



**DEFENSE LOGISTICS AGENCY**  
**STRATEGIC MATERIALS**  
**8725 JOHN J. KINGMAN ROAD**  
**FORT BELVOIR, VIRGINIA 22060-6223**

April 5, 2013

Mr. Gerard Horner  
Director, Office of Technology Evaluation  
Bureau of Industry and Security  
U.S. Department of Commerce  
1401 Constitution Avenue NW  
Room 1093  
Washington, DC 20230

Dear Mr. Horner:

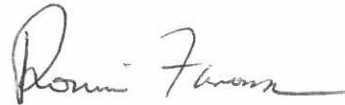
I am writing to request the support and participation of the Bureau of Industry and Security, Office of Technology Evaluation to conduct a specialized survey in support of the Defense Logistics Agency Strategic Materials analysis of the supply chains for strategic and critical materials. In collaboration with the Office of the Deputy Assistant Secretary of Defense for Manufacturing and Industrial Base Policy, OTE has recently completed a top down survey of select sectors of the Defense industrial base. The survey was conducted to support a sector-by-sector, tier-by-tier analysis of the Defense industrial base to identify critical elements and potential fragilities associated with the supply chains within the industrial base. While extensive in scope, the survey did not specifically address companies associated with the supply of strategic and critical materials.

DLA Strategic Materials has been analyzing the supply chains for the strategic and critical materials required for defense applications from the bottom up. The goal is to develop a robust and repeatable process to identify the materials that are most important to defense needs and detect potential vulnerabilities associated with the supply chains for these materials. DLA Strategic Materials has proposed a collaborative project with OTE to gather detailed information for individual companies in the supply chains for certain strategic and critical materials. The purpose of this comprehensive survey and resulting database would be to more fully understand the health and competitiveness of particular portions of the complex supply chain for a select number of critical materials (titanium, magnesium, rare earth elements, carbon fiber composites, etc.) which ultimately support key weapon systems and the warfighter.

For the purposes of conducting this survey and assessment, the Defense Logistics Agency is prepared to provide needed resources and enter into a United States Government Interagency Agreement with BIS OTE. The Defense Department, Office of Manufacturing and Industrial Base Policy, and the Departments of Energy and Interior will also provide technical input and advice as needed to help facilitate the project.

The DLA Strategic Materials focal point for this initiative is Mr. Tom Rasmussen, Strategic Planning and Market Analysis director. He can be contacted at 703-767-5476 or [Thomas.Rasmussen@dla.mil](mailto:Thomas.Rasmussen@dla.mil). We appreciate your consideration of this request and are looking forward to the opportunity to working with OTE on this important effort.

Sincerely,

A handwritten signature in black ink, appearing to read "Ronnie Favors". The signature is written in a cursive style with a long horizontal flourish extending to the right.

Ronnie L. Favors  
Administrator  
DLA Strategic Materials