

| DEPARTMENT OF HEALTH AND HUMAN SERVICES<br>Health Resources and Services Administration<br><br>FORM 3: INCOME ANALYSIS<br>YEAR 1 <input type="checkbox"/> YEAR 2 <input type="checkbox"/> |                  | FOR HRSA USE ONLY        |                         |                     |   |                     |                             |  |
|---|------------------|--------------------------|-------------------------|---------------------|---|---------------------|-----------------------------|--|
|   |                  | Applicant Name           |                         |                     |   |                     | Application Tracking Number |  |
| Grant Number  |                  |                          |                         |                     |   |                     |                             |  |
| PART 1: NON FEDERAL SHARE, PROGRAM INCOME   |                  |                          |                         |                     |   |                     |                             |  |
| Payor Category  | Number Of Visits | Average Charge Per Visit | Gross Charges (a*b)=(c) | Adjustment Rate (%) | Net Charges (Amount Billed) [c*(100-d)] | Collection Rate (%) | Projected Income (e*f)      | Actual Accrued Income Past 12 Months** |
|   | (a)              | (b)                      | (c)                     | (d)                 | (e)                                     | (f)                 | (g)                         | (h)                                    |
| PROJECTED FEE FOR SERVICE INCOME  |                  |                          |                         |                     |   |                     |                             |  |
| 1a. Medicaid: Medical   |                  |                          |                         |                     |   |                     |                             |  |
| 1b. Medicaid: EPSDT (if different from medical rate)  |                  |                          |                         |                     |   |                     |                             |  |
| 1c. Medicaid: Dental  |                  |                          |                         |                     |   |                     |                             |  |
| 1d. Medicaid: BH/SA   |                  |                          |                         |                     |   |                     |                             |  |
| 1e. Medicaid: Other Fee for Service   |                  |                          |                         |                     |   |                     |                             |  |
| <b>1. Subtotal: Medicaid</b>  |                  |                          |                         |                     |   |                     |                             |  |
| 2a. Medicare: All Inclusive FQHC Rate   |                  |                          |                         |                     |   |                     |                             |  |
| 2b. Medicare: Other Fee for Service   |                  |                          |                         |                     |   |                     |                             |  |
| <b>2. Subtotal: Medicare</b>  |                  |                          |                         |                     |   |                     |                             |  |
| 3a. Private Insurance: Medical  |                  |                          |                         |                     |   |                     |                             |  |
| 3b. Private Insurance: Dental   |                  |                          |                         |                     |   |                     |                             |  |
| 3c. Private Insurance: BH/SA  |                  |                          |                         |                     |   |                     |                             |  |
| 3d. Private Insurance: Other Fee for Service  |                  |                          |                         |                     |   |                     |                             |  |
| <b>3. Subtotal: Private</b>   |                  |                          |                         |                     |   |                     |                             |  |
| 4a. Self-Pay: 100% Charge, No Discount (Medical)  |                  |                          |                         |                     |   |                     |                             |  |
| 4b. Self-Pay: 0-99% of Charge, Sliding Discounts Including Full Discount (Medical)  |                  |                          |                         |                     |   |                     |                             |  |
| 4c. Self-Pay: 100% Charge, No Discount (Dental)   |                  |                          |                         |                     |   |                     |                             |  |
| 4d. Self-Pay: 0-99% of Charge, Sliding Discounts Including Full Discount (Dental)   |                  |                          |                         |                     |   |                     |                             |  |
| 4e. Self-Pay: 100% Charge, No Discount (BH/SA)  |                  |                          |                         |                     |   |                     |                             |  |
| 4f. Self-Pay: 0-99% of Charge, Sliding Discount Including Full Discount (BH/SA)   |                  |                          |                         |                     |   |                     |                             |  |
| 4g. Self-Pay: 100% Charge, No Discount (Other)  |                  |                          |                         |                     |   |                     |                             |  |

|   |                          |  |                             |  |
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|   |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|
| 4h. Self-Pay: 0-99% of Charge, Sliding Discount Including Full Discount (Other) |  |  |  |  |  |  |  |  |
| <b>4. Subtotal: Self Pay</b>  |  |  |  |  |  |  |  |  |
| <b>5. Subtotal: Other Public</b>  |  |  |  |  |  |  |  |  |
| <b>6. TOTAL FEE FOR SERVICE</b>   |  |  |  |  |  |  |  |  |

\*\* State the time period used for **Actual Accrued Income Past 12 Months** by listing the 12-month period end date (month and year):

**PROJECTED CAPITATED MANAGED CARE INCOME**

| TYPE OF PAYOR   | Number of Member Months (a) | Rate Per Member Month (b) | Risk Pool and Other Adjustments (c) | FQHC Cost Settlement and Wrap Adjustments (d) | Projected Gross Income (e) |
|---|-----------------------------|---------------------------|-------------------------------------|---|----------------------------|
| 7a. Medicaid  |                             |                           |                                     |   |                            |
| 7b. Medicare  |                             |                           |                                     |   |                            |
| 7c. Commercial  |                             |                           |                                     |   |                            |
| 7d. Other Public  |                             |                           |                                     |   |                            |
| <b>7. TOTAL CAPITATED MANAGED CARE</b>  |                             |                           |                                     |   |                            |
|   | <b>Visits (a)</b>           |                           | <b>Average Charge Per Visit (b)</b> |   | <b>Total Charges (c)</b>   |
| 8. Capitated Managed Care   |                             |                           |                                     |   |                            |
| <b>9. TOTAL PROGRAM INCOME [line 6, column g + line 7, column e] matches line 7 "Program Income" of the SF-424A</b> |                             |                           |                                     |   |                            |

**PART 2: NON-FEDERAL SHARE, OTHER INCOME**

|  | <b>Total Other Income by Source</b> |
|--|-------------------------------------|
| 10. Applicant Funds (Retained Earnings)  |                                     |
| 11. State Funds  |                                     |
| 12. Local Funds  |                                     |
| Other Support  |                                     |
| 13a. Other Federal Grants  |                                     |
| 13b. Contributions and Fundraising   |                                     |
| 13c. Foundation Grants   |                                     |
| 13d. Other _____ (please list)   |                                     |
| <b>13. Subtotal Other Support</b>  |                                     |
| <b>14. TOTAL OTHER INCOME</b>  |                                     |
| <b>15. TOTAL NON-FEDERAL SHARE</b><br>[line 6, column g + line 7, column e + line 14] matches line 5, column f, "Non- Federal Totals" of the SF-424A |                                     |

Comments/Explanatory Notes (if applicable):

|   |                          |  |                             |
|---|--------------------------|--|-----------------------------|
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|   |                          |  |                             |

Public Burden Statement: An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number. The OMB control number for this project is 0915-0285. Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to HRSA Reports Clearance Officer, 5600 Fishers Lane, Room 10-33, Rockville, Maryland, 20857.