

Surface Transportation Coard Mashington, d.C. 20423-0001

August 1, 2013

Mr. Matthew K. Rose Chairman, President and CEO BNSF Railway Company 2650 Lou Menk Drive, Fort Worth, TX 76131-2830

Re: End-of-Year 2013 Railroad Service Outlook

Dear Matt:

secular volume increases that may develop over the coming months. generally remained strong, and to date, weather has not had the national impacts of some prior sand, lumber, and domestic intermodal shipments. Operating and financial performance has slightly positive as weakness in coal and grain has been offset by strength in petroleum products assessments of their ability to meet expected demands for rail service during the traditional "fall carriers and the American Short Line and Regional Railroad Association (ASLRRA) to provide However, the economy still depends on railroads to handle efficiently any seasonal or Through the first 7 months of the year, overall industry unit volume growth has been Approaching the second half of 2013, the Surface Transportation Board is asking Class I

balance of 2013, including: I ask that you provide the Board with a brief description of your outlook and plans for the

- intermodal traffic. Expectations for any seasonal peaks in carload and both domestic and international
- locomotive, and labor (train crew) availability. Resources to meet any upticks in volume, including a discussion of freight car
- products, and ethanol), coal, chemicals and intermodal. with specific references to critical commodity areas such as: agriculture (grain, grain The overall actions your railroad will take to prepare for the end-of-year shipping season,
- Specific plans to support demands for prompt movement of finished autos and light

- . affected areas. related products, while maintaining satisfactory service levels to other customers in Specific plans to support growth in demand for movement of crude oil and drilling
- past year, as well as areas of existing or anticipated rail traffic congestion (including A summary of the investments made in freight service and capacity improvements for the border crossings and major east-west interchanges) and your plans for remediation.

together to ensure that the nation has efficient and reliable rail service. expects to make your response public. I look forward to your response and to continuing to work Please provide the Board with the requested information by August 23, 2013. The Board

Sincerely,

Daniel R. Elliott III

cc: The Honorable Ann D. Begeman, Vice Chairman The Honorable Francis P. Mulvey, Commissioner