

**U.S. IMPORTERS' QUESTIONNAIRE**

**DRAWN STAINLESS STEEL SINKS FROM CHINA**

**This questionnaire must be received by the Commission by no later than December 31, 2012.**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning drawn stainless steel sinks from China (Investigation Nos. 701-TA-489 and 731-TA-1201 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____</p> <p><b>World Wide Web address</b> _____</p> <p>Has your firm imported stainless steel sinks (as defined in the instruction booklet) from any country at any time since January 1, 2009?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name of Authorized Official*

\_\_\_\_\_  
*Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Phone:*

\_\_\_\_\_  
*Fax:*

\_\_\_\_\_  
*E-mail address*

**PART II.--TRADE AND RELATED INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. **Ownership**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing drawn stainless steel sinks from China into the United States or that are engaged in exporting drawn stainless steel sinks from China to the United States?

No             Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of drawn stainless steel sinks?

No             Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on drawn stainless steel sinks. More than one answer may be applicable.

- Importer of record                                       Takes title to the imported product(s)
- Consignee of the imported products(s)             Customs broker or freight forwarder.

I-7. **Consignee.**--If your firm is an importer of record of drawn stainless steel sinks but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

I-8. **FTZ or bonded warehouses.**--Please indicate whether your firm enters drawn stainless steel sinks into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones       No             Yes

Bonded warehouses       No             Yes

I-9. **Temporary importation under bond.**--Please indicate whether your firm imports drawn stainless steel sinks under the TIB (temporary importation under bond) program.

No             Yes

I-10. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No             Yes--Please specify. \_\_\_\_\_

\_\_\_\_\_

Further information on this part of the questionnaire can be obtained from Stefania Pozzi Porter (202-205-3177, Stefania.PozziPorter@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of drawn stainless steel sinks since January 1, 2009.

- | <i>(check as many as appropriate)</i>   | <i>(please describe)</i> |
|---|--------------------------|
| <input type="checkbox"/> office/warehouse openings.....                         | _____                    |
|   | _____                    |
| <input type="checkbox"/> office/warehouse closings .....                        | _____                    |
|   | _____                    |
| <input type="checkbox"/> relocations .....                                      | _____                    |
|   | _____                    |
| <input type="checkbox"/> expansions.....  | _____                    |
|   | _____                    |
| <input type="checkbox"/> acquisitions.....                                      | _____                    |
|   | _____                    |
| <input type="checkbox"/> consolidations.....                                    | _____                    |
|   | _____                    |
| <input type="checkbox"/> prolonged shutdowns or<br>production curtailments..... | _____                    |
|   | _____                    |
| <input type="checkbox"/> revised labor agreements.....                          | _____                    |
|   | _____                    |
| <input type="checkbox"/> other ( <i>e.g.</i> , technology) .....                | _____                    |
|   | _____                    |

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3a. **Arranged imports.**--Has your firm imported or arranged for the importation of **ALL** drawn stainless steel sinks for delivery after September 30, 2012 ?

- No                       Yes--Indicate when such orders are to be delivered, the quantities (in units) and values (in 1000 \$) involved.

Source		Date of Delivery
<b>Imports from China</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	
<b>Imports from Mexico</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	
<b>Imports from All Other Sources</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	

II-3a. **Arranged imports.**--Has your firm imported or arranged for the importation of **top mount/drop-in** drawn stainless steel sinks for delivery after September 30, 2012 ?

- No                       Yes-- Indicate when such orders are to be delivered, the quantities (in units) and values (in 1000 \$) involved.

Source		Date of Delivery
<b>Imports from China</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	
<b>Imports from Mexico</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	
<b>Imports from All Other Sources</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	

II-3b. **Arranged imports.**--Has your firm imported or arranged for the importation of **undermount** drawn stainless steel sinks for delivery after September 30, 2012 ?

- No                       Yes-- Indicate when such orders are to be delivered, the quantities (in units) and values (in 1000 \$) involved.

Source		Date of Delivery
<b>Imports from China</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	
<b>Imports from Mexico</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	
<b>Imports from All Other Sources</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3c. **Arranged imports.**--Has your firm imported or arranged for the importation of **dual mount** drawn stainless steel sinks for delivery after September 30, 2012 ?

No             Yes-- Indicate when such orders are to be delivered, the quantities (in units) and values (in 1000 \$) involved.

Source		Date of Delivery
<b>Imports from China</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	_____
<b>Imports from Mexico</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	_____
<b>Imports from All Other Sources</b>		
Quantity of imports	_____ units	_____
Value of imports	\$ _____	_____

II-4. **Reasons for importing.**--If your firm also produces drawn stainless steel sinks in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5a. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of **ALL** drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5b. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of **top mount/drop-in** drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> ( <i>quantity</i> )					
<b>Imports:</b> <sup>1</sup>					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
<b>Internal consumption/company transfers:</b>					
<i>Quantity</i> of internal consumption/transfers					
<i>Value</i> <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> ( <i>quantity</i> )					
<b>Channels of distribution:</b>					
U.S. shipments to distributors ( <i>quantity</i> )					
U.S. shipments to end users ( <i>quantity</i> )					
<sup>1</sup> Please identify the foreign producers, if known:					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5c. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of **undermount** drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5d. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of **dual mount** drawn stainless steel sinks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6a. **IMPORTS FROM NONSUBJECT SOURCES - MEXICO.**—Report your firm's imports and your firm's shipments and inventories of **ALL** drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

**MEXICO**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known:					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6b. **IMPORTS FROM NONSUBJECT SOURCES - MEXICO.**—Report your firm's imports and your firm's shipments and inventories of **top mount/drop-in** drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

**MEXICO**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION**

II-6c. **IMPORTS FROM NONSUBJECT SOURCES - MEXICO.**—Report your firm's imports and your firm's shipments and inventories of **undermount** drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

**MEXICO**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known: _____ _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6d. **IMPORTS FROM NONSUBJECT SOURCES - MEXICO.**—Report your firm’s imports and your firm’s shipments and inventories of **dual mount** drawn stainless steel sinks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

**MEXICO**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7a. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of **ALL** drawn stainless steel sinks imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the sources and foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7b. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of **top mount/drop-in** drawn stainless steel sinks imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the sources and foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7c. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of **undermount** drawn stainless steel sinks imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories (quantity)</b>					
<b>Imports:<sup>1</sup></b>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:<sup>3</sup></b>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories<sup>4</sup> (quantity)</b>					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the sources and foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7d. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of **dual mount** drawn stainless steel sinks imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-September	
	2009	2010	2011	2011	2012
<b>Beginning-of-period inventories (quantity)</b>					
<b>Imports:<sup>1</sup></b>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:<sup>3</sup></b>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories<sup>4</sup> (quantity)</b>					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the sources and foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11. **COMPARABILITY OF TOP MOUNT/DROP-IN, UNDERMOUNT, AND DUAL MOUNT DRAWN STAINLESS STEEL SINKS.**--Since January 1, 2009, has your firm produced drawn stainless steel sinks?

No

Yes

top mount/drop-in ;  undermount;  dual mount.

-- If yes, please describe the **differences and similarities between top mount/drop-in, undermount, and dual mount and all other types of drawn stainless steel sinks** with respect to the following factors: (a) **characteristics and uses**--describe the differences and similarities in the physical characteristics and end uses; (b) **interchangeability**--discuss the interchangeability in end use of the three products; (c) **manufacturing processes**--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) **channels of distribution**--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) **customer and producer perceptions**--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) **price**--provide a discussion and specific examples of prices for the two products.

**(a) Characteristics and uses:**

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**(b) Interchangeability:**

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**(c) Manufacturing processes:**

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**(d) Channels of distribution:**

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**(e) Customer and producer perceptions:**

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**(f) Price:**

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**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from James Fetzner (202-708-5403 [james.fetzner@usitc.gov](mailto:james.fetzner@usitc.gov))

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

**PRICE DATA**

III-2. These questions requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers from January 2009 to September 2012 of the following products you imported from China and Mexico:

**Product 1.**-- 300 series stainless steel, regardless of finish, top mount with overall dimensions of 33 inches x 22 inches, two bowls with both bowls 14 inches x 15<sup>3</sup>/<sub>4</sub> inches, and each bowl depth 6 inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.

**Product 2.**-- 300 series stainless steel, regardless of finish, top mount with overall dimensions of 25 inches x 22 inches, one bowl 21 inches x 15<sup>3</sup>/<sub>4</sub> inches, and bowl depth 6 inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.

**Product 3.**-- 300 series stainless steel, regardless of finish, top mount with overall dimensions of 33 inches x 22 inches, two bowls with both bowls 14 inches x 15<sup>3</sup>/<sub>4</sub> inches, and each bowl depth 8<sup>1</sup>/<sub>16</sub> inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.

**Product 4.** -- 300 series stainless steel, regardless of finish, undermount with overall dimensions of 31<sup>1</sup>/<sub>4</sub> inches x 17<sup>3</sup>/<sub>4</sub> inches (with flange), two bowls with both bowls 14 inches x 15<sup>3</sup>/<sub>4</sub> inches, and each bowl depth 8 inches. Gauge 16-20. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.

**Product 5.**-- 300 series stainless steel, regardless of finish, undermount with overall dimensions of 23 inches x 17<sup>3</sup>/<sub>4</sub> inches (with flange), one bowl 21 inches x 15<sup>3</sup>/<sub>4</sub> inches, and bowl depth 8 inches. Gauge 16-20. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.

**Product 6.**-- 300 series stainless steel, regardless of finish, undermount with overall dimensions of 31<sup>3</sup>/<sub>4</sub> inches x 20<sup>1</sup>/<sub>2</sub> inches (with flange), two bowls with one bowl 14 inches x 15<sup>3</sup>/<sub>4</sub> inches and one bowl 13<sup>1</sup>/<sub>2</sub> inches x 18 inches, and bowl depths of 8 and 10 inches respectively. Gauge 16-20. All dimensions except bowl depth plus/minus 2 inches (but each bowl must be a different size), bowl depth plus/minus 1 inch (each bowl may be the same or a different depth).

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Product 7.-- 300 series stainless steel, regardless of finish, dual mount with overall dimensions of 33 inches x 22 inches, two bowls with both bowls 14 inches x 15<sup>3</sup>/<sub>4</sub> inches, and each bowl depth 6 inches. Gauge 20-24. All dimensions plus/minus 2 inches, except bowl depth plus/minus 1 inch.**

**Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.**

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

**CHINA**

(Quantity in units, value in thousands of dollars <sup>3</sup> )						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2009:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2010:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2011:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2012:</b>						
January-March						
April-June						
July-September						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.  
<sup>3</sup> For small dollar amounts, you can provide responses to the third decimal place.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: \_\_\_\_\_  
 Product 2: \_\_\_\_\_  
 Product 3: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data (continued).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

**CHINA**

(Quantity in units, value in thousands of dollars <sup>3</sup> )								
	Product 4		Product 5		Product 6		Product 7	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.  
<sup>3</sup> For small dollar amounts, you can provide responses to the third decimal place.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 4: \_\_\_\_\_

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_

Product 7: \_\_\_\_\_



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**MEXICO**

<b>(Quantity in units, value in thousands of dollars<sup>3</sup>)</b>						
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2009:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2010:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2011:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2012:</b>						
January-March						
April-June						
July-September						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.  
<sup>3</sup> For small dollar amounts, you can provide responses to the third decimal place.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: \_\_\_\_\_  
 Product 2: \_\_\_\_\_  
 Product 3: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data (continued).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**MEXICO**

(Quantity in units, value in thousands of dollars <sup>3</sup> )								
	Product 4		Product 5		Product 6		Product 7	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.  
<sup>3</sup> For small dollar amounts, you can provide responses to the third decimal place.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 4: \_\_\_\_\_  
 Product 5: \_\_\_\_\_  
 Product 6: \_\_\_\_\_  
 Product 7: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of drawn stainless steel sinks (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms for drawn stainless steel sinks.**--

(a) What are your firm's typical sales terms for drawn stainless steel sinks imported from China

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your prices of imported drawn stainless steel sinks from China usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of drawn stainless steel sinks imported from China in 2011 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

<u>Type of sale</u>	<u>Share of 2011 sales</u>
<b>Long-term contracts</b> (multiple deliveries for more than 12 months)	_____ %
<b>Short-term contracts</b> (multiple deliveries up to and including 12 months)	_____ %
<b>Spot sales</b> (for a single delivery)	_____ %
<b>Total</b>	<b>100 %</b>

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-7. **Contract provisions.**— Please fill out the table with respect to provisions of your typical sales contracts for drawn stainless steel sinks from China (or check “not applicable” if your firm does not sell on a long term and/or short term contract basis).

<b>Typical sales contract provisions</b>	<b>Item</b>	<b>Short term contracts</b> (multiple deliveries up to and including 12 months)	<b>Long term contracts</b> (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>		
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**--What is your share of sales of drawn stainless steel sinks imported from China both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of drawn stainless steel sinks?

<b><u>Source</u></b>	<b><u>Share of 2011 sales</u></b>	<b><u>Lead time (days)</u></b>
From your U.S. inventory	_____ %	_____
From foreign manufacturers' inventory	_____ %	_____
Produced to order	_____ %	_____
<b>Total</b>	<b>100 %</b>	

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-9. Shipping information.—**

- (a) What is the approximate percentage of the total delivered cost of drawn stainless steel sinks imported from China that is accounted for by U.S. inland transportation costs?  
\_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your customers' locations?  
 Your firm    Purchaser (*check one*)
- (c) When you sell drawn stainless steel sinks imported from China, from where is it shipped?  
Point of importation  Storage facility  (*check one*)
- (d) Indicate the approximate percentage of your sales of drawn stainless steel sinks imported from China that are delivered the following distances from your U.S. point of shipment.

<b>Distance from your U.S. point of shipment</b>	<b>Share</b>
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b>	<b>100</b> %

- III-10. **Geographical shipments**--What is the geographic market area in the United States served by your firm's shipments of drawn stainless steel sinks imported from any source? (check all that apply)

<b>Geographic area</b>	<b>√ if applicable</b>
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-11a. **End uses**-Describe the end uses of the drawn stainless steel sinks that you import from China. For each end-use product, what percentage of the total cost is accounted for by drawn stainless steel sinks and other inputs?

End use product	Share of total cost of end use product accounted for by		Total
	Drawn stainless steel sinks (percent)	Other inputs (percent)	
	%	%	100%
	%	%	100%
	%	%	100%

III-11b. **Sales of kitchen countertops with stainless steel sinks.**-Do you sell kitchen countertops and stainless steel sinks? (Check ALL that apply)

- No
- Yes—installed by independent countertop fabricators that purchased these goods from us. This involved \_\_\_\_ percent of all U.S. imports of drawn stainless steel sinks in 2011.
- Yes—arranged for their installation at the premises of our customers using subcontractors. This involved \_\_\_\_ percent of all U.S. imports of drawn stainless steel sinks in 2011.
- Yes—arranged for their installation at the premises of our customers using our own employees. This involved \_\_\_\_ percent of all U.S. imports of drawn stainless steel sinks in 2011.
- Yes—other. This involved \_\_\_\_ percent of all U.S. imports of drawn stainless steel sinks in 2011. Please explain below.

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III-11c. **Competition with mass merchandise retailers.**—Do you compete with mass merchandise retailers (“big box retailers”) for sales of kitchen countertops and drawn stainless steel sinks?

- No                       Yes--Please explain.

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-12. **Substitutes.**-- Can other products be substituted for drawn stainless steel sinks?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for drawn stainless steel sinks		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for drawn stainless steel sinks has changed since January 1, 2009. Describe the principal factors that have affected these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product mix or marketing of drawn stainless steel sinks since January 1, 2009?

No                       Yes-- Please describe.

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-15. Business cycles.--**

(a) Is the drawn stainless steel sinks market subject to business cycles or conditions of competition (including seasonal business) distinctive to drawn stainless steel sinks?

No (skip to question III-16.)       Yes-- Please describe and then answer part (b).

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(b) If yes, have there been any changes in the business cycles or conditions of competition for drawn stainless steel sinks since January 1, 2009?

No       Yes-- Please describe.

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**III-16. Supply constraints.--Has your firm refused, declined, or been unable to supply drawn stainless steel sinks since January 1, 2009 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?**

No       Yes-- Please describe.

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**III-17. Raw materials.--Please describe any trends in the prices of raw materials used to produce drawn stainless steel sinks and whether your firm expects these trends to continue.**

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-19. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between drawn stainless steel sinks produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Mexico	Other
<b>All drawn stainless steel sinks</b>			
United States			
China			
Mexico			
<b>Drawn top mount/drop-in stainless steel sinks</b>			
United States			
China			
Mexico			
<b>Drawn undermount stainless steel sinks</b>			
United States			
China			
Mexico			
<b>Drawn dual mount stainless steel sinks</b>			
United States			
China			
Mexico			

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of drawn stainless steel sinks, identify the country-pair and report the advantages or disadvantages imparted by such factors

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-20. **Customer identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for drawn stainless steel sinks since January 1, 2009. Indicate the share of the quantity of your firm's total shipments of drawn stainless steel sinks that each of these customers accounted for in 2011.

Customer's name		Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2011 sales (%)
1					Street Address City       '       State       Zip Code	
2					Street Address City       '       State       Zip Code	
3					Street Address City       '       State       Zip Code	
4					Street Address City       '       State       Zip Code	
5					Street Address City       '       State       Zip Code	
6					Street Address City       '       State       Zip Code	
7					Street Address City       '       State       Zip Code	
8					Street Address City       '       State       Zip Code	
9					Street Address City       '       State       Zip Code	
10					Street Address City       '       State       Zip Code	