Attachment B

West Coast Limited Entry Fixed Gear Vessel Cost Earnings Survey

OMB Control No. 0648-0369 Expires 02/28/13



WEST COAST LIMITED ENTRY FIXED GEAR **VESSEL COST EARNINGS SURVEY**



Conducted by: NOAA Fisheries – Northwest Fisheries Science Center Pacific States Marine Fisheries Commission

You may respond to this voluntary survey by arranging for an in-person interview (see the accompanying letter for details), completing the questionnaire on-line (see the accompanying letter for details), completing the questionnaire by telephone (see the accompanying letter for details), or completing this questionnaire and returning it in the enclosed self-addressed stamped envelope. If you choose to respond by mail, please respond to all questions. If a question is not applicable to your vessel's operations, respond "NA" rather than leaving a blank. If you did not incur any costs or earn any revenues from an activity, please respond "0" rather than leaving a blank.

CONTACT INFORMATION FOR SURVEY RESPONDENT

. Name:
2. Email:
B. Date of Survey Response (Month/Day/Year):
J. Telephone: ()
5. Mailing Address (Street, City, State, and Zip Code):

VESSEL OWNERSHIP AND CHARACTERISTICS

6. Please verify the following information on record about your vessel. If the information on record is correct, please place a check mark in the Corrections column. If the information on record is incorrect or there is no information on record, please provide the correct information in the Corrections column.

Item	Information on Record	Corrections
a. Vessel Name		
b.Vessel ID (USCG or State)		
c. Home Port (city and state)		
d. Length Overall (feet)		
e. Fuel Capacity (gallons)		

f. Total Horsepower of Main Engines	

- 7. Has a marine survey been performed for this vessel?
 - a. Yes (proceed to question 8)
 - b. No (proceed to question 9)
- 8. Please answer the following questions referring to the most recent marine survey value of the vessel.

a. What was the year of this vessel's last value survey?	\$
b. What was the <i>market value</i> of the vessel from this survey?	\$
c. What was the <i>replacement value</i> of the vessel from this survey?	
d. Does the survey value given above include the value of permits associated with the vessel at the time of the survey?	Yes □ No □
e. Does the survey value given above include the value of fishing gear on the vessel at the time of the survey?	Yes □ No □

- 9. Provide the vessel's average fuel use (for propulsion or other uses) per day, speed, and crew size (not including captain) when engaged in each of the following activities.
 - Fuel use per day should be an average that includes steaming to the fishing grounds, harvesting fish, and steaming back to port and should include all fuels used for propulsion or other uses.
 - If this vessel does not engage in an activity, please write "NA" in the appropriate cell.

Activity	Fuel Use (gallons/day)	Speed While Fishing (knots)	Crew Size (not including captain)
a. West Coast groundfish fixed gear (longline or pots)		NA	
b. West Coast crab		NA	
c. West Coast salmon			
d. West Coast tuna			
e. West Coast halibut (Pacific or California)		NA	
f. Alaska fisheries			
g. Steaming between the West Coast and Alaska			

10. Provide the number of days this vessel was at sea during 2010 in each of the following activities. Pl	lease
note that there is a special category for days at sea traveling between the West Coast and Alaska.	

 Count partial day 	zs as full da	ivs.
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Fishery	Days at Sea
a. West Coast groundfish fixed gear (longline or pots)	
b. West Coast crab	
c. West Coast salmon	
d. West Coast tuna	
e. West Coast halibut (Pacific or California)	
f. West Coast other fisheries	
g. Alaska fisheries	
h. Steaming between West Coast and Alaska	

ANNUAL COSTS AND EARNINGS IN ALL FISHERIES

Questions 11 through 14 collect information about this vessel's costs and earnings **while operating in all fisheries** (groundfish, crab, shrimp, salmon, etc.).

11. On what date did your 2010 fiscal year begin?

a. Month:	b. Day:	c. Year:
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12. Provide the fiscal year 2009 and fiscal year 2010 **capitalized expenditures** associated with each of the following categories for this vessel. Round all answers to the nearest 100 dollars.

Capitalized Expense Category	2009 (\$)	2010(\$)
 a. Capitalized expenditures on new and used vessel and onboard equipment. Exclude fishing gear and processing equipment Include all electronics, safety equipment, and machinery not used to harvest fish 		
b. Capitalized expenditures for fishing gear:• Include nets, doors, traps, pots, cables, and fishing machinery		

c. Capitalized expenditures for equipment used to process/head and gut fish.	
Include any equipment used to process or head and gut fish on-board the vessel	

- 13. Provide the total amount **expensed** during fiscal year 2009 and fiscal year 2010 in each of the categories below.
 - If you do not track expenses for captain and crew separately, report combined expenses under captain and enter \$0 for crew
 - Round all answers to the nearest 100 dollars.
 - Include all chartering expenses, even if directly reimbursed

Expense Category	2009 (\$)	2010 (\$)
a. Captain (including wages, bonuses, benefits, payroll taxes, and unemployment insurance)		
 b. Crew (including wages, bonuses, benefits, payroll taxes, and unemployment insurance) 		
c. Crew or captain travel not deducted from wages		
d. Observer (including camera) fees		
e. Fishing association dues		
f. Fuel and lubrication		
g. Food		
h. Ice		
i. Bait		
j. Freight to the vessel on supplies		
k. Other supplies (cleaning, clothing, safety, etc.)		
l. Communications		
m. Off load expenses (cross dock fees, port tariffs, hoist fees, etc.)		
n. Trucking of fish to the buyer		
o. Repair and maintenance on fishing gear (expensed during 2009 and 2010)		
p. Repair and maintenance on processing equipment (expensed during 2009 and 2010)		
q. Vessel and on-board equipment repair and maintenance expensed during 2009 and 2010		
r. Insurance premium payments (hull and machinery, protection and indemnity, and pollution insurance)		
s. Moorage		
t. Lease or bareboat charter of this vessel		
u. Purchase and leasing of permits and quota associated with this vessel		
v. Depreciation (vessel, on-board equipment, and processing equipment)		

14. For each of the earnings (income) sources listed below, please indicate the income earned during your fiscal year 2009 and fiscal year 2010. If no income was earned from a source during a particular fiscal year, please write \$0 in the appropriate cell. Round all answers to the nearest 100 dollars. West Coast (Washington, Oregon, and California) landings data is available through PacFIN, so you do not need to report revenue from West Coast landings.

Earnings (Income) Source	2009	2010
a. Landings and at sea deliveries outside the West Coast (Alaska and other)		
b. West Coast at sea deliveries		
c. Sale and leasing of permits and quota associated with this vessel		
d. Salmon disaster relief payments		
e. Chartering, research, and leasing		
f. Other. Please describe		

LABOR COMPENSATION IN THE WEST COAST GROUNDFISH FISHERY

Questions 15 through 19 collect information about labor compensation when this vessel is participating in the **West Coast (Washington, Oregon, and California) groundfish fishery**.

- 15. Did this vessel make any trips operating in the **West Coast groundfish fishery** during fiscal year 2009 or fiscal year 2010 where a crew share system was used to pay the crew?
 - a. Yes (proceed to question 16)
 - b. No (proceed to question 20)
- 16. Which of the following expenses were deducted from total revenue before calculating the crew share when this vessel operated in the **West Coast groundfish fishery?** Please mark "Yes" for expenses which are deducted from total revenue and "No" for expenses which are not deducted from total revenue. If the calculation of crew share changed during the 2009-10 period, please report the method used most frequently during 2010.

Deduction from Total Revenue		
a. Crew or captain travel not deducted from wages	Yes □	No □
b. Observer (including camera) fees	Yes □	No □
c. Fishing association dues	Yes □	No □
d. Fuel and lubrication	Yes □	No □
e. Food	Yes □	No □
f. Ice	Yes □	No □
g. Bait	Yes □	No 🗆
h. Freight to the vessel on supplies	Yes □	No □
i. Other supplies (cleaning, clothing, safety, etc.)	Yes □	No □
j. Communications	Yes □	No □
k. Off load expenses (cross dock fees, port tariffs, hoist fees, etc.)	Yes 🗅	No 🗅
l. Trucking of fish to the buyer	Yes □	No □

m. Repair and maintenance on fishing gear (expensed during 2009 and 2010)	Yes □	No 🗆
n. Repair and maintenance on processing equipment (expensed during 2009 and 2010)	Yes 🗅	No □
o. Vessel and on-board equipment repair and maintenance expensed during 2009 and 2010	Yes 🗅	No 🗆
p. Insurance premium payments (hull and machinery, protection and indemnity, and pollution insurance)	Yes □	No □
q. Moorage	Yes □	No □
r. Lease or bareboat charter of this vessel	Yes □	No □
s. Purchase and leasing of permits and quota associated with this vessel	Yes □	No □
t. Depreciation (vessel, on-board equipment, and processing equipment)	Yes 🗅	No □

17. On what percentage of fishing trips i	n the West Coast groundfish fis	shery does the vessel owner
serve as captain?		
	%	

18. On trips in the <u>West Coast groundfish fishery</u> when the vessel owner serves as captain, please indicate the share of net revenue (revenue minus the deductions listed in question 17) going to the vessel, captain, and crew. If the vessel owner did not serve as captain on any trips write "NA".

a. Vessel share	%
b Captain share	%
c. Crew share	%

19. On trips in the **West Coast groundfish fishery** when the vessel owner did not serve as captain, please indicate the share of net revenue (revenue minus the deductions listed in question 17) going to the vessel, captain, and crew. If the vessel owner always serves as captain, please write "NA".

a. Vessel share	%
b Captain share	%
c. Crew share	%

SURVEY CONCLUSION AND PAPERWORK REDUCTION ACT STATEMENT

20.	nere any other information you would like to share with us?	

Thank you for participating in this survey. The information you have provided will improve studies of the economic performance and economic impact of the West Coast limited entry fishery. Public reporting burden for this information collection, including time for gathering data needed, and completing the survey is estimated to average two hours per respondent. Any questions about this survey may be directed to either Carl Lian of NOAA Fisheries (206-302-2414) or Dave Colpo of the Pacific States Marine Fisheries Commission (503-595-3100). This survey is conducted under OMB

No. 0648-0369, which expires on February 28, 2013. Responses to this information request are confidential under 402(b) of the Magnuson-Stevens Act (16 U.S.C. 1801, *et seq.*). They are also confidential under NOAA Administrative Order 216-100, which sets forth procedures to protect the confidentiality of fishery statistics.



National Marine Fisheries Service 2725 Montlake Blvd E. Seattle, WA 98112 Pacific States Marine Fisheries Commission 205 SE Spokane St, Suite 100 Portland, OR 97202



Dear Mr. Charles Smith

We would like to invite you to participate in a cost earnings survey of commercial fishing vessel owners being conducted by the Pacific States Marine Fisheries Commission in cooperation with the National Marine Fisheries Service. This survey targets vessel owners who hold a federal limited entry groundfish permit with a fixed gear endorsement. This survey updates a similar survey conducted during 2009. Our goal is to support fisheries management decision-making and to generate information that is required to help meet legal and regulatory requirements.

You can respond to this voluntary survey by completing the questionnaire and returning it in the enclosed self-addressed stamped envelope, responding to the questionnaire on-line by following the enclosed instructions for on-line response, or meet with an in-person interviewer to complete the questionnaire. A representative of Gilmore Research, a private market research firm hired by the National Marine Fisheries Service and Pacific States Marine Fisheries Commission, will begin attempting to contact you by phone about ten days after the mailing of this letter. The Gilmore Research representative will be able to answer any questions you may have about the various response options, and help you determine which option works best for you.

We appreciate the confidential nature of the data being collected by this survey. When publishing survey results, we will combine your responses with information provided by other participants, and report it in summary form so that responses for any individual vessel cannot be identified. If a Freedom of Information Act (FOIA) request is received for the data collected by this survey, we will seek to protect the confidentiality of the survey responses under Exemption 4 of the FOIA.

Because you and other vessel owners are the only ones that can provide this information, we encourage you to participate in this survey. By collecting information on individual vessels, we can better understand average fleet characteristics as well as diversity within the fleet. Fisheries managers will be better able to consider the effect of regulations.

Thank you for your consideration.

Sincerely,

Carl Lian National Marine Fisheries Service carl.lian@noaa.gov (206)-302-2414 Dave Colpo Pacific States Marine Fisheries Commission dave.colpo@psmfc.org 503-595-3100