U.S. DEPARTMENT OF COMMERCE

**APPLICATION FOR THE READY APPLICANT POOL**

Applicants selected for the Department of Commerce (Department) Trade Mission Ready Applicant Pool (RAP) will be contacted directly by the Department when it organizes an expedited trade mission in line with the products, services, technology, sectors, target markets or goals of the applicant. RAP members may also be contacted for non-expedited trade missions organized by the Department. When contacted, RAP members will be provided information about such missions and how they can apply. Selection for the RAP does not guarantee or assure selection for a particular trade mission.

Information provided to the Department in connection with the RAP may be made publicly available. However, to the extent allowed by law, including the Freedom of Information Act, the Department will withhold any information that it determines to be confidential commercial information, the disclosure of which would be likely to cause the Company/Participant substantial competitive harm. To assist in our determination, please identify the information you believe meets those criteria.

**1. Applicant Contact Information**

Company/Organization/Association Name:



Street Address:



Street Address 2:



City:



State (US Only):



Zip Code (US Only):



Country:



Parent Company Name, if applicable:



**2. Website Address (URL):**



**3. State of registration/incorporation of the applicant:**



**4. Headquarters - City and Country:**

City\*:



Country\*:



**5. Applicant Point of Contact:**

Contact Name:



Title:



Phone Number:



Email Address:



Confirm Email Address:



This is the email address the Department of Commerce will contact directly to inform the applicant of trade missions in line with its products, services, technology, sectors, target markets or goals.

**6. Names, Titles, Phone Numbers and Email Addresses of representatives of the applicant with an interest in participating in future Department of Commerce Trade Missions:**

Name:



Title:



Email Address:



Confirm Email Address:



Phone:



Would this representative be willing to participate in a Department of Commerce trade mission at any time, to any location, on very short notice?

No Yes

Please provide an explanation, if needed:



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| Additional Name(s) of Person(s) Expected to Participate: | Title: | Phone: | Email Address: | Confirm Email Address: | Would this representative be willing to participate in a Department of Commerce trade mission at any time, to any location, on very short notice? |  |  |  |  |
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NOTE: Selection for the RAP does not guarantee that any of the representatives listed above will be selected for a particular trade mission. If a RAP members is contacted for a trade mission, its representative must still apply and be selected in order to participate.

**7. Number of Employees:**



**8. Annual Sales (approximate in $):**



**9. Please select the description below that best reflects the nature of the applicant’s company/organization/association:**

* Manufacturer
* Franchisor
* Service Provider
* Distributor
* Trade Association
* University or other Educational Institution
* Other; please specify



**10. Please select from the drop-down menu below the classification that best identifies the applicant’s industry/sector:**

Please provide your contact's information.

Name:



Phone Number\*:



Email Address\*:



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**11. Please check all categories that apply to the applicant. This information will be used for statistical purposes and will not be a factor in selection:**

* U.S.-Owned
* Woman-Owned
* 8(a) certified
* Veteran-Owned
* Minority-Owned
* Other; please specify
* Foreign-Owned U.S. Subsidiary; please specify



**12. Is the applicant currently working with an office of the U.S. Department of Commerce?**

No Yes

If yes, please provide the office name and location of the office (i.e., USEAC, Baltimore, MD) and the name of the specialist that the applicant works with:

Please provide your contact's information.

Name:



Phone Number\*:



Email Address\*:



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**13. List the countries that the applicant is exporting to (please provide the names of the countries to which the applicant exported and the approximate dollar value of those exports for the last two calendar years):**

b) Has company exported to trade mission country/countries (India) before? No Yes

c) Please provide the names of your top five export markets.\*



d) Please specify the approximate dollar value of your company's worldwide exports in the last calendar year.\*



**16. Please**

**14. Please provide a description of the applicant’s international business activities, including investments and sales. Include how the applicant sells and distributes products or provides services internationally.**



**15. Does the applicant currently have representation arrangements in foreign countries and/or regions?**

No Yes

If yes, please list where and whether the representation arrangements are exclusive:

Please provide your contact's information.

Name:



Phone Number\*:



Email Address\*:



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**16. Please describe the product/service(s) that the applicant would seek to promote on a Department of Commerce Trade Mission that are manufactured or produced in the United States.**



NOTE: Products manufactured or produced in the United States are changed in the United States or enhanced in value or improved in condition in the United States. Services produced in the United States are services provided from the United States to a foreign customer either in the United States or abroad, or from a United States national to a foreign customer.

**17. Please describe the product/service(s) that the applicant would seek to promote on a Department of Commerce Trade Mission that may not be manufactured or produced in the United States, but are marketed under the name of a U.S. firm and have U.S. content worth at least 51% of the value of the finished good or service.**



NOTE: The U.S. content of manufactured goods can be calculated by subtracting the value of non-U.S. inputs from the good’s ex-factory price. The U.S. content of services can be calculated by subtracting the cost of foreign suppliers or providers from the contract value of the service.

**18. For the product/service(s) listed in the previous two questions, #15 and #16:**

1. **Describe any competitive advantages, unique selling propositions, applications, or unique features that differentiate the product/service(s) from the competition.**



1. **List the most important end-user(s) or end-user industry(ies) for the product/service(s).**



1. **List any licensing or copyright registration required for the product/service(s).**



1. If export rights are limited to a number of countries, please list those countries.



1. **Would the export of the product/service(s), and any related goods, software, technology, or services for export, be in compliance with U.S. export control laws and regulations, including those administered by the Department of Commerce’s Bureau of Industry and Security?**

No Yes

NOTE: In order to participate in a Department of Commerce trade mission, the applicant must certify that the export of its goods, software, technology, and services would be in compliance with U.S. export control laws and regulations, including those administered by the Department of Commerce’s Bureau of Industry and Security.

19. List all the export markets or countries that interest the applicant with respect to participation on Department of Commerce trade missions?



**20. Describe any preferences, requirements, or pre-qualifications that the applicant has for overseas partners (e.g. English language ability, size of company, regional coverage vs. individual country coverage, investment capability, technical ability of sales force, etc.).**



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| **21. Identify any matter pending before any bureau or office of the Department of Commerce that involves the applicant:**    **22. Identify any pending litigation (including any administrative proceedings) to which the applicant is a party that involves the Department of Commerce:**    **23. Does the applicant maintain and enforce a policy that prohibits the bribery of foreign officials:**  No Yes  By clicking "Accept", an application will be submitted on behalf of the applicant and a copy will be emailed to you.  Public reporting for this collection of information is estimated to be 20 minutes per response, including the time for reviewing instructions, and completing and reviewing the collection of information. All responses to this collection of information are voluntary, and will be provided confidentiality to the extent provided by law, including under the Freedom of Information Act (FOIA). Notwithstanding any other provision of law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act unless that collection of information displays a current valid OMB control number. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Reports Clearance Officer, International Trade Administration, Department of Commerce, Room 4001, 14th and Constitution Avenue, N.W., Washington, D.C. 20230.  Bottom of Form |