**12. Estimated Burden and Costs, Including Overhead, to Respondents**

6,768 person-hours (reporting and recordkeeping requirements)

Pricing Manager (6,092 person-hours)

Tariff Publisher (676 person-hours)

The annual salary calculations have been formulated using the Federal Government’s January 2012 salary table (overhead of $20.10per hour and benefits of 24.23% per year have been added to the basic salary). The salary for the pricing manager was calculated using the salary of a GS 13/5 Senior Transportation Specialist, and the salary for the tariff publisher was calculated using the salary of a GS 6/5 Transportation Specialist.

Formula: Annual salary + (annual salary X benefits rate) = adjusted annual salary/2,080 + overhead = adjusted hourly salary

$100,904 + (100,904 X 24.23%) = $125,353/2,080 = $60.27 + $20.10 = $80.37 = Pricing Manager adjusted hourly salary

$43,046 + (43,046 X 24.23%) = $53,476/2,080 = $25.71 + $20.10 = $45.81 = Tariff Publisher adjusted hourly salary

|  |  |  |  |
| --- | --- | --- | --- |
| **Employee** | **Hourly Salary** | **Number of Hours** | **Total** |
| Pricing Manager | $80.37 | 6,092 | $ 489,614 |
| Tariff Publisher | $45.18 | 676 | $ 30,541 |
| **TOTALS** |  | **6,768** | **$ 520,155** |

**14. Estimated Burden and Costs, Including Overhead, to Federal Government**

The annual salary calculations have been formulated using the Federal Government’s January 2012 salary table (overhead of $20.10 per hour and benefits of 24.23% per year have been added to the basic salary).

**Office Chief** 14/4 – 56.25 hours

$115,731 + (115,731 x 24.23%) = 143,771/2,080 = $69.12 + $20.10 = $87.13 adjusted hourly salary

**Transportation Specialist** 12/10 – 15 hours

$97,333 + (97,333 x 24.23%) = $120,916/2,080 = $58.13 + $20.10 = $78.23 adjusted hourly salary

|  |  |  |  |
| --- | --- | --- | --- |
| **Employee** | **Hourly Salary** | **Number of Hours** | **Total** |
| Office Chief | $87.13 |  56.25 | $4,901 |
| Transportation Specialist | $78.23 | 15 | $1,173 |
| **TOTALS** |  | **71.25** | **$ 6,074** |