

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**

**WIND TOWERS FROM CHINA AND VIETNAM**

This questionnaire must be received by the Commission by no later than **January 12, 2012**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning utility scale wind towers ("wind towers") from China and Vietnam (Inv. Nos. 701-TA-486 and 731-TA-1195-1196 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

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| <p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p>_____</p> <p><b>World Wide Web address</b> _____</p> <p>Has your firm produced or exported wind towers (as defined in the instruction booklet) at <u>any time</u> since January 1, 2008?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p> |
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name of Authorized Official*

\_\_\_\_\_  
*Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Phone:*

\_\_\_\_\_  
*Fax:*

\_\_\_\_\_  
*E-mail address*

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics**.--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. **OMB feedback**.--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered**.--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3. **U.S. importers**.--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm’s wind towers in 2010.

| Importer's name | Contact person | Email | Telephone | Street address (not P.O. box), city, state, and zip code   | Share of your 2010 exports (%) |
|-----------------|----------------|-------|-----------|--|--------------------------------|
| 1               |                |       |           | Street Address<br>City                      '                      State                      Zip Code |                                |
| 2               |                |       |           | Street Address<br>City                      '                      State                      Zip Code |                                |
| 3               |                |       |           | Street Address<br>City                      '                      State                      Zip Code |                                |
| 4               |                |       |           | Street Address<br>City                      '                      State                      Zip Code |                                |
| 5               |                |       |           | Street Address<br>City                      '                      State                      Zip Code |                                |

**PART I.--GENERAL INFORMATION--Continued**

I-4. **Related U.S. producers.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce wind towers in the United States or other countries?

- No                       Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Nathanael Comly for copies of that questionnaire).

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I-5. **Related U.S. importers.**--Does your firm or any related firm import or have any plans to import wind towers into the United States?

- No                       Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Nathanael Comly for copies of that questionnaire).

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**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Nathanael Comly (nathanael.comly@usitc.gov, 202-205-3174). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name \_\_\_\_\_

Title \_\_\_\_\_

Email \_\_\_\_\_

Telephone \_\_\_\_\_

Fax \_\_\_\_\_

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of wind towers since January 1, 2008.

*(check as many as appropriate) (please describe)*

plant openings ..... \_\_\_\_\_  
\_\_\_\_\_

plant closings..... \_\_\_\_\_  
\_\_\_\_\_

relocations ..... \_\_\_\_\_  
\_\_\_\_\_

expansions ..... \_\_\_\_\_  
\_\_\_\_\_

acquisitions..... \_\_\_\_\_  
\_\_\_\_\_

consolidations..... \_\_\_\_\_  
\_\_\_\_\_

prolonged shutdowns or  
importation curtailments ..... \_\_\_\_\_  
\_\_\_\_\_

revised labor agreements ..... \_\_\_\_\_  
\_\_\_\_\_

other (*e.g.*, technology) ..... \_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of wind towers in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce wind towers (in units) for 2011 and 2012.**

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II-4. **Same equipment, machinery, and workers.**--Has your firm since 2008 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of wind towers?

- No                       Yes--List the following information and report your firm's combined production capacity and production of these products and wind towers in the periods indicated.

| <u>Product</u> | <u>Period</u> | <u>Basis for allocation of capacity data</u> |
|----------------|---------------|--|
| _____          | _____         | _____  |
| _____          | _____         | _____  |
| _____          | _____         | _____  |

| (Quantity in metric tons)   |                |      |      |                   |      |
|---|----------------|------|------|-------------------|------|
| Item  | Calendar years |      |      | January-September |      |
|   | 2008           | 2009 | 2010 | 2010              | 2011 |
| <b>Overall Production Capacity</b>  |                |      |      |                   |      |
| <b>Production of:</b>   |                |      |      |                   |      |
| Wind Towers <sup>1</sup>  |                |      |      |                   |      |
| Other product 1: _____  |                |      |      |                   |      |
| Other product 2: _____  |                |      |      |                   |      |
| <sup>1</sup> Production should equal the volumes reported in response to question II-11a-b. |                |      |      |                   |      |

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5. **Constraints on production.**--Please describe the constraint(s) that set the limit(s) on your production capacity.

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II-6. **Production shifting.**--Is your firm able to switch production between wind towers and other products in response to a relative change in the price of wind towers vis-a-vis the price of other products, using the same equipment and labor?

No             Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from wind towers.

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II-7. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of wind towers? \_\_\_\_\_ percent

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8. **Inventories in the United States.**--Has your firm, since 2008, maintained any inventories of wind towers in the United States (not including inventories held by firms identified in question I-3)?

No                       Yes--Report the quantity of such end-of-period inventories below.

| <i>(Quantity in units)</i> |      |      |      |                   |      |
|----------------------------|------|------|------|-------------------|------|
| Item                       | 2008 | 2009 | 2010 | January-September |      |
|                            |      |      |      | 2010              | 2011 |
| <b>Inventory</b>           |      |      |      |                   |      |

II-9. **Third country trade actions.**--Is the wind towers exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?

No                       Yes--List the products(s), countries affected, and the date of such findings/remedies/proceedings.

| Product | Country | Date  |
|---------|---------|-------|
| _____   | _____   | _____ |
| _____   | _____   | _____ |
| _____   | _____   | _____ |
| _____   | _____   | _____ |
| _____   | _____   | _____ |

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10a. **Trade data (CHINA).**—Does your firm produce circular welded pipe in China?

- No--Skip to question II-10b       Yes-- Report your firm's production capacity, production, shipments, and inventories related to the production of wind towers in your establishment(s) in China during the specified periods. (See definitions in the instruction booklet.)

## CHINA

| Item  | Quantity (in units) |      |      |                   |  |      | Projections <sup>1</sup> |  |
|---|---------------------|------|------|-------------------|--|------|--------------------------|--|
|   | Actual experience   |      |      |                   |  |      |                          |  |
|   | 2008                | 2009 | 2010 | January-September |  | 2011 | 2012                     |  |
|   |                     |      | 2010 | 2011              |  |      |                          |  |
| Average production capacity <sup>2</sup>  |                     |      |      |                   |  |      |                          |  |
| Beginning-of-period inventories <sup>3</sup>  |                     |      |      |                   |  |      |                          |  |
| Production <sup>4</sup>   |                     |      |      |                   |  |      |                          |  |
| <b>Shipments:</b>   |                     |      |      |                   |  |      |                          |  |
| Internal consumption/transfers  |                     |      |      |                   |  |      |                          |  |
| Home market sales   |                     |      |      |                   |  |      |                          |  |
| <b>Exports to--</b>   |                     |      |      |                   |  |      |                          |  |
| United States <sup>5</sup>  |                     |      |      |                   |  |      |                          |  |
| All other export markets <sup>6</sup>   |                     |      |      |                   |  |      |                          |  |
| <b>Total exports</b>  |                     |      |      |                   |  |      |                          |  |
| <b>Total shipments</b>  |                     |      |      |                   |  |      |                          |  |
| End-of-period inventories   |                     |      |      |                   |  |      |                          |  |
| <sup>1</sup> Please explain the basis for your projections. <hr/> <hr/>   |                     |      |      |                   |  |      |                          |  |
| <sup>2</sup> The production capacity (see definitions in instruction booklet) reported is based on operating ___ hours per week, ___ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. <hr/> <hr/>   |                     |      |      |                   |  |      |                          |  |
| <sup>3</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?<br><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ |                     |      |      |                   |  |      |                          |  |
| <sup>4</sup> Please estimate the percentage of total production of wind towers in China accounted for by your firm's production in 2010. ____ percent   |                     |      |      |                   |  |      |                          |  |
| <sup>5</sup> Please estimate the percentage of total exports to the United States of wind towers from China accounted for by your firm's exports in 2010. ____ percent  |                     |      |      |                   |  |      |                          |  |
| <sup>6</sup> Identify principal other export markets. _____   |                     |      |      |                   |  |      |                          |  |



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10b. **Trade data (VIETNAM).**—Does your firm produce circular welded pipe in Vietnam?

No

Yes-- Report your firm's production capacity, production, shipments, and inventories related to the production of wind towers in your establishment(s) in China during the specified periods. (See definitions in the instruction booklet.)

**VIETNAM**

| Quantity (in units)  |                   |      |      |                   |      |                          |      |
|--|-------------------|------|------|-------------------|------|--------------------------|------|
| Item   | Actual experience |      |      |                   |      | Projections <sup>1</sup> |      |
|  |                   |      |      | January-September |      | 2011                     | 2012 |
|  | 2008              | 2009 | 2010 | 2010              | 2011 |                          |      |
| Average production capacity <sup>2</sup>   |                   |      |      |                   |      |                          |      |
| Beginning-of-period inventories <sup>3</sup>   |                   |      |      |                   |      |                          |      |
| Production <sup>4</sup>  |                   |      |      |                   |      |                          |      |
| <b>Shipments:</b>  |                   |      |      |                   |      |                          |      |
| Internal consumption/transfers   |                   |      |      |                   |      |                          |      |
| Home market sales  |                   |      |      |                   |      |                          |      |
| <b>Exports to--</b>  |                   |      |      |                   |      |                          |      |
| United States <sup>5</sup>   |                   |      |      |                   |      |                          |      |
| All other export markets <sup>6</sup>  |                   |      |      |                   |      |                          |      |
| Total exports  |                   |      |      |                   |      |                          |      |
| Total shipments  |                   |      |      |                   |      |                          |      |
| End-of-period inventories  |                   |      |      |                   |      |                          |      |
| <p><sup>1</sup> Please explain the basis for your projections.</p> <hr/> <hr/>   |                   |      |      |                   |      |                          |      |
| <p><sup>2</sup> The production capacity (see definitions in instruction booklet) reported is based on operating ___ hours per week, ___ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <hr/>   |                   |      |      |                   |      |                          |      |
| <p><sup>3</sup> <b>Reconciliation of data.</b>--Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No--Please explain: _____</p> |                   |      |      |                   |      |                          |      |
| <p><sup>4</sup> Please estimate the percentage of total production of wind towers in Vietnam accounted for by your firm's production in 2010. ____ percent</p>   |                   |      |      |                   |      |                          |      |
| <p><sup>5</sup> Please estimate the percentage of total exports to the United States of wind towers from Vietnam accounted for by your firm's exports in 2010. ____ percent</p>  |                   |      |      |                   |      |                          |      |
| <p><sup>6</sup> Identify principal other export markets. _____</p>   |                   |      |      |                   |      |                          |      |

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11a. **Trade data in metric tons (CHINA)** --Report your firm's production capacity and production of wind towers in your establishment(s) in China during the specified periods (reported above in question II-10a) in metric tons.

| Quantity (in metric tons)              |                |      |      |                   |      |
|--|----------------|------|------|-------------------|------|
| Item                                   | Calendar years |      |      | January-September |      |
|  | 2008           | 2009 | 2010 | 2010              | 2011 |
| Average production capacity (quantity) |                |      |      |                   |      |
| Production (quantity)                  |                |      |      |                   |      |

II-11b. **Trade data in metric tons (VIETNAM)** --Report your firm's production capacity and production of wind towers in your establishment(s) in Vietnam during the specified periods (reported above in question II-10b) in metric tons.

| Quantity (in metric tons)              |                |      |      |                   |      |
|--|----------------|------|------|-------------------|------|
| Item                                   | Calendar years |      |      | January-September |      |
|  | 2008           | 2009 | 2010 | 2010              | 2011 |
| Average production capacity (quantity) |                |      |      |                   |      |
| Production (quantity)                  |                |      |      |                   |      |