## **BIS-4023P INSTRUCTIONS**

To participate in NATO International Competitive Bidding (ICB), U.S. firms must be approved by the U.S. Department of Commerce. Firms should submit an application for each facility (i.e., main office, branch, subsidiary, etc.) to be considered for NATO ICB.

If there is a change in corporate status of an approved firm, (e.g., merger, acquisition or reorganization), a new application should be submitted.

The following instructions correspond to the numbered format of the BIS-4023P:

Full legal name and street

1. Complete name and address of facility.

2. For Commerce Use Only: Facility's Commercial and Government Entity (CAGE) Cole 3. Indicate the Defense Investigative Service (DIS) clearance level or N/A. The lack of a DIS clearance does not disqualify a company from bidding on unclassified NATO contracts.

4. Complete if parent company is located outside the U.S.

5. Attach a company resume that includes a description of recent technical contracts, with reference to work performed for U.S., state and local governments as well as foreign governments.

6. Attach a current annual report/financial documents audit, review, or compilation by an independent CPA. If an annual report is not prepared by a subsidiary, the annual report for the parent company may be submitted instead.

7. Identify using North American Industry Classification (NAIC) (odes, numbers all goods/services, to be considered for NATO ICB. Selectfor NAIC numbers are provided at the end of this form. If other, NAICS codes the goods/services apply, please makes reference to the NAIC Swebsite: <u>http://www.census.gov/epcd/www/naics.html</u> A proded by the facility. Some frequent, used NAICS codes

8. Signature of point of contact for NATO contracts. A company representative.

Submit applications/questions to Elsie Carroll at Email: <u>ecarroll@bis.doc.gov</u> Phone: 202-482-8228 Fax: 202-482-5650

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1. Facility: Full name, address, telephone, and fax number of company's facility for which approval is	Form BIS-4023P OMB No. 0694-0128 Expires: <u>\$0-31-2013</u>	
desired. One form must be completed for each facility.		
Copies may be made of this form or extra copies requested from the Bureau of Industry and Security.)	U.S. DEPARTMENT OF COMMERCE BUREAU OF INDUSTRY AND SECURITY	
	BOREAG OF INDOSTRY AND SECORT	
Name:	NATO	
Street:	International Competitive Bidding (ICB) Application	
City/State/Zip:		
2. FOR COMMERCE USE ONLY:	No approval may be granted unless a complete	
Facility CAGE coole:	application form is received. (15 U.S.C. 1512 et seq.; 19 U.S.C. 171 et seq.)	
	U.S. Department of Commerce	
	Bureau of Industry and Security	
	HCHB Room 3878 14 <sup>th</sup> Street & Constitution Avenue, NW	
	Washington DC 20230	
	iels	
B. Facility Security Clearance/Classified Storage Capability: A Facility Security Clearance is not a	Agency issuing security clearance:	
prerequisite for NATO ICB.		
acility CAGE Code:	Agency Name:	
Level Safequarding Level	City and State:	
acility Clearance: Storage Clearance:	Date clearance issued (mm/dd/yyyy):	
Top Secret 🔲 Top Secret 🗖		
Secret 🔲 Secret 🗖		
Confidential 🔲 Confidential 🗖		
	am cognizant that certain NATO requests for bid will involve	
NATO classified information and am aware of that section hat applies to handling and storage:	n of the Department of Defense Industrial Security Manual	
rinted Name of Security Officer:		
Signature of Security Officer:		
Date:		
nd completing and reviewing the collection of information. All r rovided confidentially to the extent allowed under the Freedom	eports Clearance Officer, Bureau of Industry and Security, US	

Name:	
Address:	
Phone:	
Fax:	R
	Ite resurre
6. Financial do compilation by a	The resurce the resurce the contract ach a resume of firm's recent job experience, with reference to work performed for and foreign governments, which will assist in establishing the firm's professional inty to perform the scope of work required to participation in NATO (ampetitive Bilding) cuments: Attach a current annual report/financial report indicating audit, review, or n independent CPA. If a separate annual report or financial statement is not prepared by
a subsidiary enti	ty, an annual report for the parent company may be submitted.
Industrý Classific other goods/serv corre ponding	He North American Industry Classification System (NAICS) coles and goods/services offered by the firm, please refer to the attached list of North American cation (NAIC) numbers and enter the numbers and corresponding description below. If rices apply, please include their NAIC numbers and the related descriptions. description for the goals and services paudod by the facility in the space betw
NAIC S	Description
	: I, the undersigned, certify that the information on this form and the accompanying d correct to the best of my knowledge and belief.
Signature:	Date ( <i>mm/dd/yyyy</i> ):
	Phone:
Name:	Indite:
Name:	

Form BIS-4023P (Rev 06-07)

NAICS CODES FREQUENTLY USED NAIC NUMBERS AND THEIR DESCRIPTIONS

NAICS NAIC # DESCRIPTION OF PRODUCT OR SERVICE DESIGN/CONSTRUCTION 236210 Industrial Building Construction 236220 Commercial & Institutional Building Construction 237110 Water & Sewer Line & Related Structures Construction 237120 Oil & Gas Pipeline & Related Structures Construction 237130 Power/Communication Line & Related Structures Construction 237310 Highway, Street & Bridge Construction 237990 Other Heavy & Civil Engineering Construction 238910 Site Preparation Contractors Electrical Contractors and Other Wining Installation Contractors -238210 541310 Architectural Services 541330 Engineering Services 541340 Drafting Services 541360 Geophysical Surveying & Mapping Services 541370 Surveying & Mapping (except Geophysical) Services 541380 **Testing Laboratories** 541420 Industrial Design Services 541430 Graphic Design Services 541490 Other Specialized Design Services COMMUNCATION/INFORMATION 334111 Electronic Computer Manufacturing 334112 Computer Storage Device Manufacturing 334113 Computer Terminal Manufacturing Computer Terminal and Other Computer Peripheral Equipment Manufaturha Computer & Computer Peripheral Equipment and Software 334118 423430 Merchant Wholesalers 423440 Other Commercial Equipment Merchant Wholesalers 423610 Electrical Apparatus & Equipment, Wiring Supplies and Related Equipment Merchant Wholesalers 423690 Other Electronic Parts and Equipment Merchant Wholesalers Wireless Telecommunications Carriers (except Satellife) Wired Telecommunication Carriers 517210 517110 Cellular & Other Wireless' Telecommunications 517212 517310 Telecommunications Resellers 517410 Satellite Telecommunications 517910 Other Telecommunications Internet Service Providers 518110 Data Processing, Hosting & Related Services 518210 541511 Custom Computer Programming Services Computer Systems Design Services 541512 Computer Facilities Management Services 541513 541519 Other Computer Related Services 611420 Computer Training 517911 Telecommunications Revellers

## MANAGERIAL/TECHNICAL

541611	Administrative Management & General Management Consulting Services
541614	Process, Physical Distribution & Logistics Consulting Services
541618	Other Management Consulting Services
541620	Environmental Consulting Services
541690	Other Scientific and Consulting Services
541710	R&D in the Physical, Engineering and Life Sciences
541720	R&D in the Social Sciences & Humanities
541870	Advertising Material Distribution Services
541910	Marketing Research & Public Opinion Polling
541930	Translation and Interpretation Services
541990	All Other Professional, Scientific & Technical Services
561110	Office Administrative Services
561612	Security Guards and Patrol Services
561613	Armored Car Services
561621	Security Systems Services (except Locksmiths)
611430	Professional & Management Development Training
722310	Food Service Contractors

S If other goods/services apply, please refer to the NAIC website: http://www.census.gov/epcd/www/naics.html