U.S. IMPORTERS' QUESTIONNAIRE

DIFFUSION-ANNEALED, NICKEL-PLATED STEEL FROM JAPAN

This questionnaire must be received by the Commission by no later than **April 10, 2013**

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning diffusion-annealed, nickel-plated steel flat-rolled products ("diffusion-annealed, nickel-plated steel") from Japan (Inv. No. 731-TA-1206 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

World Wide Web address Has your firm imported diffusion-annealed, nickel-plated steel (as defined in the instruction booklet) from an country at any time since January 1, 2010? NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above) Return questionnaire via the U.S. International Trade Commission Drop Box by clic on the following link: https://dropbox.usitc.gov/oinv/. (use the following PIN: DANP) CERTIFICATION Certify that the information herein supplied in response to this questionnaire is complete and correct to the best of ad belief and understand that the information submitted is subject to audit and verification by the Commission. Ay means of this certification I also grant consent for the Commission, and its employees and contract person formation provided in this questionnaire and throughout this proceeding in any other import-injury proceeding to Commission on the same or similar merchandise. Cacknowledge that information submitted in this questionnaire response and throughout this proceeding may dommission, its employees, and contract personnel who are acting in the capacity of Commission employees, for annianing the records of this proceeding or related proceedings for which this information is submitted, or in interoceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I undernitract personnel will sign non-disclosure agreements. Title of Authorized Official Date Phone:	City		State	Zip Co	de
country at any time since January 1, 2010? NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission WES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above) Return questionnaire via the U.S. International Trade Commission Drop Box by clic on the following link: https://dropbox.usitc.gov/oinv/. (use the following PIN: DANP) CERTIFICATION Partify that the information herein supplied in response to this questionnaire is complete and correct to the best of a belief and understand that the information submitted is subject to audit and verification by the Commission. The means of this certification I also grant consent for the Commission, and its employees and contract person formation provided in this questionnaire and throughout this proceeding in any other import-injury proceeding. Commission on the same or similar merchandise. Commission is employees, and contract personnel who are acting in the capacity of Commission employees, for intaining the records of this proceeding or related proceedings for which this information is submitted, or in interior ceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand the personnel will sign non-disclosure agreements. Title of Authorized Official Title of Authorized Official Date	World Wide	Web address			
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PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a.	<u>OMB statistics</u> Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.					
			_hours	dollars		
I-1b.		are interested in any comments you may had not the clarity of specific questions. Plead to the above address.				
I-2.	questionnaire (see page	edProvide the name and address of esta 3 of the instruction booklet for reporting specify the stock exchange and trading sy	guidelines). If			
	_					
I-3.	OwnershipIs your fi	rm owned, in whole or in part, by any oth	ner firm?			
	□ No □ Yes	sList the following information				
	Firm name	Address	_	Extent of ownership		
	_					

PART I.--GENERAL INFORMATION--Continued

	production of diff	Address firm have any		Affiliation domestic or foreign, that are?
Related produ	production of diff	firm have any		domestic or foreign, that ar
	production of diff			
	production of diff			
			_	
∐ No	YesList the	following info	ormation.	
Firm name		Address		<u>Affiliation</u>
	aled, nickel-plated		han one answer may	nporting operations on be applicable. ne imported product(s)
_				
Consignee of	of the imported pr	oducts(s)	☐ Customs broke	r or freight forwarder.
	ee, please list the			aled, nickel-plated steel but ress, telephone number, and
Firm name		Address		Contact person and phon number

PART I.--GENERAL INFORMATION--Continued

I-8.	FTZ or bonded warehouses Please indicate whether your firm enters diffusion-annealed, nickel-plated steel into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.
	Foreign trade zones No Yes
	Bonded warehouses No Yes
I-9.	<u>Temporary importation under bond</u> Please indicate whether your firm imports diffusion-annealed, nickel-plated steel under the TIB (temporary importation under bond) program.
	□ No □ Yes
I-10.	<u>Third-country trade activities</u> To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?
	☐ No ☐ Yes–Please specify

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nathanael Comly (nathanael.comly@usitc.gov; 202-205-3174). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.					the responsible individual and the manner by which
	Comn part II		aff may conta	et that indiv	vidual regarding the confidential information submitted in
	Name	<u> </u>			
	Title				
	Email				
	Telep	hone			
	Fax				
II-2.	chang 2010.	es in rela		oortation of	e whether your firm has experienced any of the following diffusion-annealed, nickel-plated steel since January 1, (please describe)
	,				
			arenouse oper	5	
		office/w	arehouse closi	ings	
		relocatio	ons		
		expansio	ons		
		acquisiti	ons		
		consolid	ations		
			ed shutdowns on curtailmen		
		1			
		revised l	abor agreeme	nts	
		other (e.	g., technology	·)	

PART II.--TRADE AND RELATED INFORMATION--Continued

	Q	uantity (<i>in short tons</i>)	T	
Period/Source	Jan-Mar 2013	Apr-Jun 2013	Jul-Sept 2013	Sept-Dec 2013
Japan				
Belgium				
Germany				
Korea				
Other sources ¹				
¹ Identify your other	r sources:			
United Stat	er importingIf your firm es, please indicate your rease elaborate.			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of diffusion-annealed, nickel-plated steel imported from **Japan** by your firm during the specified periods. (See definitions in the instruction booklet.)

JAPAN

Quantity (in short to	ns), value (<i>in \$1,0</i>	00)	
		Calendar years	
Item	2010	2011	2012
Beginning-of-period inventories (quantity)			
Imports: ¹ Quantity of imports			
Value of imports			
U.S. shipments: Commercial shipments: Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers: Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³ Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution: (quantity) U.S. shipments to end users - Battery			
U.S. shipments to end users – Other:			
U.S. shipments to distributors			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) ruse a different basis for valuing these sales within your comand provide value data using that basis for each of the period identify your principal export markets: ³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities period inventories, plus imports, less total shipments, equal reconcile?	pany, please specifods noted above: reported above sho	fy that basis (e.g., co	ows: beginning-of-

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6a. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of diffusion-annealed, nickel-plated steel imported from **Belgium** by your firm during the specified periods. (See definitions in the instruction booklet.)

BELGIUM

Quantity (in short t	ons), value (<i>in \$1,00</i>	<i>DO</i>)	
		Calendar years	
Item	2010	2011	2012
Beginning-of-period inventories (quantity)			
Imports: ¹ Quantity of imports			
Value of imports			
U.S. shipments: Commercial shipments: Quantity of commercial shipments Value of commercial shipments			
Internal consumption/company transfers: Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³ Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution: (quantity) U.S. shipments to end users - Battery			
U.S. shipments to end users – Other:			
U.S. shipments to distributors			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) use a different basis for valuing these sales within your con and provide value data using that basis for each of the peri	npany, please specify	ir market value. In tl that basis (e.g., cos	ne event that you t, cost plus, etc.)
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities period inventories, plus imports, less total shipments, equa ☐ Yes ☐ NoPlease explain:	s reported above sho Is end-of-period inver	uld reconcile as follo ntories. Do the data	ws: beginning-of- reported reconcile?

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6b. **IMPORTS FROM NONSUBJECT SOURCES**.—Report your firm's imports and your firm's shipments and inventories of diffusion-annealed, nickel-plated steel imported from **Germany** by your firm during the specified periods. (See definitions in the instruction booklet.)

GERMANY

Quantity (in short to	ns), value (<i>in \$1,00</i>	00)	
		Calendar years	
ltem	2010	2011	2012
Beginning-of-period inventories (quantity)			
Imports: ¹ Quantity of imports			
Value of imports			
U.S. shipments: Commercial shipments: Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers: Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³ Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution: (quantity) U.S. shipments to end users - Battery			
U.S. shipments to end users – Other:			
U.S. shipments to distributors			
¹ Please identify the foreign producers, if known:			_
² Sales to related firms (including internal consumption) use a different basis for valuing these sales within your com and provide value data using that basis for each of the period	pany, please specify		
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities period inventories, plus imports, less total shipments, equals			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6c. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of diffusion-annealed, nickel-plated steel imported from **Korea** by your firm during the specified periods. (See definitions in the instruction booklet.)

KOREA

	Calendar years					
Item	2010	2011	2012			
Beginning-of-period inventories (quantity)						
Imports:1						
Quantity of imports						
Value of imports						
U.S. shipments: Commercial shipments: Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers: Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³ Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (quantity)						
Channels of distribution: (quantity) U.S. shipments to end users - Battery						
U.S. shipments to end users – Other:						
U.S. shipments to distributors						
¹ Please identify the foreign producers, if known:						
² Sales to related firms (including internal consumption) use a different basis for valuing these sales within your con and provide value data using that basis for each of the period	npany, please specify					
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities period inventories, plus imports, less total shipments, equa	s reported above sho	uld reconcile as follo	ws: beginning-of-			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6d. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of diffusion-annealed, nickel-plated steel imported from **all other sources combined** (i.e. those sources *not* listed in questions II-5 and II-6a-c) by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in short to	ons), value (<i>in \$1,00</i>	<i>O</i>)	
		Calendar years	
Item	2010	2011	2012
Beginning-of-period inventories (quantity)			
Imports: ¹ Quantity of imports			
Value of imports			
U.S. shipments: Commercial shipments: Quantity of commercial shipments Value of commercial shipments			
Internal consumption/company transfers: Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³ Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution: (quantity) U.S. shipments to end users - Battery			
U.S. shipments to end users – Other:			
U.S. shipments to distributors			
¹ Please identify the sources (e.g. country) and foreign p	roducers, if known:		_
² Sales to related firms (including internal consumption) use a different basis for valuing these sales within your com and provide value data using that basis for each of the period dentify your principal export markets: ⁴ Decomplishing of data. Places rate that the grantition	pany, please specify ds noted above:	that basis (e.g., cos	t, cost plus, etc.)
⁴ Reconciliation of dataPlease note that the quantities period inventories, plus imports, less total shipments, equals			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. <u>HTS classification for imports</u>.— Report the share of your firm's imports of diffusion-annealed, nickel-plated steel <u>in 2012</u> from each of the listed sources under the listed HTS statistical reporting number(s).

Share of 2012 imports (in percent)							
Japan	Belgium	Germany	Korea	Other Sources			
100	100	100	100	100			
stical reporting number	r (and note if differe	ent by source):					
	Japan 100	Japan Belgium 100 100	Japan Belgium Germany	Japan Belgium Germany Korea			

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, john.benedetto@usitc.gov)

III-1. <u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- III-2. These questions requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since January 1, 2010 of the following products you imported from Japan:
 - <u>Product 1.</u>—Diffusion-annealed, nickel-plated steel, 0.010 inch, plus or minus 0.0004 in. (0.244 mm to 0.264 mm) thickness, with nickel plate 1.25 micron minimum one side and .625 micron minimum opposite
 - <u>Product 2</u>.-- Diffusion-annealed, nickel-plated steel, 0.008 inch, plus or minus 0.0004 in. (0.193 mm to 0.213 mm) thickness, with nickel plate 1.25 micron minimum one side and .625 micron minimum opposite
 - <u>Product 3.-- Diffusion-annealed, nickel-plated steel, 0.008 inch, plus or minus 0.0004 in.</u> (0.193 mm to 0.213 mm) thickness, with nickel plate 1.8 micron minimum one side and .375 micron minimum, but less than .625 micron, opposite
 - <u>Product 4.--</u> Diffusion-annealed, nickel-plated steel, 0.0135 inch, plus or minus 0.0005 in. (0.330 mm to 0.356 mm) thickness, with nickel plate 1.0 micron minimum one side and 1.0 micron minimum opposite
 - <u>Product 5.--</u> Diffusion-annealed, nickel-plated steel, 0.0153 inch, plus or minus 0.0005 in. (0.376 mm to 0.401 mm) thickness, with nickel plate 1.0 micron minimum one side and 1.0 micron minimum opposite

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Japan and sold by your firm.

JAPAN

					tons, value	ın \$1,000)				
Period of	Produ	ct 1	Prod	uct 2	Produ	uct 3	Produ	ıct 4	Product 5	
shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010: January- March										
April-June										
July- September										
October- December										
2011: January- March										
April-June										
July- September										
October- December										
2012: January- March										
April-June										
July- September										
October- December										
goods), f.o.b. you 2 Pricing pro NoteIf your pro description of you Product 1: Product 2:	ur U.S. point duct definitio oduct does no ur product. A	of shipme ons are pro ot exactly Also, pleas	ovided on the meet the pro- se explain any	first page o duct specific y anomalies	f Part III. cations but is in your repo	s competit orted pricir	ive with the s			
	Product 3: Product 4:									
Droduct 5:										

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from Belgium and sold by your firm.

BELGIUM

			(Quanti	ty in short	tons, value	in \$1,000)			
Period of	Produ	ict 1	Prod	luct 2	Produ	uct 3	Produ	uct 4	Produ	ct 5
shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010: January- March										
April-June										
July- September										
October- December										
2011: January- March										
April-June										
July- September										
October- December										
2012: January- March										
April-June										
July- September										
October- December										
goods), f.o.b. you ² Pricing pro	ur U.S. point duct definitio	of shipme ons are pro	nt. ovided on the	e first page o	of Part III.		aid freight, a			
NoteIf your prodescription of you								pecified pro	oduct, provid	e a
Product 1:										
Product 2:										
Product 3:										
Product 4:										
Deceluet C.										

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Germany and sold by your firm.

GERMANY

			(Quanti	ty in short	tons, value	in \$1,000)			
Period of	Produ	ict 1	Prod	luct 2	Produ	uct 3	Produ	uct 4	Produ	ct 5
shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010: January- March										
April-June										
July- September										
October- December										
2011: January- March										
April-June										
July- September										
October- December										
2012: January- March										
April-June										
July- September										
October- December										
goods), f.o.b. you ² Pricing pro	ur U.S. point duct definitio	of shipme ons are pro	nt. ovided on the	e first page o	of Part III.		aid freight, a			
NoteIf your prodescription of you								pecified pro	oduct, provid	e a
Product 1:										
Product 2:										
Product 3:										
Product 4:										
Deceluet C.										

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm.

KOREA

			(Quanti	ty in short	tons, value	in \$1,000)			
Period of	Product 1 Product 2			Produ	uct 3	Produ	uct 4	Produ	ct 5	
shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010: January- March										
April-June										
July- September										
October- December										
2011: January- March										
April-June										
July- September										
October- December										
2012: January- March										
April-June										
July- September										
October- December										
goods), f.o.b. you	ur U.S. point duct definition oduct does no	of shipme ons are pro ot exactly	ovided on the meet the pro	first page o	of Part III.	s competit	ive with the s			
Product 1:	•	•	•	-	•					
Product 2:										
Product 3:										
Product 4:										
Dun dun t										

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3.	Price setting How does your firm determine the prices that it charges for sales of diffusion-
	annealed, nickel-plated steel (check all that apply)? If your firm issues price lists, please submit
	sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4.	Discount policy Please indicate and describe your firm's discount policies (check all that
	apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. Pricing terms for diffusion-annealed, nickel-plated steel.--

(a) What are your firm's typical sales terms for diffusion-annealed, nickel-plated steel imported from Japan?

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)

(b) On what basis are your prices of imported diffusion-annealed, nickel-plated steel from Japan usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of diffusion-annealed, nickel-plated steel imported from Japan in 2012 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

Type of sale	Share 6 2012 sa	
Long-term contracts (multiple deliveries for more than 12 months)		%
Short-term contracts (multiple deliveries up to and including 12 months)		%
Spot sales (for a single delivery)		%
Total	100	%

Long-term contracts

(multiple deliveries for more

than 12 months)

U.S. Importers' Questionnaire - Diffusion-Annealed, Nickel-Plated Steel

PART III.--PRICING AND RELATED INFORMATION--Continued

Item

Typical sales contract

provisions

III-7a. <u>Contract provisions.</u>— Please fill out the table with respect to provisions of your typical sales contracts for diffusion-annealed, nickel-plated steel from Japan (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Short-term contracts

(multiple deliveries up to

and including 12 months)

Average contract duration		Number of days					
Price	renegotiation (during the	Yes					
contract period)		No					
		Quantity					
Fixe	ed quantity and/or price	Price					
		Both					
Mo	ot or release provision	Yes					
ivie	et or release provision	No					
	Not applicable						
III-/b.	III-7b. Contract matching. — Do sales contracts or agreements include a requirement that prices to the contracting customer will be no higher than prices to any other purchaser for the comparable specification? Please describe any such requirements and how often your firm uses such contracts in its sales of diffusion-annealed, nickel-plated steel.						
III-7c.	<u>Surcharges.</u> — Are your firm's prices for diffusion-annealed, nickel-plated steel established using a formula that allows adjustments for changes in raw materials costs or other factors? If so, please explain, identifying the adjustments in the formula and the period during which prices may change.						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-8. <u>Lead times.--</u>What is your share of sales of diffusion-annealed, nickel-plated steel imported from Japan both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of diffusion-annealed, nickel-plated steel?

	Source	<u>ce</u>	Share of 2012 sales	<u>Lead time</u> (days)
	From	your U.S. inventory	%	
	From	foreign manufacturers' inventory	%	
	Produ	iced to order	%	
	То	tal	100 %	
III-9.	Shippi	ng information.—		
	(a)	What is the approximate percentage of the total deliver nickel-plated steel imported from Japan that is account transportation costs? percent.	ed for by U.S.	inland
	(b)	Who generally arranges the transportation to your customark Your firm Purchaser (check one)	omers' location	ns?
	(c)	When you sell diffusion-annealed, nickel-plated steel is it shipped? Point of importation Storage facility (check one	-	Japan, from where is
	(d)	Indicate the approximate percentage of your sales of di steel imported from Japan that are delivered the follow of shipment.		

Distance from your U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total	100 %

PART III.--PRICING AND RELATED INFORMATION--Continued

III-10. <u>Geographical shipments--</u>What is the geographic market area in the United States served by your firm's shipments of diffusion-annealed, nickel-plated steel imported from any source? (check all that apply)

	Japan	All other import sources
Geographic area	if applicable	if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
Southeast AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central SouthwestAR, LA, OK, and TX.		
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific CoastCA, OR, and WA.		
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.		

III-11. <u>End uses-</u>Describe the end uses of the diffusion-annealed, nickel-plated steel that you import from Japan. For each end-use product, what approximate percentage of the <u>total cost</u> is accounted for by diffusion-annealed, nickel-plated steel and other inputs?

		Share of total cost of end use product accounted for by		
End use product	Diffusion-annealed, nickel-plated steel (percent)	Other inputs (percent)	Total	
	%	%	100%	
	%	%	100%	
	%	%	100%	

s any of the diffusion-annealed, nickel-plated steel that you manufacture and sell to U.S.	
ustomers used in lithium batteries?	
	-

PART III.--PRICING AND RELATED INFORMATION--Continued

III-12.		-plated steel require suppliers to ion prior to purchasing commercial			
	☐ No	YesPlease describe	the	qualifi	cation process.
		mitted for qualification any difapproval by the end user?	ffusio	on-ann	ealed, nickel-plated steel that is
	☐ No	Yes—Please identify qualification is pending.		end us	ser and specific application for which
III-13.	Substitutes Car	other products be substituted	for d	liffusio	on-annealed, nickel-plated steel?
	☐ No	YesPlease fill out t	he ta	ble.	
		End use in which this			inges in the prices of this substitute d the price for diffusion-annealed, nickel-plated steel?
	Substitute	substitute is used	No	Yes	Explanation
1.					
2.					
3.					

PART III.--PRICING AND RELATED INFORMATION--Continued

III-14. <u>Demand trends.--</u> Indicate how demand within the United States and outside of the United States (if known) for diffusion-annealed, nickel-plated steel has changed since January 1, 2010. Describe the principal factors that have affected these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
Within the United States					
Outside the United States					
Business cyc	les	el-plated s - Please de	el-plated stee	el market sub	es in the product mix or marketing of 0? pject to business cycles or conditions of fusion-annealed, nickel-plated steel? ribe and then answer part (b).
INO (SKIP)	to question	111-17.)		T lease desc	nice and then answer part (b).
(b) If yes, have there been any changes in the business cycles or conditions of comp diffusion-annealed, nickel-plated steel since January 1, 2010?					
□ No	☐ Yes-	- Please do	escribe.		

PART III.--PRICING AND RELATED INFORMATION--Continued

III-17.	<u>Supply constraints.</u> Has your firm refused, declined, or been unable to supply diffusion-annealed, nickel-plated steel since January 1, 2010 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?
	☐ No ☐ Yes Please describe.
III-18.	Raw materialsPlease describe any trends in the prices of raw materials used to produce diffusion-annealed, nickel-plated steel and whether your firm expects these trends to continue.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-19. <u>Interchangeability.</u>--Is diffusion-annealed, nickel-plated steel produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

Country-pair	Japan	Other countries
United States		
Japan		
	cing diffusion-annealed, nickel-plated	

PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between diffusion-annealed, nickel-plated steel produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N =such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	Japan	Other countries
United States		
Japan		
factor in your firm's sales of diff	factors other than price always or finding always or finding and always or finding and always or finding always or findi	I, identify the country-pair and

PART III.--PRICING AND RELATED INFORMATION--Continued

III-21. Customer identification--Please identify the names and contact information for your firm's 10 largest U.S. customers for diffusion-annealed, nickel-plated steel since January 1, 2010. Indicate the share of the quantity of your firm's total shipments of diffusion-annealed, nickel-plated steel that each of these customers accounted for in 2012.

Cı	ustomer's name	Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2012 sales (%)
1					Street Address City State Zip Code	
2					Street Address , City State Zip Code	
3					Street Address , City State Zip Code	
4					Street Address City State Zip Code	
5					Street Address City State Zip Code	
6					Street Address City State Zip Code	
7					Street Address City State Zip Code	
8					Street Address City State Zip Code	
9					Street Address City State Zip Code	
10					Street Address City State Zip Code	