

Pesticide Registrants

Labor Category:	Formula	Managerial	Technical	Clerical
Unloaded Hourly Rate ¹	= W	\$48.61	\$26.95	\$16.27
Benefits Percentage ²	Lb = B/W	43%	43%	43%
Benefits per hour	B = W*Lb	\$20.99	\$11.64	\$7.03
Loaded Hourly Rate	Wb = W + B = W(1+Lb)	\$69.60	\$38.59	\$23.30
Overhead Percentage ³	Lo = OH/Wb	50%	50%	50%
Overhead per hour	OH = Wb*Lo	\$34.80	\$19.29	\$11.65
Fully Loaded Hourly Rate	Wf = Wb + OH = W + B + OH	\$104.41	\$57.88	\$34.95

- Data Source: BLS http://www.bls.gov/oes/current/naics4_325300.htm May 2007 data
 NAICS 325300 - Pesticide, Fertilizer, and Other Agricultural Chemical Manufacturing
 Standard Occupational Codes:
 Management: 11-0000, Management Occupations
 Technical: 19-0000, Life, Physical, and Social Science Occupations
 Clerical: 43-0000, Office and Administrative Support Occupations
- Fringe benefits/wage per hour. The average for non farm, non federal civilian workers.
- U. S. Environmental Protection Agency, *EPA Air Pollution Control Cost Manual, Sixth Edition*, EPA-452-02-001, January 2002, pg. 2-34. The loading for indirect costs is within the range of 20-70% of the load labor rate (wage + benefits) suggested in EPA guidance.

NAICS: 999100
EPA or Federal Government

Labor Category:	Formula	Managerial	Technical	Clerical
Unloaded Hourly Rate ¹	= W	\$48.17	\$33.12	\$19.00
Benefits Percentage ²	Lb = B/W	43.2%	43.2%	43.2%
Benefits per hour	B = W*Lb	\$20.80	\$14.30	\$8.21
Loaded Hourly Rate	Wb = W + B = W(1+Lb)	\$68.97	\$47.42	\$27.21
Overhead Percentage ³	Lo = OH/Wb	50%	50%	50%
Overhead per hour	OH = Wb*Lo	\$34.49	\$23.71	\$13.60
Fully Loaded Hourly Rate	Wf = Wb + OH = W + B + OH	\$103.46	\$71.14	\$40.81

- Data Source: BLS http://www.bls.gov/oes/current/naics4_999100.htm May 2007 data
 NAICS 999100 - Federal Executive Branch
 Standard Occupational Codes:
 Management: 11-0000, Management Occupations
 Technical: 19-0000, Life, Physical, and Social Science Occupations
 Clerical: 43-0000, Office and Administrative Support Occupations
- Fringe benefits/wage per hour. The average for non farm, non federal civilian workers.
- U. S. Environmental Protection Agency, *EPA Air Pollution Control Cost Manual, Sixth Edition*, EPA-452-02-001, January 2002, pg. 2-34. The loading for indirect costs is within the range of 20-70% of the load labor rate (wage + benefits) suggested in EPA guidance.