

# **Biobank Economic Survey Questions**

#### **US DEMOGRAPHICS**

Question Description	Answer Type	Answer Description	Answer Value	Question Short Name	Question Visibility Rule
Please verify that your biobank operates in the US?	CHECKBOX	My biobank operates in the US or a US Territory	US	US	
Please indicate the state in which your biobank resides:	DROPDOWN	AL	AL	Biobankstate	Show this question when answer "My biobank operates in the US or a US Territory" to the Question: "Please verify that your biobank operates in the US?"
		AK	AK		
		AZ	AZ		
		AR	AR		
		CA	CA		
		СО	СО		
		СТ	СТ		
		DE	DE		
		FL	FL		
		GA	GA		
		HI	HI		
		ID	ID		
		IL	IL		
		IN	IN		
		IA	IA		



KS	KS	
КҮ	КҮ	
LA	LA	
ME	ME	
MD	MD	
MA	MA	
MI	MI	
MN	MN	
MS	MS	
МО	МО	
MT	MT	
NE	NE	
NV	NV	
NH	NH	
NJ	NJ	
NM	NM	
NY	NY	
NC	NC	
ND	ND	
ОН	ОН	
ОК	OK	
OR	OR	
PA	PA	
RI	RI	
SC	SC	
SD	SD	
TN	TN	
TX	TX	



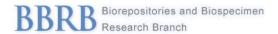
		UT	UT		
		VT	VT		
		VA	VA		
		WA	WA		
		WV	WV		
		WI	WI		
		WY	WY		
		Any of the US Territories	US Territories		
Does your biobank network collect and distribute specimens from and to all 50 states?	RADIO	Yes	Yes	NetworkAll50StatesYN	Show this question when answer "Yes" to the Question: "Is your biobank part of a network of biobanks? (Click 'Need Help' for explanation of a biobanking network)"
	0	No	No		
Please indicate the other states in which biobanks in your network operate:	CHECKBOX	Same list as above		OtherStatesNetwork	Show this question when answer "No" to the Question: "Does your biobank network collect and distribute specimens from and to all 50 states??

## **International Demographics**

Question Description	Answer Type	Answer Description	Answer Value	Question Short Name	Question Visibility Rule
On what continent is your biobank	DROPDOWN	North America	North America	Country1	
located					
		Europe	Europe		
		Asia	Asia		
		India	India		
		Africa	Africa		
		Australia	Australia		
		South America	South America		



In what North American country is your biobank located?	DROPDOWN	United States	United Stated	Northamericancountry1	Show this question when answer "North America" to the Question: "On what continent is your biobank located"
		Canada	Canada		
		Mexico	Mexico		
		Belize	Belize		
		Costa Rica	Costa Rica		
		El Salvador	El Salvador		
		Guatemala	Guatemala		
		Honduras	Honduras		
		Nicaragua	Nicaragua		
		Panama	Panama		
In what South American country is your biobank located	DROPDOWN	Argentina	Argentina	Southamericancountry	Show this question when answer "South America" to the Question: "On what continent is your biobank located"
		Bolivia	Bolivia		
		Brazil	Brazil		
		Chile	Chile		
		Columbia	Columbia		
		Ecuador	Ecuador		
		Falkland Islands	Falkland Islands		
		French Guiana	French Guiana		
		Guyana	Guyana		
		Paraguay	Paraguay		
		Peru	Peru		
		South Georgia and South Sandwich Islands	South Georgia and South Sandwich Islands		
		Suriname	Suriname		
		Trinidad	Trinidad		
		Uruguay	Uruguay		
		Venezuela	Venezuela		



### **Demographics**

Question Description	Answer Type	Answer Description	Answer Value	Question Short Name	Question Visibility Rule
CENTER AT					
GENERAL					
How long has your biobank been in operation?	RADIO	Less than 1 year	Less than 1 year	DurationOfOperation	
	0	1-3 years	1 to 3 years		
	0	3-5 years	3 to 5 years		
	0	5-10 years	5 to 10 years		
	0	Greater than 10 years	Greater than 10 years		
Please indicate the phase that your biobank is currently in:	RADIO	Startup - Staff is putting the bank in operation. No collection or distribution	Startup	Phase	
	0	Build up - Bank is operational. Collection started. No distribution yet.	Build up		
	0	Expand - Distribution started. Collection expanding. Pursuing new users.	Expand		
	0	Operate - Stable collection and distribution.	Operate		



	0	Shut-down - (For some banks), collection is stopped. Distribution continues until collections depleted	Shutdown		
What the start of your biobank's fiscal year?	DROPDOWN	January	January	Fiscalyearstart	
		February	February		
		March	March		
		April	April		
		May	May		
		June	June		
		July	July		
		August	August		
		September	September		
		October	October		
		November	November		
		December	December		
What the end of your biobank's fiscal year?	DROPDOWN	January	January	FiscalYearEnd	
		February	February		
		March	March		
		April	April		
		May	May		
		June	June		
		July	July		
		August	August		
		September	September		
		October	October		
		November	November		
		December	December		



Is your biobank:	RADIO	Accredited	Accredited	AccreditationStatus	
	0	Not accredited	Not accredited		
Please specify the organization that provides your accreditation.	TEXT	Please specify the organization that provides your accreditation.		AccredidationOrg	Show this question when answer "Accredited" to the Question: "Is your biobank:"
Does your biobank plan to participate in the Biorepository Accreditation Program offered by the College of American Pathologists (CAP)?	RADIO	Yes	Y	PursueCAPYN	
	0	No	N		
	0	I was not aware that CAP is offering a certification program	Not aware		
Is your biobanking currently obtaining or planning to obtain certification?	RADIO O	Yes	Yes	CertificationYN	
	0	No	No		
Please indicate the type of certification:	CHECKBOX	ISO 9001 Quality Management System Standard	ISO 9001	CertType	Show this question when answer "Yes" to the Question: "Is your biobanking currently obtaining or planning to obtain certification?"
	$\boxtimes$	ISO 27001 Information Security Management Certification	ISO 27001		
	×	Other	Other		
Please specify:	TEXT	Please specify:		OtherSpecifyCertType	Show this question when answer "Other" to the Question: "Please indicate the type of certification:"
ORGANIZATIONAL STRUCTURE					
Is your biobank part of a:	RADIO	Healthcare provider	Healthcare provider	BiobankType	
	0	Clinical research organization	Clinical research organization		
	0	Drug or device developer	Drug or device developer		



	0	Commercial biobank		Commercial biobank					
	0	Other		Other					
Please specify:	TEXT					OtherBiobankType			n when answer "Other" to your biobank part of a:"
Is your biobank part of a network of biobanks? (Click 'learn more' for explanation of a biobanking network)	RADIO	Yes		Y		NetworkYN			
	0	No		N					
Please specify the name of the network:	TEXT	Please specify the na of the network:	ame			NetworkName		Question: "Is your	n when answer "Yes" to the biobank part of a network of learn more' for explanation etwork)
What functions does your biobank perform within your network?	CHECKBOX ⊠	Collection		Collection		RoleinNetwork		Question: "Is your	n when answer "Yes" to the biobank part of a network of learn more' for explanation etwork)
	×	Storage		Storage					
	×	Distribution		Distribution					
	X	Central Management and Administration	t	Central  Management and  Administration					
DIRECT STAFFING AND OTHER HUMAN R	ESOURCES								
Use this table to describe your biobanks of	direct staff, manag	gement, and associates.	Click	the 'Need Help' but	tton f	for more a detailed exp	olanatio	n and set of definiti	ons.
		of Personnel OPDOWN	Nı	umber of Persons INTEGER	Ar	rea of Responsibility DROPDOWN	Part-	Time Percentage NUMBER	Budgeted? DROPDOWN
		Full Time Managers				All			Included in annual budget
		Full Time Technical Staff				Collection			Associated staff / Off the biobank's budget
		Full Time Administrative Staff				Processing			
		Part Time Managers				Storage			
		Part Time Technical Staff							



				Retrieval/Distribution	
		Part Time			
		Administrative Staff			
		IT Support Staff			
Please indicate the changes in staffing lev	els for any of the	types of personnel that w	vill change in the comin	g year.	
		of Personnel	Change in Head	Number	Reason
	DRO	OPDOWN	Count	NUMBER	DROPDOWN
			DROPDOWN		
		Full Time Managers			
		run rime ivianagers	Increase		Normal attrition
		Full Time Technical	IIICIease		Normal attrition
		Staff	Decrease		New project work
		Full Time	Decrease		New project work
		Administrative Staff			Reduced funding
		Part Time Managers			
		r dre rime r idriagers			Normal expansion in operations
		Part Time Technical			Tromai expansion in operations
		Staff			
		Part Time			
		Administrative Staff			
		IT Support Staff			
BEST PRACTICES AND QUALITY ASSURAN	CE				
Does your biobank utilize published	RADIO	Yes	Υ	ConformToBestPrac	
best practices?	0			tices	
	0	No	N		
		LODED	IODED	2 12 11 111	
Please indicate which best practices you follow:	CHECKBOX	ISBER	ISBER	BestPracticesList	Show this question when answer "Yes" to the Question: "Does your biobank utilize published best
practices you follow:	X				practices?"
	×	OBBR/BBRB	OBBR		
	×	BC Biolibrary	BC Biolibrary		
	_	Framework	Framework		
	×	Molecular Medicine	MMI		
		Ireland (MMI)			
	×	OECD	OECD		



	×	Other	Other		
Please specify:	TEXT	Please specify other best practices:		OtherSpecifyBestPr actice	Show this question when answer "Other" to the Question: "Please indicate which best practices you follow:"
Are you following published best practices for establishing a biobank?	RADIO	Yes	Y	FollowBestPracticeE stablishBiobank	Show this question when answer "Less than 1 year" OR "1-3 years" to the Question: "How long has your biobank been in operation?"
	0	No	N		
TYPES OF SPECIMENS AND USERS					
Please describe the specimen requesters	that you currently	serve:			
		e of Requester ROPDOWN	Percent of Requests NUMBER	Status DROPDOWN	
		Internal		Growing	
		External independent researcher		Stable	
		Academic medical center		Declining	
		Pharma			
		Commercial biotech			
		Other biobanks			
Please indicate the new types of biospecimen requestors you expect to be able to serve in the next year.	CHECKBOX	Internal	Internal	NewRequestorTypes	
	×	External independent researcher	External independent researcher		
	$\boxtimes$	Academic medical center	Academic medical center		
	×	Commercial biotech	Commercial biotech		
	×	Pharma	Pharma		
	×	Other biobanks	Other biobanks		
	×	Other	Other		
Please specify	TEXT	Please specify:		OtherSpecifyRequeste	erTyp Show this question when answer "Other" to



				е	the Question: "Please indicate the new types of biospecimen requestors you expect to be able to serve in the next year."
Please specify the new types of specimens that your biobank will be collecting next year:	CHECKBOX	Tissue	Tissue	NewSpecimenTypes	
	×	Organ	Organ		
	×	Blood	Blood		
	×	Plasma	Plasma		
	×	Serum	Serum		
	×	DNA	DNA		
	×	RNA	RNA		
	×	Urine	Urine		
	×	Saliva	Saliva		
	×	None	None		
	×	Other	Other		
Please specify	TEXT	Please specify:		OtherSpecifyBiospecimenT ypes	Show this question when answer "Other" to the Question: "Please specify the new types of specimens that your biobank will be collecting next year:"

### **Operations - Common**

Question Description	Answer Type		nswer cription	Answe	r Value	Question Short Name		Question Visibility Rule	
Please indicate the number of samples b	y type in your colle	ction at this	time.						
	Sample Type Ro		Room Tempe NUMBE				Frozen NUMBEF	₹	Cryogenic Storage NUMBER
		Tissue							
		Organ							
		Blood							
		Plasma							



	Serum				
	DNA				
	RNA				
	Urine				
	Saliva				
How many samples by type have you colle	ected in the past 12 months?				
	Sample Type	Room Temperature	Refrigerated	Frozen	Cryogenic Storage
	DROPDOWN	NUMBER	NUMBER	NUMBER	NUMBER
	Tissue				
	Organ				
	Blood				
	Plasma				
	Serum				
	DNA				
	RNA				
	Urine				
	Saliva				
How many samples by type were requeste	ted in the last 12 months?				
	Sample Type	Number Requested			
	DROPDOWN	NUMBER			
	Tissue				
	Organ				
	Blood				
	Plasma				
	Serum				
	DNA				
	RNA				
	Urine				
	Saliva				
How many samples by type were distribut					
	Sample Type	Room Temperature	Refrigerated	Frozen	Cryogenic Storage
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	DROPDO	WN NU	MBER	NUMBER	NUMBER	NUMBER
		Tissue				
		Organ				
		Blood				
		Plasma				
		Serum				
		DNA				
		RNA				
		Urine				
		Saliva				
Please describe your specimen collection	network:	1		I		
local collection	СНЕСКВОХ	We have local	Yes	LocalCollectionSite		
	$\boxtimes$	collection sites				
How many local collection sites	NUMBER	How many local		LocalCollectionSiteNum		when answer "We have
support your bank?		collection sites support your bank?			local collection site collection"	s" to the Question: "local
	011501/501/	,	<b>.</b>	D + 0 H +! 0!	collection	
We have remote collection sites	CHECKBOX	We have remote collection sites	Yes	RemoteCollectionSitesYN		
How many remote collection sites	NUMBER	How many remote		RemoteCollectionSiteNum	Show this guestion	when answer "We have
support your bank?	I NOT IDEN	collection sites support		Nemote concentration and		ites" to the Question: "We
		your bank?			have remote collec	tion sites"
Please describe your specimen storage no	etwork:		•			
central storage facility	CHECKBOX	We have a single	Yes	CentralStorageYN		
	×	central storage facility				
remote storage	CHECKBOX	We have remote	Yes	RemoteStorageYN		
	×	storage facilities				
How many remote storage facilties are part of your biobank?	NUMBER	How many remote storage facilities are		RemoteStorageFacilityNum		when answer "We have ilities" to the Question:
are part or your biobank:		part of your biobank?			"remote storage"	illities to the Question.
QUALITY MANAGEMENT		,				
How many hours of staff time has been	NUMBER			SOPTime		
spent to create, review, and approve						
standard operating procedures? (If this						
work is not yet completed, please						
estimate the total time needed to						
create)						



How frequently do you update your Standard Operating Procedures?	RADIO	Monthly	Monthly	SOPUpdate	Show this question when answer "Build up - Bank is operational. Collection started. No distribution yet." OR "Expand - Distribution started. Collection expanding. Pursuing new users." OR "Operate - Stable collection and distribution." to the Question: "Please indicate the phase that your biobank is currently in:"
	0	•	-		
	0	Yearly	Yearly		
	0	Other	Other		
Other Specify	TEXT			OtherSpecifyUpdateSOPs	Show this question when answer "Other" to the Question: "How frequently do you update your Standard Operating Procedures?"
How much time is spent updating your Standard Operating Procedures? (including review and approval time)	NUMBER			SOPUpdateTime	Show this question when answer "Build up - Bank is operational. Collection started. No distribution yet." OR "Expand - Distribution started. Collection expanding. Pursuing new users." OR "Operate - Stable collection and distribution." To the Question: "Please indicate the phase that your biobank is currently in:"
Please estimate the number of hours spent training new employees on your Standard Operating Procedures.	NUMBER			SOPTrainingNewStaffHrs	
Please estimate the number of hours spent training existing staff on updated Standard Operating Procedures.	NUMBER			SOPTrainingExistingStaffHrs	Show this question when answer "Build up - Bank is operational. Collection started. No distribution yet." OR "Expand - Distribution started. Collection expanding. Pursuing new users." OR "Operate - Stable collection and distribution." To the Question: "Please indicate the phase that your biobank is currently in:"

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How does your biobank document adherence to your SOPS and quality assurance standards?	RADIO	Our lab management software automatically generates this	System Generated	HowSOPAderence	
	0	documentation  We manually document	Manual		
		this information			
	0	Our lab management software automatically produces a portion of this documentation that we supplement manually	Both System and Manual		
Please estimate the number of hours per month spent producing the SOP compliance and quality assurance documentation for your samples.	NUMBER			MthlyHoursSOPCompliance	Show this question when answer "We manually document this information" OR "Our lab management software automatically produces a portion of this documentation that we supplement manually" to the Question: "How does your biobank document adherence to your SOPS and quality assurance standards?"
Does your biobank annotate your biospecimens with scientific data?	RADIO O	Yes	Yes	AnnotateYN	
	0	No	No		
How are the scientific annotations for your biospecimens generated?	RADIO O	We have fully integrated laboratory management systems that automatically generate the majority of our annotations	Automatic	HowAnnotationsGenerated	Show this question when answer "Yes" to the Question: "Does your biobank annotate your biospecimens with scientific data?"
	0	We manually annotate all of our specimens with scientific data	Manually		
	0	Some of our annotations are generated automatically by our lab management system and the rest are	Both		



		annotated manually by staff		
Please estimate the number of hours per month spent in recording biospecimen annotations.	NUMBER		MthlyHoursforAnnotations	Show this question when answer "We manually annotate all of our specimens with scientific data" OR "Some of our annotations are generated automatically by our lab management system and the rest are annotated manually by staff" to the Question: "How are the scientific annotations for your biospecimens generated?"

**Funding Sources** 

Question Description	Answer Type	Answer Description	Answer Value	Question Short Name		Questic	on Visibility Rule
What is your biobank's total annual budget?	NUMBER	What is your biobank's total annual budget?		AnnualBudget			
How is your biobank planning to sustain funding as budgets are tightening?	CHECKBOX ⊠	Reduce staff	Reduce staff	AccountForTightBudge	t		
	$\boxtimes$	Reduce scale of operations	Reduce operations				
	$\boxtimes$	Defer acquisitions of new capital equipment	Defer acquisitions				
What plans and/or strategies does your biobank have in place to ensure sustainability?	CHECKBOX	Stewardship Plan	Stewardship Plan	SustainibilityPlans			
	$\boxtimes$	Long-term custodianship	Long-term custodianship				
What percentage of your annual budget o	omes from:						
	DROPDOWN		Percentage INTEGER	Type This sour DROPDOWN guarantee			Indicate Name of the Source TEXT
		Charitable donations		Direct cash	This fiscal	year	

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		Support from your host					
		enterprise		Contributions in kind	The next fiscal year		1
		Support from affiliated					
		biobanking network			The next 2 fiscal years		
		Biobanking grants					
					The next 3 fiscal years		
		In-house clinical					
		research grants			Beyond the next 3 fiscal		
					years		
		Contract specimen					
		collection services					
		Specimen sales					
		Other biobanking					
		related contract					
		services					
		Other					
Please estimate the amount of time spent	each month deve	loping funding sources:				•	
	D	ROPDOWN	Hours developing nev	w Hours maintainir	ng		
			sources	existing sources	S		
		Staff					
		Management					
Please indicate the importance for your b	iobank:						
		1	2	3			
Maintaining	g current funding	0	0	0			
Replacing declining	funding sources	0	0	0			
Establishing new so	ources of funding	0	0	0			
	1						
Is your biobank funded as part of	RADIO	Yes. Our annual budget	Budget fully funded				
publicly provided healthcare services or publicly funded clinical research?	0	is fully funded					
publiciy funded cliffical research:		Yes. Our annual budget	Budget partially				
	0	is partially funded	funded				
	0	No. Our annual budget	No				
		is not funded through					
		public healthcare					



		support or publicly funded clinical research			
Please categorize the process for appropriating public funds:	RADIO	We annually request earmarked funds and get approval based on performance and related criteria	Approval based on performance	ProcessforAppropriatingfun ds	Show this question when answer "Yes. Our annual budget is fully funded" OR "Yes. Our annual budget is partially funded" to the Question: "Is your biobank funded as part of publicly provided healthcare services or publicly funded clinical research?"
	0	Our funds are not earmarked. We must compete with other usages of public funds in securing our annual budget.	Must compete		
	0	Other	Other		
Please briefly describe your process:	TEXTAREA			Otherspecifyprocess	Show this question when answer Other Question: Please categorize the process for appropriating public funds:
Please provide any additional detail regarding how you secure public funds to support your biobank.	TEXTAREA			Otherinfosecurepublicfund s	Show this question when answer "We annually request earmarked funds and get approval based on performance and related criteria" OR "Our funds are not earmarked. We must compete with other usages of public funds in securing our annual budget." to the Question: "Please categorize the process for appropriating public funds:"
How does your biobank respond to fluctuations in publicly provided funds?	CHECKBOX ⊠	We adjust staffing levels to available funding	We adjust staffing levels to available funding	FluctuationResponse	Show this question when answer "Yes. Our annual budget is partially funded" to the Question: "Is your biobank funded as part of publicly provided healthcare services?"
	X	We make up the difference with alternative sources of funding	We make up the difference with alternative sources of funding		
	$\boxtimes$	Other	Other		



To what degree do you feel that the original sponsors of your biobank bare a long-term responsibility for the stewdardship of your specimen collections?	RADIO	High - Our original sponsors continue to work to secure long-term funding.	High	Degreeofsponsorstewardsh ip	
		Medium - Our biobank was founded to be in operation for only a finite period of time, after which specimens will be disposed.	Medium		
		Low - Our original sponsors expect that the long-term support of our biobank will be assumed by others. (biobank management, other sponsors, etc)	Low		
Please provide any additional details related to your answer above that you feel would be helpful.	TEXTAREA			Additionalinfostewardhip	
Who do you think should be responsible for the long-term stewardship of your biospecimens?	TEXT			WhoResponsibleForStewar dship	

### **Cost Information**

Question Description	Answer	Answer	Answer Value	Question Short Name	Question Visibility Rule	
	Туре	Description				
What were your total costs of operations last year?	NUMBER	What were your total costs of operations last year?		OperationCostPreviousYear		
What is your total cost of operations this year?	NUMBER	What is your total cost of operations this year?		OperationCostCurrentYear		
DIRECT COSTS FOR THE CURRENT YEAR						
What are your total direct labor costs? (salary and fringe benefits for biobank staff)	NUMBER			DirectLaborTotalCosts		

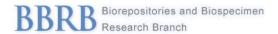
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Please indicate the distribution of your co	sts in percentages	for the following p	arts of the	e biobank value cha	in framework. (*Please	e do not inc	clude shipping costs in	your ODC's)
	D	ROPDOWN		Collection NUMBER	Processing NUMBER			Retrieval and Distribution NUMBER
		Budgeted Labor						
		Associated Labor						
		Materials						
		Other Direct Cost (*ODC)	ts					
INDIRECT, ADMINISTRATIVE, AND INFRA	STRUCTURE COST	FOR THE CURREN	IT YEAR					
What are your total indirect labor costs? (salary and fringe benefits for management and administrative staff)	NUMBER	What are your to indirect labor cos (salary and fringe benefits for management and administrative st	sts?		IndirectLaborCost	Total		
What are your total information technology (IT) costs?	NUMBER	What are your to information tech (IT) costs?			TotalITCosts			
What is the estimated total current value of your capital equipment?	NUMBER	What is the estim total current valu your capital equipment?			CapitalEquipValue	:		
What is your capital budget for new equipment for this year (Please indicate robotic systems, freezers, microscopes, etc).	NUMBER	What is your cap budget for new equipment for th (Please indicate r systems, freezers microscopes, etc	is year obotic		BudgetNewCapita rentYear	lEquipCur		
What is your capital budget for replacing old equipment for this year?	NUMBER	What is your cap budget for replac equipment for th year?	ing old		CapitalBudgetRep	laceEquip		
Please estimate your annual shipping cos	ts:							
								when answer "We have ites" to the Question: "We tion sites"
	DROP	DROPDOWN Annual Collection						



			S	Shipping Co NUMBER	st		
		Ambient					
		Dry Ice					
		LN2					
		Other					
Please provide your yearly costs to distrib	ute specimens ar	nong storage locatio	ons by sp	ecimen typ	e.		Show this question when answer We have remote storage facilities Question: remote storage
				ual Inter-Storage Shipping Cost NUMBER			
		Ambient					
		Dry Ice					
		LN2					
		Other					
Please provide your yearly costs to distrib	ute specimens to	requesters by speci	imen typ	e.			
	]	DROPDOWN			Distribut ping Cos		
		Ambient					
		Dry Ice					
		LN2					
		Other					
What do you project your cost of operations to be next year?	NUMBER	What do you project your cost of operations to be next year?				OperationCostsNextYear	
Does your biobank pay for use of infrastructure (physical space, energy, phone, other utilities, etc) as part of your budget?	RADIO	Yes		Yes		InfrastructurePayStatusY N	
	0	No, our infrastructure provided by our henterprise		No			
Please indicate your biobank's annual infrastructure costs (in dollars):	NUMBER					InfrastructureCosts	Show this question when answer "Yes" to the Question: "Does your biobank pay for use of infrastructure (physical space, energy, phone.



		other utilities, etc) as part of your budget?"

**Challenges - Common** 

Question Description	Answer Answer Type Description		Answer Value	Question Short Name	Question Visibility Rule	
Please indicate the criticality for the chall	enges that your bio	bbank is currently facing or a	nticipates facing in the n	ext 12 months.		
	DROPDOWN		Rating	Describe your MAJOR issue/challenge TEXT	Describe your solution, if applicable TEXT	Solution considered as best practice? CHECKMARK
		Sustaining current growth	High (This is a critical issue)			X
		Acquiring new specimens	Medium (This is a challenge but of moderate difficulty)			×
		Replacing declining funding sources	Low (This is a challenge but we have a means of dealing with it)			×
		Keeping pace with quality standards	N/A (not concerned)			×
		Managing regulatory demands				×
		Labor attrition				×
		Managing changing consent				×
		Data security				×
		Integrating our information systems				×
		Keeping up with emerging technologies				×
		Centralizing biobank operations in my enterprise				×



Establishing a competitive charge structure for specimens		×
Establishing a competitive charge structure for specimen related services		X
Securing sustainable funding		×
Other		$\boxtimes$

**Summary - Common** 

Question Description	Answer Type	· ·		Question Short Name	Question Visibility Rule	
Please tell us how useful the followin	g information and to	ois would be to your blobank	•			
		DROPDOWN		Timeframe DROPDOWN	Preferred Format TEXT	Comments/Desirable Features TEXT
		Annual Strategic Planning Guide	My biobank really needs this	Needed now		
		Financial Benchmark	My biobank would find this somewhat useful	Needed in the next 6 months		
		Operational Benchmark	My biobank does not need this	Needed in the next year		
		Biobanking Business Case Development Guide	My biobank already has this			
		Inventory Management Tool				



Cost and Revenue Tracking Biobanking Technology	
Biobanking Technology	
Comparison Guide	
Please use this table to suggest new tools and information that you would find useful.	
Description Format TEXT DROPDOWN	
Web Application	
Document Document	
Excel Sheet	
Other	