

U.S. IMPORTERS' QUESTIONNAIRE
CERTAIN STILBENIC OPTICAL BRIGHTENING AGENTS (CSOBAs)
FROM CHINA AND TAIWAN

This questionnaire must be received by the Commission by no later than January 17, 2012

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation(s) concerning certain stilbenic optical brightening agents (CSOBAs) from China and Taiwan (inv. No. 731-TA-1186-1187 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).**

Name of firm _____	
Address _____	
City _____	State _____ Zip Code _____
World Wide Web address _____	
Has your firm imported CSOBAs (as defined in the instruction booklet) from any country at any time since January 1, 2009?	
<input type="checkbox"/> NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES	(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Phone: ()

Signature

Fax ()

E-mail address

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. **FTZ or bonded warehouses**--Please indicate whether your firm enters CSOBAs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. **Temporary importation under bond**--Please indicate whether your firm imports CSOBAs under the TIB (temporary importation under bond) program.

No Yes

I-10. **Third-country trade activities**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes--Please specify. _____

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Cynthia Trainor (202-205-3354, cynthia.trainor@usitc.gov)**. Supply all data requested on a calendar-year basis.

II-1. Please identify the individual to be contacted regarding the confidential information requested in part II.

Name and title: _____

Please indicate the manner by which Commission staff may contact the individual responsible for parts II to IV with questions regarding the submitted confidential information.

E-mail: _____ Telephone: () _____

Fax: () _____

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of CSOBAs since January 1, 2009.

(check as many as appropriate) (please describe)

office/warehouse openings _____

office/warehouse closings _____

relocations _____

expansions _____

acquisitions _____

consolidations _____

prolonged shutdowns or importation curtailments _____

revised labor agreements _____

other _____

PART II.—TRADE AND RELATED INFORMATION--Continued

II-3. **Arranged imports**--Has your firm imported or arranged for the importation of CSOBAs from China and/or Taiwan for delivery after **December 31, 2011**?

- No Yes--Indicate when such orders are to be delivered, the quantities involved, and whether dry or solution.

II-4. **Reasons for importing**--If your firm also produces CSOBAs in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.—TRADE AND RELATED INFORMATION--*Continued*

ATTENTION QUESTIONNAIRE RESPONDENTS

Report table quantities in:

- (1) 1,000 pounds (total, on a 100 percent active ingredient basis);**
- (2) 1,000 pounds (in solution, as produced/sold); and**
- (3) 1,000 pounds (in powder, as produced/sold)**

When reporting (2) and (3), report the corresponding weighted average percentage of active ingredients contained. Quantities should be net of returns.

These quantities should reconcile as follows:

Total quantity on a 100 percent active ingredient basis should equal the sum of the quantity in solution as produced/sold multiplied by the weighted average percentage of active ingredients contained in solution, plus the quantity in powder as produced/sold multiplied by the weighted average percentage of active ingredients contained in powder.

For example, 1,000 pounds of 93 percent active ingredient powder converts to 930 pounds on a 100 percent active ingredient basis, and 1,000 pounds of 22 percent active ingredient solution converts to 220 pounds on a 100 percent active ingredient basis. Therefore, if you report 1,000 pounds of 93 percent active powder and 1,000 pounds of 22 percent active solution, you would also report a total quantity of 1,150 pounds on a 100 percent active ingredient basis.

Follow the same methodology for the reporting of all CSOBAs and Fluorescent Brightener 71.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-5a **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's **total** imports and your firm's shipments and inventories of **CSOBAs imported from CHINA** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports:¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-5b. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from CHINA in solution form by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (<i>in solution, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables 5b (solution) and II-5c (powder) should equal the total quantities reported in II-5a on a 100 percent active ingredient basis.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-5c. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from CHINA in powder form by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (<i>in powder, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables 5b (solution) and II-5c (powder) should equal the total quantities reported in II-5a on a 100 percent active ingredient basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-6a. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71** from **CHINA** during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-5a. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities of shipments of all categories of CSOBAs multiplied by the corresponding weighted average % active ingredients should equal the total shipment quantities reported in II-5a and II-7a on a 100 percent active ingredient basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-6b. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71 from CHINA in solution form** during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (in solution, as shipped), and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-5b. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities of U.S. commercial shipments of all categories of CSOBAs multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities reported in question II-5b in solution on an as shipped basis. The quantity of U.S. commercial shipments of Fluorescent Brightener 71 multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantity reported in question II-7b in solution on an as shipped basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-6c. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71 from CHINA in powder form** during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (in powder, as shipped), and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-5c. Do the data reported reconcile?			
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities of U.S. commercial shipments of all categories of CSOBAs multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities reported in question II-5c in solution on an as shipped basis. The quantity of U.S. commercial shipments of Fluorescent Brightener 71 multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantity reported in question II-7c in solution on an as shipped basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-7a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's **total** imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from CHINA** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports:¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-7b. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from CHINA in solution form** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (<i>in solution, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% <i>active ingredients</i> of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% <i>active ingredients</i> of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% <i>active ingredients</i> of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% <i>active ingredients</i> of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% <i>active ingredients</i> of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% <i>active ingredients</i> of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% <i>active ingredients</i> of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% <i>active ingredients</i> of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____			
Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for questions 7b (solution) and II-7c (powder) should equal the total quantities reported in question II-7a on a 100 percent active ingredient basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-7c. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from CHINA in powder form** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (<i>in powder, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% <i>active ingredients</i> of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% <i>active ingredients</i> of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% <i>active ingredients</i> of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% <i>active ingredients</i> of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% <i>active ingredients</i> of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% <i>active ingredients</i> of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% <i>active ingredients</i> of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% <i>active ingredients</i> of U.S. shipments to end users			
Quantity of U.S. shipments to end users			

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**—Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for questions II-7b (solution) and II-7c (powder) should equal the total quantities reported in question II-7a on a 100 percent active ingredient basis.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-8a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's **total** imports and your firm's shipments and inventories of **CSOBAs imported from TAIWAN** by your firm during the specified periods. (See definitions in the instruction booklet

TAIWAN

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports:¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?			
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-8b. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from TAIWAN in solution form by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (<i>in solution, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for questions II-8b (solution) and II-8c (powder) should equal the total quantities reported in question II-8a on a 100 percent active ingredient basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-8c. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from TAIWAN in powder form by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (<i>in powder, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**—Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for questions II-8b (solution) and II-8c (powder) should equal the total quantities reported in question II-8a on a 100 percent active ingredient basis.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-9a. **Trade data.**--Report your firm's U.S. commercial import shipments by category of **CSOBAs and Fluorescent brightener 71 from TAIWAN** during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the CSOBA quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-8a and the Fluorescent Brightener 71 quantity and value should equal the total quantity and value of commercial shipments reported in question II-10a. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-9b. **Trade data.**--Report your firm's U.S. commercial shipments of imports by category of CSOBAs and Fluorescent Brightener 71 from TAIWAN in solution during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (in solution, as shipped), and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-5a. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities of U.S. commercial shipments of all categories of CSOBAs multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities reported in II-8b in solution on an as shipped basis. The quantity of U.S. commercial shipments of Fluorescent Brightener 71 multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities reported in II-10b in solution on an as shipped basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-9c. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71 from TAIWAN in powder form** during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (in powder, as shipped), and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-5a. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities of U.S. commercial shipments of all categories of CSOBAs multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities reported in II-8c in powder form as shipped basis. The quantity of U.S. commercial shipments of Fluorescent Brightener 71 multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities reported in II-10c in solution on an as shipped basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-10a. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's total imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from TAIWAN** by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports:¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-10b. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71** imported from **TAIWAN** in solution form by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (<i>in solution, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% <i>active ingredients</i> of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% <i>active ingredients</i> of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% <i>active ingredients</i> of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% <i>active ingredients</i> of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% <i>active ingredients</i> of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% <i>active ingredients</i> of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% <i>active ingredients</i> of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% <i>active ingredients</i> of U.S. shipments to end users			
Quantity of U.S. shipments to end users			

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**—Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables II-10b (solution) and II-10c (powder) should equal the total quantities reported in II-10a on a 100 percent active ingredient basis.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-10c. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from TAIWAN in powder form** by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (<i>in powder, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% <i>active ingredients</i> of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% <i>active ingredients</i> of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% <i>active ingredients</i> of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% <i>active ingredients</i> of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% <i>active ingredients</i> of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% <i>active ingredients</i> of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% <i>active ingredients</i> of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% <i>active ingredients</i> of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables II-10b (solution) and II-10c (powder) should equal the total quantities reported in II-10a on a 100 percent active ingredient basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-11a. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's **total** imports and your firm's shipments and inventories of CSOBAs imported from **ALL OTHER SOURCES COMBINED** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-11b. **IMPORTS FROM NONSUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of CSOBAs imported in solution form from ALL OTHER SOURCES COMBINED by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (<i>in solution, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for questions II-11b (solution) and II-11c (powder) should equal the total quantities reported in II-11a on a 100 percent active ingredient basis.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-11c. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of CSOBAs imported in powder form from ALL OTHER SOURCES COMBINED by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (<i>in powder, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% <i>active ingredients</i> of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% <i>active ingredients</i> of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% <i>active ingredients</i> of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
% <i>active ingredients</i> of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% <i>active ingredients</i> of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% <i>active ingredients</i> of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% <i>active ingredients</i> of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% <i>active ingredients</i> of U.S. shipments to end users			
Quantity of U.S. shipments to end users			

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**—Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for questions II-11b (solution) and II-11c (powder) should equal the total quantities reported in question II-11a on a 100 percent active ingredient basis.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-12a. **Trade data.**--Report your firm's total U.S. commercial shipments of imports by category of CSOBAs and Fluorescent Brightener 71 from ALL OTHER SOURCES COMBINED during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (total, 100 percent active ingredient basis) and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
Quantity of commercial U shipments			
Value of commercial shipments			
Tetra-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values of U.S. commercial shipments of CSOBAs reported by category should equal the total quantity and value of commercial shipments reported in question II-11a. The quantity and value of U.S. commercial shipments of Fluorescent Brightener 71 reported by category should equal the total quantity and value of commercial shipments of Fluorescent Brightener 71 reported in question II-13a. Do the data reported reconcile?			
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.—TRADE AND RELATED INFORMATION--*Continued*

II-12b. **Trade data.**--Report your firm's U.S. commercial shipments of imports by category of CSOBAs and Fluorescent Brightener 71 from ALL OTHER SOURCES COMBINED in solution form during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (in solution, as shipped), and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-5a. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities of U.S commercial shipments of all categories of CSOBAs multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities of CSOBAs reported in question II-11b in solution as shipped basis. The U.S. commercial shipment quantity of Fluorescent Brightener 71 should equal the total U.S. commercial shipment quantity of Fluorescent Brightener 71 reported in question II-13b in solution on an as shipped basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-12c. **Trade data.**--Report your firm's U.S. commercial shipments of imports by category of CSOBAs and Fluorescent Brightener 71 from ALL OTHER SOURCES COMBINED in powder form during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (in powder, as shipped), and value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
U.S. commercial shipments of CSOBAs:¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-5a. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities of U.S. commercial shipments of all categories of CSOBAs multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantities reported in question II-11c in powder on an as shipped basis. The U.S. commercial shipment quantity of Fluorescent Brightener 71 should equal the total U.S. commercial shipment quantity of Fluorescent Brightener 71 reported in question II-13c in powder on an as shipped basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-13a. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's **total** imports and your firm's shipments and inventories of **Fluorescent Brightener 71** imported from **ALL OTHER SOURCES COMBINED** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (total, 100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?			
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-13b. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from ALL OTHER SOURCES COMBINED in solution form** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (<i>in solution, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% <i>active ingredients</i> of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% <i>active ingredients</i> of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% <i>active ingredients</i> of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% <i>active ingredients</i> of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% <i>active ingredients</i> of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% <i>active ingredients</i> of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% <i>active ingredients</i> of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% <i>active ingredients</i> of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables questions II-13b (solution) and II-13c (powder) should equal the total quantities reported in II-13a on a 100 percent active ingredient basis.			

PART II.—TRADE AND RELATED INFORMATION--Continued

II-13c. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from ALL OTHER SOURCES COMBINED in powder form** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity in 1,000 pounds (<i>in powder, as imported/shipped/inventoried</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:⁵			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments:³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known: _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			
Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables questions II-13b (solution) and II-13c (powder) should equal the total quantities reported in II-13a on a 100 percent active ingredient basis.			

PART III.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Aimee Larsen (202-205-3179, aimee.larsen@usitc.gov)**

III-1. Please identify the individual to be contacted regarding the confidential information requested in part III.

Name and title: _____

Please indicate the manner by which Commission staff may contact the individual responsible for part III with questions regarding the submitted confidential information.

E-mail: _____ Telephone: _____

Fax: _____

PRICE DATA

Check here if your firm imported CSOBAs **in solution form** (i.e., without any 'let-down' process) into the United States and sold the product in solution to U.S. paper-producing companies; if checked, please provide the requested price information in question III-2.

Check here if your firm imported CSOBAs **in powder form** into the United States, then reconstituted the powder to liquid form and sold the product in solution to U.S. paper-producing companies; if checked please provide the requested price information in question III-3.

III-2. This section requests quarterly selling quantity and value data during January 2009-December 2011 for your firm's U.S. commercial shipments of the following products that it imported directly **in solution** from **China and/or Taiwan** and from its **largest nonsubject country source** and shipped **in solution** to U.S. **paper-producing companies unrelated** to your firm by ownership. *Such imports should represent full production of CSOBAs in these countries and without any 'let-down' operation that reconstitutes the powder form into the liquid form.*

Product 1.—4,4'-bis[4-[bis (2-hydroxyethyl) amino]-6-(4-sulfoanilino)-1,3,5-triazin-2-yl]amino-2,2'-stilbenedisulfonic acid, C₄₀H₄₄N₁₂O₁₆S₄ ("Fluorescent Brightener 220")¹ --

For example:

Clariant's Leucophor T-100 Liquid, T-105 Liquid, or T-4 Liquid;

BASF's Tinopal ABP-A Liquid;

TFM's Taflunol UMS T/P Powder or UMS 640L Liquid; and

Hongda's 4PL-C, BBU-D, or Elcowhite TS.

Report Fluorescent Brightener 220 **in solution**, in bulk packaging (e.g., *tank trucks, road tankers, and/or rail cars*);

Product 2.—Fluorescent Brightener 220 **in solution**, in non-bulk packaging (e.g., *drums, totes, and/or intermediate bulk containers*).

Note: The largest nonsubject supply country is based on your firm's total U.S. imports of CSOBAs in solution from all nonsubject countries during January 2009-December 2011.

¹ Representative forms of this compound include the free acid form (CAS No. 3066-05-5), identified in the product descriptions, as well as the tetrasodium salt form (CAS No. 16470-24-9).

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2.--Continued

Please note that the total quarterly sales values, on a shipment basis, should be reported two ways:

- (1) **Delivered** to U.S. customers (paper companies)--

Please report transactions on a delivered sales basis. The total quarterly quantities should correspond to sales values shown on a delivered shipment basis. Total dollar figures should reflect the FINAL NET amount paid to your firm (i.e., should be net of all deductions for discounts, allowances, rebates, and the value of returned goods).

And, to the extent possible,

- (2) **Estimated f.o.b. U.S. port(s)-of-entry, excluding all U.S.-inland freight**, to U.S. customers (paper companies)--

Deduct from the delivered price (a) an estimate of U.S.-inland freight and shipping charges from your U.S. shipping point(s) to the U.S. customers and (b) an estimate of any U.S.-inland freight from your firm's U.S. port(s)-of-entry to its non-port U.S. shipping points, and report the resulting estimated f.o.b. U.S. port(s)-of-entry sales value. **Please report transactions only where your firm can report values on an (estimated) f.o.b. U.S. port(s)-of-entry sales basis.**

The total quarterly quantities should correspond to sales values shown on the estimated f.o.b. U.S. port(s)-of-entry basis. Total dollar figures should reflect the FINAL NET return to your firm (i.e., should be net of all deduction for discounts, allowances, rebates, absorbed freight, and the value of returned goods).

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2a. **Pricing data.**—Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly from **China in solution** and sold by your firm **in solution** to U.S. **paper-producing companies unrelated** by ownership to your firm.

Please note that value is requested in **ACTUAL DOLLARS** not \$1,000s dollars.

CHINA

Product 1						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
Product 2						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

¹ Pricing product definitions are provided on the first page of Part III.
² The weighted average percentage of active ingredients contained for each quarterly quantity figure.
³ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.
⁴ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2b. **Pricing data.**—Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly from **Taiwan in solution** and sold by your firm **in solution** to U.S. **paper-producing companies unrelated** by ownership to your firm.

Please note that value is requested in **ACTUAL DOLLARS** not \$1,000s dollars.

TAIWAN

Product 1						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
Product 2						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

¹ Pricing product definitions are provided on the first page of Part III.

² The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

⁴ Net values (i.e., gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2c. **Pricing data.**—Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly from its largest nonsubject country source in solution and sold by your firm in solution to U.S. paper-producing companies unrelated by ownership to your firm. Identify the largest nonsubject country source below.

LARGEST NONSUBJECT COUNTRY: _____

Product 1						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
Product 2						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

¹ Pricing product definitions are provided on the first page of Part III.

² The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to your U.S. customers.

⁴ Net values (i.e., gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-3. *Report the requested pricing data in this section only if your firm imported CSOBA products in powder form directly from China and/or Taiwan into the United States and then reconstituted (by importer or third party) the powder to the liquid form before selling the products.*

This section requests quarterly selling quantity and value data during January 2009-December 2011 for your firm's U.S. commercial shipments of products 1 and 2 (shown on the first page of Part III) that it imported **in powder form into the United States** directly from China and/or Taiwan, then reconstituted the powder to the liquid form and sold the products **in solution** to U.S. **paper-producing companies unrelated** to your firm by ownership. **Do not include your firm's U.S. commercial shipments of products 1 and 2 that it imported in powder form and then sold as powder (i.e. without being reconstituted to solution prior to delivery) to U.S. customers in the pricing data.**

Please note that the total quarterly sales values of the CSOBA products **in solution**, on a shipment basis, should be reported two ways:

- (1) **Delivered** to U.S. customers (paper companies) for the products **in solution--**
Please report transactions on a delivered sales basis. The total quarterly quantities should correspond to sales values shown on a delivered shipment basis. Total dollar figures should reflect the FINAL NET amount paid to your firm (i.e., should be net of all deductions for discounts, allowances, rebates, and the value of returned goods).

And, to the extent possible,

- (2) **Estimated f.o.b. U.S. port(s)-of-entry, excluding all U.S.-inland freight**, to U.S. customers (paper companies)--

Deduct from the delivered price (a) an estimate of U.S.-inland freight and shipping charges from your U.S. shipping point(s) to the U.S. customers and (b) an estimate of any U.S.-inland freight from your firm's U.S. port(s) of entry of the CSOBAs in powder form to its U.S. let-down facilities and any other U.S. shipping points, and report the resulting estimated f.o.b. U.S. port(s)-of-entry sales value (excluding all U.S.-inland freight). **Please report transactions only where your firm can report values f.o.b. U.S. port(s)-of-entry, but excluding all U.S.-inland freight.**

The total quarterly quantities should correspond to sales values shown on the estimated f.o.b. U.S. port(s)-of-entry, excluding U.S.-inland freight. Total dollar figures should reflect the FINAL NET return to your firm (i.e., should be net of all deduction for discounts, allowances, rebates, absorbed freight, and the value of returned goods).

PART III.—PRICING AND RELATED INFORMATION--Continued

III-3a. **Pricing data.**—Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly from **China in powder form**, then reconstituted into liquid form and sold by your firm in **solution** to U.S. **paper-producing companies unrelated** by ownership to your firm. **Please note that value is requested in ACTUAL DOLLARS not \$1,000s dollars.**

CHINA

Product 1						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
Product 2						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
¹ Pricing product definitions are provided on the first page of Part III. ² The weighted average percentage of active ingredients contained for each quarterly quantity figure. ³ Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to your U.S. customers. ⁴ Net values (i.e., gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.						

PART III.—PRICING AND RELATED INFORMATION--Continued

III-3b. **Pricing data.**— Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly **from Taiwan in powder form**, then reconstituted into liquid form and sold by your firm **in solution** to U.S. **paper-producing companies unrelated** by ownership to your firm. **Please note that value is requested in ACTUAL DOLLARS not \$1,000s dollars.**

TAIWAN

Product 1						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
Product 2						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient²	Delivered value³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

¹ Pricing product definitions are provided on the first page of Part III.

² The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

⁴ Net values (i.e., gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-3c. **Pricing data.**— Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly from its largest nonsubject country source, then reconstituted into liquid form and sold by your firm in solution to U.S. paper-producing companies unrelated by ownership to your firm.

LARGEST NONSUBJECT COUNTRY: _____

Product 1						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
Product 2						
Period of shipment	(Quantity in pounds, value in dollars)					
	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

¹ Pricing product definitions are provided on the first page of Part III.
² The weighted average percentage of active ingredients contained for each quarterly quantity figure.
³ Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), delivered to your U.S. customers.
⁴ Net values (i.e., gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-3d. **Let-down value.**—Please report for products 1 and 2 that your firm imported from China and/or Taiwan in the **powder form** an estimate of the percentage share of your firm's *delivered* selling prices (on a per pound basis) of the products **in solution**, reported in sections III-3a and III-3b, accounted for by the cost of the let-down process used to reconstitute the powder form of the imported products to the liquid form. Please report as an annual average for each country, product, and year reported.

	Calendar years		
	2009	2010	2011
	Percent		
China			
Product 1			
Product 2			
Taiwan			
Product 1			
Product 2			

III-4. **Price setting.**-- How does your firm determine the prices that it charges for sales of CSOBAs (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Discount policy.**-- Please indicate and describe your firm's discount policies for sales of its imported CSOBAs from China and/or Taiwan .

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

PART III.—PRICING AND RELATED INFORMATION--Continued

III-6. Pricing terms for CSOBAs.--

(a) What are your firm's typical sales terms for CSOBAs imported from China?

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____

(b) On what basis are your prices of imported CSOBAs from China usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

(c) What are your firm's typical sales terms for CSOBAs imported from Taiwan?

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____

(d) On what basis are your prices of imported CSOBAs from Taiwan usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Contract versus spot.**--Approximately what share of your firm's sales of CSOBAs imported from China or Taiwan in 2010 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

<u>Type of sale</u>	<u>Share of 2010 sales</u>
Long-term contracts (multiple deliveries for more than 12 months)	_____ %
Short-term contracts (multiple deliveries up to and including 12 months)	_____ %
Spot sales (for a single delivery)	_____ %
Total	100 %

PART III.—PRICING AND RELATED INFORMATION--Continued

III-8. **Contract provisions.**— Please fill out the table with respect to provisions of your typical sales contracts for CSOBAs that your firm imported from China and/or Taiwan (*check all countries that apply*) (or check “not applicable” if your firm does not sell on a long term and/or short term contract basis).

Typical sales contract provisions	Item	Short term contracts (multiple deliveries up to and including 12 months)	Long term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of days		
Price renegotiation (during the contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	Yes	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

III-9. **Lead times.**--What is your share of sales of CSOBAs imported from China and/or Taiwan both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of CSOBAs?

China:

<u>Source</u>	<u>Share of 2011 sales</u>	<u>Lead time (days)</u>
From your U.S. inventory	_____ %	_____
From foreign manufacturers' inventory	_____ %	_____
Produced to order	_____ %	_____
Total	100 %	

Taiwan:

<u>Source</u>	<u>Share of 2011 sales</u>	<u>Lead time (days)</u>
From your U.S. inventory	_____ %	_____
From foreign manufacturers' inventory	_____ %	_____
Produced to order	_____ %	_____
Total	100 %	

PART III.—PRICING AND RELATED INFORMATION--Continued

III-10. Shipping information.—

- (a) What is the approximate percentage of the total delivered cost of CSOBAs from China and/or Taiwan (*check all countries that apply*) that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations?
 Your firm Purchaser (*check one*)
- (c) When you sell CSOBAs from China and/or Taiwan (*check all countries that apply*), from where is it shipped?
 Point of importation Storage facility (*check one*)
- (d) Indicate the approximate percentage of your sales of CSOBAs imported from China and/or Taiwan (*check all countries that apply*) that are delivered the following distances from your U.S. point of shipment.

Distance from your U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total	100 %

III-11. **Geographical shipments.**-- Based on the quantity of your firm's U.S. shipments in 2011 as reported in response to questions II-6 and II-8 above, please indicate the percentage share for which each of the following geographic markets account. Please answer this question in reference to your sales to ultimate delivery destinations to customers in the United States.

Geographic area	Share of U.S. shipments in 2011 <i>(in percent)</i>
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. —AR, LA, OK, and TX.	
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. —CA, OR, and WA.	
Other. —All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Note.—These shares should be calculated from all reported U.S. shipments in 2011 from questions II-6 and II-8.	

PART III.—PRICING AND RELATED INFORMATION--Continued

III-12. **End uses**-Describe the top 3 end uses of the CSOBAs that you import from China and/or Taiwan (*check all countries that apply*). For each end-use product, what percentage of the total cost is accounted for by CSOBAs and other inputs?

End use product	Share of total CSOBA shipments (percent)	Share of total cost of end use product accounted for by		Total
		CSOBAs (percent)	Other inputs (percent)	
	%	%	%	100%
	%	%	%	100%
	%	%	%	100%

III-13. **Substitutes**-- Can other products be substituted for CSOBAs?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for CSOBAs?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

PART III.—PRICING AND RELATED INFORMATION--Continued

III-14. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for CSOBAs has changed since January 1, 2009. Describe the principal factors that have affected these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Product changes.**--Have there been any significant changes in the product mix or marketing of CSOBAs since January 1, 2009?

No Yes-- Please describe.

III-16. **Business cycles.**--

(a) Is the CSOBAs market subject to business cycles or conditions of competition (including seasonal business) distinctive to CSOBAs?

No (skip to question IV-17.) Yes-- Please describe and then answer part (b).

(b) If yes, have there been any changes in the business cycles or conditions of competition for CSOBAs since January 1, 2009?

No Yes-- Please describe.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-17. **Supply constraints.**--Has your firm refused, declined, or been unable to supply CSOBAs that it imported from China , Taiwan , and/or other countries (*check all countries that apply*) since January 1, 2009 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No Yes-- Please fill in the table.

	Type of supply constraint	When this occurred	Which purchasers were affected by the constraint	Why did the supply constraint occur
1.				
2.				
3.				

III-18. **Raw materials.**—

(a) Please describe any trends in the prices of raw materials used to produce CSOBAs and whether your firm expects these trends to continue.

(b) Has your firm been affected by any raw material shortages?

No Yes-- Please describe.

(c) Have raw material shortages affected the supply of CSOBAs in the U.S. market?

No Yes-- Please describe.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-19. **Interchangeability.**--Are CSOBAs produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Taiwan	Other countries
United States			
China	X		
Taiwan	X	X	

For any country-pair producing CSOBAs that is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.—PRICING AND RELATED INFORMATION--Continued

III-20. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between CSOBAs produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Taiwan	Other countries
United States			
China	X		
Taiwan	X	X	

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of CSOBAs, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART III.—PRICING AND RELATED INFORMATION--Continued

III-21. **Customer Identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for CSOBAs since January 1, 2009. Indicate the share of the quantity of your firm's total shipments of CSOBAs that each of these customers accounted for in 2011.

Customer's name	Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2011 sales (%)
1				Street Address City State Zip Code	
2				Street Address City State Zip Code	
3				Street Address City State Zip Code	
4				Street Address City State Zip Code	
5				Street Address City State Zip Code	
6				Street Address City State Zip Code	
7				Street Address City State Zip Code	
8				Street Address City State Zip Code	
9				Street Address City State Zip Code	
10				Street Address City State Zip Code	