



# AGRICULTURAL RESOURCE MANAGEMENT SURVEY

DRAFT - 2013



**National  
Agricultural  
Statistics  
Service**

National Agricultural Statistics Service  
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Please make corrections to label name, address, and ZIP code if needed.

## SECTION A: LAND in

For the farm/ranch listed above, please report the 2013 farm/ranch land owned, rented or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. **(Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)**

	NONE	+	NUMBER OF ACRES
1. How many acres of farm and ranch land were <u>owned</u> ? .....	<input type="checkbox"/>	+	0020
2. How many acres of farm and ranch land were <u>rented</u> or <u>leased</u> from others-- ( <b>Exclude</b> land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)			
a. for a fixed or flexible <u>cash rent</u> payment? .....	<input type="checkbox"/>	+	0021
b. for a <u>share</u> of crop or livestock production? ( <b>Include</b> hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.) .....	<input type="checkbox"/>	+	0023
c. for <u>free</u> ? .....	<input type="checkbox"/>	+	0024
3. SUBTOTAL (total items 1 + 2a + 2b + 2c) .....		=	SUBTOTAL
4. How many acres of farm and ranch land were rented or leased <u>to others</u> ? ( <b>Include</b> land rented out for cash, for a share of crop or livestock production, or rent free.) .....	<input type="checkbox"/>	-	0025
5. TOTAL ACRES in this operation in 2013 (subtract item 4 from item 3). .....		=	TOTAL 0026

Section A continues on next page

6. Of the total acres in this operation (*item 5 on the previous page*), how many acres were--
- a. considered cropland? (*Include land in government programs, fruit/nut/berry/nursery acres, and land planted to hav. includina wild hav. Exclude CRP acres planted to trees.*) . . . . .
  - b. covered under a Federal crop insurance policy? . . . . .
  - c. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), and/or Wetlands Reserve Program (WRP)? . . . . .
  - d. used to harvest **certified organic** crops? . . . . .
7. In 2013, what was the total dollar amount received from CRP, CREP, and/or WRP payments? (*Verify that CRP, CREP, and/or WRP acres are reported in item 6c.*) . . . . .
8. At any time during 2013 did you have a current Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), and/or Conservation Stewardship Program (CStP) contract? (*Check yes if you had a current contract, regardless of whether you received a payment during 2013.*)

0526 <sup>1</sup>  Yes <sup>3</sup>  No → SKIP to question 9 below

- a. What was the total acreage of fields subject to conservation treatments under EQIP, CSP, and/or CStP contract? (*Include acreage of the fields where practices are applied (e.g., reduced tillage, terraces, and grassed waterways) and acreage of fields/tracts that are adjacent to field-edge practices such as filter strips, riparian buffers, or fences*) . . . . .
- b. What was the total dollar amount received for EQIP, CSP, and/or CStP contracts? (*Verify that EQIP, CSP, and/or CStP acres are reported in item 8a.*) . . . . .

**RENT PAID**

9. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2013 by this operation? (*Include rent paid in 2013 for previous years and rent paid in advance. Exclude storage bins, to be reported later in Section E item 20c. Exclude grazing of livestock, to be reported in items 10 & 11 below.*) . . . . .
10. In 2013, what were the total usage fees this operation paid for the use of **publicly owned land** on an AUM basis? (*Include fees paid for privately owned land administered by a public agency through exchange of use.*) . . . . .
11. In 2013, how much did this operation spend on pasturing or grazing of livestock on **privately owned land** (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? . . . . .

**RENT RECEIVED**

12. Including rent for land and buildings, what was the total CASH RENT RECEIVED in 2013 for acres rented TO others by this operation? (*Include rent received in 2013 for previous years, rent received in advance, and government payments from those acres. Exclude grazing of livestock, to be reported in Section E.*) . . . . .
13. For acres share-rented to others, what was the total value of crop or livestock shares received in 2013 by this operation? (*Include rent received in 2013 for previous years and government payments received from those acres.*) . . . . .

**SECTION B: ACREAGE and PRODUCTION**

1. For 2013, please report the acreage and quantity harvested, and amount used on this operation for the following crops on the total acres in this operation (Section A, item 5). (*Include crops grown on a contract or custom basis. Exclude crops grown on land rented to others and cover crops if not harvested.*)

CROP	NONE	How many crop ACRES were harvested?	What was the TOTAL AMOUNT of PRODUCTION?	How much of this operation's share of the TOTAL AMOUNT was (will be) USED on this operation?
<b>FIELD CROPS</b>				
Corn for grain. . . . .	<input type="checkbox"/>	0105	0106 Bu	0107 Bu
Corn for silage or greenchop. . . . .	<input type="checkbox"/>	0109	0110 Tons	0111 Tons
Cotton, all types. . . . .	<input type="checkbox"/>	0113	0114 Lbs.	
Peanuts. . . . .	<input type="checkbox"/>	0117	0118 Lbs.	0119 Lbs.
Potatoes ( <i>report sweet potatoes in all other crops</i> ). . . . .	<input type="checkbox"/>	0121	0122 Cwt.	0123 Cwt.
		Tenths		
Rice. . . . .	<input type="checkbox"/>	0125	0126 Cwt.	0127 Cwt.

Section B continues on next page

CROP	NONE	How many crop ACRES were harvested?	What was the TOTAL AMOUNT of PRODUCTION?	How much of this operation's share of the TOTAL AMOUNT was (will be) USED on this operation?
<b>FIELD CROPS</b>				

Sorghum for grain. . . . .	<input type="checkbox"/>	0129	0130	Bu	0131	Bu
Sorghum for silage. . . . .	<input type="checkbox"/>	0133	0134	Tons	0135	Tons
Soybeans. . . . .	<input type="checkbox"/>	0137	0138	Bu	0139	Bu
Tobacco, all types. . . . .	<input type="checkbox"/>	0141	0142	Lbs.		

Tenths

**SMALL GRAINS**

Barley for grain. . . . .	<input type="checkbox"/>	0145	0146	Bu	0147	Bu
Oats for grain. . . . .	<input type="checkbox"/>	0149	0150	Bu	0151	Bu
Wheat, all types, for grain. . . . .	<input type="checkbox"/>	0153	0154	Bu	0155	Bu

**HAY CROPS**

Hay, dry, alfalfa and alfalfa mixtures.	<input type="checkbox"/>	0157	0158	Tons	0159	Tons
Hay, dry, all others. . . . .	<input type="checkbox"/>	0161	0162	Tons	0163	Tons

**OTHER CROPS**

Canola. . . . .	<input type="checkbox"/>	0165	0166	Lbs.	0167	Lbs.
Other oilseeds. . . . .	<input type="checkbox"/>	0169	0170	Lbs.	0171	Lbs.
Sugarcane or sugarbeets. . . . .	<input type="checkbox"/>	0173	0174	Tons	0175	Tons
Dry edible beans, peas and lentils. . .	<input type="checkbox"/>	0177				
Vegetables for processing. . . . .	<input type="checkbox"/>	0178				
All other vegetables and melons ( <i>Exclude vegetables grown under glass or other protection</i> )	<input type="checkbox"/>	0179				
Fruits, nuts and berries . . . . .	<input type="checkbox"/>	0180				
Nursery and greenhouse crops ( <i>Include Christmas trees.</i> ) . . . . .	<input type="checkbox"/>	0181				

Tenths

All other crops not listed above  
(*Include sweet potatoes.*) . . . . .  0182

NONE	SQUARE FEET UNDER glass or other protection	ACRES in the OPEN
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2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including Christmas trees, ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials? . . . . .

<input type="checkbox"/>	0191	0192
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Tenths

3. For acres rented to this operation on a share basis in 2013, what was the estimated total market value of your landlord's share of total crop production in 2013? . . . . .

<input type="checkbox"/>	NONE	DOLLARS
		0184

**SECTION C:**

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold or removed from the operation during 2013 and the total inventory on December 31, 2013 regardless of ownership. (*Include both non-contract and contract sales.*)

1. Did this operation have on hand or produce any [item] during 2013?	What was the total number of [item] sold or removed in 2013?		On Dec. 31, 2013, how many [item], regardless of ownership, were on hand?		On Dec. 31, 2013, how many [item] were owned by this operation?	
	NONE		NONE		NONE	
a. Beef cows ( <i>Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.</i> ) . . . . .	<input type="checkbox"/>	0254	<input type="checkbox"/>	0255	<input type="checkbox"/>	0256
b. Milk cows, including any dry cows ( <i>Exclude any heifers not yet freshened.</i> ) . . . . .	<input type="checkbox"/>	0257	<input type="checkbox"/>	0258	<input type="checkbox"/>	0259
(i) Milk produced in 2013 ( <i>report in cwt.</i> ) . . . . .	<input type="checkbox"/>	0270		Cwt.		
c. Other cattle and calves. . . . .	<input type="checkbox"/>	0251	<input type="checkbox"/>	0252	<input type="checkbox"/>	0253
d. Total cattle and calves ( <i>total items a + b + c.</i> ) . . . . .	<input type="checkbox"/>	0260	<input type="checkbox"/>	0261	<input type="checkbox"/>	0295
e. All hogs and pigs. . . . .	<input type="checkbox"/>	0262	<input type="checkbox"/>	0263	<input type="checkbox"/>	0296
f. Egg layers. . . . .	<input type="checkbox"/>	0248	<input type="checkbox"/>	0249	<input type="checkbox"/>	0250
(i) Chicken eggs ( <i>report in dozens.</i> ) . . . . .	<input type="checkbox"/>	0266		Dz.		
g. Turkeys. . . . .	<input type="checkbox"/>	0268	<input type="checkbox"/>	0269	<input type="checkbox"/>	0298
h. Broilers. . . . .	<input type="checkbox"/>	0264	<input type="checkbox"/>	0265	<input type="checkbox"/>	0297
i. All other livestock and poultry ( <i>Specify type(s): _____</i> ) . . . . .	<input type="checkbox"/>	0272	<input type="checkbox"/>	0273	<input type="checkbox"/>	0299
2. What was the estimated total market value of your landlord's share of livestock production sold or removed from this operation in 2013? ( <i>Exclude shared livestock production not part of a land rental arrangement.</i> ) . . . . .						DOLLARS
						0276

**OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION**

3. Did any other operation(s) grow, feed, or raise livestock or poultry owned by this operation under a contract arrangement in 2013 (you are the contractor)?

<sup>0271</sup> <sup>1</sup>  Yes    <sup>3</sup>  No → SKIP to Section D

	NONE	DOLLARS
a. What were your gross receipts from items sold or removed under these contracts? . . . . .	<input type="checkbox"/>	0050
b. On December 31, 2013, what was the market value of unsold livestock or poultry remaining under these contracts? . . . . .	<input type="checkbox"/>	0051
c. How much was paid to contractees for labor, management, and reimbursement for expenses? . . . . .	<input type="checkbox"/>	0052

**SECTION D: COMMODITY MARKETING and****MARKETING CONTRACTS**

1. Did this operation have **marketing** contracts for any commodities delivered<sup>1/</sup> in 2013? (A marketing contract is a verbal or written agreement, reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)

0300 <sup>1</sup>  Yes – Continue to question 2      <sup>3</sup>  No → SKIP to question 3 below

2. (If Yes) Report the commodities delivered in 2013 through **marketing** contract(s). List the quantities marketed and the final price received. (**Include** only the quantity owned by the operation. **Exclude** money received from contractors as reimbursement for expenses (report this in SECTION F). **Exclude** landlord shares (report in SECTION B, item 3 and SECTION C, item 2). Also **exclude** marketing charges (report in item 7) and money received for any reimbursements for expenses (report in SECTION F).)

1 What commodities did this operation have MARKETING contracts for in 2013? [Write in commodities]	2 Commodity Code  Office use only  CODE	3 What quantity of this commodity was delivered through this contract? (Exclude landlord's share)  QUANTITY	4 Unit Code (from list below)  CODE	5 What was (will be) the FINAL PRICE RECEIVED per [column 4] unit by this operation for this commodity marketed under this contract? (Exclude marketing charges.)  DOLLARS & CENTS	6 What was the total dollar amount received in 2013 from this contract? (Exclude marketing charges.)  TOTAL DOLLARS
	0301	0304	0305	0306 . ____ _	0307
	0316	0319	0320	0321 . ____ _	0322
	0331	0334	0335	0336 . ____ _	0337
	0346	0349	0350	0351 . ____ _	0352
	0361	0364	0365	0366 . ____ _	0367
	0376	0379	0380	0381 . ____ _	0382

1/ "Delivered" includes commodities for which partial payment was made even if not physically delivered by December 31, 2013.

**PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK**

3. Did this operation have **production** contracts for any commodities it produced in 2013? (A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)

0400 <sup>1</sup>  Yes – Continue to question 4      <sup>3</sup>  No → SKIP to question 5

4. (If Yes) Report in the table below the commodities with **production** contracts. Also list the quantities removed under these contracts and the final fee received. (**Exclude** money received to pay for production expenses. Expense reimbursements should be reported in Section F.)

1 What commodities did this operation have PRODUCTION contracts for in 2013? [Write in commodities]	2 Commodity Code  Office use only  CODE	3 What quantity of this commodity was removed from the operation under this contract? (Exclude landlord's share)  QUANTITY	4 Unit Code (from list below)  CODE	5 What was (will be) the FINAL FEE RECEIVED per [column 4] unit by this operation for producing this commodity under this contract?  DOLLARS & CENTS	6 What were the TOTAL FEES RECEIVED in 2013 under this contract? 1/  TOTAL DOLLARS
	0401	0404	0405	0406 . ____ _	0407
	0416	0419	0420	0421 . ____ _	0422
	0431	0434	0435	0436 . ____ _	0437
	0446	0449	0450	0451 . ____ _	0452

1/ Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 6.

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound . . . . .	01	Bin . . . . .	05	Dozen . . . . .	09	Barrel . . . . .	20
Cwt . . . . .	02	Box . . . . .	06	Flat . . . . .	10	Acre . . . . .	22
Ton . . . . .	03	Bale . . . . .	07	Head/bird . . . . .	11	Animal Space . . . . .	39
Bushel . . . . .	04	Carton . . . . .	08	Plant/Pot . . . . .	13	Kilogram . . . . .	40

**CASH OR OPEN MARKET SALES**

5. After subtracting marketing expenses, what was the total dollar amount this operation received in 2013 for cash or open market sales of each of the following crop and/or livestock commodities sold in 2013? (*Exclude marketing contract sales, production contract removals, landlord's share of market value.*)

	NONE	DOLLARS
a. Corn, rice, sorghum, soybeans, oats, barley, wheat ( <i>Include silage. Exclude sweet corn.</i> ) . . .	<input type="checkbox"/>	0501
b. Other grains and oilseeds, dry beans, and dry peas ( <i>flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.</i> ) . . . . .	<input type="checkbox"/>	0502
c. Tobacco, cotton, and cottonseed. . . . .	<input type="checkbox"/>	0503
d. Vegetables, melons, potatoes, and sweet potatoes ( <i>cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.</i> ) . . . . .	<input type="checkbox"/>	0504
e. Fruit, tree nuts, berries ( <i>almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.</i> ) . . . . .	<input type="checkbox"/>	0505
f. Nursery, greenhouse, cut Christmas trees, floriculture and sod ( <i>bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.</i> ) . . . . .	<input type="checkbox"/>	0506
g. Other crops and hay, and short rotation woody crops ( <i>grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.</i> ) . . . . .	<input type="checkbox"/>	0507
h. Hogs and pigs ( <i>Exclude breeding stock.</i> ) . . . . .	<input type="checkbox"/>	0508
i. Hog breeding stock. . . . .	<input type="checkbox"/>	0509
j. Milk from cows ( <i>before deduction of any hauling fees.</i> ) . . . . .	<input type="checkbox"/>	0510
k. Cattle and calves ( <i>fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.</i> ) ( <i>Exclude breeding stock.</i> ) . . . . .	<input type="checkbox"/>	0511
l. Cattle breeding stock. . . . .	<input type="checkbox"/>	0512
m. Poultry and eggs ( <i>broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.</i> ) . . . . .	<input type="checkbox"/>	0524
n. Other animals and other animal products ( <i>sheep, goats, and their products (wool, mohair, and goat milk); horses, ponies, mules, burros, and donkeys; aquaculture; bees and honey; semen and embryo sales</i> ) . . . . .	<input type="checkbox"/>	0517
6. What was the total amount received from straw and other crop residue sales? ( <i>Exclude hay sales.</i> ) . . . . .	<input type="checkbox"/>	0527

7. **MARKETING CHARGES:** In 2013, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? (*Include check-off, commissions, storage, inspection, ginnings, etc. Include marketing expenses for contract sales.*) (*The operators are those persons responsible for the day-to-day management decisions for this operation, including hired managers.*)

OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
<input type="checkbox"/>	0868	<input type="checkbox"/>	0869	<input type="checkbox"/>	0870

**ACCOUNTS RECEIVABLE/DEFERRED PAYMENTS**

8. For each item below, report income received or the amount owed to the operation on the dates specified. **Do not include** crops in storage and not yet sold. (*Include cash sales, marketing contract sales, and production contract removals.*)

	NONE	DOLLARS
a. On January 1, 2013, what was the total dollar amount <b>owed</b> to this operation for all commodities produced and sold ( <i>cash or contract</i> ) <b>before</b> January 1, 2013? . . . . .	<input type="checkbox"/>	0885
(i) How much did this operation receive from item 8a during 2013? . . . . .	<input type="checkbox"/>	0875
b. What was the total dollar amount owed to this operation on December 31, 2013, for all commodities produced, sold ( <i>cash or contract</i> ), delivered, or removed under contract in 2013 or earlier years? . . . . .	<input type="checkbox"/>	0886

**SECTION E: OTHER FARM-RELATED**

1. In 2013, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?

0560  Yes  No → SKIP to question 2 below

a. In 2013, how much was received for all commodities placed under CCC loan(s)? (Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat.)

NONE	DOLLARS
<input type="checkbox"/>	0518
<input type="checkbox"/>	0519

b. In 2013, what was the amount spent to repay CCC loan(s)? (Exclude storage and service fees.)

2. In 2013, did this operation receive any Federal, State, or local farm program payments? (Include government payments received through a cooperative. Exclude conservation-related payments recorded in Section A and CCC loan payments.)

0563  Yes  No → SKIP to question 3 below

a. In 2013, how much was received from the Direct Counter-cyclical Payment (DCP) and Average Crop Revenue Election (ACRE) programs? (Include government payments received through a cooperative.)

<input type="checkbox"/>	0525
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(i) Of the total in item 2a, what percent was for DCP direct payments?

NONE	PERCENT of 2a
<input type="checkbox"/>	+ 0520 %

(ii) Of the total in item 2a, what percent was for DCP counter-cyclical payments?

<input type="checkbox"/>	+ 0522 %
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(iii) Of the total in item 2a, what percent was for ACRE direct payments?

<input type="checkbox"/>	+ 0521 %
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(iv) Of the total in item 2a, what percent was for ACRE revenue payments?

<input type="checkbox"/>	+ 0523 %
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= 100%

b. In 2013, how much was received in Loan Deficiency Payments (LDPs), Marketing Loan Gains (MLGs), and for net value of commodity certificates? (Include government payments received through a cooperative.)

NONE	DOLLARS
<input type="checkbox"/>	0529

c. In 2013, how much was received for all other Federal, State, or local program payments? (Include disaster and market loss payments; Milk Income Loss Contract (MILC) payments; tobacco buyout payments, including lump sum payments; and other Federal, State or local programs. Exclude Federal Crop Insurance payments and other indemnity payments. Exclude CRP, CREP, WRP, EQIP, CSP, and CStP payments reported in Section A.)

NONE	DOLLARS
<input type="checkbox"/>	0545

3. What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?

<input type="checkbox"/>	0543
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4. In 2013, what was the total income received by you (the operator) and all partners for:

a. custom work, machine hire and other agricultural services provided by this operation for farmers and others? (Exclude if this is for a separate business.)

<input type="checkbox"/>	0546
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b. recreational and agri-tourism activities such as hunting, fishing, farm tours, hospitality services, petting zoos, etc.?

<input type="checkbox"/>	0548
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c. sales of farm machinery and vehicles? (farm share only)

<input type="checkbox"/>	0550
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d. Federal crop or livestock insurance payments?

<input type="checkbox"/>	0552
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e. other income that is closely related to the agricultural operation? (Exclude sales of farm machinery and vehicles. Include grazing of livestock, sales of forest products, patronage dividends and refunds from cooperatives, animal boarding, hedging profits and losses, insurance indemnity payments other than Federal crop insurance payments, sales of poultry litter and manure, State fuel tax refunds, tax refunds, sales of value-added goods produced from your farm commodities such as cheese, cider, jams, jellies, wine, etc., if these are not part of a separate business. If a loss was incurred, please indicate

<input type="checkbox"/>	0557
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List each income item and amount separately, below.

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5. Which code from the list below represents the largest portion of this operation's 2013 total gross value of sales, including Government agriculture payments? (*Include sales of all crops, livestock, poultry.*)

Farm Type	Code	Farm Type	Code
Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain, silage and forage, grains and oilseeds for seeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.) . . . . .	01	Hogs and pigs . . . . .	09
Tobacco . . . . .	02	Milk and other dairy products from cows . . . . .	10
Cotton and cottonseed . . . . .	03	Cattle and calves (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.) . . . . .	11
Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) . . . . .	04	Sheep, goats, and their products (wool, mohair, milk and cheese) . . . . .	12
Fruit, tree nuts and berries (almonds, blueberries, cherries, cranberries, grapes, apples, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) . . . . .	05	Equine (horses, ponies, mules, burros and donkeys) . . . . .	13
Nursery, greenhouse, and floriculture (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.) . . . . .	06	Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) . . . . .	14
Cut Christmas trees and short rotation woody crops . . . . .	07	Aquaculture (catfish, trout, other finfish, shellfish, etc.) . . . . .	15
Other crops and hay (grass seed, hay and grass silage straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, pasture, etc.) . . . . .	08	Other animals and other animal products (bees, honey, rabbits, other fur-bearing animals, semen, manure, other animal specialties, etc.) . . . . .	16

**SECTION F: OPERATING and CAPITAL EXPENDITURES**

In 2013, how much was spent by this operation (*operators or partners*) for the following items? How much did the landlord(s) and contractor(s) spend on production expenditures for this operation?

(*Include only farm/ranch expenses. Exclude expenses connected with performing custom work for others.*)  
(*The operators are those persons responsible for the day-to-day management decisions for this operation, including hired managers.*)

	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
1. Seeds, sets, plants, seed cleaning and treatments, transplants, trees, and nursery stock? ( <i>Include technology or other fees, seed treatments, and seed cleaning cost.</i> ) . . . . .	<input type="checkbox"/>	0600	<input type="checkbox"/>	0601	<input type="checkbox"/>	0602
2. Nutrients, fertilizer, lime, and soil conditioners? ( <i>Include custom application cost. Exclude potting mixes, vermiculite, and sterilized soil</i> )	<input type="checkbox"/>	0606	<input type="checkbox"/>	0607	<input type="checkbox"/>	0608
3. Biocontrols and agricultural chemicals for crops, livestock, poultry, and general farm use? ( <i>Include custom application costs.</i> ) . . .	<input type="checkbox"/>	0612	<input type="checkbox"/>	0613	<input type="checkbox"/>	0614
4. Livestock purchases:						
a. Breeding stock for beef cattle, dairy cattle, hogs and sheep? . . . . .	<input type="checkbox"/>	0621	<input type="checkbox"/>	0622	<input type="checkbox"/>	0623
b. All other livestock and poultry? . . . . .	<input type="checkbox"/>	0571	<input type="checkbox"/>	0572	<input type="checkbox"/>	0573
5. Leasing of livestock? ( <i>Include leasing of bees for pollination.</i> ) . . . . .	<input type="checkbox"/>	0633	<input type="checkbox"/>	0634	<input type="checkbox"/>	0635
6. Purchased feed for livestock and poultry? ( <i>Include grain, hay, silage, mixed feeds, concentrates, etc.</i> ) . . . . .	<input type="checkbox"/>	0636	<input type="checkbox"/>	0637	<input type="checkbox"/>	0638
7. Medical supplies, veterinary and custom services for livestock? ( <i>Exclude manure disposal</i> )	<input type="checkbox"/>	0642	<input type="checkbox"/>	0643	<input type="checkbox"/>	0644

Section F continues on next page

	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS

8. Purchases for the farm business of--



a. diesel fuel? ( <i>Include biodiesel.</i> ) . . . . .	<input type="checkbox"/>	0645	<input type="checkbox"/>	0646	<input type="checkbox"/>	0647
b. gasoline and gasohol? ( <i>Include ethanol blends.</i> ) . . . . .	<input type="checkbox"/>	0648	<input type="checkbox"/>	0649	<input type="checkbox"/>	0650
c. natural gas? . . . . .	<input type="checkbox"/>	0651	<input type="checkbox"/>	0652	<input type="checkbox"/>	0653
d. LP gas? ( <i>propane, butane.</i> ) . . . . .	<input type="checkbox"/>	0654	<input type="checkbox"/>	0655	<input type="checkbox"/>	0656
e. oils and lubricants? ( <i>Include grease, hydraulic fluids, motor oils, transmission fluids, etc.</i> ) . . . . .	<input type="checkbox"/>	0657	<input type="checkbox"/>	0658	<input type="checkbox"/>	0659
f. all other fuel? ( <i>Include coal, fuel oil, kerosene, wood, etc.</i> ) . . . . .	<input type="checkbox"/>	0660	<input type="checkbox"/>	0661	<input type="checkbox"/>	0662
9. Farm supplies, marketing containers, hand tools, farm shop power equipment, bedding, and litter? ( <i>Include expenses for temporary fences.</i> ) . . . . .	<input type="checkbox"/>	0844	<input type="checkbox"/>	0845	<input type="checkbox"/>	0846
10. Repairs, parts and accessories for motor vehicles, machinery, and farm equipment? . . . . .	<input type="checkbox"/>	0708	<input type="checkbox"/>	0709	<input type="checkbox"/>	0710
11. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? ( <i>Exclude any new construction or remodeling.</i> ) . . . . .	<input type="checkbox"/>	0714	<input type="checkbox"/>	0715	<input type="checkbox"/>	0716
12. Maintenance and repair of the operator's house, <b>if it was owned by the operation?</b> ( <i>"Owned by the operation" means the house is— - recorded as an asset in farm record books, or - deeded as part of the farm.</i> ) . . . . .	<input type="checkbox"/>	0726				
13. Insurance for the farm business? ( <i>Exclude health insurance and other payroll insurance.</i> ) . . . . .	<input type="checkbox"/>	0729	<input type="checkbox"/>	0730	<input type="checkbox"/>	0731
14. Interest and fees paid on debts--						
a. secured by real estate? ( <i>Include interest paid on the operator's dwelling if owned by the operation</i> )	<input type="checkbox"/>	0738	<input type="checkbox"/>	0739		
b. <b>not</b> secured by real estate? ( <i>Include service fees on CCC loan redemptions.</i> ) . . . . .	<input type="checkbox"/>	0741	<input type="checkbox"/>	0742		
15. Property tax paid on--						
a. real estate (land and buildings)? ( <i>Include real estate taxes on the operator's dwelling if owned by the operation</i> )	<input type="checkbox"/>	0744	<input type="checkbox"/>	0745	<input type="checkbox"/>	0746
b. livestock, machinery, and other farm production items? . . . . .	<input type="checkbox"/>	0747	<input type="checkbox"/>	0748	<input type="checkbox"/>	0749

	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
16. Cash wages paid to hired farm/ranch labor? <i>(Include cash wages, incentives and bonuses, payments to corporate officers and paid family members before deductions for social security, taxes, and insurance premiums. Exclude wages paid for custom and contract work, as well as wages paid for household.)</i>	<input type="checkbox"/>	0758	<input type="checkbox"/>	0759	<input type="checkbox"/>	0760
17. Of the total cash wages (item 16), how much was paid out to-- <i>(Total 17a + 17b + 17c + 17d + 17e must equal item 16.)</i>						
a. you (the principal operator)?	<input type="checkbox"/>	0764	<input type="checkbox"/>	0765	<input type="checkbox"/>	0766
b. your (principal operator's) spouse? <i>(Even if your spouse is an operator, include his/her wages here.)</i>	<input type="checkbox"/>	0767	<input type="checkbox"/>	0768	<input type="checkbox"/>	0769
c. your (principal operator's) other household members? <i>(Even if your other household members are . . . . .)</i>	<input type="checkbox"/>	0574	<input type="checkbox"/>	0575	<input type="checkbox"/>	0576
d. other operators (those persons responsible for the day-to-day decisions for this operation)?	<input type="checkbox"/>	0770	<input type="checkbox"/>	0771	<input type="checkbox"/>	0772
e. all other paid farm and ranch labor?	<input type="checkbox"/>	0773	<input type="checkbox"/>	0774	<input type="checkbox"/>	0775
18. Payroll taxes and benefits for hired labor? <i>(Include employer's share of Social Security, unemployment taxes, health insurance, pension or retirement plans, Workers' Compensation, etc. Also include any amounts the farm paid for farm workers that are part of your (the operator's) household.)</i>	<input type="checkbox"/>	0776	<input type="checkbox"/>	0777	<input type="checkbox"/>	0778
19. Contract labor? <i>(Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc.)</i>	<input type="checkbox"/>	0782	<input type="checkbox"/>	0783	<input type="checkbox"/>	0784
20. All other operating expenses--						
a. Custom work, machine hire, custom hauling?	<input type="checkbox"/>	0847	<input type="checkbox"/>	0848	<input type="checkbox"/>	0849
b. Utilities used for the farm? <i>(Include electricity, phone, and purchased irrigation water.)</i>	<input type="checkbox"/>	0865	<input type="checkbox"/>	0866	<input type="checkbox"/>	0867
c. Renting or leasing of tractors, vehicles, equipment or storage structures? <i>(Include farm machinery, cars, trucks, irrigation equipment and other equipment. Exclude custom hire.)</i>	<input type="checkbox"/>	0750	<input type="checkbox"/>	0751		
d. Vehicle registration and licensing fees?	<input type="checkbox"/>	0753	<input type="checkbox"/>	0754		
e. Depreciation expenses claimed by this operation in 2013 for all capital assets? <i>(Estimate 2013 from 2012 if necessary.)</i>	<input type="checkbox"/>	0756				
(i) How much of the depreciation expense was for breeding stock?	<input type="checkbox"/>	0757				

	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS

- f. Cash values of commodities, feed, fuel, housing, meals, utilities, vehicles, or any other non-cash payment to workers for farm work? . . . .
- g. Market value of commodities produced and used on this operation for home consumption? (*Exclude* . . . . .)
- h. Amount paid to purchase professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation . . . . .
- i. General business and all other operating expenses not reported above? (*Exclude capital expenditures* . . . . .)

List general business expense items and amounts below.

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21. What was the total cost of all capital expenditures and other improvements for this operation in 2013? Report only the farm share. (*Include purchases of equipment, tractors, machinery, and farm share of vehicles/SUV's. Also include the amount spent in 2013 on capital improvements such as land preparation, irrigation systems, wells, ponds, drainage, roads, feedlots, silos, lagoons, and new fences. In addition, include all costs for new construction, remodeling, or additions to structures and dwellings owned by the operation. Exclude repairs and maintenance, and land purchases.*) . . . . .

DOLLARS

**SECTION G: FARM ASSETS**

1. What was the total estimated MARKET VALUE of the following assets OWNED by this operation on December 31, 2013 – (*Include any owned assets on rented land.*)

- |  | NONE                     | DOLLARS   |
|--|--------------------------|---|
| a. farm operator's dwelling, if <b>owned by this operation</b> ? ( <i>Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.</i> ) . . . . . | <input type="checkbox"/> | <input style="width: 100px;" type="text" value="0850"/> |
| b. all other dwellings? . . . . .  | <input type="checkbox"/> | <input style="width: 100px;" type="text" value="0851"/> |
| c. all other farm buildings and structures? ( <i>Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.</i> ) . . . . .   | <input type="checkbox"/> | <input style="width: 100px;" type="text" value="0852"/> |
| d. orchard trees and vines, nursery trees, and trees grown for woody crops? . . . . .  | <input type="checkbox"/> | <input style="width: 100px;" type="text" value="0853"/> |
| e. land? ( <i>Include land rented to others. Exclude houses, buildings, orchard trees, vines, and trees grown for woody crops.</i> ) . . . . .   | <input type="checkbox"/> | <input style="width: 100px;" type="text" value="0854"/> |

2. What is the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2013? (*Reported in Section A, items 2a, 2b, and 2c.*) . . . . .

DOLLARS

 

3. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2013? (*Reported in Section A, item 4.*) . . . . .

DOLLARS

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

4. What was the ESTIMATED MARKET VALUE for this operation's share of [item] on-

	Beginning of Year January 1, 2013 DOLLARS	End of Year December 31, 2013 DOLLARS
a. crops owned and stored on or off this operation (Include crops stored at co-op or gin warehouse, specialty crops, hay, silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)	0888	0889
b. breeding livestock owned by and located on or off this operation (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).)	0863	0864
c. non-breeding livestock owned by and located on or off this operation (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).)	0876	0877
d. production inputs owned by this operation such as processed feed, fertilizer, chemicals, fuels, parts, purchased seed, other supplies, etc.	0878	0879
e. production inputs already used by this operation for cover crops, crops planted but not yet mature for harvest (also known as sunk costs), or the value of inputs used for production contracts that have yet to be	0880	0881
f. trucks and cars owned by this operation (Include farm share only.)		0882
g. tractors, machinery, tools, equipment and implements owned by this operation.		0883
h. stock in farm cooperatives and Farm Credit System (FCS).		0884

5. What value code represents the dollar range for the value of all other farm assets not previously listed (liquid assets) on December 31, 2013? (Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s).)

**VALUE CODE**  
(From the list below)

0887

Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code
None	01	\$10,000 - 14,999	10	\$80,000 - 99,999	19	\$1,000,000 - 1,499,999	28
\$1 - 499	02	\$15,000 - 19,999	11	\$100,000 - 124,999	20	\$1,500,000 - 1,999,999	29
\$500 - 999	03	\$20,000 - 24,999	12	\$125,000 - 149,999	21	\$2,000,000 - 2,999,999	30
\$1,000 - 1,999	04	\$25,000 - 29,999	13	\$150,000 - 199,999	22	\$3,000,000 - 4,999,999	31
\$2,000 - 2,999	05	\$30,000 - 34,999	14	\$200,000 - 274,999	23	\$5,000,000 - 7,499,999	32
\$3,000 - 3,999	06	\$35,000 - 39,999	15	\$275,000 - 349,999	24	\$7,500,000 - 9,999,999	33
\$4,000 - 4,999	07	\$40,000 - 49,999	16	\$350,000 - 499,999	25	\$10,000,000 and over	34
\$5,000 - 7,499	08	\$50,000 - 59,999	17	\$500,000 - 749,999	26		
\$7,500 - 9,999	09	\$60,000 - 79,999	18	\$750,000 - 999,999	27		

**SECTION H: FARM DEBT**

OFFICE USE ONLY 0999

NONE DOLLARS

0890

1. What was the total amount of all production loans taken out and repaid in 2013? (Include seasonal production and equipment loans.)

2. Did this operation owe money to any banks, co-ops, individuals, merchants, or Federal agencies on December 31, 2013? (Include multi-purpose loans used both for farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.)

<sup>1058</sup>  Yes  NO → SKIP to Section I

3. For each type of loan, what was the balance owed, average interest rate, and percent for farm use?

	What was the balance owed on December 31, 2013?		What was the average interest rate of this debt?	How much of this debt was for farm use?
	NONE	DOLLARS	PERCENT	PERCENT
a. One year or less production or other loans. . . . .	<input type="checkbox"/>	1048	1049 _____ % Hundredths	1050 _____ %
b. More than one year non-real estate debt. . . . .	<input type="checkbox"/>	1051	1052 _____ % Hundredths	1053 _____ %
c. More than one year real estate debt. . . . .	<input type="checkbox"/>	1054	1055 _____ % Hundredths	1056 _____ %

4. How much of the debt owed on December 31, 2013 (reported above) was for the operator's dwelling? (If the operator's dwelling is owned by the operation, debt should be included here and above. Exclude operator's dwelling if not owned by the operation.) . . . . .

NONE  DOLLARS 1057

**SECTION I: FARM MANAGEMENT and USE of**

OFFICE USE ONLY	2001
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1. In 2013, was more than 50% of the ownership interest in this operation held by you (the principal operator) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.)

1249 <sup>1</sup> Yes <sup>3</sup> No

2. In 2013, how many owners of this operation were there? (Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself if you have an ownership interest.) . . . . .

NUMBER  
1246

a. What percent of the ownership interest did you (the operator) and your household hold? (Exclude relatives not living in your household.) . . . . .

NONE  PERCENT  
1248 %

3. In 2013, what was this operation's legal status for tax purposes?

- 1240 <sup>1</sup> Family or individual operation (Exclude partnerships and corporations.)
- <sup>2</sup> Legal partnership operation (Include family partnerships.)

Is this partnership registered under State law? . . . . .

<sup>1</sup> Yes <sup>3</sup> No

How many partners are there in the operation? . . . . .

NUMBER  
1232

- <sup>3</sup> C-Corporation
- <sup>4</sup> S-Corporation
- <sup>5</sup> Other (Include estates, trusts, cooperatives, grazing associations, etc.)

4. Was this operation organized as a Limited Liability Company (LLC) under State law? . . . . .

1202 <sup>1</sup> Yes <sup>3</sup> No

**SHARE OF NET FARM INCOME**

5. In 2013, did any households, other than your (the principal operator's) household, share in the net farm income of this business? (Sharing can occur by receiving a share of profits/losses or, if incorporated, receiving corporate dividends.)

1225 <sup>1</sup> Yes <sup>3</sup> No → SKIP to question 6 on the next page

a. How many other households shared in the net income of the farm business? . . . . .

NUMBER  
0976

Section I continues on next page

6. Is this operation a C-Corporation or an LLC that chose to file as a C-Corporation?

1226 <sup>1</sup> Yes <sup>3</sup> No → SKIP to question 6b

VALUE CODE  
(from list on pg 16)

- a. What value code represents the corporate dividends that you (the operator) and your household received from this farming operation? *(If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.)* [See Value Code list on page 16. Skip 6b and proceed to question 7.] 0975
- c. What percent of net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? *(If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.)* . . . . . PERCENT  
border: 1px solid black; padding: 2px;">0974 %

**FARM OPERATORS**

- 7. In 2013, how many operators (individuals) were involved in the day-to-day decisions for this operation? *(Enter the number of operators, including the operator named on the front of this form, and family members if they are also operators. Exclude family members unless they make day-to-day decisions for the operation. Exclude hired workers unless they are a hired manager.)* . . . . . NUMBER  
border: 1px solid black; padding: 2px;">1200
- 8. Did you (the principal operator) have a spouse for at least part of 2013? . . . . . 1205 1  Yes<sup>3</sup>  No
- 9. Did the principal operator's spouse make day-to-day decisions for this farm/ranch at any point during 2013? *(If yes, the principal operator's spouse should be included in item 7 above.)* . . . . . 1209 1  Yes<sup>3</sup>  No

For items 10-13, please answer for up to three primary operators of this operation as of December 31, 2013. If one of the operators is the principal operator's spouse, record his/her information in operator 2.

- 10. What was the full name of the operator(s)? . . . . .
- 11. What was the age of the operator(s) on December 31, 2013? . . . . .
- 12. In what year did the operator(s) begin to operate any farm operation? . . . . .
- 13. What was the gender of the operator(s)? . . . . .
- 14. Were you a hired manager for this operation? . . . . . 0995 1  Yes<sup>3</sup>  No

PRINCIPAL OPERATOR	OPERATOR 2	OPERATOR 3
NAME	NAME	NAME
AGE	AGE	AGE
1242	1262	1282
YEAR	YEAR	YEAR
1241	1261	1281
1243 <sup>1</sup> <input type="checkbox"/> Male <sup>2</sup> <input type="checkbox"/> Female	1263 <sup>1</sup> <input type="checkbox"/> Male <sup>2</sup> <input type="checkbox"/> Female	1283 <sup>1</sup> <input type="checkbox"/> Male <sup>2</sup> <input type="checkbox"/> Female

**USE OF TIME**

For items 15-16, please answer for each of the three-month periods during 2013.

- 15. On average, about how many paid and unpaid hours per week (work and management time) did –
  - a. you (the principal operator) work for this farm/ranch? . . . . .
  - b. your (the principal operator's) spouse work for this farm/ranch? *(Even if your spouse is an operator, include his/her hours here.)* . . . . .
  - c. other operators (those persons responsible for the day-to-day management decisions for this operation) work for this farm/ranch? . . . . .
- 16. On average, about how many hours per week (work and management time) did unpaid workers (such as non-operator partners, family members, etc.) work for this farm/ranch? . . . . .

	1 <sup>st</sup> Quarter Jan-Mar, 2013	2 <sup>nd</sup> Quarter Apr-June, 2013	3 <sup>rd</sup> Quarter Jul-Sept, 2013	4 <sup>th</sup> Quarter Oct-Dec, 2013
NONE	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
<input type="checkbox"/>	0828	0829	0830	0831
<input type="checkbox"/>	0832	0833	0834	0835
<input type="checkbox"/>	0836	0837	0838	0839
NONE	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
<input type="checkbox"/>	0840	0841	0842	0843

**SECTION J: FARM**

OFFICE  
USE ONLY 2002

- 1. Are the principal operator and/or the principal operator's spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

Operator → 1219 1  Yes 3  No      Operator's spouse → 1220 1  Yes 3  No

2. Which of these do you (the principal operator) and your (the principal operator's) spouse consider yourself? Are you – (Check all that apply)

OPERATOR

SPOUSE

- 1213  American Indian or Alaska Native
- 1215  Asian
- 1217  Black or African American
- 1221  Native Hawaiian or Other Pacific Islander
- 1223  White

- 1214  American Indian or Alaska Native
- 1216  Asian
- 1218  Black or African American
- 1222  Native Hawaiian or Other Pacific Islander
- 1224  White

3. What is the highest level of formal education achieved by the principal operator and the principal operator's spouse?

OPERATOR

SPOUSE

- 1257 1  Less than high school diploma
- 2  High school
- 3  Some college (include associates degree)
- 4  4-year college graduate and beyond

- 1260 1  Less than high school diploma
- 2  High school
- 3  Some college (include associates degree)
- 4  4-year college graduate and beyond

4. In 2013, what was the primary occupation of the principal operator and the principal operator's spouse?

OPERATOR

SPOUSE

- 1207 1  Farm or ranch work
- 2  Work other than farming or ranching
- 3  Currently not in the paid workforce

- 1208 1  Farm or ranch work
- 2  Work other than farming or ranching
- 3  Currently not in the paid workforce

5. Do you (the principal operator) now consider yourself to be retired from farming/ranching?

- 1259 1  Yes
- 3  No

6. How many persons lived in the principal operator's household on December 31, 2013? (Include operator, spouse, children, and others living in the operator's household.)

NUMBER

1227

7. Did the principal operator receive pay for off-farm/ranch work or operate an off-farm business during 2013?

- 0931 1  Yes
- 3  No → SKIP to question 8

WEEKS

0933

a. How many weeks did the operator work off this farm/ranch for pay or operate an off-farm business in 2013?

b. During those weeks, how many hours per week did the operator usually work off this farm/ranch for pay or operate an off-farm business in 2013?

HOURS PER WEEK  
0935

8. If the principal operator has a spouse, did the principal operator's spouse receive pay for off-farm/ranch work or operate an off-farm business during 2013?

- 0932 1  Yes
- 3  No → SKIP to question 9

WEEKS

0934

a. How many weeks did the principal operator's spouse work off this farm/ranch for pay or operate an off-farm business in 2013?

b. During those weeks, how many hours per week did the principal operator's spouse usually work off this farm/ranch for pay or operate an off-farm business in 2013?

HOURS PER WEEK  
0936

9. Using the table to the right, which **value code** represents the total income the principal operator, spouse, and all other household members received in 2013 from – (Exclude farm income reported earlier.)

**VALUE CODE**  
(from the list on the right)

- a. all off-farm wages, salary and tips before taxes and withholdings? . . . . .
- b. net cash income from operating another farm or ranch (net of depreciation)? (if a loss was incurred, please indicate with a **negative sign**). . . . .
- c. net cash income from renting farmland to others, excluding land rented to others from this operation? (if a loss was incurred, please indicate with a **negative sign**) (Include rental of farmland that is not part of this operation, which may include whole farms or ranches owned by household members as well as smaller parcels of land.
- d. net cash income from operating any other business (net of depreciation)? (if a loss was incurred, please indicate with a **negative sign**). . . . .
- e. interest income? . . . . .
- f. dividend income? . . . . .
- g. total proceeds from the sale of farm and non-farm capital assets? (Include operator household's share only). . . . .
- (i) recognized gain/loss on the sale of capital assets reported above (item 9g)? (if a loss was incurred, please indicate with a **negative sign**). . . . .
- h. income from private pensions and private disability payments? . . . . .
- i. income from public sources including Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public benefits? . . . . .
- j. other off-farm sources of income? . . . . .

NONE

0952 

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0957 

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0963 

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0960 

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0969 

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0966 

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0978 

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0981 

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0939 

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0998 

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0993 

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Dollar Range	Value Code
\$0 . . . . .	01
\$1-499 . . . . .	02
\$500-999 . . . . .	03
\$1,000-1,999 . . . . .	04
\$2,000-2,999 . . . . .	05
\$3,000-3,999 . . . . .	06
\$4,000-4,999 . . . . .	07
\$5000-7,499 . . . . .	08
\$7,500-9,999 . . . . .	09
\$10,000-14,999 . . . . .	10
\$15,000-19,999 . . . . .	11
\$20,000-24,999 . . . . .	12
\$25,000-29,999 . . . . .	13
\$30,000-34,999 . . . . .	14
\$35,000-39,999 . . . . .	15
\$40,000-49,999 . . . . .	16
\$50,000-59,999 . . . . .	17
\$60,000-79,999 . . . . .	18
\$80,000-99,999 . . . . .	19
\$100,000-124,999 . . . . .	20
\$125,000-149,999 . . . . .	21
\$150,000-199,999 . . . . .	22
\$200,000-274,999 . . . . .	23
\$275,000-349,999 . . . . .	24
\$350,000-499,999 . . . . .	25
\$500,000-749,999 . . . . .	26
\$750,000-999,999 . . . . .	27
\$1,000,000-1,499,999 . . . . .	28
\$1,500,000-1,999,999 . . . . .	29
\$2,000,000-2,999,999 . . . . .	30

10. Which value code represents the total amount spent on household and family living expenses in 2013?

(Include food, including dining out; rent, utilities and other household expenses; non-farm transportation costs; out of pocket health and medical expenses, including insurance; contributions to insurance and retirement plans; contributions to individuals outside of the household, including alimony and child support; clothing, house furnishings, education and child care, charity donations, and entertainment, as well as mortgage interest and property taxes for operators who live in a dwelling owned by the household and not the farm.)

**VALUE CODE**  
(from the list above)

NONE

1111 

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11. Which value code represents the total amount of off-farm assets owned by the principal operator and members of the operator's household on December 31, 2013? (Include cash, checking, savings, retirement accounts, corporate stock, certificates of deposit, and real estate not part of the farm. Exclude assets reported earlier.)

0994 

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12. Which value code represents the total amount of all off-farm debt owed on December 31, 2013 by the principal operator and members of the operator's household? (Exclude debt reported earlier.)

1103 

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13. Which value code represents the total farm sales in the PREVIOUS YEAR (2012)?

1113 

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14. Which value code represents the net operating income for this operation in the PREVIOUS YEAR (2012)? (if a loss was incurred, please indicate with a **negative sign**).

1114 

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15. Which value code represents the total off-farm income in the PREVIOUS YEAR (2012)? (Include wages, salaries, and tips before taxes, and other income.)

1115 

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**SECTION K: CONCLUSION**

Thank you. In case we have questions, please provide your contact information:

Your Name  Telephone Number  Date Completed

9910

We are collecting information on cost and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Agricultural Resource Management Survey report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes. Response is **voluntary**.

1. To receive the complete results of this survey on the release date, go to [www.nass.usda.gov/results/](http://www.nass.usda.gov/results/). 0099  
Would you rather have a brief summary mailed to you at a later date? . . . . . 1  Yes 3  No

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 70 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.