Solid Minerals Sales Summary Instructions Form ONRR-4440A, Coal

Completing the Solid Minerals Sales Summary (Sales Summary):

- (i) **Mine Name:** The name of the mining operation as identified on the corresponding Form MMS-4430, Solid Minerals Production and Royalty Report (P&R).
- (ii) Mine Number: An eight-digit number, which ONRR uses in its P&R database to associate with the name of the mining operation, that Mine Safety and Health Administration (MSHA) assigns.
- (iii) **Customer ID:** A five-character alphanumeric code, which ONRR assigns to the Customer, beginning with "MA," formerly identified as the Payor Code.
- (iv) Federal/Indian Indicator (FED/IND): Designate whether the mine is on Federal "FED" or Indian "IND" land.
- (v) P&R Submission ID: This is the ONRR-assigned eight-character alphanumeric code beginning with "PAR." The P&R submission ID entered should always match the P&R report for the same sales month/year.
- **(vi) P&R Equivalent Product Name:** Enter the product name that you selected when reporting the corresponding P&R report.
- (vii) Sales Point: Enter the sales point in which you transferred the product to a purchaser, for example, "mine" or "remote storage facility."
- (viii) Submission Type—Original (O), Adjustment (A), Original Revision (O-R), or Adjustment Revision (A-R): For each line, enter an "O" or "A" or "O-R" or "A-R" as applicable. Indicate with an "O" if this line is an original or "A" for an adjustment. An original submission means the gross proceeds received at the time that you submit the P&R. Submit an adjustment sales summary line when any contract terms adjust the gross proceeds after the original P&R submission date. Indicate with an "O-R" for any revision of an original submission line; indicate with an "A-R" any revision of an adjustment.
- (ix) Sales Month/Year (MM/YYYY): The month and year that you sold the product from the mining operation. For example, enter "01" for the sales month of January and year "2013." If the line is for a submission type of "adjustment" or "adjustment revision," then you indicate the sales month and year that pertain to the adjustment/adjustment revision.
- (x) **Purchaser Name:** Enter the purchaser or buyer name as identified in your sales contract. Do not enter abbreviated names or acronyms, use full company name.
- (xi) **Delivery Point:** Enter the delivery point in the sales contract where you delivered the product to the purchaser. For example, "FOB mine" or "FOB destination" including the destination name, or "FOBT" including the terminal name, etc.

- (xii) Sales Summary Product Name: Enter the name of the product sold, for example, "stoker coal," "coal fines" rather than "Coal" as reported on the P&R. If pertinent, enter the product's trade name.
- (xiii) Contract ID: For each purchaser, enter the alpha or numeric identifier that you use to identify a specific contract.
- (xiv) Contract Term—Indicate Spot (S) or Long Term (LT): Spot (S) or Long Term (LT) identifies whether the contract governing a particular sale is of a short (one year or less) or long (greater than one year) duration. You should note each line either with "S" or "LT."
- (xv) Contract Type—Indicate Non-Arm's Length (NARM) or Arm's Length (ARMS): Non-Arm's Length (NARM) or Arm's Length (ARMS) distinguishes between contracts that are under arm's-length conditions (independent, non-affiliated persons with opposing economic interests) and those that are not arm's length. You should note each line either with "NARM" or "ARMS."
- (xvi) **Destination Point(s):** Enter the name of the final destination point(s) of product delivery by you or your affiliate to an arm's-length purchaser. For example, enter the City and State for domestic destination point(s); or the Country name such as "Korea," "China," "United Kingdom," etc. for foreign destination point(s).
- (xvii) Sales Units: The number of units sold to the purchaser for this sales month, a single contract, and delivery point. You must enter the sales units as a number with no commas. For example, 600,000 tons reported as "600000.00."
- (xviii) Gross Proceeds: All payments or other consideration received from the purchaser for the sale of the product for this sales month, a single contract, and delivery point. You must report the gross proceeds as the equivalent of U.S. currency of dollars and cents with no commas. For example, \$360,000.12 reported as "360000.12."
- (xix) Processing or Washing Costs: The authorized coal processing allowance or washing allowance for this sales month, a single contract, and delivery point. Allowed washing costs are the reasonable actual costs to wash coal prior to sale. You must first complete Form MMS-4292, Coal Washing Allowance Report, if you deduct washing costs for coal mined on Indian lands. You must enter the processing or washing costs as a number with no commas. For example, \$46,872.13 reported as "46872.13."
- (xx) Transportation Costs: Report transportation costs for this sales month, a single contract, and delivery point. The allowed transportation costs may include the reasonable actual costs to move the product to a remote location from both the mine and lease prior to sale. You must first complete Form MMS-4293, Coal Transportation Allowance Report, if you deduct transportation costs for coal mined on Indian lands. You must enter transportation costs as a number with no commas. For example, \$12,400.00 reported as "12400.00."
- (xxi) Size: Size can be alpha/numeric characters, for example, "2x2."
- (xxii) **Btu/lb:** Indicate the heating value of coal from the "Typical as Received" analysis for the coal sold. You must enter Btu/lb as a number with no commas. For example, 12,345 reported as "12345."
- (xxiii) Ash (%): Indicate the ash percentage from the "Typical as Received" analysis for the coal sold. You must enter the ash percentage as a number with no commas. For example, 4.25 represents the ash percentage as "4.25%."

(xxiv) Sulfur (%): Indicate the sulfur percentage from the "Typical as Received" analysis for the coal sold. You must enter the sulfur percentage as a number with no commas. For example, 0.25 represents the sulfur percentage as "0.25%."

(xxv) lbs $SO_2/MMBtu$: Indicate the pounds $SO_2/MMBtu$ for the coal sold, based on the "Typical as Received" analysis for the coal sold. You must enter the lbs $SO_2/MMBtu$ as a number with no commas. For example, 0.65 represents "0.65" pounds of sulfur dioxide per MMBTU.

(xxvi) Sodium Oxide (%): Sodium oxide percentage is a quality characteristic that may be used in contract terms. If part of the contract specifications, please indicate the sodium oxide percentage from the "Typical as Received" analysis for the coal sold. You must enter the sodium oxide percentage as a number with no commas. For example, 0.75 represents the sodium oxide percentage as "0.75%."

(xxvii) Moisture (%): Indicate the moisture percentage from the "Typical as Received" analysis for the coal sold. You must enter the moisture percentage as a number with no commas. For example, 30.15 represents the moisture percentage as "30.15%."

Submitting the Solid Minerals Sales Summary to ONRR

Solid Minerals Sales Summary Instructions Form ONRR-4440B, Sodium/Potassium

Completing the Solid Minerals Sales Summary (Sales Summary):

- (i) **Mine Name:** The name of the mining operation as identified on the corresponding Form MMS-4430, Solid Minerals Production and Royalty Report (P&R).
- (ii) Mine Number: An eight-digit number, which ONRR uses in its P&R database to associate with the name of the mining operation, that Mine Safety and Health Administration (MSHA) assigns.
- (iii) Customer ID: A five-character alphanumeric code, which ONRR assigns to the Customer, beginning with "MA," formerly identified as the Payor Code.
- (iv) Federal/Indian Indicator (FED/IND): Designate whether the mine is on Federal "FED" or Indian "IND" land.
- (v) P&R Submission ID: This is the ONRR-assigned eight-character alphanumeric code beginning with "PAR." The P&R submission ID entered should always match the P&R report for the same sale month/year.
- (vi) P&R Equivalent Product Name: Enter the product name that you selected when reporting the corresponding P&R report.
- (vii) Sales Point: Enter the sales point in which you transferred the product to a purchaser, for example, "mine" or "remote storage facility."
- (viii) Submission Type—Original (O), Adjustment (A), Original Revision (O-R), or Adjustment Revision (A-R): For each line, enter an "O" or "A" or "O-R" or "A-R" as applicable. Indicate with an "O" if this line is an original or "A" for an adjustment. An original submission means the gross proceeds received at the time that you submit the P&R. Submit an adjustment sales summary line when any contract terms adjust the gross proceeds after the original P&R submission date. Indicate with an "O-R" for any revision of an original submission line; indicate with an "A-R" any revision of an adjustment.
- (ix) Sales Month/Year (MM/YYYY): The month and year that you sold the product from the mining operation. For example, enter "01" for the sales month of January and year "2013." If the line is for a submission type of "adjustment" or "adjustment revision," then you indicate the sales month and year that pertain to the adjustment/adjustment revision.
- (x) **Purchaser Name:** Enter the purchaser or buyer name as identified in your sales contract. Do not enter abbreviated names or acronyms, use full company name.
- (xi) **Delivery Point:** Enter the delivery point in the sales contract where you delivered the product to the purchaser. For example, "FOB mine" or "FOB destination" including the

destination name, or "FOBT" including the terminal name, etc.

- (xii) Sales Summary Product Name: Enter the name of the product sold, for example, "dense soda ash," "120 soda ash," "trona" rather than "Soda Ash" as reported on the P&R. If pertinent, enter the product's trade name.
- (xiii) Contract ID: For each purchaser, enter the alpha or numeric identifier that you use to identify a specific contract.
- (xiv) Contract Term—Indicate Spot (S) or Long Term (LT): Spot (S) or Long Term (LT) identifies whether the contract governing a particular sale is of a short (one year or less) or long (greater than one year) duration. You should note each line either with "S" or "LT."
- (xv) Contract Type—Indicate Non-Arm's Length (NARM) or Arm's Length (ARMS): Non-Arm's Length (NARM) or Arm's Length (ARMS) distinguishes between contracts that are under arm's-length conditions (independent, non-affiliated persons with opposing economic interests) and those that are not arm's-length. You should note each line either with "NARM" or "ARMS."
- (xvi) Destination Point(s): Enter the name of the final destination point(s) of product delivery by you or your affiliate to an arm's-length purchaser. For example, enter the City and State for domestic destination point(s); or the Country name such as "Korea," "China," "United Kingdom," etc. for foreign destination point(s).
- (xvii) Sales Units: The number of units sold to the purchaser for this sales month, a single contract, and sales point. You must enter the sales units as a number with no commas. For example, 600,000 tons reported as "600000.00."
- (xviii) Gross Proceeds: All payments or other consideration received from the purchaser for the sale of the product for this sales month, a single contract, and delivery point. You must enter the gross proceeds as reported as the equivalent of U.S. currency of dollars and cents with no commas. For example, \$360,000.12 reported as "360000.12."
- (xx) Transportation Costs: Report transportation costs for this sales month, a single contract, and delivery point. The allowed transportation costs may include the reasonable actual costs to move the product to a remote location from both the mine and lease prior to sale. You must enter the transportation costs as a number with no commas. For example, \$12,400.00 reported as "12400.00."
- (xxviii) Foreign (F) or Domestic (D): Foreign or Domestic identifies the market into which you sold the product and determines how you valued the product. You should note each line either with "F" or with "D."
- (xxix) Reagent Costs: The authorized reagent costs used to reduce the value of sodium or potassium for royalty purposes. Enter the total reagent allowance for sales to the purchaser for this sales month, product, and delivery point. You must enter the reagent costs as a number with no commas. For example, \$1,234.56 reported as "1234.56."
- (xxx) Bagging Costs: The authorized bagging costs used to reduce the value of sodium or potassium for royalty purposes. Enter the total bagging allowance for sales to the purchaser for this sales month, product, and delivery point. You must enter the bagging costs as a number with no commas. For example, \$689.00 reported as "689.00."

Submitting the Solid Minerals Sales Summary to ONRR:

OMB Control Number 1012-0010 Expires January 31, 2014

Solid Minerals Sales Summary Instructions Form ONRR-4440C, Western Phosphate

Completing the Solid Minerals Sales Summary (Sales Summary):

- (i) **Mine Name:** The name of the mining operation as identified on the corresponding Form MMS-4430, Solid Minerals Production and Royalty Report (P&R).
- (ii) Mine Number: An eight-digit number, which ONRR uses in its P&R database to associate with the name of the mining operation, that Mine Safety and Health Administration (MSHA) assigns.
- (iii) **Customer ID:** A five-character alphanumeric code, which ONRR assigns to the Customer, beginning with "MA," formerly identified as the Payor Code.
- (iv) Federal/Indian Indicator (FED/IND): Designate whether the mine is on Federal "FED" or Indian "IND" land.
- (v) P&R Submission ID: This is the ONRR-assigned eight-character alphanumeric code beginning with "PAR." The P&R submission ID entered should always match the P&R report for the same sales month/year.
- **(vi) P&R Equivalent Product Name:** Enter the product name that you reported on the corresponding P&R report. If you sell a by-product such as "Ferro Phosphorous Slag," you must complete Sales Summary Form ONRR-4440E.
- (vii) Sales Point: Enter the sales point in which you transferred the product to a purchaser, for example, "mine" or "remote storage facility."
- (viii) Submission Type—Original (O), Adjustment (A), Original Revision (O-R), or Adjustment Revision (A-R): For each line, enter an "O" or "A" or "O-R" or "A-R" as applicable. Indicate with an "O" if this line is an original or "A" for an adjustment. An original submission means the gross proceeds received at the time that you submit the P&R. Submit an adjustment sales summary line when any contract terms adjust the gross proceeds after the original P&R submission date. Indicate with an "O-R" for any revision of an original submission line; indicate with an "A-R" any revision of an adjustment.
- (ix) Sales Month/Year (MM/YYYY): Enter the sales/month year of your phosphate production. For example, enter "01" for the sales month of January and year "2013." If the line is for a submission type of "adjustment" or "adjustment revision," then you indicate the production month and year that pertain to the adjustment/adjustment revision.
- (x) Purchaser Name: Leave the element blank for your phosphate production.
- (xiii) Sales Summary Product Name: Enter the name of the product produced.

(xxvii) Moisture (%): Indicate the moisture percentage of the wet phosphate ore produced. You must enter the moisture percentage as a number with no commas. For example, 30.15 represents the moisture percentage as "30.15%."

(xxxi) Sales Units (Wet Tons): Enter the wet tons of phosphate ore produced. You must enter the sales units (wet tons) as a number with no commas. For example, 250,234 tons reported as "250234.00."

(xxxii) Sales Units (Dry Tons): This is a measure used in the royalty equation. Enter the dry tons of phosphate ore produced based on the moisture content of the wet tons. You must enter the sales units (dry tons) as a number with no commas. For example, 169,898 tons reported as "169898.00."

(xxxiii) Unit Value: Unit value is the value of each unit of P₂O₅ which ONRR provides you annually. Indicate the P_2O_5 unit value for the month and year the ore is produced. You must enter the unit value as a number reported to four decimal places with no commas. For example, \$0.7561 reported as "0.7561."

(xxxiv) P_2O_5 tons: This is a measure used to calculate royalty due. Enter the result of P_2O_5 tons = Dry tons x P_2O_5 %. You must enter the P_2O_5 tons as a number with no commas. For example, 167.25 tons reported as "167.25."

(xxxv) P_2O_5 (%): Enter the P_2O_5 percentage of the phosphate ore produced. You must enter the P_2O_5 percentage as a number reported to four decimal places with no commas.

Submitting the Solid Minerals Sales Summary to ONRR:

Please refer to the "Reporters' Instructions for Submitting Sales Summaries and Facility Data Reports" located at http://www.onrr.gov/FM/Forms/AFSSol Min.htm to submit your Sales Summaries.

Solid Minerals Sales Summary Instructions Form ONRR-4440D, Metals

Completing the Solid Minerals Sales Summary (Sales Summary):

- (i) **Mine Name:** The name of the mining operation as identified on the corresponding Form MMS-4430, Solid Minerals Production and Royalty Report (P&R).
- (ii) Mine Number: An eight-digit number, which ONRR uses in its P&R database to associate with the name of the mining operation, that Mine Safety and Health Administration (MSHA) assigns.
- (iii) **Customer ID:** A five-character alphanumeric code, which ONRR assigns to the Customer, beginning with "MA," formerly identified as the Payor Code.
- (iv) Federal/Indian Indicator (FED/IND): Designate whether the mine is on Federal "FED" or Indian "IND" land.
- (v) P&R Submission ID: This is the ONRR-assigned eight-character alphanumeric code beginning with "PAR." The P&R submission ID entered, should always match the P&R report for the same sales month/year.
- (vi) P&R Equivalent Product Name: Enter the product name that you selected on the corresponding P&R report.
- (vii) Sales Point: Enter the sales point name in which you transferred the product to a purchaser, for example "mine" or "remote storage facility."
- (viii) Submission Type—Original (O), Adjustment (A), Original Revision (O-R), or Adjustment Revision (A-R): For each line, enter an "O" or "A" or "O-R" or "A-R" as applicable. Indicate with an "O" if this line is an original or "A" if it is an adjustment. An original submission means the gross proceeds received at the time the P&R is submitted. Submit an adjustment sales summary line when any contract terms adjust the gross proceeds after the original P&R submission date. Indicate with an "O-R" for any revision of an original submission line; indicate with an "A-R" any revision of an adjustment.
- (ix) Sales Month/Year (MM/YYYY): The month and year that you sold the product from the mining operation. For example, enter "01" for the sales month of January and year "2013." If the line is for a submission type of "adjustment" or "adjustment revision," then you indicate the sales month and year that pertain to the adjustment/adjustment revision.
- (x) **Purchaser Name:** Enter the purchaser or buyer name as identified in your sales contract. Do not enter abbreviated names or acronyms, use full company name.
- (xi) **Delivery Point:** Enter the delivery point in the sales contract where you delivered the product to the purchaser. For example, "FOB mine" or "FOB destination" including the destination name, or "FOBT" including the terminal name, etc.

- (xii) Sales Summary Product Name: Enter the name of the product sold. Although you may not have reported the by-product separately on the P&R, you are required to report the applicable by-product name in this field and its corresponding data, *i.e.*, Sales Units and Gross Proceeds, on this form. For example, if copper concentrates contain gold, then enter "Gold" in this field as a separate line from the copper.
- (xiii) Contract ID: For each purchaser, enter the alpha or numeric identifier that you use to identify a specific contract.
- (xiv) Contract Term—Indicate Spot (S) or Long Term (LT): Spot (S) or Long Term (LT) identifies whether the contract governing a particular sale is of a short (one year or less) or long (greater than one year) duration. You should note each line either with "S" or "LT".
- (xv) Contract Type—Indicate Non-Arm's Length (NARM) or Arm's Length (ARMS): Non-Arm's Length (NARM) or Arm's Length (ARMS) distinguishes between contracts that are under arm's-length conditions (independent, non-affiliated persons with opposing economic interests) and those that are not arm's length. You should note each line either with "NARM" or "ARMS."
- (xvi) Destination Point(s): Enter the name of the final destination point(s) of product delivery by you or your affiliate to an arm's-length purchaser. For example, enter the City and State for domestic destination point(s); or the Country name such as "Korea," "China," "United Kingdom," etc. for foreign destination point(s).
- (xvii) Sales Units: The number of units sold to the purchaser for this sales month, a single contract, and delivery point. If you sell a by-product and do not report it separately on the P&R, then report separate lines for each applicable sales units in this data element field. You must enter the sales units as a number with no commas. For example, 600,000 tons is reported as "600000.00."
- (xviii) Gross Proceeds: All payments or other consideration received from the purchaser for the sale of the product for this sales month, a single contract, and delivery point. If you sell a by-product and do not report it separately on the P&R, then report separate lines for each applicable gross proceeds in this data element field. You must report the gross proceeds as the equivalent of U.S. currency of dollars and cents with no commas. For example, \$360.000.12 reported as "360000.12."
- (xix) Processing or Washing Costs: The authorized processing costs for this sales month, a single contract, and delivery point. Only report the processing cost for the product you sold to the specific purchaser this sales month. You must enter the processing costs as a number with no commas. For example, \$46,872.13 reported as "46872.13."
- (xx) Transportation Costs: Report transportation costs for this sales month, a single contract, and delivery point. The allowed transportation costs may include the reasonable actual costs to move the product to a remote location from both the mine and lease prior to sale. You must enter the transportation costs as a number with no commas. For example, \$12,400.00 reported as "12400.00."

Submitting the Solid Minerals Sales Summary to ONRR:

Solid Minerals Sales Summary Instructions Form ONRR-4440E, Other Ad Valorem Minerals

(Not for Coal, Sodium/Potassium, Western Phosphate or Metals leases)

Completing the Solid Minerals Sales Summary (Sales Summary):

- (i) **Mine Name:** The name of the mining operation as identified on the corresponding Form MMS-4430, Solid Minerals Production and Royalty Report (P&R).
- (ii) **Mine Number:** An eight-digit number, which ONRR uses in its P&R database to associate with the name of the mining operation, that Mine Safety and Health Administration (MSHA) assigns.
- (iii) Customer ID: A five-character alphanumeric code, which ONRR assigns to the Customer, beginning with "MA," formerly identified as the Payor Code.
- (iv) Federal/Indian Indicator (FED/IND): Designate whether the mine is on Federal "FED" or Indian "IND" land.
- (v) P&R Submission ID: This is the ONRR assigned eight-character alphanumeric code beginning with "PAR." The P&R submission ID entered, should always match the P&R report for the same sales month/year.
- **(vi) P&R Equivalent Product Name:** Enter the product name that you selected when reporting the corresponding P&R report.
- (vii) Sales Point: Enter the sales point in which you transferred the product to a purchaser, for example "mine" or "remote storage facility."
- (viii) Submission Type—Original (O), Adjustment (A), Original Revision (O-R), or Adjustment Revision (A-R): For each line, enter an "O" or "A" or "O-R" or "A-R" as applicable. Indicate with an "O" if this line is an original or "A" for an adjustment. An original submission means the gross proceeds received at the time that you submit the P&R. Submit an adjustment sales summary line when any contract terms adjust the gross proceeds after the original P&R submission date. Indicate with an "O-R" for any revision of an original submission line; indicate with an "A-R" any revision of an adjustment.
- (ix) Sales Month/Year (MM/YYYY): The month and year that you sold the product from the mining operation. For example, enter "01" for the sales month of January and year "2013." If the line is for a submission type of "adjustment" or "adjustment revision", then you indicate the sales month and year that pertain to the adjustment/adjustment revision.
- (x) **Purchaser Name:** Enter the purchaser or buyer name as identified in your sales contract. Do not enter abbreviated names or acronyms, use full company name.
- (xi) Delivery Point: Enter the delivery point in the sales contract where you delivered the

product to the purchaser. For example, "FOB mine" or "FOB destination" including the destination name, or "FOBT" including the terminal name, etc.

- (xii) Sales Summary Product Name: Enter the name of the product sold. If pertinent, enter the product's trade name.
- (xiii) Contract ID: For each purchaser, enter the alpha or numeric identifier that you use to identify a specific contract.
- (xiv) Contract Term—Indicate Spot (S) or Long Term (LT): Spot (S) or Long Term (LT) identifies whether the contract governing a particular sale is of a short (one year or less) or long (greater than one year) duration. You should note each line either with "S" or "LT."
- (xv) Contract Type—Indicate Non-Arm's Length (NARM) or Arm's Length (ARMS): Non-Arm's Length (NARM) or Arm's Length (ARMS) distinguishes between contracts that are under arm's-length conditions (independent, non-affiliated persons with opposing economic interests) and those that are not arm's length. You should note each line either with "NARM" or "ARMS."
- (xvi) Destination Point(s): Enter the name of the final destination point(s) of product delivery by you or your affiliate to an arm's-length purchaser. For example, enter the City and State for domestic destination point(s); or the Country name such as "Korea," "China," "United Kingdom," etc. for foreign destination point(s).
- (xvii) Sales Units: The number of units sold to the purchaser for this sales month, a single contract, and delivery point. You must enter the sales units as a number with no commas. For example, 600,000 tons reported as "600000.00."
- (xviii) Gross Proceeds: All payments or other consideration received from the purchaser for the sale of the product for this sales month, a single contract, and delivery point. You must report the gross proceeds as the equivalent of U.S. currency of dollars and cents with no commas. For example, \$360,000.12 reported as "360000.12."
- (xix) Processing or Washing Costs: The authorized processing costs for this sales month, a single contract, and delivery point. You must enter the processing costs as a number with no commas. For example, \$46,872.13 reported as "46872.13."
- (xx) Transportation Costs: Report transportation costs for this sales month, a single contract, and delivery point. The allowed transportation costs may include the reasonable actual costs to move the product to a remote location from both the mine and lease prior to sale. You must enter the transportation costs as a number with no commas. For example, \$12,400.00 reported as "12400.00."
- (xxi) Size: Size can be alpha/numeric characters.

Submitting the Solid Minerals Sales Summary to ONRR: