



QUARTERLY SURVEY OF U.S. DIRECT INVESTMENT ABROAD
Direct Transactions of U.S. Reporter with Foreign Affiliate

Affiliate ID
[]

MANDATORY - CONFIDENTIAL

Electronic filing: Go to www.bea.gov/efile for details

Mail reports to: U.S. Department of Commerce
Bureau of Economic Analysis, BE-69(Q)
Washington, DC 20230

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Bureau of Economic Analysis, BE-69(Q)
Shipping and Receiving Section, M-100
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1 Is this report a submission of a past report?

Yes
No

2 What is the date range and year within which the foreign affiliate's quarter ends for this report? Mark (X) one and enter year.

2/16-5/15 5/16-8/15 8/16-11/15 11/16-2/15 2 0 Year

003 3 Name of U.S. Reporter

4 U.S. Reporter mailing address - Generally, each U.S. Reporter has a single address for all of its BE-577 reports.

004 5 Name of foreign affiliate being reported - Use the same name on all reports filed subsequently for this affiliate with the Bureau of Economic Analysis, e.g., Forms BE-11 and BE-10.

Definitions: Underlined terms are defined starting on page 9.

Due date: 30 days after the close of each calendar or fiscal quarter end; 45 days if the report is for the final quarter of the financial reporting year.

Who must report: A Form BE-577 is required from every U.S. person that had direct transactions or positions with a foreign business enterprise in which it had a direct and/or indirect ownership interest of at least 10 percent of the voting stock if an incorporated business enterprise or an equivalent interest if an unincorporated business enterprise at any time during the reporting period.

Basic requirement: A Form BE-577 must be filed for each 1) directly-owned foreign affiliate for which total assets; annual sales or gross operating revenues, excluding sales taxes; or annual net income after provision for foreign income taxes was greater than \$60 million (positive or negative) at any time during the affiliate's fiscal reporting year and each 2) indirectly-owned foreign affiliate that met the \$60 million threshold and had an intercompany debt balance with the U.S. Reporter that exceeded \$1 million.

Coverage: All transactions or positions with the foreign affiliate by all U.S. domestic subsidiaries, divisions, etc., which constitute the U.S. Reporter, as defined on page 11, must be combined on one Form BE-577.

Monetary values: Report in thousands of U.S. dollars. If an amount is between positive and negative \$500, enter "0." Use parentheses to indicate negative numbers.

Estimates: In order to supply a timely report, if actual amounts are not available, supply reasonable estimates and label them as such.

6 Country of location (country where affiliate's physical assets are located or primary activity is carried out) - may differ from country of incorporation

005 []

7 Is the foreign affiliate incorporated in the country of location indicated in 6?

007 1 Yes
1 2 No

8 If the foreign affiliate's industry classification, based on the largest annual sales or gross operating revenues, has changed, enter the revised industry code. If this is an initial filing enter the current industry code (refer to the Summary of Industry Classifications on page 12 or go to www.bea.gov/naics2007). For help in determining the ISI code, go to www.bea.gov for a Worksheet for Determining ISI Code.

Current Industry Code Revised
006 1 [] 2 []

Affiliate ID

9 How has the affiliate's reporting status changed during the quarter?

Mark (X) one

- 008 ¹ 1 Affiliate was not previously reported. Report must include **Part III** and **Part IV**.
- ¹ 2 Affiliate was temporarily exempt after previously reporting; reporting resumes. Month Day Year
- ¹ 3 Affiliate was merged or reorganized. Attach explanation and specify date of status change ² ___ / ___ / ___
- ¹ 4 Affiliate was sold or seized. Only complete **Part III** and specify date of status change ² ___ / ___ / ___
- ¹ 5 Affiliate was liquidated. Only complete **Part III** and specify date of status change ² ___ / ___ / ___
- ¹ 6 Affiliate fell below exemption level. Only complete **Part V** (Certificate of Exemption).
- ¹ 7 Affiliate became inactive. Specify date of status change. ² ___ / ___ / ___
- ¹ 8 Affiliate did not change reporting status during the quarter.

10 How many foreign business enterprises are fully consolidated on this report? – If this report is for a single business enterprise, enter "1" in the box below.

- The U.S. Reporter must consolidate foreign business enterprises on Form BE-577 in the same manner as on Forms BE-11 and BE-10. See *Definition on page 10 for rules for consolidation.*

010 Number Consolidated

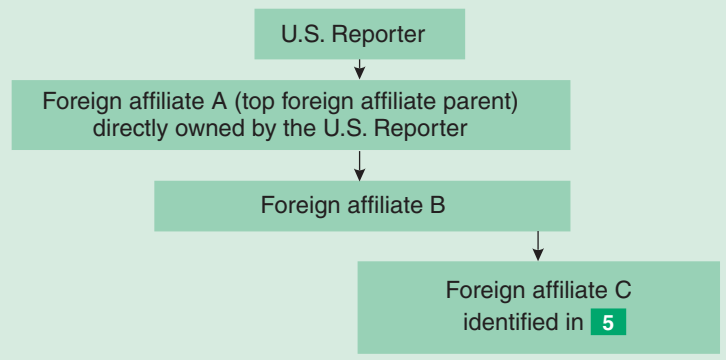
11 What type of equity interest does the U.S. Reporter hold in this foreign affiliate?

- 011 ¹ 1 Only a direct equity interest – SKIP to **13**.
- ¹ 2 Only an indirect equity interest through another foreign affiliate. ²
- ¹ 3 Both a direct and indirect equity interest. What is the percentage of **direct** equity interest? ___ . ___ %
- ¹ 4 Voting interest only (No equity interest). Only complete **Part II**.

12 What is the name and ID number (if available) of the top foreign affiliate parent in this affiliate's ownership chain that is directly owned by the U.S. Reporter? 009 0

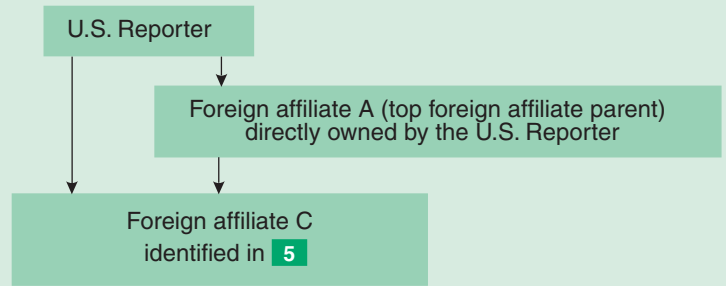
Example 1

- If the U.S. Reporter directly owns foreign affiliate A, which, in turn, directly owns foreign affiliate B, which, in turn, directly owns this affiliate (foreign affiliate C), then affiliate A's ID (top foreign affiliate parent) should be provided in this item.



Example 2

- For affiliates that are both directly and indirectly owned by the U.S. Reporter, the amounts reported in **Part I**, **Part III**, and **Part IV** must be based on the U.S. Reporter's direct equity interest only.
- Amounts reported in **Part II** should only reflect direct transactions, irrespective of direct or indirect ownership.



Part I – U.S. Reporter’s Direct Equity Share in the Foreign Affiliate

Affiliate ID

Instructions

- 13 A.**
 - Report the amount that represents the U.S. Reporter’s equity, based on its directly held equity interest in the foreign affiliate’s net income (loss) for the quarter, before provision for common or preferred dividends and before any reduction for foreign withholding taxes on dividends, but after provision for other foreign income taxes.
 - If the U.S. Reporter holds both a direct and indirect equity interest, only the share representing the direct equity interest should be given in this item.
 - Do not eliminate intercompany transactions.
 - Include, on an equity basis, the foreign affiliate’s share in net income of unconsolidated foreign business enterprises owned by it.
 - Include remeasurement of the foreign affiliate’s foreign-currency-denominated assets and liabilities due to changes in foreign exchange rates during the reporting period and other gains and losses included in **13 B.1**.
- B.**
 - For certain gains (losses) included in net income, *see Definitions on page 9*.
 - For certain gains (losses) for dealers in financial instruments and finance, insurance, and real estate companies, *see Special Instructions on page 11*.
 - Include in **13 B.2**, unrealized holding gains (losses) due to changes in the valuation of available-for-sale securities per FASB ASC 320 (FAS 115), and any other comprehensive income items required to be displayed separately from retained earnings as per FASB ASC 220 (FAS 130).
- C.**
 - Report U.S. Reporter’s share of currency translation adjustments resulting from the translation of the foreign affiliate’s financial statements from the affiliate’s functional currency into U.S. dollars. Such adjustments should be computed in accordance with FASB ASC 830 (FAS 52) or other currently applicable standards of the Financial Accounting Standards Board.
- D.**
 - Report dividends as of the date they were declared or paid, GROSS of any foreign taxes withheld. Any subsequent settlement of dividends declared but not paid SHOULD NOT be reported a second time, but should be reflected only as a reduction in **Part II 17 A**.

Report all items on a quarterly basis, NOT on a cumulative or year-to-date basis.

13 What is the U.S. Reporter’s share of:

Current Quarter

For A, B, and C, base data on the books of the foreign affiliate

		Bil.	Mil.	Thou.	Dols.
101	A. The foreign affiliate’s quarterly net income (loss), after provision for foreign income taxes?	\$			000
	B. <u>Certain gains (losses)</u> , after provision for foreign income taxes:				
111	1. Included in net income (loss) 13 A ? <i>See Definitions on page 9</i>	\$			000
	2. Not included in net income (loss) 13 A but taken directly to other comprehensive income (loss)? Do not include foreign currency translation adjustments, report such amounts in 13 C	\$			000
131	C. The change in the balance sheet translation adjustment account during the quarter?	\$			000

For D, E, and F, base data on the books of the U.S. Reporter

141	D. Dividends on common and preferred stock (gross of foreign affiliate withholding taxes) of an incorporated foreign affiliate or distributed earnings of an unincorporated foreign affiliate (exclude stock and liquidating dividends)? Report liquidating dividends in Part III 20	\$			000
151	E. Foreign tax withheld on dividends of incorporated foreign affiliate or distributed earnings of unincorporated foreign affiliate 13 D ?	\$			000
161	F. The net amount of dividends/earnings distributed (13 D less 13 E)?	\$			000

Part II – Balances and Interest Between the U.S. Reporter and Foreign Affiliate

Affiliate ID

Questions **14** through **16** are intended to assist banks and other types of finance companies to determine how to fill out the rest of **Part II**. U.S. reporters that also file Treasury International Capital (TIC) B Forms may not be required to complete questions **17** and **18**.

14 Is the foreign affiliate a depository or non-depository bank (ISI codes 5221 or 5229), a securities broker or dealer (ISI code 5231), or in the finance industry (ISI codes 5223, 5224, 5238, or 5252)?

- 012 1 Yes
1 2 No – SKIP to **17**

15 Is the U.S. Reporter named in **3** a “bank” or primarily acting as a securities broker or dealer (ISI code 5231)?

Note: A “bank” is a business engaged in deposit banking or closely related functions, including commercial banks, Edge Act corporations, foreign branches and agencies of U.S. banks whether or not they accept deposits abroad, savings and loans, savings banks, bank holding companies and financial holding companies under the Gramm-Leach-Bliley Act.

- 013 1 Yes – Go to **16** A.
1 2 No – Go to **16** B.

16 A. Does the U.S. Reporter named in **3** have consolidated U.S. subsidiaries or units that have insurance, real estate, or leasing activities?

- 014 1 Yes – Complete **17** and **18** but ONLY report the balances and interest between this foreign affiliate and the units of the U.S. Reporter engaged in insurance, real estate, or leasing activities.
1 2 No – SKIP to **Part III**

16 B. Does the U.S. Reporter named in **3** have consolidated U.S. subsidiaries or units that have depository or non-depository banking activities (ISI codes 5221 or 5229) or securities broker or dealer activities (ISI code 5231)?

- 015 1 Yes – Complete **17** and **18** but ONLY report the balances and interest between this foreign affiliate and the units of the U.S. Reporter NOT engaged in depository or non-depository banking activities or securities broker or dealer activities.
1 2 No – Go to **17**

Remarks

Part II – Balances and Interest Between the U.S. Reporter and Foreign Affiliate (Continued)

Affiliate ID

Balances

17 What were the receivable and payable balances between the U.S. Reporter and the foreign affiliate?

- Base data on the books of the U.S. Reporter.
- Include current and long-term items, indebtedness resulting from a capital lease, and the net book value of equipment under a long-term operating lease.
 - If leases between the U.S. Reporter and the foreign affiliate are capitalized, then include the outstanding capitalized value as an intercompany balance. Lease payments should be disaggregated into the amount that is (i) a reduction in the intercompany balance, to be reported in items A or B, and (ii) interest to be reported in **18**.
 - If leases between the U.S. Reporter and the foreign affiliate are operating leases for more than one year that have not been capitalized, include the net book value. Lease payments should be disaggregated into the amounts that represent (i) the return of capital, consisting of the depreciation component for long-term operating leases, which should be reflected as a reduction in items A or B, and (ii) rent or net rent, which is not covered by this survey.
- The current quarter’s opening balance should be equal to the prior quarter’s closing balance; therefore, if it is necessary to translate the balance into U.S. dollars, use the same exchange rate to translate the opening balance for the current quarter as was used to translate the closing balance of the prior quarter.
- Derivatives contracts – Exclude the value of outstanding financial derivative contracts or any payments or receipts resulting from the settlement of these contracts. For example, the settlements of interest rate derivatives should NOT be reported as interest or as another type of transaction on this form. Derivatives contracts are covered by the Treasury International Capital (TIC) Form D, Report of Holdings of, and Transactions in, Financial Derivatives Contracts.

	Beginning of quarter				End of quarter					
	(1)				(2)					
Do NOT net receivables and payables (A and B below)	Bil.	Mil.	Thou.	Dols.	Bil.	Mil.	Thou.	Dols.		
A. Owed to the U.S. Reporter by the foreign affiliate (U.S. Receivables)	221	\$			000	222	\$			000
B. Owed to the foreign affiliate by the U.S. Reporter (U.S. Payables)	231	\$			000	232	\$			000

If the closing balance on the preceding quarter’s report differs from the beginning balance above, please note.

Interest

18 What were the interest receipts and payments (gross of withholding taxes) between the U.S. Reporter and the foreign affiliate named in **5 during the quarter?**

- **Report** quarterly amounts (not year to date), GROSS OF WITHHOLDING TAXES.
- Include interest on capital leases.
- Do **NOT** net receipts and payments.

	Current Quarter				
	Bil.	Mil.	Thou.	Dols.	
A. Interest receipts credited to the U.S. Reporter or charged to the foreign affiliate on amounts related to 17 A	171	\$			000
B. Interest payments credited to the foreign affiliate or charged to the U.S. Reporter on amounts related to 17 B	172	\$			000

Part III – Change in U.S. Reporter’s Equity in the Foreign Affiliate

Affiliate ID

Report the transaction (i.e., market) value of consideration given or received, during the quarter listed in **2**, for increases or decreases in the U.S. Reporter’s equity holdings in the foreign affiliate.

Include in 19 or 20 :

- Treasury stock transactions with the U.S. Reporter and liquidating dividends.
- Capitalization of intercompany debt (report the amount of debt converted to equity as the transaction value of the equity increase in **19 B**), and adjust the debt balance as appropriate in **Part II 17**.

Exclude from 19 and 20 Changes Caused by:

- Carrying net income (loss) to the equity account.
- Dividends/earnings distributed and stock dividends.
- Balance sheet translation adjustments.
- The effect of treasury stock transactions with persons other than the U.S. Reporter.
- Reorganizations in capital structure that do not affect total equity.
- Transactions between a directly-owned foreign affiliate and foreign affiliates that it, in turn, owns and transactions between indirectly owned affiliates. (Affiliates that are entirely indirectly-owned by the U.S. Reporter, **19** and **20** should be blank.)
- Investments that are written off (include the amount written off in **21 A** or **21 B**, as appropriate).

Unincorporated foreign affiliates must report the U.S. Reporter’s share of any increase (decrease) in the foreign affiliate’s equity (or home office account) arising from its transactions with the U.S. reporter, excluding amounts reported in **Part I** or **Part II**.

19 What is the increase in the U.S. Reporter’s equity interest in this affiliate due to:

	242	Bil.	Mil.	Thou.	Dols.
A. Establishment of affiliate or acquisition (partial or total) of an equity interest in this affiliate by the U.S. Reporter either from the affiliate or from other <u>foreign persons</u> ?	\$				000
B. Capital contributions and other transactions of the U.S. Reporter with foreign persons? <i>Specify</i>	252	Bil. <th style="text-align: center;">Mil.</th> <th style="text-align: center;">Thou.</th> <th style="text-align: center;">Dols.</th>	Mil.	Thou.	Dols.
	\$				000
C. Acquisition (partial or total) of an equity interest in this affiliate by the U.S. Reporter from other U.S. persons? <i>Give name and address of seller.</i>	262	Bil. <th style="text-align: center;">Mil.</th> <th style="text-align: center;">Thou.</th> <th style="text-align: center;">Dols.</th>	Mil.	Thou.	Dols.
	\$				000

20 What is the decrease in the U.S. Reporter’s equity interest in this affiliate due to:

	272	Bil.	Mil.	Thou.	Dols.
A. Liquidation of affiliate or sale (partial or total) of an equity interest in this affiliate by the U.S. Reporter either to the affiliate or to other foreign persons?	\$				000
B. Return of capital contributions and other transactions of the U.S. Reporter with foreign persons? <i>Specify</i>	282	Bil. <th style="text-align: center;">Mil.</th> <th style="text-align: center;">Thou.</th> <th style="text-align: center;">Dols.</th>	Mil.	Thou.	Dols.
	\$				000
C. Sale (partial or total) of an equity interest in this affiliate by the U.S. Reporter to other U.S. persons? <i>Give name and address of new owner.</i>	292	Bil. <th style="text-align: center;">Mil.</th> <th style="text-align: center;">Thou.</th> <th style="text-align: center;">Dols.</th>	Mil.	Thou.	Dols.
	\$				000

21 For 19 and 20, what are the amounts by which the transaction value:

	For acquisition 19				For liquidation or sale 20							
	301	(1)	Bil.	Mil.	Thou.	Dols.	302	(2)	Bil.	Mil.	Thou.	Dols.
A. Exceeds the value carried on the books of the affiliate?	\$					000	\$					000
B. Is less than the value carried on the books of the affiliate?	311	Bil. <th style="text-align: center;">Mil.</th> <th style="text-align: center;">Thou.</th> <th style="text-align: center;">Dols.</th> <td style="text-align: right;">000</td> <td style="text-align: right;">312</td> <td style="text-align: center;">Bil. <th style="text-align: center;">Mil.</th> <th style="text-align: center;">Thou.</th> <th style="text-align: center;">Dols.</th> <td style="text-align: right;">000</td> </td>	Mil.	Thou.	Dols.	000	312	Bil. <th style="text-align: center;">Mil.</th> <th style="text-align: center;">Thou.</th> <th style="text-align: center;">Dols.</th> <td style="text-align: right;">000</td>	Mil.	Thou.	Dols.	000

Part IV – Selected Annual Data

Affiliate ID

- Complete **once a year**, no later than the second report following the close of the fiscal year.
- If an initial report, complete **22 – 26** as of the ending date of the quarter for the initial report.
- Include the cumulative translation adjustment in **25 D** or **26** as appropriate.
- Retained earnings (deficit) of unconsolidated indirectly-owned affiliates should be included on the report of the directly-owned foreign affiliate parent in **25 C** or **26** as appropriate, on an equity basis.

Month Day Year
 322 / /

22 What is the foreign affiliate’s fiscal year (or, if initial report, quarter) ending date?

23 What is the U.S. Reporter’s percent of direct ownership based on equity interest if an incorporated affiliate, or an equivalent interest in an unincorporated affiliate? Round to the nearest tenth of one percent

332 . %

U.S. Reporter’s Equity in Foreign Affiliate’s Annual Net Income (Loss)

24 What is the U.S. Reporter’s direct equity in the affiliate’s annual net income (loss) after provision for foreign income taxes?

342

Bil.	Mil.	Thou.	Dols.
\$			000

- Include, on an equity basis, this foreign affiliate’s share of net income (loss) in all unconsolidated foreign enterprises it owns.
- Report annual net income (loss) calculated on the same basis used for calculating quarterly net income (loss), **13 A**.

U.S. Reporter’s Share of Total Owners’ Equity in Foreign Affiliate at Year End (Or Quarter End if an Initial Report)

25 What is the U.S. Reporter’s direct equity in the *incorporated foreign affiliate*:

352

Bil.	Mil.	Thou.	Dols.
\$			000

A. Total equity – Equals the sum of **25 B** through **25 E**

362

Bil.	Mil.	Thou.	Dols.
\$			000

B. Capital stock and additional paid-in capital

372

Bil.	Mil.	Thou.	Dols.
\$			000

C. Retained earnings (deficit)

Accumulated other comprehensive income (loss)

382

Bil.	Mil.	Thou.	Dols.
\$			000

D. Translation adjustment component

392

Bil.	Mil.	Thou.	Dols.
\$			000

E. All other components including other comprehensive income (loss)

26 What is the U.S. Reporter’s share of total owners’ equity in the *unincorporated foreign affiliate*?

402

Bil.	Mil.	Thou.	Dols.
\$			000

- In calculating owner’s equity, any assets or liabilities of the affiliate carried on any owners’, as well as those carried on the affiliate’s books, should be included.
- Owner’s equity should include cumulative earnings not distributed.



Do not continue to page 8 UNLESS your company is exempt from reporting. Please refer to the instruction about Basic Requirements on page 1 for more information.

Part V – Certification of Exemption

Affiliate ID

If the affiliate is exempt, complete **27** or **28** below to indicate reason.

27 Is the affiliate exempt because none of the three items below was greater than \$60 million (positive or negative) at any time during the affiliate’s fiscal year?

- 480 ¹ Yes – Provide amounts below
¹ ² No – SKIP to **28**

	481	Bil. Mil. Thou. Dols.
A. Total assets	\$	000
	491	Bil. Mil. Thou. Dols.
B. Annual sales or gross operating revenues, excluding sales taxes	\$	000
	501	Bil. Mil. Thou. Dols.
C. Annual net income after provision for foreign income taxes	\$	000
	502	Month Day Year
D. What is the affiliate’s ending date of its financial reporting year for the amounts reported in 27 A, B, and C?		_ / _ / _ _

28 Is the affiliate exempt because it is **indirectly** owned **and** neither of the following items exceeds \$1 million?

- Foreign affiliate’s end-of-quarter payables to the U.S. Reporter (Item **17** A)
- Foreign affiliate’s end-of-quarter receivables from the U.S. Reporter (Item **17** B)

- 505 ¹ Yes – Provide the top foreign affiliate parent information below
¹ ² No

What is the name and ID number (if available) of the top foreign affiliate parent in this affiliate’s ownership chain that is directly owned by the U.S. Reporter?

009 0

Refer to examples on page 2

Remarks

	462	463	464	465
BEA USE ONLY	466	467	468	469

Survey Information

Purpose – Reports on this form are required in order to provide reliable and up-to-date information on U.S. direct investment abroad for inclusion in the U.S. international transactions and the national income and product accounts.

Authority – This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108 as amended) – hereinafter “the Act”, and the filing of reports is mandatory under Section 5(b) (2) of the Act (22 U.S.C. 3104). The implementing regulations are contained in Title 15, CFR, Part 806. This report has been approved by the Office of Management and Budget under the Paperwork Reduction Act (44 U.S.C. 3501, et seq.).

Penalties – Whoever fails to report may be subject to a civil penalty of not less than \$2,500, and not more than \$25,000, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violation, upon conviction, may be punished by a like fine, imprisonment, or both. (22 U.S.C. 3105.) Civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4.

Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

Respondent Burden – Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to: Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0004, Washington, DC 20503.

Confidentiality – The Act provides that your report is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process.

Accounting methods and records – Follow generally accepted U.S. accounting principles unless otherwise specified in the instructions. Corporations should generally use the same methods and records used to generate reports to stockholders, except where otherwise instructed. Generate reports for unincorporated persons on an equivalent basis. Financial Accounting Standards Board Accounting Standards Codification Topics are referred to as “FASB ASC” in the instructions.

Retention of copies – Retain a copy of filed reports for 3 years beyond the report’s original due date.

Retroactive reports – Quarterly reports for a year may be required retroactively when it is determined that the exemption level has been exceeded. If a foreign affiliate’s total assets, sales, or net income (loss) exceed the exemption level in a given year, it is deemed that the exemption level will also be exceeded in the following year. A U.S. Reporter claiming exemption from filing a given report must complete the Certification of Exemption, giving the levels of total assets, sales, and net income (loss).

Definitions

Affiliate means a business enterprise located in one country which is directly or indirectly owned or controlled by a person of another country to the extent of 10 percent or more of its voting securities for an incorporated business or an equivalent interest for an unincorporated business enterprise, including a branch.

Branch means the operations or activities conducted by a person in a different location in its own name rather than through an incorporated entity.

Business enterprise means any organization, association, branch, or venture which exists for profit making purposes or to otherwise secure economic advantage, and any ownership of any real estate.

Certain gains (losses) – Certain gains (losses) after provision for foreign income taxes.

- a. Sale or disposition of financial assets including investment securities; FASB ASC 320 (FAS 115 - Accounting for Certain Investments in Debt and Equity Securities) holding gains (losses) on securities classified as trading securities; FASB ASC 320 impairment losses; and gains (losses) derived from derivative instruments. *Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies, see **Special Instructions** on page 11;*
- b. Sales or dispositions of land, other property, plant and equipment, or other assets, and FASB ASC 360 (FAS 144 - Accounting for the Impairment or Disposal of Long-Lived Assets) impairment losses. Exclude gains or losses from the sale of inventory assets in the ordinary course of trade or business. *Real estate companies, see **Special Instructions** on page 11;*
- c. Goodwill impairment as defined by FASB ASC 350 (FAS 142 - Goodwill and Other Intangible Assets);
- d. Restructuring. Include restructuring costs that reflect write-downs or write-offs of assets or liabilities. Exclude actual payments and charges to establish reserves for future expected payments, such as for severance pay, and fees to accountants, lawyers, consultants, or other contractors;
- e. Disposals of discontinued operations. Exclude income from the operations of a discontinued segment;
- f. Remeasurement of foreign affiliate’s foreign-currency-denominated assets and liabilities due to changes in foreign exchange rates during the reporting period;

Certain gains (losses) continued on page 10

Definitions (Continued)

Certain gains (losses) continued

- g. The cumulative effect of a change in accounting principle;
- h. Extraordinary, unusual, or infrequently occurring items that are material. Include losses from accidental damage or disasters after estimated insurance reimbursement. Include other material items, including write-ups, write-downs, and write-offs of tangible and intangible assets; gains (losses) from the sale or other disposition of capital assets; and gains (losses) from the sale or other disposition of financial assets, including securities, to the extent not included above. Exclude legal judgments.
- i. The cumulative effect of a change in the estimate of stock compensation forfeitures under FASB ASC 718 (FAS 123(R) – Share-Based Payments).

Direct investment means the ownership or control, directly or indirectly by one person of 10 percent or more of the voting securities of an incorporated foreign business enterprise or an equivalent interest in an unincorporated foreign business enterprise, including a branch.

Foreign, when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

Foreign affiliate means an affiliate located outside the United States in which a U.S. person has direct investment.

Foreign affiliate parent means a U.S. Reporter's foreign affiliate that has an equity interest in another foreign affiliate of the U.S. Reporter.

Foreign person means any person resident outside the United States or subject to the jurisdiction of a country other than the United States.

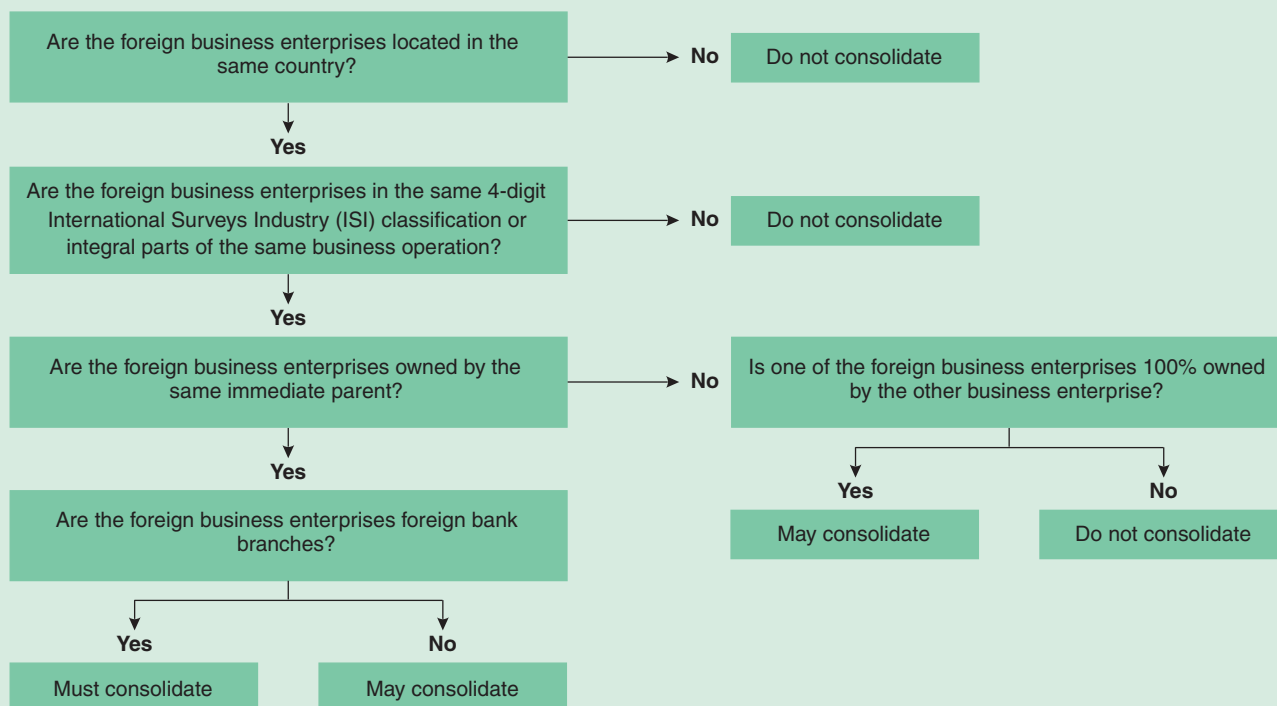
Lease is an arrangement conveying the right to use property, plant, or equipment (i.e., land and/or depreciable assets), usually for a stated period of time.

a. Capital lease – A long-term lease under which transfer of ownership is recognized at the inception of the lease. These may be shown as lease contracts or accounts receivable on the lessor's books. The asset would not be considered to be owned by the lessor.

b. Operating lease – Generally a lease with a term which is less than the useful life of the asset and in which a transfer of ownership is not contemplated.

Person (as the term is used in the broad legal sense) means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any state), and any government (including a foreign government, the United States Government, a state or local government, and any agency corporation, financial institution, or other entity or instrumentality thereof, including a government sponsored agency).

Rules for consolidation – The following rules should be used in determining which foreign business enterprises may be consolidated on one foreign affiliate form.



Note: Foreign business enterprises that have an equity investment in an unconsolidated business enterprise should report that investment using the equity method of accounting.

Definitions (Continued)

United States, when used in a geographic sense, means the several States, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

U.S. person means any person resident in the United States or subject to the jurisdiction of the United States.

U.S. Reporter means the U.S. person that has direct investment in a foreign business enterprise, including a branch. If the U.S. person is an incorporated business enterprise, the U.S. Reporter is the fully consolidated U.S. domestic enterprise, which is defined as: (1) the U.S. corporation whose voting securities are not owned more than 50 percent by another U.S. corporation, and (2) proceeding down each ownership chain from that U.S. corporation, any U.S. corporation whose voting securities are more than 50 percent owned by the U.S. corporation above it. This consolidation excludes foreign branches and all other foreign affiliates.

Special Instructions for reporting unincorporated foreign affiliates of U.S. Reporters

U.S. Reporters that cannot distinguish between equity and debt investment in their unincorporated foreign affiliates: if your accounting records do not distinguish between intercompany debt (17 A and 17 B) and equity 26, then:

1. Compute the net change in the home office account. (This equals: End-of-quarter home office account minus beginning-of-quarter home office account.)
2. Subtract net income (loss) 13 A, certain realized and unrealized gains (losses) taken directly to other comprehensive income or owner's equity 13 B2, and the quarterly translation adjustment 13 C.
3. If the amount computed in 2. is positive, show it as an increase in equity 19 B. If the amount computed in 2. is negative, show it as a remittance of earnings (13 D and 13 F) to the extent that there is quarterly net income; show the residual, if any, as a decrease in equity 20 B. 17 A and 17 B should be blank.

Special Instructions for dealers in financial instruments and finance and insurance:

Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies:

- Include in 13 B1 (1) impairment losses as defined by FASB ASC 320 (FAS 115), (2) realized gains or losses on trading or dealing, and (3) unrealized gains or losses due to changes in the valuation of financial instruments that flow through the income statement, and goodwill impairment as defined by FASB ASC 350 (FAS 142).
- Include unrealized gains or losses due to changes in the valuation of financial instruments that are taken directly to other comprehensive income in 13 B2. Include income from explicit fees and commissions in 13 A.

Special Instructions for real estate companies:

Real estate companies:

Report gains or losses from the sale, disposition, or revaluation of land, other property, plant and equipment, or other assets as follows:

Realized gains and losses

- Include gains or losses from sale of real estate in the ordinary course of trade or business in net income, 13 A.
- Do **NOT** include these gains and losses in 13 B1 or in 13 B2.

Impairment of long-lived assets

- Include impairment losses, as defined by FASB ASC 360 (FAS 144), and recognized during the period, in net income, 13 A and in 13 B1.

Unrealized gains

- Include gains recognized due to the revaluation of real estate assets in 13 B1.
- Include goodwill impairment as defined by FASB ASC 350 (FAS 142).

Summary of Industry Classifications

Agriculture, Forestry, Fishing, and Hunting

1110 Crop production
1120 Animal production
1130 Forestry and logging
1140 Fishing, hunting, and trapping
1150 Support activities for agriculture and forestry

Mining

2111 Oil and gas extraction
2121 Coal
2123 Nonmetallic minerals
2124 Iron ores
2125 Gold and silver ores
2126 Copper, nickel, lead, and zinc ores
2127 Other metal ores
2132 Support activities for oil and gas operations
2133 Support activities for mining, except for oil and gas operations

Utilities

2211 Electric power generation, transmission, and distribution
2212 Natural gas distribution
2213 Water, sewage, and other systems

Construction

2360 Construction of buildings
2370 Heavy and civil engineering construction
2380 Specialty trade contractors

Manufacturing

3111 Animal foods
3112 Grain and oilseed milling
3113 Sugar and confectionery products
3114 Fruit and vegetable preserving and specialty foods
3115 Dairy products
3116 Meat products
3117 Seafood product preparation and packaging
3118 Bakeries and tortillas
3119 Other food products
3121 Beverages
3122 Tobacco
3130 Textile mills
3140 Textile product mills
3150 Apparel
3160 Leather and allied products
3210 Wood products
3221 Pulp, paper, and paperboard mills
3222 Converted paper products
3231 Printing and related support activities
3242 Integrated petroleum refining and extraction
3243 Petroleum refining without extraction
3244 Asphalt and other petroleum and coal products
3251 Basic chemicals
3252 Resins, synthetic rubbers, and artificial and synthetic fibers and filaments
3253 Pesticides, fertilizers, and other agricultural chemicals
3254 Pharmaceuticals and medicines
3255 Paints, coatings, and adhesives
3256 Soap, cleaning compounds, and toilet preparations
3259 Other chemical products and preparations
3261 Plastics products
3262 Rubber products
3271 Clay products and refractories
3272 Glass and glass products
3273 Cement and concrete products
3274 Lime and gypsum products
3279 Other nonmetallic mineral products
3311 Iron and steel mills and ferroalloys
3312 Steel products from purchased steel
3313 Alumina and aluminum production and processing
3314 Nonferrous metal (except aluminum) production and processing
3315 Foundries
3321 Forging and stamping
3322 Cutlery and handtools
3323 Architectural and structural metals
3324 Boilers, tanks, and shipping containers
3325 Hardware
3326 Spring and wire products
3327 Machine shops; turned products; and screws, nuts, and bolts
3328 Coating, engraving, heat treating, and allied activities
3329 Other fabricated metal products
3331 Agriculture, construction, and mining machinery
3332 Industrial machinery
3333 Commercial and service industry machinery

3334 Ventilation, heating, air-conditioning, and commercial refrigeration equipment
3335 Metalworking machinery
3336 Engines, turbines, and power transmission equipment
3339 Other general purpose machinery
3341 Computer and peripheral equipment
3342 Communications equipment
3343 Audio and video equipment
3344 Semiconductors and other electronic components
3345 Navigational, measuring, electromedical, and control instruments
3346 Manufacturing and reproducing magnetic and optical media
3351 Electric lighting equipment
3352 Household appliances
3353 Electrical equipment
3359 Other electrical equipment and components
3361 Motor vehicles
3362 Motor vehicle bodies and trailers
3363 Motor vehicle parts
3364 Aerospace products and parts
3365 Railroad rolling stock
3366 Ship and boat building
3369 Other transportation equipment
3370 Furniture and related products
3391 Medical equipment and supplies
3399 Other miscellaneous manufacturing

Wholesale Trade, Durable Goods

4231 Motor vehicles and motor vehicle parts and supplies
4232 Furniture and home furnishing
4233 Lumber and other construction materials
4234 Professional and commercial equipment and supplies
4235 Metal and mineral (except petroleum)
4236 Electrical and electronic goods
4237 Hardware, and plumbing and heating equipment and supplies
4238 Machinery, equipment, and supplies
4239 Miscellaneous durable goods

Wholesale Trade, Nondurable Goods

4241 Paper and paper product
4242 Drugs and druggists' sundries
4243 Apparel, piece goods, and notions
4244 Grocery and related product
4245 Farm product raw material
4246 Chemical and allied products
4247 Petroleum and petroleum products
4248 Beer, wine, and distilled alcoholic beverage
4249 Miscellaneous nondurable goods

Wholesale Trade, Electronic Markets and Agents and Brokers

4251 Wholesale electronic markets and agents and brokers

Retail Trade

4410 Motor vehicle and parts dealers
4420 Furniture and home furnishings
4431 Electronics and appliance
4440 Building material and garden equipment and supplies dealers
4450 Food and beverage
4461 Health and personal care
4471 Gasoline stations
4480 Clothing and clothing accessories
4510 Sporting goods, hobby, book, and music
4520 General merchandise
4530 Miscellaneous store retailers
4540 Nonstore retailers

Transportation and Warehousing

4810 Air transportation
4821 Rail transportation
4833 Petroleum tanker operations
4839 Other water transportation
4840 Truck transportation
4850 Transit and ground passenger transportation
4863 Pipeline transportation of crude oil, refined petroleum products, and natural gas
4868 Other pipeline transportation
4870 Scenic and sightseeing transportation
4880 Support activities for transportation
4920 Couriers and messengers
4932 Petroleum storage for hire
4939 Other warehousing and storage

Information

5111 Newspaper, periodical, book, and directory publishers
5112 Software publishers
5121 Motion picture and video industries
5122 Sound recording industries
5151 Radio and television broadcasting

5152 Cable and other subscription programming
5171 Wired telecommunications carriers
5172 Wireless telecommunications carriers, except satellite
5174 Satellite telecommunications
5179 Other telecommunications
5182 Data processing, hosting, and related services
5191 Other information services

Finance and Insurance

5221 Depository credit intermediation (Banking)
5223 Activities related to credit intermediation
5224 Nondepository credit intermediation
5229 Nondepository branches and agencies
5231 Securities and commodity contracts intermediation and brokerage
5238 Other financial investment activities and exchanges
5242 Agencies, brokerages, and other insurance related activities
5243 Insurance carriers, except life insurance carriers
5249 Life insurance carriers
5252 Funds, trusts, and other financial vehicles

Real Estate and Rental and Leasing

5310 Real estate
5321 Automotive equipment rental and leasing
5329 Other rental and leasing services
5331 Lessors of nonfinancial intangible assets, except copyrighted works

Professional, Scientific, and Technical Services

5411 Legal services
5412 Accounting, tax preparation, bookkeeping, and payroll services
5413 Architectural, engineering, and related services
5414 Specialized design services
5415 Computer systems design and related services
5416 Management, scientific, and technical consulting services
5417 Scientific research and development services
5418 Advertising, public relations, and related services
5419 Other professional, scientific, and technical services

Management of Companies and Enterprises

5512 Holding companies, except bank holding companies
5513 Corporate, subsidiary, and regional management offices

Administrative and Support and Waste Management and Remediation Services

5611 Office administrative services
5612 Facilities support services
5613 Employment services
5614 Business support services
5615 Travel arrangement and reservation services
5616 Investigation and security services
5617 Services to buildings and dwellings
5619 Other support services
5620 Waste management and remediation services

Educational Services

6110 Educational services

Health Care and Social Assistance

6210 Ambulatory health care services
6220 Hospitals
6230 Nursing and residential care facilities
6240 Social assistance

Arts, Entertainment, and Recreation

7110 Performing arts, spectator sports, and related industries
7121 Museums, historical sites, and similar institutions
7130 Amusement, gambling, and recreation industries

Accommodation and Food Services

7210 Accommodation
7220 Food services and drinking places

Other Services

8110 Repair and maintenance
8120 Personal and laundry services
8130 Religious, grantmaking, civic, professional, and similar organizations

Public Administration

9200 Public administration