



NOAA FISHERIES

Washington and Oregon Charter Vessel 2012 Calendar Year Cost and Earnings Survey

***All answers are confidential and voluntary.
Please report 2012 calendar year statistics.***

This survey is funded by the National Oceanic and Atmospheric Administration, National Marine Fisheries Service, to collect data on the Washington and Oregon Charter fishing industry to better understand their contribution to their local economy.

Data collected will be kept confidential as required by section 402(b) of the Magnuson-Stevens Act and NOAA Administrative Order 216-100, Confidentiality of Fisheries Statistics. We appreciate the confidential nature of the data being collected by this survey. When publishing survey results, we will combine your responses with information provided by other participants, and report it in summary form so that responses for any individual vessel cannot be identified. If a Freedom of Information Act (FOIA) request is received for the data collected by this survey, we will seek to protect the confidentiality of the survey responses under Exemption 4 of the FOIA, which protects trade secrets and commercial or financial information obtained from a person that is privileged or confidential.

A. Industry Participation Background

#	Question	
1.	What year did you become involved in the charter industry in any capacity?	_____ (YYYY)
2.	Do you serve as the vessel captain for a charter vessel?	<input type="checkbox"/> Yes <input type="checkbox"/> No
3.	How many charter fishing vessels do you own?	_____ vessel(s).
4.	If you own a vessel, what year did you purchase the first vessel?	_____ (YYYY)

B. Business Expenditures for the 2012 Calendar Year

	<u>Vessel Expenditures</u>	Amount Paid
5.	All payments made to skipper and crew (include wages, bonuses, benefits, payroll taxes, retirement payments and life, health, and unemployment insurance)	\$
6.	Vessel fuel costs	\$
7.	Annual principal payment on vessels	\$
8.	Annual interest payment on vessels	\$
9.	Industry association fees/memberships	\$
10.	Moorage	\$
11.	Booking fees	\$
12.	Haul out costs	\$
13.	Vessel and on-board equipment purchases, repair and maintenance (expensed in 2012) (Engine, electronics, tanks, icemaker, fishing equipment, etc.)	\$
14.	Food and drink costs (for passengers, captain, crew)	\$
15.	Bait costs	\$
16.	Ice (purchased dockside)	\$
17.	U.S. taxes, government fees and vessel permits (<u>local, state, and federal</u>)	\$
18.	Foreign taxes, government fees, visas, vessel permits, and foreign fishing licenses	\$

#	General Overhead Expenses	Expenses
19.	Total payroll of non-vessel personnel (include wages, bonuses, benefits, payroll taxes, retirement payments and life, health, and unemployment insurance) Exclude captain and crew payroll.	\$
20.	Professional services (legal, accounting, etc.)	\$
21.	Rent paid on office space used for business	\$
22.	Lease or loan payments for business motor vehicles	\$
23.	Telephone and other communications (business satellite phone, cell phone, internet/network)	\$
24.	Advertising services or charges. Exclude if included in booking fee charges.	\$
25.	Insurance (Vessel, property, liability, cars and trucks, etc.)	\$

C. Vessel Characteristics

Please provide information for each vessel that you own. If you are a single vessel owner please provide information for your vessel under "Vessel 1" and disregard questions related to additional vessels.

#	Vessel	Coast Guard ID	City/port this vessel primarily operates out of	Overall length of the vessel	Total horsepower of the main engine(s)
26.	Vessel 1				
27.	Vessel 2				
28.	Vessel 3				
29.	Vessel 4				

#	Vessel	Operating capacity of vessel while fishing (including captain and crew)	Average number of crew per trip (including the captain)	Total number of passengers in 2012	Total number of fishing trips in 2012
30.	Vessel 1				
31.	Vessel 2				
32.	Vessel 3				
33.	Vessel 4				

D.Vessel Related Revenue for the 2012 Calendar Year

#	Primary Purpose of Trip	Number of Passengers by Type in 2012	2012 Revenue by Trip Type
34.	Combination salmon/other fish	(anglers)	\$
35.	Recreational salmon fishing	(anglers)	\$
36.	Recreational groundfish fishing	(anglers)	\$
37.	Recreational halibut fishing	(anglers)	\$
38.	Recreational tuna/albacore fishing	(anglers)	\$
39.	Recreational shellfish fishing	(anglers)	\$
40.	Other recreational fishing	(anglers)	\$
41.	Commercial fishing		\$
42.	Nature watching	(Passengers)	\$
43.	Non-fishing scuba diving	(Passengers)	\$
44.	Burial at sea	(Passengers)	\$
45.	Other purpose: (please specify)		\$

E. Non-Fishing Operations Revenue for the 2012 Calendar Year

The following questions pertain to sources of revenue other than that generated by the charter vessel.

#	NON-FISHING	2012 Total Annual Revenue
46.	Souvenirs	\$
47.	Lodging that is owned by charter boat owner	\$
48.	Equipment rental	\$
49.	Other (please specify) _____	\$

F. Economic Conditions

How would you rate each of the following potential problems as problems for your charter business? Circle the number to indicate if it's extremely important, very important, moderately important, slightly important, or not important.

#	Potential Problem	Not Important	Slightly Important	Moderately Important	Very Important	Extremely Important	Not Sure
50	Unsafe boats in	1	2	3	4	5	9
51	Unsafe captains in	1	2	3	4	5	9
52	High cost of overhead	1	2	3	4	5	9
53	Competition with other operators	1	2	3	4	5	9
54	Shoreline growth and development	1	2	3	4	5	9
55	Getting customers	1	2	3	4	5	9
56	Cost of insurance	1	2	3	4	5	9
57	Too many operators	1	2	3	4	5	9
58	Fishing regulations	1	2	3	4	5	9
59	Weather/natural events	1	2	3	4	5	9
60	Poor fishing/too few available fish	1	2	3	4	5	9
61	Profitability	1	2	3	4	5	9
62	Fuel costs	1	2	3	4	5	9
63	Crew personnel	1	2	3	4	5	9
64	Safety of bar crossing	1	2	3	4	5	9
65	Poor bait availability	1	2	3	4	5	9
66	High cost of bait	1	2	3	4	5	9
67	Other	1	2	3	4	5	9

Please rate the effect on your business of the following types of fishery regulations.

#	Regulations	Not Challenging	Slightly Challenging	Moderately Challenging	Very Challenging	Extremely Challenging	Not Sure
68.	Day of week restrictions	1	2	3	4	5	9
69.	Depth/area	1	2	3	4	5	9
70.	Bag limits for	1	2	3	4	5	9
71.	Bag limits for species other than	1	2	3	4	5	9
72.	Minimum size limits for Salmon	1	2	3	4	5	9
73.	Minimum size limits for species other than Salmon	1	2	3	4	5	9
74.	Seasonal closures	1	2	3	4	5	9
75.	In season regulation	1	2	3	4	5	9
76.	Coast Guard regulations	1	2	3	4	5	9

How would you rate the following business practices in importance to running a successful charter business?

#	Business Practice	Not Important	Slightly Important	Moderately Important	Very Important	Extremely Important	Not Sure
77.	Leading clients to catch more fish	1	2	3	4	5	9
78.	Public relations with clients	1	2	3	4	5	9
79.	Other (please specify)	1	2	3	4	5	9

G. Business Structure and Outlook

Please check the appropriate box.

#	Question	Response
80.	Approximately, what percent of your 2012 total household income is generated from the charter boat operations?	<input type="checkbox"/> 1% - 20% <input type="checkbox"/> 21% - 40% <input type="checkbox"/> 41% - 60% <input type="checkbox"/> 61% - 80% <input type="checkbox"/> 81% - 99% <input type="checkbox"/> 100%
81.	Compared to 5 years ago, how many clients are you servicing in a year?	<input type="checkbox"/> Many Fewer <input type="checkbox"/> A Bit Fewer <input type="checkbox"/> About the Same <input type="checkbox"/> A Bit More <input type="checkbox"/> Many More
82.	What percent of your customers are return customers?	<input type="checkbox"/> 1% - 20% <input type="checkbox"/> 21% - 40% <input type="checkbox"/> 41% - 60% <input type="checkbox"/> 61% - 80% <input type="checkbox"/> 81% - 99% <input type="checkbox"/> 100%
83.	How do you see the economic outlook for the charter boat industry over the next 5 years?	<input type="checkbox"/> Very Unfavorable <input type="checkbox"/> Somewhat Unfavorable <input type="checkbox"/> About the Same <input type="checkbox"/> Somewhat Favorable <input type="checkbox"/> Very Favorable

OMB Control 0648—0369,. Expiration Date: XX/XX/XXXX. Notwithstanding any other provisions of the law; no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with a collection of information subject to the requirement of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number. Public reporting burden for this survey is estimated to average 60 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Jerry Leonard, NWFSC, 2725 Montlake Blvd. East, Seattle WA, 98117.