

| 2007 Form Number | 2012 Form Number | 2012 Title | 2012 Item No. | 2007 Item No. | Description | Comments |
|---|---|--|---------------|---------------|---|---|
| All | All | All Standard and Consolidated Report Forms | 1 | 1 | <u>Added</u> text “, or Form 944, Employer’s Annual Federal Tax Return” | Added to make reference to Form 944 |
| All | All | All Standard and Consolidated Report Forms | 7 | 7 | <u>Added</u> text “, or Form 944, Employer’s annual Federal Tax Return.” | Added to make reference to Form 944 |
| All | All | All Standard and Consolidated Report Forms | N/A | N/A | <u>Modified</u> “Mailing Address” label area | Modified to accommodate the new format for EIN, USERID, Password, and new Intelligent Mail bar code |
| All | All | All Standard and Consolidated Report Forms | N/A | N/A | <u>Modified</u> “Dollar Reporting Instruction” area | Modified to replace the dollar reporting example in order to add a watermark “EXAMPLE” to indicate this is not a response field |
| TW-48160-TW-48801, RE-53101-RE-53301, FI-52101-FI-52205, FI-52250, FI-52301, FI-52401-FI-52402, FI-52450-FI-52460 | TW-48160-TW-48801, RE-53101-RE-53301, FI-52101-FI-52205, FI-52250, FI-52301, FI-52401-FI-52402, FI-52450-FI-52460 | Selected Standard and Consolidated Report Forms | 22 | 22 | <u>Detail Sales, Shipment, Receipts, or Revenue</u> <u>Revised</u> to reflect current economic structure | See Attachment C-3 for the revised list of products |
| TW-48460, TW-48560, TW-48801, RE-53101, RE-53160, RE-53201, RE-53202, RE-53203 | TW-48460, TW-48560, TW-48801, RE-53101, RE-53160, RE-53201, RE-53202, RE-53203 | Selected Transportation and Warehousing and Real Estate and Rental and Leasing Forms | 26 | 26 | <u>Special Inquiries</u> <u>Added</u> an inquiry titled “Enter franchisor trade name” with an associated space for a write-in to the Franchise inquiry | Added to get actual data for validation purposes on franchisor trade name – new inquiry |
| UTILITIES SECTOR | | | | | | |
| UT-22101 | UT-22101 | Electric, Gas, and Water Utilities | 19 | 19 | <u>Kind of Business</u> | |
| UT-22150 | UT-22150 | Electric, Gas, and Water Utilities (Consolidated) | | | 1. <u>Added</u> “Finance Services” section to include “Commodity contracts dealing | Added to assist respondents in choosing the appropriate |

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| | | | | | on own account" 2. <u>Modified</u> NAICS codes for "Geothermal", "Solar", "Wind", "Biomass", and "Other" in the "Electric Services" section | classification Modified NAICS codes for further classification of types of power generation |
| UT-22101 UT-22150 | UT-22101 UT-22150 | Electric, Gas, and Water Utilities Electric, Gas, and Water Utilities (Consolidated) | 22 | 22 | <u>Detail of Sales, Shipments, Receipts, or Revenue</u> 1. <u>Unbundled</u> "Electricity – generation and distribution" to create two separate lines of "Electricity – generation" and "Electricity – distribution" | Unbundled per Bureau of Economic Analysis (BEA) request |
| UT-22101 UT-22150 | UT-22101 UT-22150 | Electric, Gas, and Water Utilities Electric, Gas, and Water Utilities (Consolidated) | 26 | 26 | <u>Special Inquiries</u> 1. <u>Added</u> "Revenue from the sale of electricity purchased for resale" to the "Cost of Electricity" inquiry | Added per BEA request |
| TRANSPORTATION AND WAREHOUSING SECTOR | | | | | | |
| TW-48160 | TW-48160 | Air Transportation | 22 | 22 | <u>Detail Sales, Shipment, Receipts, or Revenue</u> 1. <u>Added</u> "Transportation of bulk liquids and gases by air" 2. <u>Added</u> "Transportation of automobiles and light trucks by air" 3. <u>Added</u> "Transportation of other goods by air" 4. <u>Added</u> "Recreational services, air-based" 5. <u>Added</u> "Other specialty flying services" 6. <u>Deleted</u> "Airline network agreements" 7. <u>Deleted</u> "Licensing of rights to use computer software protected by copyright" 8. <u>Deleted</u> "Other related services, not elsewhere classified" | Added new products for 2012 Deleted because this is no longer a product Deleted NAPCS products not specific to this industry |

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| TW-48360 | TW-48360 | Water Transportation | 22 | 22 | <u>Detail Sales, Shipments, Receipts, or Revenue</u> 1. <u>Deleted</u> "Coordination of provisions for marine vessels and offshore oil platforms" | Deleted because this is no longer a product |
| TW-48459 & TW-48460 | TW-48459 & TW-48460 | Trucking and Warehousing (Enterprise Support) Trucking and Warehousing | 22 | 22 | <u>Detail Sales, Shipments, Receipts, or Revenue</u> 1. <u>Added</u> "Packing services for goods" 2. <u>Deleted</u> "Repositioning services" 3. <u>Deleted</u> "Warehouse specialty services" 4. <u>Deleted</u> "Integrated third-party logistics services" 5. <u>Deleted</u> "Hauling services for truck trailers" | Added new product for 2012 Deleted because these are no longer products |
| TW-48560 | TW-48560 | Transit and Ground Passenger Transportation | 22 | 22 | <u>Detail Sales, Shipments, Receipts, or Revenue</u> 1. <u>Added</u> "Local, fixed-route passenger transportation by road, except school and common carrier routes" 2. <u>Deleted</u> "Long-distance tour packages by bus" | Added to assist respondents in choosing appropriate classification Deleted because this is no longer a product |
| TW-48601 | TW-48601 | Pipelines | 19 | 19 | <u>Kind of Business</u> 1. <u>Modified</u> "Natural gas distribution" to "Natural gas distribution, including marketers and brokers" | Modified to clarify classification |
| TW-48801 | TW-48801 | Transportation Services | 22 | 22 | <u>Detail Sales, Shipments, Receipts, or Revenue</u> 1. <u>Added</u> new line "Freight transportation arrangement services" 2. <u>Deleted</u> "Domestic freight transportation arrangement service" 3. <u>Deleted</u> "International freight" | Respondents do not have the ability to differentiate between domestic and international revenue so we are replacing them with new line. |

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| | | | | | <p>transportation arrangement services"</p> <p>4. <u>Deleted</u> "Import freight forwarding services"</p> <p>5. <u>Deleted</u> "Export freight forwarding services"</p> <p>6. <u>Deleted</u> "Operations and supply chain management consulting and implementation bundle"</p> | <p>Deleted to reduce respondent burden</p> <p>Deleted because this is no longer a product</p> |
| FINANCE AND INSURANCE | | | | | | |
| FI-52101 | FI-52101 | Monetary Authorities | 19 | 19 | <p><u>Kind of Business</u></p> <p>1. <u>Deleted</u> "Bank primarily engaged in full service commercial banking – state charter"</p> <p>2. <u>Deleted</u> "Federal savings institution"</p> <p>3. <u>Deleted</u> "Nonfederal savings institution"</p> | Deleted due to lack of response |
| FI-52101 | FI-52101 | Monetary Authorities | 26 | 26 | <p><u>Special Inquiries</u></p> <p>1. <u>Modified</u> to add "Loan Services Income"</p> | Modified wording to match products |
| FI-52201, FI-52250 | FI-52201, FI-52250 | Commercial Banking, Savings Institutions, and Other Depository Credit Intermediation (Standard and Consolidated Forms) | 19 | 19 | <p><u>Kind of Business</u></p> <p>1. <u>Deleted</u> "Bank primarily issuing credit cards – national charter"</p> <p>2. <u>Deleted</u> "Bank primarily issuing credit cards – state charter"</p> <p>3. <u>Deleted</u> "Agency of foreign bank – primarily trade finance"</p> | Deleted due to lack of response |
| FI-52201, FI-52202, FI-52203, FI-52250 | FI-52201, FI-52202, FI-52203, FI-52250 | Selected Finance and Insurance Standard and Consolidated Forms | 22 | 22 | <p><u>Detail of Sales, Shipments, Receipts, or Revenue</u></p> <p>1. <u>Added</u> "Loans to financial businesses"</p> <p>2. <u>Deleted</u> "Direct insurance products – premiums"</p> <p>3. <u>Deleted</u> "Reinsurance products – premiums"</p> | <p>Added to eliminate unnecessary KB write-ins</p> <p>Deleted lines due to lack of response</p> |

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| FI-52201, FI-52202, FI-52203, FI-52250 | FI-52201, FI-52202, FI-52203, FI-52250 | Selected Finance and Insurance Standard and Consolidated Forms | 26 | 26 | <u>Special Inquiries</u> 1. <u>Added</u> "Interest Expense" section | "Interest Expense" section added per BLS comments |
| FI-52202 | FI-52202 | Other Banks and Depository Institutions, Except Credit Unions | 19 | 19 | <u>Kind of Business</u> 1. <u>Deleted</u> "Agreement or Edge Act corporation – primarily trade finance, including U.S. owned" 2. <u>Deleted</u> "Foreign currency exchange" | Deleted due to lack of response |
| FI-52203 | FI-52203 | Credit Unions | 19 | 19 | <u>Kind of Business</u> 1. <u>Added</u> "Bank primarily engaged in full service commercial banking – national charter" 2. <u>Added</u> "Bank primarily engaged in full service commercial banking – state charter" | Added based on KB write-ins |
| FI-52204 | FI-52204 | Credit Card Issuing and Sales Financing | 19 | 19 | <u>Kind of Business</u> 1. <u>Added</u> "Intermediate investment bank" 2. <u>Added</u> "Insurance agent or broker" 3. <u>Deleted</u> "Agreement or Edge Act corporation – primarily trade finance, including U.S. owned" 4. <u>Deleted</u> "Federally-sponsored credit agency – primarily trade finance" | Added based on KB write-ins Deleted due to lack of response |
| FI-52201- FI-52206, FI-52250, FI-52360 | FI-52201- FI-52206, FI-52250, FI-52360 | Selected Finance and Insurance Standard Forms | 26 | 26 | <u>Special Inquiries</u> 1. <u>Modified</u> wording to replace "products" with "services" | Modified wording to match service based products |
| FI-52205 | FI-52205 | Nondepository Credit Intermediation, Except Credit Card Issuing and Sales Financing | 19 | 19 | <u>Kind of Business</u> 1. <u>Modified</u> "Payday loans or deferred deposit loans" to "Payday loans" 2. <u>Deleted</u> "Depository Morris Plan" | Modified wording to make more recognizable – association mailout request Deleted due to lack of response |

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| | | | | | 3. <u>Deleted</u> "Real estate investment trust – mortgage REIT" | Deleted REIT – out of scope |
| FI-52201- FI-52203, FI-52205, FI-52206, FI-52250, FI-52360, FI-52403, FI-52460 | FI-52201- FI-52203, FI-52205, FI-52206, FI-52250, FI-52360, FI-52403, FI-52460 | Selected Finance and Insurance Standard Forms | 22 | 22 | <u>Detail of Sales, Shipments, Receipts, or Revenue</u> 1. <u>Added</u> "Mergers and acquisition financial consulting services" | Item added per BLS request |
| FI-52206 | FI-52206 | Activities Related to Credit Intermediation | 19 | 19 | <u>Kind of Business</u> 1. <u>Modified</u> "Payday loans or deferred deposit loans" to "Payday loans" 2. <u>Added</u> "Agent or broker – residential real estate" 3. <u>Added</u> "Agent or broker – nonresidential real estate" 4. <u>Added</u> "Insurance agent or broker" 5. <u>Deleted</u> "Representative office of foreign bank" 6. <u>Deleted</u> "Real estate investment trust – mortgage REIT" | Modified wording to make more recognizable – association mailout request Added based on KB write-ins Deleted due to lack of response |
| FI-52360 | FI-52360 | Securities and Commodity Contracts Intermediation and Brokerage and Other Financial Investments | 19 | 19 | <u>Kind of Business</u> 1. <u>Added</u> "Bank primarily engaged in full service commercial banking – national charter" 2. <u>Added</u> "Bank primarily engaged in full service commercial banking – state charter" 3. <u>Added</u> "Payday loans" 4. <u>Added</u> "Foreign currency exchange" | Added based on KB write-ins |
| FI-52401, FI-52450 | FI-52401, FI-52450 | Life, Health, and Medical Insurance Carriers (Standard and Consolidated Forms) | 19 | 19 | <u>Kind of Business</u> 1. <u>Added</u> "Dental and/or vision insurance carrier" | Added due to KB write-ins |

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| FI-52401, FI-52450 | FI-52401, FI-52450 | Life, Health, and Medical Insurance Carriers (Standard and Consolidated Forms) | 22 | 22 | <p><u>Detail of Sales, Shipments, Receipts, or Revenue</u></p> <ol style="list-style-type: none"> 1. <u>Added</u> "Other life" 2. <u>Added</u> "Dental service plans – group and individual" 3. <u>Added</u> "Supplemental Medicare insurance plans" 4. <u>Added</u> "Supplemental CHAMPUS/TRICARE insurance plans" 5. <u>Added</u> "Group managed care medical service plans" 6. <u>Added</u> "Group fee-for-service medical service plans" 7. <u>Added</u> "Accidental death and dismemberment, and disability income insurance plans" 8. <u>Deleted</u> "Variable deferred annuities" 9. <u>Deleted</u> "Fixed rate deferred annuities" 10. <u>Deleted</u> "Immediate annuities" 11. <u>Deleted</u> "Comprehensive medical service plans" 12. <u>Deleted</u> "Accident insurance products – net premiums earned including accidental death and dismemberment, and disability income insurance" | <p>Added per BLS request</p> <p>Deleted per BLS request – added new lines to replace these</p> <p>Deleted because accident insurance is now combined with health in NAPCS</p> |
| FI-52402, FI-52451 | FI-52402, FI-52451 | Insurance Carriers, Except Life, Health, and Medical (Standard and Consolidated Forms) | 19 | 19 | <p><u>Kind of Business</u></p> <ol style="list-style-type: none"> 1. <u>Modified</u> KB code for "Workers' compensation insurance carrier" from "52412610" to "52412690" 2. <u>Modified</u> "Surety, fidelity, and liability insurance carrier" to "Surety and fidelity insurance carrier" 3. <u>Added</u> "Property insurance carrier" 4. <u>Added</u> "Life insurance carrier" 5. <u>Added</u> "Health insurance carrier" | <p>Modified KB code – NAICS change</p> <p>Modified per association mailout request</p> <p>Added due to KB write-ins</p> |

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| FI-52402, FI-52451 | FI-52402, FI-52451 | Insurance Carriers, Except Life, Health, and Medical (Standard and Consolidated Forms) | 22 | 22 | <u>Detail of Sales, Shipments, Receipts, or Revenue</u> 1. <u>Deleted</u> "Accident insurance products – net premiums earned including accidental death and dismemberment, and disability income insurance" | Deleted because accident insurance is now combined with health in NAPCS |
| FI-52402, FI-52451 | FI-52402, FI-52451 | Insurance Carriers, Except Life, Health, and Medical (Standard and Consolidated Forms) | 26 | 26 | <u>Special Inquiries</u> 1. <u>Revised</u> current section (now titled "Direct Losses Incurred and Administrative Expenses") to reflect current economic structure 2. <u>Added</u> new section "Direct Premiums Earned" | Revisions and additions made per BEA request |
| FI-52403 | FI-52403 | Insurance Agencies and Brokerages | 19 | 19 | <u>Kind of Business</u> 1. <u>Added</u> "Asset/portfolio manager, including investment advisory, with authority to make investment decisions for clients" 2. <u>Added</u> "Investment advice, without portfolio management authority" | Added due to KB write-ins |
| FI-52460 | FI-52460 | Other Insurance Related Activities and Employee Benefit Funds | 19 | 19 | <u>Kind of Business</u> 1. <u>Added</u> "Asset/portfolio manager, including investment advisory, with authority to make investment decisions for clients" 2. <u>Added</u> "Investment advice, without portfolio management authority" 3. <u>Added</u> "Trustee in bankruptcy" | Added due to KB write-ins |
| FI-52460 | FI-52460 | Other Insurance Related Activities and Employee Benefit Funds | 22 | 22 | <u>Detail of Sales, Shipments, Receipts, or Revenue</u> 1. <u>Deleted</u> "Trust products – fiduciary fees" | Deleted due to lack of response |

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| REAL ESTATE AND RENTAL AND LEASING | | | | | | |
| RE-53101 | RE-53101 | Real Estate Services | 19 | 19 | <p>Kind of Business</p> <ol style="list-style-type: none"> 1. <u>Modified</u> “Real estate property management” to “Real estate property management (primarily engaged in managing property for others)” 2. <u>Modified</u> “Lessors of real estate” to “Lessors of real estate (Property owned by you)” 3. <u>Added</u> “Landman, right of way leasing” 4. <u>Added</u> “Construction of residential building on land owned by you, intended for rent or lease <i>Specify type of building</i>” 5. <u>Added</u> “Construction of nonresidential building on land owned by you, intended for rent or lease <i>Specify type of building</i>” 6. <u>Deleted</u> “Cemetery manager” 7. <u>Deleted</u> “Real estate asset management” | <p>Modified to clarify classification</p> <p>Added due to KB write-ins</p> <p>Deleted based on lack of response</p> |
| RE-53160 | RE-53160 | Real Estate Lessors | 19 | 19 | <p>Kind of Business</p> <ol style="list-style-type: none"> 1. <u>Modified</u> “Lessors of residential properties (except REITs)” to “Lessors of residential properties (property owned by you)” 2. <u>Modified</u> “Lessor of retirement housing with 5 or more housing units per building” to “Lessor of retirement housing with 5 or more housing units per building (without nursing care)” 3. <u>Modified</u> “Lessors of nonresidential properties (except REITs)” to “Lessors of nonresidential properties (property owned by you)” 4. <u>Modified</u> KB code “52593090” to | <p>Modified to clarify classification</p> <p>Modified KB code to reflect current NAICS structure</p> <p>See Attachment C-2 for list of revised KB lines</p> <p>Reordered items</p> <p>Modified KB code to reflect the current NAICS handling of REITs</p> |

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| | | | | | <p>“52599000” for “Real estate investment trust – mortgage REIT”</p> <p>5. <u>Modified</u> KB codes for Equity REITs to reclassify them from sector 52 to sector 53</p> <p>6. <u>Modified</u> “Property manager – residential real estate” to “Property manager (primarily engaged in managing property for others) – residential real estate”</p> <p>7. <u>Modified</u> “Property manager – nonresidential real estate” to “Property manager (primarily engaged in managing property for others) – nonresidential real estate”</p> <p>8. <u>Modified</u> KB code “53111090” to “77753111” for “Construction of residential building on land owned by you, intended for rent or lease – <i>Specify type of building</i>”</p> <p>9. <u>Modified</u> KB code “53112090” to “77753112” for “Construction of nonresidential building on land owned by you, intended for rent or lease – <i>Specify type of building</i>”</p> <p>10. <u>Deleted</u> “Cemetery manager”</p> | Deleted due to lack of response |
| RE-53201 | RE-53201 | Rental and Leasing of Automotive Equipment (Without Drivers) | 19 | 19 | <p>Kind of Business</p> <p>1. <u>Modified</u> “Renting trucks, including nonpassenger vans, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers on a short-term bases” to “Renting trucks, including nonpassenger vans, buses, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers on a short-term basis”</p> <p>2. <u>Modified</u> “Leasing trucks, including</p> | Modified to clarify classification |

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| | | | | | <p>nonpassenger vans, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers" to "Leasing trucks, including nonpassenger vans, buses, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers"</p> <p>3. <u>Modified</u> "Renting motor homes and travel trailers" to "Renting motor homes, travel trailers, and RV's"</p> <p>4. <u>Added</u> "Modular building rental/leasing (not on site)"</p> | Added due to KB write-ins |
| RE-53201 | RE-53201 | Rental and Leasing of Automotive Equipment (Without Drivers) | 22 | 22 | <p><u>Detail of Sales, Shipments, Receipts, or Revenue</u></p> <p>1. <u>Deleted</u> "Rental and leasing of motor homes, travel trailers and campers"</p> <p>2. <u>Deleted</u> "Rental and leasing of other road vehicles, except motor homes, travel trailers and campers"</p> | Deleted because data is not significant enough to warrant such detail and we do not have separate NAPCS products for these |
| RE-53202 | RE-53202 | Equipment Rental and Leasing: Consumer Goods | 19 | 19 | <p><u>Kind of Business</u></p> <p>1. <u>Modified</u> "Party supplies" to "Party supplies and equipment rental, including silverware, tables, etc."</p> <p>2. <u>Modified</u> "Video tape rental store – renting prerecorded video tapes, cassettes, discs, DVDs, or video games" to "Video rental store – renting prerecorded video tapes, cassettes, disks, DVDs, or video games"</p> <p>3. <u>Modified</u> "Renting trucks, including nonpassenger van, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers on a short-term basis" to "Renting trucks, including nonpassenger vans, buses, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers on a</p> | Modified to clarify classification |

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| | | | | | <p>short-term basis"</p> <p>4. <u>Modified</u> "Leasing trucks, including nonpassenger vans, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers" to "Leasing trucks, including nonpassenger vans, buses, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers"</p> <p>5. <u>Modified</u> "Other automotive equipment, including trailers and motor homes" to "Other automotive equipment, including trailers, motor homes, and RV's"</p> <p>6. <u>Added</u> NAICS 45122020 "DVD/Blu-ray Disc/video tape store – selling prerecorded DVDs/Blu-ray Discs/video tapes"</p> <p>7. <u>Added</u> "Banquet hall rental"</p> <p>8. <u>Added</u> "Carnival games rental/leasing, inflatables, dunk tank, etc."</p> | Added due to KB write-ins |
| RE-53203 | RE-53203 | Equipment Rental and Leasing: Commercial and Industrial | 19 | 19 | <p><u>Kind of Business</u></p> <p>1. <u>Modified</u> "Traffic equipment, including barricades, cones, and signage" to "Traffic/Safety equipment, including barricades, cones, and signage"</p> <p>2. <u>Modified</u> "Party supplies" to "Party supplies and equipment rental, including silverware, tables, etc."</p> <p>3. <u>Modified</u> "Renting trucks, including nonpassenger vans, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers on a short-term basis" to "Renting trucks, including nonpassenger vans, buses, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers on a short-term basis"</p> <p>4. <u>Modified</u> "Leasing trucks, including</p> | Modified to clarify classification |

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| | | | | | <p>nonpassenger vans, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers" to "Leasing trucks, including nonpassenger vans, buses, truck tractors, truck trailers, semitrailers, and storage semitrailers without drivers"</p> <p>5. <u>Modified</u> "Other automotive equipment, including trailers and motor homes" to "Other automotive equipment, including trailers, motor homes, and RV's"</p> <p>6. <u>Added</u> "Modular building rental/leasing (not on site)"</p> <p>7. <u>Added</u> "Restaurant/food service equipment rental/leasing"</p> <p>8. <u>Added</u> "Carnival games rental/leasing, inflatables, dunk tank, etc."</p> <p>9. <u>Added</u> "Commercial transportation equipment rental and/or leasing"</p> | Added due to KB write-ins |
| RE-53301 | RE-53301 | Miscellaneous Financial Investment Activities | 19 | 19 | <p><u>Kind of Business</u></p> <p>1. <u>Added</u> "Trademark leasing/licensing of products designed or invented by other companies"</p> <p>2. <u>Deleted</u> ""Venture capital company"</p> <p>3. <u>Deleted</u> "Investment club"</p> | <p>Added due to KB write-ins</p> <p>Deleted due to lack of response</p> |
| RE-53301 | RE-53301 | Miscellaneous Financial Investment Activities | 22 | 22 | <p><u>Detail of Sales, Shipments, Receipts, or Revenue</u></p> <p>1. <u>Added</u> "Licensing of rights to use intellectual property protected as industrial property, not elsewhere classified"</p> | Added as a new product for 2012 |