#### U.S. IMPORTERS' QUESTIONNAIRE

# WELDED STAINLESS STEEL PRESSURE PIPE FROM MALAYSIA, THAILAND, AND VIETNAM

This questionnaire must be received by the Commission by no later than May 30, 2013

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning welded stainless steel pressure pipe from Malaysia, Thailand, and Vietnam (Inv. Nos. 731-TA-1210-1212 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm

Address					
City		State	Zip Cod	e	
World Wide We	b address				
	orted welded stainless s since January 1, 2010		defined in the ins	struction booklet) f	from any
NO (Sig	n the certification below	pertification below and promptly return only this page of the questionnaire to the Commission)			
	ad the instruction booklet stionnaire to the Commiss				e entire
	nnaire via the U.S g link: https://drop				
that the information	herein supplied in resi	CERTIFICATIO		e and correct to th	he hest of my kn
f and understand the s of this certificatio ion provided in this	herein supplied in resp tt the information sub n I also grant consen questionnaire and thr or similar merchandiso	ponse to this question mitted is subject to aud nt for the Commission coughout this proceeds	naire is complet lit and verificati n, and its emplo	on by the Commis  oyees and contrac	ssion. ct personnel, to
f and understand the is of this certification ion provided in this mission on the same vledge that informat ion, its employees, of ing the records of the mgs relating to the p	at the information subs n I also grant consen questionnaire and thr	ponse to this question mitted is subject to aud to the Commission oughout this proceed to questionnaire responsivel who are acting in the proceedings for whins of the Commission	naire is complet lit and verificati n, and its emplo ing in any other se and through he capacity of C ch this informat	on by the Commis  oyees and contract import-injury pro- cout this proceeding  commission emploion is submitted, of	ssion.  ct personnel, to  coceedings condu-  ing may be used  oyees, for develon  or in internal au
f and understand the is of this certification ion provided in this mission on the same vledge that informat ion, its employees, of ing the records of the mass relating to the p	at the information substant the information substantial and three constantial and the contract personners proceeding or relater cograms and operation on-disclosure agreement.	ponse to this question mitted is subject to aud to the Commission oughout this proceed to questionnaire responsivel who are acting in the proceedings for whins of the Commission	naire is complet lit and verificati n, and its emplo ing in any other se and through he capacity of C ch this informat	on by the Commis  oyees and contract import-injury pro- cout this proceeding  commission emploion is submitted, of	ssion.  ct personnel, to  coceedings condu-  ing may be used  oyees, for develon  or in internal au
f and understand the solution provided in this nission on the same vledge that information, its employees, ding the records of the personnel will sign n	at the information substituted in I also grant consenduestionnaire and throw the submitted in this and contract personne is proceeding or relate rograms and operation on-disclosure agreement.  Title of Automatical Substitution	ponse to this question mitted is subject to aud to the Commission toughout this proceeds e.  questionnaire respond who are acting in the design of the Commission ents.	naire is complet lit and verificati n, and its emplo ing in any other se and through he capacity of C ch this informat pursuant to 5 V	on by the Commis  oyees and contract  import-injury pro-  out this proceedic  Commission emplo  ion is submitted, of  U.S.C. Appendix 3	ssion.  ct personnel, to  coceedings condu-  ing may be used  oyees, for develon  or in internal au

#### PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a.		report below the actual number of hours required ly to this questionnaire and completing the form.	
		hours	dollars
I-1b.		e interested in any comments you may have for in or the clarity of specific questions. Please attach the above address.	
I-2.	questionnaire (see page 3	LProvide the name and address of establishmen of the instruction booklet for reporting guideline pecify the stock exchange and trading symbol.	
I-3.	OwnershipIs your firm	m owned, in whole or in part, by any other firm?	
	□ No □ Yes-	-List the following information	
	Firm name	Address	Extent of ownership
		<del></del>	<del></del>

## PART I.--GENERAL INFORMATION--Continued

Related importers/experioreign, that are engaged Thailand, or Vietnam in steel pressure pipe from	I in importing welded sto the United States or	stainless steel pressu that are engaged in	re pipe from Malaysia, exporting welded stainless
□ No □ Yes-	-List the following info	ormation.	
Firm name	Address		<u>Affiliation</u>
engaged in the production	on of welded stainless s	steel pressure pipe?	r domestic or foreign, that
No Yes-	-List the following info	ormation.	Affiliation
Importing operations stainless steel pressure p		swer may be applica	mporting operations on wable. the imported product(s)
_ `		<u></u>	
Consignee of the imp	ported products(s)	☐ Customs brok	er or freight forwarder.
			ess steel pressure pipe but s, telephone number, and
<u>Firm name</u>	Address		Contact person and p number

## PART I.--GENERAL INFORMATION--Continued

I-8.			indicate whether your firm enters welded stainless steel nerchandise from, foreign trade zones or bonded
	Foreign trade zones	☐ No	Yes
	Bonded warehouses	☐ No	☐ Yes
I-9.			Please indicate whether your firm imports welded ΓΙΒ (temporary importation under bond) program.
	□ No □ Ye	es	
I-10.			our knowledge, have the products subject to this er import relief proceedings in the United States or in any
	□ No □ Ye	es–Please specify	<i>/</i>

## PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Michael Szustakowski (202-205-3169, mgs@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.			the responsible individual and the manner by which vidual regarding the confidential information submitted i
	Name		
	Title		
	Email		
	Telephone		
	Fax		
II-2.			e whether your firm has experienced any of the followin welded stainless steel pressure pipe since January 1,
	(check as many o	us appropriate)	(please describe)
	office/ware	house openings	9
	office/ware	chouse closings	,
	relocations		· .
	expansions		
	☐ acquisition	s	•
	☐ consolidati	ons	
		shutdowns or	
	production	curtailments	
	revised lab	or agreements	n
			<u>.                                  </u>

## PART II.--TRADE AND RELATED INFORMATION--Continued

☐ No	Yes-Indicate when such orders are to be delivered and the quantities involved.
_	
-	
United Stat	or importingIf your firm also produces welded stainless steel pressure pipe in es, please indicate your reasons for importing this product. If your reasons difference elaborate.
United Stat	

### PART II.--TRADE AND RELATED INFORMATION--Continued

II-5a. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (<u>not exceeding</u> 14 inches in diameter) imported from Malaysia by your firm during the specified periods. (See definitions in the instruction booklet.)

## **MALAYSIA**

Quantity	(in short tons	s), value ( <i>in \$1,</i>	000)		
		Calendar years	S	January	/-March
Item	2010	2011	2012	2012	2013
Beginning-of-period inventories (quantity)					
Imports: <sup>1</sup> Quantity of imports					
Value of imports					
U.S. shipments: Commercial shipments: Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:  Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
Export shipments: <sup>3</sup> Quantity of export shipments					
Value of export shipments					
End-of-period inventories <sup>4</sup> (quantity)					
Channels of distribution: U.S. shipments to distributors (quantity)					
U.S. shipments to end users ( <i>quantity</i> )					
<sup>1</sup> Please identify the foreign producers, if known <sup>2</sup> Sales to related firms (including internal consu different basis for valuing these sales within your covalue data using that basis for each of the periods in the period in the periods in the period in the periods in the period in	mption) must b	e valued at fair e specify that ba	market value. I asis (e.g., cost, c	n the event that cost plus, etc.) a	you use a nd provide
<sup>3</sup> Identify your principal export markets: <sup>4</sup> Reconciliation of dataPlease note that the <b>q</b> inventories, plus imports, less total shipments, equal to the property of t	uantities repor als end-of-perio	ted above shou od inventories.	ld reconcile as f Do the data repo	ollows: beginnii orted reconcile?	ng-of-period

Imports:

Quantity of imports

Value of imports

### PART II.--TRADE AND RELATED INFORMATION--Continued

II-5b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (<u>not exceeding</u> 14 inches in diameter) from Malaysia for each of the categories below (See definitions in the instruction booklet.)

	(Quantity in s				
	С	alendar years		January-March	า
Item	2010	2011	2012 2	012 20 <sup>-</sup>	13
Imports by grades:					
A-312					
A-778					
Other <sup>1</sup>					
Total <sup>2</sup>					
<sup>1</sup> Please describe:					
<sup>2</sup> Total import data should reconcile with	imports reporte	d in II-5a.			
exceeding 14 inches in diamete reporting numbers: 7306.40.10 7306.40.5090? Such imports sl	010; 7306.40.10 hould be include	015; 7306.40.50	42; 7306.40.50		
Quan	tity (in short to	ns), value ( <i>in \$1,</i>	000)		
		Calendar year	S	January	y-March
It a ···					
ltem	2010	2011	2012	2012	201
ports:	2010	2011	2012	2012	201
ports: Quantity of imports	2010	2011	2012	2012	201
ports:	2010	2011	2012	2012	201
Poorts: Quantity of imports Value of imports  II-6. Imports of welded stainless st	eel tubular pr	oducts exceedi	ng 14 inches i	n diameter by	y HTS
Quantity of imports  Value of imports	nstruction bool	roducts exceedi klet, the scope o ding 14 inches i cally enter unde	ng 14 inches in these investign diameter. In the following	n diameter by gations include apports of all dig HTS statistic	y HTS es ameters
Oorts: Quantity of imports  Value of imports  II-6. Imports of welded stainless stanumbers.—As defined in the inwelded stainless steel pressure of welded stainless steel tubular reporting numbers: 7306.40.50	nstruction bool pipe not excee r products typi 005, 7306.40.50	roducts exceedi klet, the scope of ding 14 inches i cally enter unde 040, 7306.40.50 bular products e ced HTS statisti	ng 14 inches in f these investign diameter. In the following 62, 7306.40.50 exceeding 14 in cal reporting n	n diameter by gations include aports of all diag HTS statistic 064, and arches in diamenumbers? Suc	y HTS es ameters al
Januarity of imports  Value of imports  II-6. Imports of welded stainless stanumbers.—As defined in the inwelded stainless steel pressure of welded stainless steel tubular reporting numbers: 7306.40.50 7306.40.5085.  Did your firm import welded stainless steel tubular reporting numbers: 7306.40.50 7306.40.5085.	nstruction bool pipe not excee r products typi 1005, 7306.40.50 cainless steel tu e above reference the table below	roducts exceedi klet, the scope of ding 14 inches i cally enter unde 040, 7306.40.50 bular products e ced HTS statisti	ng 14 inches in f these investign diameter. Im the following 62, 7306.40.50 exceeding 14 in cal reporting in the included in 1	n diameter by gations include aports of all diag HTS statistic 064, and arches in diamenumbers? Suc	y HTS es ameters al
Doorts: Quantity of imports  Value of imports  II-6. Imports of welded stainless stanumbers.—As defined in the inwelded stainless steel pressure of welded stainless steel tubular reporting numbers: 7306.40.507306.40.5085.  Did your firm import welded stanumbers should be reported in the imports should be reported in the imports.	nstruction bool pipe not exceer products typi 205, 7306.40.50 cainless steel tue above reference he table below	coducts exceedial klet, the scope of the diagram of	ng 14 inches in f these investign diameter. Im the following 62, 7306.40.50 exceeding 14 in cal reporting more included in below.	n diameter by gations include aports of all dig HTS statistic 164, and arches in diamenumbers? Such 11-5a.	y HTS es ameters al

### PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **IMPORTS FROM SUBJECT SOURCES**.—Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from Thailand by your firm during the specified periods. (See definitions in the instruction booklet.)

## **THAILAND**

Quantity	(in short tons	s), value ( <i>in \$1,</i>	,000)		
	I	Calendar year	S	January	/-March
Item	2010	2011	2012	2012	2013
Beginning-of-period inventories (quantity)					
Imports:1					
Quantity of imports					
Value of imports					
U.S. shipments: Commercial shipments: Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:  Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
Export shipments: <sup>3</sup> Quantity of export shipments					
Value of export shipments					
End-of-period inventories <sup>4</sup> (quantity)					
Channels of distribution: U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known	:		•		
<sup>2</sup> Sales to related firms (including internal consu different basis for valuing these sales within your covalue data using that basis for each of the periods related to the periods of the period of the periods of the period of the periods of the	ompany, please noted above: uantities repor	e specify that batter	asis (e.g., cost, c	cost plus, etc.) a	nd provide
☐ Yes ☐ NoPlease explain:					

Quantity of imports

Value of imports

### PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (not exceeding 14" in diameter) from Thailand for each of the categories below (See definitions in the instruction booklet.)

		(Quantity <i>in sh</i>	ort tons)			
l		Ca	lendar years		January-March	1
	Item	2010	2011	2012 2	2012 20	13
Import	ts by grades:					
A-3	12					
A-7						
Oth						
	Total <sup>2</sup>					
<sup>1</sup> Pl	ease describe:					
<sup>2</sup> To	Imports by HTS numbers.—D exceeding 14" in diameter) from numbers: 7306.40.1010; 7306.4 7306.40.5090? Such imports sho	id your firm in Thailand unde 0.1015; 7306.4	aport welded are any of the f 0.5042; 7306 and in II-6a.	ollowing HTS .40.5044; 7306	statistical repo	
	Quanti	ty (in short ton	s), value ( <i>in \$</i> Calendar yea		January	-March
	Item	2010	2011	2012	2012	20
orts:						
	of imports					
Value of	fimports					
Value of	Imports of welded stainless stemumbers.—As defined in the inswelded stainless steel pressure profession of welded stainless steel tubular reporting numbers: 7306.40.500 7306.40.5085.  Did your firm import welded staffrom Thailand under any of the aimports should be reported in the	struction booklipe not exceed products typics, 7306.40.504	et, the scope ng 14 inches ally enter und 10, 7306.40.50 ular products ed HTS statist ut should not	of these investi in diameter. In er the following 062, 7306.40.50 exceeding 14 i ical reporting r be included in	gations include inports of all dig g HTS statistic 064, and inches in diame numbers? Such	es ameters al
	Imports of welded stainless stenumbers.—As defined in the inswelded stainless steel pressure profession of welded stainless steel tubular reporting numbers: 7306.40.500 7306.40.5085.  Did your firm import welded staffrom Thailand under any of the assimports should be reported in the imports should be reported in the important profession of the assimple of the staff of the imports should be reported in the important profession of the staff of the important profession of the important profes	struction booklipe not exceed products typics, 7306.40.504 inless steel tube above reference table below be report the quant	et, the scope ng 14 inches ally enter und 10, 7306.40.50 ular products ed HTS statist ut should not tity and value	of these investi in diameter. In er the following 062, 7306.40.50 exceeding 14 i ical reporting r be included in below.	gations include inports of all dig g HTS statistic 064, and inches in diame numbers? Such	es ameters al
	Imports of welded stainless stenumbers.—As defined in the inswelded stainless steel pressure profession of welded stainless steel tubular reporting numbers: 7306.40.500 7306.40.5085.  Did your firm import welded staffrom Thailand under any of the assimports should be reported in the imports should be reported in the important profession of the assimple of the staff of the imports should be reported in the important profession of the staff of the important profession of the important profes	struction booklipe not exceed products typics, 7306.40.504 inless steel tube below between the table below below the table below between the table below between the table below below the table below below the table below below the table b	et, the scope ng 14 inches ally enter und 10, 7306.40.50 ular products ed HTS statist ut should not tity and value	of these investi in diameter. In er the following 062, 7306.40.50 exceeding 14 i ical reporting r be included in below.	gations include inports of all dig g HTS statistic 064, and inches in diame numbers? Such	es ameters al eter

### PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a. **IMPORTS FROM SUBJECT SOURCES**.—Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from Vietnam by your firm during the specified periods. (See definitions in the instruction booklet.)

## **VIETNAM**

Quantity	(in short tons	s), value ( <i>in \$1,</i>	,000)		
	I	Calendar year	S	January	/-March
Item	2010	2011	2012	2012	2013
Beginning-of-period inventories (quantity)					
Imports:1					
Quantity of imports					
Value of imports					
U.S. shipments: Commercial shipments: Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:  Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
Export shipments: <sup>3</sup> Quantity of export shipments					
Value of export shipments					
End-of-period inventories <sup>4</sup> (quantity)					
Channels of distribution: U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known	:		•		
<sup>2</sup> Sales to related firms (including internal consu different basis for valuing these sales within your covalue data using that basis for each of the periods related to the periods of the period of the periods of the period of the periods of the	ompany, please noted above: uantities repor	e specify that batter	asis (e.g., cost, c	cost plus, etc.) a	nd provide
☐ Yes ☐ NoPlease explain:					

Quantity of imports

Value of imports

## PART II.--TRADE AND RELATED INFORMATION--Continued

II-9b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (not exceeding 14" in diameter) from Vietnam for each of the categories below (See definitions in the instruction booklet.)

1		(Quantity in s	iori iorisj			
		С	alendar years		January-March	n
	Item	2010	2011	2012 2	2012 20	13
Import	ts by grades:					
A-3	12					
A-7						
Oth						
	Total <sup>2</sup>					
<sup>1</sup> PI	ease describe:					
<sup>2</sup> To	otal import data should reconcile wit	th imports reporte	d in II-7a.			
		should be included in the end of	led in II-7a.	below.	5.40.5080;	
	Qua	ntity (in short to		•	T	
	•		Calendar yea			y-March
	Item	2010	2011	2012	2012	20
<b>ports:</b> Quantity	of imports					
	fimports					
II-10.	Imports of welded stainless s	steel tubular pr			. 1 1	. HTC
	numbers — As defined in the					
	welded stainless steel pressure of welded stainless steel tubular reporting numbers: 7306.40.5 7306.40.5085.	instruction book pipe <u>not exceed</u> ar products typic	tlet, the scope ling 14 inches cally enter und	of these investi in diameter. In er the followin	gations include nports of <u>all di</u> g HTS statistic	es ameters
	welded stainless steel pressure of welded stainless steel tubulareporting numbers: 7306.40.5	instruction bool e pipe <u>not exceed</u> ar products typic 005, 7306.40.50 stainless steel tu e above reference	det, the scope ding 14 inches cally enter und 040, 7306.40.50 dular products and HTS statist	of these investi in diameter. In er the followin 062, 7306.40.5 exceeding 14 i ical reporting r	gations include inports of all di g HTS statistic 064, and inches in diame numbers? Such	es ameters al
	welded stainless steel pressure of welded stainless steel tubular reporting numbers: 7306.40.5 7306.40.5085.  Did your firm import welded s from Vietnam under any of the imports should be reported in	instruction bool e pipe <u>not exceed</u> ar products typic 005, 7306.40.50 stainless steel tu e above reference	det, the scope ding 14 inches cally enter und 040, 7306.40.50 coular products ted HTS statist but should not	of these investi in diameter. In er the followin 062, 7306.40.5 exceeding 14 i ical reporting r be included in	gations include inports of all di g HTS statistic 064, and inches in diame numbers? Such	es ameters al
	welded stainless steel pressure of welded stainless steel tubular reporting numbers: 7306.40.5 7306.40.5085.  Did your firm import welded s from Vietnam under any of the imports should be reported in a second or seco	instruction bool pipe not exceed ar products typic 005, 7306.40.50 stainless steel tue above reference the table below	det, the scope ding 14 inches cally enter und 040, 7306.40.50 dular products ded HTS statist but should not entity and value	of these investion diameter. In the followin 062, 7306.40.5  exceeding 14 in the ical reporting rate included in below.	gations include inports of all di g HTS statistic 064, and inches in diame numbers? Such	es ameters al
	welded stainless steel pressure of welded stainless steel tubular reporting numbers: 7306.40.5 7306.40.5085.  Did your firm import welded s from Vietnam under any of the imports should be reported in a second or seco	instruction bool pipe not exceed ar products typic 005, 7306.40.50 stainless steel tue above reference the table below e report the qua	det, the scope ding 14 inches cally enter und 040, 7306.40.50 dular products ded HTS statist but should not entity and value	of these investiin diameter. In er the followin 062, 7306.40.5  exceeding 14 is ical reporting r	gations include inports of all dig g HTS statistic 064, and inches in diame numbers? Such II-9a.	es ameters al

#### PART II.--TRADE AND RELATED INFORMATION--Continued

II-11a. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

## ALL OTHER SOURCES COMBINED

Quantity (in short tons), value (in \$1,000)									
	1	Calendar year:	S	January	/-March				
Item	2010	2011	2012	2012	2013				
Beginning-of-period inventories (quantity)									
Imports: <sup>1</sup> Quantity of imports									
Value of imports									
U.S. shipments: Commercial shipments: Quantity of commercial shipments									
Value of commercial shipments  Internal consumption/company transfers:  Quantity of internal consumption/transfers									
Value <sup>2</sup> of internal consumption/transfers									
Export shipments: <sup>3</sup> Quantity of export shipments									
Value of export shipments									
End-of-period inventories <sup>4</sup> (quantity)									
Channels of distribution: U.S. shipments to distributors (quantity)									
U.S. shipments to end users (quantity)									
<sup>1</sup> Please identify the sources and foreign produc									
<sup>2</sup> Sales to related firms (including internal consu different basis for valuing these sales within your covalue data using that basis for each of the periods	ompany, please	e valued at fair e specify that ba	market value. In asis (e.g., cost, c	n the event that cost plus, etc.) a	you use a nd provide				
<sup>3</sup> Identify your principal export markets: <sup>4</sup> Reconciliation of dataPlease note that the quinventories, plus imports, less total shipments, equinoceptates.     Ves	uantities reporte als end-of-perio	ed above should ad inventories.	d reconcile as fo Do the data repo	llows: beginning	g-of-period				

Value of imports

## PART II.--TRADE AND RELATED INFORMATION--Continued

II-11b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (not exceeding 14" in diameter) from all other sources for each of the categories below (See definitions in the instruction booklet.)

	(	Quantity <i>in sl</i>	nort tons)					
		Ca	lendar years	5	Januar	January-March		
	Item	2010	2011	2012	2012	20	13	
Impor	ts by grades:							
A-3	312							
A-7	778							
	ner <sup>1</sup>							
	Total <sup>2</sup>							
<sup>1</sup> P	lease describe:							
	<ul> <li>otal import data should reconcile with in</li> <li>Imports by HTS numbers.—Die exceeding 14" in diameter) from a</li> </ul>	d your firm in	nport welde	ed under any	of the follo	wing H	TS	
	statistical reporting numbers: 730 7306.40.5080; 7306.40.5090? Su	ich imports sl	nould be inc	luded in II-8a		0.5044;		
	Quantit	y (in short to	ıs), value ( <i>in</i>	\$1,000)				
			Calendar y	ears		Januar	y-March	
	Item Ports: Quantity of imports		2011	2012	20	012	201	
oorts: Quantity								
Value o	f imports							
II-12.	Imports of welded stainless steen numbers.—As defined in the instance welded stainless steel pressure pip of welded stainless steel tubular preporting numbers: 7306.40.5005 7306.40.5085.	truction book pe <u>not exceed</u> products typic	let, the scop ling 14 incher ally enter un	e of these investing the design of the following the follo	vestigations r. Imports of wing HTS	s include of <u>all di</u> statistic	es iameters	
	Did your firm import welded stain from all other sources combined unumbers? Such imports should b	under any of e e reported in	the above re the table be	ferenced HTS low but shoul	S statistical	reporti	ng	
	Quantit	y (in short tor	ıs), value ( <i>in</i>	\$1,000)				
			Calendar y	ears		Januar	y-March	
	Item	2010	2011	2012	20	012	2013	
p <mark>orts:</mark> Quantity	y of imports							

#### PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Amelia Preece (202-205-3250, amelia.preece@usitc.gov)

III-1. <u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

## PRICE DATA

III-2. These questions requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since January 1, 2010 of the following products you imported from Malaysia, Thailand, Vietnam, Korea, and Taiwan:

Product 1.—ASTM A-312, welded, grade AISI 304/304L pipe, 1-inch schedule 40

Product 2.-- ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 40

Product 3.-- ASTM A-312, welded, grade AISI 304/304L pipe, 0.5-inch schedule 10

Product 4.-- ASTM A-312, welded, grade AISI 304/304L pipe, 6-inch schedule 10

Product 5.-- ASTM A-312, welded, grade AISI 316/316L pipe, 2-inch schedule 40

Product 6.-- ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 10

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Malaysia and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.** 

# Malaysia

	(0	Quantity <i>ii</i>	n 1,000 feet,	value in d	dollars)			
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								<u> </u>
July-September								
October-December								
2011:								
January-March								<u> </u>
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
<sup>1</sup> Net values ( <i>i.e.</i> , gros returned goods), f.o.b. you <sup>2</sup> Pricing product definit	r U.S. point o	f shipmen	t.		rebates, pre	paid freigh	t, and the va	lue of
<b>Note</b> If your product does provide a description of yo								oroduct,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. (continued) Report quantity in 1,000 feet and value in actual dollars.

# Malaysia

(Quantity i	in 1,000 feet, value	in dollars)		
	Prod	luct 5	Produ	ıct 6
Period of shipment	Quantity	Value	Quantity	Value
2010:				
January-March				
April-June				
July-September				
October-December				
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
Net values (i.e., gross sales values less all returned goods), f.o.b. your U.S. point of shipmen Pricing product definitions are provided on the contract of the contract o	nt.		aid freight, and the	e value of
<b>Note</b> If your product does not exactly meet the provide a description of your product. Also, pleas				ed product,
Product 5:				
Product 6:				

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Thailand and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.** 

## **Thailand**

	(0	Quantity ir	1,000 feet,	value in d	dollars)			
	Produ	ict 1	Produ	ct 2	Prod	uct 3	Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								1
January-March								
April-June								
July-September								<u> </u>
October-December								
2011: January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
2013: January-March								
Net values (i.e., gross returned goods), f.o.b. your <sup>2</sup> Pricing product definiti	r U.S. point o	f shipment			rebates, pre	paid freight	, and the va	lue of
<b>Note</b> If your product does provide a description of you								oroduct,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. (continued) Report quantity in 1,000 feet and value in actual dollars.

# Thailand

(Quantity <i>i</i>	<i>n 1,000 feet,</i> value	in dollars)		
	luct 5	Product 6		
Period of shipment	Quantity	Value	Quantity	Value
2010:				
January-March				
April-June				
July-September				
October-December				
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
Net values (i.e., gross sales values less all or returned goods), f.o.b. your U.S. point of shipmen Pricing product definitions are provided on to the contract of the cont	t.		d freight, and the	e value of
<b>Note</b> -If your product does not exactly meet the p provide a description of your product. Also, pleas				ed product,
Product 5:				
Product 6:				

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Vietnam and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.** 

## Vietnam

	(0	Quantity ir	1,000 feet,	value in d	dollars)			
	Produ	ict 1	Produ	ct 2	Product 3		Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								
July-September								
October-December								
2011: January-March								
April-June					<b>.</b>			
July-September								
October-December								
2012: January-March								
April-June								
July-September								
2013: January-March								
<sup>1</sup> Net values ( <i>i.e.</i> , gros returned goods), f.o.b. your <sup>2</sup> Pricing product definiti	r U.S. point o ons are provi	f shipment ded on the	i. e first page of	Part III.				
<b>Note</b> If your product does provide a description of you								oroduct,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. (continued) Report quantity in 1,000 feet and value in actual dollars.

# Vietnam

(Quantity <i>i</i>	n 1,000 feet, value	in dollars)			
	Product 5				
Period of shipment	Quantity	Value	Quantity	Value	
2010:					
January-March					
April-June					
July-September					
October-December					
2011: January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013: January-March					
Net values ( <i>i.e.</i> , gross sales values less all creturned goods), f.o.b. your U.S. point of shipmen     Pricing product definitions are provided on t	t.		I d freight, and the	e value of	
<b>Note</b> If your product does not exactly meet the provide a description of your product. Also, pleas				ed product,	
Product 5:					
Product 6:					

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.** 

## Korea

	(0	Quantity ii	n 1,000 feet,	value in d	dollars)			
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
2013: January-March								
Net values ( <i>i.e.</i> , gross returned goods), f.o.b. you     Pricing product definition	r U.S. point o	f shipment	t.		rebates, pre	paid freight	t, and the va	lue of
NoteIf your product does provide a description of you								product,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. (continued) Report quantity in 1,000 feet and value in actual dollars.

# Korea

(Quantity	<i>y in 1,000 feet,</i> value	in dollars)			
	Prod	uct 5	Product 6		
Period of shipment	Quantity	Value	Quantity	Value	
2010:					
January-March					
April-June					
July-September					
October-December					
2011:					
January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013:					
January-March					
Net values (i.e., gross sales values less a returned goods), f.o.b. your U.S. point of shipma <sup>2</sup> Pricing product definitions are provided or	ent.		iid freight, and the	e value of	
<b>Note</b> If your product does not exactly meet the provide a description of your product. Also, ple				ed product,	
Product 5:					
Product 6:					

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Taiwan and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.** 

## **Taiwan**

	(0	Quantity ir	1,000 feet,	value in d	dollars)				
		uct 1 Product 2 Product 3		Product 1		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	
2010:									
January-March									
April-June									
July-September									
October-December									
2011: January-March									
April-June									
July-September									
October-December									
2012:									
January-March									
April-June									
July-September									
2013: January-March									
<sup>1</sup> Net values ( <i>i.e.</i> , gross returned goods), f.o.b. your <sup>2</sup> Pricing product definiti	r U.S. point o	f shipment			rebates, pre	paid freight	, and the va	lue of	
<b>Note</b> If your product does provide a description of you								oroduct,	
Product 1:									
Product 2:									
Product 3:									
Product 4:									

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. (continued) Report quantity in 1,000 feet and value in actual dollars.

# Taiwan

	Proc	duct 5	Produ	ıct 6
Period of shipment	Quantity	Value	Quantity	Value
2010:				
January-March				
April-June				
July-September				
October-December				
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
Net values ( <i>i.e.</i> , gross sales values le returned goods), f.o.b. your U.S. point of sh Pricing product definitions are provide  NoteIf your product does not exactly mee provide a description of your product. Also	nipment.  ed on the first page of Palet the product specification	rt III. ns but is competiti	ve with the specifi	
Product 5:				
Product 6:				

%

%

100

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

**Spot sales** (for a single delivery)

Total

PART	III <u>PRI</u>	CING	AND RI	ELATED IN	FORMA'	<u>ΓΙΟΝ</u> <i>Ca</i>	ntinue	d
III-3.	stainless	steel p		ipe ( <i>check al</i>				charges for sales of welded issues price lists, please submit
	Transa by transac	,	Contrac	Set price	Other		l	f other, describe
III-4.	Discount apply).	t polic	<b>y</b> Pleas	e indicate an	d describe	your firm	's disco	ount policies (check all that
	Quanti		Annual total volume discounts	No discount policy	Other			Describe
III-5.	(a) V	What a	re your fi	ed stainless s rm's typical Fhailand, and	sales term	s for weld		nless steel pressure pipe imported
		Net da			) net 30 days	Other		Other (specify)
				re your prices and, and Viet	•			ess steel pressure pipe from one)?
		Deli	ivered	F.o.b.	If f.o.b.	., specify	point	
III-6.	pressure	pipe in basis, Typ Lon than	mported from (2) short-to e of sale g-term con 12 month	ontracts (mu	a, Thailand basis, and	d, and Vie	tnam in sales ba nore	s sales of welded stainless steel 1 2012 were on a (1) long-term usis?  Share of 2012 sales  %

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-7. <u>Contract provisions.</u>— Please fill out the table with respect to provisions of your typical sales contracts for welded stainless steel pressure pipe from welded stainless steel pressure pipe (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries up to and including 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of days		
Price renegotiation (during the	Yes		
contract period)	No		
	Quantity		
Fixed quantity and/or price	Price		
	Both		
Most or release provision	Yes		
Meet or release provision	No		
Not applicable			

III-8. <u>Lead times.</u>—What is your share of sales of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of welded stainless steel pressure pipe?

Source	Share of 2012 sales	<u>Lead time</u> (days)
From your U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total	100 %	

Over 1,000 miles

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-9.	Shippi	ng information.—					
	(a)	What is the approximate percentage of the total deliv pressure pipe imported from Malaysia, Thailand, and U.S. inland transportation costs? percent.					
	(b) Who generally arranges the transportation to your customers' locations?  [Your firm Purchaser (check one)]						
	(c) When you sell welded stainless steel pressure pipe imported from Malaysia, Thaila and Vietnam, from where is it shipped?  Point of importation   Storage facility (check one)						
(d) Indicate the approximate percentage of your sales of welded stainless steel imported from Malaysia, Thailand, and Vietnam that are delivered the followistances from your U.S. point of shipment.							
Distance from your U.S. point of shipment Share							
		Within 100 miles	%				
		101 to 1,000 miles	%				

III-10. <u>Geographical shipments--</u>What is the geographic market area in the United States served by your firm's shipments of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam? (check all that apply)

Total

Geographic area	Malaysia	Thailand	Vietnam
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.			
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.			
Central SouthwestAR, LA, OK, and TX.			
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific CoastCA, OR, and WA.			
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.			

%

%

100

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-11. **End uses-**Describe the end uses of the welded stainless steel pressure pipe that you import from Malaysia, Thailand, and Vietnam. For each end-use product, what percentage of the <u>total cost</u> is accounted for by welded stainless steel pressure pipe and other inputs?

	Share of total cost of end use product accounted for by				
End use product	Welded stainless steel pressure pipe (percent)	Other inputs (percent)	Total		
	%	%	100%		
	%	%	100%		
	%	%	100%		

III-12. <u>Substitutes</u> Can other products be substituted for welded stainless steel pressure pipe?							
	☐ No	YesPlease fill ou	it the	table.			
		End use in which this			anges in the prices of this substitute the price for welded stainless steel pressure pipe?		
	Substitute	substitute is used	No	Yes	Explanation		
1.							
2.							
3.							

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-13. <u>Demand trends.</u>-- Indicate how demand within the United States and outside of the United States (if known) for welded stainless steel pressure pipe has changed since January 1, 2010. Describe the principal factors that have affected these changes in demand.

	Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors		
	Within the United States							
	Outside the United States							
III-14.	4. Product changesHave there been any significant changes in the product mix or marketing of welded stainless steel pressure pipe since January 1, 2010?  No Yes Please describe.							
III-15.	II-15. Business cycles  (a) Is the welded stainless steel pressure pipe market subject to business cycles or conditions competition (including seasonal business) distinctive to welded stainless steel pressure pipe?  \[ \sum \text{No (skip to question III-16.)} \]  \[ \sum \text{Yes Please describe and then answer part (b).} \]							

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-15.	(b) If yes, have there been any changes in the business cycles or conditions of competition for welded stainless steel pressure pipe since January 1, 2010?
	☐ No ☐ Yes Please describe.
	,—————————————————————————————————————
III-16.	Supply constraintsHas your firm refused, declined, or been unable to supply welded stainless steel pressure pipe since January 1, 2010 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?
	☐ No ☐ Yes Please describe.
III-17.	Raw materialsPlease describe any trends in the prices of raw materials used to produce welded stainless steel pressure pipe and whether your firm expects these trends to continue.

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-18. <u>Interchangeability.</u>--Is welded stainless steel pressure pipe produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

		Vietnam	Korea	Taiwan	Other countries
	$\backslash$				
		$\times$			
		>	>		
	$\nearrow$	$\langle$	$\langle$		
able, please exp	olain the factors	that limit or	preclude int	erchangeable (	use:
					ntry-pair producing welded stainless steel pressure pipe that is sometiable, please explain the factors that limit or preclude interchangeable of the state of th

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-19. **Factors other than price.**—Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between welded stainless steel pressure pipe produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N =such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country- pair	Malaysia	Thailand	Vietnam	Korea	Taiwan	Other countries
United States						
Malaysia						
Thailand						
Vietnam						
Korea						
Taiwan						
		welded stainle: sadvantages im				

### PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. **Customer Identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for welded stainless steel pressure pipe since January 1, 2010. Indicate the share of the quantity of your firm's total shipments of welded stainless steel pressure pipe that each of these customers accounted for in 2012.

Customer's name		Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2012 sales (%)
1					Street Address , City State Zip Code	
2					Street Address City State Zip Code	
3					Street Address City State Zip Code	
4					Street Address City State Zip Code	
5					Street Address City State Zip Code	
6					Street Address City State Zip Code	
7					Street Address City State Zip Code	
8					Street Address City State Zip Code	
9					Street Address City State Zip Code	
10					Street Address City State Zip Code	