

## Attachment G

### Worksheet Used to Calculate Registrant Labor Costs

This attachment is available as part of the electronic docket **EPA-HQ-OPP-2012-0544**, Notice of Supplemental Distribution of a Registered Pesticide Product, EPA ICR No. 0278.11, OMB Control No. 2070-0044, and is part of the ICR's Supporting Statement.

### NAICS: 325300

#### Pesticide Registrants

Labor Category:	Formula	Managerial	Technical	Clerical
Unloaded Hourly Rate <sup>1</sup>	= W	\$57.42	\$28.32	\$17.02
Benefits Percentage <sup>2</sup>	Lb = B/W	44%	44%	44%
Benefits per hour	B = W*Lb	\$25.31	\$12.49	\$7.50
Loaded Hourly Rate	Wb = W + B = W(1+Lb)	\$82.73	\$40.81	\$24.52
Overhead Percentage <sup>3</sup>	Lo = OH/Wb	50%	50%	50%
Overhead per hour	OH = Wb*Lo	\$41.37	\$20.40	\$12.26
Fully Loaded Hourly Rate	Wf = Wb + OH = W + B + OH	\$124.10	\$61.21	\$36.79

- Data Source: BLS [http://www.bls.gov/oes/current/naics4\\_325300.htm](http://www.bls.gov/oes/current/naics4_325300.htm) **May 2011 data**  
 NAICS 325300 - Pesticide, Fertilizer, and Other Agricultural Chemical Manufacturing  
 Standard Occupational Codes:  
     Management: 11-0000, Management Occupations  
     Technical: 19-0000, Life, Physical, and Social Science Occupations  
     Clerical: 43-0000, Office and Administrative Support Occupations
- Fringe benefits/wage per hour. The average for non farm, non federal civilian workers.
- U. S. Environmental Protection Agency, *EPA Air Pollution Control Cost Manual, Sixth Edition*, EPA-452-02-001, January 2002, pg. 2-34. The loading for indirect costs is within the range of 20-70% of the load labor rate (wage + benefits) suggested in EPA guidance.