U.S. IMPORTERS' QUESTIONNAIRE

WELDED STAINLESS STEEL PRESSURE PIPE FROM MALAYSIA, THAILAND, AND VIETNAM

This questionnaire must be received by the Commission by no later than May 30, 2013

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning welded stainless steel pressure pipe from Malaysia, Thailand, and Vietnam (Inv. Nos. 731-TA-1210-1212 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of fi	rm						
Address							
City	Stat	e	Zip Code				
World Wi	de Web address						
•	m imported welded stainless steel pressure pip ny time since January 1, 2010?	pe (as d	lefined in the instruction booklet) from any				
	(Sign the certification below and promptly retu	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)					
YES	(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)						
	uestionnaire via the U.S. Internation lowing link: <u>https://dropbox.usitc.gov</u>		ade Commission <i>Drop Box</i> by clicking <u>/</u> . (use the following PIN: WSSPP)				

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date	
	Phone:		
Signature		Email address	
	<i>Fax:</i>		

PART I.—<u>GENERAL INFORMATION</u>

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. <u>**OMB statistics**</u>.--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

hours dollars

- I-1b. <u>**OMB feedback**</u>.--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.
- I-2. **Establishments covered**.--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

	firm owned, in whole or in part, by any o	ther firm?
No Y	esList the following information	
Firm name	Address	Extent of ownershi
<u>Firm name</u>	Address	ownersh

PART I.--<u>GENERAL INFORMATION</u>--Continued

<u>Related importers/exporters</u> Does your firm have any related firms, either domestic or foreign, that are engaged in importing welded stainless steel pressure pipe from Malaysia, Thailand, or Vietnam into the United States or that are engaged in exporting welded stainless steel pressure pipe from Malaysia, Thailand, or Vietnam to the United States?							
	esList the following in	nformation.					
<u>Firm name</u>	Address		Affiliation				
engaged in the produc	tion of welded stainless	s steel pressure pipe	her domestic or foreign, that a e?				
	esList the following in	nformation.					
Firm name	Address		Affiliation				
	sPlease indicate the r pipe. More than one a		s importing operations on we				
Importer of record		Takes title	to the imported product(s)				
Consignee of the i	mported products(s)	Customs br	oker or freight forwarder.				
	list the consignees belo		nless steel pressure pipe but i ress, telephone number, and				
Firm name	Address		<u>Contact person and ph</u> <u>number</u>				

U.S. Importers' Questionnaire - Welded Stainless Steel Pressure Pipe

PART I.--<u>GENERAL INFORMATION</u>--Continued

I-8.	FTZ or bonded warehouses Please indicate whether your firm enters welded stainless steel pressure pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.
	Foreign trade zones No Yes
	Bonded warehouses No Yes
I-9.	<u>Temporary importation under bond</u> Please indicate whether your firm imports welded stainless steel pressure pipe under the TIB (temporary importation under bond) program.
	No Yes
I-10.	<u>Third-country trade activities</u> To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?
	No Yes–Please specify.

U.S. Importers' Questionnaire - Welded Stainless Steel Pressure Pipe

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Michael Szustakowski (202-205-3169, mgs@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

II-1. <u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations</u>.--Please indicate whether your firm has experienced any of the following changes in relation to the importation of welded stainless steel pressure pipe since January 1, 2010.

(che	ck as many as appropriate)	(please describe)
	office/warehouse openings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (<i>e.g.</i> , technology)	

U.S. Importers'	Questionnaire -	Welded stainless stee	l pressure pipe
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PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. <u>Arranged imports</u>.--Has your firm imported or arranged for the importation of welded stainless steel pressure pipe from Malaysia, Thailand, or Vietnam for delivery after **March 31, 2012**?

II-4. <u>**Reasons for importing</u>.--If** your firm also produces welded stainless steel pressure pipe in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.</u>

No Yes–Indicate when such orders are to be delivered and the quantities involved.

II-5a. **IMPORTS FROM SUBJECT SOURCES**.–Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14 inches in diameter) imported from Malaysia by your firm during the specified periods. (See definitions in the instruction booklet.)

MALAYSIA

Quantity	(in short ton	s), value (<i>in</i> \$1,	.000)		
		Calendar years	s	January	/-March
Item	2010	2011	2012	2012	2013
Beginning-of-period inventories (quantity)					
Imports: ¹ Quantity of imports					
Value of imports					
U.S. shipments: Commercial shipments: Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers: Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³ Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution: U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known	:				
 ² Sales to related firms (including internal consu different basis for valuing these sales within your convalue data using that basis for each of the periods in the sales within your principal export markets:	ompany, pleas noted above: uantities report	e specify that ba	asis (e.g., cost, o	cost plus, etc.) a	nd provide

II-5b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (<u>not exceeding</u> 14 inches in diameter) from Malaysia for each of the categories below (See definitions in the instruction booklet.)

	0	January-March			
Item	2010	2011	2012	2012	2013
mports by grades:					
A-312					
A-778					
Other ¹					
Total ²					
¹ Please describe:		•	•	•	

II-5c. <u>Imports by HTS numbers</u>.—Did your firm import welded stainless steel pressure pipe (<u>not exceeding</u> 14 inches in diameter) from Malaysia under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-5a.

No

Yes–Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)						
	Calendar years		January-March			
Item	2010	2011	2012	2012	2013	
Imports: Quantity of imports						
Value of imports						

II-6. <u>Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers</u>.—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe <u>not exceeding</u> 14 inches in diameter. Imports of <u>all diameters</u> of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products <u>exceeding</u> 14 inches in diameter from Malaysia under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should <u>not</u> be included in II-5a.

No

Yes–Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)						
	Calendar years		January-March			
Item	2010	2011	2012	2012	2013	
Imports: Quantity of imports						
Value of imports						

II-7a. **IMPORTS FROM SUBJECT SOURCES**.–Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from Thailand by your firm during the specified periods. (See definitions in the instruction booklet.)

THAILAND

Quantity	(in short tons	s), value (<i>in</i> \$1,	,000)		
		Calendar year	January-March		
Item	2010	2011	2012	2012	2013
Beginning-of-period inventories (quantity)					
Imports: ¹ Quantity of imports					
Value of imports					
U.S. shipments: Commercial shipments: Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers: Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³ Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution: U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known	:				
² Sales to related firms (including internal consu different basis for valuing these sales within your co value data using that basis for each of the periods i ³ Identify your principal export markets: ⁴ <u>Reconciliation of data</u> Please note that the q inventories, plus imports, less total shipments, equa	ompany, pleaso noted above:	e specify that ba	asis (e.g., cost,	cost plus, etc.) a	nd provide

II-7b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (not exceeding 14" in diameter) from Thailand for each of the categories below (See definitions in the instruction booklet.)

ltem	(Calendar years			
	2010	2011	2012	2012	2013
mports by grades:					
A-312					
A-778					
Other ¹					
Total ²					
¹ Please describe:	·	•	•	•	

II-7c. <u>Imports by HTS numbers</u>.—Did your firm import welded stainless steel pressure pipe (not exceeding 14" in diameter) from Thailand under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-6a.

🗌 No	
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Yes–Please report the quantity and value below.

Quantity	(in short tons	s), value (<i>in \$1,</i>	000)		
	Calendar years			January-March	
Item	2010	2011	2012	2012	2013
Imports: Quantity of imports					
Value of imports					

II-8. <u>Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers</u>.—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe <u>not exceeding</u> 14 inches in diameter. Imports of <u>all diameters</u> of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products <u>exceeding</u> 14 inches in diameter from Thailand under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should <u>not</u> be included in II-7a.

No

Yes–Please report the quantity and value below.

Quanti	ty (in short ton	s), value (<i>in \$1,</i>	000)		
		Calendar years			y-March
Item	2010	2011	2012	2012	2013
Imports: Quantity of imports					
Value of imports					

II-9a. **IMPORTS FROM SUBJECT SOURCES**.–Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from Vietnam by your firm during the specified periods. (See definitions in the instruction booklet.)

VIETNAM

		Calendar year	January-March		
Item	2010	2011	2012	2012	2013
Beginning-of-period inventories (quantity)					
Imports: ¹ Quantity of imports					
Value of imports					
U.S. shipments: Commercial shipments: Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers: Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³ Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution: U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known					
 ² Sales to related firms (including internal consult different basis for valuing these sales within your convalue data using that basis for each of the periods related to the sales within your converse data using that basis for each of the periods related to the sales are sales within your converse data using that basis for each of the periods related to the sales are sales within your converse data using that basis for each of the periods related to the sales are sales within your converse data using that basis for each of the periods related to the sales are sales within your converse data using that basis for each of the periods related to the periods related to	uantities repor	e specify that be	asis (e.g., cost, o	cost plus, etc.) a	nd provide
inventories, plus imports, less total shipments, equa	als end-of-perio	od inventories.	Do the data rep	orted reconcile?	

II-9b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (not exceeding 14" in diameter) from Vietnam for each of the categories below (See definitions in the instruction booklet.)

ltem	0	Calendar years			
	2010	2011	2012	2012	2013
mports by grades:					
A-312					
A-778					
Other ¹					
Total ²					
¹ Please describe:		•	•	•	

II-9c. <u>Imports by HTS numbers</u>.—Did your firm import welded stainless steel pressure pipe (not exceeding 14" in diameter) from Vietnam under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-7a.

🗌 No

Yes–Please report the quantity and value below.

Quantity	(in short tons	s), value (<i>in \$1,</i>	000)		
	Calendar years			January-March	
Item	2010	2011	2012	2012	2013
Imports: Quantity of imports					
Value of imports					

II-10. Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers.—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe not exceeding 14 inches in diameter. Imports of all diameters of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products <u>exceeding</u> 14 inches in diameter from Vietnam under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should <u>not</u> be included in II-9a.

No

Yes–Please report the quantity and value below.

Quantity	(in short ton	s), value (<i>in \$1,</i> 0	000)		
	Calendar years			January-March	
Item	2010	2011	2012	2012	2013
Imports: Quantity of imports					
Value of imports					

II-11a. IMPORTS FROM NONSUBJECT SOURCES.-Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from all other sources combined by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity	(in short tons), value (<i>in</i> \$1,	000)		
		Calendar years	January	-March	
ltem	2010	2011	2012	2012	2013
Beginning-of-period inventories (quantity)					
Imports: ¹ Quantity of imports					
Value of imports					
U.S. shipments: Commercial shipments: Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers: Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³ Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution: U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (quantity)					
¹ Please identify the sources and foreign product ² Sales to related firms (including internal consu different basis for valuing these sales within your consulate value data using that basis for each of the periods	mption) must b ompany, please				
³ Identify your principal export markets: <u></u> ⁴ <u>Reconciliation of data</u> Please note that the qui inventories, plus imports, less total shipments, equi					g-of-period

Yes No--Please explain:

II-11b. <u>Imports by grades</u>.—Please report the quantity of your firm's imports of welded stainless steel pressure pipe (not exceeding 14" in diameter) from all other sources for each of the categories below (See definitions in the instruction booklet.)

Item	0	Calendar years			
	2010	2011	2012	2012	2013
mports by grades:					
A-312					
A-778					
Other ¹					
Total ²					
¹ Please describe:	·	•	•	•	

II-11c. <u>Imports by HTS numbers</u>.—Did your firm import welded stainless steel pressure pipe (not exceeding 14" in diameter) from all other sources combined under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-8a.

No

Yes–Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)								
					y-March			
Item	2010	2011	2012	2012	2013			
Imports: Quantity of imports								
Value of imports								

II-12. Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers.—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe not exceeding 14 inches in diameter. Imports of all diameters of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products <u>exceeding</u> 14 inches in diameter from all other sources combined under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should <u>not</u> be included in II-9a.

No

Yes–Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)								
		Januar	/-March					
Item	2010	2011	2012	2012	2013			
Imports: Quantity of imports								
Value of imports								

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Amelia Preece (202-205-3250, amelia.preece@usitc.gov)

III-1. <u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. These questions requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since January 1, 2010 of the following products you imported from Malaysia, Thailand, Vietnam, Korea, and Taiwan:

Product 1.—ASTM A-312, welded, grade AISI 304/304L pipe, 1-inch schedule 40

Product 2.-- ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 40

Product 3.-- ASTM A-312, welded, grade AISI 304/304L pipe, 0.5-inch schedule 10

Product 4.-- ASTM A-312, welded, grade AISI 304/304L pipe, 6-inch schedule 10

Product 5.-- ASTM A-312, welded, grade AISI 316/316L pipe, 2-inch schedule 40

Product 6.-- ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 10

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Malaysia and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.**

Malaysia

	(0	Quantity in	n 1,000 feet,	value <i>in d</i>	dollars)			
	Produ	ict 1	Produ	ct 2	Prod	uct 3	Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
¹ Net values (<i>i.e.</i> , gross returned goods), f.o.b. your ² Pricing product definition	U.S. point o ons are provi	f shipment ded on the	e first page of	Part III.		-		
Note If your product does provide a description of you								product,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. (continued) Report quantity in **1,000 feet** and value in **actual dollars.**

Malaysia

(Quanti	ty in 1,000 feet, value	e in dollars)		
	Proc	duct 5	Produ	uct 6
Period of shipment	Quantity	Value	Quantity	Value
2010:				
January-March				
April-June				
July-September				
October-December				
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
¹ Net values (<i>i.e.</i> , gross sales values less returned goods), f.o.b. your U.S. point of shipr ² Pricing product definitions are provided	nent. on the first page of Par	rt III.		
Note If your product does not exactly meet the provide a description of your product. Also, pl				ed product
Product 5:				
Product 6:				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Thailand and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars**.

Thailand

	(0	Quantity <i>ii</i>	n 1,000 feet,	value in d	dollars)			
	Produ	ict 1	Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
2013:								
January-March								
¹ Net values (<i>i.e.</i> , gros				wances,	rebates, prep	baid freight	t, and the val	ue of
returned goods), f.o.b. you ² Pricing product definiti				Dort III				
Fricing product demini	ons are provi		e nist page of	Fall III.				
NoteIf your product does	s not exactly r	meet the p	roduct specif	ications b	ut is competi	tive with th	ne specified r	product.
provide a description of you								,
Product 1:	•						•	
Product 2:								
Product 3:								
Product 4:								

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. (continued) Report quantity in **1,000 feet** and value in **actual dollars.**

Thailand

(Quantity i	n 1,000 feet, value	in dollars)		
· · · · ·	Prod	1	Prod	uct 6
Period of shipment	Quantity	Value	Quantity	Value
2010:				
January-March				
April-June				
July-September				
October-December				
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
 ¹ Net values (<i>i.e.</i>, gross sales values less all c returned goods), f.o.b. your U.S. point of shipmen ² Pricing product definitions are provided on t NoteIf your product does not exactly meet the p provide a description of your product. Also, pleas 	t. he first page of Part product specification e explain any anom	t III. Is but is competitiv	ve with the specifi	
Product 5:				
Product 6:				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Vietnam and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars**.

Vietnam

	(0	Quantity <i>ii</i>	n 1,000 feet,	value <i>in c</i>	dollars)			
	Produ	ict 1	Produ	ct 2	Prod	uct 3	Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
2013:								
January-March								
¹ Net values (<i>i.e.</i> , gros returned goods), f.o.b. you ² Pricing product definiti	r U.S. point o	f shipment		·	rebates, prep	baid freigh	t, and the val	ue of
NoteIf your product does provide a description of yo	s not exactly r	neet the p	roduct specif	cations b				oroduct,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. (continued) Report quantity in **1,000 feet** and value in **actual dollars.**

Vietnam

(cuum	tity in 1,000 feet, value	Juct 5	Produ	uct 6
Period of shipment	Quantity	Value	Quantity	Value
2010:	Quantity	Value	Quantity	Value
January-March				
April-June				
July-September				
October-December				
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
 ¹ Net values (<i>i.e.</i>, gross sales values less returned goods), f.o.b. your U.S. point of ship ² Pricing product definitions are provided NoteIf your product does not exactly meet provide a description of your product. Also, p Product 5:	ment. on the first page of Par the product specificatio lease explain any anor	rt III. ns but is competitiv	ve with the specifi	
Product 6:				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.**

Korea

	(0	Quantity <i>ii</i>	n 1,000 feet,	value <i>in c</i>	dollars)			
	Produ	ICt 1	Produ	ct 2	Prod	uct 3	Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
2013:								
January-March								
¹ Net values (<i>i.e.</i> , gros				wances,	rebates, prep	paid freigh	t, and the val	ue of
returned goods), f.o.b. your								
² Pricing product definiti	ons are provi	ded on the	e first page of	Part III.				
NoteIf your product does	not exactly r	neet the n	roduct specifi	ications h	ut is competi	tive with th	e specified r	oroduct
provide a description of you								nouuot,
	•	•		anomano	o jouop	0.100 p.10	ig datai	
Product 1:								
Product 2:								
Product 3:								
Product 4:								

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. (continued) Report quantity in 1,000 feet and value in actual dollars.

Korea

(Quant	tity <i>in 1,000 feet,</i> value		-	
	Proc	duct 5	Produ	uct 6
Period of shipment	Quantity	Value	Quantity	Value
2010:				
January-March				
April-June				
July-September				
October-December				
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013: January-March				
¹ Net values (<i>i.e.</i> , gross sales values less returned goods), f.o.b. your U.S. point of ship ² Pricing product definitions are provided	ment. on the first page of Pa	rt III.		
Note If your product does not exactly meet provide a description of your product. Also, p				ed product
Product 5:				
Product 6:				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars.**

Taiwan

	(0	Quantity <i>ii</i>	1,000 feet,	value <i>in d</i>	dollars)			
	Produ	ict 1	Produ	ct 2	Prod	uct 3	Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
2013:								
January-March								
¹ Net values (<i>i.e.</i> , gros returned goods), f.o.b. you ² Pricing product definiti	r U.S. point o	f shipment			rebates, prep	baid freigh	t, and the val	ue of
Note If your product does provide a description of you	s not exactly r	neet the p	roduct specif	ications b				product,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. (continued) Report quantity in **1,000 feet** and value in **actual dollars.**

Taiwan

(Quant	tity <i>in 1,000 feet,</i> value		-		
	Proc	luct 5	Produ	Product 6	
Period of shipment	Quantity	Value	Quantity	Value	
2010:					
January-March					
April-June					
July-September					
October-December					
2011:					
January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013: January-March					
¹ Net values (<i>i.e.</i> , gross sales values less returned goods), f.o.b. your U.S. point of ship ² Pricing product definitions are provided	ment. on the first page of Pa	rt III.			
Note If your product does not exactly meet provide a description of your product. Also, p				ed product	
Product 5:					
Product 6:					

U.S. Importers' Questionnaire - Welded stainless steel pressure pipe

III-3. **Price setting.--** How does your firm determine the prices that it charges for sales of welded stainless steel pressure pipe (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. **Discount policy.--** Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. Pricing terms for welded stainless steel pressure pipe.--

(a) What are your firm's typical sales terms for welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your prices of imported welded stainless steel pressure pipe from Malaysia, Thailand, and Vietnam usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam in 2012 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

Type of sale	<u>Share c</u> 2012 sa	_
Long-term contracts (multiple deliveries for more than 12 months)		%
Short-term contracts (multiple deliveries up to and including 12 months)		%
Spot sales (for a single delivery)		%
Total	100	%

III-7. <u>Contract provisions</u>.— Please fill out the table with respect to provisions of your typical sales contracts for welded stainless steel pressure pipe from welded stainless steel pressure pipe (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries up to and including 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of days		
Price renegotiation (during the	Yes		
contract period)	No		
	Quantity		
Fixed quantity and/or price	Price		
	Both		
Most or release provision	Yes		
Meet or release provision	No		
Not applicable			

III-8. Lead times.--What is your share of sales of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of welded stainless steel pressure pipe?

Source	<u>Share of</u> 2012 sales	<u>Lead time</u> (days)
From your U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total	100 %	

III-9. Shipping information.—

- (a) What is the approximate percentage of the total delivered cost of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? Your firm Purchaser (*check one*)
- When you sell welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam, from where is it shipped?
 Point of importation Storage facility (check one)
- (d) Indicate the approximate percentage of your sales of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam that are delivered the following distances from your U.S. point of shipment.

Distance from your U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total	100 %

III-10. <u>Geographical shipments--</u>What is the geographic market area in the United States served by your firm's shipments of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam? (check all that apply)

Geographic area	Malaysia	Thailand	Vietnam
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.			
Southeast.–AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.			
Central SouthwestAR, LA, OK, and TX.			
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific CoastCA, OR, and WA.			
Other .–All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.			

III-11. <u>End uses</u>-Describe the end uses of the welded stainless steel pressure pipe that you import from Malaysia, Thailand, and Vietnam. For each end-use product, what percentage of the <u>total cost</u> is accounted for by welded stainless steel pressure pipe and other inputs?

	Share of total cos accoun		
End use product	Welded stainless steel pressure pipe (percent)	Other inputs (percent)	Total
	%	%	100%
	%	%	100%
	%	%	100%

III-12. Substitutes.-- Can other products be substituted for welded stainless steel pressure pipe?

🗌 No

Yes--Please fill out the table.

		End use in which this	Have changes in the prices of this substitute affected the price for welded stainless steel pressure pipe?		
	Substitute	substitute is used	No	Yes	Explanation
1.					
2.					
3.					

PART III.--PRICING AND RELATED INFORMATION--Continued

III-13. <u>Demand trends</u>.-- Indicate how demand within the United States and outside of the United States (if known) for welded stainless steel pressure pipe has changed since January 1, 2010. Describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Outside the United States					

III-14. **Product changes.--**Have there been any significant changes in the product mix or marketing of welded stainless steel pressure pipe since January 1, 2010?

No Yes-- Please describe.

III-15. Business cycles.--

(a) Is the welded stainless steel pressure pipe market subject to business cycles or conditions of competition (including seasonal business) distinctive to welded stainless steel pressure pipe?

No (skip to question III-16.)	Yes Please describe and then answer part (b).

PART III.--PRICING AND RELATED INFORMATION--Continued

III-15.	(b) If yes, have there been any changes in the business cycles or conditions of competition for welded stainless steel pressure pipe since January 1, 2010?					
	No Yes Please describe.					
III-16.	<u>Supply constraints</u> Has your firm refused, declined, or been unable to supply welded stainless steel pressure pipe since January 1, 2010 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?					
	No Yes Please describe.					

III-17. <u>Raw materials</u>.--Please describe any trends in the prices of raw materials used to produce welded stainless steel pressure pipe and whether your firm expects these trends to continue.

III-18. **Interchangeability.**--Is welded stainless steel pressure pipe produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country- pair	Malaysia	Thailand	Vietnam	Korea	Taiwan	Other countries
United States						
Malaysia						
Thailand		\triangleright				
Vietnam			$\left \right\rangle$			
Korea			$\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{$	$\left \right\rangle$		
Taiwan		\searrow	\searrow	$\left \right\rangle$	\ge	
	able, please exp	blain the factors	that limit or	preclude int	erchangeable	JSE:

III-19. <u>Factors other than price</u>.--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between welded stainless steel pressure pipe produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = no familiarity with products from a specified country-pair

Country- pair	Malaysia	Thailand	Vietnam	Korea	Taiwan	Other countries
United States						
Malaysia						
Thailand						
Vietnam			>	e L		
Korea						
Taiwan				\triangleright	>	
	r firm's sales of lvantages or dis				dentify the cour	ntry-pair and

PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. **Customer Identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for welded stainless steel pressure pipe since January 1, 2010. Indicate the share of the quantity of your firm's total shipments of welded stainless steel pressure pipe that each of these customers accounted for in 2012.

Customer's name		Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2012 sales (%)
1					Street Address , City State Zip Code	
2					Street Address City State Zip Code	
3					Street Address City State Zip Code	
4					Street Address City State Zip Code	
5					Street Address City State Zip Code	
6					Street Address City State Zip Code	
7					Street Address City State Zip Code	
8					Street Address City State Zip Code	
9					Street Address City State Zip Code	
10					Street Address City State Zip Code	