

**U.S. IMPORTERS' QUESTIONNAIRE**

**BRASS SHEET AND STRIP FROM FRANCE, GERMANY, ITALY, AND JAPAN**

**This questionnaire must be received by the Commission by no later than November 23, 2011**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning C20000-series brass sheet and strip from France, Germany, Italy and Japan (Inv. No. 731-TA-313, 314, 317, 379 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).**

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported C20000-series brass sheet and strip (as defined in the instruction booklet) <i>from any country</i> at any time since January 1, 2005?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone:</i>	_____ <i>E-mail address</i>
	_____ <i>Fax</i>	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL INFORMATION--Continued**

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing C20000-series brass sheet and strip from France, Germany, Italy or Japan into the United States or that are engaged in exporting C20000-series brass sheet and strip from France, Germany, Italy or Japan to the United States?

No             Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing C20000-series brass sheet and strip from countries other than France, Germany, Italy or Japan into the United States or that are engaged in exporting C20000-series brass sheet and strip from countries other than France, Germany, Italy or Japan to the United States?

No             Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of C20000-series brass sheet and strip?

No             Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL INFORMATION--Continued**

I-7. **Nature of import operations.**--Please indicate the nature of your firm's importing operations on C20000-series brass sheet and strip. More than one answer may be applicable.

- Importer of record
- Takes title to the imported product(s)
- Consignee of the imported products(s)
- Customs broker or freight forwarder

I-8. **Consignees.**--If your firm is an importer of record of C20000-series brass sheet and strip but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-9. **FTZs or bonded warehouse.**--Please indicate whether your firm enters C20000-series brass sheet and strip into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

- Foreign trade zones       No       Yes
- Bonded warehouses       No       Yes

I-10. **TIB.**--Please indicate whether your firm imports C20000-series brass sheet and strip under the TIB (temporary importation under bond) program.

- No       Yes

I-11. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for C20000-series brass sheet and strip?

- No       Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

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**PART I.--GENERAL INFORMATION--Continued**

I-12. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

No             Yes--Please specify.

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**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Joanna Lo (202-205-1888, joanna.lo@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. Please identify the individual to be contacted regarding the confidential information requested in part II.

Name and title: \_\_\_\_\_

Please indicate the manner by which Commission staff may contact the individual responsible for part II with questions regarding the submitted confidential information.

E-mail: \_\_\_\_\_ Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of C20000-series brass sheet and strip since January 1, 2005.

*(check as many as appropriate)*                      *(please describe)*

office/warehouse openings ..... \_\_\_\_\_

\_\_\_\_\_

office/warehouse closings ..... \_\_\_\_\_

\_\_\_\_\_

relocations ..... \_\_\_\_\_

\_\_\_\_\_

expansions ..... \_\_\_\_\_

\_\_\_\_\_

acquisitions..... \_\_\_\_\_

\_\_\_\_\_

consolidations..... \_\_\_\_\_

\_\_\_\_\_

prolonged shutdowns or  
importation curtailments ..... \_\_\_\_\_

\_\_\_\_\_

revised labor agreements ..... \_\_\_\_\_

\_\_\_\_\_

other..... \_\_\_\_\_

\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of C20000-series brass sheet and strip in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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**For question II-4, if your response differs for particular orders, please indicate and explain the particular effect of revocation of specific orders.**

II-4. **Anticipated changes in operations in the event the orders are revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of C20000-series brass sheet and strip in the future if the antidumping duty orders on C20000-series brass sheet and strip from France, Germany, Italy, and/or Japan were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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II-5. **Arranged imports.**--Has your firm imported or arranged for the importation of C20000-series brass sheet and strip from France, Germany, Italy and/or Japan for delivery after September 30, 2011?

- No                       Yes--Indicate when such orders are to be delivered and the quantities involved.

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II-6. **Reasons for importing if producer.**--If your firm also produces C20000-series brass sheet and strip in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7a. **Imports from France.**--Does your firm import C20000-series brass sheet and strip from France?

- No.       Yes-- Report your firm's imports and your firm's shipments and inventories of C20000-series brass sheet and strip imported from France by your firm during the specified periods. (See definitions in the instruction booklet.)

**FRANCE**

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2005	2006	2007	2008	2009	2010	2010	2011
<b>Beginning-of-period inventories</b> (quantity) (A)								
<b>Imports:</b>								
Quantity (B)								
Value (C)								
<b>U.S. shipments:</b>								
<b>Commercial shipments:</b>								
Quantity (D)								
Value (E)								
<b>Internal consumption/company transfers:</b>								
Quantity (F)								
Value <sup>1</sup> (G)								
<b>Export shipments:</b> <sup>2</sup>								
Quantity (H)								
Value (I)								
<b>End-of-period inventories</b> (quantity) (J)								
<b>Channels of distribution:</b>								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:								
<sup>2</sup> Identify your principal export markets: _____								



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7b. **Imports from Germany.**--Does your firm import C20000-series brass sheet and strip from Germany?

- No.                       Yes-- Report your firm's imports and your firm's shipments and inventories of C20000-series brass sheet and strip imported from Germany by your firm during the specified periods. (See definitions in the instruction booklet.)

## GERMANY

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2005	2006	2007	2008	2009	2010	2010	2011
<b>Beginning-of-period inventories</b> (quantity) (A)								
<b>Imports:</b>								
Quantity (B)								
Value (C)								
<b>U.S. shipments:</b>								
<b>Commercial shipments:</b>								
Quantity (D)								
Value (E)								
<b>Internal consumption/company transfers:</b>								
Quantity (F)								
Value <sup>1</sup> (G)								
<b>Export shipments:</b> <sup>2</sup>								
Quantity (H)								
Value (I)								
<b>End-of-period inventories</b> (quantity) (J)								
<b>Channels of distribution:</b>								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:								
<sup>2</sup> Identify your principal export markets: _____								

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7c. **Imports from Italy.**--Does your firm import C20000-series brass sheet and strip from Italy?

- No.       Yes-- Report your firm's imports and your firm's shipments and inventories of C20000-series brass sheet and strip imported from Italy by your firm during the specified periods. (See definitions in the instruction booklet.)

**ITALY**

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2005	2006	2007	2008	2009	2010	2010	2011
<b>Beginning-of-period inventories</b> (quantity) (A)								
<b>Imports:</b>								
Quantity (B)								
Value (C)								
<b>U.S. shipments:</b>								
<b>Commercial shipments:</b>								
Quantity (D)								
Value (E)								
<b>Internal consumption/company transfers:</b>								
Quantity (F)								
Value <sup>1</sup> (G)								
<b>Export shipments:</b> <sup>2</sup>								
Quantity (H)								
Value (I)								
<b>End-of-period inventories</b> (quantity) (J)								
<b>Channels of distribution:</b>								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:								
<sup>2</sup> Identify your principal export markets: _____								

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7d. **Imports from Japan**--Does your firm import C20000-series brass sheet and strip from Japan?

- No.       Yes-- Report your firm's imports and your firm's shipments and inventories of C20000-series brass sheet and strip imported from Japan by your firm during the specified periods. (See definitions in the instruction booklet.)

## JAPAN

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2005	2006	2007	2008	2009	2010	2010	2011
<b>Beginning-of-period inventories</b> (quantity) (A)								
<b>Imports:</b>								
Quantity (B)								
Value (C)								
<b>U.S. shipments:</b>								
<b>Commercial shipments:</b>								
Quantity (D)								
Value (E)								
<b>Internal consumption/company transfers:</b>								
Quantity (F)								
Value <sup>1</sup> (G)								
<b>Export shipments:</b> <sup>2</sup>								
Quantity (H)								
Value (I)								
<b>End-of-period inventories</b> (quantity) (J)								
<b>Channels of distribution:</b>								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:								
<sup>2</sup> Identify your principal export markets: _____								

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7e. **Imports from ALL OTHER SOURCES.**--Does your firm import C20000-series brass sheet and strip from countries **other than** France, Germany, Italy or Japan?

- No.                       Yes-- Report your firm's imports and your firm's shipments and inventories of C20000-series brass sheet and strip imported from countries other than France, Germany, Italy and/or Japan by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2005	2006	2007	2008	2009	2010	2010	2011
<b>Beginning-of-period inventories</b> (quantity) (A)								
<b>Imports:</b>								
Quantity (B)								
Value (C)								
<b>U.S. shipments:</b>								
<b>Commercial shipments:</b>								
Quantity (D)								
Value (E)								
<b>Internal consumption/company transfers:</b>								
Quantity (F)								
Value <sup>1</sup> (G)								
<b>Export shipments:</b> <sup>2</sup>								
Quantity (H)								
Value (I)								
<b>End-of-period inventories</b> (quantity) (J)								
<b>Channels of distribution:</b>								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:								
<sup>2</sup> Identify your principal export markets: _____								

**PART II.--TRADE AND RELATED INFORMATION--Continued**

**II-8. Reconciliation of import data.--**

- (a) Please note that the quantities reported in question II-7 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$A + B - D - F - H = J$

Do these data reconcile?  Yes  No--(Please explain: \_\_\_\_\_)

$D + F = K + L$

Do these data reconcile?  Yes  No--( Please explain: \_\_\_\_\_)

- (b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line J of year 2005 should equal line A of year 2006). Do these data reconcile for each adjacent calendar year?

Yes.  No--Please explain.

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**For questions II-9 and II-10, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.**

- II-9. **Effect of orders.--**Describe the significance of the existing antidumping duty orders covering imports of C20000-series brass sheet and strip from France, Germany, Italy, and/or Japan in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10. **Likely effect of revocation of orders.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of C20000-series brass sheet and strip in the future if the antidumping duty order on C20000-series brass sheet and strip from France, Germany, Italy, and/or Japan were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

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**PART III.--PRICING AND MARKET FACTORS**

**Further information on this part of the questionnaire can be obtained from Amelia Preece (202-205-3250, amelia.preece@usitc.gov).**

III-1. Please identify the individual to be contacted regarding the confidential information requested in part III.

Name and title: \_\_\_\_\_

Please indicate the manner by which Commission staff may contact the individual responsible for parts II to IV with questions regarding the submitted confidential information.

E-mail: \_\_\_\_\_ Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

**PRICE DATA**

III-2. This question requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since 2005 of the following products you imported from France, Germany, Italy and Japan: (*If you import for your own use please check here  and report quantities you purchase and landed duty paid cost for value (including dumping duties) in the tables below.*)

**Product 1.**—Distributors, CDA end-use classification 920, CDA alloy 260, 0.020-inch to 0.025-inch thick by maximum yield width, uncoated, without special surface finish, without special annealing requirements, and without special tolerances

**Product 2.**—Reroll, CDA end-use classification 910, alloy 260, 0.050-inch to 0.080-inch thick by maximum yield width, uncoated, without special surface finish, without special annealing requirements, and without special tolerances

**Product 3.**—Automotive electrical, CDA end-use classification 320, CDA alloy 230 and/or alloy 260, 0.0098 inch to 0.020 inch by 0.5 inch to 2 inches in width, not tin coated

**Product 4.**—Closures, CDA end-use classification 620, CDA alloy 260, 0.010-inch - 0.016-inch thick by 1 inch to 4 inches in width

**Product 5.**—End users, CDA alloy 272, 0.015-inch to 0.020-inch thick, 0.75 – 2.00 inch wide, without coating, without special tolerances, and without special surface finish

**Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.**

**Fabrication** should include fabrication charges plus any surcharges/additions related to fabrication such as energy surcharges.

**Metal exchange price component** should be the LME/COMEX settlement prices you used for zinc and copper for the product on the date the metal price was fixed.

**Metal premium** should include any additions to the cost of metal reported in the “metal exchanged price component” above, such as interest surcharges or other riders/surcharges.

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (France).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from France and sold by your firm.

## France

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 1 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_



**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (France).**--Continued

## France

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 2 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 2: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (France).**--Continued.

## France

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 3 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (France).**-- --Continued.

## France

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 4 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (France).**--Continued.

## France

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 5 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Germany).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Germany and sold by your firm.

## Germany

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 1 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Germany).** --Continued.

## Germany

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 2 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 2: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Germany).**--Continued.

## Germany

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 3 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Germany).**-- --Continued.

## Germany

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 4 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: \_\_\_\_\_



**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Germany).**-- --Continued.

## Germany

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 5 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Italy).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Italy and sold by your firm.

## Italy

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 1 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Italy).**-- Continued.

## Italy

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 2 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 2: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Italy).**-- Continued.

## Italy

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 3 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Italy).**-- Continued.

## Italy

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 4 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Italy).**-- Continued.

## Italy

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 5 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Japan).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Japan and sold by your firm.

## Japan

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 1 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Japan).**-- Continued.

## Japan

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 2 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 2: \_\_\_\_\_



**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Japan).**-- Continued.

## Japan

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 3 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Japan).**-- Continued.

## Japan

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 4 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price data (Japan).**-- Continued.

## Japan

<i>(Quantity in pounds, value in dollars)</i>					
Period of shipment	Product 5 sales				
	Quantity	Value			
		Fabrication	Metal exchange price component	Metal premium	Total
<b>2005:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2006:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2007:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2008:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2009:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2010:</b>					
Jan.-March					
April-June					
July-Sept.					
Oct.-Dec.					
<b>2011:</b>					
Jan.-March					
April-June					
July-Sept.					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-3. (a) **Price setting.--** How does your firm determine the prices that it charges for fabrication in your sales of C20000-series brass sheet and strip (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages.

- Transaction by transaction       Contracts       Set price lists
- Other--Please describe: \_\_\_\_\_

(b) How does your firm determine the prices that it charges for metal in your sales of C20000-series brass sheet and strip? Include what index you use and time lags between when the price of metal changes and when the price your charge changes.

(c) Please include with your responses copies of all general price announcements between January 1, 2005 and the date of the submission of your response to this questionnaire that includes notice of a price change for C20000-series brass sheet and strip.

IV-4. **Surcharges.--**

(a) Since 2005, has your firm included surcharges on its invoices for any of the following (check all that apply)?

- Raw materials     Fuel     Energy     Transportation     Other: \_\_\_\_\_

(b) How did your firm determine the surcharge(s) (e.g., which indices were used)?

(c) Please describe how the surcharges have changed since 2005.

III-5. **Discount policy.--** Please indicate and describe your firm's discount policies (*check all that apply*).

- Quantity discounts       Annual total volume discounts       No discounts

Other--Please describe: \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

**III-6. Pricing terms for brass sheet and strip.--**

- (a) What are your firm's typical sales terms for its imported C20000-series brass sheet and strip (e.g., 2/10 net 30 days)? \_\_\_\_\_.
- (b) On what basis are your prices of imported C20000-series brass sheet and strip usually quoted? (check one)  
 F.o.b.--Please specify point: \_\_\_\_\_  Delivered

**III-7. Contract versus spot.--**Approximately what share of your firm's sales of its imported C20000-series brass sheet and strip in 2010 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____ %
Short-term contracts	_____ %
Spot sales	_____ %

**III-8. Long-term contract provisions.--**If you sell C20000-series brass sheet and strip imported from France, Germany, Italy and Japan on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_ days
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-9. **Short-term contract provisions.**--If you sell C20000-series brass sheet and strip imported from France, Germany, Italy and Japan on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_ days
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No

III-10. **Lead times.**—

(a) What is the average lead time between a customer's order and the date of delivery for your firm's sales of C20000-series brass sheet and strip imported from France, Germany, Italy and Japan?

<u>Source</u>	<u>Share of sales, 2010</u>	<u>Lead time</u>
From your U.S. inventory	% _____	_____ days
From foreign manufacturers' inventory	% _____	_____ days
Produced to order	% _____	_____ days
<b>Total</b>	<b>100</b>	

(b) Did you provide lead time information for C20000-series brass sheet and strip to your customers at any time since January 1, 2005?

- No  Yes--Please report the average lead time you reported to your customers at (or as close as possible to) the end of the months in the table below.

<b>Date</b>	<b>Lead time (days)</b>	<b>Date</b>	<b>Lead time (days)</b>
March 2005		September 2008	
June 2005		December 2008	
September 2005		March 2009	
December 2005		June 2009	
March 2006		September 2009	
June 2006		December 2009	
September 2006		March 2010	
December 2006		June 2010	
March 2007		September 2010	
June 2007		December 2010	
September 2007		March 2011	
December 2007		June 2011	
March 2008		September 2011	
June 2008			

**PART III.--PRICING AND MARKET FACTORS--Continued**

**III-11. Shipping information.--**

- (a) What is the approximate percentage of the total delivered cost of C20000-series brass sheet and strip imported from France, Germany, Italy and Japan that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)  
 Your firm     or purchaser
- (c) When you sell C20000-series brass sheet and strip imported from France, Germany, Italy and Japan, from where is it shipped?  
 (check one) point of importation  or storage facility
- (d) What proportion of your sales of C20000-series brass sheet and strip imported from France, Germany, Italy and Japan are delivered within 100 miles of your point of shipment (provide the percentages)? \_\_\_\_\_ percent. Within 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

**III-12. Geographical shipments.--** What is the geographic market area in the United States served by your firm's shipments of C20000-series brass sheet and strip imported from any source? (check all that apply)

<b>Geographic area</b>	<b>√ if applicable</b>
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	<input type="checkbox"/>

**III-13. End uses.--**List the end uses of the C20000-series brass sheet and strip that you import from France, Germany, Italy and Japan. For each end-use product, what percentage of the total cost is accounted for by C20000-series brass sheet and strip and other inputs?

<b>End use product</b>	<b>Share of total cost of end use product accounted for by</b>		<b>Total</b>
	<b>C20000-series brass sheet and strip (percent)</b>	<b>Other inputs (percent)</b>	
1.	%	%	100%
2.	%	%	100%
3.	%	%	100%

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-14. **Changes in end uses.**--Have there been any changes in the end uses of C20000-series brass sheet and strip since 2005?

No             Yes--Please describe.

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III-15. **Anticipated changes in end uses.**--Do you anticipate any changes in terms of the end uses of C20000-series brass sheet and strip?

No             Yes--Please describe.

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III-16. **Substitutes.**— Are there any nonsubject products that may be substituted for C20000-brass sheet and strip?

No             Yes—Please fill in the following table.

Substitute product	Description of applications and end uses in which this substitute can be used	Have changes in the prices of this substitute affected the price of C20000-brass sheet and strip since January 1, 2005
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain-- _____ _____
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain-- _____ _____
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain-- _____ _____
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain-- _____ _____



**PART III.--PRICING AND MARKET FACTORS--Continued**

III-17. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for C20000-series brass sheet and strip since 2005?

No             Yes--Please explain.

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III-18. **Anticipated changes in substitute.**--Do you anticipate any changes in terms of the substitutability of other products for C20000-series brass sheet and strip?

No             Yes—Please explain.

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III-19. **Raw materials.**--

(a) To what extent have changes in the prices of raw materials affected your firm's selling prices for C20000-series brass sheet and strip since 2005?

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(b) Do you anticipated changes in your raw material costs in the foreseeable future?

No             Yes—Please explain.

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III-20. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced C20000-series brass sheet and strip in the U.S. market since 2005?

No             Yes--Please provide details.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**III-21. Availability of "subject" import supply.--**

(a) Do you anticipate any changes in terms of the availability of C20000-series brass sheet and strip imported from France, Germany, Italy and Japan in the U.S. market?

Increase                       No change                       Decrease

(b) If you anticipate changes in supply, please identify the changes, and why you anticipate these changes in supply.

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**III-22. Availability of "nonsubject" import supply.--**Has the availability of NONSUBJECT C20000-series brass sheet and strip (*i.e.*, brass sheet and strip imported from countries other than France, Germany, Italy and Japan) changed since 2005?

No                       Yes--Please explain.

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**III-23. Export constraints.--**Describe how easily your firm can shift its sales of C20000-series brass sheet and strip between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting brass sheet and strip between the U.S. and alternative country markets within a 12-month period.

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**III-24. Product changes.--**Have there been any significant changes in the product range, product mix, or marketing of C20000-series brass sheet and strip since 2005?

No                       Yes--Please describe and quantify if possible.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

III-25. **Anticipated product changes.**--Do you anticipate any changes in terms of the product range, product mix, or marketing of C20000-series brass sheet and strip?

- No             Yes--Please identify.

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III-26. **Demand trends.**--

(a) How has the demand within the United States for C20000-series brass sheet and strip changed since January 1, 2005? What principal factors affect changes in demand?

- Increased     No Change     Decreased     Fluctuated     Don't Know

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(b) How has the demand outside the United States for C20000-series brass sheet and strip changed since January 1, 2005? What principal factors affect changes in demand?

- Increased     No Change     Decreased     Fluctuated     Don't Know

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**III-27. Anticipated demand trends.--**

- (a) How do you anticipate demand will change within the United States for C20000-series brass sheet and strip? What principal factors will affect these changes in demand?

Increase       No Change       Decrease       Fluctuate

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- (b) How do you anticipate demand will change outside the United States for C20000-series brass sheet and strip? What principal factors will affect these changes in demand?

Increase       No Change       Decrease       Fluctuate

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**III-28. Conditions of competition.--**

- (a) Is the C20000-series brass sheet and strip market subject to any business cycles or is it subject to special conditions of competition?

No       Yes--Please explain and estimate the duration of any such cycle.

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- (b) Have the business cycles or conditions of competition for C20000-series brass sheet and strip changed since 2005?

No       Yes--Please explain any such changes.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

III-29. **Price comparisons.**—

- (a) Please compare market prices of C20000-series brass sheet and strip in U.S. and non-U.S. markets. Provide specific information as to time periods and regions for any price comparisons

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- (b) Do other markets use fabrication and metal value to set prices? Please explain any difference.

No       Yes       Do not know

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- III-30. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss C20000-series brass sheet and strip supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including France, Germany, Italy and Japan, and (3) the world as a whole. Of particular interest is such data from 2005 to the present and forecasts for the future.

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-31. **Interchangeability by country-pair.**--Is C20000-series brass sheet and strip produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	France	Germany	Italy	Japan	Other countries
United States					
France	X				
Germany	X	X			
Italy	X	X	X		
Japan	X	X	X	X	

<sup>1</sup> For any country-pair producing brass sheet and strip that is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

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**PART III.--PRICING AND MARKET FACTORS--Continued**

III-32. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between C20000-series brass sheet and strip produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	France	Germany	Italy	Japan	Other countries
United States					
France	X				
Germany	X	X			
Italy	X	X	X		
Japan	X	X	X	X	

<sup>1</sup> For any country-pair for which differences other than price always or frequently are a significant factor in your firm's sales of C20000-series brass sheet and strip, identify the country-pair and report the advantages or disadvantages imparted by such differences:

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