



U.S. DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. CENSUS BUREAU

FORM

MI-21208 (DRAFT)

2012 ECONOMIC CENSUS

Potash, Soda, and Borate Mineral Mining

OMB No. 0607-0939: Approval Expires

DUE DATE
FEBRUARY 12, 2013

(Please correct any errors in this mailing address.)

Need help or have questions?

- **Read** the accompanying information sheet(s) before answering the questions.
- **Visit** econhelp.census.gov
- **Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

MI-21208

Report Online - It's fast and secure!
Go to: econhelp.census.gov

- OR -

Mail your
completed
form to:

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Please center numbers in their respective boxes.
- Place an "X" inside the box.

Examples:

 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown to the left of the mailing address the same as the one used for this establishment on its latest 2012 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes - Go to **2** 0022 No - Enter current EIN (9 digits) → 0025

 -
2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. Box and rural route addresses are not physical locations.)

0031 Yes - Go to line B

0032 No - Enter physical location →

0035 Number and street

0036 City, town, village, etc.

0037 State

0038 ZIP Code

 -
CONTINUE WITH **2** ON PAGE 2

2 PHYSICAL LOCATION - Continued

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
(Mark "X" only ONE box.)

- 0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. In what type of municipality is this establishment physically located?
(Mark "X" only ONE box.)

- 0046 City, village, or borough 0047 Town or township 0048 Other 0024 Do not know

3 OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2012?
(Mark "X" only ONE box.)

- 0011 In operation
0016 Under construction, development, or exploration
0013 Temporarily or seasonally inactive

0014 Ceased operation - Give date at right →

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

0015 Sold or leased to another operator - Give date at right AND enter name and address of new owner or operator and Employer Identification Number (EIN) below ↴

0060 Name of new owner or operator	0061 EIN (9 digits)	
<input type="text"/>	<input type="text"/>	
0062 Mailing address (Number and street, P.O. Box, etc.)		
<input type="text"/>		
0063 City, town, village, etc.	0064 State	0065 ZIP Code
<input type="text"/>	<input type="text"/>	<input type="text"/>

4 MONTHS IN OPERATION

Mark "X" if None 2012 Number

Number of months in operation during 2012 (If none, mark "X" and go to 30.) 0002

<input type="text"/>	<input type="text"/>
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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be **rounded to thousands** of dollars.

Mark "X" if None

If a figure is **\$2,035,628.79**:

Report →

If a value is "0" (or less than \$500.00):

Report →

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/> 2 <input type="text"/>	<input type="text"/> 036 <input type="text"/>
<i>EXAMPLE</i>		

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Exclude nonoperating income such as royalties, interest, dividends, or the sale of fixed assets.

Mark "X" if None

A. Total value of products shipped and other receipts (Report detail in **22**.) 0100

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>

B. Value of products exported (This is a breakout of the value reported on line A.)

Report the value of products shipped for export. Include shipments to customers in the Panama Canal Zone, the Commonwealth of Puerto Rico, and U.S. possessions, as well as the value of products shipped to exporters or other wholesalers for export. Also, include the value of products sold to the U.S. Government to be shipped to foreign governments. 0130

<input type="text"/>	<input type="text"/>	<input type="text"/>
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6 Not Applicable.

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7 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown to the left of the mailing address or corrected in **1**.

Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.
- Subcontractors and their employees.

For further clarification, see information sheet(s).

A. Number of employees

1. Number of mining, production, development and exploration workers for pay period including March 12 0325
2. Number of other employees for pay period including March 12 0336
3. **TOTAL** (Add lines A1 and A2.) 0320

2012	
Number	
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll
- a.** Mining, production, development, and exploration workers . 0304
- b.** All other employees 0305
- c. TOTAL** (Add lines B1a and B1b.) 0300
2. First quarter payroll (January-March, 2012) 0310

	2012		
	\$ Bil.	Mil.	Thou.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- C.** Number of hours worked by mining, production, development, and exploration workers (Annual hours worked by mining, production, development, and exploration workers reported on line A1.) 0200

2012	
Hours	
Thou.	
<input type="checkbox"/>	<input type="checkbox"/>

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CONTINUE WITH **7** ON PAGE 5

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 EMPLOYMENT AND PAYROLL - Continued

D. Employer's cost for fringe benefits - Employer's cost for legally required programs and programs not required by law.

1. Health insurance - Insurance premiums on hospitals, medical plans, and single service plans such as dental, vision, and prescription drug plans. Include premium equivalents for self-insured plans and fees paid to third party administrators (TPAs). Do not include employee contributions. 0333

Mark "X" if None

	2012		
	\$ Bil.	Mil.	Thou.
<input type="checkbox"/>			

2. Pension plans

a. Defined benefit pension plans - Costs for both qualified and unqualified defined pension plans. Pension plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include the employee's compensation and years of service and are not allocated to specific accounts maintained for employees. 0335

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b. Defined contribution plans - Costs under defined contribution plans. Pension plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity. Examples include profit sharing plans, money purchase (e.g., 401k, 403b) and stock bonus plans (e.g., ESOPs) 0337

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3. Other - Other fringe benefits (e.g., Social Security, workers' compensation insurance, unemployment tax, state disability insurance programs, life insurance benefits, Medicare) 0339

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4. TOTAL (Add lines D1 through D3.) 0220

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8 Not Applicable.

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9 INVENTORIES

Report inventories at cost or market using generally accepted accounting practices.

A. Did this establishment own inventories, regardless of where held, at the end of 2012 and/or 2011?

0486 Yes - Go to line B

0487 No - Go to **13**

B. Report inventories for mined products and supplies owned by this establishment as of December 31 before Last-in, First-out (LIFO) adjustment (if any).

	Mark "X" if None	End of 2012			Mark "X" if None	End of 2011		
		\$ Bil.	Mil.	Thou.		\$ Bil.	Mil.	Thou.
1. Mined or quarried products	<input type="checkbox"/>				<input type="checkbox"/>			
	0461				0471			
2. Supplies, parts, fuels, etc.	<input type="checkbox"/>				<input type="checkbox"/>			
	0462				0472			
3. Total inventories before LIFO adjustment (if any) (Add lines B1 and B2.)	<input type="checkbox"/>				<input type="checkbox"/>			
	0460				0470			
4. LIFO reserve (if any)	<input type="checkbox"/>				<input type="checkbox"/>			
	0466				0476			
5. Total inventories after LIFO adjustment value (Line B3 minus line B4.)	<input type="checkbox"/>				<input type="checkbox"/>			
	0468				0469			

10 INVENTORIES BY VALUATION METHOD

Report how much of the inventory reported in **9**, line B3 is subject to the following valuation methods.

	Mark "X" if None	End of 2012			Mark "X" if None	End of 2011		
		\$ Bil.	Mil.	Thou.		\$ Bil.	Mil.	Thou.
A. LIFO valuation method before adjustment	<input type="checkbox"/>				<input type="checkbox"/>			
	0465				0475			
B. Any non-LIFO valuation method - Specify method ↴								
0895 <input style="width: 150px; height: 20px;" type="text"/>	<input type="checkbox"/>				<input type="checkbox"/>			
	0487				0485			
C. TOTAL (Add lines A and B. Total should equal 9, line B3.)	<input type="checkbox"/>				<input type="checkbox"/>			
	0510				0508			

11 and 12 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

13 ASSETS, CAPITAL EXPENDITURES, RETIREMENTS, AND DEPRECIATION
See information sheet(s) on how to report leasing arrangements.

Mark "X" if None

			2012		
			\$ Bil.	Mil.	Thou.
A.	Gross value of depreciable and/or depletable assets (acquisition cost) at the beginning of the year	0500	<input type="checkbox"/>		
B.	Capital expenditures during the year				
1.	Capital expenditures for new and used buildings, structures, machinery, and equipment (<i>Exclude land.</i>)	0520	<input type="checkbox"/>		
2.	Capital expenditures for mineral exploration and development	0536	<input type="checkbox"/>		
3.	Capital expenditures for mineral land and rights	0537	<input type="checkbox"/>		
4.	TOTAL (<i>Add lines B1 through B3.</i>)	0535	<input type="checkbox"/>		
C.	Total retirements and disposition of depreciable and/or depletable assets (gross value of assets sold, retired, scrapped, destroyed, etc.) for the year	0510	<input type="checkbox"/>		
D.	Gross value of depreciable and/or depletable assets at the end of the year (<i>Add lines A and B4 minus C.</i>)	0505	<input type="checkbox"/>		
E.	Normal depreciation charges for all tangible assets including buildings, machinery and equipment	0540	<input type="checkbox"/>		

14 RENTAL PAYMENTS

Mark "X" if None

			2012		
			\$ Bil.	Mil.	Thou.
A.	Rental payments for buildings and other structures (<i>Include land.</i>)	0551	<input type="checkbox"/>		
B.	Rental payments for machinery and equipment	0552	<input type="checkbox"/>		
C.	TOTAL (<i>Add lines A and B.</i>)	0550	<input type="checkbox"/>		

15 MINERAL PROPERTY EXPENSES

Mark "X" if None

			2012		
			\$ Bil.	Mil.	Thou.
A.	Lease rents for mineral properties	0590	<input type="checkbox"/>		
B.	Current operating expenses				
1.	Current operating expenses for exploration, development, and mineral land and rights	9855	<input type="checkbox"/>		
2.	Current operating expenses for royalty payments	9856	<input type="checkbox"/>		
3.	TOTAL (<i>Add lines B1 and B2.</i>)	0141	<input type="checkbox"/>		

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16 SELECTED EXPENSES

Include costs incurred in mining process such as supplies, resales, contract work, fuels, and electricity.

A. Selected production related costs	Mark "X" if None	2012		
		\$ Bil.	Mil.	Thou.
1. Cost of supplies used, natural gas and liquids processed and purchased machinery installed (<i>Report detail in 17.</i>) 0421	<input type="checkbox"/>			
2. Cost of products bought and sold as such without further processing (<i>Report sales in 22.</i>) 0426	<input type="checkbox"/>			
3. Cost of purchased fuels consumed for heat, power, or the generation of electricity (<i>Report detail in 18.</i>) 0430	<input type="checkbox"/>			
4. Cost of purchased electricity (<i>Report quantity on line B1.</i>) 0425	<input type="checkbox"/>			
5. Cost of work done for you by others on your materials 0424	<input type="checkbox"/>			
6. TOTAL (<i>Add lines A1 through A5.</i>) 0420	<input type="checkbox"/>			

B. Quantity of Electricity	Mark "X" if None	2012		
		Kilowatt-hours		
		Bil.	Mil.	Thou.
1. Purchased electricity (<i>Quantity comparable to cost reported on line A4.</i>) 0436	<input type="checkbox"/>			
2. Generated electricity (<i>Gross less generating station use.</i>) 0437	<input type="checkbox"/>			
3. Electricity sold or transferred to other establishments (<i>Include on lines B1 or B2.</i>) 0438	<input type="checkbox"/>			

CONTINUE WITH **16** ON PAGE 9

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

16 SELECTED EXPENSES - Continued

C. Other operating expenses paid by this establishment

- 1. Temporary staff and leased employee expense - Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel *(Include all charges for payroll, benefits and services.)* 0176
- 2. Expensed equipment - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, monitors) *(Report packaged software on line C3.)* 0444
- 3. Expensed purchases of software - Purchases of prepackaged, custom coded or vendor customized software *(Include software developed or customized by others, web-design services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations.)* 0188
- 4. Data processing and other purchased computer services *[Include computer facilities management services, computer input preparation, data storage, computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expensed integrated systems, repair and maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services (e.g., Internet, connectivity, telephone).]* 0198
- 5. Purchased communication services - Telephone, cellular, and fax services; computer-related communications (e.g., Internet, connectivity, online) and other wired and wireless communication services 0402
- 6. Purchased repairs and maintenance to buildings and/or machinery and equipment *(Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees.)* 0394
- 7. Water, sewer, refuse removal, and other utility payments *(Include the costs of hazardous waste removal.)* 0407
- 8. Purchased advertising and promotional services *(Include marketing and public relations services.)* 0405
- 9. Purchased professional and technical services *(Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services.)* 0216
- 10. Governmental taxes and license fees - Payments to government agencies for taxes and licenses *(Include business and property taxes. Exclude income taxes.)* 0396
- 11. All other operating expenses not reported elsewhere *(Exclude purchases of merchandise for resale and nonoperating expenses.) - Specify*

0897		0397
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- 12. **TOTAL** *(Add lines C1 through C11.)* 0449

Mark "X" if None

			2012		
	\$ Bil.	Mil.	Thou.		
	□ □	□ □ □	□ □ □		
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