



## Agricultural Resource Management Survey – Phase III

### Respondent Booklet

2012



Dear producer:

Every year USDA's National Agricultural Statistics Service (NASS) conducts the Agricultural Resource Management Survey (ARMS). This is the only national survey that collects real-world financial data directly from you – the farmer – to help assess the current financial state of U.S. agriculture.

The ARMS gives U.S. farmers like you the opportunity to set the record straight about the issues that affect you and to ensure that policies and programs are based on data, not perceptions or opinions. The information you and other farmers across the nation provide helps USDA determine the financial situations on U.S. farms and ranches and will serve as a baseline for several federal assistance programs.

Information requested in this survey is used to prepare estimates on costs and returns. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are **kept confidential** and used only for statistical purposes in combination with similar reports from other producers. Response is **voluntary**. You may skip any question(s) you prefer not to answer.

NASS safeguards the privacy of all respondents, ensuring that no individual respondent or operation can be identified. Be assured that your responses to ARMS will be kept **completely confidential**, as required by federal law.

Thank you for investing in the future of U.S. agriculture and ensuring that decisions affecting you, your family, your business and your community are based on the facts, straight from the source.

Sincerely,

Hubert Hamer  
Chair, Agricultural Statistics Board  
U.S. Department of Agriculture  
National Agricultural Statistics Service

1400 Independence Avenue, S.W., Washington, DC 20250  
(800) 727-9540 [www.nass.usda.gov](http://www.nass.usda.gov)

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## LIVESTOCK CODES

Sections 13-14 and 17-19

<b>CATTLE</b>	
Cattle, all other	<b>817</b>
Cattle for Breeding Stock (beef & dairy)	<b>833</b>
Dairy herd replacements	<b>905</b>
Feeder Calves (cattle sold for finishing)	<b>933</b>
Finished Cattle (sold directly to slaughter)	<b>818</b>
Milk and Non-Processed Dairy Products	<b>909</b>
Processed Dairy Products	<b>968</b>
Veal	<b>914</b>

<b>HOGS</b>	
Farrow to Feeder	<b>805</b>
Farrow to Finish	<b>807</b>
Farrow to Wean	<b>802</b>
Finisher	<b>809</b>
Nursery	<b>806</b>
Nursery/Feeder	<b>812</b>
Nursery/Finish	<b>808</b>
Other Hogs & Pigs	<b>804</b>

<b>SHEEP</b>	
Lambs	<b>934</b>
Sheep, all (except lambs)	<b>912</b>
Wool	<b>915</b>

<b>GOATS</b>	
Goats	<b>906</b>
Goats milk	<b>801</b>
Mohair	<b>942</b>

<b>AQUACULTURE</b>	
Aquaculture, all other	<b>901</b>
Baitfish	<b>945</b>
Catfish	<b>903</b>
Crawfish	<b>931</b>
Crustaceans	<b>946</b>
Fish, other	<b>832</b>
Food fish, all other	<b>944</b>
Mollusks	<b>947</b>
Ornamental fish	<b>948</b>
Sport or game fish	<b>949</b>
Trout	<b>913</b>

<b>EQUINE</b>	
Horses and ponies	<b>928</b>
Mules, burros, and donkeys	<b>815</b>

<b>POULTRY</b>	
Broilers	<b>916</b>
Broilers, chicks, hatchery run	<b>935</b>
Capons	<b>932</b>
Chicken pullets, hatching flock	<b>926</b>
Chicken pullets, laying flock	<b>925</b>
Chickens, other meat type	<b>924</b>
Cornish Hens	<b>918</b>
Ducks	<b>917</b>
Eggs, chicken hatchery	<b>921</b>
Eggs, table market	<b>920</b>
Eggs, turkey hatchery	<b>919</b>
Emus	<b>843</b>
Game birds	<b>922</b>
Geese	<b>923</b>
Hungarian partridge	<b>963</b>
Ostriches	<b>930</b>
Peacocks	<b>964</b>
Pheasants	<b>810</b>
Pigeons	<b>803</b>
Poultry, other	<b>822</b>
Quails	<b>811</b>
Roosters, breeding flock	<b>940</b>
Roosters, meat type	<b>939</b>
Turkeys, other	<b>927</b>
Turkey poults, breeding flock	<b>938</b>
Turkey poults, brooders	<b>967</b>
Turkey poults, meat type – all in / all out	<b>970</b>
Turkey poults, meat type – growout	<b>969</b>

<b>OTHER</b>	
Alpaca	<b>956</b>
Bantams	<b>960</b>
Bees	<b>902</b>
Buffalo or Bison	<b>941</b>
Chukars	<b>961</b>
Deer	<b>951</b>
Elk	<b>952</b>
Guineas	<b>962</b>
Honey	<b>908</b>
Livestock, other fur bearing	<b>954</b>
Livestock, other non-fur bearing	<b>824</b>
Llama	<b>953</b>
Mink, including pelts	<b>910</b>
Rabbits	<b>911</b>
Rheas	<b>965</b>
Semen	<b>929</b>

## CROP CODES

Sections 2, 5-8, 18-19, and 40

Alfalfa seed	35
Almonds	46
Amaranth	221
Apples, fresh	5053
Apples, processed	6053
Apricots, fresh	5054
Apricots, processed	6054
Aquatic Plants	315
Artichokes	101
Asparagus	102
Asparagus, bearing age	637
Asparagus, nonbearing age	638
Avocados, fresh	5055
Avocados, processed	6055
Bahia grass seed	227
Bananas, fresh	5083
Bananas, processed	6083
Barley, grain for feed	290
Barley, grain for malt	291
Barley, seed	173
Barley, unspecified	655
Beans, dry edible	3
Bedding/garden plants	241
Beets	103
Bentgrass	645
Bentgrass seed	228
Bermuda grass	646
Bermuda grass seed	229
Berries, all other, fresh	5267
Berries, all other, processed	6267
Birdsfoot trefoil	647
Birdsfoot trefoil seed	224
Blackberries, fresh	5056
Blackberries, processed	6056
Blueberries, tame, fresh	5279
Blueberries, tame, processed	6279
Blueberries, wild, fresh	5280
Blueberries, wild, processed	6280
Bluegrass seed	40
Boysenberries, fresh	5182
Boysenberries, processed	6182
Broccoli	104
Bromegrass seed	215
Brussel sprouts	105

Buckwheat	84
Bulbs/corms/rhizomes/tubers-dry	248
Cabbage, fresh	2106
Cabbage, processed for kraut	4106
Camelina	657
Cane Sugar	650
Canola	85
Cantaloupe	4
Carrots, fresh	2107
Carrots, processed	4107
Castor beans	86
Cauliflower	108
Celery	109
Cherries, sweet, fresh	5155
Cherries, sweet, processed	6155
Cherries, tart, fresh	5156
Cherries, tart, processed	6156
Chestnuts	59
Chickory	261
Chinese cabbage	249
Chinese peas, sugar, snow	234
Christmas trees	183
Chufas	222
Cilantro	153
Citrus, other, fresh	5269
Citrus, other, processed	6269
Clover	310
Clover seed	194
Clover seed, crimson	214
Clover seed, ladino	202
Clover seed, red	43
Clover seed, white	203
Coffee	88
Collards	185
Corn, dry fodder, hogged or grazed	218
Corn, for corn nuts	195
Corn, for ethanol	627
Corn, grain	6
Corn, seed	38
Corn, silage	5
Corn, white	7
Cotton, pima	282
Cotton, upland	281
Cottonseed	184

**CROP CODES -- continued**  
**Sections 2, 5-8, 18-19, and 40**

Crambe	176
Cranberries, fresh	5060
Cranberries, processed	6060
Cucumbers, fresh	2111
Cucumbers for pickles, processed	4111
Currants, fresh	5273
Currants, processed	6273
Cuttings, Seedlings, Liners, Plugs	1002
Daikon	258
Dates, fresh	5061
Dates, processed	6061
Diachondra	177
Dill	179
Eggplant	112
Emmer and spelt	161
Endive	259
Escarole	260
Fava beans	154
Field crop, other	317
Figs, fresh	5062
Figs, processed	6062
Flaxseed	9
Floriculture & Bedding, other	1015
Flower seeds	36
Flowers, cut and cut florist greens	262
Foliage plants	256
Forage and greenchop	10
Foxtail millet seed	204
Fruits & Berries grown in glass	1008
Garlic	114
Ginger root	89
Ginseng	198
Ginseng, bearing age	639
Ginseng, nonbearing age	640
Grapefruit, fresh	5075
Grapefruit, processed	6075
Grapes, fresh	275
Grapes, processed	6275
Grass seed, other	138
Grass silage	226
Grasses, other than clover & sudan	311

Green peas, English	239
Green peas, fresh	2122
Green peas, processed	4122
Greenhouse produced vegetables	250
Greens	116
Guar	160
Guava, fresh	5090
Guava, processed	6090
Hay, alfalfa and alfalfa mixtures	1
Hay, other	11
Hay, small grain	217
Hay, wild	225
Hazelnuts	47
Herbs, dried	211
Herbs, fresh	212
Hops	12
Horseradish	151
Horticultural specialties	247
Horticultural, other	230
Indian corn	188
Jojoba	626
Kale	186
Kenaf	181
Kentucky Bluegrass Seed	628
Kiwifruit, fresh	5064
Kiwifruit, processed	6064
Kumquats, fresh	5263
Kumquats, processed	6263
Lemons, fresh	5076
Lemons, processed	6076
Lentils	169
Lespedeza seed	41
Lettuce, head	117
Lettuce, leaf	629
Lettuce, other	149
Lettuce, romaine	146
Lima beans, dry	268
Lima beans, fresh	2115
Lima beans, processed	4115
Limes, fresh	5077

**CROP CODES -- continued**

Sections 2, 5-8, 18-19, and 40

Limes, processed	<b>6077</b>	Papayas, fresh	<b>5096</b>
Loganberries, fresh	<b>5271</b>	Papayas, processed	<b>6096</b>
Loganberries, processed	<b>6271</b>	Parsley	<b>121</b>
Lotus root	<b>210</b>	Passion fruit, fresh	<b>5233</b>
		Passion fruit, processed	<b>6233</b>
Macadamia nuts	<b>48</b>	Pasture	<b>648</b>
Mandarins, fresh	<b>5078</b>	Peaches, all other, fresh	<b>5068</b>
Mandarins, processed	<b>6078</b>	Peaches, all other, processed	<b>6068</b>
Mangoes, fresh	<b>5065</b>	Peaches, Clingstone, fresh	<b>5643</b>
Mangoes, processed	<b>6065</b>	Peaches, Clingstone, processed	<b>6643</b>
Maple trees for syrup	<b>91</b>	Peaches, Freestone, fresh	<b>5644</b>
Meadow foam	<b>139</b>	Peaches, Freestone, processed	<b>6644</b>
Melons, honeydew	<b>13</b>	Peanuts	<b>16</b>
Melons, miscellaneous	<b>14</b>	Pears, Bartlett, fresh	<b>5069</b>
Millet	<b>141</b>	Pears, Bartlett, processed	<b>6069</b>
Mint, all other	<b>159</b>	Pears, other than Bartlett, fresh	<b>5314</b>
Mint, tea leaves	<b>651</b>	Pears, other than Bartlett, processed	<b>6314</b>
Miscanthus	<b>652</b>	Peas, all other	<b>123</b>
Mungbeans	<b>197</b>	Peas, Austrian winter	<b>200</b>
Mushrooms	<b>93</b>	Peas, blackeyed	<b>124</b>
Mushrooms Spawn	<b>2495</b>	Peas, cowpeas	<b>125</b>
Mustard cabbage	<b>253</b>	Peas, dry edibles	<b>17</b>
Mustard greens	<b>187</b>	Pecans	<b>49</b>
Mustard seed	<b>94</b>	Pecans, improved	<b>633</b>
		Pecans, native and seedling	<b>634</b>
Nectarines, fresh	<b>5066</b>	Peppermint	<b>18</b>
Nectarines, processed	<b>6066</b>	Peppers, bell	<b>126</b>
Noncitrus fruits, other, fresh	<b>5277</b>	Peppers, hot	<b>244</b>
Noncitrus fruits, other, processed	<b>6277</b>	Peppers, other	<b>127</b>
Nursery crops	<b>254</b>	Persimmons, fresh	<b>5070</b>
Nuts, other	<b>207</b>	Persimmons, processed	<b>6070</b>
		Pimientos	<b>245</b>
Oats	<b>15</b>	Pineapples, fresh	<b>5097</b>
Okra	<b>118</b>	Pineapples, processed	<b>6097</b>
Olives, fresh	<b>5067</b>	Pistachios	<b>50</b>
Olives, processed	<b>6067</b>	Plums, fresh	<b>5071</b>
Onion seed	<b>656</b>	Plums, processed	<b>6071</b>
Onions, dehydrated	<b>135</b>	Pluots, fresh	<b>5630</b>
Onions, dry	<b>120</b>	Pluots, processed	<b>6630</b>
Onions, green	<b>119</b>	Pomegranates, fresh	<b>5072</b>
Oranges, Valencia, fresh	<b>5157</b>	Pomegranates, processed	<b>6072</b>
Oranges, Valencia, processed	<b>6157</b>	Popcorn	<b>19</b>
Oranges, other than Valencia, fresh	<b>5158</b>	Potatoes	<b>20</b>
Oranges, other than Valencia, processed	<b>6158</b>	Potted flowering plants	<b>252</b>
Orchard grass seed	<b>42</b>	Prunes, fresh	<b>5073</b>

**CROP CODES – continued**

Sections 2, 5-8, 18-19, and 40

Prunes, processed	<b>6073</b>	Strawberries, fresh	<b>2074</b>
Pumpkins	<b>128</b>	Strawberries, processed	<b>4074</b>
Radishes	<b>129</b>	Sudan	<b>167</b>
Rapeseed	<b>170</b>	Sudangrass seed	<b>206</b>
Rapini	<b>130</b>	Sugarbeets for seed	<b>137</b>
Raspberries, all other, fresh	<b>5140</b>	Sugarbeets for sugar	<b>28</b>
Raspberries, all other, processed	<b>6140</b>	Sugarcane for seed	<b>209</b>
Raspberries, black, fresh	<b>5641</b>	Sugarcane for sugar	<b>29</b>
Raspberries, black, processed	<b>6641</b>	Sunflower seed, non-oil varieties	<b>148</b>
Raspberries, red, fresh	<b>5642</b>	Sunflower seed, oil varieties	<b>30</b>
Raspberries, red, processed	<b>6642</b>	Sweet corn for seed	<b>246</b>
Redtop seed	<b>205</b>	Sweet corn, fresh	<b>2110</b>
Rhubarb	<b>143</b>	Sweet corn, processed	<b>4110</b>
Rice	<b>21</b>	Sweet potatoes	<b>31</b>
Rice, sweet	<b>319</b>	Sweetclover seed	<b>208</b>
Rice, wild	<b>178</b>	Switchgrass	<b>653</b>
Rutabagas	<b>147</b>	Tall fescue seed	<b>44</b>
Rye	<b>22</b>	Tangelos, fresh	<b>5080</b>
Ryegrass seed	<b>136</b>	Tangelos, processed	<b>6080</b>
Safflower	<b>98</b>	Tangerines, fresh	<b>5081</b>
Sage	<b>168</b>	Tangerines, processed	<b>6081</b>
Sesame	<b>152</b>	Tangerines, honey, fresh	<b>5272</b>
Shallots	<b>144</b>	Tangerines, honey, processed	<b>6272</b>
Silage & haylage (except corn & sorghum)	<b>23</b>	Tangors, fresh	<b>10272</b>
Short Rotation Woody crops	<b>318</b>	Tangors, processed	<b>11272</b>
Snap beans, fresh	<b>2131</b>	Taro	<b>649</b>
Snap beans, processed	<b>4131</b>	Teff	<b>199</b>
Sod/turfgrass	<b>166</b>	Temples, fresh	<b>5079</b>
Sorghum, grain	<b>25</b>	Temples, processed	<b>6079</b>
Sorghum, hay	<b>219</b>	Timothy seed	<b>45</b>
Sorghum, hogged	<b>220</b>	Tobacco, transplants from beds	<b>175</b>
Sorghum, molasses	<b>174</b>	Tobacco, burley	<b>193</b>
Sorghum, silage	<b>24</b>	Tobacco, flue-cured	<b>196</b>
Sorghum-sudan crosses	<b>180</b>	Tobacco, other than burley or flue-cured	<b>32</b>
Southern peas	<b>243</b>	Tomatoes grown under glass	<b>1019</b>
Soybeans	<b>26</b>	Tomatoes, fresh	<b>2134</b>
Spearmint	<b>27</b>	Tomatoes, processed	<b>4134</b>
Spelt and emmer	<b>161</b>	Triticale	<b>162</b>
Spinach, fresh	<b>2132</b>	Truffle Saplings	<b>659</b>
Spinach, processed	<b>4132</b>	Truffles	<b>658</b>
Squash, summer	<b>133</b>	Tung nuts	<b>51</b>
Squash, winter	<b>150</b>	Turnip greens	<b>189</b>
		Turnips	<b>145</b>

### CROP CODES – continued

Sections 2, 5-8, 18-19, and 40

Vegetables, other	<b>236</b>
Vegetables, seed	<b>37</b>
Vegetables, transplants to farm	<b>1006</b>
Vetch seed, hairy	<b>39</b>
Walnuts, English	<b>631</b>
Walnuts (all others)	<b>632</b>
Watercress	<b>238</b>

Watermelons	<b>33</b>
Wheatgrass seed	<b>201</b>
Wheat, all, for seed	<b>172</b>
Wheat, durum	<b>163</b>
Wheat, other spring	<b>164</b>
Wheat, unspecified	<b>654</b>
Wheat, winter	<b>165</b>

### VALUE CODES

Sections 28 and 39

DOLLAR RANGE	VALUE CODE	DOLLAR RANGE	VALUE CODE
None.....	01	\$60,000 - 79,999 .....	18
\$1 – 499 .....	02	\$80,000 - 99,999 .....	19
\$500 – 999 .....	03	\$100,000 - 124,999 .....	20
\$1,000 - 1,999 .....	04	\$125,000 - 149,999 .....	21
\$2,000 - 2,999 .....	05	\$150,000 - 199,999 .....	22
\$3,000 - 3,999 .....	06	\$200,000 - 274,999 .....	23
\$4,000 - 4,999 .....	07	\$275,000 - 349,999 .....	24
\$5,000 - 7,499 .....	08	\$350,000 - 499,999 .....	25
\$7,500 - 9,999 .....	09	\$500,000 - 749,999 .....	26
\$10,000 - 14,999 .....	10	\$750,000 - 999,999 .....	27
\$15,000 - 19,999 .....	11	\$1,000,000 - 1,499,999 .....	28
\$20,000 - 24,999 .....	12	\$1,500,000 - 1,999,999 .....	29
\$25,000 - 29,999 .....	13	\$2,000,000 - 2,999,999 .....	30
\$30,000 - 34,999 .....	14	\$3,000,000 - 4,999,999 .....	31
\$35,000 - 39,999 .....	15	\$5,000,000 - 7,499,999 .....	32
\$40,000 - 49,999 .....	16	\$7,500,000 - 9,999,999 .....	33
\$50,000 - 59,999 .....	17	\$10,000,000 and over .....	34

