yes	☐ No						

5.	5. TECHNOLOGY AND KNOWLEDGE TRANSFER						
facto	Please indicate if the Financial Intermediary has incorporated any of the following technology and knowledge transfer factors in the Project (or Subproject) Country. Where applicable, please indicate whether any of these factors are new or uncommon in the Project (or Subproject) Country and provide details.						
Α	Management practices	New	Uncommon	☐ No			
	If "New" or "Uncommon", please describe.						
В	Marketing and distribution techniques	New	Uncommon	No			
	If "New" or "Uncommon", please describe.						
С	Production or processing technologies	New	Uncommon	No			
	If "New" or "Uncommon", please describe.						
D	Financial product and/or services	New	Uncommon	No			
	If "New" or "Uncommon", please describe.						
Е	Has the Financial Intermediary provided technical assistance (e.g. training of industry counterparts, suppliers, etc)?	customers,	Yes	No			
	If "Yes", please describe.						
F	Has the Financial Intermediary received any industry standard certifications and voluntary certifications (e.g. Equator Principles, U.N. Global Compact, SMART Client Protection Principles)?		Yes	☐ No			
	If "Yes", please identify and describe.						

6.	ENVIRONMENTAL IMPACT				
Α	Is the Financial Intermediary currently in compliance with all conditions in the OPIC contract or consent with respect to environment, health and safety?	Y	es	☐ No	
	If "No", please describe the areas of non-compliance.				
В	Has the Financial Intermediary been cited or fined for any violation of local or host country environmental, health or safety laws?				
	If "Yes", please explain briefly below.				
С	Has the Financial Intermediary submitted all OPIC-required reports on environment, health and safety?	Y	es	☐ No	
	If "Yes", please list reports and dates of transmission of the reports.				
		i	/_ Day / M	//lonth / Year	
			/_ Day / M	/_ lonth / Year	
		<u>'</u>	Day / IV	/	
		ı	Day / M	lonth / Year	
			/_	_/	
		I	Day / N	lonth / Year	
D	Have there been any changes in the design or capacity of the Financial Intermediary that result in increased hazards to workers, area residents, or the environment?	Y	es	☐ No	

	If yes, please describe briefly below.							
E	Have any accidents occurred that resulted in loss of human life or material impacts on the environment?							
	If so, describe briefly below.							
7.	7. PROJECT (OR SUBPROJECT) COUNTRY REGULATORY ENVIRONMENT							
Α		the Project resulted from or caused any Project Coun regulations?	try refo	rms, new legislation, or	Yes	☐ No		
	If "Y	es", please explain.						
Does the Project involve a public-private partnership? If "Yes", please indicate below the type of party involved, the name of each party, and describe how each party indicated is involved in the Project.				□No				
		Project Country government entity:		International non-governme	ental organizat	ion:		
		Local non-governmental organization:		Other:				

8.	PROJECT PAYMENTS	
Α	How much did the Project pay to the host country government in duties, taxes, and other payments in the last fiscal year?	\$
В	If the Project is eligible for a tax holiday, indicate the duration of the tax holiday.	year(s)
С	If duties and/or tax payments to Project country government have been reduced as a result of the Project, please estimate the amount lost.	\$

9.	9. TOTAL LOAN PORTFOLIO - TRANSACTION TYPE AND AMOUNTS					
Α	Please identify the type of transactions supported by the Financial Institution					
	%	Loans (non-mortgages)	%	Leasing contracts		
	%	Mortgages	%	Equity investments		
	%	Insurance contracts	%	Other (please specify):		
В	Please pr	rovide the following information on your to	otal loan	Total Loan Portfolio		
	Number o	f Project (or Subproject) transactions per	year			
	Value of F	Project (or Subproject) outstanding portfo	lio	\$		
	Average t	ransaction amount per client.		\$		
	Maximum	transaction amount to a single client.	\$			
	Minimum	transaction amount to a single client.		\$		

Median transaction amount to a single client.	\$
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10.	TOTAL P	ORTFOLIC	O - CLIENT	PROFILE	:			
Α	Economic segments of clients as a percentage of the total loan portfolio.				ntage of		В	Purpose of the transactions as a percentage of the total loan portfolio.
	%	Consume	ers (not inclu	ding mort	gages)		%	Start-Up Capital
	%	Microent	erprises				%	Working Capital
	%	Small & I	Medium Ente	erprises			%	Expansion Capital
	%	Large Co	rporations				%	Equipment Purchase
	%	Other (pl	ease specify	') :			%	Other (please specify):
В	Business	activities/s	ectors of clie	ents as a p	percenta	ge of	the tota	l loan portfolio.
	%	Manufac	uring				%	Tourism
	%	% Agriculture% Construction% Transportation and Communication					%	Trade/Retail
	%						%	Energy
	%				ation		%	Services (please specify):
	% Consumer						%	Other (please specify):
	Duration of	of transacti	ons as a pei	rcentage d	of the tota	al loa	ın portfol	lio.
	%	< 6 mont	hs				%	25 – 36 months
	%	6 – 12 m	onths				%	37 – 60 months
	%	13 – 24 r	nonths				%	> 60 months
С	Demogra	hic distrib	ution of clier	nts as a pe	ercentage	e of t	he total l	loan portfolio.
	%	Percentage of clients that are women (or women-managed businesses).						
	%	Urban % Rural % Other (please specify):						

11.	TOTAL M	ORTGAGE	PORTFOL	IO – CLI	ENT PI	ROFIL	-E				
А	Mortgage maturity period as a percentage of the total mortgage portfolio.										
	%	< 5 years					%	16 – 20 years			
	%	5 -10 year	S				%	> 20 years			
	%	11 - 15 ye	ars								
В	Purpose o	of the mortg	the mortgages as a percentage of the total mortgage portfolio.								
	%	Mortgages	s for new ho	meowne	ers		%	Productive loan (e.g. home equity loan/line of credit)			
	%	Other (ple	ase specify):			%				
С	Target ma	arket of mor	tgages as a	n percenta	age of t	the to	tal mo	rtgage portfolio.			
	%	Low-inco homes	me	%	Re	siden	tial rer	ntal properties			
	%	Middle-in homes	come	%	Co	mmer	cial pr	roperties			
	%	High-inco	ome	%	Oth	Other (please specify):					
D	Demograp	ohic distribu	tion of clier	nts as a p	ercenta	age of	the to	otal mortgage portfolio.			
	%	Percenta	ge of clients	s that are	wome	n (or \	vomei	n-managed businesses).			
	%	Urban	Urban % Rural % Other (please specify):								

12.	12. SUSTAINABILITY						
А	For your latest fiscal year, please provide one or more of the following repayment performance measures that are applicable to the Financial Intermediary:						
	% Portfolio At Risk (PAR) Ratio						
	% Write-off Ratio						
	%	Other:					
В	For your latest fiscal year, please provide one of the following profitability measures that is applicable to the Financial Intermediary:						
	% Return on Investment						
	% Operational Self-Sufficiency Ratio						
-	%	Other:					

PART III – U.S. Supplier and Procurement Information

As indicated on the cover page, the client data you provide is privileged business information that OPIC treats as confidential to the extent permitted by law. However, it is important for OPIC to be able to demonstrate some of the effects of your project. The historical supplier and procurement information is useful for OPIC to illustrate the specific benefits of your project for the U.S. economy. Unless you provide an attached sheet with a compelling reason why this information should not be made public, OPIC intends to use the information in public statements and releases.

				Please che	ck all that a	pply below		
Name of U.S. Supplier	City	State	Zip Code	Minority- owned business	Woman- owned business	U.S. small business	Type of Good or Service Please indicate if used (refurbished)	Amount Procured Most Recent Fiscal Year
Acme, Inc.	Any town	NY	12345				Widgets	\$ 100,000
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$
Remaining Procurement								\$
							Totals	\$

PART IV – Investor / Representative Certification

Section A - Investor/Representative Certification (for Non-financial Services Projects or Subprojects)

I hereby represent the information provided in this document is complete and accurate to the best of my knowledge, and that I am an authorized representative of the Project (or Subproject).							
Signature:	Date:	Telephone:					
Name and Title:	Email address:						

Section B - Investor/Representative Certification (for Financial Services Projects or Subprojects)

I hereby represent the information provided in this document is complete and accurate to the best of my knowledge, and that I am an authorized representative of the Financial Intermediary.						
Signature:	Date:	Telephone:				
Name and title:	Email address:					

PART V – OPIC Customer Satisfaction Survey

Please take a few moments to complete our very brief Customer Satisfaction Survey. Your feedback is very important to us.

- 1. On a scale of 1 to 5 with 1 being very dissatisfied and 5 being very satisfied rate your overall satisfaction in working with OPIC (Overseas Private Investment Corporation) on your investment project.
 - o 1- Very Dissatisfied
 - o 2- Somewhat Dissatisfied
 - o 3- Neither Satisfied Nor Dissatisfied
 - o 4- Somewhat Satisfied
 - o 5- Very Satisfied
- 2. On a scale of 1 to 5, please rate your satisfaction with the following OPIC attributes as they relate to your transaction.

Attribute	Very dissatisfied	Somewhat dissatisfied	Neutral	Somewhat satisfied	Very Satisfied	No basis for judgment
	1	2	3	4	5	6
Helpfulness	0	0	0	0	0	0
Professional demeanor	0	0	0	0	0	0
Timeliness of responses to your questions	0	0	0	0	0	0
Clarity of communications	0	0	0	0	0	0
Understanding of your business needs	0	0	0	0	0	0
Ability to get a decision within a reasonable period of time	0	0	О	0	0	0

On a s	scale of 1to 5 with 1 being very likely and 5 being very unlikely rate your likeliness of working with OPIC again on an investment t.
0	1-Very Likely
0	2-Somewhat Likely
0	3-Neither Likely or Unlikely
0	4- Somewhat Unlikely

o 5-Very Unlikely

3. workir	Please use the space below to provide any additional feedback and/or comments on any topics about your experience in g with OPIC and the Office of Investment Policy

Thank you for answering our questions about our service to you.