

A Survey of Consumer Views on Debt

Thank you for your help with this important national survey!

YOUR RESPONSES ARE CONFIDENTIAL

Your participation is voluntary, and you may skip any questions that you don't want to answer.

YOUR PARTICIPATION IS CRITICAL

This survey will provide valuable information about consumers' experiences that will help shape better policies.

This survey is available in Spanish online. See the back cover for instructions.



Want to take the survey online? See the back cover for instructions.

Consumer Views on Debt

About Us

The Consumer Financial Protection Bureau (CFPB) is a Federal agency created in 2010 to make mortgage, credit card, automobile and other consumer loans work better and ensure that these markets are fair, transparent, and competitive and that the costs and risks are clear.

Who should complete this survey?

It is important that this survey is only completed by the person named on the enclosed letter.

What is the Survey of Consumer Views on Debt?

Most Americans have credit or debt at one time or another. This survey is about your experiences with credit and debt and the process of paying debts. This information will help ensure that consumers are treated fairly and respectfully when creditors seek to collect money they are owed.

How was I selected for this Survey?

Survey recipients were selected at random from across the United States. Taken together, the survey results will give a better picture of consumers' experiences with debt collection. People's experiences and views can vary widely, so it is important that the study reflects the perspectives of all types of Americans.

How long will it take?

We expect that it will take about 10-20 minutes to complete this survey. Your time may vary based on your individual experiences.

Questions?

For more information about this survey, please call *1-800-555-0000* or go to www.consumerfinance.gov/debtcollectionsurvey.html. For more information about the CFPB, visit www.consumerfinance.gov.

Privacy Act Statement: 5 U.S.C. 552a (e)(3) This collection of information is authorized by Pub. L. No. 111-203, Title X, Sections 1013 and 1022, codified at 12 U.S.C. §§ 5493 and 5512. The information you provide in response to this survey issued by the Consumer Financial Protection Bureau ("CFPB") will be used to understand consumers' experiences with debt and debt collection. Administrative data were used to select people to receive this survey. Your responses will be combined with administrative data in a way that you remain anonymous. Routine uses which may be made of the collected information can be found in the CFPB's System of Records Notice, CFPB.022 –Market and Consumer Research Records, 77 FR 67802. The CFPB may make an anonymous version of the survey data publicly available in accordance with applicable federal law. Participation in this study is voluntary and there are no penalties for refusing to answer any question. However, your participation is extremely important to ensure the completeness and accuracy of the statistical results.

Paperwork Reduction Act Statement: According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to a collection of information unless it displays a valid OMB control number. The OMB control number for this collection is 3170-XXXX. It expires on MM/DD/YYYY. The time required to complete this information collection is estimated to average approximately 20 minutes per response, including the time for reviewing any instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The obligation to respond to this collection of information is voluntary. Comments regarding this collection of information, including the estimated response time, suggestions for improving the usefulness of the information, or suggestions for reducing the burden to respond to this collection should be submitted to the Bureau at the Consumer Financial Protection Bureau (Attention: PRA Office), 1700 G Street NW, Washington, DC 20552, or by email to PRA@cfpb.gov.

A. Your Situation and Experiences

This section asks about your general financial situation.

- 1. Would you say that you are better off or worse off financially than you were a year ago?
 - Better now
 - \Box About the same
 - □ Worse
- 2. Now looking ahead—do you think that a year from now you will be better off financially, or worse off, or just about the same as now?
 - □ Will be better off
 - \Box About the same
 - □ Will be worse off
- 3. Have you applied for any type of credit or loan in the last five years?

| $ \begin{array}{c} \square & \text{Yes} \\ \hline \square & \text{No} \end{array} $ | 3a. In the past five years, have you been turned down for credit or not given as much credit as you applied for? |
|--|---|
| | Yes, turned down for creditYes, not as much credit as applied for |
| | $\square \text{ No } \longrightarrow Please skip to Question 4$ |
| | 3b. Were you later able to obtain the full amount you requested from that lender or somewhere else? |
| | ☐ Yes □ No |
| | Did not reapply |

- 4. At any time in the past five years, did you think of applying for credit or a loan but changed your mind because you thought you might be turned down?
 - YesNo

For the purposes of this survey, **a debt** is any money you owe. A debt could be a bank loan, student loan, financing from a store or dealer, amounts remaining on credit cards after your last payment, or bills or payments that are past due.

Do not include business loans or loans from a family member or from a friend.

5. Do you currently have each of these kinds of debt?

| Loans | Yes | No |
|--|-----|----|
| A charge card or credit card balance remaining after your last payment | | |
| Mortgage or home equity loan | | |
| Home equity line of credit (HELOC) that you owe money on | | |
| A loan for an automobile or other type of vehicle (such as a motorcycle or boat) | | |
| Student loan | | |
| Payday loan | | |
| Automobile title loan | | |
| Other consumer or personal loan or line of credit: | | |
| | | |
| Past-due Bills, Payments, or Other Debt | Yes | No |
| Past-due taxes | | |
| Past-due medical bill(s) | | |
| Past-due rent | | |
| Past-due phone, cable, internet, or other telecommunications bill(s) | | |
| Past-due utility bill(s) (gas, electric, water, etc.) | | |
| Legal judgment or legal expenses (child support, attorneys' fees, etc.) | | |
| Other type of debt: | | |

B. Your Experiences with Debt Collection

This section asks about your experiences with debt collection. We are interested in any instances that a creditor or debt collector tried to collect a debt from you—whether or not you owed the debt.

- **Debt collection** occurs when a creditor or debt collector contacts you to seek payment for a debt that is <u>past</u> <u>due</u>. This does not include contact in the course of making on-time payments.
- A **creditor** is any person or company that lent you money (for example, a bank or credit card company) or that sold you something on credit (for example, a store, hospital, or landlord). Creditors may collect debts through their internal collections departments.
- A **debt collector** is a person or company other than the creditor that tries to collect on a debt, such as an attorney or a debt collection firm.
- 6. In the past year, since [January 2014], have you been contacted by a creditor or debt collector trying to collect a past-due debt from you? Include instances when you were contacted about debts that you believed you did not owe or someone else's debt. Do not include instances when a creditor or debt collector contacted you by mistake and had the wrong phone number or address.

 $\Box Yes$ $\Box No \longrightarrow Skip to Section F. (Question 35)$

- 7. In the past year, since [January 2014], how many different <u>debts</u> have creditors or debt collectors tried to collect from you?
 - 1 debt
 - \Box 2–4 debts
 - \Box 5–9 debts
 - \Box 10 or more debts
- 8. Were any of these debts that you have been contacted about since [January 2014]...

| | Yes | No |
|---|-----|----|
| A debt that you did not owe? | | |
| A debt you owed but the amount the collector was seeking was wrong? | | |
| A debt for which you were a co-signer? | | |
| A debt owed by a family member that you did not co-sign? | | |
| A debt owed by a deceased family member? | | |

9. Thinking about all of the debts that you have been contacted about since [January 2014], were you contacted about any of the following types of debt?

| Loans | Yes | No |
|--|-----|----|
| A charge card or credit card balance remaining after your last payment | | |
| Mortgage or home equity loan | | |
| Home equity line of credit (HELOC) that you owe money on | | |
| A loan for an automobile or other type of vehicle (such as a motorcycle or boat) | | |
| Student loan | | |
| Payday loan | | |
| Automobile title loan | | |
| Other consumer or personal loan or line of credit: | | |
| | | |
| Past-due Bills, Payments, or Other Debts | Yes | No |
| Past-due taxes | | |
| Past-due medical bill(s) | | |
| Past-due rent | | |
| Past-due phone, cable, internet, or other telecommunications bill(s) | | |
| Past-due utility bill(s) (gas, electric, water, etc.) | | |
| Legal judgment or legal expenses (child support, attorneys' fees, etc.) | | |
| Other type of debt: | | |

10. Since [January 2014], have you ever paid part or all of a debt after being contacted by a creditor or debt collector about that debt?

| ☐ Yes → 10a. ☐ No | Thinking about the <u>most recent</u> debt you paid after being contacted, which best describes why you paid this debt? <i>Please check one reason.</i> |
|--|--|
| | I thought it would improve my credit score or credit rating I wanted the creditor or debt collector to stop contacting me I wanted the creditor or debt collector to stop contacting friends, co-workers, or others I had forgotten or not known about the debt and collection efforts led me to pay it I thought I might be sued if I did not pay I thought it might affect my job or I could lose my job if I did not pay My financial situation changed and I was able to pay the debt I paid it because it was the right thing to do I paid it because it was a small amount Other reason: |
| 10b. | People may pay a debt that they are unsure is theirs. Which of the following best describes how sure you were about whether this debt was yours? I was reasonably sure the debt was mine I was reasonably sure the debt was not mine I was unsure whether the debt was mine |

- 11. Since [January 2014], have you ever <u>not</u> paid a debt even after being contacted by a creditor or debt collector about the debt?
 - Yes → 11a. Thinking of the most recent instance when you did not pay a debt despite being contacted by a creditor or debt collector, which best describes why you did not pay the debt? Please check one reason.
 - ☐ I did not have enough money
 - I was not sure the debt was mine or was legitimate
 - \Box The amount of the debt was wrong
 - ☐ I had already paid the debt
 - ☐ I did not know who to pay
 - ☐ I thought nothing bad would happen
 - ☐ I was (or am) planning to file for bankruptcy
 - ☐ I did not want to pay
 - □ I plan to pay but have not yet done so
 - Other reason:
- 12. In the past year, since [January 2014], have you ever asked a creditor or debt collector to stop contacting you?
 - $\begin{array}{rcl} & & & \\ & & & & \\ & & & \\ & & & \\ & & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\$

| 2a. | Thinking about the most recent time you requested that a creditor or |
|-----|--|
| | debt collector stop contacting you, how did you make your request? |

- \Box Over the phone or in person
- By letter or fax
- By email, text, or internet
- 12b. Did the creditor or debt collector stop contacting you after this request?
 - Yes
 No
- 13. Think about the last time you were contacted by a creditor or debt collector about a debt. How helpful would the following information have been in figuring out whether you owed the debt?

| | Very helpful | Somewh at helpful | Not at all helpful |
|---|-----------------|-------------------|-----------------------|
| Original account number | | | |
| Name of the original creditor (at the time the debt was taken out) | | | |
| Itemization of the amount owed (such as principal, interest and fees) | | | |
| Social Security Number of the person who owes the debt | | | |
| Type of debt (credit card, medical bill, etc.) | | | |
| Name and address of the person who owes the debt | | | |
| Name and address of joint borrowers (if any) | | | |
| Date and amount of the last payment made | | | |
| Copy of the last billing statement | | | |
| Copy of the contract or original invoice | | | |

C. Your Most Recent Debt Collection

These questions refer to the debt that a creditor or debt collector contacted you about <u>most recently</u>—even if you believe that this debt is not yours, the amount is wrong, or you already paid this debt.

Please do not include instances when a creditor or debt collector contacted you by mistake.

- 14. In the past year, since [January 2014], how many different creditors or debt collectors have contacted you trying to collect a debt?
 - □ One creditor or debt collector → *Please skip to Question 17*
 - Two or more
 - Don't know

14a. Which of the following best describes the type of debt that a creditor or debt collector most recently contacted you about? *Please check one type of debt.*

Loans

- A charge card or credit card balance remaining after your last payment
- Mortgage or home equity loan
- Home equity line of credit (HELOC) that you owe money on
- A loan for an automobile or other type of vehicle (such as a motorcycle or boat)
- Student loan
- Payday loan
- Automobile title loan
- Other consumer or personal loan or line of credit:

Past-due Bills, Payments, or Other Debt

- Past-due taxes
- Past-due medical bill(s)
- Past-due rent
- Past-due phone, cable, internet, or other telecommunications bill(s)
- Past-due utility bill(s) (gas, electric, water, etc.)
- Legal judgment or legal expenses (child support, attorneys' fees, etc.)
- Other type of past-due bill or payment:_____

15. When this creditor or debt collector first contacted you about this particular debt, did you believe that you owed some or all of the debt?

- Yes
- No No
- I was uncertain

16. When this creditor or debt collector first contacted you, did you believe that the amount being sought was correct?

- **Yes**
- No No
- I was uncertain

17. When did a creditor or debt collector most recently contact you about this debt?

- Less than a month ago
- \Box 1 to 3 months ago
- \Box 4 to 6 months ago
- \Box 7 to 12 months ago

18. How long has any creditor or debt collector been contacting you about this debt?

- Less than 3 months
- \Box 4 to 6 months
- \Box 7 to 12 months
- More than 12 months

19. Think about the person or company that contacted you most recently about this debt. Was this person or company the creditor or a debt collector? *Please check one response.*

- The creditor (for example, the original lender, store, hospital, or landlord)
- A debt collector (including a law firm or debt collection company trying to collect the debt)
- Don't know
- **20.** How often did this creditor or debt collector usually try to reach you each week, including times they did not reach you?
 - Twice per week or less
 - \Box 3 to 6 times per week
 - \Box 7 to 14 times per week
 - \Box 15 or more times per week

21. How did this creditor or debt collector try to reach you (including times they were not able to reach you)? Did they try to reach you...

| | Yes | No |
|--|-----|----|
| In person? | | |
| By phone? | | |
| By voicemail or answering machine message? | | |
| By letter? | | |
| By email? | | |
| By text message? | | |
| By social media (Facebook, Twitter, etc.)? | | |
| In some other way?: | | |

22. Think about the creditor or debt collector that most recently contacted you about this debt. Did he or she ...

| | Yes | No |
|--|-----|----|
| Provide accurate information? | | |
| Contact you too often? | | |
| Provide options to pay the debt? | | |
| Call before 8 a.m. or after 9 p.m.? | | |
| Speak with you in your preferred language? | | |
| Say that he or she was calling to collect a debt? | | |
| Address your questions about this debt clearly and accurately? | | |
| Treat you politely? | | |
| Threaten you? | | |

23. Did you contact each of the following about your experience with this creditor or debt collector?

| | Yes | No |
|--|-----|----|
| An attorney or legal aid organization | | |
| A Federal or state government agency (Consumer Financial Protection Bureau, Federal Trade Commission, state Attorney General, etc.) | | |
| A Better Business Bureau or other industry group | | |

- 24. To your knowledge, has this creditor or debt collector ever contacted someone other than your spouse, your attorney, or a co-signer (such as a friend, coworker, or family member) in trying to collect this debt?
 - The Yes
 - □ No
- 25. Did you pay off some or all of this debt after this creditor or debt collector contacted you?
 - ☐ Yes ☐ No

D. Disputing a Debt in Collection

People sometimes dispute a debt. For example, they may tell the creditor or debt collector that the debt is not his or hers or that the amount is wrong.

26. In the past year, since [January 2014], have you disputed a debt with a creditor or debt collector?

| Yes | | |
|-----|-----------------------------|----|
| No | > Please skip to Question 3 | 34 |

- 27. Is the debt that you most recently disputed the same one as the most recent debt you were contacted about (that you described in Section C)?
 - Yes
 No

In questions 28–33, answer based on your most recent experience in which you disputed a debt.

28. Did you dispute the following?

| | Yes | No |
|--|-----|----|
| Whether it was your debt | | |
| Whether the amount of the debt was correct | | |
| Whether the debt had already been paid | | |
| Whether the creditor or debt collector had the right to collect the debt | | |
| Other: | | |

29. Who did you dispute this debt with? Please check one response.

- The creditor (for example, the original lender, store, hospital, or landlord)
- A debt collector (including a law firm or debt collection company trying to collect the debt)
- Don't know

30. Was this the first time you had disputed this debt?

- Yes, this was the first time I disputed the debt
- No, I had previously disputed the debt with the creditor or with a different debt collector

31. Thinking about the most recent dispute, how did you dispute the debt?

- Over the phone or in person
- By letter or fax
- By email, text, or internet

32. In response to this dispute, did the creditor or debt collector ...

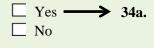
| | Yes | No |
|---|-----|----|
| Reduced the amount of debt? | | |
| Ceased efforts to collect the debt? | | |
| Made other payment arrangements? | | |
| Ignore the dispute and continue to contact you? | | |

33. Did the creditor or debt collector provide additional information in response to your dispute?

| $ \begin{array}{c} \square & \text{Yes} \longrightarrow 33a. \\ \square & \text{No} \end{array} $ | Yes → 33a. Did the creditor or debt collector provide the following in response to your dispute? | | | |
|--|--|---------|----|--|
| | | Yes | No | |
| | Original account number | | | |
| | Name of the original creditor | | | |
| | Itemization of the amount owed (i.e., principal, interest, and fees) | | | |
| | Social Security Number of the person who owes the debt | | | |
| | Type of debt (credit card, medical bill, etc.) | | | |
| | Name and address of the person who owes the debt | | | |
| | Name and address of other borrowers | | | |
| | Date and amount of the last payment made | | | |
| | Copy of the last billing statement | | | |
| | Copy of the contract or original invoice | | | |
| | Other: | | | |
| 33b. | Did this information allow you to determine if you owed the amo the creditor or debt collector was seeking? | ount th | at | |

E. Lawsuits to Collect on Debts

34. In the past year, since [January 2014], have you been sued by someone wishing to collect a debt (for example, you received or were served with a complaint)?



☐ Yes → 34a. Did you attend the court hearing for the most recent lawsuit?

 $\square \text{ Yes} \longrightarrow Please skip to Question 35 }$ $\square \text{ No}$

34b. People may want to attend a court hearing but then are unable to or do not. Which of the following best describes the main reason you did not attend the hearing? *Check one reason.*

- I owed the debt or had no defense
- I did not owe the debt but thought it would not matter whether I appeared
- I did not know that a lawsuit had been filed
- I did not know when or where the hearing was held
- I did not have an attorney
- ☐ It was too difficult or expensive to attend
- Cother:_____

The claim was settled or the suit was dropped

F. Your Preferences for Communications about Debts

To help the CFPB understand how consumers interact with creditors and debt collectors, the following questions ask for your opinion about being contacted through various methods and the content of messages a creditor or debt collector might leave.

35. Please indicate ways that a creditor or debt collector could contact you regarding a debt you owe.

| | Yes | No |
|--|-----|----|
| In-person | | |
| Home phone | | |
| Cell phone | | |
| Voicemail or answering machine | | |
| Letter | | |
| Email | | |
| Text message | | |
| Social media (Facebook, Twitter, etc.) | | |

36. Which is the preferred way you would want to be contacted by a creditor or debt collector?

| In-person |
|--------------------------------|
| Home phone |
| Cell phone |
| Voicemail or answering machine |
| Letter |
| Email |
| Text Message |

Social media (Facebook, Twitter, etc.)

37. If a creditor or debt collector left you a voicemail or answering machine message, would you want the information below included or not included?

| | Included | Not included |
|---|----------|--------------|
| The creditor's or debt collector's name | | |
| That the creditor or debt collector is attempting to collect a debt | | |
| That the communication is an attempt to collect a debt and any | | |
| information obtained will be used for that purpose | | |

38. How important is it to you that others do not hear or see a message from a creditor or debt collector?

- Very important
- Somewhat important
- □ Not at all important

G. You and Your Household

39. What is your sex?

- Male
- Female

40. What is your age as of your last birthday?

- Less than 25 years
- 25–34 years
- ☐ 35–44 years
- ☐ 45–54 years
- □ 55–64 years
- 65 years or older

41. What is your highest level of education?

- Less than a high school degree
- High school degree
- Some college (excluding technical or vocational schools)
- College degree
- Postgraduate degree (for example, MA, PhD, JD, MBA, MD)

42. Are you of Hispanic, Latino, or Spanish origin?

- **Yes**
- □ No

43. What is your race? Check all that apply

- ☐ White
- Black or African American
- American Indian or Alaska Native
- ☐ Asian
- Native Hawaiian or other Pacific Islander

44. Is English your preferred language?

- **Yes**
- No

45. Do you have a mobile phone?

| _ | Yes- | → Please | skip to | Question 47 | |
|---|------|----------|---------|-------------|--|
| | No | | - | | |

→46. Would you have to pay extra (on top of any regular monthly fees) to receive the following on your mobile phone?

| | Yes | No |
|----------------|-----|----|
| A call | | |
| A text message | | |

47. Which of these ways do you regularly use to access the Internet?

X7 NT

| | 168 | INO |
|---|-----|-----|
| Your phone | | |
| A computer at home | | |
| A computer at work | | |
| A tablet or similar portable device | | |
| Other (for example, library or a relative's home) | | |

48. What is your current marital status?

- Married
- Living with a partner
- Never married
- Separated
- Divorced
- Widowed

Please answer the following questions for you and your spouse or partner, if you have one.

49. Current work status: *Check all that apply*

| | | Spouse/ |
|---|-----|---------|
| | You | Partner |
| Self-employed | | |
| Work full time | | |
| Work part time | | |
| Retired | | |
| Temporarily laid off or on leave | | |
| Not working for pay (student, disabled, unemployed, etc.) | | |

50. Recent active duty military service and

veteran status: *Active duty includes service in U.S. Armed Forces as well as activation from the Reserves or National Guard.*

| | You | Spouse/ Partner |
|--|-----|--------------------|
| On active duty at any time | | |
| since [January 2014] | | |
| Veteran but not on active duty since [January 2014] | | |
| No military service | | |

51. Is your current residence owned, rented, or something else?

Owned or being bought by you, your spouse or partner, or someone else who lives there

- Rented
- Neither owned nor rented
- 52. Approximately how much was your total annual household income in 2013 from all sources (wages, salaries, tips, interest, child support, alimony, investment or rental income, retirement, social security, government benefits such as TANF)?
 - Less than \$20,000
 - \$20,000 to \$39,999
 - \$40,000 to \$69,999
 - 570,000 to \$99,999
 - □ \$100,000 or more
- 53. How does your total annual household income last year compare to what you would expect in a "normal" year?
 - Higher than normal
 - Normal
 - Lower than normal

54. Have any of the following happened to you since [January 2014]?

| | Yes | No |
|---|-----|----|
| Separation or divorce | | |
| Marriage or moving in with a new partner | | |
| Death of a household member | | |
| Birth, adoption, or other addition to your household | | |
| Person leaving your household | | |
| Promotion or starting a new job for you or for your spouse or partner | | |
| Loss of significant income for you or for your spouse or partner | | |
| Retirement for your or for your spouse or partner | | |
| Disability or serious illness of any one in your household | | |
| Identity theft of personal information belonging to you or your spouse or partner | | |
| Natural disaster affecting your home | | |
| Move within the state where you currently live | | |
| Move from a different state | | |
| Move to the U.S. from another country | | |

We have provided the space below if you wish to share additional comments or further explain any of your responses. Please do not put your name or address on the questionnaire.

The CFPB thanks you for completing our survey!

Please use the enclosed business reply envelope to return your completed questionnaire to:

Consumer Financial Protection Bureau 1600 Research Blvd., RC B16 Rockville MD 20850

If you would prefer to complete the survey online in English or Spanish, follow the instructions below. Web responses are processed more quickly, so taking the survey online makes it less likely that you will receive follow-up contacts.

Web Survey Instructions



Go to the website www.CFPBDebtSurvey.com



Log in with your personal PIN number and 5-digit zip code found in the accompanying letter.

Questions?

If you have any technical difficulties, including problems with the website or any questions about the survey, please call 1-800-555-0000.