

# Survey of Business Owners and Self-Employed Persons



## Welcome to the Survey of Business Owners and Self-Employed Persons (SBO)

Please use this website to complete this survey.

- Persons who reported business or self-employment activity for all or any part of 2012 should respond to this survey.
- To access electronic reporting, re-enter your User ID and Password issued to you by the Census Bureau, then click "Login".
- Note: Your session will expire if you remain on one screen for 50 minutes without navigating to another screen.

**User ID:**

**Password:**  
(numbers and lowercase letters only)

For help, use our [Business Help Site](#) or call 1-888-824-9954, between 8 a.m. and 6 p.m., Eastern time, Monday through Friday.

**\*\* WARNING \*\***

You have accessed a UNITED STATES GOVERNMENT computer. Use of this computer without authorization or for purposes for which authorization has not been extended is a violation of Federal law and can be punished with fines or imprisonment (PUBLIC LAW 99-474). System usage may be monitored, recorded, and subject to audit. Any information you enter into this system may be used by the Census Bureau for statistical purposes, including but not limited to improving the efficiency of our programs. For information regarding the use of this system, and how your privacy is protected, visit our online privacy webpage at [http://www.census.gov/privacy/privacy\\_policy/](http://www.census.gov/privacy/privacy_policy/). Use of this system indicates consent to the collection, monitoring, recording, and use of information provided inside this system.

Form: OMB No. 0607-0943 OMB Expiration Date: 11/30/2015

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Please complete the form listed below. You will have an opportunity to review your responses at the end of the form.

### Company Address

TEST COMPANY 079  
 79 NOWHERE ST  
 NOPLACE, DC 08409-8140

Action	Status	Form	View/ Print PDF
<input type="button" value="Start"/>	Not Started	SBO-1	

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The letters PDF or the icon indicate a document is in the [Portable Document Format \(PDF\)](#). To view the file you will need the [Adobe® Reader](#), which is available for free from the Adobe web site.

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# Annual Survey of Entrepreneurs



## Burden Statement

Public reporting burden for this survey is estimated to average 35 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to:

Econ Survey Comments 0607-XXXX  
U.S. Census Bureau  
4600 Silver Hill Road  
Room EMD-8K122  
Washington, DC 20233

You may e-mail comments to [Econ.Survey.Comments@census.gov](mailto:Econ.Survey.Comments@census.gov); use "Econ Survey Comments 0607-XXXX" as the subject.

Response to this survey is not required unless the questionnaire displays a valid approval number from the Office of Management and Budget (OMB). The OMB eight-digit number appears in the lower left corner of each page of the online questionnaire.

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## Mailing Address

Please correct any errors in the information below. If you have an address outside the United States, call 1-888-824-9954.

ATTENTION (Optional):

NAME1:

NAME2 (Optional):

STREET:

CITY:

STATE:

 

ZIP:

ZIP4 (Optional):

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### Contact Information

Please enter the first and last name of the person who is filling out this form.

Contact Name

Please provide your telephone number so we can contact you if there is a question.

Area Code

Number

Ext.

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### Number of Owners

Please answer the following questions for the person(s) or business named in the mailing label. Answer even if the business has been sold, reorganized, or ceased operation.

You may use estimates if this form requests information that is not available in your business records.

On December 31, 2012, how many people owned this business?

- *Include yourself if you were a sole proprietor or worked as a consultant or an independent contractor.*
- *Do not combine two or more owners to create one owner.*
- *Count spouses and partners as separate owners.*

- 1 person
- 2 - 4 people
- 5 - 10 people
- 11 or more people
- Business is owned by a parent company, estate, trust, or other entity.
- Don't know

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### Business Ownership - Government or Tribal Entity

On December 31, 2012, was this business owned by a government or tribal entity?

- Yes
- No

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## Business - 10% or More Ownership

On December 31, 2012, did any one **person** own 10% or more of this business?

- Yes
- No — Select "No" *ONLY* if no person owned 10% or more of this business.

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Percent Ownership

For the person(s) owning the largest percentage(s) in this business as of December 31, 2012, please list the percentage owned by each person and his or her position title.

- Do not report percentages owned by parent companies, estates, trusts, or other entities.
- If more than 4 people owned this business equally, select any 4 people.
- Round percentages to whole numbers. For example, report 1/3 ownership as 33.0%.

Percentage Owned	Position Title
(Estimates are acceptable)	(Example: sole owner, co-owner, shareholder, president, vice president, etc.)
Owner 1: <input type="text"/> .0%	Title: <input type="text"/>
Owner 2: <input type="text"/> .0%	Title: <input type="text"/>
Owner 3: <input type="text"/> .0%	Title: <input type="text"/>
Owner 4: <input type="text"/> .0%	Title: <input type="text"/>

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Business Owner(s)

Please use the action buttons below to answer questions about each owner reported.

Action	Status	Percentage Owned	Title
<input type="button" value="Answer Questions about Owner 1"/>	Not Started	50%	Owner Un
<input type="button" value="Answer Questions about Owner 2"/>	Not Started	50%	Owner Deux
<input type="button" value="Answer Questions about Owner 3"/>			
<input type="button" value="Answer Questions about Owner 4"/>			

When you finish answering questions about each owner, use the Next button below to proceed with additional questions about this business.

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## Initial Acquisition

How did *Owner 1* initially acquire ownership of this business? *Select all that apply.*

- Founded or started
- Purchased
- Inherited
- Received transfer of ownership or gift

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## Initial Acquisition Year

In what year did *Owner 1* initially acquire ownership of this business?

Year (YYYY)

- Don't know

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## Job Function(s)

In 2012, which of the following were *Owner 1's* function(s) in this business? **Select all that apply.**

- Managing day-to-day operations
- Providing services and/or producing goods
- Financial control with the authority to sign loans, leases, and contracts
- None of these functions

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## Average Number of Hours Worked

In 2012, what was the average number of hours per week that *Owner 1* spent managing or working in this business?

- None
- Less than 20 hours
- 20 - 39 hours
- 40 hours
- 41 - 59 hours
- 60 hours or more

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## Primary Income Source

In 2012, did this business provide *Owner 1's* primary source of personal income?

- Yes
- No

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## Prior Business Ownership

**Prior to establishing, purchasing, or acquiring this business, had *Owner 1* ever owned a business or been self-employed?**

- Yes
- No

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## Education

What was the highest degree or level of school *Owner 1* completed prior to establishing, purchasing, or acquiring this business?

- Less than high school graduate
- High school graduate - Diploma or GED
- Technical, trade, or vocational school
- Some college, but no degree
- Associate Degree
- Bachelor's Degree
- Master's, Doctorate, or Professional Degree

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## Sex

What is the sex of *Owner 1*?

- Male
- Female

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## Age

What was the age of *Owner 1* as of December 31, 2012?

- Under 25
- 25 - 34
- 35 - 44
- 45 - 54
- 55 - 64
- 65 or over

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## U.S. Citizenship

Was *Owner 1* born a citizen of the United States?

- Yes
- No

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## Ethnicity

Is *Owner 1* of Hispanic, Latino, or Spanish origin?

- No, not of Hispanic, Latino, or Spanish origin
- Yes, Mexican, Mexican Am., Chicano
- Yes, Puerto Rican
- Yes, Cuban
- Yes, another Hispanic, Latino, or Spanish origin - *Enter origin, for example, Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on.*

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## Race

What is *Owner 1's* race? **Select all that apply.** (For this survey, Hispanic origins are not races.)

- White
- Black or African Am.
- American Indian or Alaska Native - *Enter name of enrolled or principal tribe.*

- Asian Indian
- Chinese
- Filipino
- Japanese
- Korean
- Vietnamese
- Other Asian - *Enter race, for example, Hmong, Laotian, Thai, Pakistani, Cambodian, and so on.*

- Native Hawaiian
- Guamanian or Chamorro
- Samoan
- Other Pacific Islander - *Enter race, for example, Fijian, Tongan, and so on.*

- Some other race - *Enter race*

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## Military Service

Has *Owner 1* ever served in any branch of the U.S. Armed Forces, including the Coast Guard, the National Guard, or a Reserve component of any service branch?

- Yes
- No

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## Military Service - Continued

Do any of the following characteristics describe *Owner 1's* military service? **Select all that apply.**

- Served on active duty military service, not including training for the Reserves or National Guard
- Disabled as the result of injury incurred or aggravated during military service
- Served on active duty military service after September 11, 2001
- Served on active duty military service in 2012
- Served in the National Guard or as a reservist of any branch of the U.S. Armed Forces in 2012
- None of the above

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## New Questions for 2014

How important to **Owner1** are each of the following reasons for owning this business?" (**Select one for each row**)

	Not Important	Somewhat Important	Very Important
Wanted to be my own boss	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Flexible hours	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Balance work and family	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Opportunity for greater income/Wanted to build wealth	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Best avenue for my ideas/goods/services	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Couldn't find a job/Unable to find employment	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Working for someone else didn't appeal to me	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Always wanted to start my own business	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
An entrepreneurial friend or family member was a role model	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other (Specify):	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<div style="border: 1px solid black; height: 40px; width: 100%;"></div>			



## One Family Majority Ownership

In 2012, did two or more members of one family own the majority of this business? (Family refers to spouses, parents/guardians, children, siblings, or close relatives.)

- Yes
- No

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## One Family Majority Ownership - Continued

Did spouses jointly own this business?

- Yes
- No

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## One Family Majority Ownership - Continued

Was this business operated equally by both spouses?

- Yes, equally operated by spouses
- No, primarily operated by Owner 1
- No, primarily operated by Owner 2

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## Year of Business Establishment

In what year was this business originally established or self-employment activity begun?

Year (YYYY)

Don't know

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## Franchise Operation

In 2012, did all or part of this business operate as a franchise?

- Yes
- No

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**New Questions for 2014**

Where would the owner(s) like this business to be in five years? (**Select one**)

- Larger in terms of sales or profits
- About the same amount of sales or profits
- Smaller in terms of sales or profits
- Other (Specify)

## Capital Funding

For the owner(s) you reported, what was the source(s) of capital used to start or initially acquire this business? *Select all that apply.*

- Personal/family savings of owner(s)
- Personal/family assets other than savings of owner(s)
- Personal/family home equity loan
- Personal credit card(s) carrying balances
- Business credit card(s) carrying balances
- Government-guaranteed business loan from a bank or financial institution, including SBA-guaranteed loans
- Business loan from a bank or financial institution
- Business loan from federal, state, or local government
- Business loan/investment from family/friend(s)
- Investment by venture capitalist(s)
- Grants
- Other source(s) of capital
- Don't know
- None needed

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## Capital Funding - Continued

For the owner(s) you reported, what was the total amount of capital used to start or initially acquire this business? *(Capital includes savings, other assets, and borrowed funds of owner(s).)*

- Less than \$5,000
- \$5,000 - \$9,999
- \$10,000 - \$24,999
- \$25,000 - \$49,999
- \$50,000 - \$99,999
- \$100,000 - \$249,999
- \$250,000 - \$999,999
- \$1,000,000 - \$2,999,999
- \$3,000,000 or more
- Don't know

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**New Questions for 2014**

For 2014, what was the total amount of money that the owner(s) personally put into the business? *Your best estimate is fine. Please report in thousands.*

Include:

- Investments from personal savings
- Personal retirement accounts
- Home equity loans
- Personally borrowed funds.

\$\_\_\_\_\_,000



**New Questions for 2014**

For 2014, what was the total amount of money this business received from family, friends, and employees? *Your best estimate is fine. Please report in thousands.*

\$\_\_\_\_\_,000

**New Questions for 2014**

For 2014, what was the total amount of money this business borrowed from a bank or other financial institution, including business loans, a business credit card carrying a balance, or a business line of credit? *Include all draws on business line of credit, even if paid off during the year. Your best estimate is fine. Please report in thousands.*

\$ \_\_\_\_\_,000

**New Questions for 2014**

For 2014, what was the total amount of money this business received from angel investors, venture capitalists, or other businesses in return for a share of ownership in this business? *Your best estimate is fine. Please report in thousands.* (An “angel investor” is an affluent individual who provides capital for a business start-up, usually in exchange for convertible debt or ownership equity.)

\$ \_\_\_\_\_,000

**New Questions for 2014**

For 2014, what was the total amount of money this business received from government grants (such as the Small Business Innovation Research (SBIR) and/or Small Business Technology Transfer (STTR) programs)? *Your best estimate is fine. Please report in thousands.*

\$\_\_\_\_\_,000

**New Questions for 2014**

In 2014, did this business attempt to establish any **new funding relationship** (for example, loans, investments, or gifts) with any of the following sources? (**Select one for each row**)

	No	Yes, received <u>total amount</u> of the funding requested	Yes, but <u>did not</u> <u>receive the total</u> <u>amount</u> requested
Other owner(s) (if applicable)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Family, friends, or employees	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Banks, credit unions, or other financial institutions	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Home equity loans in name of business owners	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Credit cards	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Trade credit (for example, buy now, pay later)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Angel investors	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Venture capitalists	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other investor businesses	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Crowdfunding platform (for example, Prosper, Kickstarter, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Grants (for example., Federal government's Small Business Technology Transfer Program (STTR) or Small Business Innovation Research Program (SBIR)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other (Specify)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

**New Questions for 2014**

At any time during 2014, did this business need additional financing and **the owner(s) chose not to apply?**

- Yes
- No



**New Questions for 2014**

Why did this business choose not to apply for additional financing? **(Select all that apply)**

- Did not think business would be approved by lender
- Did not want to accrue debt
- Decided the financing costs would be too high
- Preferred to reinvest the business profits instead
- Felt the loan search/application process would be too time consuming
- Decided the additional financing was no longer needed
- Decided to wait until funding conditions improved
- Decided to wait until company hit milestones to be in stronger position to raise funds
- Other (*Specify*)

**New Questions for 2014**

For 2014, did this business have profits, losses, or break even? (**Select one**)

- Profits
- Losses
- Break even

**New Questions for 2014**

For 2014, did each of the following negatively impact the profitability of this business? (**Select one in each row**)

	<b>Yes</b>	<b>No</b>
Access to financial capital	<input type="radio"/>	<input type="radio"/>
Cost of financial capital	<input type="radio"/>	<input type="radio"/>
Finding qualified labor	<input type="radio"/>	<input type="radio"/>
Taxes	<input type="radio"/>	<input type="radio"/>
Slow business or lost sales	<input type="radio"/>	<input type="radio"/>
Customers or clients not making payments or paying late	<input type="radio"/>	<input type="radio"/>
The unpredictability of business conditions	<input type="radio"/>	<input type="radio"/>
Changes or updates in technology	<input type="radio"/>	<input type="radio"/>
Other (Specify)	<input type="radio"/>	<input type="radio"/>
<div style="border: 1px solid black; height: 50px; width: 100%;"></div>		

## Expansion or Capital Improvement(s)

In 2012, were any of the following sources of capital used to finance expansion or capital improvement(s), for this business? *Select all that apply.*

- Personal/family savings of owner(s)
- Personal/family assets other than savings of owner(s)
- Personal/family home equity loan
- Personal credit card(s) carrying balances
- Business credit card(s) carrying balances
- Government-guaranteed business loan from a bank or financial institution, including SBA-guaranteed loans
- Business loan from a bank or financial institution
- Business loan from federal, state, or local government
- Business loan/investment from family/friend(s)
- Investment by venture capitalist(s)
- Business profits and/or assets
- Grants
- Other source(s) of capital
- Don't know
- Wanted to expand or make capital improvement(s), but could not obtain funding
- Did not expand or make capital improvement(s)

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## Types of Customers

In 2012, which of the following types of customers accounted for 10% or more of this business's total sales of goods and/or services? *Select all that apply.*

- Federal government
- State and local government, including school districts, transportation authorities, etc.
- Other businesses and/or organizations, including distributors of your product(s)
- Individuals

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**New Questions for 2014**

During 2014, where were this business's customers or clients located? Round to the nearest whole percent. Your best estimate is fine. If none, report "0."

Same region as the business	_____%
Outside of the region but within the U.S. (Domestic)	_____%
Outside the United States (International)	_____%
<b>Total</b>	<b>100%</b>

## Sales of Exports Outside the United States

**In 2012, what percent of this business's total sales of goods and/or services consisted of exports outside the United States?**

Percent of Total Sales

.0%

None

Don't know

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## Operations Outside the United States

**In 2012, did this business have operations outside the United States?**

Yes

No

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## Outsourcing or Transfers Outside the United States

In 2012, did this business outsource or transfer any business function and/or service to another company outside the United States?

- Yes
- No

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## Language(s)

In 2012, in which language(s) did this business conduct transactions with its customers? *Select all that apply.*

- English
- African language(s)
- Arabic
- Chinese
- French
- French Creole
- German
- Hindi/Urdu
- Italian
- Japanese
- Korean
- Polish
- Portuguese
- Russian
- Spanish
- Tagalog
- Vietnamese
- Other

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## Types of Workers

In 2012, which of the following types of workers were used by this business? *Select all that apply.*

- Full-time paid employees
- Part-time paid employees
- Paid day laborers
- Temporary staffing obtained from a temporary help service
- Leased employees from a leasing service or a professional employer organization
- Contractors, subcontractors, independent contractors, or outside consultants
- None of the above

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## Employee Benefits

In 2012, which of the following employee benefits were paid totally or partly by this business? *Select all that apply.*

- Health insurance
- Contributions to retirement plans, including 401(k), Keogh, etc.
- Profit sharing and/or stock options
- Paid holidays, vacation, and/or sick leave
- Tuition assistance and/or reimbursement
- None of the above

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## Website

In 2012, did this business have a website?

- Yes
- No

  

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## E-Commerce

In 2012, did this business have any e-commerce sales? (*E-commerce sales are sales of goods and/or services where an order is placed by the buyer or price and terms of the sale are negotiated over the Internet, extranet, EDI network, electronic mail, or other online system. Payment may or may not be made online.*)

- Yes
- No

  

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# Survey of Business Owners and Self-Employed Persons



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## E-Commerce - Continued

In 2012, what percent of this business's total sales of goods and/or services were e-commerce sales?

- Less than 1%
- 1% - 4%
- 5% - 9%
- 10% - 19%
- 20% - 49%
- 50% - 99%
- 100%
- Don't know

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## Home Operation

In 2012, did this business operate primarily from somebody's home?

- Yes
- No

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## Copyrights, Trademarks, and Patents

In 2012, did this business own one or more of the following? *Select all that apply.*

- Copyright
- Trademark
- Patent (granted)
- Patent (pending)
- None

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## Business Activity Characteristics

In 2012, did any of the following characteristics describe the activity of this business? *Select all that apply.*

- Operated less than 40 hours per week on average
- Operated less than 12 months
- Seasonal business (for example, fireworks sales or tax preparer)
- Operated occasionally (for example, event organizer or guest speaker)
- None of the above

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## New Questions for 2014

“Product Innovation”

“During the last three years (2012, 2013, 2014), did this business do each of the following regarding the goods or services it offers? (**Select one for each row**)

Do not include adaptation or customization of a good or service for a specific customer’s needs.

	Yes	No
Sold a new good or service that no other business has ever offered before	<input type="radio"/>	<input type="radio"/>
Sold a new good or service that this business has never offered before	<input type="radio"/>	<input type="radio"/>
Improved a good or service’s performance by making changes in materials, equipment, software or other components	<input type="radio"/>	<input type="radio"/>
Developed a new use for a good or service	<input type="radio"/>	<input type="radio"/>
Added a new feature to a good or service	<input type="radio"/>	<input type="radio"/>
Made it easier for customers to use a good or service	<input type="radio"/>	<input type="radio"/>

## New Questions for 2014

“Process Improvement”

“During the last three years (2012, 2013, 2014), did this business do each of the following regarding the goods or services it offers? (**Select one for each row**)

	Yes	No
Applied a new way of purchasing, accounting, computing, maintenance, inventory control, or other support activity	<input type="radio"/>	<input type="radio"/>
Reduced costs by changing the way a good or service was distributed	<input type="radio"/>	<input type="radio"/>
Upgraded a technique, equipment, or software to significantly improve a good or service	<input type="radio"/>	<input type="radio"/>
Made a significant improvement in a technique or process by increasing automation, decreasing energy consumption, or using better software	<input type="radio"/>	<input type="radio"/>
Decreased production costs by improving the materials, software, or other components	<input type="radio"/>	<input type="radio"/>
Changed a delivery method to be faster or more reliable	<input type="radio"/>	<input type="radio"/>

**New Questions for 2014**

“Research and Development Activity”

In 2014, did this business do any of the following research and development (R&D) activities? (**Select one for each row**)

(Include R&D activities that this business performed, others paid this business to do, or this business paid others to do.)

	Yes	No
Conducted work that might lead to a patent	<input type="radio"/>	<input type="radio"/>
Developed and tested prototypes that were derived from scientific research or technical findings	<input type="radio"/>	<input type="radio"/>
Produced findings that could be published in academic journals or presented at scientific conferences	<input type="radio"/>	<input type="radio"/>
Applied scientific or technical knowledge in a way that has never been done before	<input type="radio"/>	<input type="radio"/>
Created new scientific research or technical solutions that can be generalized to other situations	<input type="radio"/>	<input type="radio"/>
Conducted work to discover previously unknown scientific facts, structures, or relationships	<input type="radio"/>	<input type="radio"/>
Conducted work to extend the understanding of scientific facts, relationships or principles in way that could be useful to others	<input type="radio"/>	<input type="radio"/>

**New Questions for 2014**

“Total R&D Cost”

“In 2014, what was this business’s **total cost** for R&D activities?”

Include:

Labor paid for employees, temporary staff, contractors, independent contractors, and outside consultants

Materials, equipment, software, or other supplies purchased

Money spent for rent, utilities or other overhead

\$ \_\_\_\_\_,000

**New Questions for 2014**

“Purchased R&D Costs”

“In 2014, of the total (\$XXXXX) of R&D costs, what was the **amount used to purchase** R&D services from others?”

Include labor paid for employees, temporary staff, contractors, independent contractors, and outside consultants

\$\_\_\_\_\_,000”



**New Questions for 2014**

“Business R&D Costs”

“In 2014, what percent of the costs of R&D services **performed by this business** (\$XXXX, Item XX – Item YY) consisted of the following purchases? *Round to the nearest whole percent. Your best estimate is fine. If none, report “0.”*

Employee payroll	____%
Equipment purchases	____%
Software and licensing purchases	____%
Other R & D expenses	____%
<b>TOTAL</b>	<b>100%</b>

**New Questions for 2014**

“Funding Sources for R&D Activities”

In 2014, what percent of the costs of R&D services performed by this business (\$XXXX, Item XX – Item YY) was paid by the following sources? Round to the nearest whole percent. Your best estimate is fine. If none, report “0.”

This business	_____ %
Another U.S. business	_____ %
U.S. college or university	_____ %
U.S. nonprofit organization	_____ %
U.S. federal government (Include R&D grants)	_____ %
U.S. state or local government (Do not include public schools)	_____ %
Other (Specify)	_____ %

**New Questions for 2014**

“Number of R&D Employees”

For the pay period including March 12, 2014, how many of each type of the following workers worked on R&D activities?

	Number of workers
Owner(s)	_____
Paid Employees	_____
Other Paid Workers - <i>Include labor paid for temporary staff, contractors, independent contractors, and outside consultants.</i>	_____
Unpaid Workers/Interns	_____

## Currently Operating

Is this business currently operating?

- Yes
- No

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## Currently Operating - Continued

Did the operations cease for any of the following reasons? *Select all that apply*

- Owner's military deployment
- Owner's illness or injury
- Owner(s) retired
- Owner(s) deceased
- Operated for a specific or one-time event
- Inadequate cash flow or low sales
- Lack of business loans/credit
- Lack of personal loans/credit
- Started another business
- Sold this business
- Other

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## Remarks

Please use this space for any explanations that may be essential in understanding your reported data.

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# Review Screens

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Survey of Business Owners and Self-Employed Persons

United States Census Bureau  
Economic Statistics

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**You are almost finished.**

The status of each question and links to review or change your answers are listed below.

When you are ready to submit your form, click the **Submit Form** button at the bottom of the page.

Note: You cannot make changes to your responses after you submit.

Click the links below if you would like to review or change your answers.	Status
<a href="#">Mailing Address</a>	✔ Ok
<a href="#">Contact Information</a>	✔ Ok
<a href="#">Number of Owners</a>	✔ Ok
<a href="#">Percent Ownership</a>	✔ Ok
<a href="#">Business Owner(s)</a>	
<input type="checkbox"/> <a href="#">Owner 1</a>	✔ Ok
<a href="#">Owner 1 - Initial Acquisition</a>	✔ Ok
<a href="#">Owner 1 - Initial Acquisition Year</a>	✔ Ok
<a href="#">Owner 1 - Job Function(s)</a>	✔ Ok
<a href="#">Owner 1 - Average Number of Hours Worked</a>	✔ Ok
<a href="#">Owner 1 - Primary Income Source</a>	✔ Ok
<a href="#">Owner 1 - Prior Business Ownership</a>	✔ Ok
<a href="#">Owner 1 - Education</a>	✔ Ok
<a href="#">Owner 1 - Sex</a>	✔ Ok
<a href="#">Owner 1 - Age</a>	✔ Ok

<a href="#">Owner 1 - Age</a>	✔ Ok
<a href="#">Owner 1 - U.S. Citizenship</a>	✔ Ok
<a href="#">Owner 1 - Ethnicity</a>	✔ Ok
<a href="#">Owner 1 - Race</a>	✔ Ok
<a href="#">Owner 1 - Military Service</a>	✔ Ok
<input type="checkbox"/> <a href="#">Owner 2</a>	✔ Ok
<a href="#">Owner 2 - Initial Acquisition</a>	✔ Ok
<a href="#">Owner 2 - Acquisition Year</a>	✔ Ok
<a href="#">Owner 2 - Job Function(s)</a>	✔ Ok
<a href="#">Owner 2 - Average Number of Hours Worked</a>	✔ Ok
<a href="#">Owner 2 - Primary Income Source</a>	✔ Ok
<a href="#">Owner 2 - Prior Business Ownership</a>	✔ Ok
<a href="#">Owner 2 - Education</a>	✔ Ok
<a href="#">Owner 2 - Sex</a>	✔ Ok
<a href="#">Owner 2 - Age</a>	✔ Ok
<a href="#">Owner 2 - U.S. Citizenship</a>	✔ Ok
<a href="#">Owner 2 - Ethnicity</a>	✔ Ok
<a href="#">Owner 2 - Race</a>	✔ Ok
<a href="#">Owner 2 - Military Service</a>	✔ Ok
<a href="#">One Family Majority Ownership</a>	✔ Ok
<a href="#">Year of Business Establishment</a>	✔ Ok
<a href="#">Franchise Operation</a>	✔ Ok
<a href="#">Capital Funding</a>	✔ Ok
<a href="#">Capital Funding - Continued</a>	✔ Ok

Capital Funding - Continued	✔ Ok
Expansion or Capital Improvement(s)	✔ Ok
Types of Customers	✔ Ok
Sales of Exports Outside the United States	✔ Ok
Operations Outside the United States	✔ Ok
Outsourcing or Transfers Outside the United States	✔ Ok
Language(s)	✔ Ok
Types of Workers	✔ Ok
Employee Benefits	✔ Ok
Website	✔ Ok
E-Commerce	✔ Ok
E-Commerce - Continued	✔ Ok
Home Operation	✔ Ok
Copyrights, Trademarks, and Patents	✔ Ok
Business Activity Characteristics	✔ Ok
Currently Operating	✔ Ok
Currently Operating - Continued	✔ Ok
Remarks	✔ Ok

Note: You cannot make changes to your responses after you submit.

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## Submission Confirmation

**Thank you for completing the 2012 Survey of Business Owners and Self-Employed Persons.**

To end this session, [Logout](#) and close your browser.

**User ID:** [REDACTED]

**Submission Date:** 04/10/2014, 17:07:16

**Company Information:**  
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NOPLACE, DC 08409

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