OMB Control No. 0690-0030 Expiration Date: 04/30/2014

## **Customer Results Survey for EDA/ITA Trade & Investment Programs**

I participated in the following EDA/ITA Trade & Investment Program(s):

- O U.S. Cleantech Trade & Investment Mission ("Cleantech Mission") to Lyon, France and Brussels, Belgium (November 28-December 4, 2010)
- U.S. Trade & Investment Program: Hannover Messe in Hannover, Germany (April 2-April 8, 2011)

<Some participants will have done both, so survey should be able to let the user complete the appropriate survey or both depending on the answer to the question above>

I am responsible for economic development in:

State: <Dropdown list>

County, city or region: <optional, open answer box>

Questions for Cleantech Mission Participants (if box is selected):

- 1) After the Cleantech Mission, I actively followed up with contacts I made in Lyon and Brussels.
  - o Yes
  - o No
- 2) From the contacts that I made, I have had a site visits or site visits.
  - O Yes <if yes, how many?> <if yes, in what industries?><How much foreign direct investment occurred as a result of those visits><How many jobs have been created because of those visits>
  - o No
- 3) From the contacts that I made during the Cleantech Mission, I expect future site visits.
  - O Yes <if yes, how many site visits are expected?>
  - o No
- 4) I continue to keep in touch with my contacts from the Cleantech Mission and expect to conduct business with them in the future.
  - o Yes
  - o No
- 5) I have introduced companies in my region to my new Cleantech Mission contacts.
  - o Yes
  - o No

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6)	I keep in touch with my contacts from the Cleantech Mission, but do not expect business			
	to result from these relationships.			
	0	Yes		
	0	No		
7)	I am interested in participating in future Programs with the U.S. Department of			
	Comn	nerce.		
	0	Yes		
	0	No		
8)	If yes,	please check the following		
	0	Region (have open-ended question after each region that asks for specification of		
		specific country:		
		<b>o</b> Europe		
		o Asia		
		o Africa		
		o Middle East		
		o Australia, New Zealand and Pacific		
		o South America		
	0	Industry:		
		o Aerospace		
		o Agriculture		
		o Biotech		
		o Chemicals		
		o Computers		
		o Construction		
		o Energy		
		o Entertainment		
		o Food		
		o Healthcare		
		o Hospitality		
		O Information Technology		
		o Insurance		
		o Manufacturing		
		o Media		
		o Medical Devices		
		o Pharmaceuticals		
		O Telecommunications		
		- 1000000000000000000000000000000000000		

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## o Other < Open-ended box>

- O Please list specific trade shows that you would like to participate in with the Department of Commerce
  - o < Open-ended box>
- 9) During future Programs, I would like to meet (rank 1-6 with 1 being highest level of interest)
  - O Foreign companies looking to invest in my region.
  - O Business/industry clusters similar to those in which my region specializes
  - O Foreign companies that want to import from companies in my region.
  - O Other economic development organizations like mine.
  - o U.S. government officials
  - Foreign government officials
- 10) Comment box

## Questions for Hannover Participants:

- 11) After the EDA/ITA Trade & Investment Program to Hannover Messe 2011, I actively followed up with contacts I made in Lyon and Brussels.
  - o Yes
  - o No
- 12) From the contacts that I made, I have had a site visits or site visits.
  - O Yes <if yes, how many?> <if yes, in what industries?><How much foreign direct investment occurred as a result of those visits><How many jobs have been created because of those visits>
  - o No
- 13) From the contacts that I made during Hannover Messe, I expect future site visits.
  - O Yes <if yes, how many site visits are expected?>
  - o No
- 14) I continue to keep in touch with my contacts from the Hannover Messe and expect to conduct business with them in the future.
  - o Yes
  - o No
- 15) I have introduced companies in my region to my new Hannover Messe contacts.
  - o Yes
  - o No

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16) I keep	in touch with my contacts from the Hannover Messe, but do not expect business to
result	from these relationships.
0	Yes
0	No
17) I am i	nterested in participating in future Programs with the U.S. Department of
Comn	nerce.
0	Yes
0	No
18) If yes,	please check the following
0	Region (have open-ended question after each region that asks for specification of
	specific country:
	o Europe
	o Asia
	o Africa
	o Middle East
	o Australia, New Zealand and Pacific
	o South America
0	Industry:
	o Aerospace
	o Agriculture
	o Biotech
	o Chemicals
	o Computers
	o Construction
	o Energy
	o Entertainment
	o Food
	o Healthcare
	o Hospitality
	O Information Technology
	o Insurance
	o Manufacturing
	o Media
	o Medical Devices
	o Pharmaceuticals

o Telecommunications

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## O Other < Open-ended box>

- O Please list specific trade shows that you would like to participate in with the Department of Commerce
  - o < Open-ended box>
- 19) During future Programs, I would like to meet (rank 1-6 with 1 being highest level of interest)
  - O Foreign companies looking to invest in my region.
  - O Business/industry clusters similar to those in which my region specializes
  - O Foreign companies that want to import from companies in my region.
  - O Other economic development organizations like mine.
  - o U.S. government officials
  - O Foreign government officials
- 20) Comment box

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