



NURSERY AND CHRISTMAS TREE PRODUCTION SURVEY



**NATIONAL
AGRICULTURAL
STATISTICS
SERVICE**

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Information requested in this survey is used to prepare estimates of selected agricultural commodities. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes in combination with similar reports from other producers. Response is **voluntary**.

Please make corrections to name, address and Zip Code, if necessary.

1. In **20XX**, which of the following crops did this operation produce and sell, or have growing? (Exclude herbaceous perennials, annual bedding plants, potted flowering plants, cut flowers and foliage plants.)

Please check all categories of plants grown on this operation--

- 960 Transplants for commercial vegetable and strawberry production. (Include broccoli, cabbage, cauliflower, other crucifers, greens, pepper, strawberries for commercial production, tomatoes, and other transplants for commercial production. Exclude all items purchased for the sole purpose of reselling, that is no value was added to the plants.)
- 961 Propagative nursery material or lining-out stock. (Include root stock, lining-out stock, understock, seedlings, cuttings, tissue culture, whips, and other propagative materials.)
- 962 Christmas trees, cut and to be cut. (Include Douglas fir, Fraser fir, grand fir, noble fir, Scotch pine, spruce, Virginia pine, white pine, and other varieties.)
- 963 Broadleaf evergreens. (Include azalea, boxwood, cotoneaster, euonymus, holly, magnolia, pieris, pittosporum, privet, rhododendron, viburnum, and other broadleaf evergreens.)
- 964 Coniferous evergreens. (Include arborvitae, balled and burlapped Christmas trees, cedar, cypress, fir, hemlock, juniper, pine, spruce, yew and other conifers.)
- 965 Deciduous shade trees. (Include ash, birch, honey locust, linden, Japanese maple, Norway maple, red maple, sugar maple, other maple, oak, poplar, sweet gum, willow, and other deciduous shade trees.)
- 966 Deciduous flowering trees. (Include amelanchier, crabapple, crape myrtle, dogwood, golden rain, hawthorn, magnolia, ornamental cherry, ornamental pear, ornamental plum, redbud, and other deciduous flowering trees.)
- 967 Deciduous shrubs. (Include buddleias, hibiscus, hydrangeas, lilacs, roses, spiraeas, viburnum, weigelas, winterberry, and other deciduous shrubs.)
- 968 Fruit and nut plants. (Include citrus and subtropical fruit trees, deciduous fruit and nut trees, grapevines, strawberry plants for home use, other small fruit plants (blueberry, etc.), and other fruit and nut trees.)
- 969 Palms. (Include palms used for landscaping. Exclude palms sold for indoor use.)
- 970 Ornamental grasses. (Include grasses, sedges, reeds and bamboo. Exclude sod, turf grass or range grass.)
- 971 Other woody ornamentals and vines. (Include ground covers, clematis (climbing), other vines.)

If you checked at least one nursery or greenhouse crop, continue with Item 2 on page 2.

If you do not grow any of the above, complete Section O on page 11.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB number is 0535-0244. The time required to complete this information collection is estimated to average 35 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

ACRES

SQUARE FEET

2. What was this operation's total area in production for the nursery crops on page 1 during 20XX

| | |
|-----|--|
| 300 | |
|-----|--|

OR

| | |
|-----|--|
| 301 | |
|-----|--|

3. Were the total gross sales from all of these crops more than \$100,000 in 20XX?

Yes, go to Section A, page 3. No, continue.

4. Were the total gross sales of cut Christmas trees more than \$10,000 in 20XX?

Yes, go to Section L, page 8. No, go to Section M, page 9.

General Instructions:

Transplants and Propagative Nursery Materials that are reported in Section A or B, are to be excluded from Sections C-L.

SECTION A**TRANSPLANTS FOR COMMERCIAL VEGETABLE and STRAWBERRY PRODUCTION**

1. Did you produce and sell any transplants for commercial vegetable and strawberry production on this operation in **20XX**? (**Include** broccoli, cabbage, cauliflower, other crucifers, greens, peppers, strawberries for commercial production, tomatoes, other transplants for commercial production. **Exclude** tobacco transplants.)

Yes, continue. **No**, go to Section B.

2. What was the TOTAL of all transplants for commercial vegetable and strawberry production produced and sold on this operation during **20XX**?

| 1 | 2 |
|--|--|
| Gross sales in 20XX (Retail and Wholesale) DOLLARS | Percent of gross sales that were wholesale (Sales made to retailers, landscapers or other wholesalers) PERCENT |
| 302 | 303 |

SECTION B**PROPAGATIVE NURSERY MATERIAL OR LINING-OUT STOCK**

1. Did you produce and sell any propagative nursery material on this operation in **20XX**? (**Include** root stock, lining-out stock, understock, seedlings, cuttings, tissue culture, whips, other propagative nursery material. **Exclude** material intended for reforestation.)

Yes, continue. **No**, go to Section C, page 4.

2. What was the TOTAL for all propagative nursery material produced and sold on this operation during **20XX**?

| 1 | 2 |
|--|---|
| Gross sales in 20XX (Retail and Wholesale) DOLLARS | Percent of gross sales that were wholesale (Sales made to retailers, landscapers or other wholesalers) PERCENT |
| 304 | 305 |

| | | | | | | | |
|-----|-----|-----|-----|-----|-----|-----|-----|
| 306 | 307 | 308 | 311 | 312 | 313 | 314 | 309 |
|-----|-----|-----|-----|-----|-----|-----|-----|

| | | | | | | | |
|-----|-----|-----|-----|-----|-----|-----|-----|
| 324 | 325 | 326 | 329 | 330 | 331 | 332 | 327 |
|-----|-----|-----|-----|-----|-----|-----|-----|

SECTION G**DECIDUOUS FLOWERING TREES**

1. Did you grow any deciduous flowering trees for sale on this operation in 20XX? (**Include** amelanchier, ornamental cherry, crabapple, crape myrtle, dogwood, golden rain, hawthorn, magnolia, redbud, ornamental pear, ornamental plum, other deciduous flowering trees.)
- Yes**, continue. **No**, go to Section H.

2. What was the TOTAL of all deciduous flowering trees grown and sold on this operation during 20XX?

| 1 Trees and plants sold in 20XX NUMBER | 2 Gross sales in 20XX (Retail and Wholesale) DOLLARS | 3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) PERCENT | 4 Percent of gross sales that were in the following categories: (must sum to 100%) | | | | 5 Trees and plants on hand January 1, 20XX NUMBER |
|--|---|---|--|----------------------|------------------------|-------|---|
| | | | BAREROOT | BALLED and BURLAPPED | CONTAINERS (all types) | OTHER | |
| 333 | 334 | 335 | 338 | 339 | 340 | 341 | 336 |

SECTION H**FRUIT AND NUT PLANTS**

1. Did you grow any fruit and/or nut plants - trees, shrubs, vines, etc. - for sale on this operation in 20XX? (**Include** citrus and subtropical fruit trees, deciduous fruit and nut trees, grapevines, strawberry plants for home use, other small fruit plants, blueberry, etc., other fruit and nut trees. **Exclude** the sale of food products: apples, cherries, oranges, peaches, pecans, walnuts, etc.)
- Yes**, continue. **No**, go to Section I, page 7.

2. What was the TOTAL for all fruit and nut plants grown and sold on this operation during 20XX?

| 1 Trees and plants sold in 20XX NUMBER | 2 Gross sales in 20XX (Retail and Wholesale) DOLLARS | 3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) PERCENT | 4 Percent of gross sales that were in the following categories: (must sum to 100%) | | | | 5 Trees and plants on hand January 1, 20XX NUMBER |
|--|---|---|--|----------------------|------------------------|-------|---|
| | | | BAREROOT | BALLED and BURLAPPED | CONTAINERS (all types) | OTHER | |

| | | | | | | | |
|-----|-----|-----|-----|-----|-----|-----|-----|
| 351 | 352 | 353 | 356 | 357 | 358 | 359 | 354 |
|-----|-----|-----|-----|-----|-----|-----|-----|

SECTION I**PALMS**

1. Did you grow any palms for sale on this operation in 20XX? (**Include** palms used for landscaping. **Exclude** palms sold for indoor use.)

Yes, continue. **No**, go to section **J**.

2. What was the TOTAL for all palms grown and sold on this operation during 20XX?

| 1 | 2 | 3 | 4 | | | 5 |
|-------------------------------|---|---|---|------------|--------|--|
| Trees and plants sold in 20XX | Gross sales in 20XX (Retail and Wholesale) | Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) | Percent of gross sales that were in the following categories: (must sum to 100%) | | | Trees and plants on hand January 1, 20XX |
| NUMBER | DOLLARS | PERCENT | BALLED AND BURLAPPED | CONTAINERS | OTHERS | NUMBER |
| 381 | 382 | 383 | 387 | 388 | 389 | 384 |

SECTION J**ORNAMENTAL GRASSES**

1. Did you grow any ornamental grasses for sale on this operation in 20XX? (**Include** grasses for the garden or landscape, sedges, reeds, and bamboo. **Exclude** sod, turf grass, or range grass.)

Yes, continue. **No**, Go to Section **K**, page 8.

2. What was the TOTAL of all ornamental grasses grown and sold on this operation during 20XX?

| 1 | 2 | 3 | 4 | | | | 5 |
|---------------------|---|---|---|----------------------|---------------------------|-------|--------------------------------|
| Plants sold in 20XX | Gross sales in 20XX (Retail and Wholesale) | Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) | Percent of gross sales that were in the following categories: (must sum to 100%) | | | | Plants on hand January 1, 20XX |
| NUMBER | DOLLARS | PERCENT | BAREROOT | BALLED and BURLAPPED | CONTAINERS (all types) | OTHER | NUMBER |
| 391 | 392 | 393 | 396 | 397 | 398 | 399 | 394 |

SECTION K**OTHER WOODY ORNAMENTALS, AND VINES**

1. Did you grow any other woody ornamentals or vines for sale on this operation in 20XX? (Include climbing clematis, ground covers, other vines.)

Yes, continue.

No, go to Section L.

2. What was the TOTAL for all other woody ornamentals and vines grown and sold on this operation during 20XX?

| 1 Trees and plants sold in 20XX NUMBER | 2 Gross sales in 20XX (Retail and Wholesale) DOLLARS | 3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) PERCENT | 4 Percent of gross sales that were in the following categories: (must sum to 100%) | | | | 5 Trees and plants on hand January 1, 20XX NUMBER |
|--|---|---|--|----------------------|------------------------|-------|---|
| | | | BAREROOT | BALLED and BURLAPPED | CONTAINERS (all types) | OTHER | |
| 401 | 402 | 403 | 406 | 407 | 408 | 409 | 404 |

SECTION L**CHRISTMAS TREES, CUT and TO BE CUT**

1. Did you cut Christmas trees that were grown on this operation in 20XX? (Include Douglas fir, Fraser fir, grand fir, noble fir, Scotch pine, spruce, Virginia pine, white pine, other Christmas tree varieties. Exclude Christmas trees sold, or to be sold as balled and burlapped, to be reported in Section C.)

Yes, go to Item 3.

No, continue.

2. Did you grow any Christmas trees on this operation in 20XX that are to be cut in future years?

Yes, continue.

No, go to Section M, page 9.

3. What was the TOTAL of all Christmas trees, cut and to be cut, grown and sold on this operation during 20XX?

| 1 Trees cut and sold in 20XX | 2 Gross sales in 20XX (Retail and Wholesale) | 3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) | 4 Trees on hand January 1, 20XX | 5 Percent of the trees you had on hand January 1, 20XX that you expect to sell in: (must sum to 100%) |
|---------------------------------|--|--|------------------------------------|---|
| | | | | |

| NUMBER | DOLLARS | PERCENT | TREES | 1 YR | 2 YR | 3 YR | 4 YR | 5 YR | 6 YR | 7 YR | 8 YRS OR MORE |
|--------|---------|---------|-------|------|------|------|------|------|------|------|---------------|
| 360 | 361 | 362 | 363 | 365 | 366 | 367 | 368 | 369 | 370 | 371 | 372 |

ACRES

| | |
|-----|---------|
| 373 | • _____ |
|-----|---------|

4. Total acres used for cut Christmas tree production only.

SECTION M

LABOR

- Include:**
- Full-time and part-time workers, hired managers, and paid family members.
 - Only workers involved in the production of nursery crops or cut Christmas trees.
 - Contract Workers

- Exclude:**
- Workers not directly involved in nursery or cut Christmas tree production, such as garden center clerks, landscape installers, and truck drivers.
 - Workers involved only in the production of floriculture crops.
 - Unpaid family members.

1. What were the total gross wages paid (including employer's cost of social security, worker's compensation, insurance premiums, pension plans, and any other benefits provided) for nursery and cut Christmas tree production workers by this operation during 20XX?.....

2. Of the hired workers in 20XX, how many were paid -

a. 149 days or less?.....

b. 150 days or more?.....

3. What was the largest number of workers on the payroll on any one day in 20XX?

| None | Number | Dollars |
|--------------------------|--------|---------|
| <input type="checkbox"/> | | 550 |
| <input type="checkbox"/> | | |
| <input type="checkbox"/> | 549 | |
| <input type="checkbox"/> | 548 | |
| <input type="checkbox"/> | 898 | |

SECTION N

GROSS VALUE OF SALES

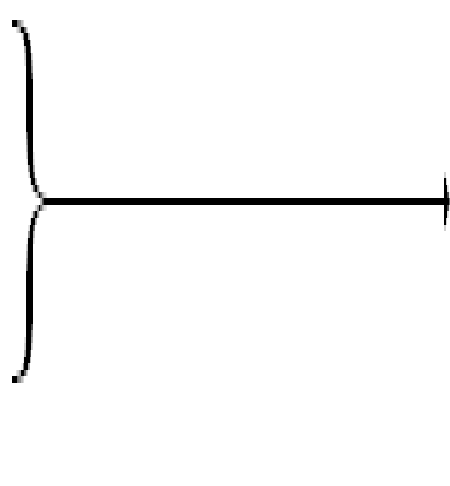
1. What was the total gross value of sales for the reported nursery crops and cut Christmas trees in 20XX?

CODE [Check sales group below.]

- 99 None during 20XX
- 1 \$ 1..... to.... \$ 999
- 2 \$ 1,000..... to.... \$ 9,999
- 3 \$ 10,000..... to.... \$ 99,999
- 4 \$ 100,000..... to.... \$ 249,999
- 5 \$ 250,000..... to.... \$ 499,999
- 6 \$ 500,000..... to.... \$ 999,999
- 7 \$ 1,000,000..... to.... \$ 1,999,999
- 8 \$ 2,000,000..... to.... \$ 4,999,999
- 9 \$ 5,000,000..... to.... \$ 9,999,999
- 10 \$ 10,000,000 or more

Office Use

| |
|-----|
| 900 |
|-----|



SECTION O

CONCLUSION

1. Are you involved in any additional nursery or Christmas tree operations in this State?

Yes, continue. No, go to item 2.

| Code |
|------|
| 975 |

Yes = 1

Please list name and address of operation(s) in this State--

| Code |
|------|
| 976 |

Yes = 1

a. Did you include the production from the additional operation(s) in this report?

2. Do you operate any nursery or Christmas tree farms in any other State?

Yes, continue. No, go to item 3.

| Code |
|------|
| 977 |

Yes = 1

Please list name and address of operation(s) in other State(s)--

| Code |
|------|
| 987 |

Yes = 1

a. Did you include the production from these operation(s) in this report?

3. The Nursery Crops 20XX Summary will be released July 26, 20XX. It will also be available on the Internet at <http://www.nass.usda.gov>. Would you like to receive a paper copy of the results?

| Code |
|------|
| 001 |

Yes = 1

4. Reported by: _____

Date: _____

Telephone Number: () _____

Counties of Operation _____

Thank you.

OFFICE USE

| Response | | Respondent | | Mode | | Enum. | Eval. | Office Use for POID | |
|------------------|------|-------------|------|----------------|------|-------|-------|---------------------|-----|
| 1-Comp | 9901 | 1-Op/Mgr | 9902 | 1-Mail | 9903 | 098 | 100 | 789 | |
| 2-R | | 2-Sp | | 2-Tel | | | | - - | |
| 3-Inac | | 3-Acct/Bkpr | | 3-Face-to-Face | | | | | |
| 4-Office Hold | | 4-Partner | | 4-CATI | | | | | |
| 5-R – Est | | 9-Oth | | 5-Web | | | | Optional Use | |
| 6-Inac – Est | | | | 6-e-mail | | | | | |
| 7-Off Hold – Est | | | | 7-Fax | | | | 895 | 896 |
| 8-Known Zero | | | | 8-CAPI | | | | | |
| | | 19-Other | | | | | | | |
| S/E Name | | | | | | | | | |