

## Indiana Race Track Survey

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**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

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Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. In accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws, your responses will be kept confidential and will not be disclosed in identifiable form to anyone other than employees or agents. By law, every employee and agent has taken an oath and is subject to a jail term, a fine, or both if he or she willfully discloses ANY identifiable information about you or your operation. Response is **voluntary**.

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1. Do you own and/or manage a racetrack facility in the U.S.?

2. Please indicate the location of the racetrack.

State \_\_\_\_\_ County \_\_\_\_\_

3. Does your racetrack conduct any Thoroughbred racing?

4. In 2009, approximately how many race days included Thoroughbred racing at your racetrack? \_\_\_\_\_

5. In 2009, what was your total attendance from all thoroughbred racing? \_\_\_\_\_

These questions relate to revenue from wagering, including on and off track handle, as well as purse allocations and payments to government. All responses will be kept confidential

6. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from Thoroughbred racing?  
\$ \_\_\_\_\_

7. What was the total handle generated in 2009 on all of your racetrack's Thoroughbred racing? (When estimating handle, please consider both on and off track sources, including wagering services, racebooks, and simulcasting)

8. Does your racetrack conduct any Quarter Horse racing?

9. In 2009, approximately how many race days included Quarter Horse racing at your racetrack?

10. In 2009, what was your total attendance from all Quarter Horse racing?

11. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from Quarter Horse racing?  
\$

12. What was the total handle generated in 2009 on all of your racetrack's Quarter Horse racing? (When estimating handle, please consider both on and off track sources, including wagering services, racebooks, and simulcasting)

13. Does your racetrack conduct any Standardbred Racing?

Yes                    If no, please proceed to question 18

14. In 2009, approximately how many race days included Standardbred racing at your racetrack? \_\_\_\_\_

15. In 2009, what was your total attendance from all Standardbred racing? \_\_\_\_\_

16. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from Standardbred racing?  
\$\_\_\_\_\_

17. What was the total handle generated in 2009 on all of your racetrack's Standardbred racing? (When estimating handle, please consider both on and off track sources, including wagering services, racebooks, and simulcasting)  
\$\_\_\_\_\_

18. Does your racetrack conduct any horse racing that includes breeds other than Thoroughbreds, Quarter Horses, or Standardbreds?

Yes                    If no, please proceed to question 22

In 2009, approximately how many race days included other breeds racing at your racetrack? \_\_\_\_\_

19. In 2009, what was your total attendance from all other breeds racing? \_\_\_\_\_

20. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from other breeds racing?  
\$\_\_\_\_\_

21. What was the total handle generated in 2009 on all of your racetrack's other breeds racing? (When estimating handle, please consider both on and off track sources, including wagering services, racebooks, and simulcasting)  
\$\_\_\_\_\_

22. Please indicate the REVENUE in 2009 from the following sources:

- a. Admissions                    \$\_\_\_\_\_
- b. Concessions                    \$\_\_\_\_\_
- c. Parking                        \$\_\_\_\_\_
- d. Programs                      \$\_\_\_\_\_
- e. All other revenue            \$\_\_\_\_\_

23. Please indicate the EXPENSES in 2009 on the following items:

**General Operating Expenses:**

- a. Purses                        \$\_\_\_\_\_
- b. Commissions to other tracks for Simulcasts            \$\_\_\_\_\_
- c. Veterinary Services            \$\_\_\_\_\_
- d. Farrier Services              \$\_\_\_\_\_
- e. Facilities Maintenance      \$\_\_\_\_\_
- f. Equipment, and Vehicle Maintenance                    \$\_\_\_\_\_
- g. Equipment and Vehicle Rental                            \$\_\_\_\_\_
- h. Salaries, Wages, and Benefits                            \$\_\_\_\_\_
- i. Advertising Expenses            \$\_\_\_\_\_
- j. Insurance Expenses            \$\_\_\_\_\_
- k. Equipment Purchases            \$\_\_\_\_\_
- l. Utility Expenses                \$\_\_\_\_\_
- m. Office Supplies Expenses      \$\_\_\_\_\_
- n. All other expenses              \$\_\_\_\_\_

**Taxes**

o. Federal Taxes	\$_____
p. State Taxes	\$_____
q. Local Taxes	\$_____

24. Does your racetrack have assets that it owns?

Yes      If no, please proceed to question 28

Please estimate the total value of assets owned by your racetrack as of December 31, 2009. Only include assets that relate to the production and/or delivery of goods and services in the horse industry in the Indiana.

25. What is the fair market value of equipment and structures owned by your racetrack? \$\_\_\_\_\_

26. What is the estimated fair market value of land owned by your racetrack? \$\_\_\_\_\_

27. Did your racetrack make any capital investments in 2009? \$\_\_\_\_\_

Yes      If no, please proceed to question 30

28. In 2009, what was your racetrack's total capital investment in equipment and structures? \$\_\_\_\_\_

29. In 2009, what was your racetrack's total capital investment in Land(purchase price) \$\_\_\_\_\_

The following questions pertain to your racetrack's investments in human capital and technology and will be kept confidential.

30. Did your racetrack employ any personnel in 2009?

Yes      If no, please proceed to question 37

31. During a typical month in 2009, what was the number of full time, full-year employees on your payroll? \_\_\_\_\_

32. During a typical month in 2009, what was the number of seasonal employees that were on your payroll and the average number of weeks worked per seasonal employee?

a. Number of seasonal employees \_\_\_\_\_

b. Average number of weeks worked by seasonal employees \_\_\_\_\_

33. During a typical month in 2009, what was the number of part-time employees on your payroll? \_\_\_\_\_

34. What was the average number of weeks worked by part time employees in 2009? \_\_\_\_\_

35. What was the average number of hours worked by a single part-time employee in a week \_\_\_\_\_

36. Does your racetrack utilize electronic wagering technology? (off track betting technology that allows for wagering by way of cable, hone, wire, or any other technology other than the Internet that is remote from the racetrack site)

Yes      If no, please proceed to question 39

What percentage of your total revenue is received through electronic wagering? \_\_\_\_ %

37. Does your racetrack have electronic gaming machines? (Slot machines, video lottery terminals, video poker, instant racing, electronic pull-tabs, electronic keno or any other video based electronic gaming machines)

Yes      If no, please proceed to question 41

38. What percentage of your total revenue is generated from electronic gaming machines? \_\_\_\_ %

39. Does your racetrack conduct wagering over the Internet? (off track betting technology that allows for wagering through the Internet or closed loop online system by way of personal computer or hand held device).

Yes      No

40. Approximately what percentage of your total revenue is generated via the Internet? \_\_\_\_ %

**Thank you please return your survey in the enclosed postage paid envelope.**