**OMB Number: 2900-0770  
Respondent Burden: 3 minutes  
Expiration Date: xx/xx/xxxx**

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**Awards and Return on Investment after 2013 National Veterans Small Business Conference   
(Small Business)**

Personally identifiable information is not required. Your responses will be incorporated with the answers provided by other respondents.

**If you are not the person in your company who attended the 2013 NVSBC or who has procurement information, please forward it to the responsible person.**

1. What is your organization type? **Please select all that apply.**

\_\_\_\_Veteran-Owned Small Business  
\_\_\_\_Service-Disabled Veteran-Owned Small Business  
\_\_\_\_8 (a) Small Business  
\_\_\_\_Women Owned Small Business  
\_\_\_\_HubZone Small Business  
\_\_\_\_Minority Owned Small Business  
\_\_\_\_Other, please explain\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

2. Have you bid on contracts as a result of connections you made or improved at the 2013 NVSBC?

\_\_\_\_Yes   
\_\_\_\_No **(Go to Q.9)**

3. If yes, have you received any procurement awards based on those bids?

\_\_\_\_Yes  
\_\_\_\_No **(Go to Q.9)**

4. What agencies or corporations have awarded you contracts as prime or subcontractor? **Please select all that apply.**

\_\_\_\_ Department of Army- Corps of Engineers   
\_\_\_\_ Department of Commerce  
\_\_\_\_Department of Defense (**Not** Army Corps of Engineers)  
\_\_\_\_ Department of Health and Human Services   
\_\_\_\_Department of Labor  
\_\_\_\_ Department of State / USAID  
\_\_\_\_ Department of Veterans Affairs  
\_\_\_\_ General Services Administration   
\_\_\_\_ National Aeronautics and Space Administration   
\_\_\_\_ Small Business Administration   
\_\_\_\_Commercial contracts from commercial customers.   
 **Please specify name of firm\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**  
\_\_\_\_Other. **Please specify**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

6. For what industry type or NAICS have you been awarded **commercial contracts** as a result of attending to the 2013 NVSBC?  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

7. What is the total dollar amount of the **prime** contract(s) you have been awarded as result of attending the 2013 NVSBC?   
\_\_\_\_Less than $500,000  
\_\_\_\_$500,000 to $1M  
\_\_\_\_More than $1M to $5M  
\_\_\_\_More than $5M to $10M  
\_\_\_\_More than $10M

8. What is the total dollar amount of the **subcontract(s)** you have been awarded as result of attending the 2013 NVSBC?   
\_\_\_\_Less than $500,000  
\_\_\_\_$500,000 to $1M  
\_\_\_\_More than $1M to $5M  
\_\_\_\_More than $5M to $10M  
\_\_\_\_More than $10M

9. For the following questions, please answer using a scale from 1 to 5 with 5 being Strongly Agree, 4 Agree, 3 Neither Agree or Disagree, 2 Disagree, and 1 Strongly Disagree.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **5 Strongly Agree** | **4 Agree** | **3 Neither Agree or Disagree** | **2 Disagree** | **1 Strongly Disagree** | **Not Applicable** |
| The 2013 NVSBC provided good **ROI** for my business. |  |  |  |  |  |  |
| The 2013 NVSBC provided **valuable** **connections** that will help my business **obtaining awards** in the future. |  |  |  |  |  |  |
| The 2013 NVSBC provided **valuable** **information** for my business. |  |  |  |  |  |  |

9. What is the main reason for you to attend VA’s next conference?  
\_\_\_\_Meet federal procurement decision makers  
\_\_\_\_Meet VA procurement decision makers  
\_\_\_\_Meet with commercial customers  
\_\_\_\_Meet with Senior or Executive leaders  
\_\_\_\_ Identify small business partners  
\_\_\_\_Meet with prime contractors (large business)  
\_\_\_\_Attend to learning sessions to improve procurement readiness  
\_\_\_\_Other. **Please explain**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

10. How can the NVSBC improve your access to procurement opportunities? **Please explain.**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

11. Please list any question you have regarding access to procurement opportunities, and provide your email address in order to respond to you. **(Optional)  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Thank you for your time and feedback!  
We look forward to see you at this year’s event!**