

Sample Questions

Activities at this Location

- 1** Are any products manufactured or any goods produced at this location?
- Yes, Go to 1a
 - No, Go to 2
- 1a** Does this location manufacture any products or produce any goods for your company, or for sale by your company?
- Yes
 - No
- 1b** Does this location manufacture any products or produce any goods under contract for other companies?
- Yes
 - No
- 2** Does this location arrange for the manufacture of any products or the production of any goods outside of the U.S., either by a manufacturing facility owned by your company or by an independent manufacturer?
- Yes
 - No
- 3** Does this location arrange for the manufacture of any products or the production of any goods inside the U.S. by an independent manufacturer? Exclude products manufactured by facilities owned by your company.
- Yes
 - No

**If you answered *no* to Questions 1, 2, and 3, please skip to Question 5.
If you answered *yes* to Question 1, 2, or 3, please continue to Question 4.**

| For the manufacturing activities described above, does this location: | Yes, for all products | Yes, for some products | No, not for any products | Don't know |
|---|------------------------------|-------------------------------|---------------------------------|-----------------------|
| a. Determine the specifications or design for manufactured products or goods? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| b. Arrange for the manufacturing of products or goods? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| c. Own the products or goods? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| d. Set the sales price on the products or goods? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| e. Arrange for the sale of the products or goods? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| f. Assume any loss due to defective or unsold products or goods? | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

4 Sources of Revenue

5 What percent of the total revenue for this location comes from each of the below sources?

| | Percent of total revenue | | | |
|--|--------------------------|----------|----------|----------|
| a. Manufacturing at this location for your company | | | | % |
| b. Manufacturing at this location for other companies | | | | % |
| c. Manufacturing done outside the U.S. for your company | | | | % |
| d. Manufacturing done by another, unaffiliated, company inside the U.S. for your company | | | | % |
| e. Other manufacturing, specify: | | | | % |
| f. Largest single source of non-manufacturing revenue, specify: | | | | % |
| g. All other revenue-generating activities | | | | % |
| Total | 1 | 0 | 0 | % |

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**From which of the following activities does this location generate revenue?
(mark all that apply)**

- Manufacturing at this location for your company
- Manufacturing at this location for other companies
- Manufacturing done outside the U.S. for your company
- Manufacturing done by another, unaffiliated, company inside the U.S. for your company
- Other manufacturing, specify:

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In order to assign the correct North American Industry Classification System (NAICS) code to this location, we need information on the products your company sells. For all manufacturing activities described in Questions 1, 2, and 3, including those done at this location and those done elsewhere under contract for this location, what are the three best-selling product lines?

| Product Line | % of sales revenue |
|--------------|--------------------|
| 1. _____ | → % |
| 2. _____ | → % |
| 3. _____ | → % |