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| Project 904 – ARMS Phase III CRR - Version 1 – QID 044001 | | | | | | OMB No. 0535-0218 Approval Expires 12/31/2014 | | | |
| SURVEY_LOGO_1:USDA_logo_bw.gif | | | **AGRICULTURAL RESOURCE MANAGEMENT SURVEY** | | | | | SURVEY_LOGO_2:ERS Logo.bmp | **NATIONAL**  **AGRICULTURAL**  **STATISTICS**  **SERVICE** |
|  | | | **COSTS AND RETURNS REPORT** | | | | |  |  |
|  | | | **DRAFT - 2013** | | | | U.S. Department of Agriculture,Rm 5030, South Building1400 Independence Ave., S.W.Washington, DC 20250-2000  Phone: 1-800-727-9540  Fax: 202-690-2090  Email: nass@nass.usda.gov | | |
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| CONTACT RECORD | | | | | | | | | |
| DATE | | TIME | | | NOTES | | | | |
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|  | | | | **MILITARY TIME** |
| **INTRODUCTION:**  [*Introduce yourself, and ask for the operator. Rephrase in your own words*.]  We are collecting information on costs and returns and need your help to make the information as accurate as possible.  Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the  U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept confidential and used only for statistical purposes.  Response is voluntary. You may skip any question(s) you prefer not to answer.  According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 100 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.  We encourage you to refer to your farm records during the interview. |  | **BEGINNING TIME** [*MILITARY*] | | 0004  \_\_ \_\_ \_\_ \_\_ |
|  | | | **SCREENING BOX** |
|  | | | 0006 |
|  | | **[*ENUMERATOR NOTE: If screening box is code 1,***  ***complete the screening supplement. If screening***  ***box is blank, begin with Section A.*]** | |

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| [*Name, address and partners verified and updated if necessary*] | | | | | | | | | | | | | | | | |
| **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | | | | | **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | | | | | |
| PARTNER NAME | | | | | | | | PARTNER NAME | | | | | | | | |
| ADDRESS | | | | | | | | ADDRESS | | | | | | | | |
| CITY | | | STATE | ZIP | | PHONE NUMBER | | CITY | | STATE | | ZIP | | | PHONE NUMBER | |
| **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | | | | | **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | | | | | |
| PARTNER NAME | | | | | | | | PARTNER NAME | | | | | | | | |
| ADDRESS | | | | | | | | ADDRESS | | | | | | | | |
| CITY | | | STATE | ZIP | | PHONE NUMBER | | CITY | | STATE | | ZIP | | | PHONE NUMBER | |
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|  | **TOTAL POINTS** | **R. UNIT** | | |  | |  |  |  | |  | |  |  | |  |
| **OFFICE**  **USE** | 0929 | 0921 | | | PARTNER  STRATUM | | 0925 | 0926 | 0927 | | 0928 | |  | 0009 | | 0002 |

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| **SECTION A** | **LAND IN FARM / RANCH** |

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| For 2013, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or  organization for which you are reporting. (***Include*** *all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for*  *crop/livestock production facilities, and all other building sites associated with this operation, etc.*) | | | | |
|  | | |  | |
| **ACRES OPERATED** |  | | | ACRES |
| 1. How many acres of farm/ranch land were owned? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | **+** | 0020 | |
| 2. How many acres of farm/ranch land were rented or leased from others---  *(****Exclude*** *land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)* | |  | ACRES | |
| a. for a fixed or flexible cash rent payment?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | **+** | 0021 | |
| b. for a shareof the crop or livestock production? ***(Include*** *hybrid rental arrangement*  *where rent paid is based on a fixed cash payment plus some shared production.*). . . . . . . . . . . . . . . . . . . . . . . . | | **+** | 0023 | |
| c. for free?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | **+** | 0024 | |
| 3. How many acres of farm/ranch land were rented or leased to others?  (***Include*** *land rented for cash, for a share of crop or livestock production, or rent free.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | **–** | 0025 | |
|  | | | TOTAL ACRES | |
| 4. Then the TOTAL ACRES in this operation in 2013 were: (*total items 1 + 2a + 2b + 2c – 3*). . . . . . . . | | **=** | 0026 | |

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| 5. Of the total acres in this operation (item 4), how many were--- | ACRES | |
| a. considered cropland? (***Include*** *land in government programs, fruit/nut/berry/nursery acres,*  *and land planted to hay, including wild hay.* ***Exclude*** *CRP acres planted to trees.*). . . . . . . . . . . . . . . . . . . . . . . . . . | 0030 |
| b. covered under a Federal crop insurancepolicy?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0039 |
| c. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), and/or Wetlands Reserve Program (WRP)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0028 |
| d. used to harvest **certified organic** crops? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0041 |
|  | DOLLARS |
| 6. In 2013, what was the total dollar amount received from CRP, CREP, and/or WRP payments?  (*Verify that CRP, CREP, and/or WRP acres are reported in item* *5c*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0477 |

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| 7. In the 2013 crop year, did this operation use any land for annual crops (row crops, small grains, vegetables, etc. other than hay) that was used in 2012 for hay, grazing/pasture, CRP/CREP/WRP  or any other non-crop uses? (***Include*** *land that was in this operation in 2013 but not in 2012*. ***Exclude*** *land that was*  *in this farm in 2012 but not in 2013*.)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 8*] . . . . . . . . . | CODE |
| 0496 |

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| How many acres of each of these 2012 land uses were used for annual crops in the 2013 crop year? | ACRES |
| a. CRP/CREP/WRP land in 2012 that was used for annual crops in 2013. . . . . . . . . . . . . . . . . . . . . . | 0497 |
| b. Hay, grazing, or other non-crop, non-CRP/CREP/WRP land  in 2012 that was used for annual crops in 2013. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0498 |
| SECTION A continues on next page. | |

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| 8. In the 2013 crop year, did this operation use any land for hay, grazing/pasture, CRP/CREP/WRP  or any other non-crop uses that was used in 2012 for annual crops (row crops, small grains,  vegetables, etc. other than hay)? (***Include*** *land that was in this operation in* *2013 but not in* *2012*. ***Exclude*** *land*  *that was in this farm in* *2012 but not in* *2013*.)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 9*] . . . . . . . . . | CODE |
| 0596 |

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| How many acres of land used for annual crops in the 2012 crop year were  in each of these uses in the 2013 crop year? | ACRES |
| a. CRP/CREP/WRP land in 2013 that was used for annual crops in 2012. . . . . . . . . . . . . . . . . . . . . . | 0597 |
| b. Hay, grazing, or other non-crop, non-CRP/CREP/WRP land in 2013  that was used for annual crops in 2012. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0598 |
| 9. At any time during 2013 did you have a current Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), and/or Conservation Stewardship Program (CStP) contract?  (*Check yes if you had a current contract, regardless of whether you received a payment during* *2013*.)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 10*]. . . . . . . . . . . . | CODE |
|  | 0526 |

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| a. What was the total acreage of fields subject to conservation treatments under---  (***Include*** *acreage of the fields where practices are applied (e.g., reduced tillage, terraces, and grassed waterways)*  *and acreage of fields/tracts that are adjacent to field-edge practice such as filter strips, riparian buffers, or fences.*) | ACRES |
| (i) EQIP?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0071 |
| (ii) CSP or CStP?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0072 |
| b. What was the total dollar amount received under--- | DOLLARS |
| (i) EQIP? (*Verify that acreage is reported in item 9a(i)*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0540 |
| (ii) CSP or CStP? (*Verify that acreage is reported in item 9a(ii)*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0566 |
| **RENT PAID** |  |
| 10. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2013 by  this operation? (***Include*** *rent paid in* *2013 for previous years and rent paid in advance*. ***Exclude*** *storage bins,*  *to be reported in SECTION F, item 20.* ***Exclude*** *grazing of livestock, to be reported in item 11 below.*). . . . . . . . . . . . . . . . | DOLLARS |
|  | 0044 |
| 11. Did this operation use land (on a per head or AUM basis) that is administered either by:   * public or private agencies, * industrial corporations, * grazing associations, or * rent from individuals on a short term grazing arrangement?   YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then* *go to item 12*] . . . . . . . . . . . . | CODE |
|  | 0049 |
| a. In 2013, what were the total fees this operation paid for the use of **publicly owned**  **land** on an AUM basis? (***Include*** *fees paid for privately owned land administered by a public agency*  *through* *exchange-of-use.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
|  | 0045 |
| b. In 2013, how much did this operation spend on pasturing or grazing of livestock  on **privately owned land** (railroads, another farm/ranch, etc.) used on a fee per  head (AUM) or gain basis?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0046 |
| **RENT RECEIVED** |  |
| 12. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2013 for  acres rented TO others by this operation? (***Include*** *rent received in 2013 for previous years, rent received in advance, and government payments received from those acres*. ***Exclude*** *grazing of livestock, to be reported in SECTION E.*). . | DOLLARS |
|  | 0042 |
| 13. For acres share-rented to others, what was the total value of crop or livestock shares received in  2013 by this operation? (***Include*** *rent received in 2013 for previous years and government payments received from those acres.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0043 |

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| **SECTION B** | **ACREAGE and PRODUCTION** |

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| 1. For 2013, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation (Section A, item 4). (***Include*** *crops grown on a contract or custom basis.* ***Exclude*** *crops grown on land rented to others and cover crops if not harvested.*) |

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|  | | | | | | | | [*If share rented*  *from others, ask*--] | |
| 1 | 2 | | 3 | | | 4 | | 5 | |
| CROP | How many acres  were HARVESTED?  ACRES | | What was the  total production?  (***Include*** *landlord share*  *and amount used on operation*.)  TOTAL AMOUNT | | | How much of  this operation’s share  of the total production  was (will be) used  on this operation?  TOTAL AMOUNT | | How much of the production was the landlord’s share  of the crop?  TOTAL AMOUNT | |
| **FIELD CROPS** |  | |  | | |  | |  | |
| Corn for grain. . . . . . . . . . . . . . . | 0105 | | 0106 | | **Bu.** | 0107 | **Bu.** | 0108 | **Bu.** |
| Corn for silage or greenchop. . . . . . | 0109 | | 0110 | | **Tons** | 0111 | **Tons** | 0112 | **Tons** |
| Cotton, all types. . . . . . . . . . . . . | 0113 | | 0114 | | **Lbs.** |  | | 0116 | **Lbs.** |
| Peanuts. . . . . . . . . . . . . . . . . . . | 0117 | | 0118 | | **Lbs.** | 0119 | **Lbs.** | 0120 | **Lbs.** |
| Potatoes (*report sweet potatoes*  *in* *all other crops*). . . . . . . . . . . . | 0121 | **.\_\_\_\_** | 0122 | | **Cwt.** | 0123 | **Cwt.** | 0124 | **Cwt.** |
| Rice. . . . . . . . . . . . . . . . . . . . . | 0125 | | 0126 | | **Cwt.** | 0127 | **Cwt.** | 0128 | **Cwt.** |
| Sorghum for grain. . . . . . . . . . . . | 0129 | | 0130 | | **Bu.** | 0131 | **Bu.** | 0132 | **Bu.** |
| Sorghum for silage. . . . . . . . . . . . | 0133 | | 0134 | | **Tons** | 0135 | **Tons** | 0136 | **Tons** |
| Soybeans. . . . . . . . . . . . . . . . . | 0137 | | 0138 | | **Bu.** | 0139 | **Bu.** | 0140 | **Bu.** |
| Tobacco, all types. . . . . . . . . . . . | 0141 | **.\_\_\_\_** | 0142 | | **Lbs.** |  | | 0144 | **Lbs.** |
| **SMALL GRAINS** |  | |  | | |  | |  | |
| Barley for grain. . . . . . . . . . . . . . | 0145 | | 0146 | **Bu.** | | 0147 | **Bu.** | 0148 | **Bu.** |
| Oats for grain. . . . . . . . . . . . . . . | 0149 | | 0150 | **Bu.** | | 0151 | **Bu.** | 0152 | **Bu.** |
| Wheat, all types, for grain. . . . . . . | 0153 | | 0154 | **Bu.** | | 0155 | **Bu.** | 0156 | **Bu.** |
| **DRY HAY CROPS** |  | |  |  | |  | |  | |
| Hay, dry, alfalfa and alfalfa mixtures. | 0157 | | 0158 | **Tons** | | 0159 | **Tons** | 0160 | **Tons** |
| Hay, dry, all others. . . . . . . . . . . . | 0161 | | 0162 | **Tons** | | 0163 | **Tons** | 0164 | **Tons** |
| **OTHER CROPS** |  | |  |  | |  | |  | |
| Canola. . . . . . . . . . . . . . . . . . . | 0165 | | 0166 | **Lbs.** | | 0167 | **Lbs.** | 0168 | **Lbs.** |
| Other oilseeds. . . . . . . . . . . . . . . | 0169 | | 0170 | **Lbs.** | | 0171 | **Lbs.** | 0172 | **Lbs.** |
| Sugarcane or sugarbeets. . . . . . . . | 0173 | | 0174 | **Tons** | | 0175 | **Tons** | 0176 | **Tons** |
| **\***Dry edible beans/peas/lentils. . . . . | 0177 | |  | | |  | |  | |
| **\***Vegetables for processing. . . . . . | 0178 | |  | | |  | |  | |
| **\***All other vegetables and melons  (***Exclude*** *vegetables grown under glass or other protection.*). . . . . . . | 0179 | |  | | |  | |  | |
| **\***Fruits, nuts, and berries. . . . . . . . | 0180 | |  | | |  | |  | |
| **\***Nursery and greenhouse crops  (***Include*** *Christmas trees.*). . . . . . . | 0181 | **.\_\_\_\_** |  | | |  | |  | |
| **\*All other crops** not listed above  (***Include*** *sweet potatoes.*). . . . . . . | 0182 | |  | | |  | |  | |

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| Starred (**\***) crops are addressed in item 3. | SECTION B continues on next page. |

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| 2. What was the area grown for sale of nursery, floriculture, or greenhouse  crops, including Christmas trees, ornamental plants, flowers, mushrooms,  aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | SQUARE FEET UNDER glass or other protection |  | ACRES in  the OPEN | |
| 0191 |  | 0192 | **.** \_\_\_ |

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| 3. [*Ask only if starred* (**\***) *crops in item 1 were share rented from others*.]  For acres rented to this operation on a share basis in 2013, what was  the estimated market value of your landlord’s share of the dry beans,  vegetables, fruits, nuts, nursery, greenhouse and all other crops?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| DOLLARS |
| 0183 |
| 4. Did this operation plant any corn, soybeans, wheat, or cotton intended for harvest in 2013,  or hay intended for livestock feed in 2013?  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 5*] . . . . . . . . . | CODE |
| 0238 |
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| a. How many acres planted or grown on this  operation were intended for harvest  in 2013? (*For winter wheat, report acreage*  *planted in fall 2012. For double cropped acres,*  *include the acreage of both crops. Verify that*  *planted acreage is equal to or greater than*  *harvested acreage reported in Section B, item 1*.). . . | Corn | | Soybeans | Wheat | | | Cotton | | | Hay | |
|  | 0224 | | 0230 | 0232 | | | 0239 | | | 0216 | |
| b. How many of these acres were planted  with no-till or strip-till?. . . . . . . . . . . . . . . . . | 0225 | | 0231 | 0233 | | | 0240 | | |  | |
| c. How many of these acres received  nitrogen fertilizer? (***Exclude*** *manure*.). . . | 0226 | |  | 0234 | | | 0241 | | | 0217 | |
| For acres that received nitrogen fertilizer--- | |  |  |  | |  | | | | | |
| (i) what was the average total  application rate (*lbs per acre*)?. . . . . . | 0227 | lbs/  acre |  | 0235 | lbs/  acre | 0242 | | lbs/  acre | | 0218 | lbs/  acre |
| (ii) what percentage of nitrogen fertilizer was applied in the fall?. . . . . . . . . . . . | 0228 | % |  | 0236 | % | 0243 | | % | |  |  |
| (iii) what percentage of nitrogen fertilizer was applied after planting?. . . . . . . . . | 0229 | % |  | 0237 | % | 0244 | | % | |  |  |
| d. How many acres planted or grown on this operation were irrigated in 2013?. . . . . . . . | 0219 |  | 0220 | 0221 |  | 0222 | |  | | 0223 |  |
| 5. How many acres of cropland were  (1) planted to a cover crop after the 2012 crop was harvested and  (2) subsequently planted to an annual crop (e.g., corn, wheat) for 2013?. . . . . . . . . . . . . . . . . . . . . | | | | | | | | | ACRES | | |
|  | | | | | | | | | 0245 | | |
|  | | | | | | | | |  | | |
| 6. How many acres of cropland were left fallow during 2013?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | 0246 | | |
| a. How many of these fallow acres were part of an on-going crop rotation that includes  fallow for moisture conservation or other purposes?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | |  | | |
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| **SECTION C** | **LIVESTOCK** |

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| Please report the total numbers, including landlord’s share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2013 and the total inventory on December 31, 2013, regardless of ownership. (***Include*** *landlord’s share, any sold on the open market* (*non-contract*), *and any removed from this operation under a production or marketing contract in 2013.*) | | | |
|  | | | |
| **1** | **2** | **3** | **4** |
| 1. Did this operation have on hand or produce  any [*item*] during 2013? | What was the  total number [*column 1*] sold or removed  in 2013? | On Dec. 31, 2013,  how many [*column 1 regardless of ownership*]  were on hand? | On Dec. 31, 2013,  how many [*column 3*]  were owned by  this operation? |
| a. Beef cows (***Include*** *beef heifers that have calved.* ***Exclude*** *heifers that have not calved, steers, calves,*  *and bulls.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0254 | 0255 | 0256 |
| b. Milk cows, including any dry cows (***Exclude*** *any heifers not yet freshened.*). . . . . . . . . . . . | 0257 | 0258 | 0259 |
| (i) Milk produced in 2013 (*report in* ***cwt.***). . . . . . . | 0270 |  |  |
| c. Other cattle and calves (***Include*** *heifers*  *that have not calved, steers, calves, and bulls.*). . . . . . . . | 0251 | 0252 | 0253 |
| d. Total cattle and calves (*total items a + b + c*). . . . . | 0260 | 0261 | 0295 |
| e. All hogs and pigs. . . . . . . . . . . . . . . . . . . . . . . . | 0262 | 0263 | 0296 |
| f. Egg layers. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0248 | 0249 | 0250 |
| (i) Chicken eggs (*report in* ***dozens***). . . . . . . . . . . . | 0266 |  |  |
| g. Turkeys. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0268 | 0269 | 0298 |
| h. Broilers. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0264 | 0265 | 0297 |
| i. All other livestock and poultry  (*Specify type*(*s*): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ) . . . . | 0272 | 0273 | 0299 |

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| 2. [*If SHARE RENTS from others and has livestock, ask*---]  What was the estimated total market value of your landlord’s share of livestock production  sold or removed from this operation in 2013? (***Exclude*** *shared livestock production not part of a land*  *rental arrangement.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 0276 |

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| **OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION** |  |
| 3. Did any OTHER operation(s) grow, feed, or raise livestock or poultry owned by this operation under a contract arrangement in 2013 (you are the contractor)?  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to SECTION D*] . . . . . . . . | CODE |
| 0271 |

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| **1** | **2** | **3** | **4** | **5** | **6** | **7** |
| What livestock  or poultry  were being  raised or fed  for you?  [*List type below.*] | See  livestock  codes in  respondent  booklet  CODE | What was the  market value  of [*type*] on hand  on contractee  operations on  Jan.1, 2013?  DOLLARS | What was the estimated market  value (*at placement*)  of [type] placed  under contract  DURING 2013?  DOLLARS | How much was paid to contractees for labor, management, and reimbursement for expenses?  DOLLARS | How much were  your GROSS receipts from [*type*] sold or  removed under  this contract?  DOLLARS | On Dec. 31, 2013  what was the market value of unsold [*type*] remaining under  contract?  DOLLARS |
|  | 0277 | 0278 | 0279 | 0280 | 0281 | 0282 |
|  | 0283 | 0284 | 0285 | 0286 | 0287 | 0288 |
|  | 0289 | 0290 | 0291 | 0292 | 0293 | 0294 |

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| **SECTION D** | **COMMODITY MARKETING and INCOME** |

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| **MARKETING CONTRACTS** |  |
| 1. Did this operation have **marketing** contracts for any commodities delivered1/ in 2013?  (*A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion*  *of a livestock production stage, setting a price or pricing formula and market for the commodity.*)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 3*] . . . . . . . . . . . . . | CODE |
| 0300 |

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|  | **UNIT CODES for ITEM 2, COLUMN 4** | | | |  |
|  | 1 POUND | 5 BIN | 9 DOZEN | 20 BARREL |  |
|  | 2 CWT | 6 BOX | 10 FLAT | 22 ACRE |  |
|  | 3 TON | 7 BALE | 11 HEAD/BIRD | 39 ANIMAL SPACE |  |
|  | 4 BUSHELS | 8 CARTON | 13 PLANT/POT | 40 KILOGRAM |  |
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| 2. (*If Yes*) Report the commodities delivered in 2013 through marketing contract(s). List the quantities marketed  and the final price received. (***Include*** *only the quantity owned by the operation.* ***Exclude*** *money received from contractors as*  *reimbursement for* *expenses (report this in SECTION F).* ***Exclude*** *landlord shares (report in SECTION B, items 1 & 3, and SECTION C, item 2).*  *Also* ***exclude*** *marketing charges (report in item 7) and money received for any reimbursements for expenses (report in SECTION F)*.) |
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| **1** | **2** | **3** | **4** | **5** | | **6** |
| What commodities did this operation have  MARKETING contracts for in 2013? | See  commodity  codes in  respondent  booklet | What quantity of this  commodity was delivered through this contract?  (***Exclude*** *landlord’s share.*) | Unit Code  (from list  above) | What was (will be) the  FINAL PRICE RECEIVED  per [column 4] unit by this operation for this commodity  marketed under this contract?  (***Exclude*** *marketing charges.*  ***Exclude*** *money received as reimbursement for production expenses. Record this in SECTION F.*) | | What was the total dollar amount received in 2013  from this contract?  (***Exclude*** *marketing charges.* ***Exclude*** *money received as reimbursement for production expenses.*  *Record this in SECTION F.*) |
| [*Write in commodities*] | CODE | QUANTITY | CODE | DOLLARS & CENTS | | TOTAL DOLLARS |
|  | 0301 | 0304 | 0305 | 0306 | **.\_\_\_ \_\_\_ \_\_\_** | 0307 |
|  | 0316 | 0319 | 0320 | 0321 | **.\_\_\_ \_\_\_ \_\_\_** | 0322 |
|  | 0331 | 0334 | 0335 | 0336 | **.\_\_\_ \_\_\_ \_\_\_** | 0337 |
|  | 0346 | 0349 | 0350 | 0351 | **.\_\_\_ \_\_\_ \_\_\_** | 0352 |
|  | 0361 | 0364 | 0365 | 0366 | **.\_\_\_ \_\_\_ \_\_\_** | 0367 |
|  | 0376 | 0379 | 0380 | 0381 | **.\_\_\_ \_\_\_ \_\_\_** | 0382 |
|  | 1351 | 1354 | 1355 | 1356 | **.\_\_\_ \_\_\_ \_\_\_** | 1357 |
|  | 1366 | 1369 | 1370 | 1371 | **.\_\_\_ \_\_\_ \_\_\_** | 1372 |
|  | 1381 | 1384 | 1385 | 1386 | **.\_\_\_ \_\_\_ \_\_\_** | 1387 |
|  | 1396 | 1399 | 1400 | 1401 | **.\_\_\_ \_\_\_ \_\_\_** | 1402 |
|  | 1411 | 1414 | 1415 | 1416 | **.\_\_\_ \_\_\_ \_\_\_** | 1417 |
|  | 1426 | 1429 | 1430 | 1431 | **.\_\_\_ \_\_\_ \_\_\_** | 1432 |
| 1/ *“Delivered” includes commodities for which partial payment was made even if not physically delivered by December 31, 2013.* | | | | | | |

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| SECTION D continues on next page. |

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| **PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK** | |
| 3. Did this operation have **production** contracts for any commodities it produced in 2013?  (*A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the*  *contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the*  *commodity and often provides inputs*.)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then* *go to item 5*] . . . . . . . . . . . . . | CODE |
| 0400 |

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|  | **UNIT CODES for ITEM 4, COLUMN 4** | | | |  |
|  | 1 POUND | 5 BIN | 9 DOZEN | 20 BARREL |  |
|  | 2 CWT | 6 BOX | 10 FLAT | 22 ACRE |  |
|  | 3 TON | 7 BALE | 11 HEAD/BIRD | 39 ANIMAL SPACE |  |
|  | 4 BUSHELS | 8 CARTON | 13 PLANT/POT | 40 KILOGRAM |  |
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| 4. (*If Yes*) Report in the table below the commodities with production contracts in 2013. Also list the quantities   removed under these contracts and the final fee received. (***Exclude*** *money received to pay for production*  *expenses. Expense reimbursements should be reported in SECTION F*.) |
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| **1** | **2** | **3** | **4** | **5** | | **6** |
| What commodities did this operation have  PRODUCTION  contracts for in 2013? | See  commodity  codes in  respondent  booklet | What quantity of this commodity was removed  from the operation under  this contract?  (***Exclude*** *landlord's share.*) | Unit Code  (from list  above) | What was (will be) the  FINAL FEE RECEIVED  per [column 4] unit by this operation for producing  this commodity under  this contract?  (***Exclude*** *money received*  *as reimbursement for production expenses.*  *Record this in SECTION F.*) | | What were the  TOTAL FEES  RECEIVED in 2013  under this contract? 1/  (***Exclude*** *money received*  *as reimbursement for production expenses.*  *Record this in SECTION F.*) |
| [*Write in commodities*] | CODE | QUANTITY | CODE | DOLLARS & CENTS | | TOTAL DOLLARS |
|  | 0401 | 0404 | 0405 | 0406 | **.\_\_\_ \_\_\_ \_\_\_** | 0407 |
|  | 0416 | 0419 | 0420 | 0421 | **.\_\_\_ \_\_\_ \_\_\_** | 0422 |
|  | 0431 | 0434 | 0435 | 0436 | **.\_\_\_ \_\_\_ \_\_\_** | 0437 |
|  | 0446 | 0449 | 0450 | 0451 | **.\_\_\_ \_\_\_ \_\_\_** | 0452 |
|  | 1441 | 1444 | 1445 | 1446 | **.\_\_\_ \_\_\_ \_\_\_** | 1447 |
|  | 1456 | 1459 | 1460 | 1461 | **.\_\_\_ \_\_\_ \_\_\_** | 1462 |
|  | 1471 | 1474 | 1475 | 1476 | **.\_\_\_ \_\_\_ \_\_\_** | 1477 |
|  | 1486 | 1489 | 1490 | 1491 | **.\_\_\_ \_\_\_ \_\_\_** | 1492 |
| 1/ *Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 10.* | | | | | | |

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| SECTION D continues on next page. |

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| **CASH or OPEN MARKET SALES** |  | ***Exclude* from item 5---**   * Marketing Contract sales (report in item 2) * Production Contract removals (report in item 4) * Landlord shares (report in Section B, items 1 & 3 and Section C, item 2) |

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| 5. After subtracting marketing expenses, what was the total dollar amount received in 2013  for cash or open market sales of each of the following crop and/or livestock commodities  produced in 2013 and earlier years? (***Exclude*** *marketing contract sales, production contract removals,*  *landlord’s share of market value.*) | DOLLARS |
| a. Corn, rice, sorghum, soybeans, barley, oats, wheat (***Include*** *silage.* ***Exclude*** *sweet corn.*) . . . . . . . . . | 0501 |
| b. Other grains and oilseeds, dry beans, and dry peas (*flaxseed, other grain silage and forage,*  *other grains and oilseeds, popcorn, sunflowers, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0502 |
| c. Tobacco, cotton, and cottonseed . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0503 |
| d. Vegetables, melons, potatoes and sweet potatoes (*cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0504 |
| e. Fruit, tree nuts and berries (*almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit,*  *oranges, pears, pecans, strawberries, walnuts, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0505 |
| f. Nursery, greenhouse, cut Christmas trees, floriculture and sod (*bedding plants, bulbs,  cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.*) . . . . . . . . . . . . . . . . . | 0506 |
| g. Other crops, hay, and short rotation woody crops (*grass seed, hay and grass silage, hops,*  *maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0507 |
| h. Hogs and pigs (***Exclude*** *breeding stock.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0508 |
| i. Hog breeding stock . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0509 |
| (i) Recognized gain/loss on sales of breeding hogs reported in item 5i above (*can be negative (-) if losses were incurred*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0533 |
| j. Milk from cows (*before deduction of any hauling fees*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0510 |
| k. Cattle and calves (*fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.*)***Exclude*** *breeding stock.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0511 |
| l. Cattle breeding stock . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0512 |
| (i) Recognized gain/loss on sales of breeding cattle reported in 5l above (*can be negative (-) if losses were incurred*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0535 |
| m. Broilers . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0513 |
| n. Eggs . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0514 |
| o. Turkeys . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0515 |
| p. Other poultry (other *chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants,*  *quail, poultry products, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0516 |
| q. Other animals and other animal products (*sheep, goats, and their products*  *(wool, mohair, and goat milk); horses, ponies, mules, burros, and donkeys; aquaculture;*  *bees and honey; semen and embryo sales*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0517 |
| 6. What was the total amount received from straw and other crop residue sales?  (***Exclude*** *hay sales.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
|  | 0527 |

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| SECTION D continues on next page. |

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| **MARKETING CHARGES** |

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| 7. In 2013, how much was spent by this operation  (operators, partners, landlords, and contractors)  for marketing and storage expenses incurred by  this operation? (***Include*** *check-off, commissions, storage,*  *inspection, ginning, etc.* ***Include*** *marketing expenses for contract sales.*). . . . . . . . . |  |  |  |
| OPERATOR(S) and PARTNER(S) | LANDLORD(S) | CONTRACTOR(S) |
| DOLLARS | DOLLARS | DOLLARS |
| 0868 | 0869 | 0870 |

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| **ACCOUNTS RECEIVABLE / DEFERRED PAYMENTS** |  |
| 8. For each item below, report income received or the amount owed to the operation on the dates specified. **Do not include** crops in storage and not yet sold. (***Include*** *cash sales, marketing contract*  *sales, and production contract removals.*) |  |
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| [**ENUMERATOR NOTE:** *Crops in storage and not sold as of the reference date should be reported in Section G, item 4a.*] |

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| a. On January 1, 2013, what was the total dollar amount **owed** to this operation for all  commodities produced and sold (*cash or contract*) **before** January 1,2013?. . . . . . . . . . . . . . . . . . | DOLLARS |
| 0885 |
| (i) How much did this operation receive from item 8a during 2013?. . . . . . . . . . . . . . . . . . . . . . . . | 0875 |
| b. What was the total dollar amount owed to this operation on December 31, 2013, for all  commodities produced, sold (*cash or contract*), delivered, or removed under contract  in 2013 and earlier years?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 0886 |
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| **MARKETING EXPENSE WORKSHEET** | | | | | |
| **COMMODITY** | **EXPENSE NAME** | **FEE PER UNIT** | **UNIT** | **NUMBER OF UNITS** | **TOTAL MARKETING EXPENSE** |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
| **TOTAL MARKETING CHARGES (EXPENSES)** | | | | |  |

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|  | OFFICE USE WORKSHEET |
|  | 0946 |

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| **SECTION E** | **OTHER FARM RELATED INCOME** |

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| 1. In 2013, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then* *go to item 2*] . . . . . . . . . . . . . | CODE |
| 0560 |
| a. In 2013, how much was received for all commodities placed under CCC loans? (***Include*** *Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat.*). . . | DOLLARS |
| 0518 |
| b. In 2013, what was the amount spent to repay all CCC loans? (***Exclude*** *storage and service fees*.). . . . . . | 0519 |
|  | |
| [**ENUMERATOR NOTE**: *If any of the crops redeemed from the CCC were sold in 2013, verify that these sales are*  *recorded in Marketing Contracts (SECTION D, item 2) or Cash Sales (SECTION D, item 5). If the redeemed crops were*  *NOT sold in 2013, their value should be reported in SECTION G, item 4a.*] | |

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| 2. In 2013, did this operation receive Federal, State or local farm program payments?(***Include*** *government payments received through a cooperative.* ***Exclude*** *conservation-related payments*  *recorded in SECTION A and CCC loan payments.*)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then* *go to item 4*] . . . . . . . . . . . . | CODE |
| 0563 |

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| 3. What was the total dollar amount this operation received in 2013 for--- |  |
| a. payments from the Direct Counter-cyclical Payment (DCP)  and Average Crop Revenue Election (ACRE) programs?  (***Include*** *government payments received through a cooperative.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 0525 |

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| (i) Of the total in item 3a, what percent was for DCP  direct payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . **+** | PERCENT of 3a |  |
|  | 0520 |  |
| (ii) Of the total in item 3a, what percent was for DCP  counter-cyclical payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . **+** |  |  |
|  | 0522 |  |
| (iii) Of the total in item 3a, what percent was for ACRE  direct payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . **+** |  |  |
|  | 0521 |  |
|  |  |  |
| (iv) Of the total in item 3a, what percent was for ACRE  revenue payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . **+** | 0523 |  |
| **=** | **100%** |  |

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|  | DOLLARS |
| b. Loan Deficiency Payments (LDPs)? (***Include*** *government payments received through a cooperative.*) . . . . . . . . | 0528 |
| c. Marketing Loan Gains (MLGs)? (***Include*** *government payments received through a cooperative.*) . . . . . . . . . . . | 0531 |
| d. Milk Income Loss Contract (MILC) payments? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0536 |
| e. net value of commodity certificates? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0565 |
| f. Agriculture Disaster payments? (***Include*** *all disaster assistance and market loss payments.*  ***Exclude*** *milk income loss contract payments reported above and Federal crop insurance and*  *other indemnity payments, to be reported on the next page.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0537 |

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| g. any other Federal agricultural program payments? (***Exclude*** *CRP, CREP, WRP, EQIP,*  *CSP, and CStP payments reported in SECTION A*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0541 |
| h. tobacco buyout payments including lump sum payments? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0476 |
| i. any other local or State program payments? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0542 |
| SECTION E continues on next page. | |

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| 4. What is your **estimate** of the total dollar amount your landlord(s) received in government  payments for the acres you rented from them?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 0543 |
| . | |

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| 5. In 2013, what was the total income received by you (the operator) and all partners for--- | DOLLARS |
| a. custom work, machine hire, and other agricultural services provided by this operation  for farmers and others? (***Exclude*** *if this is a separate business.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0546 |
| b. grazing of livestock? (***Exclude*** *contract arrangements previously reported.*). . . . . . . . . . . . . . . . . . . . . . . . . . . | 0547 |
| c. recreational and agri-tourism activities such as hunting, fishing, farm tours,  hospitality services, petting zoos, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0548 |
| d. sales of all forest products? (***Include*** *firewood, timber, etc.* ***Exclude*** *maple syrup and Christmas trees.*). . . . . . . . | 0549 |
| e. sales of farm machinery and vehicles? (*farm share only*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0550 |
| f. proceeds from sales of farmland and other farm real estate owned by this operation only? . . . . . . | 0558 |
| (i) recognized gain/loss on sales of farmland and other farm real estate reported above (*item 5f*)? (*can be negative (-) if a loss was incurred*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0559 |

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| (ii) Were the sales of any farmland  or other farm real estate made to--- | 1 a non-relative  2 a relative  3 both non-relatives and relatives | . . . . . . . . . . . . . . . | CODE |
| 0470 |

|  |  |
| --- | --- |
|  | DOLLARS |
| g. Federal crop and livestock insurance payments? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0552 |
| h. other crop and livestock insurance indemnity payments? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0551 |
| i. cooperative patronage dividends and refunds? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0554 |
| j. sales of value-added goods produced (*e.g. cheese, cider, jams, jellies, wines, and*  *other prepared items*) from your farm commodities? (***Exclude*** *if this is a separate business.*) . . . . . . . . . . . |  |
| 0530 |
|  |  |
| k. income from royalties or leases associated with energy production (*e.g. natural gas,*  *oil, and wind turbines*)? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0555 |
| l. all other farm related sources of income? [*This* *may be a negative (-) number for hedging losses.*]  (*Show* **OTHER FARM INCOME** *in Respondent Booklet*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0556 |

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| --- |
| List each income item and amount separately, below. |
| SECTION E continues on next page. |

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| --- | --- | --- |
|  | | CODE |
| 6. Which code from the list below represents the largest portion of this operation’s  2013 total gross value of sales, including Government agriculture payments? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0047 |
|  | | |
| ***Include:***   * *Sales of all crops, livestock, poultry and livestock products sold in 2013.* * *The VALUE OF PRODUCTS REMOVED for all crops, livestock,*   *and poultry produced under contract in 2013.*   * *Sales of miscellaneous agricultural products in 2013.* * *All Government agricultural payments received in 2013.* * *Landlord’s share of Government payments.* |  | |

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| --- | --- | --- | --- | --- | --- |
| **Farm Type** | **Code** | | **Farm Type** | **Code** | |
| Grains, oilseeds, dry beans, and dry peas(corn, flaxseed, grain,  silage and forage, grains and oilseeds for seeds, popcorn, rice,   small grains, sorghum, soybeans, sunflowers, etc.) . . . . . . . . . . . . . | | 01 | Hogs and pigs . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  Milk and other dairy products from cows . . . . . . . . . . . . . . . . . . | | 09  10 |
| Tobacco . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  Cotton and cottonseed . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 02  03 | Cattle and calves (beef and dairy cattle for breeding   stock, fed cattle, beef and dairy cull animals, stockers   and feeders, veal calves, etc.) . . . . . . . . . . . . . . . . . . . . . . . . | | 11 |
| Vegetables, melons, potatoes and sweet potatoes (cabbage,  cantaloupes, pumpkins, red beets, sweet corn, tomatoes,  watermelons, vegetable seeds, etc.) . . . . . . . . . . . . . . . . . . . . . . . | | 04 | Sheep, goats, and their products (wool, mohair, milk and cheese) .  Equine (horses, ponies, mules, burros and donkeys) . . . . . . . . . . | | 12  13 |
| Fruit, tree nuts and berries (almonds, blueberries, cherries,   cranberries, grapes, apples, hazelnuts, kiwifruit, oranges,   pears, pecans, strawberries, walnuts, etc.) . . . . . . . . . . . . . . . . . . . | | 05 | Poultry and eggs(broilers, chickens, turkeys, ducks, eggs,   emus, geese, hatchlings, ostriches, pigeons, pheasants,   quail, poultry products, etc.) . . . . . . . . . . . . . . . . . . . . . . . . . | | 14 |
| Nursery, greenhouse, and floriculture (bedding plants, bulbs,   cut flowers, flower seeds, foliage plants, mushrooms,  nursery potted plants, shrubbery, sod, etc.) . . . . . . . . . . . . . . . . . . | | 06 | Aquaculture (catfish, trout, other finfish, shellfish, etc.) . . . . . . . . . | | 15 |
| Cut Christmas trees and short rotation woody crops . . . . . . . . . . . . . | | 07 | Other animals and other animal products (bees, honey,  rabbits, other fur-bearing animals, semen, manure, other  animal specialties, etc.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 16 |
| Other crops and hay (grass seed, hay and grass silage  straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets,   CRP, pasture, etc.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 08 |  | | |

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| **NOTES AND CALCULATIONS** |

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| **SECTION F** | **OPERATING and CAPITAL EXPENDITURES** |

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| **OPERATING EXPENSES** | ***Include*** *only expenses related to this operation.*  ***Exclude*** *expenses NOT related to this farm/ranch; expenses of*  *performing custom work FOR others, if this is a separate*  *business; and expenses on land rented to others.* | | | | |
|  | | |  | | |
| In 2013, how much was spent for (*item*) by[*column*]**---** | | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 1. seeds, sets, plants, seed cleaning and treatments, transplants,  trees and nursery stock? (***Include*** *technology or other fees, seed treatments, and seed cleaning cost.* ***Exclude*** *items purchased for resale*  *without additional growth.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  | |  |
| 0600 | 0601 | | 0602 |
| 2. nutrients, fertilizer, lime and soil conditioners?  (***Include*** *cost of custom application and organic materials.*  ***Exclude*** *potting mixes, vermiculite, and sterilized soil.*) . . . . . . . . . . . . . . . . . |  |  | |  |
| 0606 | 0607 | | 0608 |
| 3. biocontrols and agricultural chemicals for crops, livestock,  poultry, and general farm use? (***Include*** *biological pest controls*  *and custom application costs.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  | |  |
| 0612 | 0613 | | 0614 |
| a. How much of this (*item 3*) was for custom  application only? (***Include*** *cost of chemicals.*) . . . . . . . . . . . . . . . . . | 0618 | 0619 | | 0620 |
| 4. livestock purchases of--- |  |  | |  |
| a. breeding stock for beef cattle, dairy cattle,  hogs and sheep? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0621 | 0622 | | 0623 |
| b. other cattle, calves, hogs and pigs?  [*Report other sheep in item 4d*.] . . . . . . . . . . . . . . . . . . . . . . . . . . | 0624 | 0625 | | 0626 |
| c. chickens and turkeys?  [*Report ducks and game birds in item 4d.*]. . . . . . . . . . . . . . . . . . . | 0627 | 0628 | | 0629 |
| d. other livestock and poultry, including other sheep,  lambs, bees, brooder fish, fingerlings, goats, etc.? . . . . . . . . . | 0630 | 0631 | | 0632 |
| 5.leasing of livestock? (***Include*** *leasing of bees for pollination.*). . . . . . . . . . | 0633 | 0634 | | 0635 |
| 6. purchased feed for livestock and poultry?  (***Include*** *grain, hay, silage, mixed feeds, concentrates, etc.*) . . . . . . . . . . . . . . | 0636 | 0637 | | 0638 |
| 7. bedding and litter for livestock? . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0639 | 0640 | | 0641 |
| 8. medical supplies, veterinary and custom services  for livestock? (***Exclude*** *manure disposal.* ***Include*** *artificial*  *insemination (AI), branding, breeding fees, caponizing, castrating,*  *custom feed processing, hormone injections, performance testing,*  *pregnancy testing, seining, sheep shearing, etc.*). . . . . . . . . . . . . . . . . . . . . |  |  | |  |
| 0642 | 0643 | 0644 | |
| 9. purchases for the farm business of---   1. all fuels, oils and lubricants?   (*total 9a(i) + 9a(ii) + 9a(iii) + 9a(iv) + 9a(v) + 9a(vi) must equal item 9a*). . . . . |  |  | |  |
| 0663 | 0664 | | 0665 |
| (i) diesel fuel? (***Include*** *biodiesel.*) . . . . . . . . . . . . . . . . . . . . . . . | 0645 | 0646 | | 0647 |
| (ii) gasoline and gasohol? (***Include*** *ethanol blends.*) . . . . . . . . . . . | 0648 | 0649 | | 0650 |
| (iii) natural gas? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0651 | 0652 | | 0653 |
| (iv) LP gas (*propane, butane*)? . . . . . . . . . . . . . . . . . . . . . . . . | 0654 | 0655 | | 0656 |
| (v) oils and lubricants? (***Include*** *grease, hydraulic*  *fluids, motor oils, transmission fluids, etc.*) . . . . . . . . . . . . . . . . . . . | 0657 | 0658 | | 0659 |
| (vi) all other fuel? (***Include*** *coal, fuel oil, kerosene, wood, etc.*). . . . . . | 0660 | 0661 | | 0662 |

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| In 2013, how much was spent for (*item*) by [*column*]--- | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | | 2  LANDLORD(S)  DOLLARS | | 3  CONTRACTOR(S)  DOLLARS |
| 10. electricity for the farm business? . . . . . . . . . . . . . . . . . . . . . . . . . . | 0675 | | 0676 | | 0677 |
|  |  | |  | |  |
| 11. purchased water for irrigation from off-farm  suppliers? (***Include*** *irrigation assessments and fees.*). . . . . . . . . . . . . . . . . | 0696 | | 0697 | | 0698 |
| 12. all other utilities, such as the farm share of telephone service,  water purchased other than for irrigation, and Internet access?. . . |  | |  | |  |
| 0872 | | 0873 | | 0874 |
| 13. farm supplies, marketing containers, hand tools and farm shop power equipment? (***Include*** *expenses for temporary fencing.* ***Exclude*** *expenses for bedding/litter and permanent fencing.*). . . . . . . . . . . . . . . . . . . . | |  | |  |  |
| 0702 | | 0703 | 0704 |
| 14. repairs, parts and accessories for motor vehicles, machinery  and farm equipment? (***Include*** *repairs to drying equipment, tune-ups, overhauls, repairs to livestock equipment, replacement parts* *for machinery,*  *tubes, tires, and accessories such as air* *conditioners, CB’s, radios and*  *hydraulic cylinders.* ***Exclude*** *irrigation equipment and pump repairs.*). . . . . . . . . . . | |  | |  |  |
| 0708 | | 0709 | 0710 |

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| --- | --- | --- | --- |
| 15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator’s, land improvements, and  all other farm/ranch improvements? (***Include*** *conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage*  *structures, tiling, trench, silos, wells, irrigation equipment and pump*  *repairs and facilities.* ***Exclude*** *any* ***new*** *construction or remodeling.*) . . . . . . . . . . . |  |  |  |
|  |  |  |
| 0714 | 0715 | 0716 |
| 16. maintenance and repair of the operator’s house **if it was**  **owned by the operation**? (*“Owned by the operation” means*  *the house is--  − recorded as an asset in farm record books, or  − deeded as part of the farm.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |
|  |  |  |
| 0726 |  |  |
| 17. insurance for the farm business? (***Include*** *all casualty insurance,*  *hail insurance, and any other crop or livestock insurance; motor vehicle*  *liability and blanket insurance policies.* ***Include*** *insurance on operator’s*  *dwelling, if owned by the operation.* ***Exclude*** *health insurance (reported*  *in SECTION F, item 26 or SECTION J, item 11) and other payroll insurance*  *items.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0729 | 0730 | 0731 |
| a. How much of this (*item 17*) was for Federal  crop insurance?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0732 | 0733 | 0734 |

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| --- | --- | --- | --- | --- | --- |
| 18. interest and fees paid on debts--- | |  |  | |  |
| a. secured by real estate? (***Include*** *interest paid*  *on the operator’s dwelling, if owned by the operation.*). . . . . . . . . . . . . . . | | 0738 | 0739 | |  |
| b. not secured by real estate? (***Include*** *service*  *fees on CCC loan redemptions.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0741 | 0742 | |  |
| 19. property taxes paid on--- |  | | |  |  |
| a. real estate (land and buildings)? (***Include*** *real estate taxes*  *on the operator’s dwelling, if owned by the operation.*) . . . . . . . . . . . . . . . | 0744 | | | 0745 | 0746 |
| b. livestock, machinery, and other farm production items? . . . . . | 0747 | | | 0748 | 0749 |

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| SECTION F continues on next page. |

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| --- | --- | --- | --- |
| In 2013, how much was spent for (*item*) by [*column*]--- | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 20.renting or leasing of tractors, vehicles, equipment or storage structures?(***Include*** *farm machinery, cars, trucks, irrigation equipment and other equipment.* ***Exclude*** *custom hire.*). . . . . . . . . . . |  | | |  |  |
| 0750 | | | 0751 |  |
| 21. vehicle registration and licensing fees? . . . . . . . . . . . . . . . . . . . . . | 0753 | | | 0754 |  |
| 22.depreciation expense claimed by this operation in 2013 for all  capital assets? (*If partnership, include amounts claimed by all partners*  *in this operation.* **Estimate from 2012 if necessary.**). . . . . . . . . . . . . . . . . . . |  | | |  |  |
| 0756 | | |  |  |
| a. How much of this depreciation expense (*item 22*)was claimed for breeding livestock? . . . . . . . . . . . . . . . . . . . . . | 0757 | | |  |  |
| 23. CASH WAGES paid to hired farm and ranch labor?  (***Include*** *cash wages, incentives and bonuses, payments to corporate*  *officers and paid family members, including yourself and other operators*  *if they received a wage.* ***Exclude*** *wages paid for custom and contract*  *work, wages paid for housework, Social Security on the owner-operator,*  *withdrawals for living expenses, employer’s share of Social Security and*  *unemployment taxes, health and life insurance, pensions or retirement*  *plans, and worker’s compensation.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | |  | |  |  |
| 0758 | | 0759 | 0760 |
| 24. Of item 23, howmuch salary or wage was paid to--- (*total 24a + 24b + 24c + 24d + 24e must equal item 23*) |  | | |  |  |
| a. you (*the principal operator*)? . . . . . . . . . . . . . . . . . . . . . . . . . . | 0764 | | | 0765 | 0766 |
| b. your (*the principal operator’s*) spouse? (*Even if*  *your spouse is an operator,* ***include*** *his/her wages here.*) . . . . . . . . . . . . . | 0767 | | | 0768 | 0769 |
| c. other members of your (*the operator’s*) household? (*Even if your other household members are operators,* ***include*** *their wages here.*) . . . | 0574 | | | 0575 | 0576 |
| d. other operators (*outside the operator’s household*)? (*Those persons responsible for the day-to-day management decisions for this operation.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | | |  |  |
| 0770 | | | 0771 | 0772 |
| e. all other paid farm and ranch labor? . . . . . . . . . . . . . . . . . . . . . | 0773 | | | 0774 | 0775 |
| 25. payroll taxes for hired labor? (***Include*** *employer’s share of Social*  *Security and unemployment taxes.* ***Include*** *any amounts the farm paid*  *for farm workers that are part of your (the operator’s) household.*). . . . . . . . . . . . . . | | |  |  |  |
| 0705 | 0706 | 0707 |
| 26. benefits for hired labor? (***Include*** *employer’s share of health insurance,*  *pension or retirement plans, Workers’ Compensation, etc.* ***Include*** *any amounts the farm paid for farm workers that are part of your (the operator’s) household.*). . . | | |  |  |  |
| 0915 | 0916 | 0917 |

|  |  |  |  |
| --- | --- | --- | --- |
| 27. contract labor? (***Include*** *expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc.* ***Exclude*** *contract work for building construction,*  *repairs, or farm improvements, and payments to other operations that*  *fed/raised livestock under contract FOR this operation.*) . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0782 | 0783 | 0784 |

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| --- | --- | --- | --- |
| 28. custom work such as---  (*Custom work is work performed by machines and labor hired as a unit*.) |  |  |  |
| a. hauling? Include all custom grain, livestock, milk,  manure, and other custom hauling. . . . . . . . . . . . . . . . . . . . . . | 0788 | 0789 | 0790 |
| b. all other custom work done on this operation~~, including machine hire and rental of machinery and equipment~~?  (*Report custom livestock services in item 8.*) . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0791 | 0792 | 0793 |
| SECTION F continues on next page. | | | |

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| In 2013, how much was spent for (*item*)by[*column*]**---** | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 29. workers who were members of your (*the operator’s*) household---  what was the cash value of any commodities provided  to them as PAYMENT for farm work?[***Example****: value of a*  *percentage of crops, calves, etc*. ***Exclude*** *operator payments or draws.*]. . . . . . . |  | |  |  |
| 0797 | |
| 30. workers who were NOT household members---  what was the cash value of all commodities, feed,  fuel, housing, meals, other food, utilities, vehicles  for personal use, and any other non-cash PAYMENT  for farm work? (***Include*** *meat, poultry, other livestock and*  *livestock products, berries, firewood, fruits, vegetables, etc.*  ***Exclude*** *home gardens, unless expenses were recorded previously.*  *Also* ***exclude*** *partner payments or draws.*) . . . . . . . . . . . . . . . . . . . . . . . . . |  | |  |  |
| 0798 | |  |  |
| 31. What was the market value of commodities produced  and used on this operation for home consumption?  (***Exclude*** *any commodities provided as payment to household*  *members for farm work reported in item 29.*) . . . . . . . . . . . . . . . . . . . . . . . . |  | |  |  |
| 0799 | |  |  |
|  | PERCENT | |  |  |
| a. What percent of this (*item 31*) was for livestock  and livestock products? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0800 |  |  |  |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| 32. professional or farm management services such as  record keeping, accounting, tax and business planning,  farm product advice, conservation practices, etc.?. . . . . . . . . . . . . | | | DOLLARS | |  |  |
| 0801 | |  |  |
|  | | | PERCENT | |  |  |
| a. What percent of this (*item* *32*) was for farm management  or planning? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0858 |  |  |  |
| b. What percent of this (*item 32*) was for conservation  practices? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0814 |  |  |  |
|  | | |  |  |  |  |
|  | ***Show the respondent the list of General Business Expenses***  ***in the Respondent Booklet.*** |  | DOLLARS | | DOLLARS | DOLLARS |
| 33. general business expenses? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0804 | | 0805 | 0806 |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| List general business expense items and amounts below. | | | | |
|  |  |  |  |  |
| **CAPITAL EXPENSES** |
| 34. improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos,  lagoons, new fences, etc.? (***Exclude*** *moveable equipment.*) . . . . . . . . . | | DOLLARS | DOLLARS | DOLLARS |
| 0807 | 0808 | 0809 |
| 35. new construction and remodeling of dwellings (***excluding***  *the operator’s dwelling*)*,*barns, buildings, hog houses, poultry  houses, milk barns, storage facilities, sheds, silos, etc.?  (***Exclude*** *repairs and maintenance.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | |  |  |  |
| 0810 | 0811 | 0812 |
|  | |  |  |  |

|  |  |  |  |
| --- | --- | --- | --- |
| 36. new construction or remodeling of the operator’s dwelling,  if owned by the operation? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0813 |  |  |
| SECTION F continues on next page. | | | |

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| --- | --- |
| Report the TOTAL NET COST (*after deducting the value of trade-ins, rebates*  *and discounts*) of the following items purchased for the farm/ranch in 2013. |  |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | | | | | DOLLARS | |  |
| 37. Cars – Include new and used. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | 0816 | |  |
|  | |  | | | PERCENT | |  |
| a. What percent of this (*item 37*) was the farm’s share? . . . . . . . . . . . . . . . . . . . . . . | | | | | 0817 |  |  |
|  | | | DOLLARS | | | |  |
| 38. Trucks – Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0818 | | | |  |
|  | | |  | | | |  |
|  | | | PERCENT | | | |  |
| a. What percent of this (*item 38*) was the farm’s share? . . . . . . . . . . . . . . . . . . . . . | | | 0819 | | | |  |
|  | | |  | | | |  |
|  | | | DOLLARS | | | |  |
| 39. Tractors – Include new and used . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0820 | | | |  |
| 40. Self-propelled equipment – Include implements and self-propelled  equipment for livestock, dairy, or poultry production (***Exclude*** *tractors.*). . . . . . . . . . . . . . | | | |  | | |  |
| 0821 | | |  |
| 41. Other farm machinery, non-self-propelled farm equipment,  pumps, and capital equipment for crop or livestock production  (***Include*** *farm share only.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | |  | | |  |
| 0822 | | |  |
| 42. Office equipment, furniture, and computers that were placed on a depreciation schedule. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 0823 | | |  |
| 43. Farmland and other farm real estate for expanding  this operation. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 0803 | | |  |
| a. Of the total amount spent on acres purchased in 2013  (*item 43*), what amount was--- | | | | DOLLARS | | |  |
| (i) paid for by cash?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 0971 | | |  |
| (ii) debt financed?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 0972 | | |  |
| (iii) paid for in some other way?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 0973 | | |  |
|  | | | |  | | |  |
| 44. All other capital expenditures (***Include*** *all other capital expenditures*  *that were placed on a depreciation schedule*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 0824 | | |  |
| [*List all other capital expenditure items and amounts below*.] |  | | |  | | |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  | | |  | | |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  | | |  | | |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  | | |  | | |  |

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| --- | --- | --- | --- |
| 45. What other expenses did this operation  have in 2013 that I have not recorded? . . . . . . . . . . . . . . . . . . . . . | OPERATOR(S) & PARTNER(S)  DOLLARS | LANDLORD(S)  DOLLARS | CONTRACTOR(S)  DOLLARS |
| 0825 | 0826 | 0827 |
| [*List each expense item and amount below.*] |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |

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| **SECTION G** | **FARM ASSETS** | |
| 1.In order to estimate the financial position of farms correctly, we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2013:  (***Include*** *owned assets on rented land.*) | |  |
| a. farm operator’s dwelling, if **owned by the operation** (*Owned by the operation*  *means the house is recorded as an asset in farm record books or deeded as part of the farm.*) . . . . . . . . . . . . . . . . . . | | DOLLARS |
| 0850 |
| b. all other dwellings. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0851 |
| c. all other farm buildings and structures (***Include*** *barns, cribs, grain bins, greenhouses,*  *silos, storage sheds, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0852 |
| d. orchard trees and vines, nursery trees, and trees grown for woody crops. . . . . . . . . . . . . . . . . . . . | | 0853 |
| e. land (***Include*** *land rented to others.* ***Exclude*** *houses, buildings, orchard trees and vines,*  *and trees grown for woody crops.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0854 |
| 2.What is the estimated market value of the land and buildings on the acres rented  or leased FROM OTHERS on December 31, 2013? (*Reported in SECTION A, items 2a, 2b, and 2c.*). . . . . . . . | |  |
| 0855 |
|  | |  |
| 3. What is the estimated market value of the land and buildings on the acres rented  or leased TO OTHERS on December 31, 2013? (*Reported in SECTION A, item 3*.). . . . . . . . . . . . . . . . . . . . | | 0857 |

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| *For each item below, report the market value(s) of the assets owned by*  *the operation on the dates specified.* |  |  |
| Beginning of Year | End of Year |
| 4. What was the ESTIMATED MARKET VALUE for the farm share of [*item*] on--- | JAN. 1, 2013? | DEC. 31, 2013? |
| DOLLARS | DOLLARS |
| a. crops owned and stored on or off this operation  (***Include*** *crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage,*  *and nursery and greenhouse products not in the ground.* ***Exclude*** *crops under CCC loans.*). . . . . | 0888 | 0889 |

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| --- | --- | --- |
| b. breeding livestock **owned** by and **located** on or off this operation  (***Include*** *aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for*  *breeding purposes.* ***Exclude*** *livestock being produced under contract on another operation*  *(reported in Section C, item 3).*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |
| 0863 | 0864 |
| c. non-breeding livestock **owned** by and **located** on or off this operation  (***Include*** *aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-*  *breeding purposes.*  ***Exclude*** *livestock being produced under contract on another operation*  *(reported in Section C, item 3).*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |
| 0876 | 0877 |
| d. production inputs **owned** by this operation, such as processed feed,  fertilizer, chemicals, fuels, parts, purchased seed and other supplies. . . . . . . . . . | 0878 | 0879 |
| e. production inputs **already** **used** by this operation for cover crops or crops  planted but not yet mature for harvest (also known as *sunk costs*), or the value  of inputs used for production contracts that have yet to be delivered. . . . . . . . . . |  |  |
| 0880 | 0881 |
| f. trucks and cars **owned** by the operation (*farm share only*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0882 |
| g. tractors, machinery, tools, equipment and implements **owned** by the operation . . . . . . . . . . . . . . . | | 0883 |
| h. stock in farm cooperatives and the Farm Credit System . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0884 |

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| *LIQUID ASSETS* - [*Show* **OTHER FARM ASSETS & VALUE CODES** *in Respondent Booklet.*]  5. Which value code represents the value of all other farm assets not previously listed  on December 31, 2013? (***Include*** *money owed to this operation (except money owed from*  *commodity sales), cash certificates of deposit, savings and checking accounts, hedging account*  *balances, government payments due, balance of land contract sales, and any other farm assets*  *not reported earlie*r. ***Exclude*** *any personal debt owed to the operator(s).*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | END OF YEAR  VALUE CODE |
| 0887 |

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| **SECTION H** | **FARM DEBT** |

|  |  |  |  |  |  |  |  |  |  |  |  |
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| 1. Was debt used in funding the operation of this farm/ranch in 2013, including any loans obtained in earlier years? (***Include*** *seasonal production and other loans taken and repaid during 2013*.)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to* *SECTION I*] . . . . . . . . . | | | | | | | | | | | CODE |
| 1080 |
| 2. Did you have an established line of farm credit with a lender during 2013?  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 4*] . . . . . . . . . . . . . | | | | | | | | | | |  |
| 1081 |
|  | | | | | | | | | | |  |
| 3. In 2013, how much did you borrow against the established line of credit? . . . . . . . . . | | | | | 1 - Borrowed full amount  2 - Borrowed MORE by extending previous limit  3 - Borrowed LESS than full amount available  4 - Did not borrow against line of credit in 2013 | | | | . . . . . . . . . | |  |
| 1082 |
|  | | | | | | | | | | | DOLLARS |
| 4. What was the total amount of all farm business loans taken out and repaid in 2013?  (***Include*** *seasonal production and other loans.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0890 |
| 5. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal  agencies on December 31, 2013? (***Include*** *money owed against your line of credit and multi-purpose*  *loans used for both farm and non-farm purposes*. ***Exclude*** *CCC commodity loans and any loans used exclusively*  *for non-farm purposes.*)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to SECTION I*] . . . . . . . . . | | | | | | | | | | | CODE |
| 1058 |
| 6. To estimate the financial position of farms correctly and their ability to service debt and to categorize  debt by types, we need to list loans this operation had on December 31, 2013, including any line of  credit. (***Include*** *farm/ranch loans, debt on the operator’s house if owned by the operation, and multi-purpose loans used for*  *both farm and non-farm purposes.* ***Exclude*** *CCC commodity loans and any loans used exclusively for non-farm purposes.*) | | | | | | | | | | | |
| 1 | 2 | 3 | | 4 | | 5 | 6 | 7 | 8 | 9 | |
| Who is  the lender?  [*Show lender*  *codes*  *in the*  *Respondent*  *Booklet.*] | What was the  balance owed  on Dec. 31, 2013  including outstanding principal plus  unpaid interest? | What was the  interest rate  on 12/31/2013?  [*Report in hundredths*  *of a percent.*  *Example:*  9% = 09.00] | | What is  the type  of loan?  [*See the*  *Respondent*  *Booklet*.] | | What  year  was it  obtained? | What is  the original term of  the loan?  NUMBER  of YEARS | What  percent  is for  operating  expenses,  capital  expenditures,  or other  expenses  of the farm  operation? | What is  the primary farm purpose  of this loan?  [*Show codes*  *in the*  *Respondent Booklet*.] | Is this a--- | |
| 1 fixed rate loan? | |
| If this is a variable  or adjustable rate loan, how often  is it repriced? | |
| 2 monthly  3 quarterly  4 annually  5 more than annually | |
| CODE | DOLLARS | PERCENT | | CODE | | YEAR | PERCENT | CODE | CODE | |
| 1001 | 1002 | 1003 | . \_\_ \_\_ | 1004 | | 1005  \_\_ \_\_ \_\_ \_\_ | 1008 | 1006 | 1007 | 1009 | |
| 1010 | 1011 | 1012 | .\_\_ \_\_ | 1013 | | 1014    **\_\_ \_\_ \_\_ \_\_** | 1017 | 1015 | 1016 | 1018 | |
| 1019 | 1020 | 1021 | .\_\_ \_\_ | 1022 | | 1023    **\_\_ \_\_ \_\_ \_\_** | 1026 | 1024 | 1025 | 1027 | |
| 1028 | 1029 | 1030 | .\_\_ \_\_ | 1031 | | 1032    **\_\_ \_\_ \_\_ \_\_** | 1035 | 1033 | 1034 | 1036 | |
| 1037 | 1038 | 1039 | .\_\_ \_\_ | 1040 | | 1041  **\_\_ \_\_ \_\_ \_\_** | 1044 | 1042 | 1043 | 1045 | |

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| 7. If you had farm loans **in addition to the five that I’ve just recorded**, what is the total amount of debt from these loans owed on December 31, 2013? (***Include*** *farm/ranch loans and debt on the operator’s house if it is owned by the operation.* ***Exclude*** *any loans for non-farm purposes that are secured by assets of the farm/ranch.*). . . . . . . . . | DOLLARS |
| 1047 |
| 8. How much of the total debt owed on December 31, 2013 (*reported in items 6 and 7 above*),  was for the operator’s dwelling? (*If the operator’s dwelling is owned by the operation, debt should be included*  *here and above.* ***Exclude*** *operator’s dwelling if not owned by the operation.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 1057 |

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|  | **OFFICE USE**  **ONLY** | 0999 |

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| **SECTION I** | **FARM MANAGEMENT and USE OF TIME** |

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| --- | --- | --- |
| 1. In 2013, was more than 50% of the ownership interest in this operation held by you (*the principal operator*) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (*Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.*)  YES **-** [*Enter code 1*]  NO **-** [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | CODE |
| 1249 |
|  |  | NUMBER |
| 2. In 2013, how many owners of this operation were there? (***Exclude*** *landlords, contractors,*  *and lending institutions holding farm debt.* ***Include*** *yourself if you have an ownership interest.*). . . . . . . . . . . . . . . . . . . . . | | 1246 |
|  | | PERCENT |
| a. What percent of the ownership interest did you (the operator) and your  household hold? (***Exclude*** *relatives not living in your household.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1248 |
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| 3. In 2013, what was this operation’s legal status  for tax purposes? . . . . . . . . . | 1 Family or Individual operation? (***Exclude*** *partnerships and corporations*.)  2 A legal partnership operation? (***Include*** *family partnerships*.)  3 C - Corporation?  4 S - Corporation?  5 Other? (***Include*** *estates, trusts, cooperatives, grazing associations, etc*.) |  | CODE |
| . . . . . . . | 1240 |
|  |  |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 4. Was this operation organized as a Limited Liability Company (LLC) under State law?  YES **-** [*Enter code 1*]  NO **-** [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | |  | | |
| 1202 | | |
|  | | | | | | | | | | |
| [**ENUMERATOR NOTE:** *If item 3 = code 2 (operation is a partnership), continue; else go to item 7.*] | | | | | | | | | | |
| **PARTNERSHIP QUESTIONS** | | | | | | | |  | | |
| 5. Is this partnership registered under State law?  YES **-** [*Enter code 1*]  NO **-** [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | CODE | | |
| 1204 | | |
|  | | | | | | | | NUMBER | | |
| 6. How many partners are there in this operation? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | 1232 | | |
| **SHARE OF NET FARM INCOME** | | | | | | | |  | | |
| 7. In 2013, did any households, other than your (the principal operator’s) household,  share in the net farm income of this business? (*Sharing can occur by receiving a share of*  *profits/losses or, if incorporated, receiving corporate dividends.*)  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 8*] . . . . . . . . . . . . . | | | | | | | | CODE | | |
| 1225 | | |
| a. How many other households shared in the net income of the farm business?. . . . . . . . . . . . . . . . . | | | | | | | | NUMBER | | |
| 0976 | | |
| 8. Is this operation a C-Corporation or an LLC that chose to file as a C-Corporation?  YES - [*Enter code 1, then go to item 8a*]  NO - [*Enter code 3, then go to item 8b*] . . . . . . . . | | | | | | | | CODE | | |
| 1226 | | |
| a.What value code represents the corporate dividends that you (the operator) and  your household received from this farming operation? (*If your operation is an LLC that*  *elected to file for tax purposes as a C-Corporation, consider this as income here.*) [*See Value Code*  *list in Respondent Booklet. Skip 8b and proceed to item 9.*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | VALUE CODE | | |
| 0975 | | |
| 1. What percent of net income (whether profit or loss) were you (the operator) and   your household entitled to receive from this farming operation? (*If your operation is*  *an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.*). . . . . . . . . . . . . . . | | | | | | | | PERCENT | | |
| 0974 | | |
| SECTION I continues on next page. | | | | | | | | | | |
| [**ENUMERATOR NOTE:** *If the operation is NOT a family or individual operation, continue; else go to item 10.*] | | | | | | | | | | |
|  | | | | | | | | ACRES | | |
| 9. If the operation rented or leased land from others (reported in Section A, items 2a, 2b,  and 2c), how many of those rented acres are owned by your household?. . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | 0977 | | |
| **FARM OPERATORS** | | | | | | | |  | | |
| 10. In 2013, how many operators (individuals) were involved in the day-to-day decisions for this  operation? (***Enter*** *the number of operators, including the operator named on the front of this form, and family*  *members if they are also operators.* ***Exclude*** *family members unless they make day-to-day decisions for the*  *operation*. ***Exclude*** *hired workers unless they are a hired manager.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | NUMBER | | |
| 1200 | | |
| 11. Did you (the principal operator) have a spouse for at least part of 2013?  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 13*] . . . . . . . . . . . | | | | | | | | CODE | | |
| 1205 | | |
|  | | | | | | | | | | |
| 12. Did the principal operator’s spouse make day-to-day decisions for this farm/ranch at any point  during 2013? [*If yes, the principal operator’s spouse should be included in item 10 above.*]  YES - [*Enter code 1*] NO - [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | CODE | | |
| 1209 | | |
| *For items 13-16, please answer the following questions for up to three primary operators of this operation as of December 31, 2013.*  *If one of the operators is the principal operator’s spouse, record his/her information in operator 2.* | | | | PRINCIPAL  OPERATOR |  | OPERATOR 2 |  | | | OPERATOR 3 |
| NAME |  | NAME |  | | | NAME |
| 13. What was the full name of the operator(s)? . . . . . . . . . . . . . . . . . | | | |  |  |  |  | | |  |
|  | | | | AGE |  | AGE |  | | | AGE |
| 14. What was the age of the operator(s) on December 31, 2013?. . . | | | | 1242 |  | 1262 |  | | | 1282 |
|  | | |  | YEAR |  | YEAR |  | | | YEAR |
| 15. In what year did the operator(s) begin  to operate **any** farm operation?. . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 1241  \_\_\_ \_\_\_ \_\_\_ \_\_\_ |  | 1261  \_\_\_ \_\_\_ \_\_\_ \_\_\_ |  | | | 1281  \_\_\_ \_\_\_ \_\_\_ \_\_\_ |
|  |  |  | | CODE |  | CODE |  | | | CODE |
| 16. What was the gender of the operator(s)? . . . . . . | 1 Male  2 Female | . . . | | 1243 |  | 1263 |  | | | 1283 |
| 17. Is the principal operator’s spouse listed as OPERATOR 2 in item 13?  YES - [*Enter code 1, then go to item 18*]  NO - [*Enter code 3, then continue with item a*] . . . | | | | | | | | | CODE | |
| 1203 | |
|  | | | | | | | | | AGE | |
| a. If NO, and the principal operator had a spouse at any point during 2013,  what was the age of the principal operator’s spouse on December 31, 2013?. . . . . . . . . . . . . . . . . . | | | | | | | | | 1206 | |
| 18. Were you a hired manager for this operation(*meaning you received a wage, salary, or in-kind payment for making day-to-day management decisions for this operation*)?  YES - [*Enter code 1*]  NO - [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | CODE | |
| 0995 | |
| SECTION I continues on next page. | | | | | | | | | | |

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| **INTERNET USE** | | | |  |
| 19. Do you use the Internet in the farm business?  YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then go to item 19e*]. . . . . . . . . . . | | | | CODE |
| 1201 |
| a. Do you have high-speed access to the Internet?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | YES = 1 | 1210 |
| b. Has the Internet become more useful as a farm business tool (over the last two years)?. . | | | YES = 1 | 1211 |
| c. Do you buy (farm goods or services) or sell (farm commodities, products,  or services) on-line?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | YES = 1 | 1212 |
| d. Exclusive of buying or selling goods and services on-line (item *17*c), do you  communicate with farm business associates (farm owners, farm managers,  business partners, cooperative associations, other farmers, bankers, brokers,  etc.) through the Internet?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | |  |  |
| YES = 1 | 1233 |
|  | | | | |
| [**ENUMERATOR NOTE:** *If item 19 = code 3 (Internet not used in farm business), continue; else go to item 20.*] | | | | |
|  | | | | |
|  | | | | CODE |
| e. What is your primary reason  for NOT using the Internet in  the farm business?. . . . . . . . . . | 1 Not useful  2 Too expensive  3 High-speed access not available  4 Internet security concerns  5 Other reasons | . . . . . . . . . . . . . . . . . . . . . . . . . . . | |
| 1234 |
|  |
| 20. Do you use a smart phone (Blackberry, iPhone, etc.) in your business?  YES - [*Enter code 1*]  NO - [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . . | | | |  |
| 1235 |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **DISTANCE** | | | | | MILES | |
| 21. About how many miles was it from your home to the nearest town or city with a  population of 10,000 or more?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | 1277 | |
|  | | | | | | |
| 22. Where did you buy the majority of the following input items used by  this operation and the principal operator’s household in 2013? | | | | | | |
| Input Item | What is the distance  from your farm to  where you purchased  the input item?  MILES | Did you purchase  the input item in  the nearest town  or city of any size?  1 Yes  3 No | | If NO, ask---  What is the  main reason? | | |
| 1 Price of the input  2 Not available  3 Other | | |
| a. Fuel. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1278 | 1236 | | 1293 | | |
| b. Fertilizer. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1279 | 1237 | | 1294 | | |
| c. Chemicals. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1280 | 1238 | | 1295 | | |
| d. Machinery and Implements (***Include*** *supplies and repairs.*). . . . . . | 1250 | 1239 | | 1296 | | |
| SECTION I continues on next page. | | | | | | |
| **DIRECT SALES** | | | | | | |
| 23. During 2013 did you produce, raise, or grow any commodities that this operation sold or provided directly to individual consumers for human consumption, directly to retail outlets, directly to regional distributors (including food hubs, CSAs, and other local foods aggregators), or directly to institutions (such as schools and hospitals) that provide dining services to consumers? (***Include*** *commodities reported in Section D if sold to any of the above channels.* ***Exclude*** *non-edible products such as Christmas trees and flowers, craft items, and processed products such* *as jellies, sausages, and hams.*) | | | | | | CODE |
| YES - [*Enter code 1, then continue*]  NO - [Enter code 3, then go to item 28]. . . . . . . . . . . . | | | | | | 1244 |
| 24. Were any of these products delivered under a production contract to a local retail outlet  (e.g., restaurant, grocery store) and reported in Section D, items 3-4? | | | | | |  |
| YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then continue*]. . . . . . . . . . . . . . . . | | | | | | 1245 |
| 25. Were any of these products delivered under a production contract to a local institution  (e.g., school or hospital) and reported in Section D, items 3-4? | | | | | |  |
| YES - [*Enter code 1, then continue*]  NO - [*Enter code 3, then continue*]. . . . . . . . . . . . . . . . | | | | | | 1247 |
| 26. Were any of these commodities reported as a marketing contract in Section D, items 1-2,  or cash or open market sales in Section D, item 5? | | | | | |  |
| YES - [*Enter code 1, then continue*]  NO - [Enter code 3, then go to item 28]. . . . . . . . . . . . | | | | | | 1276 |
|  | | | | | |  |
| 27. What were the cash market, open market or marketing contract sales sold directly  to these consumers or outlets? (***Exclude*** *commodities produced under production contracts.*) | | | Crop  Commodities  DOLLARS | | | Livestock Products and Livestock Commodities  DOLLARS |
| a. Sales directly to consumers at farmers markets?. . . . . . . . . . . . . . . . . . . . . . . . . | | | 1284 | | | 1285 |
| b. Sales directly to consumers from on-farm stores, u-pick,  road-side stands, or CSAs?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 1286 | | | 1287 |
| c. Sales to a local retail outlet, e.g., restaurant, grocery stores?. . . . . . . . . . . . . . . . | | | 1288 | | | 1289 |
| d. Sales to a regional distributor, e.g., food hubs, CSAs? . . . . . . . . . . . . . . . . . . . . . | | | 1290 | | | 1291 |
| e. Sales to a local institutional outlet, e.g., schools, hospitals?. . . . . . . . . . . . . . . . . | | | 1292 | | | 1297 |
| **ENERGY GENERATION** | | | | | | |
| 28. At any time during 2013 did this operation generate energy or electricity on the farm using wind  or solar technology, methane digester, etc.?  YES - [*Enter code 1*]  NO - [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . | | | | | | CODE |
| 1298 |
| 29. Did you lease land to others who installed windmills or solar arrays?  YES - [*Enter code 1*]  NO - [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . | | | | | |  |
| 1299 |
| SECTION I continues on next page. | | | | | | |
| **USE OF TIME** | | | | | | |
| 30. In order to estimate the returns farm households receive for their labor correctly, we need to obtain time allocations.  We know there are 168 total hours in a week (*7 days with 24 hours in a day*) that you allocate to various activities. | | | | | | |
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| --- | --- | --- | --- | --- |
| On average, for each of the three month periods  DURING 2013, about how many hours per week did--- | 1  Jan-Mar | 2  April-June | 3  July-Sept | 4  Oct-Dec |
|  | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK |
| a. you (*the principal operator*) -- |  |  |  |  |
| (i) work for this farm/ranch without paying yourself  a wage or salary? . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0480 | 0481 | 0482 | 0483 |
| (ii) work for this farm/ranch for a wage or salary? . . . . . . | 0484 | 0485 | 0486 | 0487 |
| (iii) operate another business other than this  farm/ranch? (***Include*** *operating another farm/ranch.*  ***Exclude*** *commuting time.*). . . . . . . . . . . . . . . . . . . . . . . . . | 1091 | 1092 | 1093 | 1094 |
| (iv) work at other employment off this farm/ranch?  (***Exclude*** *commuting time.*). . . . . . . . . . . . . . . . . . . . . . . . . | 0488 | 0489 | 0490 | 0491 |
| (v) spend otherwise? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0492 | 0493 | 0494 | 0495 |
| TOTAL | 168 | 168 | 168 | 168 |
|  | | | | |
| b. your spouse (*the principal operator’s*)-- |  |  |  |  |
| (i) work for this farm/ranch, without being paid  a wage or salary? . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0580 | 0581 | 0582 | 0583 |
| (ii) work for this farm/ranch for a wage or salary?. . . . . . | 0584 | 0585 | 0586 | 0587 |
| (iii) operate another business other than this  farm/ranch? (***Include*** *operating another farm/ranch.*  ***Exclude*** *commuting time.*). . . . . . . . . . . . . . . . . . . . . . . . . | 1095 | 1096 | 1097 | 1098 |
| (iv) work at other employment off this farm/ranch?  (***Exclude*** *commuting time.*). . . . . . . . . . . . . . . . . . . . . . . . . | 0588 | 0589 | 0590 | 0591 |
| (v) spend otherwise? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0592 | 0593 | 0594 | 0595 |
| TOTAL | 168 | 168 | 168 | 168 |
|  | | | | |

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| --- | --- | --- | --- | --- |
| 31. On average, for each of the three-month periods  during 2013, about how many hours per week  (*work and management time*) did --- | 1  Jan-Mar | 2  April-June | 3  July-Sept | 4  Oct-Dec |
| HOURS/WEEK | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK |
| a. other operators (***excluding*** *the principal operator and*  *principal operator’s spouse*) work for this farm/ranch  withoutreceiving a wage or salary? . . . . . . . . . . . . . . . . . | 1061 | 1062 | 1063 | 1064 |
| b. other operators (***excluding*** *the principal operator and*  *principal operator’s spouse*) work for this farm/ranch  for a wage or salary? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1065 | 1066 | 1067 | 1068 |

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| (*Example: If the operation had 4 other salaried operators who averaged 40 paid hours per week during Jan-Mar, report 160 for column 1 of 31b.*) |

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| --- | --- | --- | --- | --- |
|  | | | | |
| 32. For the other workers on this operation (excluding the principal operator, the principle operator’s spouse, other operators, custom hire, and contract labor), on average, for each of the three-month periods during 2013, about how many hours per week (*work and management time*) did --- | 1  Jan-Mar | 2  April-June | 3  July-Sept | 4  Oct-Dec |
| HOURS/WEEK | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK |
| a. unpaid workers (*such as non-operator partners,*  *family members, etc*.) work for this farm/ranch? . . . . . . . . . | 0840 | 0841 | 0842 | 0843 |
| b. paid workers work for this farm/ranch? (***Exclude*** *custom hire and contract labor*.) . . . . . . . . . . . . . . . . . . | 0859 | 0860 | 0861 | 0862 |

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| (*Example: If the operation had 4 paid workers who averaged 40 hours per week during Jan-Mar, report 160 for column 1 of question 32b.*) |
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|  | **OFFICE USE**  **ONLY** | 2001 |

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| **SECTION J** | **FARM HOUSEHOLD** |
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| [**ENUMERATOR NOTE:** *If the principal operator has a spouse (SECTION I, item 11), please answer for both the principal operator and his/her spouse.*] |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 1. Are the principal operator and/or principal operator’s spouse of Spanish,  Hispanic, or Latino origin or background, such as Mexican, Cuban, or  Puerto Rican, regardless of race?  YES - [*Enter code 1*]  NO - [*Enter code 3*] . . . . . . . . . . . | |  |  |  |
| OPERATOR |  | SPOUSE |
| 1219 |  | 1220 |
|  |  | | |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | | | | | | | |
|  | | | | | ENTER CODE 1 FOR ALL THAT APPLY | | | |
|  | | | | |  | |  |  |
|  | | | | | OPERATOR | |  | SPOUSE |
|  | | American Indian or  Alaska Native? (*Specify tribe*\_\_\_\_\_\_\_\_\_) | | . . . | 1213 | |  | 1214 |
| 2. Which of these do you and/or your spouse (*the principal operator and/or*  *principal operator’s spouse*) consider yourself? Are you--- . . . . . . . . . . . . . . . | | Asian? | | . . . | 1215 | |  | 1216 |
| Black or African American? | | . . . | 1217 | | 1218 |
|  | | Native Hawaiian or Other Pacific Islander? | | . . . | 1221 | |  | 1222 |
|  | | White? | | . . . | 1223 | |  | 1224 |
|  | | | | | | | | |
| 3. What is the highest level of  formal education achieved by  the principal operator and the   principal operator’s spouse?. . . . . . | 1. Less than high school diploma 2. High school 3. Some college (**Include** associates degree)   4 4-year college graduate and beyond | | |  | OPERATOR | |  | SPOUSE |
| . . . | 1257 | |  | 1260 |
|  | | | | | | | | |
| 4.In 2013, what was the primary  occupation of the principal operator  and the principal operator’s spouse? . . . | | | 1. Farm or ranch work 2. Work other than farming or ranching 3. Currently not in the paid workforce |  | OPERATOR |  | | SPOUSE |
| . . . | 1207 |  | | 1208 |
| 5. Do you (*the principal operator*) now consider yourself  to be retired from farming/ranching?  YES - [*Enter code 1*]  NO - [*Enter code 3*] . . . . . . . . . . . | | | | | CODE | |  | |
| 1259 | |  | |

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| SECTION J continues on next page. |

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| 6. How many persons lived in the principal operator’s household on December 31, 2013?  (***Include*** *operator, spouse, children, and others living in the operator’s household.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | NUMBER |
| 1227 |
|  | | | |  |
| 7. Of the people who lived in your (*the principal operator’s*) household on December 31, 2013,  how many were--- | | | |  |
|  | | In each age category? | Were covered by any health insurance for any part of year? | |
| NUMBER | NUMBER | |
| a. younger than 6 years old?. . . . . . . . . . . . . . . . | + | 1228 | 1126 | |
| b. from 6 through 17 years old?. . . . . . . . . . . . . . | + | 1229 | 1127 | |
| c. from 18 through 64 years old?. . . . . . . . . . . . . | + | 1230 | 1128 | |
| d. 65 years or older?. . . . . . . . . . . . . . . . . . . . . . | + | 1231 | 1129 | |
| e. Total persons in household  (*should equal number reported in item 6*). . . . | = |  |  | |
|  |

|  |  |  |  |
| --- | --- | --- | --- |
| 8. In 2013, how many of these persons had health insurance that was  provided through--- | Household Members  Under 65  Years of Age |  | Household Members 65 Years and Over |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| a. an employer (or former employer) from the operator’s off-farm work? . . . . . . . . . . . | 1264 |  |  | | 1271 |
| b. an employer (or former employer) from the spouse’s off-farm work? . . . . . . . . . . . . | 1265 |  |  | | 1272 |
| c. other employer or group sponsored policies (e.g., purchased through  a cooperative, union, or farm organization)? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1266 |  | |  | 1273 |
| d. this farming operation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1269 |  | |  | 1270 |
| e. direct purchase private policy (fully purchased by or for the household)? . . . . . . . . | 1267 |  | |  | 1274 |
| f. Medicare, Medicaid, or other public insurance? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1268 |  | |  | 1275 |
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| [**ENUMERATOR NOTE:** *If SECTION I, item 1 = 3 (50% or less interest held by operator and relatives), go to CONCLUSION; else continue.*] |
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| [**ENUMERATOR NOTE***: If the principal operator and/or the principal operator’s spouse worked off the farm and reported hours of non-farm work in Section I, items 30a(iii), 30a(iv), 30b(iii), or 30b(iv), ask; otherwise go to item 10.*] | | | |
|  | OPERATOR |  | SPOUSE |
| 9. How many miles is it one way from your home to your and/or your  spouse’s off-farm job? (*Enter zero for home based jobs such as truck driver,*  *salesperson, enumerator, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | MILES |  | MILES |
| 0941 |  | 0942 |

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| SECTION J continues on next page. |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 10. Which **value code** from the list below represents the total income the household, the principal operator, and spouse received in 2013 from--- (***Exclude*** *farm income reported earlier.*) | | | | | | | | | | | | | | | | | | | | | | |
| SOURCE | | | | | | | | | | | TOTAL HOUSEHOLD  INCOME  VALUE CODE | | | OPERATOR  INCOME  VALUE CODE | | | | | SPOUSE  INCOME  VALUE CODE | | | |
| a. all off-farm wages, salaries, and tips before taxes and withholdings?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0952 | | | 0950 | | | | | 0951 | | | |
| (i) Which business code (*from list in respondent booklet*)represents the type of off-farm business you and/or your spouse worked at?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | |  | | | 1070 | | | | | 1071 | | | |
| (ii) Which occupational code (*from list in respondent booklet*)represents the type of job you and/or your spouse had at this off-farm business?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | |  | | | 1059 | | | | | 1060 | | | |
| b. net cash income from operating another farm or ranch (net of depreciation)? (*can be negative (-) if a loss was incurred*). . . . . | | | | | | | | | | | 0957 | | | 0955 | | | | | 0956 | | | |
| c. net cash income from renting farmland to others, excluding  land rented to others from this operation? (*can be negative*  *(-) if a loss was incurred*) (***Include*** *rental of farmland that is not part*  *of this operation, which may include whole farms or ranches owned by household members as well as smaller parcels of land.* ***Include*** *cash*  *or share-rental income.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0963 | | |  | | | | | | | | |
| d. net cash income from operating any other business (net of depreciation)? (*can be negative (-) if a loss was incurred*). . . . . | | | | | | | | | | | 0960 | | | 0958 | | | | | 0959 | | | |
| (i) Which business code (*from list in respondent booklet*) represents the type of off-farm business you and/or your spouse operated?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | |  | | | 1072 | | | | | 1073 | | | |
| (ii) What was the total number of employees who worked at this business? (***Include*** *the operator and spouse.*). . . . . . . . . . . . . | | | | | | | | | | |  | | | 1074 | | | | | 1075 | | | |
| e. interest income?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0969 | | |  | | | | | | | | |
| f. dividend income?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0966 | | |  | | | | | | | | |
| g. total proceeds from the sale of farm and non-farm capital assets? (***Include*** *operator household’s share only.*). . . . . . . . . . . . . . . . | | | | | | | | | | | 0978 | | |  | | | | | | | | |
| (i) recognized gain/loss on the sale of capital assets  reported above? (*item 10g*) (*can be negative (-) if*  *capital losses were incurred*). . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0981 | | |  | | | | | | | | |
| h. income from private pensions and private disability payments?. | | | | | | | | | | | 0939 | | |  | | | | | | | | |
| i. income from public sources? (***Include*** *Social Security, military and other public retirement, veteran’s benefits, public disability, unemployment,*  *or other public assistance.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0998 | | |  | | | | | | | | |
| j. other off-farm sources of income?. . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | | | 0993 | | |  | | | | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  | |  | | |  | | | |  | |  | | |  | | |  | | |
| **Dollar Range** | **Value**  **Code** |  | **Dollar Range** | | **Value**  **Code** | | |  | | **Dollar Range** | | **Value**  **Code** | | | |  | **Dollar Range** | | | **Value**  **Code** | | |
| None. . . . . . . . . . . . . . . . . . . . 01 | |  | $10,000 – 14,999. . . . . . . . . . 10 | | | |  | | | $80,000 – 99,999. . . . . . . . . . . 19 | | | | |  | | $1,000,000 – 1,499,999. . . . . . 28 | | | | |  |
| $1 - 499. . . . . . . . . . . . . . . . . .02 | |  | $15,000 – 19,999. . . . . . . . . . 11 | | | |  | | | $100,000 – 124,999. . . . . . . . . 20 | | | | |  | | $1,500,000 – 1,999,999. . . . . . 29 | | | | |  |
| $500 – 999. . . . . . . . . . . . . . . 03 | |  | $20,000 – 24,999. . . . . . . . . . 12 | | | |  | | | $125,000 – 149,999. . . . . . . . . 21 | | | | |  | | $2,000,000 – 2,999,999. . . . . . 30 | | | | |  |
| $1,000 – 1,999. . . . . . . . . . . . 04 | |  | $25,000 – 29,999. . . . . . . . . . 13 | | | |  | | | $150,000 – 199,999. . . . . . . . . 22 | | | | |  | | $3,000,000 – 4,999,999. . . . . . 31 | | | | |  |
| $2,000 – 2,999. . . . . . . . . . . . 05 | |  | $30,000 – 34,999. . . . . . . . . . 14 | | | |  | | | $200,000 – 274,999. . . . . . . . . 23 | | | | |  | | $5,000,000 – 7,499,999. . . . . . 32 | | | | |  |
| $3,000 – 3,999. . . . . . . . . . . . 06 | |  | $35,000 – 39,999. . . . . . . . . . 15 | | | |  | | | $275,000 – 349,999. . . . . . . . . 24 | | | | |  | | $7,500,000 – 9,999,999. . . . . . 33 | | | | |  |
| $4,000 – 4,999. . . . . . . . . . . . 07 | |  | $40,000 – 49,999. . . . . . . . . . 16 | | | |  | | | $350,000 – 499,999. . . . . . . . . 25 | | | | |  | | $10,000,000 and over. . . . . . .. 34 | | | | |  |
| $5,000 – 7,499. . . . . . . . . . . . 08 | |  | $50,000 – 59,999. . . . . . . . . . 17 | | | |  | | | $500,000 – 749,999. . . . . . . . . 26 | | | | |  | |  | | | | |  |
| $7,500 – 9,999. . . . . . . . . . . . 09 | |  | $60,000 – 79,999. . . . . . . . . . 18 | | | |  | | | $750,000 – 999,999. . . . . . . . . 27 | | | | |  | |  | | | | |  |
|  | |  |  | | | |  | | |  | | | | |  | |  | | | | |  |
| SECTION J continues on next page. | | | | | | | | | | | | | | | | | | | | | | |

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| --- |
| [Show **VALUE CODES** in Respondent Booklet.] |

|  |  |
| --- | --- |
| 11. Which value code represents how much this household spent in 2013 on--- | VALUE CODE |
| a. food, including food away from home? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1105 |
| b. rent payments for principal operator’s dwelling, if not owned by the household (*item 12c, below*)  or farm business (*SECTION G, item 1a has a zero value*)? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 1104 |
| c. utilities and household supplies? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1106 |
| d. non-farm transportation: |  |
| (i) renting or leasing of vehicles for household use, public transportation expenses, etc.?. . . . . . . | 1107 |
| (ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for  non-farm share of vehicles? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1119 |
| e. health and medical expenses: |  |
| (i) health and/or dental insurance costs? (*costs* *not covered by the farm operation or an off-farm employer*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1108 |
| (ii) out of pocket expenses for health and medical needs? (***Include*** *co-payments,*  *co-insurance, deductibles, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1112 |
| f. contributions to personal insurance (***including*** *life, disability, and liability insurance but not including health, homeowner or vehicle insurance*) and retirement plans including pensions and Social Security?. . . | 1109 |
| g. contributions to individuals outside of the household, including alimony, child support, gifts (*not including bequests*) and charitable contributions? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1110 |
| h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (***Exclude*** *any parts of mortgage principal.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1120 |
| i. property taxes for operators who live in a dwelling owned by the household and not the operation?  ~~(~~***~~Exclude~~*** *~~any parts of mortgage principal.~~*~~).~~ . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1121 |
| j. all other family living expenses, such as non-farm household insurance payments,  clothing and personal care products and services; house furnishings and equipment,  education and child (*or adult*) care, entertainment (*hobbies, recreation, and vacations*)? . . . . . . . . |  |
| 1118 |
|  | |
| [*Show* **VALUE CODES** *in Respondent Booklet.*] |  |
| 12. Which value code represents the total value of each of the following categories of off-farm assets  owned by the operator and members of the operator’s household on December 31, 2013, for--- (***Exclude*** *assets of this operation, reported in SECTION G*.) |  |
| a. financial assets held in non-retirement accounts? (***Include*** *cash, checking, savings, money market* *accounts, certificates of deposit, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets.* ***Exclude*** *all farm business-related assets.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | VALUE CODE |
| 0953 |
| b. retirement accounts? (*401k, 403b, IRA, Keogh, other retirement accounts*) . . . . . . . . . . . . . . . . . . . . . . . | 0954 |
| c. operator’s dwelling, if not owned by the operation? (*not reported in Section G, item 1a*) . . . . . . . . . . . . . . | 0984 |
| d. real estate and other personal (*second*) homes? (*other farms, residential rental, commercial, and other real estate*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0985 |
| e. business not part of this farm? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0986 |
| f. all household vehicles? (*including household share of vehicles partly owned by the operation*) . . . . . . . . . . . . . . | 0982 |
| g. other assets not reported elsewhere? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0987 |
| SECTION J continues on next page. | |

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| [*Show* **VALUE CODES** *in Respondent Booklet.*] | |
| 13. Which value code represents the total value of each of the following categories of  off-farm debt (*debt not associated with this operation*) owed by the operator and  members of the operator’s household on December 31, 2013, for---  (***Include*** *off-farm debt secured with farm assets.* ***Exclude*** *any debt – household debt, credit cards,*  *etc. – reported in SECTION H, Farm Debt.*) |  |
|  |  |
| [**ENUMERATOR NOTE:** *If mortgage debt on the operator dwelling was reported earlier in SECTION H,*  *item 8, then skip item 13a and continue with 13b*. *If mortgage debt on the operator dwelling was NOT reported in SECTION H, item 8, then continue with item 13a.*] |  |
|  | VALUE CODE |
| a. mortgages on operator’s dwelling, if not owned by the operation? (***Include*** *home mortgages,  home equity loans, and lines of credit secured by the operator’s dwelling.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0988 |
| b. mortgages on other real estate and other personal (*second*) homes? (***Include*** *mortgages,  equity loans, and lines of credit secured by other real estate, including other farms, residential rental,*  *commercial, and other real estate.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0989 |
| c. loans on businesses that are not a part of this farm operation? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1101 |
| d. personal loans? (***Include*** *credit cards, auto loans, unpaid taxes, medical bills, any other debts/liabilities  not reported elsewhere.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1102 |
| e. all other off-farm debt owed by the operator or household? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0983 |
|  |  |
| 14. Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1117 |
|  |  |
| [**ENUMERATOR NOTE:** *Items 15 - 17 refer to Income and Expense items for* ***2012***.] |  |
| 15. Which value code represents the total farm sales in the previous year (2012)?  (*Total farm sales includes livestock and crop income from cash and marketing contract sales, fees received*  *from livestock and crop production contracts, the net change in CCC loans, and government payments.*) . . . . . . . . . . . . . . . . . . | VALUE CODE |
| 1113 |
| 16. Which value code represents the net operating income for this operation in the previous  year (2012)? (*cash income from all farm sources minus production costs and depreciation; if negative* *net*  *operating income, indicate a minus sign before the value code*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 1114 |
| 17. Which value code represents the total off-farm income in the previous year (2012)?  (*wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating*  *another farm, income from operating any other business; if negative off-farm income, indicate a minus sign*  *before the value code*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 1115 |
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|  | **OFFICE USE**  **ONLY** | 2002 |

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| **CONCLUSION** |

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| 1. To receive the complete results of this survey on the release date, go to www.usda.gov/results/.  Would you rather have a brief summary mailed to you at a later date?  YES - [*Enter code 1*]  NO - [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | CODE |
| 0099 |
|  | | | |
|  | | | MILITARY TIME |
| 2. ENDING TIME [*MILITARY*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0005  **\_\_ \_\_ \_\_ \_\_** |
|  | | | OFFICE USE  TIME IN HOURS |
|  | | | 0008  **.\_\_** |
|  | | | |
|  | | | |
| Reported by:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Telephone (\_\_\_\_\_)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | |
|  |  | | OFFICE USE |
|  | |  | 0093 |
|  | |  | OFFICE USE |
|  | |  | 0092 |

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| **Response** | | **Respondent** | | **Mode** | | **Enum** | **Eval** | **Duplication**  **Adjustor** | **Date**  **MM DD YY** | **Optional** |
| 1-Comp  2-R  3-Inac | 9901 | 1-Op/Mgr  2-Sp  3-Acct/Bkpr  4-Partner  9-Other | 9902 | 2-Tel  3-Face-to -Face | 9903 | 0098 | 0100 | 0922 | 9910  **\_\_ \_\_ \_\_ \_\_ 12** | 0003 |
| **Office Use for POID** | |
| 0919  \_\_ \_\_ \_\_ - \_\_ \_\_ \_\_ - \_\_ \_\_ \_\_ | |
| S/E Name | | | | | | | | | | |

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