

2006 Virginia Equine Survey

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(Expenditure
and Labor
Version)



NATIONAL
AGRICULTURAL
STATISTICS
SERVICE

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Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. In accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws, your responses will be kept confidential and will not be disclosed in identifiable form to anyone other than employees or agents. By law, every employee and agent has taken an oath and is subject to a jail term, a fine, or both if he or she willfully discloses ANY identifiable information about you or your operation. Response is **voluntary**.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0227. The time required to complete this information collection is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

Dear Equine Owner:

Last October, we mailed you a copy of the first phase of the 2006 Virginia Equine Survey. If you remember, that questionnaire included information about equine inventory by breed, number of equine sold, and the value of all equine in Virginia. We now have the information necessary to publish how many horses, ponies and other equine were located in Virginia for 2006.

Another very important part of telling the equine story in Virginia is to include information on the economic importance of equine in Virginia. How much money is spent on equine-related activities? How many workers are employed in the industry? These are important questions that need to be answered. That is why we are conducting this second phase of the survey.

The Virginia Field Office of the National Agricultural Statistics Service is charged with conducting the second phase of the 2006 Virginia Equine Survey. You have been selected to participate. Only a small portion of those included in the first phase of the survey were selected for this phase. We need detailed expense, asset and income information if we are to accurately estimate the huge economic contribution that the equine industry provides to Virginia's overall economy.

Your response is voluntary. However, your response is essential to ensure an accurate and reliable report. Your information represents your own and similar operations throughout the state. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes in combination with similar reports from other producers.

Your industry is relying on your help to show how important equine is to Virginia's economic growth. Please take a few minutes to look over the enclosed brochure and questionnaire. Please mail back the questionnaire in the enclosed postage-paid envelope. Your prompt reply will help reduce costs because telephone follow up is costly. I appreciate your help and please call me if you need additional information.

Sincerely,

A handwritten signature in cursive script that reads "Herman Ellison".

Herman Ellison
Director

SECTION I - 2006 EXPENDITURES AND LABOR

1. Did you have an equine-related expenditure in 2006?

YES – Continue

NO – Go to Section II

NOTE: (Record expenses in only one category.)

Boarding Facilities: Include all expenses for equine you owned plus an estimate of expenses for the equine boarded on your operation that were owned by others. You may have to contact your boarders to provide accurate information. However, if you are unable to provide an estimate, please list the name and address of your boarders on page 3, Section IV so we can contact them directly.

2006 EXPENDITURES FOR EQUINE	Total Amount (Nearest Dollar)	Percent Spent in Virginia
1. PURCHASES OF EQUINE \$	810	836
2. OTHER PURCHASES AND UPKEEP		
a. BOARDING OF EQUINE (include stall fees and expenditures paid for boarding)	811	
b. VETERINARIAN/HEALTH (include medicines, parasite control, lab work, etc.)	812	
c. FEED AND BEDDING - BOTH GROWN AND PURCHASED (include grain, hay, seeds, straw, other bedding, fertilizers, feed additives vitamins, minerals, pasture maintenance, etc.)	813	
d. GROOMING SUPPLIES (include clipping, soaps, oils, sprays, brushes, etc.)	814	
e. INSURANCE PREMIUMS (equine related - liability, collision, mortality, etc.)	815	
f. UTILITIES (equine related - telephone, water, gas, oil, electricity, etc.)	816	
g. MAINTENANCE REPAIR (include contracted labor and materials for maintenance or repair of buildings, facilities, fencing, equipment, etc.)	817	
h. FARRIER (include shoeing, etc.)	818	
i. BREEDING FEES (stud fees, etc.)	819	
j. TACK (include clothing, boots, hats, saddles, bridles, halters, harnesses, etc.)	820	
k. RENT/LEASE (include rental of land and buildings, rental of equine, rental of equipment, etc.)	821	
l. TAXES (all taxes, including property tax on equine related land)	822	
m. EQUIPMENT PURCHASES (include vehicles, airplanes, treadmills, horse vans, trailers, tractors, hot walkers, starting gates, manure spreaders, portable stalls, sulkies, carts, buggies, etc.)	823	
n. TRAINING FEES (fee paid for training of equine and/or individuals)	824	
Total Purchases and Upkeep (sum of a-n)	825	837
3. EQUINE RELATED ACTIVITIES		
a. Travel and Lodging (include air travel, fuel, truck and car expenses, meals, hotel, camping fees etc.)	826	
b. Advertisement (include cost of ads, promotion, pamphlets, subscriptions, materials, etc.)	827	
c. Professional Fees (includes accounting, lawyer, legal, etc.)	828	
d. Miscellaneous	829	
Total Equine Related Activities (sum of a-d)	830	838
4. LABOR EXPENSES		
a. Labor Expenses (include cash wages, employer cost for insurance pensions, social security tax, workman's compensation, unemployment compensation, etc.)	831	839
b. Other Contracted Labor (include labor expenditures not reported elsewhere)	832	840
Total Labor Expenses (sum of a-b)	833	841
5. CAPITAL IMPROVEMENTS (include contracted labor and materials for construction or additions to \$	834	842
6. OTHER EXPENDITURES (specify) _____	835	843

SECTION II - LABOR

2. During the past year, what was the largest number of **HIRED AGRICULTURAL WORKERS**, including paid family members, on the payroll on any one day involved in equine?..... 989

SECTION III - ASSETS AND INCOME

Note: Current value or (replacement cost) is the price one would pay to purchase the item(s) in the market today.

3. What is the current value of all equipment and supplies, Virginia only, associated with equine located on your operation? 860

Dollars

4. What is the current value of all land, fencing, facilities, and buildings associated with these equine? 861

5. Using the table below, please check the category of **GROSS INCOME** derived from equine and related activities in 2006.

Category	(<input type="checkbox"/>)	Category	(<input type="checkbox"/>)	Office Use
None.....	1.....	\$250,000 to \$499,999.....	7.....	864.....
\$1 to \$999.....	2.....	\$500,000 to \$999,999.....	8.....	865.....
\$1,000 to \$19,999.....	3.....	\$1,000,000 to \$2,499,999.....	9.....	866.....
\$20,000 to \$49,999.....	4.....	\$2,500,000 to \$4,999,999.....	10.....	867.....
\$50,000 to \$99,999.....	5.....	\$5,000,000 to \$9,999,999.....	11.....	868.....
\$100,000 to \$249,999.....	6.....	OVER \$10,000,000.....	12.....	869.....

SECTION IV - BOARDING FACILITIES ONLY

6. Were you able to provide estimates of equine-related expenses for all equine owned by you or boarded at your facility in SECTION I?

YES - go to SECTION V

NO - Please provide name and address information of your boarders below so we can (if more than four boarders, please provide names and addresses on a separate sheet of paper)

Name _____

Name _____

Address _____

Address _____

City, State, Zip _____

City, State, Zip _____

Telephone _____

Telephone _____

Name _____

Name _____

Address _____

Address _____

City, State, Zip _____

City, State, Zip _____

Telephone _____

Telephone _____

SECTION V

12. Would you like to receive a free copy of the survey results?

YES - *check*

OFFICE USE

THIS CONCLUDES THE SURVEY. THANK YOU FOR YOUR PARTICIPATION.
IF YOU HAVE ANY COMMENTS PLEASE PROVIDE THEM BELOW.

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Response		Respondent		Mode		Enum.	Eval.	Office Use for POID	
1-Comp	9901	1-Op/Mgr	9902	1-Mail	9903	098	100	789	
2-R		2-Sp		2-Tel				- - - - -	
3-Inac		3-Acct/Bkpr		3-Face-to-Face				- - - - -	
4-Office Hold		4-Partner		4-CATI				- - - - -	
5-R – Est		9-Oth		5-Web				- - - - -	
6-Inac – Est				6-e-mail				- - - - -	
7-Off Hold – Est				7-Fax				- - - - -	
8-Known Zero				8-CAPI				- - - - -	
		19-Other	- - - - -		407		Optional Use		
								408	

S/E Name