

## 12. Estimated Burden and Costs, Including Overhead, to Respondents

6,768 person-hours (reporting and recordkeeping requirements)

Pricing Manager (6,092 person-hours)

Tariff Publisher (676 person-hours)

The annual salary calculations have been formulated using the Federal Government's January 2012 salary table (overhead of \$20.10 per hour and benefits of 24.23% per year have been added to the basic salary). The salary for the pricing manager was calculated using the salary of a GS 13/5 Senior Transportation Specialist, and the salary for the tariff publisher was calculated using the salary of a GS 6/5 Transportation Specialist.

Formula: Annual salary + (annual salary X benefits rate) = adjusted annual salary/2,080 + overhead = adjusted hourly salary

$\$100,904 + (100,904 \times 24.23\%) = \$125,353/2,080 = \$60.27 + \$20.10 = \$80.37 =$  Pricing Manager adjusted hourly salary

$\$43,046 + (43,046 \times 24.23\%) = \$53,476/2,080 = \$25.71 + \$20.10 = \$45.81 =$  Tariff Publisher adjusted hourly salary

| <b>Employee</b>  | <b>Hourly Salary</b> | <b>Number of Hours</b> | <b>Total</b>      |
|------------------|----------------------|------------------------|-------------------|
| Pricing Manager  | \$80.37              | 6,092                  | \$ 489,614        |
| Tariff Publisher | \$45.18              | 676                    | \$ 30,541         |
| <b>TOTALS</b>    |                      | <b>6,768</b>           | <b>\$ 520,155</b> |

#### 14. Estimated Burden and Costs, Including Overhead, to Federal Government

The annual salary calculations have been formulated using the Federal Government's January 2012 salary table (overhead of \$20.10 per hour and benefits of 24.23% per year have been added to the basic salary).

**Office Chief** 14/4 – 56.25 hours

$\$115,731 + (115,731 \times 24.23\%) = 143,771/2,080 = \$69.12 + \$20.10 = \$87.13$  adjusted hourly salary

**Transportation Specialist** 12/10 – 15 hours

$\$97,333 + (97,333 \times 24.23\%) = \$120,916/2,080 = \$58.13 + \$20.10 = \$78.23$  adjusted hourly salary

| <b>Employee</b>           | <b>Hourly Salary</b> | <b>Number of Hours</b> | <b>Total</b>    |
|---------------------------|----------------------|------------------------|-----------------|
| Office Chief              | \$87.13              | 56.25                  | \$4,901         |
| Transportation Specialist | \$78.23              | 15                     | \$1,173         |
| <b>TOTALS</b>             |                      | <b>71.25</b>           | <b>\$ 6,074</b> |