U.S. IMPORTERS' QUESTIONNAIRE

DRAWN STAINLESS STEEL SINKS FROM CHINA

This questionnaire must be received by the Commission by no later than December 31, 2012.

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning drawn stainless steel sinks from China (Investigation Nos. 701-TA-489 and 731-TA-1201 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm

Address		
City	State	Zip Code
World Wide Web ad	ddress	
Has your firm imported since January 1, 2009?	I stainless steel sinks (as defined in the instruction	on booklet) from any country at any time
NO (Sign the	e certification below and promptly return only this pa	age of the questionnaire to the Commission)
	e instruction booklet carefully, complete all parts of naire to the Commission so as to be received by the	
	CERTIFICATION	
	ein supplied in response to this questionnaire i e information submitted is subject to audit and	
teelief and understand that the teens of this certification I demation provided in this questionmission on the same or since the teens of the teens of this protestion, its employees, and cataining the records of this protestion.	e information submitted is subject to audit and also grant consent for the Commission, and stionnaire and throughout this proceeding in imilar merchandise. Submitted in this questionnaire response and contract personnel who are acting in the cap occeeding or related proceedings for which this ams and operations of the Commission pursu	verification by the Commission. It its employees and contract personnel, to use any other import-injury proceedings conducted throughout this proceeding may be used sacity of Commission employees, for develops information is submitted, or in internal audit
elief and understand that the eans of this certification I of mation provided in this questionmission on the same or single moveledge that information so mission, its employees, and cataining the records of this provedings relating to the programming to the programmissions.	e information submitted is subject to audit and also grant consent for the Commission, and stionnaire and throughout this proceeding in imilar merchandise. Submitted in this questionnaire response and contract personnel who are acting in the cap occeeding or related proceedings for which this ams and operations of the Commission pursu	verification by the Commission. It its employees and contract personnel, to use any other import-injury proceedings conducted throughout this proceeding may be used sacity of Commission employees, for develops information is submitted, or in internal audit
relief and understand that the reans of this certification I of mation provided in this quest ommission on the same or singular that information sometission, its employees, and containing the records of this provedings relating to the program act personnel will sign non-definition.	e information submitted is subject to audit and also grant consent for the Commission, and stionnaire and throughout this proceeding in milar merchandise. submitted in this questionnaire response and contract personnel who are acting in the cap roceeding or related proceedings for which this ams and operations of the Commission pursulisclosure agreements.	verification by the Commission. It its employees and contract personnel, to use any other import-injury proceedings conducted throughout this proceeding may be used eacity of Commission employees, for develops information is submitted, or in internal auditant to 5 U.S.C. Appendix 3. I understand to

PART II.--TRADE AND RELATED INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a.	<u>OMB statistics</u> Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.						
			hours	dollars			
I-1b.	questionnaire in gene	e are interested in any comments you may ral or the clarity of specific questions. Ple n to the above address.					
I-2.	questionnaire (see pag	red Provide the name and address of est ge 3 of the instruction booklet for reporting e specify the stock exchange and trading s	g guidelines). It				
I-3.	OwnershipIs your	<u>Ownership</u> Is your firm owned, in whole or in part, by any other firm?					
	□ No □ Y	☐ No ☐ YesList the following information					
	Firm name	<u>Address</u>		Extent of ownership			

	YesList the	following information.	
Firm name		Address	<u>Affiliation</u>
engaged in the p	production of dra	firm have any related firms, either wn stainless steel sinks?	r domestic or foreign, that a
☐ No Firm name	YesList the	Address	Affiliation
		ndicate the nature of your firm's i	mporting operations on dra
☐ Importer of	record	☐ Takes title to	the imported product(s)
Consignee of	of the imported pr	oducts(s)	er or freight forwarder.
consignee, pleas	se list the consign	nporter of record of drawn stainles nees below (firm name, address, te	
individual to co			Contact person and pho

I-8.	FTZ or bonded warehouses Please indicate whether your firm enters drawn stainless steel sinks into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.						
	Foreign trade z	cones	☐ No	Yes			
	Bonded wareho	ouses	☐ No	Yes			
I-9.					nte whether your firm imports drawn ntion under bond) program.		
	☐ No	☐ Yes	3				
I-10.		n the sul			, have the products subject to this proceedings in the United States or in any		
	☐ No	☐ Yes	-Please spec	ify.			
	Stefania.PozziPo <u>Contact infor</u>	rter@usi <u>nation</u>	itc.gov). Sup - Please ident	ply all data requirify the responsible	otained from Stefania Pozzi Porter (202-205- nested on a <u>calendar-year</u> basis. The individual and the manner by which the confidential information submitted in		
		T			1		
	Name						
	Title						
	Email	-					
	Telephone						

II-2.			e whether your firm has experienced any of the following drawn stainless steel sinks since January 1, 2009.
	(che	eck as many as appropriate)	(please describe)
		office/warehouse openings	
		office/warehouse closings	
		relocations	
		expansions	
		acquisitions	
		consolidations	
		prolonged shutdowns or production curtailments	
		revised labor agreements	
		other (e.g., technology)	

1-3a.	Arranged importsHas your firm in ALL drawn stainless steel sinks for our firm in ALL drawn stainless steel sinks steel sink					
		en such orders are to be delives (in 1000 \$) involved.	vered, the quantities (in units)			
	Source		Date of Delivery			
	Imports from China					
	Quantity of imports	units				
	Value of imports	<u></u>				
	Imports from Mexico					
	Quantity of imports	units				
	Value of imports	\$				
	Imports from All Other Sources					
	Quantity of imports	units				
	Value of imports	\$				
I-3a.	Arranged importsHas your firm imported or arranged for the importation of top mount/drop-in drawn stainless steel sinks for delivery after September 30, 2012? No Yes- Indicate when such orders are to be delivered, the quantities (in units) and values (in 1000 \$) involved.					
	Source		Date of Delivery			
	Imports from China		,			
	Quantity of imports	units				
	Value of imports	<u></u>				
	Imports from Mexico					
	Quantity of imports	units				
	Value of imports	\$				
	Imports from All Other Sources					
	Quantity of imports	units				
	Value of imports	\$				
I-3b.		ry after September 30, 2012				
	Source		Date of Delivery			
	Imports from China					
	Quantity of imports	units				
	Value of imports	\$				
	Imports from Mexico					
	Quantity of imports	units				
	Value of imports	\$				
	Imports from All Other Sources					
	Quantity of imports	units				
	Value of imports	<u> </u>				

	and values (in 1000 \$) inv	olved.	
Source			Date of Delivery
	om China		
	of imports	units	
Value o		\$	
	om Mexico		·
	of imports	units	
Value o		\$	
•	om All Other Sources		
	of imports	units	
Value o	imports	\$	
	r importingIf your firm also produces se indicate your reasons for importing thi		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5a. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of <u>ALL</u> drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantit	y (in units), v	alue (<i>in</i> \$1,000	<i>D</i>)			
	•	Calendar year	s	January-September		
Item	2009	2010	2011	2011	2012	
Beginning-of-period inventories (quantity)						
Imports: ¹						
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:						
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³						
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (quantity)						
Channels of distribution:						
U.S. shipments to distributors (quantity)						
U.S. shipments to end users (quantity)						
¹ Please identify the foreign producers, if known	:					
² Sales to related firms (including internal consudifferent basis for valuing these sales within your covalue data using that basis for each of the periods	ompany, pleas					
³ Identify your principal export markets:						
⁴ Reconciliation of dataPlease note that the q	uantities repo	rted above sho	uld reconcile a	s follows: begin	nning-of-	
period inventories, plus imports, less total shipmen						
☐ Yes ☐ NoPlease explain:						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5b. **IMPORTS FROM SUBJECT SOURCES**.—Report your firm's imports and your firm's shipments and inventories of **top mount/drop-in** drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantit	y (in units), v	alue (<i>in</i> \$1,000	<i>D</i>)			
		Calendar year	s	January-September		
Item	2009	2010	2011	2011	2012	
Beginning-of-period inventories (quantity)						
Imports: ¹						
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:						
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³						
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (quantity)						
Channels of distribution:						
U.S. shipments to distributors (quantity)						
U.S. shipments to end users (quantity)						
¹ Please identify the foreign producers, if known	1					
² Sales to related firms (including internal consudifferent basis for valuing these sales within your covalue data using that basis for each of the periods	ompany, pleas					
³ Identify your principal export markets:						
Reconciliation of dataPlease note that the q	uantities repo	rted above sho	uld reconcile a	s follows: begi	nning-of-	
period inventories, plus imports, less total shipmen						
☐ Yes ☐ NoPlease explain:						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5c. **IMPORTS FROM SUBJECT SOURCES**.—Report your firm's imports and your firm's shipments and inventories of **undermount** drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantit	y (in units), v	alue (<i>in \$1,000</i>	7)			
	Calendar years			January-September		
Item	2009	2010	2011	2011	2012	
Beginning-of-period inventories (quantity)						
Imports: ¹					•	
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:					•	
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³					•	
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (quantity)						
Channels of distribution:						
U.S. shipments to distributors (quantity)						
U.S. shipments to end users (quantity)						
¹ Please identify the foreign producers, if known	:				•	
² Sales to related firms (including internal consu different basis for valuing these sales within your covalue data using that basis for each of the periods in	ompany, pleas	oe valued at fai e specify that b	r market value. pasis (e.g., cos	In the event the cost plus, etc	nat you use a .) and provide	
3						
 Identify your principal export markets: Reconciliation of dataPlease note that the quality 	uantities ropo	rtad ahovo sho	uld reconcile o	e follower begi	nning-of	
period inventories, plus imports, less total shipment						
Yes NoPlease explain:						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5d. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of <u>dual mount</u> drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

Quanti	ty (in units), v	alue (<i>in</i> \$1,000	<i>D</i>)		
	Calendar years			January-September	
Item	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹		•	•		
Quantity of imports					
Value of imports					
U.S. shipments:		•			
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:		•	•		
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known	1:	•			
² Sales to related firms (including internal consudifferent basis for valuing these sales within your calue data using that basis for each of the periods	ompany, pleas	be valued at fai se specify that b	ir market value. pasis (e.g., cost	In the event the cost plus, etc	nat you use a .) and provide
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the q period inventories, plus imports, less total shipmen					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6a. IMPORTS FROM NONSUBJECT SOURCES - MEXICO.—Report your firm's imports and your firm's shipments and inventories of ALL drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantit	y (in units), v	alue (<i>in \$1,000</i>	7)		
		Calendar year	s	January-S	September
Item	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹			•	•	
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:			•	•	
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known					
² Sales to related firms (including internal consultifferent basis for valuing these sales within your covalue data using that basis for each of the periods related to the period related to the p	mpany, pleas	be valued at fai se specify that b	ir market value pasis (e.g., cos	In the event the transfer of t	nat you use a .) and provide
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quinventories, plus imports, less total shipments, equal ☐ Yes ☐ NoPlease explain:	uantities repor als end-of-peri	ted above shou iod inventories.	ıld reconcile as Do the data re	follows: begin	ning-of-period le?

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6b. <u>IMPORTS FROM NONSUBJECT SOURCES - MEXICO</u>.—Report your firm's imports and your firm's shipments and inventories of <u>top mount/drop-in</u> drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantity	y (in units), v	alue (<i>in \$1,000</i>))			
	Calendar years January-S					
Item	2009	2010	2011	2011	2012	
Beginning-of-period inventories (quantity)						
Imports: ¹						
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:						
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³						
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (quantity)						
Channels of distribution:						
U.S. shipments to distributors (quantity)						
U.S. shipments to end users (quantity)						
¹ Please identify the foreign producers, if known:						
² Sales to related firms (including internal consur different basis for valuing these sales within your co value data using that basis for each of the periods n	mpany, pleas	oe valued at fai e specify that b	r market value. vasis (e.g., cost	In the event the cost plus, etc.	nat you use a) and provide	
3 Identify your principal export markets: 4 Reconciliation of dataPlease note that the quinventories, plus imports, less total shipments, equal Yes NoPlease explain:	antities report	ted above shou od inventories.	ld reconcile as Do the data re	follows: begin	ning-of-period le?	

PART II.--TRADE AND RELATED INFORMATION

II-6c. <u>IMPORTS FROM NONSUBJECT SOURCES - MEXICO</u>.—Report your firm's imports and your firm's shipments and inventories of <u>undermount</u> drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantit	y (in units), v	alue (<i>in \$1,000</i>	<i>)</i>)		
		Calendar year	January-S	September	
ltem	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹					•
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known	:				
² Sales to related firms (including internal consudifferent basis for valuing these sales within your calue data using that basis for each of the periods	ompany, pleas				
Identify your principal export markets:					
⁴ Reconciliation of dataPlease note that the q	uantities repor	ted above shou	ıld reconcile as	follows: begin	ning-of-period
inventories, plus imports, less total shipments, equ	als end-of-peri	iod inventories.	Do the data re	eported reconci	le?
☐ Yes ☐ NoPlease explain:					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6d. <u>IMPORTS FROM NONSUBJECT SOURCES - MEXICO</u>.—Report your firm's imports and your firm's shipments and inventories of <u>dual mount</u> drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantit	y (in units), v	alue (<i>in \$1,000</i>	7)		
		September			
Item	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹			•	•	
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:				•	
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known					
² Sales to related firms (including internal consultifierent basis for valuing these sales within your covalue data using that basis for each of the periods related to the period to t	mpany, pleas	be valued at fai se specify that b	ir market value pasis (e.g., cos	In the event the transfer of t	nat you use a .) and provide
³ Identify your principal export markets: 4 Reconciliation of dataPlease note that the quinventories, plus imports, less total shipments, equal Yes □ NoPlease explain:	uantities repor als end-of-peri	ted above shou iod inventories.	ıld reconcile as Do the data re	follows: begin	ning-of-period le?

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **IMPORTS FROM NONSUBJECT SOURCES**.—Report your firm's imports and your firm's shipments and inventories of <u>ALL</u> drawn stainless steel sinks imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

Quanti	ty (in units), v	alue (<i>in</i> \$1,000	<i>D</i>)		
		Calendar year	January-S	September	
Item	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹	•		•		•
Quantity of imports					
Value of imports					
U.S. shipments:	•		•		
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:	•		•	•	•
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³	•	•	•	•	
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the sources and foreign produ	cers, if known:				
² Sales to related firms (including internal consi different basis for valuing these sales within your of value data using that basis for each of the periods	company, pleas				
³ Identify your principal export markets: 4 Reconciliation of dataPlease note that the conventories, plus imports, less total shipments, equ	uantities reporuals end-of-peri	ted above shou od inventories.	uld reconcile as Do the data re	follows: begin	ning-of-period le?
☐ Yes ☐ NoPlease explain:					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of <u>top mount/drop-in</u> drawn stainless steel sinks imported from all **other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

Quanti	ty (in units), v	alue (<i>in</i> \$1,000))		
		Calendar year	January-S	September	
Item	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the sources and foreign produc	cers, if known:				
² Sales to related firms (including internal consudifferent basis for valuing these sales within your c value data using that basis for each of the periods	ompany, pleas				
³ Identify your principal export markets:					
⁴ Reconciliation of dataPlease note that the q					
inventories, plus imports, less total shipments, equ					
☐ Yes ☐ NoPlease explain:					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7c. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of <u>undermount</u> drawn stainless steel sinks imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

Quanti	ty (in units), v	alue (<i>in \$1,000</i>))		
		September			
Item	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the sources and foreign produc	cers, if known:				
² Sales to related firms (including internal consudifferent basis for valuing these sales within your civalue data using that basis for each of the periods	ompany, pleas	oe valued at fai e specify that b	r market value. pasis (e.g., cost	In the event the cost plus, etc.	nat you use a) and provide
3 Identify your principal export markets: 4 Reconciliation of dataPlease note that the q inventories, plus imports, less total shipments, equ ☐ Yes ☐ NoPlease explain:	uantities report als end-of-peri	ted above shou od inventories.	ld reconcile as Do the data re	follows: begin	ning-of-period le?

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7d. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of <u>dual mount</u> drawn stainless steel sinks imported from <u>all other</u> sources combined by your firm during the specified periods. (See definitions in the instruction booklet.)

Quanti	ty (in units), va	alue (<i>in</i> \$1,000))		
		Calendar year	January-September		
Item	2009	2010	2011	2011	2012
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the sources and foreign produc	cers, if known:				
² Sales to related firms (including internal consudifferent basis for valuing these sales within your c value data using that basis for each of the periods	ompany, pleas				
³ Identify your principal export markets:					
⁴ <u>Reconciliation of data</u> Please note that the q inventories, plus imports, less total shipments, equ	uantities report als end-of-perio	ed above shound a linventories.	lid reconcile as Do the data re	follows: begin eported reconci	ning-of-perio le?
☐ Yes ☐ NoPlease explain:					

II-11.	<u>DUAL MOUNT</u> DRAWN STAINLESS STEEL SINKS.—Since January 1, 2009, has your firm produced drawn stainless steel sinks?
□ No	
☐ Ye	es es
	☐ top mount/drop-in ; ☐ undermount; ☐ dual mount.
and defactors characterize three printerch distrik situation perceiv	es, please describe the differences and similarities between top mount/drop-in, undermount, tal mount and all other types of drawn stainless steel sinks with respect to the following at (a) characteristics and usesdescribe the differences and similarities in the physical teristics and end uses; (b) interchangeabilitydiscuss the interchangeability in end use of the products; (c) manufacturing processesdescribe the two processes and include a discussion of the transpeability of production inputs, machinery and equipment, and skilled labor; (d) channels of the production the products are sold; (e) customer requirements and channels of distribution/market on in which the products are sold; (e) customer and producer perceptionsdescribe any wed differences in the two products (e.g., sales/marketing practices); and (f) priceprovide a sion and specific examples of prices for the two products.
(a) Ch	aracteristics and uses:
(b) Int	terchangeability:
(c) Ma	anufacturing processes:
(d) Ch	annels of distribution:
(e) Cu	stomer and producer perceptions:
(f) Pri	ce:

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from James Fetzer (202-708-5403 james.fetzer@usitc.gov)

III-1. <u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- III-2. These questions requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers from January 2009 to September 2012 of the following products you imported from China and Mexico:
 - <u>Product 1</u>.-- 300 series stainless steel, regardless of finish, top mount with overall dimensions of 33 inches x 22 inches, two bowls with both bowls 14 inches x 15¾ inches, and each bowl depth 6 inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.
 - <u>Product 2.-- 300</u> series stainless steel, regardless of finish, top mount with overall dimensions of 25 inches x 22 inches, one bowl 21 inches x 15¾ inches, and bowl depth 6 inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.
 - <u>Product 3.-- 300</u> series stainless steel, regardless of finish, top mount with overall dimensions of 33 inches x 22 inches, two bowls with both bowls 14 inches x 15 $\frac{3}{4}$ inches, and each bowl depth $\frac{8}{1}$ inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.
 - <u>Product 4.</u> -- 300 series stainless steel, regardless of finish, undermount with overall dimensions of 31¹/₄ inches x 17³/₄ inches (with flange), two bowls with both bowls 14 inches x 15³/₄ inches, and each bowl depth 8 inches. Gauge 16-20. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.
 - <u>Product 5.-- 300</u> series stainless steel, regardless of finish, undermount with overall dimensions of 23 inches x 17¾ inches (with flange), one bowl 21 inches x 15¾ inches, and bowl depth 8 inches. Gauge 16-20. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.
 - <u>Product 6.-- 300</u> series stainless steel, regardless of finish, undermount with overall dimensions of 31¾ inches x 20½ inches (with flange), two bowls with one bowl 14 inches x 15¾ inches and one bowl 13½ inches x 18 inches, and bowl depths of 8 and 10 inches respectively. Gauge 16-20. All dimensions except bowl depth plus/minus 2 inches (but each bowl must be a different size), bowl depth plus/minus 1 inch (each bowl may be the same or a different depth).

PART III.--PRICING AND RELATED INFORMATION--Continued

<u>Product 7.-- 300</u> series stainless steel, regardless of finish, dual mount with overall dimensions of 33 inches x 22 inches, two bowls with both bowls 14 inches x 15¾ inches, and each bowl depth 6 inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

(C	Quantity <i>in uni</i>	ts, value <i>in t</i>	thousands of do	ollars ³)		
	Produ	ıct 1	Produc	ct 2	Prod	uct 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
Net values (i.e., gross sales returned goods), f.o.b. your U.S. p ² Pricing product definitions a ³ For small dollar amounts, you	oint of shipments	nt. the first page	of Part IV.		reight, and the	value of
Note -If your product does not ex provide a description of your product	uct. Also, plea	se explain an				ed product,
Product 1:						
Product 2:						
Product 3:						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. **Price data (continued)**.--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

	(Quant	ity <i>in unit</i> s	, value <i>in th</i>	ousand	s of dollars ³)		
	Prod	uct 4	Produ	ct 5	Produc	Product 6		uct 7
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part IV. ³ For small dollar amounts, you can provide responses to the third decimal place.								
NoteIf your product does product, provide a descript								
Product 4:								
Product 5:								
Product 6:								
Product 7:								

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from Mexico and sold by your firm.

(Quantity in units, value in thousands of dollars ³)							
	Produ	ıct 1	Produc	ct 2	Prod	uct 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2009:							
January-March							
April-June							
July-September							
October-December							
2010:							
January-March							
April-June							
July-September							
October-December							
2011:							
January-March							
April-June							
July-September							
October-December							
2012:							
January-March							
April-June							
July-September							
Net values (i.e., gross sales returned goods), f.o.b. your U.S. p Pricing product definitions a For small dollar amounts, you	ooint of shipmer re provided on	nt. the first page	of Part IV.		reight, and the	value of	
Note If your product does not ex provide a description of your product						ed product,	
Product 1:					-		
Product 2:							
Product 3:							

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. <u>Price data (continued)</u>.--Report below the quarterly price data¹ for pricing products² imported from Mexico and sold by your firm.

	(Quanti	ity <i>in unit</i> :	s, value <i>in tl</i>	nousand	s of dollars)		
	Product 4		Produ	ct 5	Produc	ct 6	Prod	uct 7
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
¹ Net values (<i>i.e.</i> , gros returned goods), f.o.b. you ² Pricing product defir ³ For small dollar amo	ur U.S. point nitions are p	of shipme rovided on	nt. the first pag	e of Part	IV.		eight, and th	e value of
Note If your product doe product, provide a descrip								
Product 4:								
Product 5:								
Product 6:								
Product 7:								

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3.	Price setting How does your firm determine the prices that it charges for sales of drawn
	stainless steel sinks (check all that apply)? If your firm issues price lists, please submit sample
	pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4.	Discount policy Please indicate and describe your firm's discount policies (check all that
	apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. Pricing terms for drawn stainless steel sinks.--

(a) What are your firm's typical sales terms for drawn stainless steel sinks imported from China

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)

(b) On what basis are your prices of imported drawn stainless steel sinks from China usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point		

III-6. Contract versus spot.--Approximately what share of your firm's sales of drawn stainless steel sinks imported from China in 2011 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

Type of sale	<u>Share</u> 2011 s	
Long-term contracts (multiple deliveries for more than 12 months)		%
Short-term contracts (multiple deliveries up to and including 12 months)		%
Spot sales (for a single delivery)		%
Total	100	%

PART III.--PRICING AND RELATED INFORMATION--Continued

III-7. <u>Contract provisions.</u>— Please fill out the table with respect to provisions of your typical sales contracts for drawn stainless steel sinks from China (or check "not applicable" if your firm does not sell on a long term and/or short term contract basis).

Typical sales contract provisions	Item	Short term contracts (multiple deliveries up to and including 12 months)	Long term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of days		
Price renegotiation (during the	Yes		
contract period)	No		
	Quantity		
Fixed quantity and/or price	Price		
	Both		
Most or release provision	Yes		
Meet or release provision	No		
Not applicable			

III-8. <u>Lead times.</u>—What is your share of sales of drawn stainless steel sinks imported from China both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of drawn stainless steel sinks?

<u>Source</u>	Share of 2011 sales	Lead time (days)
From your U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total	100 %	

PART III.--PRICING AND RELATED INFORMATION--Continued

III-9. S	hipp	ing	informa	tion.—
-----------------	------	-----	---------	--------

(a)	What is the approximate percentage of the total delivered cost of drawn stainless steel sinks imported from China that is accounted for by U.S. inland transportation costs? percent.						
(b)	Who generally arranges the transportation to your customers' locations? [Your firm Purchaser (check one)						
(c)	When you sell drawn stainless steel sinks imported from China, from where is it shipped? Point of importation Storage facility (check one)						
(d)	Indicate the approximate percentage of your sales of from China that are delivered the following distance		_				
	Distance from your U.S. point of shipment	Share					
	Within 100 miles	%					
	101 to 1,000 miles	%					
	Over 1.000 miles	%					

100

%

III-10. <u>Geographical shipments--</u>What is the geographic market area in the United States served by your firm's shipments of drawn stainless steel sinks imported from any source? (check all that apply)

Total

Geographic area	if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central SouthwestAR, LA, OK, and TX.	
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific CoastCA, OR, and WA.	
Other .–All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	

PART III.--PRICING AND RELATED INFORMATION--Continued

III-11a. <u>End uses</u>-Describe the end uses of the drawn stainless steel sinks that you import from China. For each end-use product, what percentage of the <u>total cost</u> is accounted for by drawn stainless steel sinks and other inputs?

	Share of total cost of en	tal cost of end use product accounted for by		
End use product	Drawn stainless steel sinks (percent)	Other inputs (percent)	Total	
	%	%	100%	
	%	%	100%	
	%	%	100%	

, , , , , , , , , , , , , , , , , , , ,
Sales of kitchen countertops with stainless steel sinksDo you sell kitchen countertops and
stainless steel sinks? (Check ALL that apply)
□No
Yes—installed by independent countertop fabricators that purchased these goods from us. This involved percent of all U.S. imports of drawn stainless steel sinks in 2011.
Yes—arranged for their installation at the premises of our customers using
subcontractors. This involved percent of all U.S. imports of drawn stainless steel sinks in 2011.
Yes—arranged for their installation at the premises of our customers using our own employees. This involved percent of all U.S. imports of
drawn stainless steel sinks in 2011. Yes—other. This involved percent of all U.S. imports of
drawn stainless steel sinks in 2011. Please explain below.
<u>Competition with mass merchandise retailers.</u> —Do you compete with mass merchandise retailers ("big box retailers") for sales of kitchen countertops and drawn stainless steel sinks?
retailers (big box retailers) for sales of kitchen countertops and drawn standess steer shiks.
☐ No ☐ YesPlease explain.

PART III.--PRICING AND RELATED INFORMATION--Continued

		Fr	End use in which this			Have changes in the prices of this substitute affected the price for drawn stainless steel sinks		
Substitute			substitute is used		No	Yes	Explanation	
	Market	Increase	No change	Decrease	Fluctu	ıate	Factors	
	Within	Increase		Decrease	Fluctu	ıate	Factors	
		Increase		Decrease	Fluctu		Factors	

PART III.--PRICING AND RELATED INFORMATION--Continued

III-15.	Business cycles					
	(a) Is the drawn stainless steel sinks market subject to business cycles or conditions of competition (including seasonal business) distinctive to drawn stainless steel sinks?					
	☐ No (skip to question III-16.) ☐ Yes Please describe and then answer part (b).					
	(b) If yes, have there been any changes in the business cycles or conditions of competition for drawn stainless steel sinks since January 1, 2009?					
	☐ No ☐ Yes Please describe.					
III-16.	<u>Supply constraints</u> Has your firm refused, declined, or been unable to supply drawn stainless steel sinks since January 1, 2009 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?					
	No Yes Please describe.					
III-17.	Raw materialsPlease describe any trends in the prices of raw materials used to produce drawn stainless steel sinks and whether your firm expects these trends to continue.					

PART III.--PRICING AND RELATED INFORMATION--Continued

III-18. <u>Interchangeability.--</u>Are drawn stainless steel sinks produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

Country-pair	China	Mexico	Other
	All drawn stainless steel sink	(S	
United States			
China			
Mexico			
Drawn t	top mount/drop-in stainless s	teel sinks	
United States			
China			
Mexico			
	vn <u>undermount</u> stainless stee	l sinks	
United States			
China			
Mexico			
	wn <u>dual mount</u> stainless steel	sinks	
United States			
China			
Mexico			
explain the factors that limit or preclude in	nterchangeable use:		

PART III.--PRICING AND RELATED INFORMATION--Continued

III-19. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between drawn stainless steel sinks produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N =such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Mexico	Other
<u>All</u> dra	wn stainless steel sinks		
United States			
China			
Mexico			
Drawn top mo	<u>unt/drop-in</u> stainless stee	el sinks	
United States			
China			
Mexico			
Drawn <u>unde</u>	<u>ermount</u> stainless steel si	inks	
United States			
China			
Mexico			
Drawn <u>dua</u>	<u>l mount</u> stainless steel si	nks	
United States			
China			
Mexico			
For any country-pair for which factors other than sales of drawn stainless steel sinks, identify the imparted by such factors			

PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. **Customer identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for drawn stainless steel sinks since January 1, 2009. Indicate the share of the quantity of your firm's total shipments of drawn stainless steel sinks that each of these customers accounted for in 2011.

Cı	ustomer's name	Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2011 sales (%)
1					Street Address City State Zip Code	
2					Street Address , City State Zip Code	
3					Street Address City State Zip Code	
4					Street Address City 'State Zip Code	
5					Street Address City State Zip Code	
6					Street Address City State Zip Code	
7					Street Address City State Zip Code	
8					Street Address City State Zip Code	
9					Street Address City State Zip Code	
10					Street Address City State Zip Code	