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| nass_logo_bw | **NATIONAL AGRICULTURAL STATISTICS**  **SERVICE** | | 2014 Agricultural Resource Management Survey | | | | |  | Form Approved  OMB Number 0535-0218  Approval Expires 8/31/2007  Project code 904  Phase lll  Version 3 | | |
| **OATS****COSTS and RETURNS REPORT** | | | | |
| **DRAFT** | | | | |
| U.S. Department of Agriculture,  Rm 5030, South Building  1400 Independence Ave., S.W.  Washington, DC 20250-2000  Toll Free: 1-800-727-9540  Fax: 202-690-2090  E-mail: nass@nass.usda.gov | | |  | | | | | | | | |
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| **CONTACT RECORD** | | | | | | | | | | | |
| **DATE** | | **TIME** | **NOTES** | | | | | | | | |
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|  | | | | **MILITARY TIME** |
| **INTRODUCTION:**  [*Introduce yourself, and ask for the operator. Rephrase in your own words*.]  We are collecting information on costs and returns and need your help to make the information as accurate as possible.  Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the  U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept confidential and used only for statistical purposes.  Response is voluntary. You may skip any question(s) you prefer not to answer.  According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 100 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.  We encourage you to refer to your farm records during the interview. |  | | **BEGINNING TIME** [*MILITARY*] | 0004  \_\_ \_\_ \_\_ \_\_ |
|  | | | **SCREENING BOX** |
|  | | | 0006 |
|  | **[*ENUMERATOR NOTE: If screening box is code 1,***  ***complete the screening Supplement.***  ***If Screening box is blank, begin with Section A.*]** | | |

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| [*Name, address and partners verified and updated if necessary*] | | | | | | | | |
| **POID**\_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | **POID**\_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | |
| PARTNER NAME | | | | PARTNER NAME | | | | |
| ADDRESS | | | | ADDRESS | | | | |
| CITY | STATE | ZIP | PHONE NUMBER | | CITY | STATE | ZIP | PHONE NUMBER |
| **POID**\_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | **POID**\_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | |
| PARTNER NAME | | | | PARTNER NAME | | | | |
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|  | **TOTAL POINTS** |  |  | 0925  **\_\_\_ \_\_\_ \_\_\_** | 0926  **\_\_\_ \_\_\_ \_\_\_** | 0927  **\_\_\_ \_\_\_ \_\_\_** | 0928  **\_\_\_ \_\_\_ \_\_\_** |  |
| **OFFICE**  **USE** | 0929 |  | PARTNERS’  STRATUM 182 |

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| **SECTION A** | **LAND IN FARM / RANCH** |

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| ***Please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or***  ***organization for which you are reporting in 2014*.** (***Include*** *all cropland, idle land, CRP, pastureland, woodland, wasteland, etc.*) | | |
|  | |  |
| **ACRES OPERATED** |  | **NUMBER OFACRES** |
| 1. **How many acres of farm/ranch land are OWNED?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .**+** | | 0020 |

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| 2. **How many acres of farm/ranch land are RENTED or LEASED from others---**  (***Exclude*** *land used on an AUM or fee per head basis under a grazing permit.*) | **ACRES** | |
| a. for a **FIXED CASH** payment?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .**+** | | 0021 |
| b. for a **FLEXIBLE CASH** payment?  (*Rent paid depends on prices and/or yields, or is otherwise not a fixed amount.*). . . . . . . . . . . . . . . . . . . . . . . . . . . .**+** | | 0022 |
| c. for a **SHARE** of the crop or livestock production?  ***(Include*** *hybrid rental arrangement where rent paid is based on a fixed cash payment*  *plus some shared production.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . **+** | | 0023 |
| d. rented for **FREE**?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . **+** | | 0024 |

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| 3. **How many acres of farm/ranch land are rented or leased TO OTHERS?**  (***Include*** *land rented for cash, for a share of crop, or livestock production, or rent free.*). . . . . . . . . . . . . . . . . . . . . . . . . . **−** | 0025 |

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|  | **TOTAL ACRES** |
| 4. **Then the total acres operated was---** [*Total 1 + 2a + 2b + 2c + 2d – 3*]. . . . . . . . . . . . . . . . . . . . . . . .**=** | 0026 |

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|  | **ACRES** |
| 5. How many acres did this operation use on a **per head or animal unit month** (*AUM*) basis?  **Include** Federal, State, railroad, Public School District, Indian Reservation, or private land.. . . . . . . . . . | 0027 |

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| 6. **Of the Total Acres in this operation** (*item 4*)**, how many were---** | **ACRES** |
| a. considered cropland? (***Include*** *land in government programs.*  ***Exclude*** *wild hay and CRP acres planted to trees*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0030 |
| b. covered under a **Federal crop insurance** policy?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0039 |
| c. enrolled in the **Conservation Reserve Program** (*CRP*) **or Wetland Reserve Program** (*WRP*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0028 |
| d. used to raise **certified organically produced** crops?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0041 |
| e. classified as base acreage for government farm programs?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0048 |

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|  | **DOLLARS** |
| 7. **Including rent for land and/or buildings, what was the total CASH RENT**  **received in 2014 for acres cash rented TO others?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  (***Include*** *land associated with rental livestock facilities and government payments received from rented acres*  ***Exclude*** *grazing of livestock and* *allotment rental fees.* *These will be recorded later.*) | 0042 |
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|  | **DOLLARS** |
| 8. **For acres share-rented to others, what was the total value of the CROP**  **or LIVESTOCK SHARES received in 2014?**  (***Include*** *government payments received from those acres.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0043 |

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|  | **DOLLARS** |
| 9. **Including rent for land and/or buildings, what was the total cash rent  PAID in 2014?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  (***Include*** *rent paid in 2014 for previous years or rent paid in advance*.  ***Exclude*** *storage bins; record in Section* ***F****, item 20.*) | 0044 |
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| 10. **Does this operation use land administered by PUBLIC or private agencies, industrial corporations or grazing associations?** | | **CODE** | |
| **YES** - [*Enter code 1 and continue*.] | **NO** - [*Enter code 3 then* *go to item 12*.] | 0049 | |
|  |  | **DOLLARS** | |
| a. In 2014, what were the total usage fees this operation PAID for the use of this public land? (***Include*** *fees paid for privately owned land administered*  *by a public agency through exchange-of-use.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0045 |

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|  | **DOLLARS** |
| 11. **In 2014, how much did this operation spend on pasturing or grazing of livestock**  **on PRIVATELY owned land?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0046 |

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|  | **FARM TYPE CODE** |
| 12. **Which Farm Type code represents the largest portion of this operation’s 2014 gross**  **farm income?** [*Enter code from below*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0047 |
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| ***Include:***  *• Sales of all crops, livestock, poultry and livestock products sold in 2014.*  *• The VALUE OF PRODUCT REMOVED for all crops, livestock,*  *and poultry produced under contract in 2014.*  *• Sales in miscellaneous agricultural products in 2014.*  *• All government agricultural payments received in 2014.*  *• Landlord’s share of government payments.* |  |

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| **1** **Grains, Oilseeds, Dry Beans, and Dry Peas** (corn, flaxseed, grain,  silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.) | **9** **Hogs and Pigs** |
| **2 Tobacco** | **10 Milk and Other Dairy Products from cows** |
| **3 Cotton and Cottonseed** | **11 Cattle and Calves**  (beef and dairy cattle for breeding stock, fed cattle, beef and  dairy cull animals, stockers and feeders, veal calves, etc.) |
| **4 Vegetables, Melons, Potatoes and Sweet Potatoes**  (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) | **12 Sheep, Goats, and their Products**  (wool, mohair, milk and cheese) |
| **5 Fruit, Tree Nuts and Berries**  (almonds, apples, blueberries, cherries, grapes, hazelnuts,  kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) | **13 Horses, Ponies, and Mules**  (burros and donkeys) |
| **6 Nursery, Greenhouse, Floriculture and Sod**  (bedding plants, bulbs, cut flowers, flower seeds, foliage plants,  mushrooms, nursery potted plants, shrubbery, sod, etc.) | **14 Poultry and Eggs** (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail,  poultry products, etc.) |
| **7 Cut Christmas Trees and Short Rotation Woody Crops** | **15 Aquaculture** |
| **8 Other Crops and Hay**  (grass seed, hay and grass silage, straw, hops, maple syrup, mint,  peanuts, sugarcane, sugarbeets, CRP, etc.) | **16 Other Animals and Other Animal Products**  (bees, honey, rabbits, fur-bearing animals, semen, manure,  other animal specialties, etc.) |

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| **SECTION B** | **ACREAGE and PRODUCTION** |

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| 1.**During 2014, what crops were harvested on the total acres** (*Section* ***A****, item 4*) **on this operation?**  (*Include crops grown on a contract or custom basis.* ***Exclude*** *crops grown on land RENTED to others and cover crops if unharvested.*) |

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| **1** | **2** | | **3** | | **4** | | |
| **CROP**  **FIELD CROPS** | **How many acres**  **were**  **harvested?**  **ACRES** | | **What was the**  **total**  **production?**  **TOTAL AMOUNT** | | **How much of this operation’s**  **share of the total production**  **was** *(will be*) **used on this**  **operation?**  **TOTAL AMOUNT** | | |
| Corn for Grain. . . . . . . . . . . . . . . . . | 0105 | | 0106 | **Bu.** | 0107 | | **Bu.** |
| Corn for Silage. . . . . . . . . . . . . . . . . | 0109 | | 0110 | **Tons** | 0111 | | **Tons** |
| Cotton, all types. . . . . . . . . . . . . . . . | 0113 | | 0114 | **Lbs.** |  | | |
| Peanuts. . . . . . . . . . . . . . . . . . . . . . | 0117 | | 0118 | **Lbs.** |  | | |
| Potatoes, - *report sweet potatoes in all other crops*. . . . . . . . . | 0121 | **.\_\_\_\_** | 0122 | **Cwt.** |  | | |
| Rice. . . . . . . . . . . . . . . . . . . . . . . . . | 0125 | | 0126 | **Cwt.** |  | | |
| Sorghum for Grain. . . . . . . . . . . . . . | 0129 | | 0130 | **Bu.** | 0131 | | **Bu.** |
| Sorghum for Silage. . . . . . . . . . . . . | 0133 | | 0134 | **Tons** | 0135 | | **Tons** |
| Soybeans. . . . . . . . . . . . . . . . . . . . | 0137 | | 0138 | **Bu.** | 0139 | | **Bu.** |
| Tobacco, all. . . . . . . . . . . . . . . . . . . | 0141 | **.\_\_\_\_** | 0142 | **Lbs.** |  | | |
| **SMALL GRAINS** |  | |  | |  | | |
| Barley for Grain. . . . . . . . . . . . . . . . | 0145 | | 0146 | **Bu.** | 0147 | | **Bu.** |
| Oats for Grain. . . . . . . . . . . . . . . . . | 0149 | | 0150 | **Bu.** | 0151 | | **Bu.** |
| Wheat, all for Grain. . . . . . . . . . . . . | 0153 | | 0154 | **Bu.** | 0155 | | **Bu.** |
| **HAY CROPS** |  | |  |  |  | | |
| Hay, Alfalfa. . . . . . . . . . . . . . . . . . . | 0157 | | 0158 | **Tons** | 0159 | | **Tons** |
| Hay, All Other. . . . . . . . . . . . . . . . . | 0161 | | 0162 | **Tons** | 0163 | | **Tons** |
| **OTHER CROPS** |  | |  |  |  | | |
| Canola. . . . . . . . . . . . . . . . . . . . . . . | 0165 | | 0166 | **Lbs.** | 0167 | | **Lbs.** |
| Other Oilseeds. . . . . . . . . . . . . . . . | 0169 | | 0170 | **Lbs.** |  | | |
| Sugarcane or Sugarbeets. . . . . . . . | 0173 | | 0174 | **Tons** |  | | |
| Dry Edible Beans/Peas/Lentils. . . . . | 0177 | |  | |  | | |
| Vegetables for processing. . . . . . . . | 0178 | |  | |  | | |
| All Other Vegetables and Melons | 0179 | |  | |  | | |
| Fruits, Nuts, and Berries. . . . . . . . . | 0180 | |  | |  | | |
| Nursery and Greenhouse Crops  (*include christmas trees*). . . . . | 0181 | |  | |  | | |
| **All Other Crops** not listed above | 0182 | |  | |  | | |

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|  | **DOLLARS** |
| 2. **What was the estimated value of your landlord’s share of crop production for land rented**  **on a share basis in 2014?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0184 |

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| **SECTION C** | **LIVESTOCK** |

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| **Please report the total number of livestock, poultry, and/or poultry products sold and/or removed from this operation January 1, 2014 to December 31, 2014.** (***Include*** *any landlord’s share, any sold on the open market* (*non-contract*),  *and any removed from this operation under a production or marketing contract in 2014.*) | | | |
|  | | | |
| **1** | **2** | **3** | **4** |
| 1. **Did this operation have on hand or produce  any** [*item*]**during 2014?** | **What was the total**  **number** [*column 1*] **sold**  **or**  **removed**  **in 2014?** | **On December 31, 2014,**  **how many**  [*column 1 regardless of ownership*]  **were on hand?** | **On December 31, 2014,**  **how many**  [*column 3*]  **were owned by**  **this operation?** |
| a. All cattle and calves---  beef or dairy cows, heifers, steers, calves, bulls?. . . . . . | 0260 | 0261 | 0295 |
| b. All hogs and pigs?. . . . . . . . . . . . . . . . . . . . . . . . | 0262 | 0263 | 0296 |
| c. Milk? (*Report in* ***cwt****.*). . . . . . . . . . . . . . . . . . . . . . . . . | 0270 |  |  |
| d. Chicken eggs? (*Report in dozens*). . . . . . . . . . . . . . . | 0266 |  |  |
| e. Turkeys?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0268 | 0269 | 0298 |
| f. Broilers?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0264 | 0265 | 0297 |
| g. All other livestock and poultry?  *Specify type*\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | 0272 | 0273 | 0299 |

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| 2. [*If SHARE RENTS from others and has livestock, ask*---] | **DOLLARS** |
| **What was the estimated total value of your landlord’s share   of livestock production in 2014?**  (***Exclude*** *shared livestock production not part of a land rental arrangement.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0276 |

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| 3. **Did any OTHER operation(s) grow livestock or poultry FOR this operation under a contract arrangement in 2014?** | | **CODE** |
| **YES** - [*Enter code 1 and* *continue*.] | **NO** - [*Enter code 3, then go to Section* ***D***.] | 0271 |
|  | | **DOLLARS** |
| a. How much were your gross receipts from items sold or removed  under these contracts?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0050 |
| b. On December 31, 2014, what was the market value of unsold  livestock or poultry remaining under these contracts?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0051 |
| c. How much was paid to contractees for production costs, including fees for services?. . . . . . . . . . . . | | 0052 |

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| **SECTION D** | **COMMODITY MARKETING and INCOME** |

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| 1. **During 2014, did this operation have MARKETING CONTRACTS for any commodities it produced?** [***Exclude*** *money received from Contractors as reimbursement for expenses; report these in Section* ***F*.**] | | | | | |
| **YES** - [*Continue*.] | **NO**- [*Go to item 2*.] | | | | |
|  | |  | **UNIT CODES for Column 6** | | |
|  | |  | 1 POUND | 6 BOX | 11 HEAD |
|  | |  | 2 CWT | 7 BALE | 13 PLANT/POT |
|  | |  | 3 TON | 8 CARTON | 20 BARREL |
|  | |  | 4 BUSHELS | 9 DOZEN | 22 ACRE |
|  | |  | 5 BIN | 10 FLAT | 39 ANIMAL SPACE |

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| **1**  **List commodities this operation had**  **MARKETING**  **contracts for**  **In 2014** | | **5**  **What quantity of** [*commodity*]  **was marketed through**  **this contract?**  [*Exclude landlord’s share---*  *it was reported in Section* ***B***  *or Section* ***C***.] | **6**  **UNIT CODE**  [*Use Unit*  *codes*  *above*.] | **7**  **What was** (*will be*) **the FINAL PRICE**  **RECEIVED per** [*unit*] **by this**  **operation for** [*commodity*]  **marketed under this contract?**  [*Same units as column 6*.] | |
| [Write in commodities.] | **CODE** | **QUANTITY** |  | **DOLLARS & CENTS** | |
|  | 0301 | 0304 | 0305 | 0306 | **.\_\_\_ \_\_\_** |
|  | 0316 | 0319 | 0320 | 0321 | **.\_\_\_ \_\_\_** |
|  | 0331 | 0334 | 0335 | 0336 | **.\_\_\_ \_\_\_** |
|  | 0346 | 0349 | 0350 | 0351 | **.\_\_\_ \_\_\_** |
|  | 0361 | 0364 | 0365 | 0366 | **.\_\_\_ \_\_\_** |
|  | 0376 | 0379 | 0380 | 0381 | **.\_\_\_ \_\_\_** |

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|  | **DOLLARS** |
| a. What was the total dollar amount this operation received in 2014 for the **crops**  grown in 2014 under a marketing contract?  (***Exclude*** *marketing charges and money received for any reimbursement of expenses.)*. . . . . . . . . . . . . . . . . . . . . . . | 0391 |
|  | |
| b. What was the total dollar amount this operation received in 2014 for the  **livestock or poultry** produced in 2014 under a marketing contract?  (***Exclude*** *marketing charges and money received for any reimbursement of expenses.*). . . . . . . . . . . . . . . . . . . . . . . | 0392 |

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| 2. **During 2014, did this operation have PRODUCTION contracts for any commodities it produced?** | |
| **YES** [*Continue*.] | **NO** - [*Go to item 3*.] |

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| **1**  **List commodities this operation had**  **PRODUCTION**  **contracts for**  **in 2014** | | **5**  **What quantity of** [*commodity*]  **was removed from the**  **operation under this contract**  **during 2014?**  [*Exclude landlord’s share---*  *it was reported in Section* ***B***  *or Section* ***C****.*] | **6**  **UNIT CODE**  [*Use Unit*  *codes*  *above*.] | **7**  **What was** (*will be*) **the FINAL FEES**  **RECEIVED per** [*unit*] **by this**  **operation for producing**  [*commodity*] **under this contract?**  [*Same units as column 6*.] | |
| [Write in commodities.] | **CODE** | **QUANTITY** |  | **DOLLARS & CENTS** | |
|  | 0401 | 0404 | 0405 | 0406 | **.\_\_\_ \_\_\_** |
|  | 0416 | 0419 | 0420 | 0421 | **.\_\_\_ \_\_\_** |
|  | 0431 | 0434 | 0435 | 0436 | **.\_\_\_ \_\_\_** |
|  | 0446 | 0449 | 0450 | 0451 | **.\_\_\_ \_\_\_** |

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|  | **DOLLARS** |
| a. What was the total dollar amount this operation received in 2014 for the  **crops** produced in 2014 under a production contract?  (***Exclude*** *marketing charges and money received for any reimbursement of expenses.*). . . . . . . . . . . . . . . . . . . . . . . | 0474 |
|  | |
| b. What was the total dollar amount this operation received in 2014 for the  **livestock or poultry** produced in 2014 under a production contract?  (***Exclude*** *marketing charges and money received for any reimbursement of expenses.)*. . . . . . . . . . . . . . . . . . . . . . . | 0473 |

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| **CASH or OPEN MARKET SALES** |  | ***Exclude* from this table---**  ► Marketing Contract sales (report in item 1.)  ► Production Contract sales (report in item 2.)  ► Landlord shares (report in Section **B,** items 1 and 2, Section **C,** item 2.) |

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| 3. **After subtracting marketing expenses, what was the total dollar amount received for CASH or OPEN MARKET sales in 2014 of each of the following crop and/or livestock commodities produced in 2014 and earlier years---** | **DOLLARS** |
| a. Corn, Rice, Sorghum, Soybeans, Barley, Oats, Wheat (***include*** *silage,* ***exclude*** *sweet corn*). . . . . . . . . . . | 0501 |
| b. Other Grains, Oilseeds, Dry Beans, and Dry Peas (*flaxseed, other grain silage and forage, other grains   and oilseeds, popcorn, sunflowers, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0502 |
| c. Tobacco, Cotton, and Cottonseed. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0503 |
| d. Vegetables, Melons, Potatoes and Sweet Potatoes (*beets, cabbage, cantaloupes, pumpkins,  sweet corn, tomatoes, watermelons, vegetable seeds, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0504 |
| e. Fruit, Tree Nuts and Berries (*almonds, apples, blueberries, cherries, grapes, hazelnuts,  kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0505 |
| f. Nursery, Greenhouse, Cut Christmas Trees, Floriculture and Sod (*bedding plants, bulbs,   cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.*). . . . . . . . . . . . . . . . . . . | 0506 |
| g. Other Crops and Hay, Short Rotation Wood Crops (*grass seed, hay and grass silage, straw,   hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0507 |
| h. Hogs and Pigs (***Exclude*** *breeding stock)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0508 |
| i. Hogs Breeding Stock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0509 |
| (i) Recognized gain/loss on sales of breeding hogs reported in 3i. . . . . . . . . . . . . . . . . . . . . . . . . . | 0533 |
| j. Milk and other dairy products from cows (*before deduction of any hauling fees*). . . . . . . . . . . . . . . . . . . . . . . . . . | 0510 |
| (i) How much of this was for processed dairy products, such as cheese, butter, and  processed milk. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0534 |
| k. Cattle and Calves (*fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.,* ***exclude*** *breeding stock.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0511 |
| l. Cattle Breeding Stock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0512 |
| (i) Recognized gain/loss on sales of breeding cattle reported in 3l above. . . . . . . . . . . . . . . . . . . . | 0535 |
| m. Broilers. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0513 |
| n. Eggs. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0514 |
| o. Turkeys. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0515 |
| p. Other Poultry (other *chickens, ducks, emus, geese, hatchlings, ostriches,  pigeons, pheasants, quail, poultry products, etc.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0516 |
| q. Other Animals and Other Animal Products; Sheep, Goats and their Products; Horses, Ponies, Mules, Burros, and Donkeys; Aquaculture (*wool, mohair, milk and cheese from animals other than cows*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0517 |

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| 4. **Did this operation receive or repay any Commodity Credit Corporation (CCC) loan in 2014?** | | |
|  |  | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | **NO** - [*Enter* *code 3, then go to item 5*.] | 0560 |
|  |  | **DOLLARS** |
| a. How much was received for all commodities placed under CCC loan in 2014?. . . . . . . . . . . . . . . . . | | 0518 |
| b. What was the amount spent to repay CCC loans in 2014?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0519 |

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|  | **1**  **OPERATOR &**  **PARTNERS**  **DOLLARS** | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |
| 5. **In 2014, how much was spent by this operation** (*operators**or partners*) **for marketing and storage expenses?** (***Include*** *check-off, commissions, storage, inspection,  ginnings, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0868 | 0869 | 0870 |

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| **MARKETING EXPENSE WORKSHEET** | | | | | |
| **COMMODITY** | **EXPENSE NAME** | **FEE PER UNIT** | **UNIT** | **NUMBER OF UNITS** | **TOTAL MARKETING EXPENSE** |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
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| 6. **For each item below, report income received or the amount owed to the operation on the dates specified.** | | | **DOLLARS** |
| a. What was the total dollar amount RECEIVED BY this operation in 2014 for commodities produced and removed or marketed UNDER CONTRACT in 2013 or earlier years? (***Exclude*** *marketing charges and money received for any reimbursement of expenses*.). . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0561 |
| (( | | | |
| b. What was the total dollar amount RECEIVED BY this operation in 2014 for commodities produced and sold or marketed on CASH OR OPEN MARKETS in 2013 or earlier years? (***Exclude*** *marketing charges and money received for any reimbursement of expenses*.). . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0564 |
|  | | |  |
|  | 1/1/2014 |  | 12/31/2014 |
| c. What was the total dollar amount OWED TO this operation for  commodities produced or marketed UNDER CONTRACT or sold on CASH or OPEN MARKETS in 2014 or earlier years?. . . . . . . . . . . . . . . . . | 0885 |  | 0886 |

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| **SECTION E** | **OTHER FARM INCOME** |

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| 1.**Did this operation receive any government payments in 2014?** (***Including*** *government payments received through a cooperative*.) | | | **CODE** |
| **YES** - [*Enter code 1* and continue.] | **NO** - [*Enter code 3, then go to item 3*.] | 0562 | |
|  |  | **DOLLARS** | |
| 2. a. How much was received in direct payments? (***Include*** *government payments received   through a cooperative.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0525 | |
| (i) How much of this was direct payments for OATS base?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0527 | |
| b. How much was received in counter-cyclical payments? (***Include*** *government payments received*  *through* *a cooperative.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0526 | |
| (i) How much of this was counter-cyclical payments for OATS base?. . . . . . . . . . . . . . . . . . . . . . . | | 0532 | |
| c. How much was received loan deficiency payments (LDPs), marketing loan gain, and net value of commodity certificates?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0529 | |
| (i) How much of this was loan deficiency payments (LDPs) and  marketing loan gains for OATS?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0530 | |
| h. How much was received in conservation payments?  (***Include*** *Conservation Reserve Program (CRP), Wetlands Reserve Program (WRP),  Environmental Quality Incentive Program (EQIP) payments, and Conservation Security (CSP) payments.)*. . . . . . . . . | | 0544 | |
| m. Tobacco buyout payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0476 | |
| n. All other federal or state agricultural program payments?  (***Include*** *disaster and market loss payments, peanut quota compensation payments,  national dairy market loss payments, and any other Federal, state or local programs.* ***Exclude*** *Federal Crop Insurance payments.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .*.* | | 0545 | |
| (i) How much of this was disaster and market loss payments for OATS?. . . . . . . . . . . . . . . . . . . . | | 0557 | |
|  | | | |
| 3. **What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0543 | |
| 4. **In 2014, what was the total income received by you** (*the operator*) **and all partners for---** | |  | |
| a. Custom work, machine hire, and other agricultural services provided for farmers   and others (*unless it is for a separate business*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0546 | |
| c. Recreational services such as hunting, fishing, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0548 | |
| e. Sales of Farm Machinery and Vehicles (*farm share only*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0550 | |
| f. Proceeds from sales of farmland and other farm real estate for this operation only?. . . . . . . . . . . . . | | 0558 | |
| (i) Recognized gain/loss on sales of farmland and other farm real estate reported  above (*in 4f*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0559 | |
| g. Federal crop insurance payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0552 | |
| (i) How much of this was for Federal crop insurance indemnity payments for OATS?. . . . . . . . . . . | | 0553 | |
| l. Other income which is closely related to the agricultural operation?. . . . . . . . . . . . . . . . . . . . . . . . . . | | 0556 | |
| (***Exclude*** *sales of farm machinery and vehicles.* ***Include*** *grazing of livestock, sales of forest  products, insurance indemnity payments other than Federal Crop Insurance payments, patronage  dividends and refunds from cooperatives, animal boarding, tobacco settlements, state fuel,  tax refunds, profits and losses. This may be a* ***negative (-)*** *number for losses.)* | | | |

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| **SECTION F** | **OPERATING and CAPITAL EXPENDITURES** |

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| **In 2014, how much was spent for**  (*item)* **by** *[column]***---** | | ***Include*** *only expenses related to this operation.*  ***Exclude*** *expenses NOT related to the farm/ranch;*  *expenses of performing custom work FOR others, expenses on land rented to others.* | | |
| **OPERATING EXPENSES** |  | **1**  **OPERATORS &**  **PARTNERS?**  **DOLLARS** | **2**  **LANDLORD(S)?**  **DOLLARS** | **3**  **CONTRACTOR(S)?**  **DOLLARS** |

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| 1. **Seeds, sets, plants, seed cleaning, seed treatments, etc., and transplants and trees?**. . . . . . . . . . . . . . . . . . . . . . . . . . | 0600 | 0601 | 0602 |
| (***Include*** *technology fees.*  ***Exclude*** *items purchased only for direct resale.)* |  |  |  |
| a. How much of this (*item 1*) was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0603 | 0604 | 0605 |

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| 2.**Fertilizer, lime and soil conditioners?** (***Include*** *custom application costs.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0606 | 0607 | 0608 |
| a. How much of this (*item 2*) was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0609 | 0610 | 0611 |

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| 3. **Agricultural Chemicals for crops, livestock, poultry, and general farm use** (***Include*** *biological pest controls and custom application costs.*). . . . . . . . . . . | 0612 | 0613 | 0614 |
| a. How much of this (*item 3*) was for   the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0615 | 0616 | 0617 |

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| 4. **Livestock purchases of---** | | | |
| a. Breeding stock for beef cattle, dairy cattle,  hogs and sheep?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0621 | 0622 | 0623 |
| b. Other cattle, calves, hogs and pigs?  [*Report other sheep in item 4d*.]. . . . . . . . . . . . . . . . . . . . . . . . . . | 0624 | 0625 | 0626 |
| c. Chickens and turkeys?  [*Report ducks and game birds in item 4d.]*. . . . . . . . . . . . . . . . . . | 0627 | 0628 | 0629 |
| d. Other livestock and poultry,  including other sheep and lambs, bees,  brooder fish, fingerlings, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . | 0630 | 0631 | 0632 |

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| 5.**Leasing of livestock?**  (***Include*** *leasing of bees for pollination.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0633 | 0634 | 0635 |

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| 6. **Purchased feed for livestock and poultry?**  (***Include*** *grain, hay, silage, mixed feeds, concentrates, etc.*). . . . . . . . . . . . . . | 0636 | 0637 | 0638 |

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| 7. **Bedding and litter for livestock?**. . . . . . . . . . . . . . . . . . . . . . . . . . | 0639 | 0640 | 0641 |

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| 8.**Medical supplies, veterinary and custom services for livestock?** (***Exclude*** *manure disposal.*). . . . . . . . . . . . . . . . . . . . . . . . . . . | 0642 | 0643 | 0644 |

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| 9. **Purchases for the farm business of--- all fuels** (*diesel fuel, gasoline and gasohol,* | | | |
| *LP and natural gas, and all other fuels*) **and all oils and lubricants?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0663 | 0664 | 0665 |
| a. How much of the total fuel expense (*item 9*) was for irrigation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0666 | 0667 | 0668 |
| (i) How much of this fuel expense (*item* 9a) was for **water pumped from wells**?. . . . . . . . . . . . . . . . . . . . . . . . | 0669 | 0670 | 0671 |
| b. How much of the total fuel expense (*item 9*) was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . | 0672 | 0673 | 0674 |

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| **In 2014, how much was spent for**  (*item)* ***by*** *[column]***---** | **1**  **OPERATOR &**  **PARTNERS?**  **DOLLARS** | **2**  **LANDLORD(S)?**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |

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| 10. **Electricity for the farm business?**. . . . . . . . . . . . . . . . . . . . . . . . . | 0675 | 0676 | 0677 |
| a. How much of the total electricity expense (*item 10*)  was for irrigation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0678 | 0679 | 0680 |
| (i) How much of this expense (*item 10a)*  was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . | 0681 | 0682 | 0683 |
| (ii) How much of this expense was for **water pumped from wells**?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0684 | 0685 | 0686 |
| b. How much of the total electricity expense (*item 10*)  was for drying?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0687 | 0688 | 0689 |
| (i) How much of this expense (*item 10b*)  was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . | 0690 | 0691 | 0692 |
| c. How much of the total electricity expense (*item 10*)  was for specialized livestock production facilities – such as dairies, feedlots, poultry houses, swine buildings, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0693 | 0694 | 0695 |

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| 11.**Purchased water for irrigation from off-farm suppliers?** (***Include*** *irrigation assessments and fees.)*. . . . . . . . . . . . . . . . . . . . | 0696 | 0697 | 0698 |
| a. How much of this (*item 11*) was for the  OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0699 | 0700 | 0701 |

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| 12. **All other utilities? –** such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc.. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0872 | 0873 | 0874 |

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| 13. **Farm supplies, marketing containers, hand tools and farm shop power equipment?** | | | |
| (***Include*** *expenses for temporary fencing.*  ***Exclude*** *expenses for permanent fencing.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . | 0702 | 0703 | 0704 |

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| 14. **Repairs, parts and accessories for motor vehicles, machinery and farm equipment?**. . . . . . . . . . . . . . . . . . . . . . . . . | 0708 | | 0709 | | 0710 |
| (***Include*** *drying equipment, frost protection, tune-ups,*  *overhauls, repairs to livestock equipment, replacement parts  for machinery, tubes, tires, and accessories such as air*  *conditioners, CB’s, radios and hydraulic cylinders*  ***exclude*** *irrigation equipment and pump repairs.)* | | | | | |
| a. How much of this (*item 14*) was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0711 | 0712 | | 0713 | |

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| 15. **Maintenance and repair for the upkeep of all farm buildings,**  **houses other than the operator’s, land improvements,**  **and all other farm/ranch improvements?**. . . . . . . . . . . . . . . . . . . | 0714 | 0715 | 0716 |
| (***Include*** *conservation improvements, corrals, feeding floors,*  *feedlots, gravel, land drainage structures, tiling, trench, silos,  wells, irrigation equipment and pump repairs and facilities for farm workers.*  ***Exclude*** *any* ***new*** *construction or remodeling.)* |  | | |
| a.How much of this (*item 15*) was for specialized livestock production facilities – such as dairies, feedlots, poultry houses, swine buildings?. . . . . . . . . . . . . . . . . | 0717 | 0718 | 0719 |
| b. How much of this (*item 15*) was for irrigation equipment and pumps?. . . . . . . . . . . . . . . . . . . . . . . . | 0720 | 0721 | 0722 |
| (i) How much of this expense for irrigation equipment and pumps (*item 15b*) was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0723 | 0724 | 0725 |

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| **In 2014, how much was spent for**  (*item)* ***by*** *[column]***---** | **1**  **Operator and**  **Partners?**  **DOLLARS** | **2**  **Landlord(s)?**  **DOLLARS** | **3**  **Contractor(s)?**  **DOLLARS** |

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| 16. **Maintenance and repair of the operator’s house if it  was owned by the operation?**. . . . . . . . . . . . . . . . . . . . . . . . . . . .  *‘Owned by the operation’ means the house is--* − *recorded as an asset in farm record books, or* − *used as security or collateral for a farm loan, or* − *deeded as part of the farm.* | 0726 |  |  |
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| 17. **Insurance for the farm business?**. . . . . . . . . . . . . . . . . . . . . . . . . | | 0729 | 0730 | | 0731 | |
| (***Include*** *all casualty insurance, hail insurance, and any other*  *crop or livestock insurance; motor vehicle liability and blanket insurance policies.*  ***Include*** *insurance on operator’s dwelling if owned by the operation.* ***Exclude*** *health insurance and other payroll insurance items.*) | | | | | | |
| a. How much of this item (*item 17)* was for  Federal crop insurance?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0732 | | | 0733 | | 0734 |
| (i) How much of this was Federal crop insurance for OATS?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0735 | | | 0736 | | 0737 |

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| 18. **Interest and fees paid on---** | | | |
| a. debts secured by real estate?  (***Include*** *interest paid on the operator’s house if owned*  *by the operation.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0738 | 0739 |  |
| b. debts not secured by real estate?  (***Include*** *service fees on CCC loan redemptions.)*. . . . . . . . . . . . . . . . . . | 0741 | 0742 |  |

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| 19. **Property taxes paid on---** | |  |  | |  | |
| a. Real estate? (***Include*** *real estate taxes on operator dwelling,*  *if owned by the operation.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0744 | | | 0745 | | 0746 |
| b. Livestock, machinery, and  other farm production items?. . . . . . . . . . . . . . . . . . . . . . . . . . . | 0747 | | | 0748 | | 0749 |

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| 20.**Renting or leasing of tractors, vehicles, equipment or storage structures?** (***Include*** *farm machinery, cars, trucks, irrigation equipment and other equipment.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0750 | 0751 |  |

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| 21. **Vehicle registration and licensing fees?**. . . . . . . . . . . . . . . . . . . | 0753 | 0754 |  |

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|  | | | |
| 22.**Depreciation expense claimed by this operation in 2014 for all capital assets?** *(If partnership, include amounts claimed by all partners in this operation.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0756 |  |  |
| a. How much of this depreciation expense (*item* 22)was claimed for breeding livestock?. . . . . . . . . . . . . . . . . . . . . | 0757 |  |  |
|  | | | |

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| --- | --- | --- | --- | --- | --- | --- |
| 23. **CASH WAGES paid to hired farm and ranch labor?**. . . . . . . . . . | 0758 | | | 0759 | | 0760 |
| ***Include*** *Cash wages, incentives and bonuses*  *Payments to corporate officers and paid family members.* | | | | | | |
| ***Exclude*** *Wages paid for custom and contract work*  *Wages paid for housework*  *Social Security on the owner-operator*  *Withdrawals for living expenses*  *Employer’s share of Social Security and unemployment taxes*  *Health insurance and life insurance*  *Pensions or retirement plans*  *Worker’s Compensation* | | | | | | |
| a. How much of the total wage expense (*item 23*) was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0761 | 0762 | | 0763 | |

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| **In 2014, how much was spent for**  (*item)* ***by*** *[column]***---** | **1**  **OPERATOR &**  **PARTNERS?**  **DOLLARS** | **2**  **LANDLORD(S)?**  **DOLLARS** | **3**  **CONTRACTOR(S)?**  **DOLLARS** |

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| 24. **Of the total cash wages** (*item* 23),  **how much was paid out to---** (*Total 24a + 24b + 24c + 24d + 24e must equal item 23*) | | | |
| a. You (*the principal operator*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0764 | 0765 | 0766 |
| b. Your (*the operator’s*) spouse?. . . . . . . . . . . . . . . . . . . . . . . . . . . | 0767 | 0768 | 0769 |
| c. Other members of your (*the operator’s*) household?. . . . . . . . . . | 0574 | 0575 | 0576 |
| d. Other operators?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0770 | 0771 | 0772 |
| e. All other paid farm and ranch labor?. . . . . . . . . . . . . . . . . . . . . | 0773 | 0774 | 0775 |

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| 25. **Payroll taxes and benefits for paid labor?** | | | |
| (***Include*** *employer’s share of Social Security and*  *unemployment taxes, health insurance, pension or*  *retirement plans, Workers Compensation, etc.)*. . . . . . . . . . . . . . . . . . . . . . . . | 0776 | 0777 | 0778 |
| a. How much of this (*item 25*) was for the  OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0779 | 0780 | 0781 |

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| 28. **Contract labor?** *(Contract labor is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0782 | | 0783 | 0784 |
| (***Exclude*** *– contract work for building construction,  repairs, or farm improvements;*  *- payments to other operations that fed/raised livestock  under contract FOR this operation.*) |  | |  | |  |
| a. How much of this (*item 28*) was for the  OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0785 | | 0786 | | 0787 |

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| 29. **Custom work such as---** (*Custom work is work performed by machines and labor hired as a unit*.) | | | |
| a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling?. . . . . . . . . . . . . . . . . . . . . . | 0788 | 0789 | 0790 |
| b. All other custom work done on this operation ***Including*** *machine hire, and rental of machinery and equipment*? (*Report custom livestock services in item 8.*). . . . . . . . . . . . . . . . | 0791 | 0792 | 0793 |
| (i) How much of the total custom work expense (*item 29a & 29b*) was for the OATS enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0794 | 0795 | 0796 |

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|  | **DOLLARS** |
| 30. **For workers who were members of your** (*the operator’s)* **household, what was the cash value of any commodities provided to them as payment for farm work?** [***Example****: a share of crop, calves, etc*.]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0797 |

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| 31. **For workers who were *NOT* household members---** | |
| **What was the cash value of all commodities, feed, fuel, housing, meals, other food,  utilities, vehicles for personal use, and any other non-cash payment for farm work?**. . . . . . . . . . | 0798 |
| (***Include*** *- meat, poultry, other livestock and livestock products*  *- berries, firewood, fruits, and vegetables, etc.*  *(****Exclude*** *- home gardens unless expenses were recorded previously.)* |  |

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| 32. **What was the market value of products produced and used on this operation for home consumption?** (***Exclude*** *any commodities provided as payment to*  *household members for farm work reported in item* 30.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0799 |

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| *Report the total cost for the following capital expenditures  during 2014.* | | **1**  **OPERATOR &**  **PARTNERS?**  **DOLLARS** | | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |
| 33. **Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc**. . . . . . . . . . . . . . . . . . . . . | |  | |  |  |
| 0807 | | 0808 | 0809 |
| (***Exclude*** *moveable equipment.)* |  | |  | |  |
| 34.**Buildings and structures including all costs for new construction and remodeling of dwellings** (***excluding*** *the operator’s dwelling),* **barns, buildings, hog houses, poultry houses, milk barns,  storage facilities, sheds, silos, etc.**. . . . . . . . . . . . . . . . . . . . . . . |  | |  | |  |
| 0810 | | 0811 | | 0812 |
| (***Exclude*** *repairs and maintenance.*) |  | |  | |  |
| 35. **New construction or remodeling of the Operator’s Dwelling, if owned by the operation**. . . . . . . . . . . . . . . . . . . . . . . | 0813 | |  | |  |

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| 36. **Fees paid to purchase professional or farm**  **management services such as record keeping, tax**  **preparation, planning, or farm product advice?**. . . . . . . . . . . . . | | 0801 |  |  |
| 37. **General Business Expenses?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0804 | 0805 | 0806 |
| ***Show the respondent the list of General Business Expenses in***  ***the Respondent Booklet.*** |  | | | |

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|  | | **DOLLARS** |  |
| 38. **Cars – Include** new or used. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0816 |  |
|  | **PERCENT** |  |  |
| a. What percentage of this was the Farm’s Share?. . . . . . . . . . . . | 0817 |  |  |

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| 39. **Trucks – Include** new or used trucks, pickups,  sport utility vehicles, vans, campers and buses. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0818 | |  |
|  | **PERCENT** |  | |  |
| a. What percentage of this was the Farm’s Share?. . . . . . . . . . . | 0819 | |  |  |
| 40. **Tractors – Include** new or used. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0820 | |  |

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| 41. **Self-Propelled Farm Equipment including implements and self-propelled equipment for livestock,  dairy, or poultry production** (***Include*** *farm share only.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0821 |  |

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| 42.**Other Farm Machinery and Non-Self Propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry** (***Include*** *farm share only.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0822 |  |

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| 43. **Office equipment, furniture and computers that were placed on a depreciation schedule?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0823 |  |

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| 45.**All Other Capital Expenditures**  (***Include*** *all other capital expenditures which were*  *placed on a depreciation schedule.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0824 |  |

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| *Specify:*\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  | **Operator & Partner(s)?** | **Landlord(s)?** | **Contractor(s)?** |
| 46. **What other expenses did this operation have in 2014 that I have not recorded?**. . . . . . . . . . . . . . . . . . . . . . . .  [*List each expense item and amount*.] | | 0825 | 0826 | 0827 |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |  |  |  |

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| **SECTION G** | **FARM ASSETS** |

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| 1.**Next, in order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2014?** *(****Include*** *owned assets on rented land.)* | **DOLLARS** |
| a. Farm Operator’s Dwelling, if owned by the operation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0850 |
| b. All other Dwellings?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0851 |
| c. All other Farm Buildings and Structures?  *(****Include*** *barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0852 |
| d. Orchard trees and vines, and trees grown for wood products?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0853 |
| e. Land? *(****Exclude*** *houses, buildings, orchard trees and vines, and trees grown for wood products.)*. . . . . . . . . . . . . . . . . . | 0854 |
|  | |
| 2.**What is the Estimated Market Value of the land and buildings on the acres RENTED or leased FROM OTHERS?**  (*Reported in Section* ***A****, items 2a, 2b, 2c & 2d.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0855 |
| a. How much of this amount (*item 2*) was RENTED FROM RELATIVES?. . . . . . . . . . . . . . . . . . . . . . . . | 0856 |
| 3. **What is the Estimated Market Value of the land and buildings on the acres RENTED or leased TO OTHERS?**  (*Reported in Section* ***A****, item 3*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0857 |
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| ***For each item below, report the market value(s) of the assets owned by***  ***the operation on the dates specified.*** |  |  |
| beginning of year | end of year |
| 4. **What was the ESTIMATED MARKET VALUE for the farm share of---** | **Jan. 1, 2014?**  **DOLLARS** | **Dec. 31, 2014?**  **DOLLARS** |
| a. Crops owned and stored on or off this operation on---  *(****Include*** *specialty crops, hay silage, and nursery and*  *greenhouse products not in the ground.* ***Exclude*** *crops under CCC loans.)*. . . . . . . . . . . . . . . | 0888 | 0889 |
| b. Breeding livestock **owned** by and **located** on or off  this operation on---. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0863 | 0864 |
| (***Exclude*** *livestock being produced under contract on another operation*  *and reported in Section* ***C****, item 3.*) |  |  |
| c. Non-breeding livestock **owned** by and **located** on or off  this operation on---. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0876 | 0877 |
| (***Including*** *aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc.*  ***Exclude*** *livestock being produced under contract on another operation and*  *reported in Section* ***C****, item 3*.) |  |  |
| d. Production inputs **owned** by this operation such as feed, fertilizer,  chemicals, fuels, parts, purchased seed and other supplies, etc. on--. . . . . . . . . . | 0878 | 0879 |
| e. Production inputs already **used** for cover crops or crops not yet  harvested, (also known as *sunk* costs) on---. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0880 | 0881 |
| f. Trucks and cars **owned** by the operation on---(*farm share only*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0882 |
| g. Tractors, machinery, tools, equipment and implements **owned** by the operation on--. . . . . . . . . . . . | | 0883 |
| h. Stocks in Farm Credit System and other farm cooperatives on---. . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0884 |
|  | |  |

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| 5.[*Show* **OTHER FARM ASSETS & VALUE CODES** *in Respondent Booklet.*] | **END OF YEAR**  **VALUE CODE** | |
| **On December 31, 2014, what was the value of all other farm assets?**. . . . . . . . . . . . . . . . . . . . . . . . | 0887 | |
| (***Include*** *money owed to this operation (except money owed from commodity sales*)*,*  *cash certificates of deposits, savings and checking accounts, hedging account balances,  Government payments due, balance of land contract sales,  any other farm assets not reported earlier.*) | |  |

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| **SECTION H** | **FARM DEBT** |

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|  | **DOLLARS** |
| 1.**What was the total amount of all farm business loans TAKEN OUT and REPAID in 2014?**  (***Include*** *seasonal production and other loans.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0890 |
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| 2. **Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies at the end of 2014?** (***Exclude*** *CCC loans.*) | | **CODE** |
| **YES** – [*Enter code 1 and continue.*] | **NO** – [*Enter code 3, then go to Section* ***I****.*] | 1058 |

| 3. **For each type of loan, what was the balance owed, average interest rate, and percent for farm use?** | 1  **What was the balance owed on Dec. 31, 2014?**  **DOLLARS** | 2  **What was the average interest rate of this debt?**  **PERCENT** | | 3  **What was the average percent for farm use?**  **PERCENT** |
| --- | --- | --- | --- | --- |
| a. one year or less production or other loans?. . . . . . . . . . . . . . | 1048 | 1049 | **.\_\_\_ \_\_\_** | 1050 |
| b. more than one year non-real estate debt?. . . . . . . . . . . . . . . | 1051 | 1052 | **.\_\_\_ \_\_\_** | 1053 |
| c. more than one year real estate debt?. . . . . . . . . . . . . . . . . . | 1054 | 1055 | **.\_\_\_ \_\_\_** | 1056 |
|  | | | | **DOLLARS** |
| 5. **How much of the debt owed on December 31, 2014 was for the operator’s dwelling?**  (*If operator’s dwelling is owned by the operation, debt should have been included above.*). . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 1057 |
|  | | | |  |
|  | | | | **OFFICE USE** |
|  | | | | 0999 |

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| **SECTION I** | **FARM MANAGEMENT and USE OF TIME** |

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| --- | --- |
|  | **NUMBER OF OPERATORS** |
| 1. **How many individuals were involved in the day-to-day decisions for this operation?** (*Enter the number of operators, including the operator named on the front of this form.  Identify* *the operators in the columns below.* ***Exclude*** *hired workers unless they are a hired manager*.). . . . . . . . . . . . . . . | 1200 |

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| --- | --- | --- | --- |
| 2. **Does the principal operator have a spouse?** | | | **CODE** |
| **YES** – [*Enter code 1 and continue*.] | **NO** – [*Enter code 3, then go to item 4*.] | | 1205 |
| 3. **Is the principal operator’s spouse included in item 1?** | | | **CODE** |
| **YES –** [*Enter code 1 and continue.*] *(Use operator 2 column for spouse*.) | | **NO** – [*Enter code 3 then go to   item 4*.] | 1225 |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **PRINCIPAL**  **OPERATOR**  **Or Senior Partner** | | | | | | | **OPERATOR 2** | | | | | | | **OPERATOR 3** | | | | | | | | |
| 4. **In what year did the operator begin to**  **operate any farm operation**. . . . . . . . . . | 1241 | |  |  |  |  |  | 1261 | |  |  |  |  |  | 1281 | |  |  |  | |  | |  |
|  |  | | | | | | |  | | | | | | |  | | | | | | | | |
| 5. **Age of operator on December 31, 2014** | 1242 | | |  |  | **Years**  **of Age** | | 1262 | | |  |  | **Years**  **of Age** | | 1282 | | |  | |  | | **Years**  **of Age** | |
| 6. **Sex of operator**. . . . . . . . . . . . . . . . . . . . . | 1243 | 1  Male | | | 2 Female | | | 1263 | 1  Male | | | 2 Female | | | 1283 | 1  Male | | | | 2 Female | | | |

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| --- | --- | --- | --- | --- | --- | --- |
| 7. **In 2014, was this operation’s** | 1 Individual (Sole/family Proprietorship)?  2 A legal Partnership?  3 C - Corporation?  4 S - Corporation?  5 Other, Including estates, trusts and cooperatives and grazing association? | |  | | **ENTER CODE** | |
| **LEGAL STATUS---**. . . . . . . . . . . . . . . . . | . . . . . . . . . . . . . . | | 1201 | |
|  |  | |  | |
|  | | | | | |  |
|  | | | | | | **CODE** |
| a. Is this operation organized as a Limited Liability Company (*LLC*) under state law?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | **YES = 1** | | 1202 |
| *If item 7 = code 1 or code 5, go to item 14.* | |  | | | | |
| *If item 7 = code 2, code 3, or code 4, continue.* | |  | | | | |
|  | | | | | | **NUMBER** |
| 8. **If operation is a legal partnership, how many partners are there   in the operation?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1232 |
|  | | | | | |  |
| 9. **If the operation is a C – or S – corporation, what is the number of members of the Corporate Board?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1233 |
|  | | | | | |  |
| 10. **How many members of the Corporate Board are operators of this farm?**. . . . . . . . . . . . . . . . . . . . | | | | | | 1234 |
|  | | | | | |  |

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| --- | --- | --- | --- |
| 14. **Are all the owners of this operation part of your** (*the operator’s*) **household?** | | | **CODE** |
| **YES** – [*Enter code 1, then go to item 23.*] | **NO** – [*Enter code 3 and continue.*] | | 1258 |
|  | | | **PERCENT** |
| b. What percent of the ownership interest did you (*the operator*) and your household hold?. . . . . . . . . . | | | 1248 |
|  | | | **CODE** |
| c. Is more than 50% of the ownership interest in this operation held by you and  persons related to you by blood or marriage, including relatives not residing in  your household?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | **YES = 1** | 1249 |

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| 23. **Are you a hired manager for this operation?** (*meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation*) | | |  | **CODE** |
| **YES –** [*Enter code 1 and continue.*] | **NO** – [*Enter code 3, then go to item 27.*] | | | 0995 |
| 24. **Do you** (*the hired manager*) **or anyone you are related to by blood or marriage** (*whether they  live in your household or not*)**, have an** **ownership interest in this operation, such as owning  some of the land or machinery in this operation, or are a corporate shareholder of this operation, or a member of a limited liability company of this operation?** | | | | **CODE** |
| **YES –** [*Enter code 1*] | | **NO** – [*Enter code 3.*]. . . . . . . . . . . . . . . . . . . . . . . | | 0940 |
|  | |  | |  |
| **ENUMERATOR NOTE:** *If item 23 equals 1* ***and*** *item 24 equals 3, complete item 27, skip Section* ***J*** *then go to Section* ***L*** *and continue****.*** | | | | |

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| 27. **On the average, for each of the three month periods DURING 2014, about how many hours per week did---** | **1**  **Jan-Mar** | **2**  **April-June** | **3**  **July-Sept** | **4**  **Oct-Dec** |
|  | **Hrs./week** | **Hrs./week** | **Hrs./week** | **Hrs./week** |
| a. You (*the principal operator*) do farm/ranch work,  including paid and unpaid hours?. . . . . . . . . . . . . . . . . . . | 0828 | 0829 | 0830 | 0831 |
|  | | | | |
| b. Your spouse (*the principal operator’s*)do farm/ranch  work, including paid and unpaid hours?  *(Even if your spouse is an operator, include their hours here.)*. . . . . . . | 0832 | 0833 | 0834 | 0835 |
|  | | | |  |
| c. Other operators *(those persons responsible for the  day-to-day management decisions for this operation)* do  farm/ranch work, including paid and unpaid hours?. . . . . | 0836 | 0837 | 0838 | 0839 |
|  |  |  |  |  |
| d. Unpaid workers (*such as non operator partners, family members, etc.)* do farm/ranch work?. . . . . . . . . . . . . | 0840 | 0841 | 0842 | 0843 |

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| **SECTION J** | **FARM HOUSEHOLD** |

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| 1. **Was the principal operator’s spouse listed as OPERATOR 2 or 3** **in** **Section I, item 4?** | | **CODE** |
| **YES** – [*Enter code 1 then go*  *to item 2*.] | **NO** – [*Enter code 3, and continue  with item a*.] | 1203 |
|  |  | **AGE** |
| a. If NO, what was the age of the operator’s spouse on December 31, 2014?. . . . . . . . . . . . . . . . . . . . | | 1206 |

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| **[ENUMERATOR NOTE:** *If the operator has a spouse, please answer for both where applicable.***]** | | | |  | |
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|  | | | **OPERATOR** |  | **SPOUSE** |
| 2. **Is the** (*the operator and operator’s spouse*) **of Spanish, or Latino   origin or background, such as Mexican, Cuban, or Puerto Rican**,   **regardless of race?** | |  | 1219 |  | 1220 |
| **YES** – [*Enter code 1*] | **NO** - [*Enter code 3*.] | | | |  |

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|  | | | **ENTER CODE 1 FOR ALL THAT APPLY** | | |
|  | | | **OPERATOR** |  | **SPOUSE** |
|  | American Indian or  Alaska Native specify tribe\_\_\_\_\_\_\_\_\_\_\_ |  | 1213 |  | 1214 |
| 3. **Which of these do you and**  **your spouse** (*the operator and*  *operator’s spouse*) **consider yourself?**  **Are you---**. . . . . . . . . . . . . . . . . . . . . . . . | Asian |  | 1215 |  | 1216 |
| Black or African American | 1217 | 1218 |
|  | Native Hawaiian or Other Pacific Islander |  | 1221 |  | 1222 |
|  | White |  | 1223 |  | 1224 |
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| 4. **What is the *highest* level of**  **formal education you and**  **your spouse** (*the operator*  *and operator’s spouse*) **have**  **completed?**. . . . . . . . . . . . . . . . . . . . . . . | 1. Less than high school diploma 2. High school and some college 3. College graduate and beyond |  | **OPERATOR** |  | **SPOUSE** |
| . . . . . . . . | 1257 |  | 1260 |

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| 5.**In 2014, what was your and your**  **spouse’s** (*the operator and operator’s*  s*pouse*)**major occupation?**. . . . . . . . . . | 1. Farm or ranch work 2. Homemaker 3. Work other than farming/ranching 4. Currently not in the workforce |  | **OPERATOR** |  | **SPOUSE** |
| . . . . . . . | 1207 |  | 1208 |

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| 6. **Did you and/or spouse** (*the operator and* | 1 *YES - Continue* | |  | | | **OPERATOR** |  | **SPOUSE** |
| *operator’s spouse*) **work off this farm for**  **wages or a salary in 2014?**  (***Include*** *proprietorship of any off-farm business.)*. . . . . . | 3 *NO –* *If* ***both*** *operator and  spouse = 3,*  *go to item 7* | | . . . . . | | | 0931 |  | 0932 |
|  | | | | [*If both operator and spouse = 3, go to item 7*.] | | | | |
|  | |  | | | | **WEEKS** |  | **WEEKS** |
| a. How many weeks did you and/or your spouse (*the operator and  operator’s spouse*) work off this farm for pay in 2014?. . . . . . . . . . . . . . . . . . . . . . . | | | | | | 0933 |  | 0934 |
|  | | | | | **HOURS**  **PER WEEK** | |  | **HOURS**  **PER WEEK** |
| b. During the weeks you and/or your spouse worked off this farm  for pay, how many hours per week did you usually work off-farm?. . . . . . . . . . . . | | | | | | 0935 |  | 0936 |

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| 7. **Do you consider yourself to be retired?** | | | **CODE** |
| **YES** – [*Enter code 1*] | **NO** – [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1259 |
|  | | **OFFICE USE** | |
|  | | 2002 | |

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| [*Show* ***Value Codes*** *in Respondent Booklet.*] | | | |
| 14. **Which value code represents the cash income the principal operator, spouse, and all other household members received in 2014 from---**  *(****Exclude*** *farm income reported earlier.)* | | | |
| **1**  **SOURCE** | **2**  **the operator as**  [*source*]  (*Enter 1 if none*.) | **3**  **operator’s spouse as**  [*source*]  (*Enter 1 if none.*) | **4**  **other household member(s) as**  [*source*]  (*Enter 1 if none.*) |
|  | **CODE** | **CODE** | **CODE** |
| a. All off-farm wages, salaries, and tips before taxes and withholdings?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0950 | 0951 | 0952 |
| b. Net cash income from operating another farm or ranch?. . . . . . . | 0955 | 0956 | 0957 |
| c. Net cash income from operating any other business?. . . . . . . . . | 0958 | 0959 | 0960 |
| d. Net cash income from cash or share-renting land to others  excluding land rented from this operation?. . . . . . . . . . . . . . . . . . | 0961 | 0962 | 0963 |
| e. Interest income?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0967 | 0968 | 0969 |
| f. Dividend income? (***Exclude*** *corporate dividend income from  this operation.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0964 | 0965 | 0966 |
| g. Total proceeds from the sale of non-farm capital assets--- |  |  |  |
| (i) Recognized gain/loss on the sale of capital assets reported above? (*can be negative(-) if capital losses were incurred*.). . . . . . . . . . . | 0979 | 0980 | 0981 |
| h. Income from private pensions and private disability payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0937 | 0938 | 0939 |
| i. Income from public sources including Social Security, military and other public retirement, veteran’s benefits, public disability, unemployment, or other public assistance?. . . . | 0996 | 0997 | 0998 |
| j. Other off-farm sources?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0991 | 0992 | 0993 |

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|  |  | |  | **CODE** |
| 16. **Did any household(s) besides the operator’s share in the   net income of the business, either by receiving a share of  profits/losses or, if incorporated, received corporate dividends   or was paid a wage or salary as compensation for services to  the operation?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1. *YES - Continue*   *3 NO – Go to item 19* | . . . . . . | 0976 |
| (***Include*** *services for managing the farm or for serving on the board of directors.*) | | | |  |

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|  | **PERCENT** |
| 17. **If the operation is a sole proprietorship, partnership, or S-corporation, what  percent of the net income did you** (*the operator)* **and your household receive?** (*If an LLC that elected to report income as a pass-through, consider as income.*). . . . . . . . . . . . . . . . . . . . . . | 0974 |
|  | **VALUE CODE** |
| 18. **If the operation is a C-corporation, what were the corporate dividends you** (*the operator*) **and your household received from this farming operation?** (*If an LLC that elected to file as a C-corporation, consider as income.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0975 |

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|  | **VALUE CODE** |
| 19. **Which value code represents the total value of non-farm assets owned by the operator and members of the operator’s household on December 31, 2014?**. . . . . . . . . . . . . . . . . | 0994 |
| *(****Include*** *cash, checking, savings, retirement accounts, corporate stock, certificate of deposit, real estate not part of the farm, and all other non-farm assets.* ***Exclude*** *farm assets reported earlier.)* |  |

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|  | **VALUE CODE** |
| 20. **Which value code represents the total value of all non-farm debt owed by the operator and members of the operator’s household associated with the assets reported above?** (***Exclude*** *farm debt reported earlier*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1103 |

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|  | **VALUE CODE** |
| 21. **Which value code represents the total amount spent on household and family living expenses in 2014?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1111 |
| (***Include*** *rent/mortgage, food, including food away from home, clothing, personal items, health and medical  expenses, gifts and charitable contributions, life, home and other personal insurance, non-farm transportation,*  *household supplies, repair, recreation, vacation, education, child care, pension, Social Security contributions,  appliance, and furnishings.*) |  |

|  |  |
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|  | **VALUE CODE** |
| 22. **Which value code represents the total value of farm sales in the previous  year (2013)?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1113 |
| (*Total value of farm sales includes livestock and crop cash income and the net change in CCC loans, plus the*  *estimated value of crop and livestock under production contracts, plus government payments to operator.*  *Also include, if applicable, the value of the landlord share of crop and livestock production and the landlord*  *share of government payments.*) |  |
|  | **VALUE CODE** |
| 23. **Which value code represents the net operating income for this operation in  the previous year (2013)?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1114 |
| (*Cash income from all farm sources minus production costs and depreciation.*  *If negative net operating income, indicate a minus sign before the value code.*) |  |
|  | **VALUE CODE** |
| 24. **Which value code represents the total off-farm income in the previous  year (2013)?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1115 |
| (*Wages, salaries, and tips before taxes, income from operating other farm,*  *income from operating any other business. If negative off-farm income,*  *indicate a minus sign (-) before the value code.*) |  |

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| **SECTION L** | **IRRIGATION** |

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| 1. **Did you irrigate any cropland, alfalfa, other hay, or pastureland on this farm in 2014?** | | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | **NO** – [*Enter code 3, the go to Section* ***M*.**] | 1740 |
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| [***ENUMERATOR INSTRUCTION:*** *Refer back to Section* ***B****, page 4. For each crop harvested during 2014*  (*Section* ***B****, item 1*)*, determine if it was irrigated* (*column 1, table below*)*. Complete the remaining columns*  *for each irrigated crop noted in column 1 below.* |
|  |
| 2. **Now I need you to identify acres irrigated, yield, irrigation system, water application rate, and water source used for each commodity irrigated on this farm in 2014.** (***Include*** *land irrigated for alfalfa, other hay, and pastureland.*) |

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| **PRESSURE SYSTEMS** | | **GRAVITY SYSTEMS** | |
| 1 = Hand-move | | 10 = Siphon-Tube System [from unlined ditches] | |
| 2 = Solid or Permanent set | | 11 = Siphon-Tube System [from lined ditches] | |
| 3 = Side Roll or Wheel Line | | 12 = Portal- or Ditch-Gate System [from unlined ditches] | |
| 4 = Center Pivot or Linear Move [with sprinklers on main line] | | 13 = Portal- or Ditch-Gate System [from lined ditches] | |
| 5 = Center Pivot or Linear Move [with sprinklers below main line,  but more than 2 feet above ground] | | 14 = Poly-Pipe System | |
| 6 = Center Pivot or Linear Move [with sprinklers less than 2 feet above ground] | | 15 = Gated-Pipe [not poly-pipe] | |
| 7 = Big Gun | | 16 = Improved Gated Pipe [surge flow or cablegation,  not poly pipe] | |
| 8 = Low-Flow irrigation [drip, trickle, or micro sprinkler systems] | | 17 = Subirrigation | |
| 9 = Other Pressure System (specify type:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) |  | 18 = Open Discharge from well or pump | |
|  | | 19 = Other Gravity System (specify type:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) |  |
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| **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** |
| **What crops were irrigated**  **on this farm in 2014?** | **OFFICE**  **USE** | **How many harvested acres of** [*commodity*] **were**  **Irrigated?** | **On the**  **irrigated acres harvested, what was the average yield per acre for**  [*commodity*]**?** | **UNIT**  **CODE**  1 – POUNDS  2 – CWT  3 – TONS  4 – BUSHELS  7 - BALE | **What is the primary irrigation system type for**  [*commodity*]**?**  [*See*  *irrigation system codes above.*] | **What was the average acre-inches of water applied**  **per acre for the growing season for**  [*commodity*]**?** | **What percent of**  [*commodity*]  **acres were irrigated**  **using surface water?** | **What percent of** [*commodity*] **acres were irrigated using surface water purchased from**  **off-farm water suppliers?**  1/  [*Off-farm water suppliers are*  *defined below.*] |
| **CROPS IRRIGATED** | **CROP CODE** | **HARVESTED ACRES** | **YIELD** | **UNIT CODE** | **SYSTEM CODE** | **ACRES-INCHES PER ACRE** | **PERCENT** | **PERCENT** |
| Crop 1 | 1741 | 1742 | 1743 | 1744 | 1745 | 1746 | 1747 | 1748 |
| Crop 2 | 1749 | 1750 | 1751 | 1752 | 1753 | 1754 | 1755 | 1756 |
| Crop 3 | 1757 | 1758 | 1759 | 1760 | 1761 | 1762 | 1763 | 1764 |
| Crop 4 | 1765 | 1766 | 1767 | 1768 | 1769 | 1770 | 1771 | 1772 |
| Crop 5 | 1773 | 1774 | 1775 | 1776 | 1777 | 1778 | 1779 | 1780 |
| **ALFALFA** |  | 1782 | 1783 | 1784 | 1785 | 1786 | 1787 | 1788 |
| **OTHER HAY** |  | 1790 | 1791 | 1792 | 1793 | 1794 | 1795 | 1796 |
| **PASTURELAND** |  | 1798 |  |  | 1801 | 1802 | 1803 | 1804 |
| 1/ *Off-farm water suppliers may include water purchased from the U.S. Bureau of Reclamation; an irrigation district; mutual, private, cooperative,  or neighborhood ditches; commercial or municipal water systems.* | | | | | | | | |

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|  | **NUMBER** |
| 3. **How many irrigation wells were used on this farm in 2014?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1805 |
|  | [*If zero, go to item 6*.*]* |
| 4. **In 2014, how many wells on this farm used backflow prevention devices?**. . . . . . . . . . . . . . . . . . | 1806 |
|  | [*If* zero, go to item 5.] |
|  | **ACRES** |
| a. How many acres were irrigated using water from these (*item 4*) wells?. . . . . . . . . . . . . . . . . . . . . . . | 1807 |

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|  | **NUMBER** |
| 5. **In 2014, how many wells on this farm used water meter or  water flow measurement devices?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1808 |
|  | [*If zero, go to item 6.*] |
|  | **ACRES** |
| a. How many acres were irrigated using water from these (*item 5*) wells?. . . . . . . . . . . . . . . . . . . . . . . | 1809 |
|  |  |
| 6. **In 2014, how many acres was irrigation used--** | **ACRES** |
| a. to apply chemical fertilizers?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1810 |
| b. to apply pesticides?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1811 |
| c. to remove (leach) salts from the soil?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1812 |
| d. to conduct land disposal of liquid livestock waste?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1813 |
| e. for crop cooling or freeze protection?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1814 |

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| 7. [*Use* ***Management Practice Codes*** *below.*] Now I’d like to know about your use of, or your interest in, certain water management techniques for irrigated crop production on this farm. | | | |
|  | **MANAGEMENT PRACTICE CODES** | |  |
|  | 1 = Never heard of it | 5 = Tried it on my farm, but will not use it again |  |
|  | 2 = Heard of it, not interested | 6 = Now using this technique and will continue to use on my farm |  |
|  | 3 = Heard of it, sounds interesting | 7 = Water delivery system does not allow for water delivery on demand |  |
|  | 4 = Looking at it for my farm |  |  |

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| **1**  **How familiar are you with ---**  **WATER MANAGEMENT TECHNIQUE** | | **2**  **MANAGEMENT**  **PRACTICE**  **CODE**  [*Enter code*  *from above.*] | | **3**  [*If code = 6, ask--*]  **How many acres**  **were irrigated**  **using this technique**  **in 2014?**  **ACRES** | |
| a. Commercial scheduling services or computer simulation models to schedule irrigation-water applications?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1815 | | 1816 | |
| b. On-farm irrigation scheduling techniques using soil-moisture sensing devices (*such as neutron probes, tensiometers, and soil moisture blocks*)?. . . . . . . . . . | | 1817 | | 1818 | |
| c. On-farm use of special furrowing techniques (*such as furrow diking,  spread beds, and compact furrowing*) to control field-level water distributions and to reduce water losses?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1819 | | 1820 | |

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| 8. **During 2014, did you make improvements, such as upgrades or new equipment** (*not maintenance*), **to existing irrigation systems on this farm?** | | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | **NO** - [*Enter code 3, then go to item 9*.]. . . . . . . . . . . . . . . | 1821 |
|  | | **ACRES** |
| a. In 2014, how many of this farm’s acres were irrigated using these improvements?. . . . . . . . . . . . . . | | 1822 |

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| 9. **In the past five years, has anyone made an offer to purchase water or  water rights from this farm operation?** | | | | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | | **NO** - [*Enter code 3, then go to item 10*.]. . . . . . . . . . . . . . . | | 1823 |
|  | | | |  |
| a. What was the purchaser’s intended use for the water?. . . . . | 1 Agricultural Use  2 Water to Municipal, Urban, Recreational or Industrial uses  3 Water to improve environmental values  4 Water for Native American (*Indian*) water right claims  5 Don’t Know | | . . . . . . . . . . | 1824 |
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|  | **YEARS** |
| 10. **During the last 10 years, in how many years has someone with senior water right claims caused you to reduce or discontinue crop irrigation for this farm?**. . . . . . . . . . . . . . . . . . . | 1825 |

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| **SECTION M** | **OATS DRYING/MARKETING** |

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|  | | | | | | **MONTH** | |
| 1. **In what month was the majority of the 2014 oats crop harvested?**. . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1826 | **\_\_\_ \_\_\_** |
| 2. **How much of the 2014 oats crop was---** | | **BUSHELS** | | | **OR** | **PERCENT** | |
| a. custom dried. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1864 | | | . . . . . . | 1865 | |
| b. dried other than custom dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1870 | | | . . . . . . | 1871 | |
| c. not dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1876 | | | . . . . . . | 1877 | |
| [*If any custom dried, ask*---] | | **CENTS PER BUSHEL** | | | **OR** | **TOTAL DOLLARS** | |
| 3. **What was the cost of custom drying the 2014 oats crop?**. . . . . . . . . . . | | 1829 | | **.\_\_\_ \_\_\_** | . . . . . . | 1830 | |
| 4. [If any were dried other than custom dried, ask---] | | | | | | **CODE** | |
| a. What was the main fuel type used to dry the 2014 oats crop?. . . . . . . . . . . . . . . . . . . . . . . . . | 1. diesel 2. gasoline 3. LP gas 4. natural gas 5. electricity 6. other | | . . . . . . . . . . . . . . . . . . . . . | | | 1859 | |
|  |  | | |  | |
|  | | | | | | **PERCENTAGE POINTS** | |
| b. On average, what percent of moisture was removed from the oats crop?. . . . . . . . . . . . . . . . . . . . . | | | | | | 1894 | **.\_\_\_** |
|  | | | | | |  | |
| c. How many hours of each type of labor were used to dry the oats crop? | | | | | | **HOURS** | |
| (i) operator, partners, family members and other unpaid workers?. . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1896 | |
| (ii) full-time, hired workers (***exclude*** *custom and contract labor*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1897 | |
| (iii) part-time or seasonal hired workers (***exclude*** *custom and contract labor*)?. . . . . . . . . . . . . . . . . . . . . . | | | | | | 1898 | |
|  | | | | | | **NUMBER** | |
| e. How many of these facilities were used to dry the 2014 oats crop?. . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1838 | |
|  | | | | | | **BUSHELS** | |
| f. What was the TOTAL holding capacity of these facilities?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1839 | |
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| 5. **As of today, how much of the 2014 oats crop was (is)---** |  | |  | |  | |
| [*If the crop was placed under CCC loan, do not report the crop as sold in the month when it was placed under CCC loan. Rather, report the crop as sold in the month when the CCC loan was repaid and the crop was sold, or in the month when the crop was forfeited to the CCC.*] | |  | |  | |  |
|  | | **BUSHELS** | | **OR** | | **PERCENT** |
| a. sold at harvest?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1831 | |  | | 1832 |
| b. sold after harvest but before December 31, 2014?. . . . . . . . . . . . . . . . . . . | | 1833 | |  | | 1834 |
| c. sold after December 31, 2014?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1835 | |  | | 1836 |
| d. fed to livestock?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1855 | |  | | 1856 |
| e. stored under CCC loan?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1857 | |  | | 1858 |
| f. stored *NOT* under CCC loan?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1827 | |  | | 1828 |
|  | | **TOTAL** | |  | | **100%** |

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| 6. **Was any 2014 oats crop marketed in question 5 above?** | | **CODE** |
| **YES** – [*Enter code 1 and continue.*] | **NO** – [*Enter code 3, then go to item 11*.] | 1919 |

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|  | **DOLLARS & CENTS PER BUSHEL** | |
| 7. **What has been the average price received for the 2014 oats crop sold as of today?**. . . . . . . . . . . | 1918 | **.\_\_\_ \_\_\_** |

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|  | **CENTS**  **PER BUSHEL** | |
| 8. **What was the oats check-off cost on the 2014 oats crop marketed?**. . . . . . . . . . . . . . . . . . . . . . . . . | 1920 | **.\_\_\_ \_\_\_** |
|  | **BUSHELS** | |
| 9. **How many bushels of the 2014 oats crop were hauled from the farm to market by commercial truckers?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1921 | |
| [*If any was hauled from the farm, ask---*] | **CENTS**  **PER BUSHELS** | |
| a. What was the average hauling charge paid?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1922 | **.\_\_\_ \_\_\_** |
|  | **MILES** | |
| 10. **What was the average one-way distance the 2014 oats crop was hauled from the farm to market?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1923 | |
|  | **BUSHELS** | |
| 11. **How many bushels of the 2014 oats crop were stored off-farm?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1924 | |
| [*If any was stored off the farm, ask---*] | **CENTS**  **PER BUSHEL** | |
| a. What was the average monthly storage charge of the oats stored off-farm?. . . . . . . . . . . . . . . . . . . | 1925 | **.\_\_\_ \_\_\_** |

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|  | **DOLLARS** |
| 12. **What was the net gain or loss from using put option purchases, future hedges, or hedge-to-arrive** (*HTA*) **contracts for the oats crop?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1926 |

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| **CONCLUSION** |

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|  | | | **CODE** |
| 1. **Have you heard** **the ARMS program discussed on RFD-TV?**. . . . . . . . | 1. YES   3 NO | . . . . . . . . . . | 0094 |

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|  | | | | | | | | **CODE** |
| 2. **Results from this survey will be published in August. Would you like to receive a copy?** (*Results will also be available on the Internet a*t <http://www.usda.gov/nass/>). . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | **YES = 1** | 0099 |
|  | | | | | | | | **HH MM** |
| 3. **ENDING TIME** [*MILITARY*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | 0005  **\_\_ \_\_ \_\_ \_\_** |
|  | | | | | | | | |
| **RECORDS USE** | | | 1. All of the time 2. Most of the time 3. Some of the time 4. Almost never 5. Never |  | | | | **CODE** |
| 4. **Did repondents use farm/ranch records to report income and expenses?**. . . . . . . . . . . . . . . . . . . . | | | . . . . . . . . . . . . . | | | | 0096 |
|  | | |  | | | |  |
|  | | | | | | | | |
|  | 1. A General Ledger or   Personal Record Book 2. Formal Farm Records Woorkbook  or Account Book 3. Loose receipts 4. Something else 5. Computer or computer printout 6. Did not use records | | | | |  | | **CODE** |
| 5. **What record did the respondent refer to when reporting *most* of theirincome  and expense data?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | . . . . . . . . | | 0097 |
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| Reported by:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | Telephone (\_\_\_\_\_)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | |
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| **Response** | | **Respondent** | | **Mode** | | **Enum** | **Eval.** | **Date**  **MM DD YY** | **Optional** | **Optional** |
| 1-Comp  2-R  3-Inac | 9901 | 1- Op/Mgr  2-Sp  3-Acct/Bkpr  4-Partner  9-Other | 9902 | 2-Tel  3-Face-to- Face | 9903 | 0098 | 0100 | 0007  **\_\_\_ \_\_\_ \_\_\_ \_\_\_06** | 0002 | 0003 |
| S/E Name | | | | | | | | | | |