FR Y-14 Q: Commercial Real Estate Schedule Instructions

A. Loan Population

A Commercial Real Estate Loan ("CRE Loan") is defined as a legally binding loan commitment or credit facility to an obligor as defined in the Credit Agreement. Provide all CRE Loans that are reported in the FR Y-9C categories outlined in Field 4, as well as any legally committed but undrawn CRE Loans that would be reported in the relevant FR Y-9C category if such CRE Loan were drawn on the last day of the quarter, excluding nonfarm, nonres, owner occupied loans originated in non domestic offices included in the FR Y-14Q Corporate Loan schedule. For reporting purposes, refer to the FR Y-9C instructions Glossary section for the definition of loans secured by real estate.

- Include all CRE Loans with a committed balance equal to or greater than \$1 million.
- If a CRE loan with an committed balance equal to or greater than \$1 million is cross-collateralized with a CRE loan less than \$1 million, for those loans with commitments less than \$1 million, report fields #1 (Loan Number), #3 (Outstanding Balance), and #5 (Committed Balance). All other fields for those loans are optional.
- Consistent with FR Y-9C instructions, report all loans net of charge-offs, fair value adjustments (including held for sale loans) and ASC 310-30 (originally issued as SOP 03-3) adjustments, but gross of ASC 310-10 (originally issued as FAS 114 Accounting by creditors for impairment of a loan) reserve amounts, if applicable. Charge-offs, ASC 310-10 reserve amounts, ASC 310-30 adjustments, and fair value adjustments (including those for held for sale loans) should be reported separately in the designated fields (6, 45, 46, and 47 respectively). All loans reported in the FR Y-9C categories on the last calendar day of the quarter should be reported.

This will be a "quarter-end" file produced initially for the quarter ending 9/30/2012. The quarterly data submissions are due on the same schedule as the FR Y-9C data submissions. The table on the following pages shows the fields that should be contained in the submission file.

B. Data Format

Data should be provided in a single extensible markup language file (.xml). No quotation mark should be used as text identifiers.

Do not use header or a row count. This file will contain one record per active loan in the contributor's inventory.

The table on the pages following shows the fields that should be contained in the file.

| Field No. | Field Name | Technical Field Name | MDRM | Description | Allowable Values | Mandatory /Optional | Data Type | Field Length |
|--------------|------------------------------------|----------------------|------|---|---|------------------------|---------------|-----------------|
| 1 | Loan Number | LoanNumber | G063 | Bank's unique internal identifier for this loan record that will be the same from quarter to quarter. It must identify the loan for its entire life and must be unique. | Must be unique within a submission and over time. That is, the same loanlevel file must not have two facilities with the same Loan Number. Must not contain a vertical bar (, ASCII 7C), carriage return, line feed, comma or any unprintable character. | Mandatory | Alpha Numeric | 50 |
| 2 | Obligor Name | ObligorName | 9017 | The obligor name on the loan. Full legal entity name is desirable, but the precise name is not necessary if it requires manual intervention to provide. If the borrowing entity is an individual (s) (Natural Person (s)), do not report the name; instead substitute with the text: "Individual" | Must not contain a vertical bar (, ASCII 7C), carriage return, line feed, comma or any unprintable character. | Mandatory | Alpha Numeric | 250 |
| 3 | Outstandi ng Balance | OutstandingBalance | K448 | The current outstanding (book) balance on the CRE Loan as reported on FR Y-9C. Outstanding balance is net of ASC 310-30 (originally issued as SOP 03-3), charge-offs and fair value adjustments. | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting (no dollar sign, commas or decimal). | Mandatory | Numeric | 20 |
| 4 | Line Reported on FR Y- 9C | LineReportedOnFRY9C | К449 | Report the integer code (see Allowable Values column) corresponding to the line number on the FR Y-9C, HC-C, in which the outstanding balance is recorded, or in the case of unused commitments, the line number in which the CRE Loan would be recorded if drawn. Option 7 is a component of a broader FR Y-9C line. Refer to FR Y-9C instructions for definitions of HC-C line item categories. | 1. F158 (1-4 family res construction) 2. F159 (Other constr, land dev, land, additions or alterations to existing structures) 3. 1460 (multifamily) 5. F161 (nonfarm, nonres -other) 7. Loans secured by CRE originated by nondomestic offices as reported in bhck1410 excluding nonfarm nonres, owner occupied originated in nondomestic offices | Mandatory | Integer | 1 |
| 5 | Committe d Balance | CommittedBalance | G074 | The total legal commitment (net of any charge-offs, ASC 310-30 (originally issued as SOP 03-3) or fair value adjustments) of the reporting bank for the CRE Loan, including both drawn and committed undrawn amounts. | Rounded whole dollar amount, e.g.: 20000000 Supply numeric values with no non-numeric formatting (no dollar sign, commas or decimal). | Mandatory | Numeric | 20 |

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| 6 | Cumulativ e Charge- offs | CumulativeChargeoffs | G076 | The cumulative net charge-offs associated with this CRE Loan on the reporting entity's books. | Rounded whole dollar amount, e.g.: 20000000 Supply numeric values with no non-numeric formatting (no dollar sign, commas or decimal). Should be 0 if there is no charge-off for the facility. Should be 'NA' for loans held for sale or accounted for under the fair value option. | Mandatory | Alpha Numeric | 20 |
|---|--------------------------------|----------------------|------|--|--|-----------|---------------|----|
| 7 | Participati on Flag | ParticipationFlag | 6135 | Indicate if the CRE Loan is participated or syndicated among other financial institutions. | No Yes, Purchased Yes, Sold | Optional | Integer | 1 |
| 8 | Lien Position | LienPosition | K450 | Indicate using integer code if the mortgage is a first lien on the property or a subordinate lien. For multiple properties, report the lien on the predominant property. The predominant property should be the one with the highest collateral value. If no property predominates, then report integer code for "Mixed Liens". For loans secured by a pledge of partnership interests, indicate a subordinate lien position. A "B-Note" is a structurally subordinated position secured by a senior lien on a property. | 1. First Lien 2. Subordinate Lien 3. Mixed Liens 5. "B-Note" | Mandatory | Integer | 1 |
| 9 | Property Type | PropertyType | K451 | If the CRE Loan is secured by multiple property types and one predominates, indicate the predominant property type. The predominant property should be the one with the highest collateral value. If the CRE Loan is secured by multiple property types and no single one predominates, indicate integer code for "Mixed". If the loan is secured by a property type which is not included in the above list, then indicate integer code for "Other," e.g., skilled nursing, self storage, etc. If the CRE Loan commitment covers ONLY the land and lot development phase, then report as "Land and Lot Development." If however, the CRE Loan | Retail Industrial / Warehouse Hotel / Hospitality/Gaming (including Resorts) Multi-family for Rent (including low income housing) Homebuilders except condo Condo Office Mixed Land and Lot Development Other | Mandatory | Integer | 2 |

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| | | | | commitment is for land development AND vertical construction, report it under the appropriate category (e.g. Homebuilders, condo, office). | | | | |
|----|----------------------------|--------------------|------|--|---|-----------|---------------|----|
| 10 | Originatio n Date | OriginationDate | 9912 | Date the commitment to lend becomes a legally binding commitment. If the CRE Loan has been renewed, use that date as the Origination Date (except for extension options that were at the sole discretion of the borrower). The date given here should be the same dates used for the data given in fields 12 and 13. The renewal date would include all credit actions that require bank approval and that change the contractual date of the obligation. | Must be in yyyy-mm-dd format, e.g.: 2005-02-01 1999-12-14 Must be before or equal to the quarter end date of the data. | Mandatory | Date | 10 |
| 11 | Location | Location | K453 | Provide the ZIP Code for where the collateral is located. Use the 2 letter Country Code for foreign properties. If one CRE Loan is secured by multiple properties and one location predominates, specify that location. The predominant property should be the one with the highest collateral value. Otherwise indicate "Mixed." | For US: five-digit ZIP code. If the ZIP code begins with zeroes, leading zeroes must be specified with no punctuation. For other countries, the 2-letter country code (provided at end of this document). For multiple properties without one predominating, use "Mixed". | Mandatory | Alpha Numeric | 5 |
| 12 | Net Operating Income | NetOperatingIncome | K454 | Net Operating Income at origination (date given in Field #10). NOI is defined as: "All operating income, net of operating expenses with the exception of debt service and depreciation. Operating expenses include RE taxes (but not income taxes), Insurance, common area maintenance, utilities, replacement reserves, management fees, admin/accounting/legal." For CRE loans for land and construction loans not currently generating income populate with 'NA'. The NOI should represent the financial information submitted by the borrower to the bank as part of the underwriting decision at origination or renewal, | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting such as dollar signs, commas or decimals but negative numbers can be submitted. For negative values use a negative sign '-' not parenthesis (). Guidelines for populating: O (zero) is to be used if the NOI is actually 0 NA is to be used if the loan is Land and construction loans (bhckF158 and bhckF159 on FR Y-9C) not currently generating income Numeric values are | Mandatory | Alpha Numeric | 10 |

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| | 1 | | | | T | | ı | |
|----|----------|--------------------|------|-------------------------------|-----------------------|-----------|-------|----|
| | | |] | which may or may not be | to be used for | | | |
| | | | | the same operating | facilities where the | | | |
| | | | | information used in the | NOI is applicable and | | | |
| 1 | | |] | | | | | |
| 1 | | |] | appraisal. The actual | available | | | |
| 1 | | | | vacancy at time of | | | | |
| | | | | origination or renewal for | | | | |
| | | |] | all completed projects | | | | |
| | | |] | | | | | |
| | | | | should already be a part of | | | | |
| | | | | the actual financial | | | | |
| | | | | information submitted by | | | | |
| | | | | the borrower. | | | | |
| | | | | | | | | |
| | | | | Replacement reserves, if | | | | |
| | | | | allocated by the borrower | | | | |
| | | | | on the operating | | | | |
| | | | | | | | | |
| | | | | statement, should be | | | | |
| | | | | deducted from operating | | | | |
| | | | | income to arrive at the | | | | |
| | | | | NOI. | | | | |
| | | | | | | | | |
| | | | | The NOI should represent | | | | |
| | | | | the best representation of | | | | |
| | | | | actual NOI at the date | | | | |
| | | | | | | | | |
| | | | | given in Field # 10. If there | | | | |
| | | | | has been significant recent | | | | |
| | | | | leasing activity, then rent | | | | |
| | | | | roll (less expenses) | | | | |
| | | | | annualized may be the | | | | |
| | | | | | | | | |
| | | | | best NOI number. If there | | | | |
| | | | | is seasonality in the | | | | |
| | | | | numbers, then actual fiscal | | | | |
| | | | | or trailing twelve months | | | | |
| | | | | | | | | |
| | | | | NOI may be the best | | | | |
| | | | | number. However, NOI | | | | |
| | | | | should not be forward | | | | |
| | | | | looking in the sense of | | | | |
| | | | | | | | | |
| | | | | being based on potential | | | | |
| | | | | future leasing or sales | | | | |
| | | | | activity. The NOI for loans | | | | |
| | | | | originated for the purpose | | | | |
| | | | | of construction that are | | | | |
| | | | | | | | | |
| | | | | currently generating | | | | |
| | | | | income should be | | | | |
| | | | | reported as the actual NOI | | | | |
| | | | | from operating | | | | |
| | | | | information obtained from | | | | |
| | | | | | | | | |
| | | | | the borrower at renewal. | | | | |
| | | | | If a participation, prorate | | | | |
| | | | | based on your share of the | | | | |
| | | | | = | | | | |
| | | | | credit. For loans that are | | | | |
| | | | | cross-collateralized at | | | | |
| | | | | origination (date given in | | | | |
| | | | | Field #10), the NOI | | | | |
| | | | | provided should represent | | | | |
| | | | | T | | | | |
| | | | | the total NOI available to | | | | |
| | | | | service the debt from the | | | | |
| | | | | underlying collateral pool. | | | | |
| | | | | For loans that are cross- | | | | |
| | | | | collateralized after | | | | |
| | | | | | | | | |
| | | | | origination (date given in | | | | |
| | | | | Field #10), the NOI | | | | |
| | | | | provided should be the | | | | |
| | | | | total NOI available at | | | | |
| | | | | | | | | |
| 1 | | | | origination, not the | | | | |
| 1 | | | | subsequently combined | | | | |
| | | | | NOI from the collateral | | | | |
| | | | | pool. | | | | |
| | | | | , p. 50. | | | | |
| | | | | | | | | |
| | | | | | i | | | |
| 13 | Value at | ValueatOrigination | M148 | The value of the subject | Rounded whole dollar | Mandatory | Alpha | 12 |

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| | Originatio n | | | property may be either an appraisal or an evaluation depending on legal (12 CFR 34) and bank policy requirements. | amount with no cents, e.g.: 20000000 Do not use non-numeric formatting such as dollar signs, commas or decimals. | | Numeric | |
|----|---------------------------------------|----------------|------|---|--|---|---------------|----|
| | | | | Value is prorated based on the bank's ownership interest in a facility. In cases of cross- collateralization, provide the sum of all property values as adjusted for prorated participations. | | | | |
| 14 | Value Basis | ValueBasis | к456 | Provide integer code if the Value in Field #13 was calculated using an "as is," "as stabilized" or "as completed" value as defined in SR10-16 (http://www.federalreserv e.gov/boarddocs/srletters/2010/sr1016a1.pdf). | As Is As Stabilized As Completed | Mandatory | Integer | 1 |
| 15 | Internal Rating | InternalRating | G080 | Bank internal obligor rating that addresses the probability of default of the loan. Must be a list of values where each value pair is the bank's internal risk rating code followed by the percentage of total exposure that is rated with that risk rating. The format of these pairs will be the rating code followed by a colon followed by the fractional amount of the dollar value of the exposure that has that rating code. Each pair of rating code-fractional amount would be separated by a semicolon and there should be as many codes as there are different split ratings in the credit. | The general form looks like this: Rating-code-1:% as decimal; Rating-code-2:% as decimal;] For example, suppose the bank has ratings AAA, AA, A, BBB, BB, B, C, D. Suppose the credit is entirely rated AAA. The bank would supply this value: AAA:1 Suppose a different case where half the credit's dollar value has a rating A and the other has C. The bank would supply: A:0.5;C:0.5 All the decimal amounts must sum to 1. | Mandatory | Alpha Numeric | 50 |
| 16 | Probabilit y of Default (PD) | PD | G082 | Basel II Advanced IRB parameter estimate: PD. This is only required for banks that have already entered parallel run. It is optional for all others. Probability of default (PD) means: (1) to a non-defaulted obligor, the [bank]'s empirically based best | Express as a fraction to 4 decimal places, e.g., 0.05% is 0.0005. Use decimal format; do not use scientific notation. Must be nonblank after Basel II parallel starts for the bank. | Mandatory for reporting banks in Basel II parallel Optional for other banks | Decimal | 6 |

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| | | | | estimate of the long-run | | | | |
|----|-----------------------------------|-----|------|---|---|--|---------|----|
| | | | | average one-year default rate for the rating grade assigned by the [bank] to the obligor, capturing the average default experience for obligors in the rating grade over a mix of economic conditions (including economic downturn conditions) sufficient to provide a reasonable estimate of the average one-year default rate over the economic cycle for the rating grade. (2) to a defaulted obligor, 100 percent. | | | | |
| 17 | Loss Given Default (LGD) | LGD | G086 | Basel II Advanced IRB parameter estimate: LGD. This is only required for banks that have already entered parallel run. It is optional for all others. Loss given default (LGD) means: The greatest of: (1) Zero; (2) The [bank]'s empirically based best estimate of the long-run default-weighted average economic loss, per dollar of EAD, the [bank] would expect to incur if the obligor (or a typical obligor in the loss severity grade assigned by the [bank] to the exposure) were to default within a one-year horizon over a mix of economic conditions, including economic downturn conditions; or (3) The [bank]'s empirically based best estimate of the economic loss, per dollar of EAD, the [bank] would expect to incur if the obligor (or a typical obligor in the loss severity grade assigned by the [bank] to the exposure) were to default within a one-year horizon during economic downturn conditions. | Express as a decimal to 2 decimal places, e.g., 50% is 0.50. Use decimal format; do not use scientific notation. Must be nonblank after Basel II parallel starts for the bank. | Mandatory for reporting banks in Basel II parallel Optional for other banks | Decimal | 4 |
| 18 | Exposure At Default (EAD) | EAD | G083 | Basel II Advanced IRB parameter estimate: EAD. This is only required for banks that have already entered parallel run. It is optional for all others. For the on-balance sheet component, EAD means the [bank]'s carrying value | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting (no dollar sign, commas or decimal). | Mandatory for reporting banks in Basel II parallel Optional for other | Numeric | 20 |

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| | | | | (including net accrued but unpaid interest and fees) for the exposure and; For the off-balance sheet component of a loan commitment or line of credit, EAD means the [bank]'s best estimate of net additions to the outstanding amount owed the bank, including estimated future additional draws of principal and accrued but unpaid interest and fees, that are likely to occur over a one-year horizon assuming the exposure was to go into default. This estimate of net additions must reflect what would be expected during economic downturn conditions. | Basel II parallel starts for the bank. | banks | | |
|----|--------------------------|------------------|------|---|--|-----------|---------------|-----|
| 19 | Maturity Date | MaturityDate | 9914 | The contractual maturity date of CRE Loan, including extension options that are at the sole discretion of the borrower. If a demand loan, enter 9999-01-01. | Must be in yyyy-mm-dd format, e.g.: 2005-02-01 1999-12-14 | Mandatory | Date | 10 |
| 20 | Amortizati on | Amortization | K457 | The original amortization term of the loan in months from the date given in Field #10, regardless whether the loan amortizes on a straight line basis or mortgage style. For example, if a loan amortizes in a straight line fashion over ten years, enter 120 (months). For Interest only loans enter zero. | Must be in whole months, e.g., 10 years would 120. | Mandatory | Numeric | 5 |
| 21 | Recourse | Recourse | G106 | Indicate whether the bank relied on a sponsor or guarantor as a source of repayment when considering the credit for approval. | Recourse Relied Upon No Recourse Relied Upon | Mandatory | Integer | 1 |
| 22 | Line of Business | LineOfBusiness | K458 | Indicate the internal line of business that originated the CRE Loan using the institutions own department descriptions. | Free text describing the Line of Business. For example: Retail, Private Banking, Corporate Banking, etc. | Optional | Alpha Numeric | 100 |
| 23 | Current Occupanc Y | CurrentOccupancy | K459 | Current physical occupancy of rent-paying tenants (including tenants still in concessionary periods) as a % of net rentable square footage. Use NA if Residential Construction (FR Y-9C bhckF158) or Other Construction/Land Dev (FR | Provide as a fraction (2 decimal places), e.g.: "0.80" for 80%. Guidelines for populating: O (zero) is to be used if the Occupancy is actually 0 NA is to be used for facilities where the | Mandatory | Alpha Numeric | 4 |

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| | | | | Y-9C bhckF159) does not have a currently valid certificate of occupancy. "Current occupancy" means as close to the submission as of date (e.g. 2009-09-30) as possible (e.g. the occupancy level last reported by the borrower). | data element is not applicable or the property does not have a currently valid certificate of occupancy - i.e. Residential Construction (FR Y-9C bhckF158) and Other Construction/Land Dev (FR Y-9C bhckF159). Numeric values are to be used for facilities where the Occupancy is applicable and available | | | |
|----|---------------------------------|-------------------------|------|---|--|-----------|---------------|-----|
| 24 | Anchor Tenant | AnchorTenant | K460 | Name of anchor tenant (s), if applicable. Anchor tenant is defined as any tenant named in a cotenancy clause. | Must not contain a vertical bar (, ASCII 7C), carriage return, line feed, comma or any unprintable character. If there are multiple Anchor tenants, separate names with a double semicolon ';;'. | Optional | Alpha Numeric | 300 |
| 25 | Loan Purpose | LoanPurpose | G073 | Indicate the purpose of the CRE Loan at the origination date as recorded in Field #10 using an integer from the following list. | 1. Construction Build to Suit / credit tenant lease (meaning 100% occupancy to an investment grade tenant on long-term triple net lease, and NOT a large tenant with good credit). 2. Land Acquisition & Development 3. Construction Other 5. Redevelopment / Repositioning (non owner occupied) 6. Acquisition (non owner occupied) 7. Refinance 8. Other | Mandatory | Integer | 1 |
| 26 | Interest Rate Variability | InterestRateVariability | K461 | Variability of current interest rates (Fixed, Floating, or Mixed) to maturity. For fully undrawn commitments, enter 0 (zero). | Fully undrawn commitments Fixed Floating Mixed | Mandatory | Integer | 1 |
| 27 | Interest Rate | InterestRate | 7889 | Current interest rate charged on the CRE Loan. If the facility includes multiple draws with different interest rates, enter a rate that approximates the overall rate on the facility | Provide as a decimal, e.g.: 0.0575 for 5.75% For fully undrawn commitments, enter 0. | Mandatory | Decimal | 12 |
| 28 | Interest Rate | InterestRateIndex | K462 | For floating rate CRE Loans list base interest rate using | Fully undrawn commitments | Mandatory | Integer | 1 |

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| Interest Interest RateCelling K465 30 Interest RateCelling K466 31 Interest RateCelling K466 32 Interest RateCelling K466 33 Interest RateCelling K466 34 Interest RateCelling K466 35 Interest RateCelling K466 36 Interest RateCelling K466 37 Interest RateCelling K466 38 Interest RateCelling K466 39 Interest RateCelling K466 30 Interest RateCelling K466 30 Interest RateCelling K466 31 Interest RateCelling K466 32 Interest RateCelling K466 33 Interest RateCelling K466 34 Interest RateCelling K466 35 Interest RateCelling K466 36 Interest RateCelling K466 37 Interest RateCelling K466 38 Interest RateCelling K466 39 Interest RateCelling K466 30 Interest RateCelling K466 31 Interest RateCelling K466 32 Interest RateCelling K466 33 Interest RateCelling K466 34 Interest RateCelling K466 35 Interest RateCelling K466 36 Interest RateCelling K466 37 Interest RateCelling K466 38 Interest RateCelling K466 39 Interest RateCelling K466 30 Interest RateCelling K466 31 Interest RateCelling K466 32 Interest RateCelling K466 33 Interest RateCelling K466 34 Interest RateCelling K466 35 Interest RateCelling K466 36 Interest RateCelling K466 37 Interest RateCelling K466 38 Interest RateCelling K466 39 Interest RateCelling K466 30 Interest RateCelling K466 30 Interest RateCelling K466 31 Interest RateCelling K466 32 Interest RateCelling K466 33 Interest RateCelling K466 34 Interest RateCelling K466 35 Interest RateCelling K466 36 Interest RateCelling K466 37 Interest RateCelling K466 38 Interest RateCelling K466 39 Interest RateCelling K466 30 Interest RateCelling K466 30 Interest RateCelling K466 31 Interest RateCelling K466 32 Interest RateCelling K466 33 Interest RateCelling K466 34 Interest RateCelling K466 35 Interest Rate Rate Rate Rate Rate Rate Rate Rat | | to de | | | ************************************** | | I | 1 | 1 |
|--|----|----------|----------------------|------|---|---|-----------|---------------|----|
| Rate Loans, list spread from base rate in basis points (this can be either positive or negative). If the CRE loan is fixed (as designated in Field #26) populate "NA", If the CRE loan is fixed (as designated in Field #26) populate "NA", If the CRE loan is fixed (as designated in Field #26) populate with "NA". If the CRE loan is fixed (as designated in Field #26) populate with "NA". For floating rate CRE Loans, list rate celling (and with "NOWE". If the CRE loan is fixed (as designated in Field#26) populate with "NOWE". For loan commitments with multiple interest rate cellings, provide the maximum interest rate cellings. For floating frate CRE Loans, list rate floor in the scontained in the credit agreement. If there is no floor, populate with "NOWE". If the CRE loan is fixed (as designated in Field#26) populate with "NOWE". For loan commitments with multiple interest rate cellings. For floating rate CRE Loans, list rate floor in the scontained in the credit agreement. If there is no floor, populate with "NOWE". If the CRE loan is fixed (as designated in Field #26) populate with "NOWE". If the CRE loan is fixed (as designated in Field #26) populate with "NOWE". If the CRE loan is fixed (as designated in Field #26) populate with "NOWE". If the CRE loan is fixed (as designated in Field #26) populate with "NOWE". If the CRE loan is fixed (as designated in Field #26) populate with "NOWE". For loan commitments with multiple interest rate floor. For fully undrawn commitments, enter 0. If the CRE loan is fixed (as designated in Field #26) populate with "NOWE" If the CRE loan is fixed (as designated in Field #26) populate with "NOWE" If the CRE loan is fixed (as designated in Field #26) populate with "NOWE" If the CRE loan is fixed (as designated in Field #26) populate with "NOWE" If the CRE loan is fixed (as designated in Field #26) populate with "NOWE" If the CRE loan is fixed (as designated in Field #26) populate with "NOWE" If the CRE loan is fixed in months. For | | Index | | | index actually in use. If the CRE loan is fixed (as designated in Field #26) choose the integer for "Not applicable (Fixed)". For loan commitments where the base interest rate is mixed, choose the integer for "Mixed." For fully undrawn commitments, enter 0 | PRIME or Base Treasury Index Other Not applicable (Fixed) | | | |
| Loans, list rate ceiling if one is contained in the credit agreement. If there is no ceiling, populate with "NoNE". For loan commitments with multiple interest rate ceilings, provide the maximum interest rate ceilings, provide the maximum interest rate ceilings. Interest Rate Floor InterestRateFloor Rate Floor InterestRateFloor Rate Floor For floating rate CRE Loans, list rate floor if one is contained in the credit agreement. If there is no floor, populate with "NoNE". If the CRE loan is fixed (as designated in Field #26) populate "NA". For loan commitments with multiple interest rate floor if one is fixed (as designated in Field #26) populate "NA". For loan commitments with multiple interest rate floor if one is fixed (as designated in Field #26) populate "NA". For loan commitments with multiple interest rate floors, provide the minimum interest rate floors. Frequency of Rate Reset Reset Frequency of Rate Reset in months. For frequencies less than (1) month, report as (1) month, report | 29 | Rate | InterestRateSpread | К463 | Loans, list spread from base rate in basis points (this can be either positive or negative). If the CRE loan is fixed (as designated in Field #26) populate 'NA'. If the CRE loan includes multiple draws with different spreads, provide the spread that approximates the overall | 0.0575 for 5.75% Enter 'NA' if the loan is fixed Negative numbers can be submitted. For negative values use a negative sign '-' not parenthesis (). For fully undrawn | Mandatory | Alpha Numeric | 12 |
| Interest Rate Floor Rate Floor Interest Rate Floor Rate Floor Interest Rate Floor Intered Rate Rate Rate Rate Rate Rate Rate Rate | 30 | Rate | InterestRateCeiling | К464 | Loans, list rate ceiling if one is contained in the credit agreement. If there is no ceiling, populate with 'NONE'. If the CRE loan is fixed (as designated in Field#26) populate 'NA'. For loan commitments with multiple interest rate ceilings, provide the maximum interest rate | 0.0575 for 5.75% Enter 'NA' if the loan is fixed Enter 'NONE' if no ceiling. For fully undrawn | Mandatory | Alpha Numeric | 12 |
| of Rate Reset Loans, list the frequency of interest rate reset in months. For frequencies less than (1) month, report as (1) month. Enter 'NA' if the loan is fixed For fully undrawn commitments, enter 0. | 31 | | InterestRateFloor | K465 | For floating rate CRE Loans, list rate floor if one is contained in the credit agreement. If there is no floor, populate with 'NONE'. If the CRE loan is fixed (as designated in Field #26) populate 'NA'. For loan commitments with multiple interest rate floors, provide the minimum interest rate | 0.0575 for 5.75% Enter 'NA' if the loan is fixed Enter 'NONE' if no floor. For fully undrawn | Mandatory | Alpha Numeric | 8 |
| | 32 | of Rate | FrequencyofRateReset | K466 | Loans, list the frequency of interest rate reset in months. For frequencies less than (1) month, report | Enter 'NA' if the loan is fixed For fully undrawn | Mandatory | Alpha Numeric | 4 |
| | 33 | Interest | InterestReserves | K467 | Provide the dollar amount | Rounded to whole dollar | Mandatory | Alpha Numeric | 9 |

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| | Reserves | | | of remaining Interest rate reserves. Interest reserves would represent only those funds remaining from the original construction commitment to be used to pay interest during the construction and lease-up phases. If a participation, prorate based on your share of the credit. If interest reserves are not applicable, populate'0' (zero). | amount with no cents, punctuation or dollar signs. Guidelines for populating: O (zero) is to be used for facilities where an interest reserve is not part of the transaction (e.g. nonconstruction loans) or where the interest reserve is not funded. Numeric values are to be used for facilities where the interest reserve is applicable and available | | | |
|----|--|-------------------|------|--|---|-----------|---------------|----|
| 34 | Originatio n Amount | OriginationAmount | К468 | Provide the bank's total commitment as of the origination date given in Field #10. The origination amount should not represent the first draw on a commitment. | Round to the whole dollar. Do not include punctuation or dollar sign. | Mandatory | Numeric | 11 |
| 35 | Original / Previous Loan Number | OrigLoanNumber | G064 | Bank's original unique identifier or previously reported identifier for this loan record in the event the loan was converted to a new system through migration or acquisition. If the loan number has not changed from the prior quarter, use the current loan number (Field #1 above). | Must be unique within a submission. | Mandatory | Alpha Numeric | 50 |
| 36 | Acquired Loan | AcqLoan | K469 | Indicate if the loan was acquired as a whole loan via a bank, portfolio or individual loan purchase. Syndicated loans acquired through this channel are reported in this field as "1" (Yes) and also indicated in the Participation Flag (data field #7). Loans originated and underwritten by the reporting bank are reported as "2" (No). Acquired loans will include data retrievable from loan accounting systems of record reported on a goforward basis. If the loan has been renewed or modified, it should no longer be reported as an acquired loan. | 1. Yes 2. No | Mandatory | Integer | 1 |

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| 37 | # Days Principal or Interest Past Due | PastDue | G077 | Report the longest number of days principal and/or interest payments are past due, if such payments are past due 30 days or more. If payments are not past due 30 days or more, enter zero. | Numbers only. For fully undrawn commitments, enter 0. | Mandatory | Numeric | 4 |
|----|---|------------------------|------|---|---|-----------|-------------------|----|
| 38 | Non- Accrual Date | NonAccrualDate | G078 | The date the credit facility was placed on non-accrual, if applicable. If there is no non-accrual date, enter 9999-12-31. | Must be in yyyy-mm-dd format, e.g.: 2005-02-01 1999-12-14 | Mandatory | Date | 10 |
| 39 | Property Size | PropertySize | K471 | Report the current property size for the Property Type entered in Field #9 as follows: Retail: Square Feet | Values must be consistent with the property type definitions in Field #9 Whole number (no commas or decimals) | Mandatory | Alpha/ Numeric | 12 |
| | | | | Industrial/Warehouse: Square Feet Hotel/Hospitality/Gaming: Rooms Multi-family for rent: Units Homebuilders except condo: Lots Condo: Units Office: Square Feet Mixed: Square Feet or 'NA' (Not Applicable) Land and Lot Development: Acreage Other: Square Feet or 'NA' (Not Applicable) | *Mixed is a category that has been defined in the Property Type description as the value to use if the CRE loan is secured by multiple property types and no single one predominates. If the mixed property consists primarily of office, retail or industrial space, then the value should be in square feet. To the extent that square feet is not the predominant measure, then populate the field with 'NA '. *Other is a category that has been defined in the Property Type description as the value to use if the CRE loan is secured by a property type which is not included in the list. If that property is primarily office, retail or industrial space, then the value should be in square feet. To the extent that square feet is not the appropriate value, then the field should be populated with 'NA'. | | | |
| 40 | Net Operating Income (NOI) Current | CurrentNetOperatingInc | К472 | Report the most recent annualized NOI that serves as the identified primary source of repayment. NOI period may be prior fiscal year, trailing twelve months, or annualized interim period if | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting such as dollar signs, commas or decimals but negative numbers can be submitted. For negative values use a negative sign | Mandatory | Alpha Numeric | 10 |

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| | | | | appropriate. | '-' not parenthesis (). | | 1 | |
|----|------------------|--------------|------|--|--|-----------|------------------|----|
| | | | | NOI should not be forward looking in the sense of being based on potential future leasing or sales activity. Replacement reserves, if allocated by the borrower on the operating statement, should be deducted from operating income to arrive at the NOI. NOI is prorated based on the bank's ownership interest in a facility and/or NOI is a shared repayment source among other debt obligations as identified in the credit agreement. For cross-collateralized loans, the NOI provided should represent the total NOI available from the underlying collateral pool. The NOI for loans originated for the purpose of construction that are currently generating income should be reported as the actual NOI from the most recent operating information obtained from the borrower. | Guidelines for populating: O (zero) is to be used if the NOI is actually 0 NA is to be used if the loan is Land and construction loans (bhckF158 and bhckF159 on FR Y-9C) not currently generating income. Numeric values are to be used for facilities where the NOI is applicable and available | | | |
| 41 | Last NOI Date | LastNOIDate | K473 | The date for the value provided in CurrentNetOperatingInc (Field #40). | Must be in yyyy-mm-dd format, e.g.: 2005-02-01 1999-12-14 Must be before or equal to the quarter end date of | Mandatory | Date | 10 |
| | | | | | the data. This date may be Null if the Net Operating Income (NOI) Current (Field #40) is 'NA'. | | | |
| 42 | Current Value | CurrentValue | M209 | The value of the subject property may be either an appraisal or an evaluation depending on legal (12 CFR 34) and bank policy requirements. | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting such as dollar signs, commas or | Mandatory | Alpha Numeric | 12 |

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| 43 | Last Valuation Date | LastValuationDate | K475 | Value is prorated based on the bank's ownership interest in a facility. In cases of cross-collateralization, provide the sum of all property values as adjusted for prorated participations. The date of the most recent valuation provided in Current Value (Field #42). | Must be in yyyy-mm-dd format, e.g.: 2005-02-01 1999-12-14 Must be before or equal to the quarter end date of the data. | Mandatory | Date | 10 |
|----|---|-------------------------|------|--|--|-----------|------------------|------|
| 44 | Cross Collaterali zed Loan Numbers | CrossCollaterlizedLoans | M290 | Enter the LoanNumbers (Field #1) for all the loans which are cross- collateralized with loan reported in Field 1. This includes loans that have less than \$1 million committed. | Provide the LoanNumber separated by a , (comma). For example, if loans 123 and XYZ are cross-collateralized then enter 123, XYZ. The provided loan numbers must have a corresponding entry in the CRE collection. Cross-collateralized loans that are not CRE Loans should be excluded. | Mandatory | Alpha Numeric | 1000 |
| 45 | Additional Collateral | AdditionalCollateral | M291 | Provide the value of any cash and marketable securities that are pledged as collateral and where the bank has a first perfected security interest. | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting such as dollar signs, commas or decimals. | Optional | Numeric | 12 |
| 46 | ASC 310- 10 | ASC31010 | M292 | Reserve applied to the loan per ASC 310-10 (formerly FASB 114 Accounting by Creditors for impairment of a loan) | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting such as dollar signs, commas or decimals. Should be 0 if there is no ASC 310-10 Reserve for the loan For fully undrawn commitments, enter 0. | Mandatory | Numeric | 12 |
| 47 | ASC 310- 30 | ASC31030 | M293 | Adjustment per ASC 310- 30 for certain loans or Debt securities acquired in a transfer. Provide if available at the loan level. | Rounded whole dollar amount with no cents, e.g.: 20000000 Supply numeric values with no non-numeric formatting such as dollar signs, commas or decimals. | Mandatory | Numeric | 12 |

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| 48 | Fair Value Adjustme | Fair Value Adjustment | M294 | For held for sale loans and loans accounted for under | Should be 0 if there is no ASC 310-30 Reserve for the loan For fully undrawn commitments, enter 0. Rounded whole dollar amount with no cents, | Mandatory | Alpha Numeric | 20 |
|----|------------------------|-----------------------|------|--|---|-----------|---------------|----|
| | nt | | | the fair value option, include the dollar amount adjustment (positive or negative) from the par balance. | e.g.: 20000000. Supply numeric values with no non-numeric formatting such as dollar signs, commas or decimals. | | | |
| | | | | | For negative values use a negative sign "-", not parentheses. Should be 0 for loans | | | |
| | | | | | Should be 'NA' for loans not held for sale or accounted for under the fair value option. For fully undrawn commitments, enter 0. | | | |

Appendix: Additional Instructions for Completing the Commercial Real Estate Data Collection

Field 11: Below is the list of ISO standard country codes. Provide the relevant 2 letter code in the Field. See also in:

http://www.iso.org/iso/country_codes/iso_3166_code_lists/country_names_and_code_elements.htm

| AMERICAN SAMOA | AS | CAMBODIA | KH | ETHIOPIA | ET |
|----------------------------------|----|---------------------------------------|----|-----------------------------------|----|
| ANDORRA | AD | CAMEROON | CM | FALKLANDISLANDS | FK |
| ANGOLA | AO | CANADA | CA | FAROEISLANDS | FO |
| ANGUILLA | ΑI | CAPE VERDE | CV | FIJI | FJ |
| ANTARCTICA | AQ | CAYMANISLANDS | KY | FINLAND | FI |
| ANTIGUA AND BARBUDA | AG | CENTRAL AFRICAN REPUBLIC | CF | FRANCE | FR |
| ARGENTINA | AR | CHAD | TD | FRENCHGUIANA | GF |
| ARMENIA | AM | CHILE | CL | FRENCH POLYNESIA | PF |
| ARUBA | AW | CHINA | CN | FRENCH SOUTHERN TERRITORIES | TF |
| AUSTRALIA | AU | CHRISTMAS ISLAND | CX | GABON | GA |
| AUSTRIA | AT | COCOS (KEELING) ISLANDS | CC | GAMBIA | GM |
| AZERBAIJAN | AZ | COLOMBIA | CO | GEORGIA | GE |
| BAHAMAS | BS | COMOROS | KM | GERMANY | DE |
| BAHRAIN | BH | CONGO | CG | GHANA | GH |
| BANGLADESH | BD | CONGO, THE DEMOCRATIC REPUBLIC OF THE | CD | GIBRALTAR | GI |
| BARBADOS | BB | COOKISLANDS | CK | GREECE | GR |
| BELARUS | BY | COSTA RICA | CR | GREENLAND | GL |
| BELGIUM | BE | CÔTE D'IVOIRE | CI | GRENADA | GD |
| BELIZE | BZ | CROATIA | HR | GUADELOUPE | GP |
| BENIN | BJ | CUBA | CU | GUAM | GU |
| BERMUDA | BM | CURAÇAO | CW | GUATEMALA | GT |
| BHUTAN | BT | CYPRUS | CY | GUERNSEY | GG |
| BOLIVIA | ВО | CZECH REPUBLIC | CZ | GUINEA | GN |
| BONAIRE, SINT EUSTATIUS AND SABA | BQ | DENMARK | DK | GUINEA-BISSAU | GW |
| BOSNIA AND HERZEGOVINA | BA | DJIBOUTI | DJ | GUYANA | GY |
| BOTSWANA | BW | DOMINICA | DM | HAITI | HT |
| BOUVETISLAND | BV | DOMINICAN REPUBLIC | DO | HEARD ISLAND AND MCDONALD ISLANDS | HM |
| BRAZIL | BR | ECUADOR | EC | HOLYSEE (VATICAN CITYSTATE) | VA |
| BRITISH INDIAN OCEAN TERRITORY | 10 | EGYPT | DG | HONDURAS | HN |
| BRUNEI DARUSSALAM | BN | EL SALVADOR | SV | HONG KONG | НК |
| BULGARIA | BG | EQUATORIAL GUINEA | GQ | HUNGARY | HU |
| BURKINA FASO | BF | ERITREA | ER | ICELAND | IS |
| BURUNDI | BI | ESTONIA | EE | INDIA | IN |

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| INDONESIA | ID | MALDIVES | MV | PAKISTAN | PK |
|---|----|---------------------------------|----|----------------------------------|----|
| IRAN, ISLAMIC REPUBLIC OF | IR | MALI | ML | PALAU | PW |
| IRAQ | IQ | MALTA | MT | PALESTINIAN TERRITORY, OCCUPIED | PS |
| IRELAND | IE | MARSHALLISLANDS | MH | PANAMA | PA |
| ISLE OF MAN | IM | MARTINIQUE | MQ | PAPUA NEW GUINEA | PG |
| ISRAEL | IL | MAURITANIA | MR | PARAGUAY | PY |
| ITALY | IT | MAURITIUS | MU | PERU | PE |
| JAMAICA | JM | MAYOTTE | YT | PHILIPPINES | PH |
| JAPAN | JP | MEXICO | MX | PITCAIRN | PN |
| JERSEY | JE | MICRONESIA, FEDERATED STATES OF | FM | POLAND | PL |
| JORDAN | JO | MOLDOVA, REPUBLIC OF | MD | PORTUGAL | PT |
| KAZAKHSTAN | KZ | MONACO | MC | PUERTO RICO | PR |
| KENYA | KE | MONGOLIA | MN | QATAR | QA |
| KIRIBATI | KI | MONTENEGRO | ME | RÉUNION | RE |
| KOREA, DEMOCRATIC PEOPLE'S REPUBLIC OF | KP | MONTSERRAT | MS | ROMANIA | RO |
| KOREA, REPUBLIC OF | KR | MOROCCO | MA | RUSSIAN FEDERATION | RU |
| KUWAIT | KW | MOZAMBIQUE | MZ | RWANDA | RW |
| KYRGYZSTAN | KG | MYANMAR | NM | SAINTBARTHÉLEMY | BL |
| LAO PEOPLE'S DEMOCRATIC REPUBLIC | LA | NAMIBIA | NA | SAINTHELENA | SH |
| LATVIA | LV | NAURU | NR | SAINT KITTS AND NEVIS | KN |
| LEBANON | LB | NEPAL | NP | SAINTLUCIA | LC |
| LESOTHO | LS | NETHERLANDS | NL | SAINT MARTIN (FRENCH PART) | MF |
| LIBERIA | LR | NEW CALEDONIA | NC | SAINT PIERRE AND MIQUELON | PM |
| LIBYAN ARAB JAMAHIRIYA | LY | NEWZEALAND | NZ | SAINT VINCENT AND THE GRENADINES | VC |
| LIECHTENSTEIN | LI | NICARAGUA | NI | SAMOA | WS |
| LITHUANIA | LT | NIGER | NE | SAN MARINO | SM |
| LUXEMBOURG | LU | NIGERIA | NG | SAO TOME AND PRINCIPE | ST |
| MACAO | MO | NIUE | NU | SAUDI ARABIA | SA |
| MACEDONIA | MK | NORFOLKISLAND | NF | SENEGAL | SN |
| MADAGASCAR | MG | NORTHERN MARIANA ISLANDS | MP | SERBIA | RS |
| MALAWI | MW | NORWAY | NO | SEYCHELLES | SC |
| MALAYSIA | MY | OMAN | OM | SIERRA LEONE | SL |
| SINGAPORE | SG | UGANDA | UG | | |

| SINT MAARTEN (DUTCH PART) | SX | UKRAINE | UA |
|------------------------------|----|--------------------------------------|----|
| SLOVAKIA | SK | UNITED ARAB EMIRATES | AE |
| SLOVENIA | SI | UNITED KINGDOM | GB |
| SOLOMONISLANDS | SB | UNITED STATES | US |
| SOMALIA | SO | UNITED STATES MINOR OUTLYING ISLANDS | UM |
| SOUTH AFRICA | ZA | URUGUAY | UY |
| SOUTH GEORGIA | GS | UZBEKISTAN | UZ |
| SOUTHSUDAN | SS | VANUATU | VU |
| SPAIN | ES | VENEZUELA, BOLIVARIAN REPUBLIC OF | VE |
| SRILANKA | LK | VIETNAM | VN |
| SUDAN | SD | VIRGIN ISLANDS, BRITISH | VG |
| SURINAME | SR | VIRGIN ISLANDS, U.S. | VI |
| SVALBARD AND JAN MAYEN | SJ | WALLIS AND FUTUNA | WF |
| SWAZILAND | SZ | WESTERN SAHARA | EH |
| SWEDEN | SE | YEMEN | YE |
| SWITZERLAND | CH | ZAMBIA | ZM |
| SYRIAN ARAB REPUBLIC | SY | ZIMBABWE | ZW |
| TAIWAN, PROVINCE OF CHINA | TW | | |
| TAJIKISTAN | TJ | | |
| TANZANIA, UNITED REPUBLIC OF | TZ | | |
| THAILAND | TH | | |
| TIMOR-LESTE | TL | | |
| TOGO | TG | | |
| TOKELAU | TK | | |
| TONGA | TO | | |
| TRINIDAD AND TOBAGO | Π | | |
| TUNISIA | TN | | |
| TURKEY | TR | | |
| TURKMENISTAN | TM | | |
| TURKS AND CAICOS ISLANDS | TC | | |
| TUVALU | TV | | |