12. Estimated Burden and Costs, Including Overhead, to Respondents

4,435 person-hours (reporting and recordkeeping requirements)

Pricing Manager (3,994 person-hours) Tariff Publisher (441 person-hours)

The annual salary calculations have been formulated using the Federal Government's January 2012 salary table (overhead of \$20.10 per hour and benefits of 24.23% per year have been added to the basic salary). The salary for the pricing manager was calculated using the salary of a GS 13/5 Senior Transportation Specialist, and the salary for the tariff publisher was calculated using the salary of a GS 6/5 Transportation Specialist.

Formula: Annual salary + (annual salary X benefits rate) = adjusted annual salary/2,080 + overhead = adjusted hourly salary

 $100,904 + (100,904 \times 24.23\%) = 125,353/2,080 = 60.27 + 20.10 = 80.37 = Pricing Manager adjusted hourly salary$

 $43,046 + (43,046 \times 24.23\%) = 53,476/2,080 = 25.71 + 20.10 = 45.81 = Tariff Publisher adjusted hourly salary$

Employee	Hourly Salary	Number of Hours	Total
Pricing Manager	\$80.37	3,994	\$ 320,997
Tariff Publisher	\$45.18	441	\$ 19,924
TOTALS		4,435	\$ 340,921

14. Estimated Burden and Costs, Including Overhead, to Federal Government

The annual salary calculations have been formulated using the Federal Government's January 2012 salary table (overhead of \$20.10 per hour and benefits of 24.23% per year have been added to the basic salary).

Office Chief 14/4 - 56.25 hours

 $115,731 + (115,731 \times 24.23\%) = 143,771/2,080 = 69.12 + 20.10 = 87.13$ adjusted hourly salary

Transportation Specialist 12/10 – 15 hours

 $$97,333 + (97,333 \times 24.23\%) = $120,916/2,080 = $58.13 + $20.10 = 78.23 adjusted hourly salary

Employee	Hourly Salary	Number of Hours	Total
Office Chief	\$87.13	56.25	\$4,901
Transportation	\$78.23	15	\$1,173
Specialist			
TOTALS		71.25	\$ 6,074