

Community Advantage Addendum

- 1. Loan is a Community Advantage Loan and the small business applicant falls into one of the following categories (at least one category must be checked):
 - □ Located in a Low-to-Moderate Income (LMI) Community
 - □ Located in an Empowerment Zone or Enterprise Community
 - □ Located in a HUBZone
 - □ Ownership of the business meets the Patriot Express requirements including Veteran-owned businesses
 - □ More than 50 percent of the business's workforce is low-income or resides in an LMI census tract
 - □ Business is two years old or less
 - \Box None of the above
- 2. Please check one:

 \Box Business not established yet.

□ Existing Business:

If in business more than a year, the most recent full business year's Gross Revenue or Sales \$______

3. a. In the past 12 months, have you received any Management and Technical Assistance training or counseling from any organization? \Box Yes \Box No

 \square

(If "No," skip the rest of this page. If "Yes," answer "b," "c," and "d" below.)

- b. Indicate the type of assistance you received (check all that apply):
 - Start-up assistance
 - Business plan \square
 - Financing/Capital
 - Managing a business \square
 - Customer relations
 - Business Accounting/Budget
 - Cash Flow Management
 - Tax Planning
 - Marketing/Sales

- Government contracting
- Buy/Sell a business
- Technology/Computers \square

Other _____

- eCommerce
- Legal Issues
- International Trade
- Human Resources
- c. Have you received training or counseling from any of the following sources? Check all that apply):
 - **SCORE**
 - Small Business Development Center \square
 - Bank or Other Lending Institution
- Veterans Business Centers
 - Women's Business Center
- Other
- d. Estimate the total hours of counseling or training received for each type:

Type of Counseling or Training	Total Approximate Hours		
	Less than 3 hrs	3 - 5 Hours	5+ Hours
One-on-one Counseling			
Telephone Counseling			
Web-based Tutorials			
Group Training			

Franchising