## Attachment C-6

## 2012 Economic Census

## Wholesale Trade

Variable Content for Item 22 - Detail of Sales, Shipments, Receipts, or Revenue

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. New and used automobiles, motorcycles, and trailers
a. New automobiles
b. Used automobiles
c. Motorcycles
d. Utility trailers
e. All-terrain vehicles (ATVs), snowmobiles, motor scooters, mopeds, and other motorized recreational-use vehicles

## f. Sum lines 1 a through $1 e$

2. Light trucks and truck bodies, $14,000 \mathrm{lb}$. or less, including vans, cargo vans, and SUVs
a. New light trucks and SUVs
b. New light truck, van, and SUV bodies
c. Used light trucks and SUVs
d. New and used vans and cargo vans
e. Sum lines 2a through 2d
3. Medium trucks, truck bodies, and tractors, $14,001 \mathrm{lb}$. to $33,000 \mathrm{lb}$.
a. New medium trucks and tractors
b. New medium truck bodies
c. Used medium trucks and tractors
d. Sum lines 3a through 3c
4. Heavy trucks, truck bodies, trailers, and road tractors, more than 33,000 lb.
a. New heavy trucks
b. New heavy truck tractors
c. New truck trailers
d. New heavy truck bodies
e. Used heavy trucks, tractors, and trailers
f. Sum lines $\mathbf{4 a}$ through 4 e


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
5. Buses, campers, and motor homes
a. Buses
b. Motor homes, travel trailers, and campers
c. Sum lines 5a and 5b
6. Transportation equipment, including golf carts
7. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 19b.)
a. Automotive batteries
b. Complete engines
c. Electrical engine parts, including ignition parts
d. Brake parts, including fluid and all disk and drum parts
e. Exhaust system parts
f. Automotive glass
g. Hoses, belts, gaskets, and wiper blades
h. Filters, including oil, air, gas, and transmission
i. Engine parts, excluding electrical parts
j. Body parts and repair materials
k. Suspension parts, including shocks, struts, and ball joints
I. Automotive accessories, excluding car stereos and CD players
m. Other automotive parts and supplies, including wheels

## n. Sum lines 7a through 7m

8. Used automotive parts, accessories, and equipment
9. Automotive chemicals, including polishes and cleaners, fuel and oil additives, and antifreeze
10. Tires and tubes
a. New automobile tires and tubes
b. Re-treaded and used automobile tires and repair materials
c. New truck and bus tires, including industrial, off-road, and farm tractor tires

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42303

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 25b.)
a. Brake parts, including fluid and all disk and drum parts
b. Suspension parts, including shocks, struts, and ball joints
c. Electrical engine parts, including ignition parts
d. Engine parts, excluding electrical parts
e. Hoses, belts, gaskets, and wiper blades
f. Filters, including oil, air, gas, and transmission
g. Exhaust system parts
h. Automotive batteries
i. Automotive accessories, excluding car stereos and CD players
j. Body parts and repair materials
k. Complete engines
I. Automotive glass
m. Other automotive parts and supplies, including wheels

## n. Sum lines 1a through 1 m

2. Used automotive parts, accessories, and equipment
3. Tires and tubes
a. New automobile tires and tubes
b. Re-treaded and used automobile tires and repair materials
c. New truck and bus tires, including industrial, off-road, and farm tractor tires
d. Re-treaded and used truck and bus tires and repair materials, including industrial, off-road, and farm tractor tires
e. Sum lines 3a through 3d

| Cen- <br> sus <br> use |  |  | Estimates are acceptable. <br> Report dollars OR percents. |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
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## WH-42303

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| 0723 | Description of sales, shipments, receipts, or revenue | Census use | 2012 |  |  |  |  |  |
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|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
|  |  | 0720 | 0721 |  |  |  | 0722 |  |
| 4. | Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum |  |  |  |  |  |  |  |
|  | a. Automotive chemicals, including polishes and cleaners, fuel and oil additives, and antifreeze | 15347 |  |  |  |  |  |  |
|  | b. Other chemicals and allied products | 15344 |  |  |  |  |  |  |
|  | c. Sum lines 4a and 4b | 15330 |  |  |  |  |  |  |
| 5. | Paint and paint supplies, including automotive paints | 16000 |  |  |  |  |  |  |
| 6. | Car stereos, tape players, and CD players | 11519 |  |  |  |  |  |  |
| 7. | New and used automobiles, motorcycles, and trailers | 10100 |  |  |  |  |  |  |
| 8. | Light trucks and truck bodies, 14,000 lb. or less, including vans, cargo vans, and SUVs | 10130 |  |  |  |  |  |  |
| 9. | Medium trucks, truck bodies, and tractors, 14,001 lb. to 33,000 lb. | 10140 |  |  |  |  |  |  |
| $10 .$ | Heavy trucks, truck bodies, trailers, and road tractors, more than 33,000 lb. | 10150 |  |  |  |  |  |  |
| 11. | Petroleum products marketing equipment | 10250 |  |  |  |  |  |  |
| 12. | Refined petroleum products, excluding liquefied petroleum (LP) | 15400 |  |  |  |  |  |  |
| 13. | Hardware, including automotive tools | 11700 |  |  |  |  |  |  |
| $14 .$ | Construction, forestry, and mining machinery and equipment, including parts and attachments | 12100 |  |  |  |  |  |  |
| 15. | Farm machinery, equipment, and parts | 12200 |  |  |  |  |  |  |
| 16. | Lawn and garden machinery, equipment, and parts | 12220 |  |  |  |  |  |  |
| 17. | General-purpose industrial machinery, equipment, and parts | 12320 |  |  |  |  |  |  |
| 18. | Automotive salvage, nonferrous metal | 12920 |  |  |  |  |  |  |
| 19. | Automotive salvage, ferrous metal . . . . . . . . . . . . . . . . . . . . . | 12900 |  |  |  |  |  |  |
| 20. | Electrical apparatus and equipment | 11400 |  |  |  |  |  |  |
| 21. | Electronic parts and equipment, excluding communications equipment | 11600 |  |  |  |  |  |  |
| 22. | Flat iron and steel products . . . . . . . . . . . . . . . . . . . . . . . . . . . | 11120 |  |  |  |  |  |  |

## WH-42303

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Household and lawn furniture
a. Upholstered furniture
b. Mattresses and beds
c. Lawn and outdoor furniture
d. Sleep sofas
e. Other furniture
f. Sum lines 1 a through $1 e$
2. Office and business furniture
a. New wooden and metal office furniture
b. New store and restaurant furniture
c. New public furniture, including theater seats, church pews, park benches, and school desks
d. Used office and business furniture
e. Sum lines 2a through 2d
3. Flooring and floor coverings
a. Rugs and carpeting
b. Hardwood flooring
c. Other hard-surface floor coverings and accessories, including tile and sheet goods
d. Sum lines 3a through 3c
4. Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils
5. Linens, domestics, curtains, and draperies
a. Bedspreads, blankets, and bedding
b. Curtains and draperies (Report drapery hardware on line 10b.)
c. Shades and blinds
d. Towels and washcloths


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
5. Linens, domestics, curtains, and draperies - Continued
e. Other linens and domestics
f. Sum lines 5a through 5e
6. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils
a. Metal flatware and kitchen utensils (Report plated ware and silverware on line 14. Report cutlery on line 10a.)
b. Kitchenware, pots, and pans
c. Outdoor grills, gas and charcoal
d. Mirrors, lamps, and picture frames
e. Household cleaning supplies, including mops and brooms
f. Other home furnishings
g. Sum lines 6a through $6 f$
7. Office equipment, excluding computers
8. Restaurant and hotel equipment and supplies
9. Electric and gas household appliances, excluding plumbing
10. Hardware
a. Cutlery
b. Window treatment parts and accessories
c. Sum lines 10a and 10b
11. Abrasives, strapping, tape, ink, and mechanical rubber goods
12. Sporting and recreational goods and supplies
13. Toys and hobby goods and supplies
14. Jewelry, diamonds, gemstones, and watches, including plated ware and silverware
15. Printing and writing paper
16. Stationery, office supplies, and greeting cards
17. Paper and plastic dishes and cups, paper napkins, and plastic utensils
18. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including veterinarians' medicines
19. Knit and woven piece goods

WH-42305
1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue
20. Men's and boys' clothing
21. Women's, misses', and girls' clothing
22. Plastics materials and basic shapes
23. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
24. Paint, paint supplies, wallpaper, and wallpaper supplies
25. Books, periodicals, newspapers, and other printed materials
26. Flowers, plants, trees, nursery stock, and florists' supplies, including artificial
27. Art goods, including novelties and souvenirs
a. Art goods and supplies
b. Novelties and souvenirs, excluding novelty glassware
c. Novelty glassware
d. Candles and decorations
e. Sum lines 27a through 27d
28. Miscellaneous nondurable goods, including wigs, yarns, and leather products
29. Miscellaneous commodities - Specify
a.
b.
c.
30. Rental and operating lease receipts
31. Service receipts and labor charges, including installed parts
a. Labor charges for repair work
b. Parts installed in repair work
c. Other service receipts and labor charges - Specify 7

## d. Sum lines 31a through 31c

32. TOTAL (Should equal ?, line A if reporting in dollars.)

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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 13800 |  |  |  |  |  |  |
| 13900 |  |  |  |  |  |  |
| 15300 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
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## WH-42307

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Rough, dressed, and finished dimensional lumber
a. Untreated lumber
b. Treated lumber
c. Boards
d. Sum lines 1 a through 1 c
2. Plywood, panels, and millwork, including doors and windows
a. Softwood plywood, softwood veneer, and Oriented Strand Board (OSB)
b. Other panel products, including hardwood plywood, hardwood veneer, and particleboard
c. Gypsum board, green or water board, and other specialty boards
d. Wood millwork, including moldings, doors, windows, and cabinets
e. Metal millwork
f. Trusses, wood siding, and wood shingles
g. Sum lines 2a through $2 f$
3. Concrete, cement, sand, gravel, stone, brick, and block
a. Ready-mixed or transit-mixed concrete
b. Cement, lime, and gypsum materials
c. Sand, gravel, and crushed and building stone
d. Brick, block, structural clay tile, and clay or cement sewer pipe
e. Sum lines 3a through 3d
4. Nonwood roofing, nonwood siding, and insulation materials
a. Nonwood roofing
b. Nonwood siding
c. Insulation materials
d. Sum lines 4a through 4c
5. Hardware


## WH-42307

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue
6. Plastics materials and basic shapes
7. Flat glass and other construction glass
a. Construction glass, including window and door glass
b. Glass for glass product manufacturing
c. Sum lines 7a and 7b
8. Other construction products and materials
a. Rain-carrying equipment, including gutters and down spouts
b. Prefabricated buildings and nonwood structural assemblies
c. Manufactured mobile homes
d. Plastic and metal fence
e. Other construction materials, including house wraps, vapor barriers, and construction papers
f. Sum lines $\mathbf{8 a}$ through $\mathbf{8 e}$
9. Paint, paint supplies, wallpaper, and wallpaper supplies
10. Flooring and floor coverings
11. Flat iron and steel products
12. Iron and steel wire and wire products
13. Iron and steel pipes and tubing
14. Iron and steel products, including railroad rails, joints, spikes, and accessories
15. Aluminum shapes and forms
16. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
17. Electric and gas household appliances, excluding plumbing
18. Electrical apparatus and equipment
19. Electronic parts and equipment, excluding communications equipment
20. Forced-air heating and air-conditioning equipment and supplies
21. Abrasives, strapping, tape, ink, and mechanical rubber goods

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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 15300 |  |  |  |  |  |  |
| 10731 |  |  |  |  |  |  |
| 10732 |  |  |  |  |  |  |
| 10730 |  |  |  |  |  |  |
| 10741 |  |  |  |  |  |  |
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| 11400 |  |  |  |  |  |  |
| 11600 |  |  |  |  |  |  |
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| $12460$ |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Description of sales, shipments, receipts, or revenue |
| :--- |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? , line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Photographic equipment and supplies
a. Still picture photographic equipment, household type
b. Still picture photographic equipment, commercial type
c. Motion picture photographic equipment
d. Photographic film
e. Developing supplies
f. Other photographic equipment and supplies
g. Sum lines 1 a through $1 f$
2. Restaurant, commercial food service, and hotel equipment and supplies
3. Electric and gas household appliances, including household audio and video equipment, excluding plumbing
4. Office equipment, excluding computers
5. New computer equipment
6. Used computer equipment
7. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
8. Store machines and equipment
a. Vending machines
b. Electric signs
c. Scales, except laboratory scales
d. Store fixtures and displays
e. Other store machines and equipment
f. Sum lines 8a through $\mathbf{8 e}$
9. Signs, excluding electric signs
10. Office and business furniture
11. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils
12. Electronic parts and equipment, excluding communications equipment

| Census use | 2012 |  |  |  |  |  |
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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 10811 |  |  |  |  |  |  |
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| 11600 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. New computer equipment
a. Computers, including personal computers, laptops, servers, and supercomputers
b. Computer storage devices
c. Computer printers
d. Other computer peripheral equipment
e. Sum lines 1a through 1d
2. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
3. Used computer equipment
4. Custom computer software
5. Store machines and equipment
6. Communications equipment and supplies
7. Electronic parts and equipment, excluding communications equipment
8. Office equipment, excluding computers
a. Typewriters
b. Calculators
c. Copiers and copier parts and equipment
d. Dictating, transcribing, and recording machines
e. Mailing, letter handling, and addressing machines
f. All other office equipment, including fax machines and shredders

## g. Sum lines 8 a through $8 f$

9. DVD players, VCRs, video cameras, and electronic video-game consoles
10. Office and business furniture
11. Photographic equipment and supplies
12. Electrical apparatus and equipment
13. Electric and gas household appliances, excluding plumbing


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42313

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Surgical, medical, and hospital equipment and supplies
a. Surgical, medical, and hospital instruments and equipment
b. Orthopedic and prosthetic appliances and supplies, including wheelchairs, walkers, crutches, canes, and hearing aids
c. Surgical, medical, and hospital supplies
d. Sum lines 1 a through 1 c
2. Dental equipment, instruments, and supplies
a. Dental equipment, including chairs, x-ray machines, and cabinets
b. Dental instruments and supplies
c. Sum lines 2a and 2b
3. Optical and ophthalmic goods and supplies
a. Ophthalmic goods
b. Prescription grinding
c. Optometric equipment and supplies
d. Eyeglasses, sunglasses, contact lenses, and other optical goods
e. Sum lines 3a through 3d
4. Religious and school supplies
a. Religious supplies
b. School supplies
c. Sum lines 4a and 4b
5. Miscellaneous professional equipment and supplies
a. Architects' equipment and supplies
b. Drafting instruments and supplies
c. Engineers' equipment and supplies
d. Laboratory equipment and supplies
e. Scientific instruments

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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
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## WH-42313

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
5. Miscellaneous professional equipment and supplies - Continued
f. Veterinarians' equipment and supplies, excluding veterinarians' medicines
g. Other professional equipment and supplies
h. Sum lines 5a through $\mathbf{5 g}$
6. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including veterinarians' medicines
7. Office and business furniture
8. Photographic equipment and supplies
9. Office equipment, excluding computers
10. New computer equipment
11. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
12. Electrical apparatus and equipment
13. Electronic parts and equipment, excluding communications equipment
14. Communications equipment and supplies
15. Stationery, office supplies, and greeting cards
16. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
17. Safety equipment
18. Miscellaneous commodities - Specify
a.
b.
c.
19. Rental and operating lease receipts
20. Receipts for service contracts
21. Receipts for installing equipment
22. Service receipts and labor charges, including installed parts
a. Labor charges for repair work
b. Parts installed in repair work

| Census <br> use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 11056 |  |  |  |  |  |  |
| 11057 |  |  |  |  |  |  |
| 11050 |  |  |  |  |  |  |
| 13500 |  |  |  |  |  |  |
| 10420 |  |  |  |  |  |  |
| 10800 |  |  |  |  |  |  |
| 10900 |  |  |  |  |  |  |
| 10920 |  |  |  |  |  |  |
| 10950 |  |  |  |  |  |  |
| 11400 |  |  |  |  |  |  |
| 11600 |  |  |  |  |  |  |
| 11650 |  |  |  |  |  |  |
| 13300 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 13170 |  |  |  |  |  |  |
| 19811 |  |  |  |  |  |  |
| 19812 |  |  |  |  |  |  |
| 19813 |  |  |  |  |  |  |
| 19940 |  |  |  |  |  |  |
| 19720 |  |  |  |  |  |  |
| 19740 |  |  |  |  |  |  |
| 19701 |  |  |  |  |  |  |
| 19702 |  |  |  |  |  |  |

## WH-42313

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| - Description of sales, shipments, receipts, or revenue |  | $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Estimates are acceptable. Report dollars OR percents. |
|  |  | $\begin{aligned} & \hline \text { \$ Bil. } \\ & \hline 0721 \\ & \hline \end{aligned}$ | Mil. | Thou. | Dol. | $\begin{aligned} & \text { Percent } \\ & 0722 \end{aligned}$ |
| 22. Service receipts and labor charges, including installed parts - Continued <br> c. Other service receipts and labor charges - Specify $\square$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| d. Sum lines 22a through 22c <br> 23. TOTAL (Should equal ?, line $A$ if reporting in dollars.) |  |  | 19700 |  |  |  |  |  |
|  |  | 19990 |  |  |  |  | 100 |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Flat iron and steel products
a. Iron and steel plates
b. Hot-rolled and cold-rolled iron and steel strips
c. Cold-rolled iron and steel sheets
d. Hot-rolled iron and steel sheets
e. Galvanized and coated iron and steel sheets
f. Tin plate and terneplate
g. Fabricated and structural iron and steel plate products
h. Other flat iron and steel products
i. Sum lines $\mathbf{1 a}$ through $\mathbf{1 h}$
2. Iron and steel pipes and tubing
a. Iron and steel tubing
b. Standard steel pipes
c. Other steel pipes
d. Sum lines 2a through 2c
3. Stainless steel
a. Stainless steel plates
b. Stainless steel strips
c. Stainless steel sheets
d. Stainless steel bars and bar-size shapes
e. Other stainless steel, including tubing
f. Sum lines 3a through $\mathbf{3 e}$
4. Alloy steel
a. Hot-rolled or cold-finished alloy steel bars
b. Alloy steel pipes, tubing, and plates


WH-42315
1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

4. Alloy steel - Continued
c. Other alloy steel
d. Sum lines 4a through 4c
5. Semi-finished iron and steel products
a. Sheet bars and tin plate bars
b. Wire rods
c. Rough castings and foundry products
d. Forgings and stampings
e. Other semi-finished iron and steel products
f. Sum lines 5a through 5e
6. Iron and steel wire and wire products
a. Wire, including plain, coated, barbed, and twisted
b. Nails
c. Wire rope, strand, strapping, reinforcement mesh, and bale ties
d. Sum lines 6a through 6c
7. Other iron and steel products
a. Hot-rolled iron and steel bars and bar-size shapes, excluding reinforcement bars
b. Cold-finished iron and steel bars and bar-size shapes
c. Concrete reinforcement bars
d. Structural shapes, excluding bar-size shapes
e. Storage tanks, steel
f. Other structural metal products
g. Sum lines 7a through 7f
8. Aluminum shapes and forms
a. Aluminum plates -. 250 inches and over
b. Aluminum sheets and coils - .006 to .249 inches
c. Aluminum foil - up to .005 inches

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 11175 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 11170 |  |  |  |  |  |
| 11111 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 11112 |  |  |  |  |  |
| 11113 |  |  |  |  |  |
| 11114 |  |  |  |  |  |
| 11116 |  |  |  |  |  |
| 11100 |  |  |  |  |  |
| 11141 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 11142 |  |  |  |  |  |
| 11143 |  |  |  |  |  |
| 11140 |  |  |  |  |  |
| 11162 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 11163 |  |  |  |  |  |
| 11164 |  |  |  |  |  |
| 11165 |  |  |  |  |  |
| 11168 |  |  |  |  |  |
| 11167 |  |  |  |  |  |
| 11160 |  |  |  |  |  |
| 11221 |  |  |  |  |  |
| 11222 |  |  |  |  |  |
| 11225 |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue
8. Aluminum shapes and forms - Continued
d. Rolled or extruded aluminum rods, bars, and wires, including rounds, hexes, squares, and rectangles
e. Aluminum pipes and tubing, including hollow bar, square, and rectangular tubing
f. Sum lines 8a through $\mathbf{8 e}$
9. Copper and brass
a. Structural copper wire mill products
b. Copper and brass flat products, including sheets, strips, and plates
c. Copper and brass tubular products, excluding copper plumbing products
d. Copper plumbing pipes and tubing
e. Copper and brass rods, nonelectrical wire, and extruded shapes

## f. Sum lines $\mathbf{9 a}$ through $\mathbf{9 e}$

10. Hardware
a. Hand tools, excluding power driven tools
b. Hand tools, power driven
c. Bolts, nuts, rivets, and other fasteners, excluding nails (Report nails on line 6b.)
d. Cutlery
e. Sum lines 10a through 10d
11. Nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones
a. Primary, secondary, and alloyed nonferrous metals in primary and mill shapes
b. Other nonferrous metals, excluding primary, secondary, and alloyed nonferrous metals in primary and mill shapes
c. Sum lines 11a and 11b
12. Ferrous metal scrap
13. Nonferrous metal scrap
14. Precious metals--gold, silver, and platinum, including precious metal coins

| $\begin{gathered} \text { Cen- } \\ \text { sus } \\ \text { use } \end{gathered}$ | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 11223 |  |  |  |  |  |  |
| 11224 |  |  |  |  |  |  |
| 11220 |  |  |  |  |  |  |
| 11211 |  |  |  |  |  |  |
| 11212 |  |  |  |  |  |  |
| 11213 |  |  |  |  |  |  |
| 11215 |  |  |  |  |  |  |
| 11214 |  |  |  |  |  |  |
| 11200 |  |  |  |  |  |  |
| 11715 |  |  |  |  |  |  |
| 11714 |  |  |  |  |  |  |
| 11712 |  |  |  |  |  |  |
| 11713 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 11231 |  |  |  |  |  |  |
| 11232 |  |  |  |  |  |  |
| 11230 |  |  |  |  |  |  |
| 12900 |  |  |  |  |  |  |
| 12920 |  |  |  |  |  |  |
| 13030 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

15. Minerals and ores, excluding coal, gemstones, and crude oil
a. Non-metallic minerals, except crude petroleum and minerals used in construction
b. Other minerals and ores, excluding coal, gemstones, and crude oil
c. Sum lines 15a and 15b
16. Electrical apparatus and equipment
17. Electronic parts and equipment, excluding communications equipment
18. Communications equipment and supplies
19. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
20. Construction products and materials, including plastic and metal fence
21. Plywood, panels, and millwork, including doors, windows, and wood fence
22. General-purpose industrial machinery, equipment, and parts
23. Industrial valves and fittings, excluding hydraulic valves and fittings
24. Abrasives, strapping, tape, ink, and mechanical rubber goods
25. Chemicals and allied products
26. Plastics materials and basic shapes
27. Refined petroleum products, excluding liquefied petroleum (LP)
28. Miscellaneous commodities - Specify
a.
b.
c.
29. Service receipts and labor charges, including installed parts
a. Labor charges for repair work
b. Parts installed in repair work
c. Other service receipts and labor charges - Specify
d. Sum lines 29a through 29c $\qquad$

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 11321 |  |  |  |  |  |  |
| 11322 |  |  |  |  |  |  |
| 11320 |  |  |  |  |  |  |
| 11400 |  |  |  |  |  |  |
| 11600 |  |  |  |  |  |  |
| 11650 |  |  |  |  |  |  |
| 11800 |  |  |  |  |  |  |
| 10740 |  |  |  |  |  |  |
| 10620 |  |  |  |  |  |  |
| 12320 |  |  |  |  |  |  |
| 12380 |  |  |  |  |  |  |
| 12460 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 15300 |  |  |  |  |  |  |
| 15400 |  |  |  |  |  |  |
| 19811 |  |  |  |  |  |  |
| 19812 |  |  |  |  |  |  |
| 19813 |  |  |  |  |  |  |
| 19701 |  |  |  |  |  |  |
| 19702 |  |  |  |  |  |  |
| 19703 |  |  |  |  |  |  |
| $19700$ |  |  |  |  |  |  |

## WH-42315

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| 0723 | Description of sales, shipments, receipts, or revenue | Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
|  |  | 0720 | 0721 |  |  |  | 0722 |
|  | d operating lease receipts | 19940 |  |  |  |  |  |
|  | Should equal ?, line A if reporting in dollars.) | 19990 |  |  |  |  | 100 |

## WH-42317

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Coal and coke
a. Coal
b. Coke
c. Sum lines 1 a and 1 b
2. Minerals and ores, excluding coal, gemstones, and crude oil
a. Non-metallic minerals, except crude petroleum and minerals used in construction
b. Other minerals and ores, excluding coal, gemstones, and crude oil
c. Sum lines 2a and 2b
3. Iron and steel pipes and tubing
4. Other iron and steel products
5. General-purpose industrial machinery, equipment, and parts
6. Abrasives, strapping, tape, ink, and mechanical rubber goods
7. Jewelry, diamonds, gemstones, and watches
8. Plastics materials and basic shapes
9. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
10. Refined petroleum products, excluding liquefied petroleum (LP)
11. Miscellaneous commodities - Specify $Z$
a.
b.
c.
12. Rental and operating lease receipts
13. Service receipts and labor charges, including installed parts
14. TOTAL (Should equal ?, line A if reporting in dollars.)


## WH-42319

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Electrical apparatus and equipment
a. Power and distribution transformers, unit substation
b. Switchgear and switchboard apparatus
c. Electric motors and generators, including motor-generator sets, excluding parts and supplies
d. Parts and supplies for electric motors and generators
e. Conduit, raceway, and fittings
f. Electric light bulbs
g. Interior wiring, excluding conduit
h. Exterior wiring and cables, excluding conduit
i. Lighting fixtures
j. Industrial controls, excluding electrical transmission equipment
k. Electrical transmission equipment
I. Batteries, except automotive
$\mathbf{m}$. Other electrical apparatus and equipment, including alarm systems, fuses, and lightning rods

## n. Sum lines 1a through $\mathbf{1 m}$

2. Electric and gas household appliances, excluding plumbing
a. Televisions
b. Audio equipment, including radios, stereos, CD players, and speakers
c. DVD players, VCRs, video cameras, and electronic video-game consoles
d. Electric household ranges and ovens
e. Gas household ranges and ovens
f. Household refrigerators and freezers
g. Electric and gas household washing machines and dryers
h. Household vacuum cleaners and sewing machines
i. Dishwashers

| Cen- <br> sus <br> use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 11411 |  |  |  |  |  |  |
| 11412 |  |  |  |  |  |  |
| 11413 |  |  |  |  |  |  |
| 11422 |  |  |  |  |  |  |
| 11414 |  |  |  |  |  |  |
| 11415 |  |  |  |  |  |  |
| 11416 |  |  |  |  |  |  |
| 11417 |  |  |  |  |  |  |
| 11418 |  |  |  |  |  |  |
| 11419 |  |  |  |  |  |  |
| 11423 |  |  |  |  |  |  |
| 11424 |  |  |  |  |  |  |
| 11421 |  |  |  |  |  |  |
| 11400 |  |  |  |  |  |  |
| 11511 |  |  |  |  |  |  |
| 11512 |  |  |  |  |  |  |
| 11513 |  |  |  |  |  |  |
| 11514 |  |  |  |  |  |  |
| 11521 |  |  |  |  |  |  |
| 11515 |  |  |  |  |  |  |
| 11516 |  |  |  |  |  |  |
| 11517 |  |  |  |  |  |  |
| 11522 |  |  |  |  |  |  |

## WH-42319

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
2. Electric and gas household appliances, excluding plumbing-Continued
j. Other small electric household appliances, including toasters, coffee pots, mixers, fans, and electric personal care appliances

## k. Sum lines 2a through $\mathbf{2 j}$

3. Electronic parts and equipment, including computer components
a. Integrated circuits
b. Capacitors and resistors
c. Semiconductors
d. Electronic connectors and other passive electronic parts
e. Other electronic parts and equipment
f. Sum lines 3a through 3e
4. Communications equipment and supplies
a. Telephones, including wireless phones
b. Other communications equipment
c. Sum lines 4a and 4b
5. New computer equipment, excluding computer components
6. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
7. Photographic equipment and supplies
8. Hardware, including hand tools, bolts, nuts, and fasteners
9. Office equipment, excluding computers
10. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
11. Forced-air heating and air-conditioning equipment and supplies
12. Refrigeration equipment and supplies, including commercial refrigerators
13. General-purpose industrial machinery, equipment, and parts
14. Materials handling machinery, equipment, and parts

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 11518 |  |  |  |  |  |  |
| 11500 |  |  |  |  |  |  |
| 11612 |  |  |  |  |  |  |
| 11613 |  |  |  |  |  |  |
| 11615 |  |  |  |  |  |  |
| 11616 |  |  |  |  |  |  |
| 11618 |  |  |  |  |  |  |
| 11600 |  |  |  |  |  |  |
| 11651 |  |  |  |  |  |  |
| 11652 |  |  |  |  |  |  |
| 11650 |  |  |  |  |  |  |
| 10920 |  |  |  |  |  |  |
| 10950 |  |  |  |  |  |  |
| 10800 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 10900 |  |  |  |  |  |  |
| 11800 |  |  |  |  |  |  |
| 11900 |  |  |  |  |  |  |
| 12000 |  |  |  |  |  |  |
| 12320 |  |  |  |  |  |  |
| $12340$ |  |  |  |  |  |  |

## WH-42319

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Hardware
a. Hand tools, excluding power driven tools
b. Hand tools, power driven
c. Bolts, nuts, rivets, and other fasteners, excluding nails (Report nails on line 2.)
d. Cutlery
e. Sum lines 1a through 1d
2. Nails
3. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
a. Plastic pipe fittings and valves, excluding pipes and tubing
b. Metal pipe fittings and valves, excluding pipes and tubing
c. Plumbing fixtures
d. Hydronic and gas furnaces and water heaters
e. Electric water heaters
f. Boilers, radiators, and convectors
g. Well pumps and motors, water storage tanks, water conditioning and treatment devices
h. Other plumbing and heating equipment and supplies
i. Sum lines 3a through $\mathbf{3 h}$
4. Forced-air heating and air-conditioning equipment and supplies
a. Forced air furnaces
b. Central air-conditioners
c. Heat pumps
d. Air cleaning and filtration systems
e. Compressors for air-conditioners
f. Condensing units for air-conditioners

| Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 11715 |  |  |  |  |  |
| 11714 |  |  |  |  |  |
| 11712 |  |  |  |  |  |
| 11713 |  |  |  |  |  |
| 11700 |  |  |  |  |  |
| 11142 |  |  |  |  |  |
| 11811 |  |  |  |  |  |
| 11812 |  |  |  |  |  |
| 11813 |  |  |  |  |  |
| 11814 |  |  |  |  |  |
| 11819 |  |  |  |  |  |
| 11815 |  |  |  |  |  |
| 11816 |  |  |  |  |  |
| 11818 |  |  |  |  |  |
| 11800 |  |  |  |  |  |
| 11911 |  |  |  |  |  |
| 11912 |  |  |  |  |  |
| 11914 |  |  |  |  |  |
| 11916 |  |  |  |  |  |
| 11917 |  |  |  |  |  |
| 11918 |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

4. Forced-air heating and air-conditioning equipment and supplies Continued
g. Registers, grills, duct insulation, and pre-formed duct work, excluding unformed sheet metal (Report unformed sheet metal on line 16.)

## h. Sum lines $\mathbf{4 a}$ through $\mathbf{4 g}$

5. Refrigeration equipment and supplies, including commercial refrigerators
a. Commercial refrigerators
b. Unit coolers for commercial refrigerators
c. Condensing units for commercial refrigerators
d. Refrigerants
e. Other commercial refrigeration equipment and supplies
f. Sum lines 5a through 5e
6. Iron and steel pipes and tubing
7. Alloy steel, including pipes and tubing
8. Copper and brass, including pipes and tubing
9. Aluminum shapes and forms, including pipes and tubing
10. Plastics materials and basic shapes, including pipes and tubing
11. Plywood, panels, and millwork, including doors and windows
a. Softwood plywood, softwood veneer, and Oriented Strand Board (OSB)
b. Other panel products, including hardwood plywood, hardwood veneer, and particleboard
c. Gypsum board, green or water board, and other specialty boards
d. Wood millwork, including moldings, doors, windows, and cabinets
e. Metal millwork
f. Trusses, wood siding, and wood shingles
g. Sum lines 11 a through 11 f
12. Nonwood roofing, nonwood siding, and insulation materials
13. Electrical apparatus and equipment


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

14. Electric and gas household appliances, including room air-conditioners, excluding plumbing
15. Electronic parts and equipment, excluding communications equipment
16. Flat iron and steel products
17. Iron and steel wire and wire products, including nails
18. General-purpose industrial machinery, equipment, and parts
19. Metalworking machinery, equipment, and parts
20. Materials handling machinery, equipment, and parts
21. Industrial containers and supplies
22. Abrasives, strapping, tape, ink, and mechanical rubber goods
23. Farm machinery, equipment, and parts
24. Lawn and garden machinery, equipment, and parts
25. Construction, forestry, and mining machinery and equipment, including parts and attachments
26. Farm supplies, including agricultural chemicals, feed, and fertilizers
27. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
28. Refined petroleum products, excluding liquefied petroleum (LP)
29. Liquefied petroleum (LP)
30. Sporting and recreational goods and supplies
31. Concrete, cement, sand, gravel, stone, brick, and block
32. Other construction products and materials
33. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 43b.)
34. Household and lawn furniture
35. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils
36. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
37. Restaurant and hotel equipment and supplies
38. Store machines and equipment

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42323

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Construction, forestry, and mining machinery and equipment, including parts and attachments
a. New off-highway wheel and track-laying tractors
b. New power cranes, draglines, and shovels
c. New mixers, pavers, and related equipment
d. New tractor shovel loaders
e. New graders, rollers, and off-highway trucks
f. New mining machinery
g. Other new construction, mining, logging, and road maintenance machinery and equipment
h. Used construction and mining machinery and equipment
i. Parts and supplies for construction, mining, and forestry machinery and equipment
j. Sum lines 1a through 1 i
2. Farm machinery, equipment, and parts
a. New farm tractors
b. New harvesting machinery
c. New land preparation, planting, and cultivating machinery
d. New dairy farm and barn equipment
e. New irrigation equipment
f. Other new farm machinery and equipment
g. Used farm machinery and equipment
h. Parts and supplies for farm machinery and equipment
i. Sum lines 2a through $\mathbf{2 h}$
3. Lawn and garden machinery, equipment, and parts
4. Oil well, oil field, oil refinery, and pipeline machinery, equipment, and supplies

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 12111 |  |  |  |  |  |  |
| 12112 |  |  |  |  |  |  |
| 12113 |  |  |  |  |  |  |
| 12114 |  |  |  |  |  |  |
| 12115 |  |  |  |  |  |  |
| 12116 |  |  |  |  |  |  |
| 12117 |  |  |  |  |  |  |
| 12118 |  |  |  |  |  |  |
| 12119 |  |  |  |  |  |  |
| 12100 |  |  |  |  |  |  |
| 12211 |  |  |  |  |  |  |
| 12212 |  |  |  |  |  |  |
| 12213 |  |  |  |  |  |  |
| 12214 |  |  |  |  |  |  |
| 12215 |  |  |  |  |  |  |
| 12216 |  |  |  |  |  |  |
| 12218 |  |  |  |  |  |  |
| 12219 |  |  |  |  |  |  |
| 12200 |  |  |  |  |  |  |
| 12220 |  |  |  |  |  |  |
| 12350 |  | 12350 |  |  |  |  |

## WH-42323

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42323

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued
( Description of sales, shipments, receipts, or revenue

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Farm machinery, equipment, and parts
a. New farm tractors
b. New harvesting machinery
c. New land preparation, planting, and cultivating machinery
d. New dairy farm and barn equipment
e. New irrigation equipment
f. Other new farm machinery and equipment
g. Used farm machinery and equipment
h. Parts and supplies for farm machinery and equipment
i. Sum lines 1a through $\mathbf{1 h}$
2. Lawn and garden machinery, equipment, and parts
a. New power lawn mowers
b. Other new lawn and garden machinery, equipment, and parts
c. Used lawn and garden machinery, equipment, and parts
d. Sum lines 2a through 2 c
3. Farm supplies, including agricultural chemicals, feed, and fertilizers
4. Construction, forestry, and mining machinery and equipment, including parts and attachments
5. New and used automobiles, motorcycles, and trailers
6. Light trucks and truck bodies, $14,000 \mathrm{lb}$. or less, including vans, cargo vans, and SUVs
7. Medium trucks, truck bodies, and tractors, $14,001 \mathrm{lb}$. to $33,000 \mathrm{lb}$.
8. Heavy trucks, truck bodies, trailers, and road tractors, more than 33,000 lb .
9. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 25b.)
10. Tires and tubes
11. Other construction products and materials, including gutters, prefabricated buildings, and plastic and metal fence

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 12211 |  |  |  |  |  |  |
| 12212 |  |  |  |  |  |  |
| 12213 |  |  |  |  |  |  |
| 12214 |  |  |  |  |  |  |
| 12215 |  |  |  |  |  |  |
| 12216 |  |  |  |  |  |  |
| 12218 |  |  |  |  |  |  |
| 12219 |  |  |  |  |  |  |
| 12200 |  |  |  |  |  |  |
| 12221 |  |  |  |  |  |  |
| 12222 |  |  |  |  |  |  |
| 12223 |  |  |  |  |  |  |
| 12220 |  |  |  |  |  |  |
| 15800 |  |  |  |  |  |  |
| 12100 |  |  |  |  |  |  |
| 10100 |  |  |  |  |  |  |
| 10130 |  |  |  |  |  |  |
| 10140 |  |  |  |  |  |  |
| 10150 |  |  |  |  |  |  |
| 10200 |  |  |  |  |  |  |
| 10300 |  |  |  |  |  |  |
| 10740 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue
12. Sporting and recreational goods and supplies
13. Electrical apparatus and equipment
14. Electric and gas household appliances, excluding plumbing
15. Hardware
16. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
17. Forced-air heating and air-conditioning equipment and supplies
18. General-purpose industrial machinery, equipment, and parts
19. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
20. Refined petroleum products, excluding liquefied petroleum (LP)
21. Paint, paint supplies, wallpaper, and wallpaper supplies
22. Flowers, plants, trees, nursery stock, and florists' supplies, including artificial
23. Miscellaneous commodities - Specify
a.
b.
c.
24. Rental and operating lease receipts
25. Service receipts and labor charges, including installed parts
a. Labor charges for repair work
b. Parts installed in repair work
c. Other service receipts and labor charges - Specify 7

## d. Sum lines 25a through 25c

26. Receipts for installing equipment
27. Receipts for service contracts
28. TOTAL (Should equal ?, line A if reporting in dollars.)

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 12700 |  |  |  |  |  |
| 11400 |  |  |  |  |  |
| 11500 |  |  |  |  |  |
| 11700 |  |  |  |  |  |
| 11800 |  |  |  |  |  |
| 11900 |  |  |  |  |  |
| 12320 |  |  |  |  |  |
| 15330 |  |  |  |  |  |
| 15400 |  |  |  |  |  |
| 16000 |  |  |  |  |  |
| 16110 |  |  |  |  |  |
| 19811 |  |  |  |  |  |
| 19812 |  |  |  |  |  |
| 19813 |  |  |  |  |  |
| 19940 |  |  |  |  |  |
| 19701 |  |  |  |  |  |
| 19702 |  |  |  |  |  |
| 19703 |  |  |  |  |  |
| 19700 |  |  |  |  |  |
| 19740 |  |  |  |  |  |
| 19720 |  |  |  |  |  |
| 19990 |  |  |  |  | 100 |

## WH-42327

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Food-processing machinery, equipment, and parts
a. New commercial food-processing machinery, including baking machinery, slicers, and choppers
b. Used commercial food-processing machinery and equipment
c. New packing, packaging, and bottling equipment
d. Used packing, packaging, and bottling equipment
e. Parts and supplies for food-processing machinery and equipment

## f. Sum lines 1 a through $1 e$

2. General-purpose industrial machinery, equipment, and parts
a. New pumps, compressors, and equipment, excluding hydraulic and pneumatic pumps
b. New diesel engines, excluding automotive engines
c. New controlling, recording, and indicating instruments and accessories
d. New gasoline engines, motor parts, except electric motors, and engine electrical equipment, except auto and aircraft
e. Other new general-purpose industrial machinery and equipment
f. Used general-purpose industrial machinery and equipment
g. Parts and supplies for general-purpose industrial machinery and equipment
h. Sum lines 2a through $\mathbf{2 g}$
3. Hydraulic and pneumatic pumps, motors, and parts
a. Hydraulic and pneumatic pumps
b. Hydraulic and pneumatic motors
c. Hydraulic and pneumatic pump and motor parts
d. Sum lines 3a through 3c


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

4. Hydraulic and pneumatic valves
a. Hydraulic valves
b. Pneumatic valves
c. Sum lines 4a and 4b
5. Hydraulic and pneumatic cylinders and rotary actuators
a. Hydraulic cylinders and rotary actuators
b. Pneumatic cylinders and rotary actuators
c. Sum lines 5a and 5b
6. Hydraulic and pneumatic connectors and assemblies
a. Hydraulic and pneumatic connectors
b. Hydraulic and pneumatic assemblies
c. Sum lines 6a and 6b
7. Hydraulic filters, components, accessories, and parts
8. Metalworking machinery, equipment, and parts
a. Metalworking machinery and equipment
b. Parts and supplies for metalworking machinery and equipment
c. Sum lines 8a and 8b
9. Materials handling machinery, equipment, and parts
a. New conveying equipment
b. New hoists and cranes
c. New forklifts
d. New industrial trucks and tractors
e. Used materials handling machinery and equipment
f. Parts and supplies for materials handling machinery and equipment

## g. Sum lines 9a through $9 f$

10. Oil well, oil field, oil refinery, and pipeline machinery, equipment, and supplies
a. New oil refinery machinery and equipment
b. New oil well, oil field, and pipeline machinery and equipment


## WH-42327

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

> Description of sales, shipments, receipts, or revenue
10. Oil well, oil field, oil refinery, and pipeline machinery, equipment, and supplies - Continued
c. Used oil well, oil field, and pipeline machinery and equipment
d. Used oil refinery machinery and equipment
e. Parts and supplies for oil well, oil field, and pipeline machinery and equipment
f. Parts and supplies for oil refinery machinery and equipment

## g. Sum lines 10a through $10 f$

11. Other industrial machinery, equipment, and parts
a. New metal smelting and refining machinery and equipment
b. New power plant machinery, excluding electrical
c. New printing trades machinery and equipment
d. Printing trades supplies
e. New textile and sewing machinery and equipment
f. New woodworking machinery
g. Industrial water treatment equipment
h. Other new industrial machinery and equipment
i. Used industrial machinery and equipment
j. Parts and supplies for industrial machinery and equipment

## k. Sum lines 11 a through 11 j

12. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 35b.)
13. Hardware, including hand tools, bolts, nuts, and fasteners
14. Flat iron and steel products
15. Iron and steel wire and wire products
16. Nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones
17. Electrical apparatus and equipment
18. Electronic parts and equipment, excluding communications equipment
19. Communications equipment and supplies
20. New computer equipment $\qquad$

## WH-42327

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

21. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
22. Construction, forestry, and mining machinery and equipment, including parts and attachments
23. Farm machinery, equipment, and parts
24. Lawn and garden machinery, equipment, and parts
25. Mechanical power transmission supplies
26. Industrial valves and fittings, excluding hydraulic valves and fittings
27. Industrial containers and supplies, including pallets and skids
28. Abrasives, strapping, tape, ink, and mechanical rubber goods
29. Transportation equipment, including golf carts
30. Plastics materials and basic shapes
31. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
32. Safety equipment
33. Miscellaneous commodities - Specify
a.
b.
c.
34. Rental and operating lease receipts
35. Service receipts and labor charges, including installed parts
a. Labor charges for repair work
b. Parts installed in repair work
c. Other service receipts and labor charges - Specify


## d. Sum lines 35a through 35c

36. Receipts for service contracts


## WH-42327

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| 0723 | Description of sales, shipments, receipts, or revenue | Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | $\begin{aligned} & \hline \text { Percent } \\ & 0722 \end{aligned}$ |
|  |  | 0720 | 0721 |  |  |  |  |
|  | Receipts for installing equipment | 19740 |  |  |  |  |  |
|  | TOTAL (Should equal ?, line A if reporting in dollars.) | 19990 |  |  |  |  | 100 |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? , line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Hydraulic and pneumatic cylinders and rotary actuators
a. Hydraulic cylinders and rotary actuators
b. Pneumatic cylinders and rotary actuators
c. Sum lines 1 a and 1 b
2. Mechanical power transmission supplies
a. Bearings and bushings
b. Other mechanical power transmission supplies
c. Sum lines 2a and 2b
3. Hydraulic and pneumatic pumps, motors, and parts
4. Welding supplies, excluding gases
5. General-purpose industrial machinery, equipment, and parts
a. New pumps, compressors, and equipment, excluding hydraulic and pneumatic pumps
b. New diesel engines, excluding automotive engines
c. New controlling, recording, and indicating instruments and accessories
d. New gasoline engines, motor parts, except electric motors, and engine electrical equipment, except auto and aircraft
e. Other new general-purpose industrial machinery and equipment
f. Used general-purpose industrial machinery and equipment
g. Parts and supplies for general-purpose industrial machinery and equipment
h. Sum lines $\mathbf{5 a}$ through $\mathbf{5 g}$
6. Industrial containers and supplies, including drums and barrels
a. New and reconditioned drums and barrels
b. Bottles and bottlers' supplies
c. Other industrial containers and supplies, including pallets and skids
d. Sum lines 6a through 6c
7. Industrial valves and fittings, excluding hydraulic valves and fittings
(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

8. Hydraulic and pneumatic valves
a. Hydraulic valves
b. Pneumatic valves
c. Sum lines 8a and 8b
9. Hydraulic and pneumatic connectors and assemblies
a. Hydraulic and pneumatic connectors
b. Hydraulic and pneumatic assemblies
c. Sum lines 9a and 9b
10. Other hydraulic and pneumatic accessories and parts
11. Abrasives, strapping, tape, ink, and mechanical rubber goods
a. Printing and duplicating inks
b. Abrasives and abrasive materials
c. Nylon, polyester, and synthetic rubber
d. Mechanical rubber goods
e. Strapping and tape
f. Other industrial supplies
g. Sum lines 11a through 11 f
12. New and rebuilt automotive parts and supplies
13. Office equipment, excluding computers
14. Surgical, medical, and hospital equipment and supplies
15. Flat iron and steel products
16. Iron and steel wire and wire products
17. Iron and steel pipes and tubing
18. Iron and steel bars, structural shapes, and bearing piles
19. Electrical apparatus and equipment
20. Electronic parts and equipment, excluding communications equipment
21. Hardware


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42329

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42331

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Beauty and barber equipment and supplies
a. Beauty and barber equipment, including furniture and dryers
b. Beauty and barber supplies, including combs, curlers, and shampoos
c. Sum lines 1a and 1b
2. Janitorial equipment and supplies
a. Power janitorial equipment
b. Nonpower janitorial equipment
c. Janitorial supplies
d. Sum lines 2a through 2c
3. Service establishment equipment and supplies
a. Burial caskets and other funeral equipment
b. Funeral supplies
c. Upholsterers' equipment
d. Shoe repair equipment
e. Municipal water treatment equipment
f. Fire alarm systems
g. Fire sprinkler devices and fire alarm equipment
h. Padding and upholstery filling
i. Other service establishment equipment and supplies

## j. Sum lines 3a through 3i

4. Commercial laundry and dry-cleaning equipment and supplies
a. Commercial laundry and dry-cleaning equipment
b. Commercial laundry and dry-cleaning supplies
c. Sum lines 4a and 4b


## WH-42331

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
5. Paper and plastic products
a. Cardboard boxes
b. Paper dishes and cups
c. Disposable plastic boxes, containers, cups, dishes, and supplies
d. Personal sanitary paper products, including paper diapers and feminine hygiene products
e. Household paper and plastic products, including paper towels and napkins
f. Industrial paper and plastic for packaging, including wrapping, bags, and cartons
g. Industrial paper for nonpackaging applications
h. Other paper and plastic products

## i. Sum lines 5a through 5h

6. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
a. Industrial and institutional sanitation chemical solutions, polishes, and waxes
b. Other chemicals and allied products
c. Sum lines 6a and 6b
7. Industrial machinery, equipment, and supplies, including industrial water treatment equipment
8. General-purpose industrial machinery, equipment, and parts
9. Restaurant and hotel equipment and supplies
10. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including body and hand soaps
11. Hardware
12. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
13. Electronic parts and equipment, excluding communications equipment
14. Communications equipment and supplies
15. Fire extinguishers and fire safety equipment
16. Printing and writing paper

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 13411 |  |  |  |  |  |  |
| 13412 |  |  |  |  |  |  |
| 13414 |  |  |  |  |  |  |
| 13418 |  |  |  |  |  |  |
| 13416 |  |  |  |  |  |  |
| 13413 |  |  |  |  |  |  |
| 13417 |  |  |  |  |  |  |
| 13415 |  |  |  |  |  |  |
| 13400 |  |  |  |  |  |  |
| 15346 |  |  |  |  |  |  |
| 15344 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 12480 |  |  |  |  |  |  |
| 12320 |  |  |  |  |  |  |
| 10960 |  |  |  |  |  |  |
| 13500 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 11800 |  |  |  |  |  |  |
| 11600 |  |  |  |  |  |  |
| 11650 |  |  |  |  |  |  |
| 13160 |  |  |  |  |  |  |
| 13200 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42333

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Aircraft and aeronautical equipment and supplies
a. New aircraft
b. New aircraft engines and engine parts
c. Other new aircraft equipment
d. Used aircraft equipment
e. New aircraft parts and supplies
f. Used aircraft parts and supplies
g. Sum lines 1a through $1 f$
2. Marine machinery, equipment, and supplies
a. New ships and boats, excluding pleasure boats
b. New marine propulsion machinery and equipment
c. Used marine machinery and equipment
d. Marine supplies

## e. Sum lines 2a through 2d

3. Sporting and recreational goods and supplies, including marine
pleasure craft
4. Other transportation equipment, including golf carts
a. New transportation equipment, excluding automotive
b. Used transportation equipment, excluding automotive
c. Sum lines 4a and 4b
5. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 15b.)
6. Construction, forestry, and mining machinery and equipment, including parts and attachments
7. Hydraulic and pneumatic pumps, motors, and parts
8. General-purpose industrial machinery, equipment, and parts
9. Other industrial machinery, equipment, and parts
10. Hardware

| Cen- <br> sus <br> use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 12611 |  |  |  |  |  |  |
| 12612 |  |  |  |  |  |  |
| 12613 |  |  |  |  |  |  |
| 12614 |  |  |  |  |  |  |
| 12615 |  |  |  |  |  |  |
| 12616 |  |  |  |  |  |  |
| 12600 |  |  |  |  |  |  |
| 12621 |  |  |  |  |  |  |
| 12622 |  |  |  |  |  |  |
| 12624 |  |  |  |  |  |  |
| 12623 |  |  |  |  |  |  |
| 12620 |  |  |  |  |  |  |
| 12700 |  |  |  |  |  |  |
| 12631 |  |  |  |  |  |  |
| 12632 |  |  |  |  |  |  |
| 12630 |  |  |  |  |  |  |
| 10200 |  |  |  |  |  |  |
| 12100 |  |  |  |  |  |  |
| 12300 |  |  |  |  |  |  |
| 12320 |  |  |  |  |  |  |
| 12480 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42335

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Sporting and recreational goods and supplies
a. Athletic equipment and accessories
b. Camping and fishing equipment and accessories
c. Billiards, pool, and bowling equipment and accessories
d. Small firearms and ammunition for sporting and hunting, reloading equipment, archery supplies, shooting aids, and accessories
e. Marine pleasure craft, equipment, and accessories
f. Bicycles and bicycle parts and accessories, including tires and tubes
g. Skiing and snowboarding equipment
h. Swimming pools and swimming pool supplies
i. Go-carts
j. Other sporting and recreational goods, including bingo supplies and playground equipment
k. Sum lines 1 a through $\mathbf{1 j}$
2. Transportation equipment, including golf carts
3. All-terrain vehicles (ATVs), snowmobiles, motor scooters, mopeds, and other motorized recreational-use vehicles
4. Toys and hobby goods and supplies
a. Video games, excluding PC game software
b. Toys and games, including children's vehicles
c. Fireworks and firecrackers
d. Crafts and craft supplies
e. Other hobby goods and supplies
f. Sum lines 4a through 4e
5. DVD players, VCRs, video cameras, and electronic video-game consoles
6. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
7. Men's and boys' clothing
8. Women's, misses', and girls' clothing


## WH-42335

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue
9. Footwear
10. Chemicals and allied products
11. Electrical apparatus and equipment
12. Electric and gas household appliances, excluding plumbing
13. Electronic parts and equipment, excluding communications equipment
14. Communications equipment and supplies
15. Hardware
16. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
17. Household and lawn furniture
18. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils (Report plated ware and silverware on line 22.)
19. Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils
20. Paper and plastic dishes and cups, paper napkins, and plastic utensils
21. Photographic equipment and supplies
22. Jewelry, diamonds, gemstones, and watches, including plated ware and silverware
23. Stationery, office supplies, and greeting cards
24. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including first aid supplies
25. Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings
26. Books, periodicals, newspapers, and other printed materials
27. Art goods, including novelties and souvenirs
28. Miscellaneous nondurable goods, including wigs, yarns, and leather products
29. Miscellaneous commodities - Specify
a.
b.
c.

| Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | $\begin{aligned} & \text { Percent } \\ & 0722 \end{aligned}$ |
| 0720 | 0721 |  |  |  |  |
| 14000 |  |  |  |  |  |
| 15330 |  |  |  |  |  |
| 11400 |  |  |  |  |  |
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| 13700 |  |  |  |  |  |
| 16100 |  |  |  |  |  |
| 16120 |  |  |  |  |  |
| 16150 |  |  |  |  |  |
| 19811 |  |  |  |  |  |
| 19812 |  |  |  |  |  |
| 19813 |  |  |  |  |  |

## WH-42335

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued
Description of sales, shipments, receipts, or revenue

## WH-42337

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Ferrous metal scrap
a. Prepared ferrous metal scrap processed by this establishment
b. Prepared ferrous metal scrap not processed by this establishment
c. Unprepared ferrous metal scrap, including bi-metal cans
d. Sum lines 1a through 1c
2. Nonferrous metal scrap
a. Aluminum scrap
b. Copper and copper alloy scrap
c. Lead scrap
d. Other nonferrous metallic scrap, including nickel, zinc, and precious metals
e. Sum lines 2a through 2d
3. Recyclable paper and paperboard
4. Recyclable materials, excluding metals and paper
a. Recyclable textiles, including rags and textile scraps
b. Recyclable plastics
c. Recyclable glass
d. Slags
e. Recyclable rubber
f. Other recyclable materials
g. Sum lines $\mathbf{4 a}$ through $4 f$
5. Stainless steel
6. Copper and brass, including pipes and tubing
7. Semi-finished iron and steel products
8. Flat iron and steel products
9. Iron and steel wire and wire products
10. Iron and steel pipes and tubing

| Cen- <br> sus <br> use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 12911 |  |  |  |  |  |  |
| 12912 |  |  |  |  |  |  |
| 12913 |  |  |  |  |  |  |
| 12900 |  |  |  |  |  |  |
| 12921 |  |  |  |  |  |  |
| 12922 |  |  |  |  |  |  |
| 12923 |  |  |  |  |  |  |
| 12924 |  |  |  |  |  |  |
| 12920 |  |  |  |  |  |  |
| 12930 |  |  |  |  |  |  |
| 12941 |  |  |  |  |  |  |
| 12943 |  |  |  |  |  |  |
| 12944 |  |  |  |  |  |  |
| 12946 |  |  |  |  |  |  |
| 12947 |  |  |  |  |  |  |
| 12945 |  |  |  |  |  |  |
| 12940 |  |  |  |  |  |  |
| 11180 |  |  |  |  |  |  |
| 11200 |  |  |  |  |  |  |
| 11100 |  |  |  |  |  |  |
| 11120 |  |  |  |  |  |  |
| 11140 |  |  |  |  |  |  |
| 11150 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Jewelry, diamonds, gemstones, and watches, including plated ware and silverware
a. Diamonds and diamond jewelry where lapidary work was not performed at this location
b. Gemstone and pearl jewelry where lapidary work was not performed at this location
c. Diamonds, diamond jewelry, gemstones, and pearl jewelry where lapidary work was performed at this location
d. Watches and watch parts
e. Clocks
f. Karat gold jewelry
g. Costume jewelry
h. Trophies
i. Other jewelry, silverware, and plated ware
j. Sum lines 1a through 1i
2. Precious metals--gold, silver, and platinum, including precious metal coins
3. Copper and brass, including pipes and tubing
4. Minerals and ores, excluding coal, gemstones, and crude oil
5. Art goods, including novelties and souvenirs
6. Miscellaneous commodities - Specify
a.
b.
c.
7. Rental and operating lease receipts
8. Service receipts and labor charges, including installed parts
9. TOTAL (Should equal ?, line A if reporting in dollars.)

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 13011 |  |  |  |  |  |  |
| 13012 |  |  |  |  |  |  |
| 13013 |  |  |  |  |  |  |
| 13014 |  |  |  |  |  |  |
| 13017 |  |  |  |  |  |  |
| 13015 |  |  |  |  |  |  |
| 13019 |  |  |  |  |  |  |
| 13018 |  |  |  |  |  |  |
| 13016 |  |  |  |  |  |  |
| 13000 |  |  |  |  |  |  |
| 13030 |  |  |  |  |  |  |
| 11200 |  |  |  |  |  |  |
| 11320 |  |  |  |  |  |  |
| 16120 |  |  |  |  |  |  |
| 19811 |  |  |  |  |  |  |
| 19812 |  |  |  |  |  |  |
| 19813 |  |  |  |  |  |  |
| 19940 |  |  |  |  |  |  |
| 19700 |  |  |  |  |  |  |
| 19990 |  |  |  |  | 1 | 00 |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Fire extinguishers and fire safety equipment
2. Musical instruments and supplies (Report sheet music on line 3c.)
3. Books, periodicals, newspapers, and other printed materials, including sheet music
a. Books, including audio books
b. Periodicals and newspapers
c. Other printed materials, including sheet music, maps, and atlases
d. Sum lines 3a through 3c
4. Nonlumber forest products, including cordwood, hewn posts, poles, railroad ties, and timber
5. Prerecorded CDs and audio tapes, excluding audio books
6. Prerecorded DVDs and video tapes
7. Miscellaneous durable goods
a. Coin-operated games
b. Luggage
c. Works of art
d. Signs, excluding electric signs
e. Other miscellaneous durable goods
f. Sum lines 7a through 7e
8. Rough, dressed, and finished dimensional lumber
9. Plywood, panels, and millwork, including doors, windows, and wood fence
10. Stationery, office supplies, and greeting cards
11. Office equipment, excluding computers
12. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
13. Electrical apparatus and equipment
14. Electric and gas household appliances, excluding plumbing
15. Electronic parts and equipment, excluding communications equipment

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 13160 |  |  |  |  |  |  |
| 13100 |  |  |  |  |  |  |
| 16101 |  |  |  |  |  |  |
| 16102 |  |  |  |  |  |  |
| 16103 |  |  |  |  |  |  |
| 16100 |  |  |  |  |  |  |
| 13120 |  |  |  |  |  |  |
| 13130 |  |  |  |  |  |  |
| 13140 |  |  |  |  |  |  |
| 13151 |  |  |  |  |  |  |
| 13152 |  |  |  |  |  |  |
| 13153 |  |  |  |  |  |  |
| 13155 |  |  |  |  |  |  |
| 13154 |  |  |  |  |  |  |
| 13150 |  |  |  |  |  |  |
| 10600 |  |  |  |  |  |  |
| 10620 |  |  |  |  |  |  |
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| 11600 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Office paper, office supplies, greeting cards, and labels
a. Business forms
b. Office and consumer paper, including stationery
c. Inked ribbons, pens, and pencils
d. Toner and toner cartridges
e. Greeting cards
f. Other office supplies, including envelopes, ruled forms, and labels
g. Sum lines 1a through $1 f$
2. Printing and writing paper
a. Newsprint
b. Fine roll paper
c. Other printing and writing paper, including paper used in brochures, catalogs, and direct mail
d. Sum lines 2a through 2 c
3. Paper and plastic products
a. Cardboard boxes
b. Paper dishes and cups
c. Disposable plastic boxes, containers, cups, dishes, and supplies
d. Personal sanitary paper products, including paper diapers and feminine hygiene products
e. Household paper and plastic products, including paper towels and napkins
f. Industrial paper and plastic for packaging, including wrapping, bags, and cartons
g. Industrial paper for nonpackaging applications
h. Other paper and plastic products
i. Sum lines 3a through $\mathbf{3 h}$


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
4. Office equipment, excluding computers
a. Typewriters
b. Calculators
c. Copiers and copier parts and equipment
d. Dictating, transcribing, and recording machines
e. Mailing, letter handling, and addressing machines
f. All other office equipment, including fax machines and shredders
g. Sum lines 4a through $4 f$
5. New computer equipment
a. Computers
b. Computer storage devices
c. Computer printers
d. Other computer peripheral equipment
e. Sum lines 5a through 5d
6. Packaged computer software, including PC game software but excluding cartridges and DVD games for video-game consoles
7. Restaurant and hotel equipment and supplies
8. Store machines and equipment
9. Janitorial equipment and supplies
10. Advertising specialties, including paper novelties
11. Office and business furniture
12. General-purpose industrial machinery, equipment, and parts
13. Abrasives, strapping, tape, ink, and mechanical rubber goods
14. Industrial containers and supplies
15. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
16. Plastics materials and basic shapes
17. Art goods, including novelties and souvenirs
18. Toys and hobby goods and supplies

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 10911 |  |  |  |  |  |  |
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| 10912 |  |  |  |  |  |  |
| 10913 |  |  |  |  |  |  |
| 10914 |  |  |  |  |  |  |
| 10915 |  |  |  |  |  |  |
| 10916 |  |  |  |  |  |  |
| 10900 |  |  |  |  |  |  |
| 10921 |  |  |  |  |  |  |
| 10922 |  |  |  |  |  |  |
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| 10924 |  |  |  |  |  |  |
| 10920 |  |  |  |  |  |  |
| 10950 |  |  |  |  |  |  |
| 10960 |  |  |  |  |  |  |
| 10970 |  |  |  |  |  |  |
| 12520 |  |  |  |  |  |  |
| 19730 |  |  |  |  |  |  |
| 10420 |  |  |  |  |  |  |
| 12320 |  |  |  |  |  |  |
| 12460 |  |  |  |  |  |  |
| 12450 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 15300 |  |  |  |  |  |  |
| 16120 |  |  |  |  |  |  |
| 12800 | 12800 |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

19. Religious and school supplies
20. Books, periodicals, newspapers, and other printed materials
21. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including first aid supplies
22. Grocery specialties, including pasta and breakfast cereals
23. Pet food
24. Photographic equipment and supplies
25. Electric and gas household appliances, including household audio and video equipment, excluding plumbing
a. Televisions
b. Audio equipment, including radios, stereos, CD players, and speakers
c. DVD players, VCRs, video cameras, and electronic video-game consoles
d. Other small electric household appliances, including toasters, coffee pots, mixers, fans, and electric personal care appliances
e. Sum lines 25a through 25d
26. Miscellaneous commodities - Specify
a.
b.
c.
27. Receipts for service contracts
28. Rental and operating lease receipts
29. Service receipts and labor charges, including installed parts
a. Labor charges for repair work
b. Parts installed in repair work
c. Other service receipts and labor charges - Specify
d. Sum lines 29a through 29c


## WH-42401

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue

0723
30. Receipts for printing or photocopying performed at this establishment
31. TOTAL (Should equal ?, line $A$ if reporting in dollars.)

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 19970 |  |  |  |  |  |
| 19990 |  |  |  |  | 100 |

## WH-42403

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including first aid supplies
a. Prescription drugs
b. Nonprescription drugs
c. Cosmetics and beauty supplies
d. Perfumes and colognes
e. Body and hand soaps
f. Vitamins and nutritional supplements
g. Veterinarians' medicines
h. Health aids and first aid supplies
i. Other personal care supplies, including toothbrushes and razors, except electric
j. Sum lines 1 a through 1 i
2. Surgical, medical, and hospital equipment and supplies
a. Surgical, medical, and hospital instruments and equipment
b. Orthopedic and prosthetic appliances and supplies, including wheelchairs, walkers, crutches, canes, and hearing aids
c. Surgical, medical, and hospital supplies
d. Sum lines 2a through 2c
3. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
4. Beauty and barber equipment and supplies
5. Photographic equipment and supplies
6. Coffee, tea, and powdered drink mixes
7. Grocery specialties, including pasta and breakfast cereals
8. Pet food
9. Hardware
10. Commercial laundry and dry-cleaning equipment and supplies

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 13511 |  |  |  |  |  |  |
| 13512 |  |  |  |  |  |  |
| 13513 |  |  |  |  |  |  |
| 13514 |  |  |  |  |  |  |
| 13519 |  |  |  |  |  |  |
| 13515 |  |  |  |  |  |  |
| 13517 |  |  |  |  |  |  |
| 13518 |  |  |  |  |  |  |
| 13516 |  |  |  |  |  |  |
| 13500 |  |  |  |  |  |  |
| 11011 |  |  |  |  |  |  |
| 11012 |  |  |  |  |  |  |
| 11013 |  |  |  |  |  |  |
| 11000 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 12500 |  |  |  |  |  |  |
| 10800 |  |  |  |  |  |  |
| 14800 |  |  |  |  |  |  |
| 14880 |  |  |  |  |  |  |
| 15060 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 12530 |  |  |  |  |  |  |

## WH-42403

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Knit and woven piece goods
a. Goods purchased gray and finished on contract
b. Cotton, including blends
c. Synthetics, excluding synthetic knits
d. Other knit fabrics
e. Woolen and worsted piece goods
f. Other piece goods
g. Sum lines 1a through $1 f$
2. Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings
3. Yarns
4. Linens, domestics, curtains, and draperies
5. Service establishment equipment and supplies
a. Upholsterers' equipment
b. Shoe repair equipment
c. Other service establishment equipment and supplies
d. Sum lines 5a through 5c
6. New textile and sewing machinery and equipment
7. Men's and boys' clothing
8. Women's, misses', and girls' clothing
9. Infants' and children's clothing, to size 6 X , including accessories
10. Men's clothing accessories, including hats, gloves, and neckwear
11. Women's clothing accessories, including hats, gloves, and handbags
12. Raw cotton
13. Paint, paint supplies, wallpaper, and wallpaper supplies


## WH-42405

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Men's and boys' clothing
a. Men's and boys' suits, coats, and formal wear
b. Men's and boys' dress and casual shirts, sweaters, slacks, and jeans
c. Men's and boys' underwear and sleepwear
d. Men's and boys' work clothing and uniforms
e. Other men's and boys' clothing, excluding accessories
f. Sum lines 1 a through $1 e$
2. Women's, misses', and girls' clothing
a. Women's, misses', and girls' dresses, blouses, and sweaters, including unisex clothing
b. Women's, misses', and girls' suits and coats
c. Women's, misses', and girls' outerwear, including skirts, slacks, and jeans
d. Women's, misses', and girls' underwear and sleepwear
e. Other women's, misses', and girls' clothing, excluding accessories
f. Sum lines $2 a$ through $2 e$
3. Infants' and children's clothing, to size 6 X , including accessories
4. Men's clothing accessories, including hats, gloves, and neckwear
5. Women's clothing accessories, including hats, gloves, and handbags
6. Footwear
a. Men's and boys' footwear, excluding athletic footwear
b. Women's, misses', and girls' footwear, excluding athletic footwear
c. Infants' footwear
d. All athletic footwear
e. Shoe accessories
f. Sum lines 6a through 6e
7. Sporting and recreational goods and supplies

| Cen- <br> sus <br> use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 13811 |  |  |  |  |  |
| 13812 |  |  |  |  |  |
| 13813 |  |  |  |  |  |
| 13814 |  |  |  |  |  |
| 13815 |  |  |  |  |  |
| 13800 |  |  |  |  |  |
| 13912 |  |  |  |  |  |
| 13913 |  |  |  |  |  |
| 13914 |  |  |  |  |  |
| 13915 |  |  |  |  |  |
| 13916 |  |  |  |  |  |
| 13900 |  |  |  |  |  |
| 13920 |  |  |  |  |  |
| 13930 |  |  |  |  |  |
| 13940 |  |  |  |  |  |
| 14014 |  |  |  |  |  |
| 14013 |  |  |  |  |  |
| 14012 |  |  |  |  |  |
| 14011 |  |  |  |  |  |
| 14015 |  |  |  |  |  |
| 14000 |  |  |  |  |  |
| 12700 |  |  |  |  |  |

## WH-42407

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Packaged frozen food
a. Frozen meals
b. Frozen poultry products
c. Frozen meat products
d. Frozen fish and seafood products
e. Frozen vegetables
f. Frozen fruits and fruit juices (Report non-frozen juices on line 5f.)
g. Frozen baked goods
h. Other frozen foods, excluding frozen dairy products
i. Sum lines 1 a through 1 h
2. Confectioneries, including candy, nuts, chips, and popcorn
a. Candy, including chocolate
b. Chewing gum
c. Nuts, except raw
d. Chips and popcorn
e. Other confectioneries
f. Sum lines $2 a$ through $\mathbf{2 e}$
3. Bread, baked goods, and baking ingredients
a. Bread and rolls
b. Cookies and cakes
c. Cooking oils and margarine
d. Flour
e. Refined sugar
f. Spices
g. Baking mixes and dough

| Cen- <br> sus <br> use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 14111 |  |  |  |  |  |  |
| 14118 |  |  |  |  |  |  |
| 14115 |  |  |  |  |  |  |
| 14112 |  |  |  |  |  |  |
| 14113 |  |  |  |  |  |  |
| 14114 |  |  |  |  |  |  |
| 14116 |  |  |  |  |  |  |
| 14117 |  |  |  |  |  |  |
| 14100 |  |  |  |  |  |  |
| 14411 |  |  |  |  |  |  |
| 14412 |  |  |  |  |  |  |
| 14413 |  |  |  |  |  |  |
| 14414 |  |  |  |  |  |  |
| 14415 |  |  |  |  |  |  |
| 14400 |  |  |  |  |  |  |
| 14821 |  |  |  |  |  |  |
| 14822 |  |  |  |  |  |  |
| 14823 |  |  |  |  |  |  |
| 14824 |  |  |  |  |  |  |
| 14825 |  |  |  |  |  |  |
| 14826 |  |  |  |  |  |  |
| 14827 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
3. Bread, baked goods, and baking ingredients - Continued
h. Other baked goods, including crackers
i. Sum lines 3a through $\mathbf{3 h}$
4. Nonperishable (canned and packaged) food
a. Nonperishable (canned and packaged) fruits and vegetables
b. Baby food
c. Nonperishable (canned and packaged) meat
d. Nonperishable (canned and packaged) fish and seafood
e. Nonperishable (canned and packaged) milk
f. Pickles and olives
g. Preserves, jellies, jams, peanut butter, and honey
h. Sauces, salad dressing, dips, and vinegar
i. Condiments
j. Soup
k. Other nonperishable (canned and packaged) food, including nonperishable poultry products
I. Sum lines $\mathbf{4 a}$ through $\mathbf{4 k}$
5. Soft drinks, bottled water, juices, and nonalcoholic beverages
a. Pre-mix and post-mix bulk soft drinks
b. Packaged soft drinks
c. Bottled water
d. Nonalcoholic beer and mixers
e. Sport and energy drinks, including bottled and canned coffee and tea
f. Non-frozen fruit and vegetable juices
g. Sum lines 5a through $\mathbf{5 f}$
6. Coffee, tea, and powdered drink mixes
a. Coffee, excluding bottled and canned
b. Tea, excluding bottled and canned

| Cen- <br> sus <br> use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 14829 |  |  |  |  |  |
| 14820 |  |  |  |  |  |
| 14831 |  |  |  |  |  |
| 14832 |  |  |  |  |  |
| 14833 |  |  |  |  |  |
| 14834 |  |  |  |  |  |
| 14835 |  |  |  |  |  |
| 14837 |  |  |  |  |  |
| 14838 |  |  |  |  |  |
| 14839 |  |  |  |  |  |
| 14841 |  |  |  |  |  |
| 14842 |  |  |  |  |  |
| 14848 |  |  |  |  |  |
| 14830 |  |  |  |  |  |
| 14852 |  |  |  |  |  |
| 14851 |  |  |  |  |  |
| 14853 |  |  |  |  |  |
| 14854 |  |  |  |  |  |
| 14855 |  |  |  |  |  |
| 14856 |  |  |  |  |  |
| 14850 |  |  |  |  |  |
| 14811 |  |  |  |  |  |
| 14812 |  |  |  |  |  |

## WH-42409

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

6. Coffee, tea, and powdered drink mixes - Continued
c. Powdered drink mixes
d. Sum lines 6a through 6c
7. Dairy products, excluding dried, canned, condensed, and evaporated dairy products
a. Raw milk and cream
b. Milk and cream, excluding raw milk and cream
c. Butter
d. Cheese
e. Yogurt
f. Ice cream and other frozen dairy products
g. Other dairy products

## h. Sum lines 7a through $\mathbf{7 g}$

8. Fresh fruits and vegetables
9. Fresh meat and meat products
a. Beef not slaughtered on location
b. Veal not slaughtered on location
c. Lamb and mutton not slaughtered on location
d. Pork not slaughtered on location
e. Sausage and prepared meats made on location
f. Sausage and prepared meats not made on location
g. Meat from animals slaughtered on location
h. Other meat and meat products, including bison, venison, deli (sliced) meats, and edible organs

## i. Sum lines 9a through 9h

10. Eggs, poultry, and poultry products, excluding canned and frozen poultry products
11. Fish and seafood, excluding canned and frozen fish and seafood
12. Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 14814 |  |  |  |  |  |  |
| 14800 |  |  |  |  |  |  |
| 14215 |  |  |  |  |  |  |
| 14213 |  |  |  |  |  |  |
| 14211 |  |  |  |  |  |  |
| 14212 |  |  |  |  |  |  |
| 14217 |  |  |  |  |  |  |
| 14214 |  |  |  |  |  |  |
| 14216 |  |  |  |  |  |  |
| 14200 |  |  |  |  |  |  |
| 14700 |  |  |  |  |  |  |
| 14611 |  |  |  |  |  |  |
| 14612 |  |  |  |  |  |  |
| 14613 |  |  |  |  |  |  |
| 14614 |  |  |  |  |  |  |
| 14615 |  |  |  |  |  |  |
| 14616 |  |  |  |  |  |  |
| 14617 |  |  |  |  |  |  |
| 14618 |  |  |  |  |  |  |
| 14600 |  |  |  |  |  |  |
| 14300 |  |  |  |  |  |  |
| 14500 |  |  |  |  |  |  |
| 14870 |  |  |  |  |  |  |

WH-42409
1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue
13. Grocery specialties
a. Pasta
b. Breakfast cereals and bars
c. Rice
d. Packaged meals, excluding frozen
e. Other grocery specialties, including dried and soy milk
f. Sum lines 13a through 13e
14. Pet food
15. Paper and plastic products
16. Restaurant and hotel equipment and supplies
17. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including body and hand soaps
18. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
a. Home cleaning chemical solutions, polishes, and waxes
b. Other chemicals and allied products
c. Sum lines $18 a$ and $18 b$
19. Commercial laundry and dry-cleaning equipment and supplies
20. Grains, beans, and seeds
21. Tobacco and tobacco products
22. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils
23. Beer, ale, and brewers' products
24. Wine and distilled alcoholic beverages
25. Miscellaneous commodities - Specify
a.
b.
c.
26. Rental and operating lease receipts

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 14882 |  |  |  |  |  |  |
| 14881 |  |  |  |  |  |  |
| 14883 |  |  |  |  |  |  |
| 14884 |  |  |  |  |  |  |
| 14888 |  |  |  |  |  |  |
| 14880 |  |  |  |  |  |  |
| 15060 |  |  |  |  |  |  |
| 13400 |  |  |  |  |  |  |
| 10960 |  |  |  |  |  |  |
| 13500 |  |  |  |  |  |  |
| 15345 |  |  |  |  |  |  |
| 15344 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 12530 |  |  |  |  |  |  |
| 14900 |  |  |  |  |  |  |
| 15900 |  |  |  |  |  |  |
| 10540 |  |  |  |  |  |  |
| 15600 |  |  |  |  |  |  |
| 15700 |  |  |  |  |  |  |
| 19811 |  |  |  |  |  |  |
| 19812 |  |  |  |  |  |  |
| 19813 |  |  |  |  |  |  |
| 19940 |  |  |  |  |  |  |

## WH-42409

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| 0723 | Description of sales, shipments, receipts, or revenue | Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
|  |  | 0720 | 0721 |  |  |  | 0722 |
|  | Service receipts and labor charges, including installed parts | 19700 |  |  |  |  |  |
| 28. | TOTAL (Should equal ?, line A if reporting in dollars.) | 19990 |  |  |  |  | 100 |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Packaged frozen food
a. Frozen fish and seafood products
b. Frozen meat products
c. Frozen poultry products
d. Frozen baked goods
e. Frozen vegetables
f. Frozen fruits and fruit juices (Report non-frozen juices on line 10.)
g. Frozen meals
h. Other frozen foods, excluding frozen dairy products
i. Sum lines 1 a through 1 h
2. Dairy products, excluding dried, canned, condensed, and evaporated dairy products
a. Cheese
b. Ice cream and other frozen dairy products
c. Butter
d. Yogurt
e. Milk and cream, excluding raw milk and cream
f. Raw milk and cream
g. Other dairy products

## h. Sum lines 2a through $\mathbf{2 g}$

3. Eggs, poultry, and poultry products, excluding canned and frozen poultry products
4. Fresh meat and meat products
a. Beef not slaughtered on location
b. Veal not slaughtered on location
c. Lamb and mutton not slaughtered on location
d. Pork not slaughtered on location

| Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 14112 |  |  |  |  |  |
|  |  |  |  |  |  |
| 14115 |  |  |  |  |  |
| 14118 |  |  |  |  |  |
| 14116 |  |  |  |  |  |
| 14113 |  |  |  |  |  |
| 14114 |  |  |  |  |  |
| 14111 |  |  |  |  |  |
| 14117 |  |  |  |  |  |
| 14100 |  |  |  |  |  |
| 14212 |  |  |  |  |  |
| 14214 |  |  |  |  |  |
| 14211 |  |  |  |  |  |
| 14217 |  |  |  |  |  |
| 14213 |  |  |  |  |  |
| 14215 |  |  |  |  |  |
| 14216 |  |  |  |  |  |
| 14200 |  |  |  |  |  |
| 14300 |  |  |  |  |  |
| 14611 |  |  |  |  |  |
| 14612 |  |  |  |  |  |
| 14613 |  |  |  |  |  |
| 14614 |  |  |  |  |  |

WH-42411
1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
4. Fresh meat and meat products - Continued
e. Sausage and prepared meats made on location
f. Sausage and prepared meats not made on location
g. Meat from animals slaughtered on location
h. Other meat and meat products, including bison, venison, deli (sliced) meats, and edible organs
i. Sum lines $\mathbf{4 a}$ through $\mathbf{4 h}$
5. Fish and seafood, excluding canned and frozen fish and seafood
6. Nonperishable (canned and packaged) food
a. Nonperishable (canned and packaged) fruits and vegetables
b. Baby food
c. Nonperishable (canned and packaged) meat
d. Nonperishable (canned and packaged) fish and seafood
e. Nonperishable (canned and packaged) milk
f. Pickles and olives
g. Preserves, jellies, jams, peanut butter, and honey
h. Sauces, salad dressing, dips, and vinegar
i. Condiments
j. Soup
k. Other nonperishable (canned and packaged) food, including nonperishable poultry products
I. Sum lines 6a through 6k
7. Bread, baked goods, and baking ingredients
a. Bread and rolls
b. Cookies and cakes
c. Cooking oils and margarine
d. Flour
e. Refined sugar
f. Spices

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 14615 |  |  |  |  |  |
|  |  |  |  |  |  |
| 14616 |  |  |  |  |  |
| 14617 |  |  |  |  |  |
| 14618 |  |  |  |  |  |
| 14600 |  |  |  |  |  |
| 14500 |  |  |  |  |  |
| 14831 |  |  |  |  |  |
|  |  |  |  |  |  |
| 14832 |  |  |  |  |  |
| 14833 |  |  |  |  |  |
| 14834 |  |  |  |  |  |
| 14835 |  |  |  |  |  |
| 14837 |  |  |  |  |  |
| 14838 |  |  |  |  |  |
| 14839 |  |  |  |  |  |
| 14841 |  |  |  |  |  |
| 14842 |  |  |  |  |  |
| 14848 |  |  |  |  |  |
| 14830 |  |  |  |  |  |
| 14821 |  |  |  |  |  |
| 14822 |  |  |  |  |  |
| 14823 |  |  |  |  |  |
| 14824 |  |  |  |  |  |
| 14825 |  |  |  |  |  |
| 14826 |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42313

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? , line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Dairy products, excluding dried, canned, condensed, and evaporated dairy products (Report dried milk on line 3e and report canned dairy products on line 6.)
a. Raw milk and cream
b. Milk and cream, excluding raw milk and cream
c. Butter
d. Cheese
e. Yogurt
f. Ice cream and other frozen dairy products
g. Other dairy products

## h. Sum lines 1a through 1 g

2. Packaged frozen food
a. Frozen meals
b. Frozen meat products
c. Frozen fish and seafood products
d. Frozen vegetables
e. Frozen fruits and fruit juices (Report non-frozen juices on line 5f.)
f. Frozen baked goods
g. Other frozen foods, excluding frozen dairy products
h. Sum lines 2a through $\mathbf{2 g}$
3. Grocery specialties
a. Pasta
b. Breakfast cereals and bars
c. Rice
d. Packaged meals, excluding frozen
e. Other grocery specialties, including dried and soy milk
f. Sum lines 3a through 3e


## WH-42313

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

4. Pet food
5. Soft drinks, bottled water, juices, and nonalcoholic beverages
a. Packaged soft drinks
b. Pre-mix and post-mix bulk soft drinks
c. Bottled water
d. Nonalcoholic beer and mixers
e. Sport and energy drinks, including bottled and canned coffee and tea
f. Non-frozen fruit and vegetable juices
g. Sum lines 5a through 5f
6. Nonperishable (canned and packaged) food, including condensed and evaporated milk
a. Nonperishable (canned and packaged) milk
b. Nonperishable (canned and packaged) fruits and vegetables
c. Baby food
d. Nonperishable (canned and packaged) meat
e. Nonperishable (canned and packaged) fish and seafood
f. Pickles and olives
g. Preserves, jellies, jams, peanut butter, and honey
h. Sauces, salad dressing, dips, and vinegar
i. Condiments
j. Soup
k. Other nonperishable (canned and packaged) food, including nonperishable poultry products

## I. Sum lines 6a through 6k

7. Eggs, poultry, and poultry products, excluding canned and frozen poultry products
8. Fresh meat and meat products
9. Fish and seafood, excluding canned and frozen fish and seafood
10. Bread, baked goods, and baking ingredients

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 15060 |  |  |  |  |  |  |
| 14851 |  |  |  |  |  |  |
| 14852 |  |  |  |  |  |  |
| 14853 |  |  |  |  |  |  |
| 14854 |  |  |  |  |  |  |
| 14855 |  |  |  |  |  |  |
| 14856 |  |  |  |  |  |  |
| 14850 |  |  |  |  |  |  |
| 14835 |  |  |  |  |  |  |
| 14831 |  |  |  |  |  |  |
| 14832 |  |  |  |  |  |  |
| 14833 |  |  |  |  |  |  |
| 14834 |  |  |  |  |  |  |
| 14837 |  |  |  |  |  |  |
| 14838 |  |  |  |  |  |  |
| 14839 |  |  |  |  |  |  |
| 14841 |  |  |  |  |  |  |
| 14842 |  |  |  |  |  |  |
| 14848 |  |  |  |  |  |  |
| 14830 |  |  |  |  |  |  |
| 14300 |  |  |  |  |  |  |
| 14600 |  |  |  |  |  |  |
| 14500 |  |  |  |  |  |  |
| 14820 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Fresh meat and meat products
a. Beef not slaughtered on location
b. Pork not slaughtered on location
c. Veal not slaughtered on location
d. Lamb and mutton not slaughtered on location
e. Sausage and prepared meats made on location
f. Sausage and prepared meats not made on location
g. Meat from animals slaughtered on location
h. Other meat and meat products, including bison, venison, deli (sliced) meats, and edible organs
i. Sum lines $\mathbf{1 a}$ through $\mathbf{1 h}$
2. Fish and seafood, excluding canned and frozen fish and seafood
3. Eggs, poultry, and poultry products, excluding canned and frozen poultry products
a. Eggs
b. Live poultry
c. Poultry not slaughtered on location, excluding frozen and canned poultry products
d. Poultry slaughtered on location
e. Sum lines 3a through 3d
4. Packaged frozen food
a. Frozen fish and seafood products
b. Frozen poultry products
c. Frozen meat products
d. Frozen vegetables
e. Frozen baked goods
f. Frozen meals
g. Frozen fruits and fruit juices (Report non-frozen juices on line 8.)

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 14611 |  |  |  |  |  |
| 14614 |  |  |  |  |  |
| 14612 |  |  |  |  |  |
| 14613 |  |  |  |  |  |
| 14615 |  |  |  |  |  |
| 14616 |  |  |  |  |  |
| 14617 |  |  |  |  |  |
| 14618 |  |  |  |  |  |
| 14600 |  |  |  |  |  |
| 14500 |  |  |  |  |  |
| 14312 |  |  |  |  |  |
| 14313 |  |  |  |  |  |
| 14314 |  |  |  |  |  |
| 14311 |  |  |  |  |  |
| 14300 |  |  |  |  |  |
| 14112 |  |  |  |  |  |
| 14118 |  |  |  |  |  |
| 14115 |  |  |  |  |  |
| 14113 |  |  |  |  |  |
| 14116 |  |  |  |  |  |
| 14111 |  |  |  |  |  |
| 14114 |  |  |  |  |  |

WH-42415
1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

4. Packaged frozen food-Continued
h. Other frozen foods, excluding frozen dairy products
i. Sum lines $\mathbf{4 a}$ through $\mathbf{4 h}$
5. Dairy products, excluding dried, canned, condensed, and evaporated dairy products
a. Cheese
b. Butter
c. Yogurt
d. Milk and cream, excluding raw milk and cream
e. Raw milk and cream
f. Ice cream and other frozen dairy products
g. Other dairy products

## h. Sum lines 5a through $\mathbf{5 g}$

6. Nonperishable (canned and packaged) food, including nonperishable meat, poultry, and seafood products
7. Fresh fruits and vegetables
8. Soft drinks, bottled water, juices, and nonalcoholic beverages
9. Coffee, tea, and powdered drink mixes
10. Bread, baked goods, and baking ingredients
11. Confectioneries, including candy, nuts, chips, and popcorn
12. Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast
13. Grocery specialties
a. Pasta
b. Breakfast cereals and bars
c. Rice
d. Packaged meals, excluding frozen
e. Other grocery specialties, including dried and soy milk
f. Sum lines 13a through 13e
14. Pet food

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 14117 |  |  |  |  |  |  |
| 14100 |  |  |  |  |  |  |
| 14212 |  |  |  |  |  |  |
| 14211 |  |  |  |  |  |  |
| 14217 |  |  |  |  |  |  |
| 14213 |  |  |  |  |  |  |
| 14215 |  |  |  |  |  |  |
| 14214 |  |  |  |  |  |  |
| 14216 |  |  |  |  |  |  |
| 14200 |  |  |  |  |  |  |
| 14830 |  |  |  |  |  |  |
| 14700 |  |  |  |  |  |  |
| 14850 |  |  |  |  |  |  |
| 14800 |  |  |  |  |  |  |
| 14820 |  |  |  |  |  |  |
| 14400 |  |  |  |  |  |  |
| 14870 |  |  |  |  |  |  |
| 14882 |  |  |  |  |  |  |
| 14881 |  |  |  |  |  |  |
| 14883 |  |  |  |  |  |  |
| 14884 |  |  |  |  |  |  |
| 14888 |  |  |  |  |  |  |
| 14880 |  |  |  |  |  |  |
| 15060 |  |  |  |  |  |  |

## WH-42415

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Description of sales, shipments, receipts, or revenue | $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  | \$ Bil. | Mil. | Thou. | Dol. | $$ |
|  | 0720 | 0721 |  |  |  |  |
| 15. Paper and plastic products | 13400 |  |  |  |  |  |
| 16. Miscellaneous commodities - Specify |  |  |  |  |  |  |
| a. | 19811 |  |  |  |  |  |
| b. | 19812 |  |  |  |  |  |
| c. | 19813 |  |  |  |  |  |
| 17. Service receipts and labor charges, including installed parts | 19700 |  |  |  |  |  |
| 18. Rental and operating lease receipts | 19940 |  |  |  |  |  |
| 19. TOTAL (Should equal ?, line A if reporting in dollars.) | 19990 |  |  |  |  | 100 |

## WH-42417

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Confectioneries, including candy, nuts, chips, and popcorn
a. Chips and popcorn
b. Candy, including chocolate
c. Chewing gum
d. Nuts, except raw
e. Other confectioneries
f. Sum lines 1 a through $1 e$
2. Soft drinks, bottled water, juices, and nonalcoholic beverages
3. Coffee, tea, and powdered drink mixes
4. Bread, baked goods, and baking ingredients
5. Packaged frozen food
6. Fresh meat and meat products
7. Nonperishable (canned and packaged) food
8. Dairy products, excluding dried, canned, condensed, and evaporated dairy products
9. Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast
10. Grocery specialties, including pasta and breakfast cereals
11. Pet food
12. Paper and plastic products
13. Tobacco and tobacco products
14. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including body and hand soaps
15. Janitorial equipment and supplies
16. Miscellaneous commodities - Specify
a.
b.
c.
.


## WH-42417

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Fresh fruits and vegetables
a. Fresh fruits
b. Prepackaged fresh-cut vegetables, including carrots and salads
c. Other fresh vegetables
d. Sum lines 1 a through 1 c
2. Packaged frozen food
a. Frozen vegetables
b. Frozen fruits and fruit juices (Report non-frozen juices on line 9.)
c. Frozen fish and seafood products
d. Frozen meat products
e. Frozen poultry products
f. Frozen baked goods
g. Frozen meals
h. Other frozen foods, excluding frozen dairy products
i. Sum lines 2a through $\mathbf{2 h}$
3. Dairy products, excluding dried, canned, condensed, and evaporated dairy products
a. Cheese
b. Yogurt
c. Milk and cream, excluding raw milk and cream
d. Butter
e. Ice cream and other frozen dairy products
f. Raw milk and cream
g. Other dairy products
h. Sum lines 3a through $\mathbf{3 g}$
4. Eggs, poultry, and poultry products, excluding canned and frozen poultry products

| Cen- <br> sus <br> use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent$0722$ |
| 0720 | 0721 |  |  |  |  |
| 14711 |  |  |  |  |  |
| 14712 |  |  |  |  |  |
| 14713 |  |  |  |  |  |
| 14700 |  |  |  |  |  |
| 14113 |  |  |  |  |  |
| 14114 |  |  |  |  |  |
| 14112 |  |  |  |  |  |
| 14115 |  |  |  |  |  |
| 14118 |  |  |  |  |  |
| 14116 |  |  |  |  |  |
| 14111 |  |  |  |  |  |
| 14117 |  |  |  |  |  |
| 14100 |  |  |  |  |  |
| 14212 |  |  |  |  |  |
| 14217 |  |  |  |  |  |
| 14213 |  |  |  |  |  |
| 14211 |  |  |  |  |  |
| 14214 |  |  |  |  |  |
| 14215 |  |  |  |  |  |
| 14216 |  |  |  |  |  |
| 14200 |  |  |  |  |  |
| 14300 |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

5. Nonperishable (canned and packaged) food, including condensed and evaporated milk
6. Fresh meat and meat products
7. Fish and seafood, excluding canned and frozen fish and seafood
8. Coffee, tea, and powdered drink mixes
9. Soft drinks, bottled water, juices, and nonalcoholic beverages
10. Bread, baked goods, and baking ingredients
11. Confectioneries, including candy, nuts, chips, and popcorn
12. Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast
13. Grocery specialties, including pasta and breakfast cereals
14. Pet food
15. Grains, beans, and seeds
16. Farm supplies, including agricultural chemicals, feed, and fertilizers
17. Miscellaneous commodities - Specify
a.
b.
c.
18. Rental and operating lease receipts
19. Receipts for harvesting, cleaning, shelling, and other farm product preparation services
20. Service receipts and labor charges, including installed parts
21. TOTAL (Should equal ? , line A if reporting in dollars.)

| Cen- <br> sus <br> use | Estimates are acceptable. |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Report dollars OR percents. |  |  |  |  |

## WH-42421

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Grains, beans, and seeds
a. Corn, excluding corn grown for silage (Report corn for silage on line $2 b$ or line $2 c$.)
b. Oats and barley
c. Wheat
d. Sorghum, excluding sorghum grown for silage (Report sorghum for silage on line $2 b$ or line $2 c$.)
e. Soybeans
f. Seeds and other grains, beans, and rice

## g. Sum lines 1a through $1 f$

2. Farm supplies
a. Hay and straw
b. Poultry and livestock feeds, including silage, not mixed on location
c. Poultry and livestock feeds, including silage, mixed on location
d. Herbicides, soil sterilizers, and soil conditioners
e. Insecticides, fungicides, and pesticides
f. Other agricultural chemicals and fertilizers
g. Seeds and bulbs for planting
h. Harness and saddlery equipment
i. Other farm supplies

## j. Sum lines 2a through 2i

3. Cattle, hogs, sheep, and goats
a. Cattle
b. Hogs
c. Sheep
d. Goats
e. Sum lines 3a through 3d


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

4. Hides, skins, and pelts
5. Leaf tobacco
a. Leaf tobacco stemmed and re-dried at this location
b. All other leaf tobacco
c. Sum lines 5a and 5b
6. Wool, wool tops, and mohair
7. Raw cotton
8. Inedible farm products
a. Raw sugar
b. Horses, mules, and donkeys
c. Other inedible farm products
d. Sum lines 8a through 8c
9. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
10. Liquefied petroleum (LP)
11. Refined petroleum products, excluding liquefied petroleum (LP)
12. General-purpose industrial machinery, equipment, and parts
13. Rough, dressed, and finished dimensional lumber
14. Iron and steel wire and wire products
15. Miscellaneous commodities - Specify
a.
b.
c.
16. Receipts from Commodity Credit Corporation
17. Rental and operating lease receipts, including storage fees
18. Receipts for harvesting, cleaning, shelling, drying, and other farm product preparation services
19. Service receipts and labor charges, including installed parts
20. TOTAL (Should equal ? ), line A if reporting in dollars.)

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 15100 |  |  |  |  |  |  |
| 15121 |  |  |  |  |  |  |
| 15122 |  |  |  |  |  |  |
| 15120 |  |  |  |  |  |  |
| 15130 |  |  |  |  |  |  |
| 15200 |  |  |  |  |  |  |
| 15141 |  |  |  |  |  |  |
| 15142 |  |  |  |  |  |  |
| 15143 |  |  |  |  |  |  |
| 15140 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 15420 |  |  |  |  |  |  |
| 15400 |  |  |  |  |  |  |
| 12320 |  |  |  |  |  |  |
| 10600 |  |  |  |  |  |  |
| 11140 |  |  |  |  |  |  |
| 19811 |  |  |  |  |  |  |
| 19812 |  |  |  |  |  |  |
| 19813 |  |  |  |  |  |  |
| 19910 |  |  |  |  |  |  |
| 19940 |  |  |  |  |  |  |
| 19920 |  |  |  |  |  |  |
| 19700 |  |  |  |  |  |  |
| 19990 |  |  |  |  |  | 00 |

## WH-42423

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
a. Compressed and liquefied gases, excluding liquefied petroleum (LP)
b. Alkalies and chlorine
c. Organic fibers
d. Detergents and soaps, excluding body and hand soaps
e. Home cleaning chemical solutions, polishes, and waxes
f. Industrial and institutional sanitation chemical solutions, polishes, and waxes
g. Wood chemicals, naval stores, and gum
h. Nonagricultural insecticides
i. Adhesives, sealants, and glues
j. Explosives, except ammunition and fireworks
k. Biofuels, including ethanol, methanol, biodiesel, and gasohol not included with petroleum products
I. Automotive chemicals, including polishes and cleaners, fuel and oil additives, and antifreeze
m. Chemically blown closed cell rubber sponge
n. Dry ice
o. Drilling chemicals, including drilling mud
p. Other chemicals and allied products
q. Sum lines 1 a through 1p
2. Farm supplies, including agricultural chemicals, feed, and fertilizers
3. Plastics materials and basic shapes
a. Plastic pipes, rods, tubes, and shapes, excluding plumbing
b. Plastic plumbing pipes and tubing
c. High pressure laminates
d. Plastics raw materials

| Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 15331 |  |  |  |  |  |
| 15332 |  |  |  |  |  |
| 15334 |  |  |  |  |  |
| 15335 |  |  |  |  |  |
| 15345 |  |  |  |  |  |
| 15346 |  |  |  |  |  |
| 15338 |  |  |  |  |  |
| 15341 |  |  |  |  |  |
| 15342 |  |  |  |  |  |
| 15343 |  |  |  |  |  |
| 15339 |  |  |  |  |  |
| 15347 |  |  |  |  |  |
| 15348 |  |  |  |  |  |
| 15351 |  |  |  |  |  |
| 15349 |  |  |  |  |  |
| 15344 |  |  |  |  |  |
| 15330 |  |  |  |  |  |
| 15800 |  |  |  |  |  |
| 15311 |  |  |  |  |  |
| 15315 |  |  |  |  |  |
| 15312 |  |  |  |  |  |
| 15313 |  |  |  |  |  |

## WH-42423

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| 0723 | Description of sales, shipments, receipts, or revenue | Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
|  |  | 0720 | 0721 |  |  |  | 0722 |
| 3. | Plastics materials and basic shapes - Continued |  |  |  |  |  |  |
|  | e. Plastics materials and basic shapes for electrical use | 15316 |  |  |  |  |  |
|  | f. Other plastics materials and basic shapes | 15314 |  |  |  |  |  |
|  | g. Polystyrene and polyurethane foam | 15317 |  |  |  |  |  |
|  | h. Plastic foam products for packaging . . . . . . . . . . . . . . | 15318 |  |  |  |  |  |
|  | i. Other plastics film, sheet, and foam | 15319 |  |  |  |  |  |
|  | j. Sum lines 3a through 3i | 15300 |  |  |  |  |  |
| 4. | Industrial gases, including welding gases |  |  |  |  |  |  |
|  | a. Oxygen | 15321 |  |  |  |  |  |
|  | b. Acetylene and other welding gases | 15322 |  |  |  |  |  |
|  | c. Other industrial gases | 15323 |  |  |  |  |  |
|  | d. Sum lines 4a through 4c | 15320 |  |  |  |  |  |
| 5. | Welding supplies, excluding gases | 12440 |  |  |  |  |  |
| 6. | Refined petroleum products, excluding liquefied petroleum (LP) | 15400 |  |  |  |  |  |
| 7. | Liquefied petroleum (LP) | 15420 |  |  |  |  |  |
| 8. | Crude rubber | 16155 |  |  |  |  |  |
| 9. | Paper and plastic products . . . . . . . . . . . . . . . . . . . . . | 13400 |  |  |  |  |  |
| 10. | Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including body and hand soaps | 13500 |  |  |  |  |  |
| 11. | Paint, paint supplies, wallpaper, and wallpaper supplies | 16000 |  |  |  |  |  |
| 12. | Abrasives, strapping, tape, ink, and mechanical rubber goods | 12460 |  |  |  |  |  |
| 13. | Industrial containers and supplies | 12450 |  |  |  |  |  |
| 14. | General-purpose industrial machinery, equipment, and parts | 12320 |  |  |  |  |  |
| 15. | Janitorial equipment and supplies <br> a. Power janitorial equipment | 12521 |  |  |  |  |  |
|  | b. Nonpower janitorial equipment . . . . . . . . . . . . . . . . . . . . . . | 12522 |  |  |  |  |  |
|  | c. Janitorial supplies . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12523 |  |  |  |  |  |
|  | d. Sum lines 15 a through 15c . . . . . . . . . . . . . . . . . . . . . | 12520 |  |  |  |  |  |

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

|  | Description of sales, shipments, receipts, or revenue | Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
|  |  | 0720 | 0721 |  |  |  | 0722 |
| 16. Commercial laundry and dry-cleaning equipment and suppliesa. Commercial laundry and dry-cleaning equipment . . . . . . . . . . 12531 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | b. Commercial laundry and dry-cleaning supplies | 12532 |  |  |  |  |  |
|  | c. Sum lines 16a and 16b | 12530 |  |  |  |  |  |
| 17. Surgical, medical, and hospital equipment and supplies . . . . . . . . . <br> 18. Electronic parts and equipment, excluding communications equipment |  | 11000 |  |  |  |  |  |
|  |  | 11600 |  |  |  |  |  |
| 19 | Hardware | 11700 |  |  |  |  |  |
| 20 | Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components | 11800 |  |  |  |  |  |
| 21 | Flat iron and steel products | 11120 |  |  |  |  |  |
| 22 | Iron and steel wire and wire products | 11140 |  |  |  |  |  |
| 23 | Iron and steel pipes and tubing . . . . . . . . . . . . . . . . . . . . . . . | 11150 |  |  |  |  |  |
| 24 | Copper and brass | 11200 |  |  |  |  |  |
| 25 | Aluminum shapes and forms | 11220 |  |  |  |  |  |
|  | Miscellaneous commodities - Specify |  |  |  |  |  |  |
|  | a. | 19811 |  |  |  |  |  |
|  | b. | 19812 |  |  |  |  |  |
|  | c. | 19813 |  |  |  |  |  |
| 27 | Rental and operating lease receipts . . . . . . . . . . . . . | 19940 |  |  |  |  |  |
| 28 | Service receipts and labor charges, including installed parts . . . . . | 19700 |  |  |  |  |  |
| 29 | TOTAL (Should equal ?, line A if reporting in dollars.) . . . . . . . . . | 19990 |  |  |  |  | 100 |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Refined petroleum products, excluding liquefied petroleum (LP)
a. Aviation gasoline
b. Motor gasoline
c. Special naphtha
d. Jet fuel, naphtha or kerosene
e. No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil
f. All other distillate fuel oil, including no. 1 and no. 4 diesel and heating oil
g. Residual fuel oil, including no. 5 and no. 6 heavy diesel
h. Lubricating oil and greases

## i. Sum lines 1 a through 1 h

2. Liquefied petroleum (LP)
3. Crude oil
4. Other petroleum products, including asphalt, road oil, and wax
5. Petroleum products marketing equipment
6. Chemicals and allied products, including antifreeze but excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP) and petroleum
a. Biofuels, including ethanol, methanol, biodiesel, and gasohol not included with petroleum products
b. Automotive chemicals, including polishes and cleaners, fuel and oil additives, and antifreeze
c. Other chemicals and allied products
d. Sum lines 6a through 6c
7. Farm supplies, including agricultural chemicals, feed, and fertilizers
8. Hardware
9. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 19.)
10. Tires and tubes
11. Grocery specialties, including pasta and breakfast cereals

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 15411 |  |  |  |  |  |  |
| 15412 |  |  |  |  |  |  |
| 15413 |  |  |  |  |  |  |
| 15414 |  |  |  |  |  |  |
| 15415 |  |  |  |  |  |  |
| 15416 |  |  |  |  |  |  |
| 15417 |  |  |  |  |  |  |
| 15418 |  |  |  |  |  |  |
| 15400 |  |  |  |  |  |  |
| 15420 |  |  |  |  |  |  |
| 15500 |  |  |  |  |  |  |
| 15520 |  |  |  |  |  |  |
| 10250 |  |  |  |  |  |  |
| 15339 |  |  |  |  |  |  |
| 15347 |  |  |  |  |  |  |
| 15344 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 15800 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 10200 |  |  |  |  |  |  |
| 10300 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| 0723 | Description of sales, shipments, receipts, or revenue | $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
|  |  | 0720 | 0721 |  |  |  | 0722 |
| 12. Pet food <br> 13. Oil well, oil field, oil refinery, and pipeline machinery, equipment, and supplies |  | 15060 |  |  |  |  |  |
|  |  | 12350 |  |  |  |  |  |
| 14. Industrial containers and supplies, including drums and barrels . . . . |  | 12450 |  |  |  |  |  |
| 15 | General-purpose industrial machinery, equipment, and parts | 12320 |  |  |  |  |  |
| 16. Miscellaneous commodities - Specifya. |  |  |  |  |  |  |  |
|  |  | 19811 |  |  |  |  |  |
|  | b. | 19812 |  |  |  |  |  |
| 17 | c. | 19813 |  |  |  |  |  |
|  | Rental and operating lease receipts | 19940 |  |  |  |  |  |
| 18 | Pipeline transportation receipts | 19840 |  |  |  |  |  |
| 19 | Service receipts and labor charges, including installed parts | 19700 |  |  |  |  |  |
| 20 | TOTAL (Should equal ?, line A if reporting in dollars.) . . . . . . . . . . | 19990 |  |  |  |  | 100 |

## WH-42427

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Beer, ale, and brewers' products
a. Beer and ale
b. Brewers' products
c. Sum lines 1 a and 1 b
2. Wine and distilled alcoholic beverages
a. Wine
b. Distilled liquor, including premixed alcoholic drinks
c. Sum lines 2a and 2b
3. Soft drinks, bottled water, juices, and nonalcoholic beverages
a. Packaged soft drinks
b. Pre-mix and post-mix bulk soft drinks
c. Bottled water
d. Nonalcoholic beer and mixers
e. Sport and energy drinks, including bottled and canned coffee and tea
f. Non-frozen fruit and vegetable juices

## g. Sum lines 3a through 3f

4. Ice, excluding dry ice
5. Novelty T-shirts
6. Novelty hats
7. Paper and plastic products
8. Art goods, including novelties and souvenirs
a. Art goods and supplies
b. Novelties and souvenirs, excluding novelty glassware
c. Novelty glassware
d. Sum lines 8a through 8c
9. Nuts, except raw

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Per | cent |
| 0720 | 0721 |  |  |  | 0722 |  |
| 15611 |  |  |  |  |  |  |
| 15612 |  |  |  |  |  |  |
| 15600 |  |  |  |  |  |  |
| 15711 |  |  |  |  |  |  |
| 15712 |  |  |  |  |  |  |
| 15700 |  |  |  |  |  |  |
| 14851 |  |  |  |  |  |  |
| 14852 |  |  |  |  |  |  |
| 14853 |  |  |  |  |  |  |
| 14854 |  |  |  |  |  |  |
| 14855 |  |  |  |  |  |  |
| 14856 |  |  |  |  |  |  |
| 14850 |  |  |  |  |  |  |
| 16151 |  |  |  |  |  |  |
| 13912 |  |  |  |  |  |  |
| 13930 |  |  |  |  |  |  |
| 13400 |  |  |  |  |  |  |
| 16121 |  |  |  |  |  |  |
| 16122 |  |  |  |  |  |  |
| 16123 |  |  |  |  |  |  |
| 16120 |  |  |  |  |  |  |

## WH-42427

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Farm supplies
a. Hay and straw
b. Poultry and livestock feeds, including silage, not mixed on location
c. Poultry and livestock feeds, including silage, mixed on location
d. Herbicides, soil sterilizers, and soil conditioners
e. Insecticides, fungicides, and pesticides
f. Other agricultural chemicals and fertilizers
g. Seeds and bulbs for planting
h. Harness and saddlery equipment
i. Other farm supplies

## j. Sum lines 1 a through 1 i

2. Grains, beans, and seeds
a. Corn, excluding corn grown for silage (Report corn grown for silage on line $1 b$ or line $1 c$.)
b. Oats and barley
c. Wheat
d. Sorghum, excluding sorghum grown for silage (Report sorghum for silage on line 1 b or line 1c.)
e. Soybeans
f. Seeds and other grains, beans, and rice
g. Sum lines 2a through $2 f$
3. Lawn and garden machinery, equipment, and parts
4. Flowers, plants, trees, nursery stock, and florists' supplies, including artificial
a. Fresh flowers and florists' supplies
b. Live trees, plants, and nursery stock
c. Artificial flowers, plants, and trees, including artificial Christmas trees
d. Sum lines 4a through 4c

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 15811 |  |  |  |  |  |  |
| 15812 |  |  |  |  |  |  |
| 15813 |  |  |  |  |  |  |
| 15814 |  |  |  |  |  |  |
| 15815 |  |  |  |  |  |  |
| 15816 |  |  |  |  |  |  |
| 15817 |  |  |  |  |  |  |
| 15819 |  |  |  |  |  |  |
| 15818 |  |  |  |  |  |  |
| 15800 |  |  |  |  |  |  |
| 14911 |  |  |  |  |  |  |
| 14912 |  |  |  |  |  |  |
| 14913 |  |  |  |  |  |  |
| 14914 |  |  |  |  |  |  |
| 14915 |  |  |  |  |  |  |
| 14916 |  |  |  |  |  |  |
| 14900 |  |  |  |  |  |  |
| 12220 |  |  |  |  |  |  |
| 16111 |  |  |  |  |  |  |
| 16112 |  |  |  |  |  |  |
| 16113 |  |  |  |  |  |  |
| 16110 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| 0723 | Description of sales, shipments, receipts, or revenue | Census use | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
|  |  | 0720 | 0721 |  |  |  | 0722 |
| 5. | Grocery specialties, including pasta and breakfast cereals | 14880 |  |  |  |  |  |
| 6. | Pet food | 15060 |  |  |  |  |  |
| 7. | Pets and pet supplies | 15050 |  |  |  |  |  |
| 8. | Hardware | 11700 |  |  |  |  |  |
| 9. | Farm machinery, equipment, and parts | 12200 |  |  |  |  |  |
| 10. | Other construction products and materials, including gutters, prefabricated buildings, and plastic and metal fence | 10740 |  |  |  |  |  |
| 11. | Tires and tubes | 10300 |  |  |  |  |  |
| 12. | Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum | 15330 |  |  |  |  |  |
| 13. | Refined petroleum products, excluding liquefied petroleum (LP) | 15400 |  |  |  |  |  |
| $14 .$ | Miscellaneous commodities - Specify |  |  |  |  |  |  |
|  | a. | 19811 |  |  |  |  |  |
|  | b. | 19812 |  |  |  |  |  |
|  | c. | 19813 |  |  |  |  |  |
| 15. | Receipts from Commodity Credit Corporation | 19910 |  |  |  |  |  |
| 16. | Receipts for harvesting, cleaning, shelling, and other farm product preparation services | 19920 |  |  |  |  |  |
| 17. | Rental and operating lease receipts | 19940 |  |  |  |  |  |
| 18. | Service receipts and labor charges, including installed parts . . . . . . . | 19700 |  |  |  |  |  |
| 19. | TOTAL (Should equal ?, line A if reporting in dollars.) . . . . . . . . . . | 19990 |  |  |  |  | 100 |

## WH-42431

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Books, periodicals, newspapers, and other printed materials
a. Books, including audio books
b. Periodicals and newspapers
c. Other printed materials, including sheet music, maps, and atlases
d. Sum lines 1 a through 1 c
2. Flowers, plants, trees, nursery stock, and florists' supplies, including artificial
a. Fresh flowers and florists' supplies
b. Live trees, plants, and nursery stock
c. Artificial flowers, plants, and trees, including artificial Christmas trees
d. Sum lines 2a through 2c
3. Toys and hobby goods and supplies
4. Prerecorded CDs and audio tapes, excluding audio books
5. Prerecorded DVDs and video tapes
6. Office paper, office supplies, greeting cards, and labels
7. Art goods, including novelties and souvenirs
8. Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils
9. Hardware
10. Farm supplies, including agricultural chemicals, feed, and fertilizers
11. Miscellaneous commodities - Specify
a.
b.
c.
12. Service receipts and labor charges, including installed parts
13. Rental and operating lease receipts
14. TOTAL (Should equal ?, line A if reporting in dollars.)

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 16101 |  |  |  |  |  |  |
| 16102 |  |  |  |  |  |  |
| 16103 |  |  |  |  |  |  |
| 16100 |  |  |  |  |  |  |
| 16111 |  |  |  |  |  |  |
| 16112 |  |  |  |  |  |  |
| 16113 |  |  |  |  |  |  |
| 16110 |  |  |  |  |  |  |
| 12800 |  |  |  |  |  |  |
| 13130 |  |  |  |  |  |  |
| 13140 |  |  |  |  |  |  |
| 13300 |  |  |  |  |  |  |
| 16120 |  |  |  |  |  |  |
| 10500 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 15800 |  |  |  |  |  |  |
| 19811 |  |  |  |  |  |  |
| 19812 |  |  |  |  |  |  |
| 19813 |  |  |  |  |  |  |
| 19700 |  |  |  |  |  |  |
| 19940 |  |  |  |  |  |  |
| 19990 |  |  |  |  | 1 | 00 |

## WH-42433

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Tobacco and tobacco products
a. Cigars
b. Cigarettes
c. Other tobacco products, excluding leaf tobacco
d. Sum lines 1a through 1 c
2. Leaf tobacco
3. Smokers' accessories
4. Paper and plastic products
5. Confectioneries, including candy, nuts, chips, and popcorn
a. Candy, including chocolate
b. Chewing gum
c. Nuts, except raw
d. Chips and popcorn
e. Other confectioneries
f. Sum lines 5a through 5e
6. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including body and hand soaps
7. Nonperishable (canned and packaged) food
a. Nonperishable (canned and packaged) fruits and vegetables
b. Baby food
c. Nonperishable (canned and packaged) meat
d. Nonperishable (canned and packaged) fish and seafood
e. Nonperishable (canned and packaged) milk
f. Pickles and olives
g. Preserves, jellies, jams, peanut butter, and honey
h. Sauces, salad dressing, dips, and vinegar

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 15911 |  |  |  |  |  |  |
| 15912 |  |  |  |  |  |  |
| 15913 |  |  |  |  |  |  |
| 15900 |  |  |  |  |  |  |
| 15120 |  |  |  |  |  |  |
| 16152 |  |  |  |  |  |  |
| 13400 |  |  |  |  |  |  |
| 14411 |  |  |  |  |  |  |
| 14412 |  |  |  |  |  |  |
| 14413 |  |  |  |  |  |  |
| 14414 |  |  |  |  |  |  |
| 14415 |  |  |  |  |  |  |
| 14400 |  |  |  |  |  |  |
| 13500 |  |  |  |  |  |  |
| 14831 |  |  |  |  |  |  |
| 14832 |  |  |  |  |  |  |
| 14833 |  |  |  |  |  |  |
| 14834 |  |  |  |  |  |  |
| 14835 |  |  |  |  |  |  |
| 14837 |  |  |  |  |  |  |
| 14838 |  |  |  |  |  |  |
| 14839 |  |  |  |  |  |  |

## WH-42433

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

7. Nonperishable (canned and packaged) food - Continued
i. Other nonperishable (canned and packaged) food, including nonperishable poultry products
j. Sum lines 7a through 7i
8. Soft drinks, bottled water, juices, and nonalcoholic beverages
a. Packaged soft drinks
b. Pre-mix and post-mix bulk soft drinks
c. Bottled water
d. Nonalcoholic beer and mixers
e. Sport and energy drinks, including bottled and canned coffee and tea
f. Non-frozen fruit and vegetable juices

## g. Sum lines 8a through $8 f$

9. Grocery specialties
a. Breakfast cereals and bars
b. Pasta
c. Other grocery specialties
d. Sum lines 9a through 9c
10. Pet food
11. Coffee, tea, and powdered drink mixes
a. Coffee, excluding bottled and canned
b. Tea, excluding bottled and canned
c. Powdered drink mixes
d. Sum lines 11 a through 11 c
12. Fresh meat and meat products
13. Dairy products, excluding dried, canned, condensed, and evaporated dairy products
14. Packaged frozen food

(1) DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ?, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Paint, paint supplies, wallpaper, and wallpaper supplies
a. Architectural coatings, enamels, primers, stains, solvents, and lacquers
b. Industrial/Original Equipment Manufacturer (OEM) coatings
c. Special purpose coatings, including automotive, refinish, marine, and traffic coatings
d. Paint supplies
e. Wallpaper and wallpaper supplies
f. Sum lines 1 a through $1 e$
2. Abrasives, strapping, tape, ink, and mechanical rubber goods
3. Flooring and floor coverings
4. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 12.)
5. Hardware
6. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
7. Plastics materials and basic shapes
8. Refined petroleum products, excluding liquefied petroleum (LP)
9. General-purpose industrial machinery, equipment, and parts
10. Miscellaneous commodities - Specify
a.
b.
c.
11. Rental and operating lease receipts
12. Service receipts and labor charges, including installed parts
13. TOTAL (Should equal ?, line $A$ if reporting in dollars.)

| Census use | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 16011 |  |  |  |  |  |  |
| 16012 |  |  |  |  |  |  |
| 16013 |  |  |  |  |  |  |
| 16014 |  |  |  |  |  |  |
| 16015 |  |  |  |  |  |  |
| 16000 |  |  |  |  |  |  |
| 12460 |  |  |  |  |  |  |
| 10530 |  |  |  |  |  |  |
| 10200 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 15330 |  |  |  |  |  |  |
| 15300 |  |  |  |  |  |  |
| 15400 |  |  |  |  |  |  |
| 12320 |  |  |  |  |  |  |
| 19811 |  |  |  |  |  |  |
| 19812 |  |  |  |  |  |  |
| 19813 |  |  |  |  |  |  |
| 19940 |  |  |  |  |  |  |
| 19700 |  |  |  |  |  |  |
| 19990 |  |  |  |  | 1 | 00 |

## WH-42437

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? , line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Art goods, including novelties and souvenirs
a. Art goods and supplies
b. Novelties and souvenirs, excluding novelty glassware
c. Novelty glassware
d. Sum lines 1 a through 1 c
2. Miscellaneous nondurable goods, including ice, wigs, yarns, leather products, prepaid phone cards, candles, and decorations
3. Textile bags, bagging, and burlap
4. Toys and hobby goods and supplies
5. Women's, misses', and girls' clothing
6. Men's and boys' clothing
7. Footwear
8. Books, periodicals, newspapers, and other printed materials
9. Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils
10. Linens, domestics, curtains, and draperies
11. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils
12. Jewelry, diamonds, gemstones, and watches, including plated ware and silverware
13. Grocery specialties, including pasta and breakfast cereals
14. Pet food
15. Pets and pet supplies
16. Printing and writing paper
17. Office paper, office supplies, greeting cards, and labels
18. Paper and plastic dishes and cups, paper napkins, and plastic utensils
19. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including veterinarians' medicines
20. Knit and woven piece goods


## WH-42437

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

21. Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings
22. Household and lawn furniture
23. Flowers, plants, trees, nursery stock, and florists' supplies, including artificial
24. Sporting and recreational goods and supplies
25. Plastics materials and basic shapes
26. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
27. Photographic equipment and supplies
28. Electrical apparatus and equipment
29. Hardware
30. Lawn and garden machinery, equipment, and parts
31. General-purpose industrial machinery, equipment, and parts
32. Abrasives, strapping, tape, ink, and mechanical rubber goods
33. Advertising specialties, including paper novelties
34. Miscellaneous commodities - Specify
a.
b.
c.
35. Rental and operating lease receipts
36. Service receipts and labor charges, including installed parts
a. Labor charges for repair work
b. Parts installed in repair work
c. Other service receipts and labor charges - Specify

## d. Sum lines 36a through 36c

37. TOTAL (Should equal ? ), line A if reporting in dollars.)

| $\begin{gathered} \text { Cen- } \\ \text { sus } \\ \text { use } \end{gathered}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 13700 |  |  |  |  |  |
| 10400 |  |  |  |  |  |
| 16110 |  |  |  |  |  |
| 12700 |  |  |  |  |  |
| 15300 |  |  |  |  |  |
| 15330 |  |  |  |  |  |
| 10800 |  |  |  |  |  |
| 11400 |  |  |  |  |  |
| 11700 |  |  |  |  |  |
| 12220 |  |  |  |  |  |
| 12320 |  |  |  |  |  |
| 12460 |  |  |  |  |  |
| 19730 |  |  |  |  |  |
| 19811 |  |  |  |  |  |
| 19812 |  |  |  |  |  |
| 19813 |  |  |  |  |  |
| 19940 |  |  |  |  |  |
| 19701 |  |  |  |  |  |
| 19702 |  |  |  |  |  |
| 19703 |  |  |  |  |  |
| 19700 |  |  |  |  |  |
| 19990 |  |  |  |  | 100 |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue

1. Electrical apparatus and equipment
a. Power and distribution transformers, unit substation
b. Switchgear and switchboard apparatus
c. Electric motors and generators, including motor-generator sets, excluding parts and supplies
d. Parts and supplies for electric motors and generators
e. Conduit, raceway, and fittings
f. Electric light bulbs
g. Interior wiring, excluding conduit
h. Exterior wiring and cables, excluding conduit
i. Lighting fixtures
j. Industrial controls, excluding electrical transmission equipment
k. Electrical transmission equipment
I. Batteries, except automotive
$\mathbf{m}$. Other electrical apparatus and equipment, including alarm systems, fuses, and lightning rods

## n. Sum lines 1a through $\mathbf{1 m}$

2. General-purpose industrial machinery, equipment, and parts
a. New pumps, compressors, and equipment, excluding hydraulic and pneumatic pumps
b. New diesel engines, excluding automotive engines
c. New controlling, recording, and indicating instruments and accessories
d. New gasoline engines, motor parts, except electric motors, and engine electrical equipment, except auto and aircraft
e. Other new general-purpose industrial machinery and equipment
f. Used general-purpose industrial machinery and equipment
g. Parts and supplies for general-purpose industrial machinery and equipment
h. Sum lines 2a through $\mathbf{2 g}$

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0720 | 0721 |  |  |  | 0722 |
| 11411 |  |  |  |  |  |
| 11412 |  |  |  |  |  |
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| 12329 |  |  |  |  |  |
| 12320 |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
3. Electronic parts and equipment, excluding communications equipment
a. Integrated circuits
b. Capacitors and resistors
c. Semiconductors
d. Electronic connectors and other passive electronic parts
e. Other electronic parts and equipment
f. Sum lines 3a through 3e
4. Other industrial machinery, equipment, and parts
a. New metal smelting and refining machinery and equipment
b. New power plant machinery, excluding electrical
c. New printing trades machinery and equipment
d. Printing trades supplies
e. New textile and sewing machinery and equipment
f. New woodworking machinery
g. Industrial water treatment equipment
h. Other new industrial machinery and equipment
i. Used industrial machinery and equipment
j. Parts and supplies for industrial machinery and equipment

## k. Sum lines $\mathbf{4 a}$ through $\mathbf{4 j}$

5. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components
a. Plastic pipe fittings and valves, excluding pipes and tubing
b. Metal pipe fittings and valves, excluding pipes and tubing
c. Plumbing fixtures
d. Hydronic and gas furnaces and water heaters
e. Electric water heaters
f. Boilers, radiators, and convectors

| Census <br> use | 2012 |  |  |  |  |  |
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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 11612 |  |  |  |  |  |  |
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| 11613 |  |  |  |  |  |  |
| 11615 |  |  |  |  |  |  |
| 11616 |  |  |  |  |  |  |
| 11618 |  |  |  |  |  |  |
| 11600 |  |  |  |  |  |  |
| 12481 |  |  |  |  |  |  |
| 12482 |  |  |  |  |  |  |
| 12483 |  |  |  |  |  |  |
| 12489 |  |  |  |  |  |  |
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| 12485 |  |  |  |  |  |  |
| 12488 |  |  |  |  |  |  |
| 12486 |  |  |  |  |  |  |
| 12487 |  |  |  |  |  |  |
| 12491 |  |  |  |  |  |  |
| 12480 |  |  |  |  |  |  |
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| 11814 |  |  |  |  |  |  |
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| 11815 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
5. Plumbing and hydronic heating equipment and supplies, including gas plumbing appliances, water heaters, and other water system components - Continued
g. Other plumbing and heating equipment and supplies
h. Sum lines 5a through $\mathbf{5 g}$
6. Household and lawn furniture
a. Upholstered furniture
b. Mattresses and beds
c. Lawn and outdoor furniture
d. Sleep sofas
e. Other furniture
f. Sum lines 6a through $\mathbf{6 e}$
7. Surgical, medical, and hospital equipment and supplies
a. Surgical, medical, and hospital instruments and equipment
b. Orthopedic and prosthetic appliances and supplies, including wheelchairs, walkers, crutches, canes, and hearing aids
c. Surgical, medical, and hospital supplies
d. Sum lines 7a through 7c
8. Electric and gas household appliances, excluding plumbing
9. Sporting and recreational goods and supplies
a. Athletic equipment and accessories
b. Camping and fishing equipment and accessories
c. Billiards, pool, and bowling equipment and accessories
d. Small firearms and ammunition for sporting and hunting, reloading equipment, archery supplies, shooting aids, and accessories
e. Marine pleasure craft, equipment, and accessories
f. Bicycles and bicycle parts and accessories, including tires and tubes
g. Skiing and snowboarding equipment
h. Swimming pools and swimming pool supplies
i. Go-carts


1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

0723
9. Sporting and recreational goods and supplies - Continued
j. Other sporting and recreational goods, including bingo supplies and playground equipment

## k. Sum lines 9a through 9j

10. Hardware
a. Hand tools, excluding power driven tools
b. Hand tools, power driven
c. Bolts, nuts, rivets, and other fasteners, excluding nails (Report nails on line 14.)
d. Cutlery
e. Window treatment parts and accessories
f. Sum lines 10a through 10e
11. New and rebuilt automotive and trailer parts and supplies (Report parts installed in repair work on line 29.)
a. Brake parts, including fluid and all disk and drum parts
b. Engine parts, excluding electrical parts
c. Other automotive parts and supplies
d. Automotive accessories, excluding car stereos and CD players
e. Sum lines 11a through 11d
12. New and used automobiles, motorcycles, and trailers
a. New automobiles
b. Used automobiles
c. Motorcycles
d. Utility trailers
e. All-terrain vehicles (ATVs), snowmobiles, motor scooters, mopeds, and other motorized recreational-use vehicles
f. Sum lines 12a through $12 e$
13. Transportation equipment, including golf carts
14. Iron and steel wire and wire products, including nails

| Census use | 2012 |  |  |  |  |  |
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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 12718 |  |  |  |  |  |  |
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| 12700 |  |  |  |  |  |  |
| 11715 |  |  |  |  |  |  |
| 11714 |  |  |  |  |  |  |
| 11712 |  |  |  |  |  |  |
| 11713 |  |  |  |  |  |  |
| 11716 |  |  |  |  |  |  |
| 11700 |  |  |  |  |  |  |
| 10214 |  |  |  |  |  |  |
| 10219 |  |  |  |  |  |  |
| 10223 |  |  |  |  |  |  |
| 10224 |  |  |  |  |  |  |
| 10200 |  |  |  |  |  |  |
| 10111 |  |  |  |  |  |  |
| 10112 |  |  |  |  |  |  |
| 10113 |  |  |  |  |  |  |
| 10114 |  |  |  |  |  |  |
| 10115 |  |  |  |  |  |  |
| 10100 |  |  |  |  |  |  |
| 12630 |  |  |  |  |  |  |
| 11140 |  |  |  |  |  |  |

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

15. Toys and hobby goods and supplies
a. Video games, excluding PC game software (Report video-game consoles on line 8.)
b. Toys and games, including children's vehicles
c. Crafts and craft supplies
d. Other hobby goods and supplies
e. Fireworks and firecrackers
f. Sum lines $\mathbf{1 5 a}$ through $\mathbf{1 5 e}$
16. Semi-finished iron and steel products
17. Flat iron and steel products
18. Iron and steel pipes and tubing
19. Other iron and steel products
20. Stainless steel
21. Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils
22. Office and business furniture
23. Plywood, panels, and millwork, including doors, windows, and wood fence
a. Wood millwork, including moldings, doors, windows, and cabinets
b. Other panel products, including hardwood plywood, hardwood veneer, and particleboard
c. Sum lines 23a and 23b
24. Nonwood roofing, nonwood siding, and insulation materials
a. Nonwood roofing
b. Nonwood siding
c. Insulation materials
d. Sum lines 24a through 24c
25. New computer equipment
a. Computers
b. Computer storage devices
c. Computer printers


## WH-42501

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## WH-42503

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in ? , line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

## Description of sales, shipments, receipts, or revenue

1. Packaged frozen food
a. Frozen meals
b. Frozen fish and seafood products
c. Frozen vegetables
d. Frozen fruits and fruit juices (Report non-frozen juices on line 8.)
e. Frozen meat products
f. Frozen baked goods
g. Other frozen foods, excluding frozen dairy products
h. Frozen poultry products
i. Sum lines 1 a through 1 h
2. Confectioneries, including candy, nuts, chips, and popcorn
a. Candy, including chocolate
b. Nuts, except raw
c. Other confectioneries
d. Sum lines 2a through 2c
3. Bread, baked goods, and baking ingredients
a. Bread and rolls
b. Cookies and cakes
c. Refined sugar

## d. Sum lines 3a through 3c

4. Fresh meat and meat products
5. Fresh fruits and vegetables
a. Fresh fruits
b. Prepackaged fresh-cut vegetables, including carrots and salads
c. Other fresh vegetables
d. Sum lines 5a through 5c

| Census use | 2012 |  |  |  |  |  |
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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 14111 |  |  |  |  |  |  |
| 14112 |  |  |  |  |  |  |
| 14113 |  |  |  |  |  |  |
| 14114 |  |  |  |  |  |  |
| 14115 |  |  |  |  |  |  |
| 14116 |  |  |  |  |  |  |
| 14117 |  |  |  |  |  |  |
| 14118 |  |  |  |  |  |  |
| 14100 |  |  |  |  |  |  |
| 14411 |  |  |  |  |  |  |
| 14413 |  |  |  |  |  |  |
| 14415 |  |  |  |  |  |  |
| 14400 |  |  |  |  |  |  |
| 14821 |  |  |  |  |  |  |
| 14822 |  |  |  |  |  |  |
| 14825 |  |  |  |  |  |  |
| 14820 |  |  |  |  |  |  |
| 14600 |  |  |  |  |  |  |
| 14711 |  |  |  |  |  |  |
| 14712 |  |  |  |  |  |  |
| 14713 |  |  |  |  |  |  |
| 14700 |  |  |  |  |  |  |

## WH-42503

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue
6. Coffee, tea, and powdered drink mixes
7. Nonperishable (canned and packaged) food
a. Nonperishable (canned and packaged) fruits and vegetables
b. Other nonperishable (canned and packaged) food, including nonperishable poultry products
c. Sum lines 7a and 7b
8. Soft drinks, bottled water, juices, and nonalcoholic beverages
9. Wine and distilled alcoholic beverages
10. Dairy products, excluding dried, canned, condensed, and evaporated dairy products
a. Cheese
b. Raw milk and cream
c. Other dairy products
d. Sum lines 10a through 10c
11. Grocery specialties, including pasta and breakfast cereals
12. Pet food
13. Eggs, poultry, and poultry products, excluding canned and frozen poultry products
a. Eggs
b. Live poultry
c. Poultry not slaughtered on location, excluding frozen and canned poultry products
d. Poultry slaughtered on location
e. Sum lines 13a through 13d
14. Paper and plastic products
15. Cattle, hogs, sheep, and goats
a. Cattle
b. Hogs
c. Sheep

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|  | Estimates are acceptable. Report dollars OR percents. |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
| 0720 | 0721 |  |  |  | 0722 |  |
| 14800 |  |  |  |  |  |  |
| 14831 |  |  |  |  |  |  |
| 14848 |  |  |  |  |  |  |
| 14830 |  |  |  |  |  |  |
| 14850 |  |  |  |  |  |  |
| 15700 |  |  |  |  |  |  |
| 14212 |  |  |  |  |  |  |
| 14215 |  |  |  |  |  |  |
| 14216 |  |  |  |  |  |  |
| 14200 |  |  |  |  |  |  |
| 14880 |  |  |  |  |  |  |
| 15060 |  |  |  |  |  |  |
| 14312 |  |  |  |  |  |  |
| 14313 |  |  |  |  |  |  |
| 14314 |  |  |  |  |  |  |
| 14311 |  |  |  |  |  |  |
| 14300 |  |  |  |  |  |  |
| 13400 |  |  |  |  |  |  |
| 15011 |  |  |  |  |  |  |
| 15012 |  |  |  |  |  |  |
| 15013 |  |  |  |  |  |  |

## WH-42503

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

## Description of sales, shipments, receipts, or revenue

15. Cattle, hogs, sheep, and goats - Continued
d. Goats
e. Sum lines 15a through 15d
16. Grains, beans, and seeds
17. Women's, misses', and girls' clothing
a. Women's, misses', and girls' dresses, blouses, and sweaters, including unisex clothing
b. Other women's, misses', and girls' clothing, excluding accessories
c. Sum lines $\mathbf{1 7 a}$ and 17b
18. Men's and boys' clothing
a. Men's and boys' dress and casual shirts, sweaters, slacks, and jeans
b. Other men's and boys' clothing, excluding accessories
c. Sum lines $\mathbf{1 8 a}$ and $18 b$
19. Men's clothing accessories, including hats, gloves, and neckwear
20. Women's clothing accessories, including hats, gloves, and handbags
21. Knit and woven piece goods
22. Footwear
23. Office paper, office supplies, greeting cards, and labels
24. Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including veterinarians' medicines
25. Printing and writing paper
26. Paint, paint supplies, wallpaper, and wallpaper supplies
27. Books, periodicals, newspapers, and other printed materials
28. Art goods, including novelties and souvenirs
29. Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum
30. Refined petroleum products, excluding liquefied petroleum (LP)
31. Other petroleum products, including asphalt, road oil, and wax
32. Farm supplies, including agricultural chemicals, feed, and fertilizers
33. Plastics materials and basic shapes, including pipes and tubing


## WH-42503

1 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


