PRICES RECEIVED BY FARMERS OPERATION PROFILE
for GRAINS, OILSEEDS and PULSE CROPS 2009

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For our monthly survey of Prices Received boy Farmers, this firm will be asked to report total quantities of commodities purchased from U.S. farmers and the total dollar value of those purchases.

Please make corrections to name, address and Zip Code, if necessary.

1. Do you expect this operation to purchase any of these commodities from U.S. farmers during the next 12 months?

| Include all varieties, grades and qualities. |  | YES | NO |  | UNITS <br> (Circle one) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corn (yellow) | 0102 | 1 | 3 | $\begin{aligned} & \hline 0103 \\ & 0131 \end{aligned}$ | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Sorghum | 0130 | 1 | 3 |  | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Soybeans | 0126 | 1 | 3 | 0127 | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Winter Wheat | 0110 | 1 | 3 | 0111 | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Flaxseed | 0132 | 1 | 3 | 0133 | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Sunflower, Oil Type | 0134 | 1 | 3 | 0135 | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Sunflower, Non-Oil Type | 0136 | 1 | 3 | 0137 | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Canola | 0180 | 1 | 3 | 0181 | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Other - Specify: |  | 1 |  |  | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |
| Other - Specify: |  | 1 |  |  | ${ }^{1} \mathrm{Bu}$ | ${ }^{2}$ Lbs | ${ }^{3}$ Tons | ${ }^{4} \mathrm{Cwt}$ |

If all commodities are checked 'NO", Thank the Respondent, and conclude the interview.
2. Do you purchase organic commodities?

0182
${ }^{3}$ NO $\quad \square{ }^{1}$ YES - Specify commodities --
3. Do you purchase Non-GMO and/or specialty grains?

0228
$\square{ }^{3} \mathrm{NO}$
$\square{ }^{1}$ YES - Specify --
$\qquad$
4. Will this operation purchase any commodities from farmers in other States? 0183
5. (Ask for elevators which are part of multiple unit firms/locations only.)

Please review the attached sheet.
(Verify that the list of firms is correct and complete.
If necessary, make appropriate deletions, additions, and/or capacity changes. Re-verify the list and continue.)

## Considering all the elevators and locations listed, how would you prefer to report?

0184
$\square{ }^{1} \quad$ Each site individually2 Combined total for all sitesHeadquarters reports all locations separately
4 Some other combination. Please list which sites you would like combined for reporting purposes
6. What is the total rated storage capacity of all firms that you will report price data for, along with the preferred reporting unit. (Include capacity of all lines if this is a Headquarters unit of a Multi-unit firm where total quantity purchased and the gross value from all lines are reported.)

| CURRENT FIRM LOCATION | STORAGE CAPACITY | UNITS (Circle one) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 0226 | ${ }^{0227}$ | ${ }^{1}$ Bu. | ${ }^{2}$ Lbs. | ${ }^{3}$ Tons |$\left.{ }^{4} \mathrm{Cwt}\right)$

NOTE: Inform the respondent our reporting specifications call for Quantity at standard moisture content and Total Gross Value, adjusted for quality discounts and premiums but not other deductions. Ask the respondent to provide a settlement sheet (check stub, sales ticket, assembling sheet) showing a typical transaction and a monthly summary (monthly report). It will help to determine the firm's ability to report based on our guidelines.
7. Will your firm report quantities purchased on a dry (shrunk) weight basis (that is at standard moisture content)? 0185 $\qquad$
$\square{ }^{5} \mathrm{~N} / \mathrm{A}$
$\square{ }^{3}$ NO

- Ask—On a monthly basis, will you estimate quantities on a dry (standard moisture) basis?

0186${ }^{1}$ YES${ }^{3} \mathrm{NO}$
8. Will you exclude commodities purchased from non-farmers such as other elevators, firms, brokers, or truck buyers? 0187
${ }^{5}$ N/A
$\square{ }^{3} \mathrm{NO}$ Ask-What percent of your monthly purchases are from non-farmers? 0188

On a monthly basis, will you estimate the purchases from non-farmers and subtract that amount from the total quantity and gross value you report?
$\qquad$ \% 0189
9. Will you include all purchases from farmers delivered to a terminal or processing facility (that is, direct or brokered sales)?

$0190 \square^{1}$ YES $\quad \square^{5}$ N/A $\quad \square^{3}$ NO - Ask-- $\quad$| On a monthly basis, will you estimate these |
| :--- |
|  |
|  |
|  |
| purchases and include them in the total |
| quantity and gross value you report? $\ldots \ldots \ldots$. |

10. Will you exclude commodities purchased from producers or firms in other countries?
$0192 \square^{1}$ YES $\quad \square^{5}$ N/A $\quad \square^{3}$ NO - Ask--
On a monthly basis, will you estimate these purchases and exclude them from the total quantity and gross value you report? . . . . . . . . . .
$0193 \quad \square^{1}$ YES $\square{ }^{3}$ NO
11. Will you exclude commodities purchased for resale as seed?
$0194 \square^{1}$ YES $\quad \square{ }^{5}$ N/A $\quad \square^{3}$ NO - Ask-- On monthly basis, will you estimate these purchases and exclude them from the total quantity and gross value you report?

0195
$\square{ }^{1}$ YES $\square{ }^{3}$ NO
NOTE: For items 12 and 13 , if the respondent answers NO, ask if they will be able to estimate the amount of the discount to be subtracted or the premium to be added to the monthly gross value.
12. Will you report the monthly gross value of purchases from farmers after--
a. subtracting discounts for moisture content
b. subtracting discounts for quality factors such as grade, test weight, protein content, foreign matter or damage
c. subtracting discounts for transportation charges from farm to elevator (price should reflect point at which grain changes possession.)
d. adding premiums for farmer delivering the grains, oilseeds or pulse crops to a mill, processor or terminal
e. adding premiums for quality factors

| $0196$ | $\square^{1}$ YES | ${ }^{5}$ N/A |  | NO - Will you estimate? | 0197 | $\square^{1} \mathrm{YES}$ | ${ }^{3} \mathrm{NO}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0198 | ${ }^{1}$ YES | ${ }^{5}$ N/A |  | NO - Will you estimate? |  | ${ }^{1}$ YES | $\square{ }^{3} \mathrm{NO}$ |
| $\begin{array}{r}0200 \\ \square \\ \hline\end{array}$ | ${ }^{1}$ YES | ${ }^{5}$ N/A |  | NO - Will you estimate? |  | ${ }^{1}$ YES | $\square{ }^{3} \mathrm{NO}$ |
|  | ${ }^{1}$ YES | ${ }^{5} \mathrm{~N} / \mathrm{A}$ |  | NO - Will you estimate? |  | ${ }^{1}$ YES | $\square{ }^{3} \mathrm{NO}$ |
| $0204$ | $\square^{1}$ YES | ${ }^{5}$ N/A |  | NO - Will you estimate? | 0205 | $\square{ }^{1}$ YES | $\square{ }^{3} \mathrm{NO}$ |

13. Will you report the monthly gross value of purchases from farmers before itemized deductions are made for--

14. Will you report contract purchases from farmers so that the quantities and corresponding values are both reported in the same month?
(Include: forward contracts, deferred payment contracts, basis, minimum price, option or hedge-to-arrive contracts.) 0230
$\square^{1}$ YES - Go to item $15 . \quad \square^{5}$ N/A - Go to item 15.
$\square^{3}$ NO - What percentage of your monthly purchases are contract purchases?
0221
a. Does this change after harvest?
b. On a monthly basis, will you estimate contract purchases delivered (settled, closed) and include these purchases in the total quantity and 0223 gross value you report?
$0224 \square^{1}$ YES.
$\square^{3} \mathrm{NO}$
From $\qquad$ To $\qquad$
15. What is the name of the software package or company this firm uses to maintain information about quantities purchased and dollars paid to farmers?

0225

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1 1 1 Ag, Inc
    AGRIS Corporation
    3 AgTrax Technology
    4 AgVantage Software Inc.
    5 AgVision Software for Agribusiness
    6}\mathrm{ CompuWeigh Corporation
    7 E-Markets, Inc.
    8 Grossman & Associates, Inc.
    9 Professional IPM Services LLC
    10 Custom software - created by own company/self
    11 Custom software - created by outside company
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```\({ }^{1} 1^{\text {st }} \mathrm{Ag}\), Inc
AGRIS Corporation
AgTrax Technology
AgVantage Software Inc.
AgVision Software for Agribusiness
CompuWeigh Corporation
\({ }^{7}\) E-Markets, Inc.
Grossman \& Associates, Inc.
\({ }^{10}\) Custom software - created by own company/self
\({ }^{11}\) Custom software - created by outside company
```

${ }^{13}$ Salina Scale Sales \& Services Inc.
14 Software Solutions, Inc.
${ }^{15}$ Summit Software, Inc.
${ }^{16}$ Vertical Software Inc.
${ }^{17}$ dbc SMART software Inc.
${ }^{18}$ Growmark, Inc.
${ }^{19}$ CTN Grain Agribusiness Software
${ }^{20}$ QuickFarm
${ }^{21}$ Do not use computer software
${ }^{22}$ Other - specify: $\qquad$
17. Would you like to receive a free copy of the results of this survey in the mail?

YES =1
0099
(The results will also be available on the Internet at http://www.nass.usda.gov)
$\square$
18. Who will be the primary contact at your operation for completing our monthly survey?

| Name: | Position: |  |
| :--- | :--- | :--- | :--- |
| Telephone: $(\quad$ ) | Fax: $(\quad)$ | Email: |

19. Who will be the alternate contact at your operation for completing our monthly survey?

| Name: | Position: |  |
| :--- | :--- | :--- | :--- |
| Telephone: $(\quad$ Fax: $(\quad)$ | Email: |  |


| Thanks so much for your assistance today and for your continued help in completing the Prices Received by Farmers report. Each month we will mail you a monthly Prices Received questionnaire to complete. We will also include a copy of the reporting instructions for your reference. You may also fill this survey out on the Internet. Instructions will be made available to you as to how to access the survey. If you have any questions, feel free to contact our office using our toll free number. [If you did not interview the primary contact, ask to speak with the primary contact and take some time to review the reporting instructions with them.] |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to , a collection of information unless it displays a valid OMB control number. The valid OMB number is 0535-0003. The time required to complete this information collection is estimated to average 10 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. |  |  |  |  |  |  |  |  | 9910 <br> DATE: | MM | DD | YY |
| Response |  | Respondent |  | Mode |  |  | Enum. | Eval. | Office Use for POID |  |  |  |
| 1-Comp <br> 2-R <br> 3-Inac <br> 4-Office Hold <br> 5-R - Est <br> 6-Inac - Est <br> 7-Off Hold - Est <br> 8-Known Zero | 9901 | $\begin{aligned} & \text { 1-Op/Mgr } \\ & \text { 2-Sp } \\ & \text { 3-Acct/Bkpr } \\ & \text { 4-Partner } \\ & \text { 9-Oth } \end{aligned}$ | 9902 | $\begin{aligned} & \text { 1-Mail } \\ & \text { 2-Tel } \\ & \text { 3-Face-to-Face } \\ & \text { 4-CATI } \\ & \text { 5-Web } \end{aligned}$ | $\begin{aligned} & \text { 6-e-mail } \\ & \text { 7-Fax } \\ & \text { 8-CAPI } \\ & \text { 19-Other } \end{aligned}$ | 9903 | 098 | 100 | 789 |  |  |  |
|  |  |  |  |  |  |  |  |  | Optional Use |  |  |  |
|  |  |  |  |  |  |  |  |  | 407 |  | 408 |  |
| S/E Name |  |  |  |  |  |  |  |  |  | FFICE | E002 |  |

