

**VESSEL CHARACTERISTICS**

1. How many boats in the following categories do you own?
  - a. \_\_\_\_\_ **guide boats** (A guide boat is a for-hire fishing boat that carries 4 or less and mostly fishes near shore, inshore, bays, and inlets, operator must have a minimum USCG operator license to carry 6 or less passengers on near shore and inland waters.)
  - b. \_\_\_\_\_ **6 pack charter boats** (6 passenger charter boat is an uninspected for-hire fishing vessel that carries 6 persons or less and mostly fishes offshore and inshore waters. The operator must possess a minimum USCG license to carry 6 or less passengers in offshore waters.)
  - c. \_\_\_\_\_ **overload charter boats** (Overload or multi-passenger charter boat is a vessel that has a USCG Certificate of Inspection (COI) to carry a specified number of passengers with a specified navigation route. This vessel generally charges a fee for the vessel up to a specified number and may charge an additional fee for each passenger over the specified amount. The operator must possess a USCG license to carry the maximum number of passengers as per the COI and also the gross tonnage of the vessel along with the navigation route. They carry 7+ passengers.)
  - d. \_\_\_\_\_ **head boats** (A head boat is a vessel that has a USCG COI that generally carries a minimum of 50 passengers and charges a fee per passenger will have a specified navigation route. There may be a minimum number of passengers required in order to depart on the trip. The operator must possess a USCG license that specifies at a minimum the number of passengers allowed on the vessel plus the gross tons and navigation route.)

**\*QUESTIONS 2-24 ARE FOR EACH VESSEL OWNED. IF YOU OWN MULTIPLE VESSELS, PLEASE MAKE A COPY OF PAGE 1 AND PAGE 2 BEFORE RECORDING INFORMATION.**

2. Is this vessel kept on the water or trailered?  Docked /  Trailered
3. What city/town is the vessel docked, moored or launched (if trailered) the majority of the time?  
(City/Town) \_\_\_\_\_ (State) \_\_\_\_\_
4. What percentage of your trips in 2010 originated from this location? \_\_\_\_\_ (%)
5. What percentage of this vessel’s trips in 2010 targeted highly migratory species such as tunas, sharks, billfish, or swordfish? \_\_\_\_\_ %
6. What is the overall length of the vessel? \_\_\_\_\_ (feet)
7. What is the total horsepower of the vessel? \_\_\_\_\_ (hp)
8. Are the engines a (select one)?:  4 stroke gas /  2 stroke gas /  diesel
9. What is the legal passenger capacity of the vessel? \_\_\_\_\_ (number)
10. What year was this vessel’s hull built? \_\_\_\_\_ (YYYY)
11. What hull material was used in this vessel’s hull (choose one)?  
 Wood /  Fiberglass /  Aluminum /  Steel /  Other
12. What year did you purchase or acquire this vessel? \_\_\_\_\_ (YYYY)
13. What was the purchase price of the vessel? \$ \_\_\_\_\_  
a. Did you purchase this vessel new?  Yes /  No
14. What is the estimated current market value (used) of the vessel if you were to sell it today? \$ \_\_\_\_\_  
*See <http://www.nadaguides.com/Boats> to estimate current market value.*
15. What is the number of full-time crewmembers during the season (not including the captain) on the vessel?  
\_\_\_\_\_ (number of full-time crew)
16. What is the number of part-time crewmembers during the season (not including the captain) on the vessel?  
\_\_\_\_\_ (number of part-time crew)

**FOR EACH TYPE OF TRIP THAT EACH VESSEL TAKES**

17. Do you offer half day fishing trips on this vessel?  Yes (go to Q17a) /  No (skip to Q18)
  - a. If yes, how many ½ day trips did you take in 2010? \_\_\_\_\_ (number of trips)
  - b. Please break out the number of ½ day trips you took in each of the following periods.

January – March	April – June	July – September	October - December

- c. How many ½ day trips did you donate to charity in 2010? \_\_\_\_\_ (number of trips)
- d. How long is the typical ½ day trip? \_\_\_\_\_ (hours)
- e. On average, how many passengers do you take on ½ day trips? \_\_\_\_\_ (number of passengers)
- f. What percentage of your ½ day trips took place in federal waters? \_\_\_\_\_ (%)

*\*If you own multiple vessels, please make a copy of this page before recording any information.*

18. Do you offer full day fishing trips on this vessel?  Yes (go to Q18a) /  No (skip to Q19)

a. If yes, how many full day trips did you take in 2010? \_\_\_\_\_ (number of trips)

b. Please break out the number of full day trips you took in each of the following periods.

January – March	April – June	July – September	October - December

c. How many full day trips did you donate to charity in 2010? \_\_\_\_\_ (number of trips)

d. How long is the typical full day trip? \_\_\_\_\_ (hours)

e. On average, how many passengers do you take on full day trips? \_\_\_\_\_ (number of passengers)

f. What percentage of your full day trips took place in federal waters? \_\_\_\_\_ (%)

19. Do you offer overnight fishing trips on this vessel?  Yes (go to Q19a) /  No (skip to Q20)

a. If yes, how many overnight trips did you take in 2010? \_\_\_\_\_ (number of trips)

b. Please break out the number of overnight trips you took in each of the following periods.

January – March	April – June	July – September	October - December

c. How many overnight trips did you donate to charity in 2010? \_\_\_\_\_ (number of trips)

d. How long is the typical overnight trip? \_\_\_\_\_ (hours)

e. On average, how many passengers do you take on overnight trips? \_\_\_\_\_ (number of passengers)

f. What percentage of your overnight trips took place in federal waters? \_\_\_\_\_ (%)

20. Do you offer any other fishing trip lengths on this vessel?  Yes (go to Q20a) /  No (skip to Q21)

a. If yes, how long is this type of trip? \_\_\_\_\_ (hours)

b. What do you call this type of trip? \_\_\_\_\_

c. How many of this type of trip did you take in 2010? \_\_\_\_\_ (number of trips)

d. Please break out the number of this type of trip you took in each of the following periods.

January – March	April – June	July – September	October - December

e. How many of this type of trip did you donate to charity in 2010? \_\_\_\_\_ (number of trips)

f. On average, how many passengers do you take on this type of trip? \_\_\_\_\_ (number of passengers)

g. What percentage of these trips took place in federal waters? \_\_\_\_\_ (%)

21. Do you ever take trips without patrons for the purpose of catching bait for your charter operation?

Yes (go to Q21a) /  No (skip to Q22)

a. How many trips did you take in 2010 exclusively to catch bait? \_\_\_\_\_ (number of trips)

b. Typically how long are your bait trips? \_\_\_\_\_ (hours)

22. Do you ever take trips without patrons for the purpose of scouting locations and conditions?

Yes (go to Q22a) /  No (skip to Q23)

a. How many trips did you take in 2010 exclusively to scout? \_\_\_\_\_ (number of trips)

b. Typically how long are your scouting trips? \_\_\_\_\_ (hours)

23. Do you charter the boat for non-fishing trips like sightseeing, whale watching or bird watching?

Yes (go to Q23a) /  No (skip to Q24)

a. How many non-fishing trips did you take in 2010? \_\_\_\_\_ (number of trips)

24. How much did you earn from charter fees on a typical trip in 2010?

For-Hire Fees	Half day	Full day	Overnight	Other
Charter (boat) fees	\$	\$	\$	\$
Head boat (per person) fees	\$	\$	\$	\$

**TOTAL ANNUAL REVENUE - QUESTION 25 PERTAINS TO THE BUSINESS AS A WHOLE, INCLUDING ALL VESSELS IF MULTIPLE BOATS ARE OWNED.**

25. What was your total annual revenue (gross) from the following items in 2010?

Category	Total Revenue (\$)
a. Income from charter fees	
b. Income from tips and fish cleaning	
c. Income from the sale of food and drink	
d. Income from souvenirs	
e. Income from the sale of fish	
f. Income from commercial fishing	
g. Income from other charter activities like bird watching trips, whale watching trips, sunset cruises, etc.	
h. Other income (list)	
<b>TOTAL</b>	

**DEBT AND DEBT SERVICE**

26. Was there a loan outstanding on any of your vessels during any part of 2010?

Yes (go to Q26a) /  No (skip to Q27)

- a. What was the monthly payment (principle and interest) during 2010? \$ \_\_\_\_\_
- b. What is the outstanding balance on this loan at the end of 2010? \$ \_\_\_\_\_
- c. What was the total amount of your original loan? \$ \_\_\_\_\_
- d. What is the term of your current loan? \_\_\_\_\_ (years)
- e. What is the interest rate on this loan? \_\_\_\_\_ (%)
- f. Was your home used to secure this loan?  Yes (go to Q26g) /  No (skip to Q27)
- g. What percentage of the value was secured with your home? \_\_\_\_\_ (%)

27. In 2010, did you have any outstanding short term operating loans?

Yes (go to Q27a) /  No (skip to Q28)

- a. What was the monthly payment (principle and interest) during 2010? \$ \_\_\_\_\_
- b. What is the outstanding balance on this loan at the end of 2010? \$ \_\_\_\_\_
- c. What was the total amount of your original loan? \$ \_\_\_\_\_
- d. What is the term of your current loan? \_\_\_\_\_ (years)
- e. What is the interest rate on this loan? \_\_\_\_\_ (%)
- f. Was (were) your vessel(s) used to secure this loan?  Yes /  No
- g. Was your home used to secure this loan?  Yes (go to Q27h) /  No (skip to Q28)
- h. What percentage of the value was secured with your home? \_\_\_\_\_ (%)

28. In 2010, did you have an outstanding loan on a company owned vehicle?

Yes (go to Q28a) /  No (skip to Q29)

- a. What was the monthly payment (principle and interest) during 2010? \$ \_\_\_\_\_

29. In 2010, did you have an outstanding loan on any company owned buildings and/or land?

Yes (go to Q29a) /  No (skip to Q30)

- a. What was the monthly payment (principle and interest) during 2010? \$ \_\_\_\_\_

**TOTAL ANNUAL COSTS**

30. What were your total annual expenditures on the following items in 2010?

Category	Total Expenditure (\$)
a. Fuel and Oil	
b. Captain's share	
c. Crew/mate share	
d. Office staff	
e. Bait	
f. Ice	
g. Food and drink	
h. State fishing permits	
i. Federal permits (HMS/tuna permit, USCG registration, etc.)	
j. Fishing gear and tackle	
k. Other supplies (cleaning, etc.)	

Category	Total Expenditure (\$)
l. Electronics purchased in 2010(radio, nav, fish finding, etc.)	
m. Engine repair and boat maintenance by boatyard	
n. Engine repair and boat maintenance by staff	
o. Fishing association dues	
p. Professional certifications	
q. Accounting/book keeping	
r. Bank fees	
s. Legal fees	
t. Advertising and promotion	
u. Booking agent fees	
v. Dock/slip fees	
w. Insurance payment	
x. Telephone (and Internet, if applicable)	
y. Electric and other utilities	
z. Weather service subscriptions	
aa. Company vehicle lease	
bb. Company vehicle maintenance	
cc. Building lease	
dd. Building maintenance	
ee. Lodging related to providing trips	
ff. Meals related to providing trips	
gg. Trailer maintenance	
hh. Tow vehicle gas	
ii. Tow vehicle maintenance	
jj. Tolls	
kk. Boat launching and parking	
ll. Other (specify)	
<b>TOTAL ANNUAL EXPENDITURES IN 2010</b>	

31. Net revenue = (Q25 TOTAL) - ((Q26a×12) + (Q27a×12) + (Q28a×12) + (Q29a×12) + Q30 TOTAL)

Does this value seem accurate?  Yes (go to Q32) /  No (go to Q31a)

a. If no, is it too high or too low? If too high, what expenses have you left out or what revenues have you overestimated? If too low, what revenue have you left out or what costs have you overestimated? Amend above responses if necessary.

32. Is calculated net revenue negative?  Yes (go to Q33) /  No (skip to Q35)

33. Did you operate at a loss in 2010?  Yes (go to Q34) /  No (go back to Q31)

34. Other than in 2010, do you typically earn a profit taking people fishing?

Yes (go to Q34b) /  No (go to Q34a)

a. NMFS is interested in the variety of reasons, other than the obvious profit motive, why people participate in the for-hire fishery. Can you share your reasons with us? \_\_\_\_\_

b. What changed in 2010? \_\_\_\_\_

**RESPONDENT CHARACTERISTICS**

35. Are you an:

- Owner/captain OR  Owner/non-captain (go to 36);
- paid captain, private OR  paid captain, corporate (go to 37).

36. Please indicate your business structure (select one):

- sole proprietorship,  partnership,  corporation,  limited liability company  other

37. In what year were you born? \_\_\_\_\_(YYYY)

38. How many years have you been a charter owner/captain? \_\_\_\_\_(years)

39. What percentage of your personal annual gross income in 2010 was from charter fishing activities? \_\_\_\_\_(%)